

Explore Minnesota Reputation & Travel Preferences Survey



April 2025

OBJECTIVES & METHODOLOGY

Objectives

Explore Minnesota partnered with Weber Shandwick and KRC Research to conduct a survey on prospective travelers' attitudes toward traveling to Minnesota, following up from the previous 2021 survey of similar topics.

In 2025, our research targeted 8 key markets as detailed on the next slide including 4 local (Fargo/Moorhead/ Sioux Falls, Des Moines/Cedar Rapids, Green Bay/La Crosse-Eau Claire/Madison, Chicago) and 4 national (Denver, Detroit, Dallas, Los Angeles) markets.

The research findings will be used to deepen understanding of travelers' opinions toward taking a vacation in Minnesota in 2025-2026, to identify top attractions/travel categories to promote via ongoing earned and paid media, and overall to identify key differences in opinions and behaviors since 2021.



KRC Research conducted a study of n=1,583 potential domestic travelers in 8 key markets in the United States via a 15-minute online survey. The survey fielded from April 4 to April 16, 2025.

Survey respondents were screened to ensure they intend to travel for vacation or leisure/personal purposes within the next 18 months.

Due to market changes, <u>comparisons between 2021 and 2025</u> <u>total and market-specific data are directional</u> and not generalizable to their populations at large, with the exception of Chicago, Denver, and Los Angeles.

Note: all percentages are rounded in this report and differences between markets are highlighted in green and red for significantly higher or lower differences, respectively.

Market Profile

We surveyed travelers from the following markets: Fargo / Moorhead / Sioux Falls, Des Moines / Cedar Rapids, Chicago, Denver, Detroit, Dallas, Green Bay / LaCrosse-Eau Claire / Madison, and Los Angeles.

Markets Surveyed

Tracking from 2021:

- Chicago (n=200)
- Denver (n=200)
- Los Angeles (n=200)

New Markets in 2025:

- Green Bay / LaCrosse-Eau Claire / Madison (G/L/M) (n=200)
- Fargo / Moorhead / Sioux Falls (F/M/S) (n=184)
- Des Moines / Cedar Rapids (DM/CR) (n=199)
- Detroit (n=200)
- Dallas (n=200)



Key Takeaways

Key Takeaways

- 1. When considering various aspects of leisure travel, prospective visitors are most interested in spending time with family and friends, spending time in nature, and enjoying local amenities like restaurants and entertainment/cultural events.
 - Most prominent among travelers' expectations of a domestic vacation are spending quality time with friends and family, relaxing, and creating lasting memories.
- 2. Outdoor activities and family-friendly options are among the most important features when choosing a travel destination.
 - The safety, good value, cleanliness, climate, and welcoming atmosphere of a destination are also important considerations for travelers in choosing a vacation spot.

Explore Minnesota is well positioned to communicate on its perceived associations and build the knowledge among potential travelers about all it can offer to fulfill these core desires and expectations as a leisure travel destination.

Key Takeaways

- 3. The state of Minnesota is generally viewed as an attractive vacation destination. About half of potential travelers are familiar with Minnesota as a travel destination, most notably among more proximate markets like Fargo/Moorhead/Sioux Falls, Des Moines/Cedar Rapids, Green Bay, LaCrosse-Eau Claire/Madison, and Chicago.
 - More than half of potential travelers view Minnesota favorably as a domestic leisure travel spot and a similar proportion say they
 would be likely to visit there in the next 18 months (prior to any exposure to marketing statements). These perceptions and
 intentions are stronger among the proximate markets mentioned above.
 - Those who say they've visited Minnesota in the past have had positive experiences there.
 - Almost all travelers view Minnesota and its Twin Cities as safe.
- 4. Minnesota can drive interest by highlighting the features important to potential travelers that are already commonly associated with MN as a travel destination. These features include MN's natural beauty, welcoming atmosphere, clean environment, safety, and good value. These features contribute directly to the core expectations of potential travelers to spend quality time with family and friends, create memories, and relax.
 - In both unaided and aided responses about the attractions that would draw them to Minnesota, the area's lakes, natural beauty
 and outdoor recreation are often mentioned. Consistent with 2021 findings, The North Shore of Lake Superior is the most
 appealing attraction in Minnesota. In descriptions of those top attractions, phrases about the gorgeous outdoor scenery, pristine
 environment, and ability to explore and relax are most appealing to potential travelers.
 - Given this interest in outdoor recreation and the strong association with Minnesota as a destination, marketing has the opportunity to highlight both the beautiful summers that offer more a temperate climate and the opportunity for extensive winter recreation.

