Off-Season Tourism Product Development



TOURISMWORKS

TOURISM MADE MANAGEABLE

We've Simplified tourism development & management into bite-sized, practical steps.

Our tailored programs meet you wherever you are on your tourism journey

A AYFINDER









TOURISM ASSESSMENT // TOURISM ASSET INVENTORY
TOURISM STRATEGY & ACTION PLAN // TOURISM PLANNING













ITINERARY BUILDING // JUMPSTARTING YOUR TOURISM IDEAS
BUSINESS PLANNING // TOURISM INCUBATOR & ACCELERATOR // EXPERIENCE DESIGN









MARKET MENTALITY // TOURISM RESOURCE HUB // REACHING NICHE AUDIENCES









REGENERATIVE TOURISM // VISITOR DONATION PROGRAM
SUSTAINABILITY INNOVATION LAB (Co-Created with the BeSMART Platform)











HELLO'S & HIGHLIGHTS VIDEOS // HOSTING FAMILIARIZATION TOURS
MANAGING GUESTS & TELLING YOUR STORY // TOURISM AMBASSADOR PROGRAM



DEVELOPING OFF-SEASON TOURISM PRODUCTS



DEFINING YOUR EXPERIENCE

• Identifying your off-season <u>unique value propositions</u>

What do you have that's underutilized

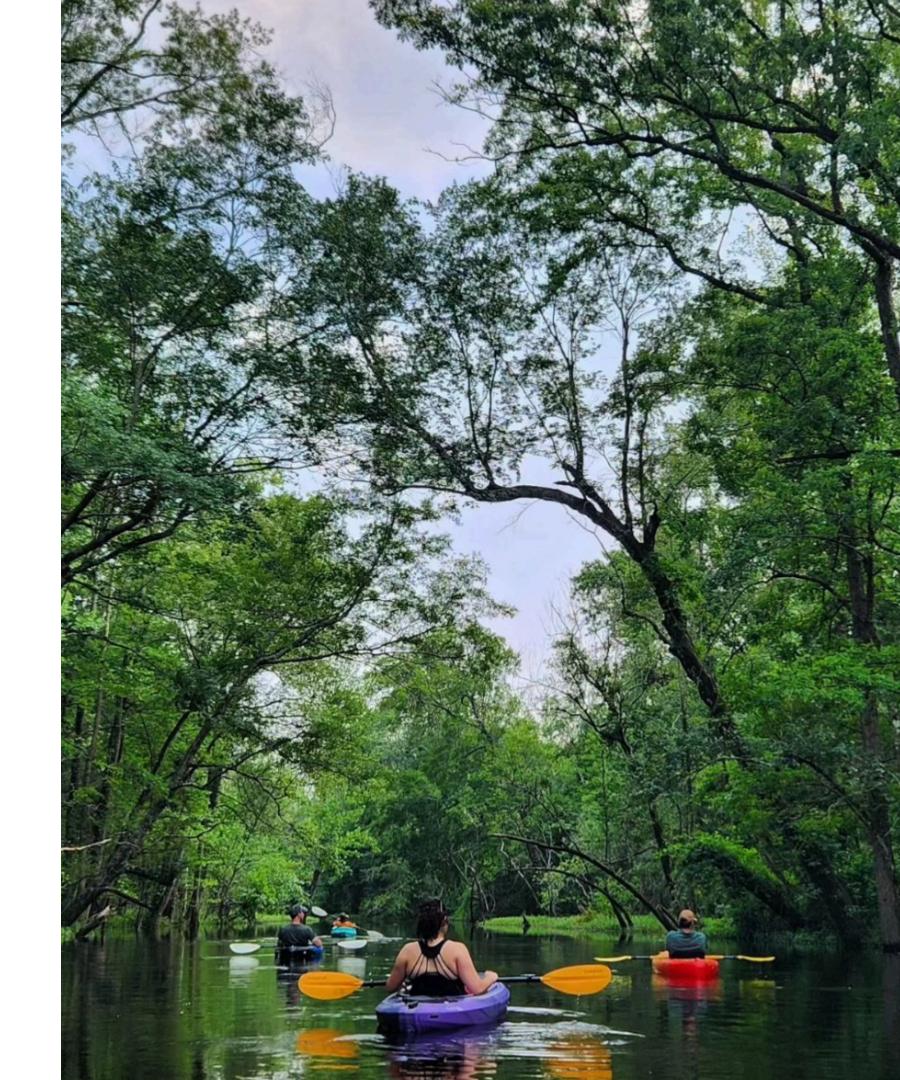
 What are your residents doing in the off-season that could be scaled for visitors?



