

YouTube Advertising

Strike Social

About Strike Social

Strike Social is a leading social and YouTube advertising company, leveraging technology and talent to deliver impactful social and digital campaigns. They prioritize client success with machine learning-powered solutions for improved performance and transparent media buying. The company was recognized by Inc. Magazine as one of the fastest-growing private companies in the U.S., demonstrating its commitment to continuous innovation and adapting to industry shifts. Their global team is uniquely positioned to handle your social media advertising needs.

Program Options

- TrueView In-Stream
 - This option is ideal to drive views. Use skippable in-stream ads when you have video content you'd like to promote before, during, or after other videos on YouTube.
 - Sold on a cost-per-completed view model (CPCV), there are only charges when the viewer watches the entire video (or for the first 30 seconds if the video is longer).
 - You'll need: a horizontal (1280 x 720) video :15s or longer (no max time).
- Non-Skippable In-Stream
 - Designed for cost-effective reach/awareness and can deliver on YouTube TV.
 - Sold on a cost-per-thousand impressions (CPM) model.
 - Users can't skip it and will view your entire video.
 - You'll need: a 6s or 15s horizontal (1280 x 720) video.
- Video View (VVC)
 - An ideal option to get the most views across all of YouTube's video formats, including YouTube Shorts. YouTube's newest ad unit runs across more parts of the YouTube supply.
 - Sold on a cost-per-completed view model (CPCV), there are only charges when the viewer watches the entire video (or for the first 30 seconds if the video is longer).
 - You'll need: a horizontal (1280 x 720) video :15s or longer & a vertical (720 x 1280) video :15s-1:00 long.

Co-branding Requirement

- Each video in TrueView and Non-skippable must include the <u>Explore Minnesota logo</u> either in the corner throughout the video or at the beginning and end of each video for a reasonable amount of time (to be approved by Explore Minnesota).
- Each video on YouTube Shorts will tag the @ExploreMinnesota account.

View Examples

- <u>Visit Lake City</u> (1:00)
- Pier B Resort Hotel (:30)
- Visit Greater St. Cloud (:15)





Package Prices & Deliverables

| | TrueView In-Stream | Non-Skippable In-Stream | VVC (Including YouTube Shorts) |
|-----------------------|--------------------------------|------------------------------|--------------------------------|
| Bidding Model | Cost-per-completed-view (CPCV) | Cost-per-thousand-impression | Cost-per-completed-view |
| | | (CPM) | (CPCV) |
| Guaranteed Rate | \$0.03 | \$15.00 | \$0.03 |
| Participant Rate with | \$0.015 | \$7.50 | \$0.015 |
| State Contribution | | | |
| Tier 1: \$1,500 | 100,000 guaranteed views | 200,000 impressions | 100,000 guaranteed views |
| Tier 2: \$3,500 | 233,332 guaranteed views | 466,666 impressions | 233,332 guaranteed views |
| Tier 3: \$5,500 | 366,666 guaranteed views | 733,334 impressions | 366,666 guaranteed views |

Limited Availability

One package per participant

Contact

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Price

\$1,500 - \$5,500 (see table above)

Savings

75%