Key Takeaways

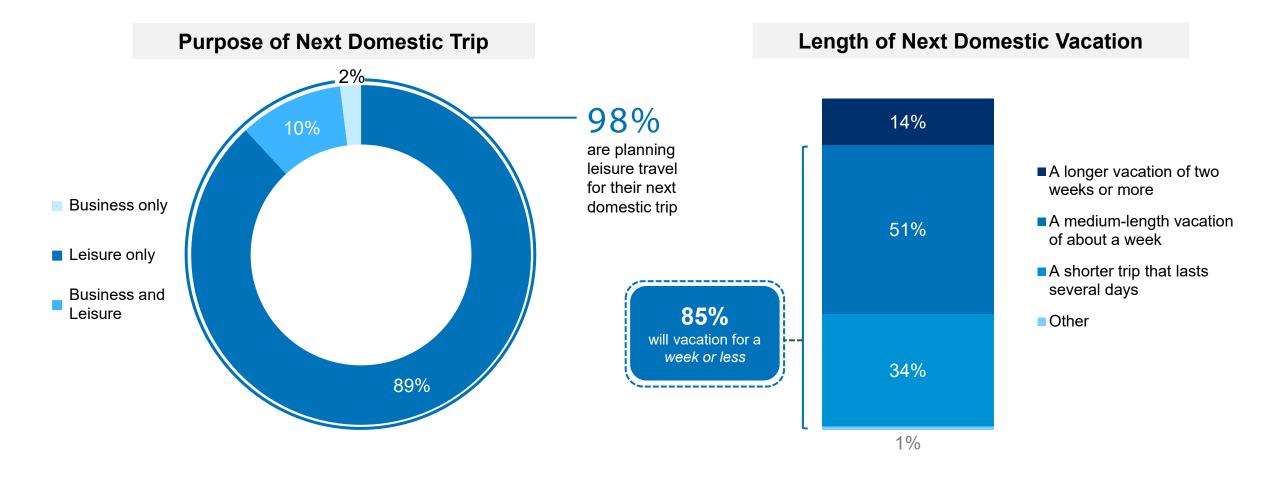
5. Beyond outdoor excursions, Minnesota has entertainment options that appeal to those interested in family-driven activities.

- The Mall of America and Twin Cities attract potential travelers, especially among younger cohorts.
- Language that highlights family-friendly attractions like museums, aquarium, restaurants, and shopping are enticing to potential visitors.
- The opportunity to attend professional sports across leagues is a motivation and unique draw for MN among more than 1 in 4 potential travelers and appeals to the idea of creating lasting memories for families.
- 6. Despite being hot topics in 2021, travelers no longer associate Minnesota with George Floyd or politics.
 - In 2025, very few travelers associate Minnesota with George Floyd (8%).