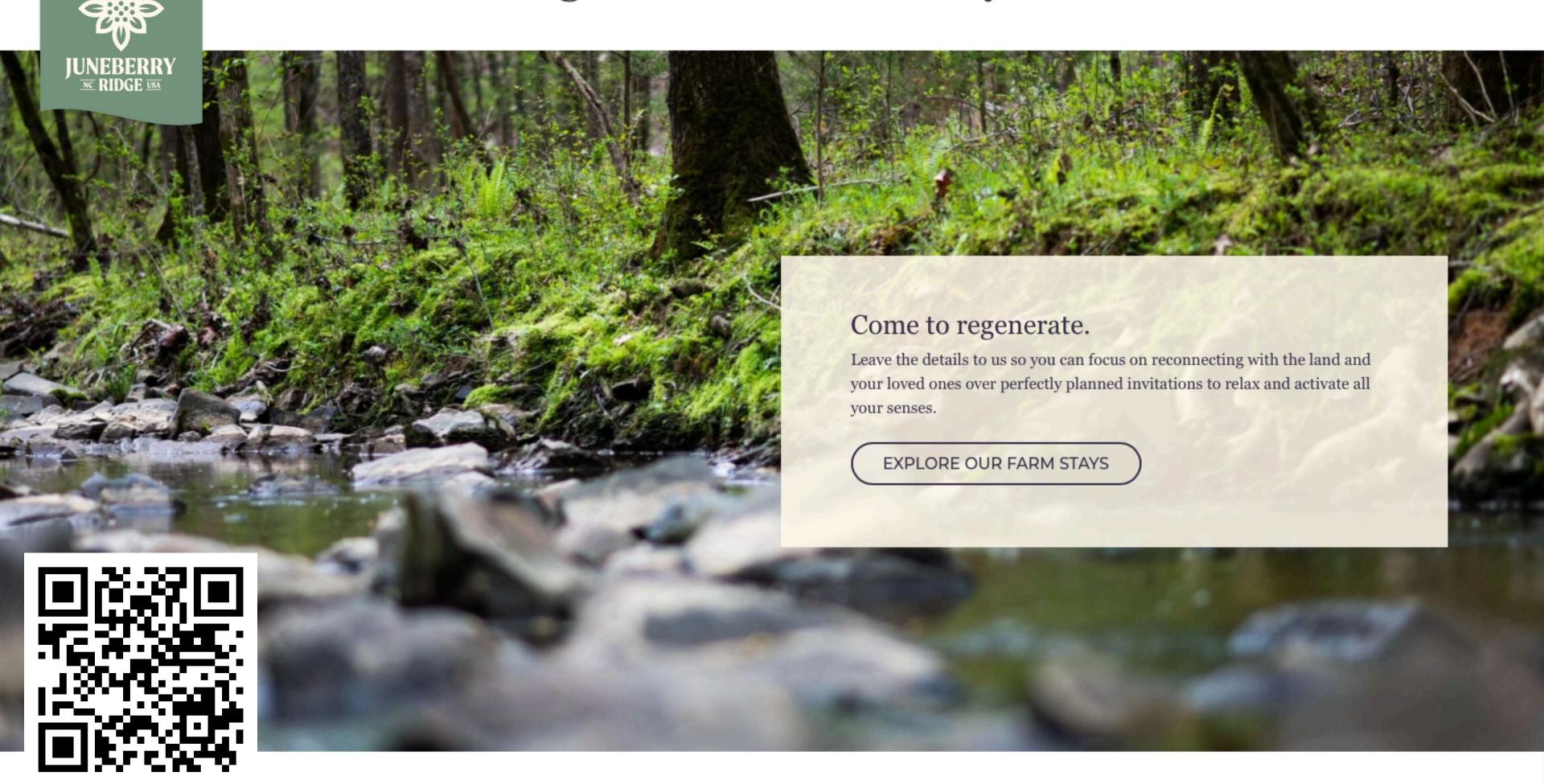
KAYAK THE COHARIE... WITH THE COHARIE

North Carolina





Regenerative Farm Stays



THINGS TO DO

EVENTS

PLACES TO STAY

RESTAURANTS

PLAN YOUR TRIP





The Outer Banks

Outer Banks Volunteer Week 2025

October 11-18, 2025



About 58,900,000 results (0.43 seconds)