Detailed Findings

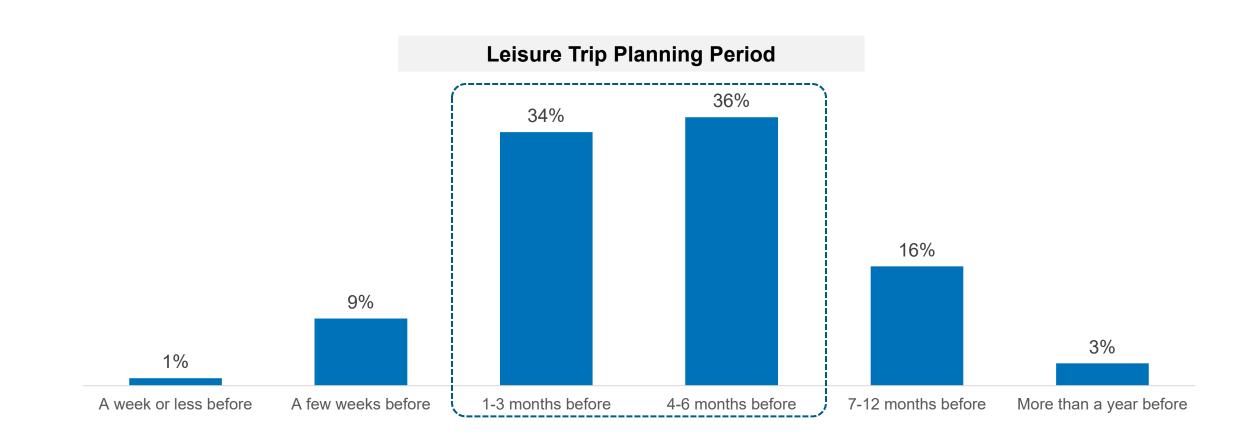
1. Vacation Outlook

Nearly all say they are traveling for leisure on their next domestic trip, with most planning to vacation for a week or less.



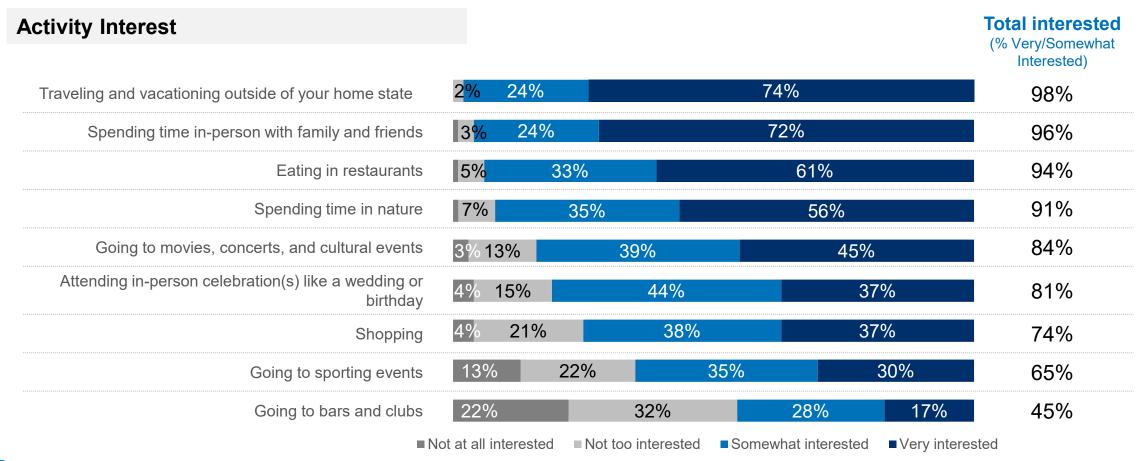
Q9. Which of the following best describes your next domestic trip? / Q10. For your next domestic vacation, are you planning to take...? Sample size: Total, n=1583

Consistent with 2021, most travelers plan their vacations between 1 and 6 months in advance though many are now planning further in advance.



The vast majority of travelers are interested in traveling outside of their home state and spending time with family and friends.

• Respondents are least interested in going to bars and clubs: less than half say they are very or somewhat interested.



Q12. Currently, how interested are you in each of the following? Sample size: Total, n=1583

7

Chicago and Los Angeles residents lead interest in entertainment such as movies, concerts, cultural events, and bars.

• Des Moines/Cedar Rapids residents are significantly less interested in bars and clubs.

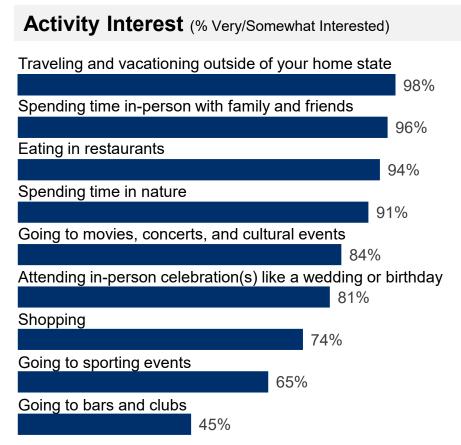
Activity Interest (% Very/Somewhat Interest	ed)
Traveling and vacationing outside of your home st	ate
	98%
Spending time in-person with family and friends	
	96%
Eating in restaurants	
	94%
Spending time in nature	
	91%
Going to movies, concerts, and cultural events	
84	%
Attending in-person celebration(s) like a wedding	or birthday
81%	
Shopping	
74%	
Going to sporting events	
65%	
Going to bars and clubs	
45%	

F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
99%	99%	97%	98%	100%	96%	96%	97%
97%	96%	96%	97%	97%	98%	96%	96%
89%	93%	97%	95%	96%	96%	95%	95%
93%	92%	89%	93%	90%	89%	96%	90%
82%	80%	89%	83%	86%	83%	81%	89%
75%	83%	85%	81%	82%	82%	82%	78%
74%	67%	80%	72%	79%	76%	72%	76%
66%	63%	70%	66%	67%	61%	61%	68%
41%	33%	56%	44%	48%	42%	45%	55%

Q12. Currently, how interested are you in each of the following? (F/M/S = Fargo/Moorhead/Sioux Falls; DM/CR = Des Moines/Cedar Rapids G/L/M = Green Bay/LaCross-Eau Claire/Madison; LA = Los Angeles) Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200

Compared to other activities, going to movies, concerts and cultural events has increased the most since 2021across all retested markets.

• Though most activities see stable or increased interest, Fargo/Moorhead/Sioux Falls and Denver travelers express less interest in attending in-person celebrations and going to bars and clubs in 2025 than in 2021.



F/M	/S*	Chic	ago	Denver		L	A
2021	2025	2021	2025	2021	2025	2021	2025
92%	99%	94%	97%	93%	98%	92%	97%
98%	97%	96%	96%	96%	97%	95%	96%
86%	89%	90%	97%	92%	95%	89%	95%
92%	93%	88%	89%	90%	93%	88%	90%
75%	82%	74%	89%	79%	83%	77%	89%
84%	75%	78%	85%	82%	81%	77%	78%
-	74%	-	80%	-	72%	-	76%
61%	66%	65%	70%	64%	66%	69%	68%
53%	41%	52%	56%	51%	44%	51%	55%

Q12. Currently, how interested are you in each of the following? (F/M/S = Fargo/Moorhead/Sioux Falls; LA = Los Angeles)

2025 Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Chicago, n=200; Denver, n=200; Los Angeles, n=200. *Sioux Falls was added to the Fargo/Moorhead market in 2025

2021 Sample sizes: Fargo/Moorhead, n=51, Chicago, n=205; Denver, n=204, Los Angeles, n=205

> 5 pt increase vs. 2021

2. What Travelers Are Looking for in a Vacation Destination

When selecting a domestic travel destination, travelers consider safety and value for their money the most important factors.

• Characteristics related to the destination's atmosphere, such as cleanliness and a welcoming atmosphere, are especially important to Chicago and Detroit residents.

Feature Importance (% Very)	F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
Safety	78%	78%	83%	70%	82%	78%	77%	77%
78%	7070	7070	00 /0	1070	02 /0	1070	1170	1170
Good vacation value for the money 70%	71%	67%	73%	63%	74%	68%	75%	69%
Clean 67%	65%	69%	73%	63%	76%	65%	62%	65%
Nice climate 64%	63%	64%	66%	57%	73%	62%	60%	66%
Welcoming atmosphere 60%	62%	53%	67%	54%	72%	59%	59%	57%
Ease of transportation 59%	64%	54%	63%	51%	64%	58%	55%	62%
Natural beauty 56%	51%	53%	61%	56%	54%	56%	59%	58%

7

Q14. How important are the following features when choosing a possible domestic travel destination? (F/M/S = Fargo/Moorhead/Sioux Falls; DM/CR = Des Moines/Cedar Rapids G/L/M = Green Bay/LaCross-Eau Claire/Madison; LA = Los Angeles)

Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200

Less important features include exciting nightlife and sporting events.

• Four in ten place importance on outdoor activities and/or family-friendly activities, though travelers from Dallas and Wisconsin prioritize this somewhat less.