Jackson County, NC has a secret – one that's well worth sharing. A visit to the area between winter and early spring offers benefits you won't find any other time of the year. Jan 4, 2024



Discover Jackson NC

https://www.discoverjacksonnc.com > our-secret-season...

Our 'Secret Season' Is Whispering to You - Discover Jackson NC





SECRET SEASON!

Jackson Co. NC

EVENTS

Granville Co. NC





WEDDINGS / EVENTS

VENUES & VENDORS EXPO

Presenting the Spring 2026 Granville Wedding & Event Expo!

Your Ultimate Event Planning Destination

Join us for an unforgettable day at the Spring 2025 Granville Wedding & Event Expo on Sunday, March 1, from 12:00 p.m. to 3:00 p.m. at the Creedmoor **Community Center.**

Discover a world of possibilities for your upcoming wedding or special event. Explore an array of venues, talented caterers, skilled photographers, and expert makeup artists, all gathered in one place. Experience unique products from local vendors, savor delicious food samples, and gather endless inspiration to make your special day truly extraordinary. Don't miss this premier event planning showcase!







ABOUT US

The Viking Experience NC is a historically inspired entertainment group, providing an immersive experience through interaction with our



screen and watch your favorite horror movie monsters come to life in their natural habitat as we recreate their most famous scenes. It's a unique haunt experience unlike any other and fun for all ages.



Granville Haunt Farm Visit Granville NC 2024 - FULL COMMERCIAL



ONLINE NOW CALENDAR



THE ELEMENTS OF A VISITOR EXPERIENCE

Observe or listen, without directly affecting it.





Learn and engage your mind in reflection.

Play an active role & participate in the experience.



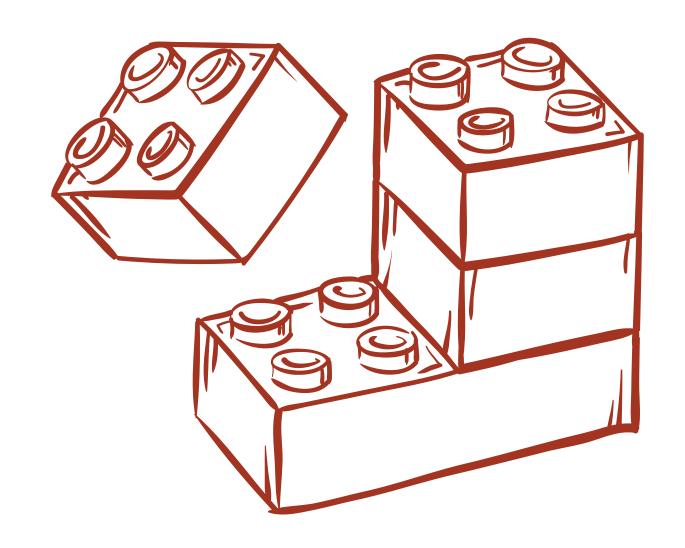


You're immersed in an activity and actively participating

Building Blocks of a Product



- 1. Unique Value Proposition
- 2. Structuring Your Activities & Experiences
- 3. Telling Your Story
- 4. Understanding Your Market
- 5. Hosting & Managing Visitors
- 6. Partnerships & Connectivity
- 7. Marketing, Promotion & Branding
- 8. Strategy, Adaptability, & Planning for the Future



TOURISMWORKS

TOURISM MADE MANAGEABLE

Approaches for Off-Season Development:

- 1. What's unique, underutilized, resident lead, scalable
- 2. New/alternate markets for existing products
- 3. Experience Design (adapt existing products)
- 4. Product diversification (new products)
- 5. Festivals and events
- 6. Messaging, packaging & partnerships

THANK YOU!

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