Feature Importance (% Very)	F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
Outdoor Activities 43%	45%	46%	48%	44%	43%	32%	41%	46%
Family-friendly activities 43%	46%	46%	47%	40%	48%	41%	35%	40%
Attractive local culture and heritage 38%	32%	31%	45%	37%	40%	38%	35%	45%
Famous sites and museums 33%	33%	33%	39%	31%	37%	28%	29%	34%
Cultural diversity 26%	24%	23%	29%	29%	31%	24%	20%	34%
Thriving local economyCultural diversity22%(35%) and Excitingnightlife (28%) are	17%	20%	24%	19%	29%	22%	16%	31%
Exciting nightlifemore important to17%LGBTQ+ travelers.	18%	10%	22%	17%	22%	14%	17%	18%
Sporting events 15%	, 17%	15%	17%	14%	18%	9%	12%	19%

Q14. How important are the following features when choosing a possible domestic travel destination? (F/M/S = Fargo/Moorhead/Sioux Falls; DM/CR = Des Moines/Cedar Rapids G/L/M = Green Bay/LaCross-Eau Claire/Madison; LA = Los Angeles)

Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200

5

For more than half of travelers having activities to do is the most important factor when selecting a travel destination.

• A nice climate and a safe environment were also top considerations, reflective of their top aided selections.





Quality time with friends and family and relaxation are the ultimate goals for travelers' next domestic vacation. These are the more emotive drivers for destination selection.

 Fewer travelers from Des Moines/Cedar Rapids and Green Bay/La Crosse-Eau Claire/Madison look for excitement during domestic vacations.

Quality time with friends/family		
Quality time with friends/family		479
Relaxation		
		44%
Create lasting memories		
De stress/upwind	35%	
De-stress/unwind	32%	
New experiences	5270	
	32%	
Explore a new city, area, or region		
27%		
Connect with the outdoors/nature		
20% Excitement		
17%		
Disconnect from responsibilities		
15%		
Learn something new		
11%		
Once in a lifetime experience		
Experience a different culture		
9%		

Domestic Vacation Expectations

F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
53%	51%	41%	48%	42%	47%	49%	43%
46%	48%	45%	39%	46%	45%	40%	43%
42%	39%	38%	28%	37%	34%	32%	35%
36%	36%	32%	34%	29%	29%	34%	31%
27%	30%	37%	32%	34%	32%	29%	35%
19%	26%	26%	32%	29%	29%	32%	25%
18%	22%	16%	21%	20%	16%	27%	19%
17%	12%	22%	15%	24%	19%	7%	21%
11%	14%	18%	17%	14%	16%	16%	17%
9%	9%	11%	15%	10%	13%	9%	10%
11%	7%	6%	10%	10%	12%	18%	10%
7%	6%	11%	11%	8%	9%	10%	13%

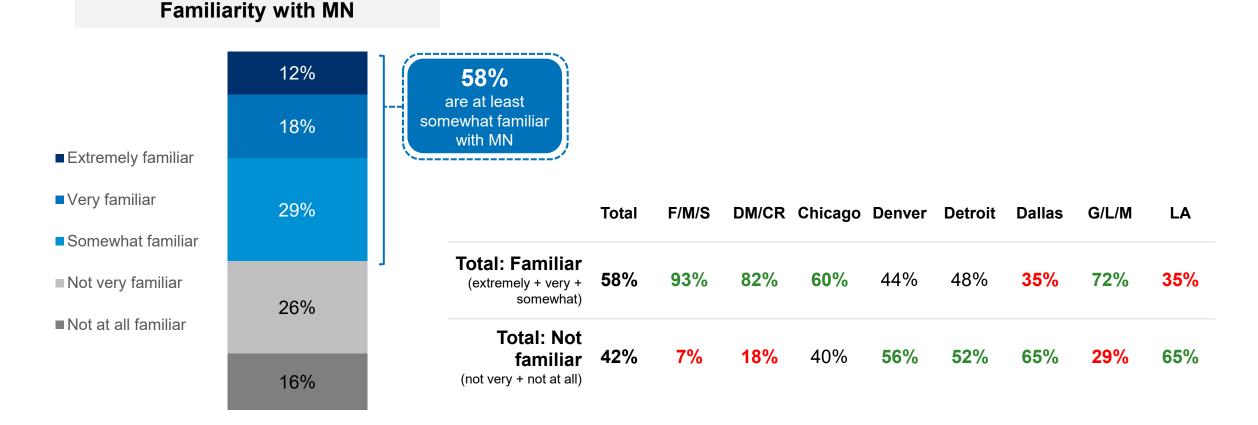
Q15. What do you typically hope to get out of a domestic vacation? Select your top 3.

Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200

3. Engagement with Minnesota as a Travel Destination

Nearly 6 in 10 prospective travelers are familiar with Minnesota.

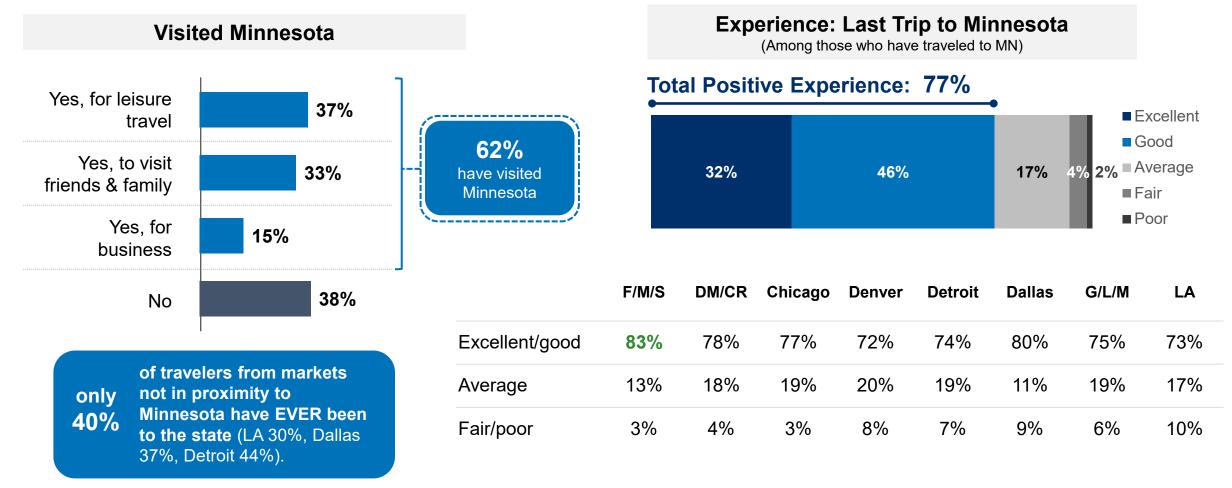
• Travelers from more proximate areas like Fargo/Moorhead/Sioux Falls, Des Moines/Cedar Rapids, Green Bay, LaCrosse-Eau Claire/Madison, and Chicago are naturally most familiar with Minnesota as a travel destination.



Q18. How familiar are you with Minnesota as a domestic leisure travel destination? Sample size: Total, n=1583

Among the two thirds of travelers who have visited Minnesota, the vast majority had a positive experience.

• Naturally, fewer travelers from farther regions have visited Minnesota.



Q25. Have you ever visited Minnesota? Sample size: Total, n=1583

-

Q26. How would you rate your last trip to Minnesota? Sample size: Among those who have traveled to Minnesota previously, n=981

Sample sizes: Fargo/Moorhead/Sioux Falls, n=175; Des Moines/Cedar Rapids, n=186; Chicago, n=119; Denver, n=101; Detroit, n=88; Dallas, n=74; Green Bay/LaCrosse-Eau Claire/Madison, n=179; Los Angeles, n=59

More than half of prospective travelers know someone who lives in Minnesota with higher propensity among those in closer markets.

• Despite not being in proximity, about one in three travelers from Dallas, Detroit and LA also know someone in the state.

	Total	F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
Yes	51%	88%	69%	48%	46%	31%	34%	66%	28%
Yes, a close relative	20%	53%	33%	19%	10%	8%	9%	23%	6%
Yes, a distant relative	11%	13%	13%	10%	13%	7%	8%	14%	10%
Yes, a friend or close colleague	28%	46%	36%	25%	28%	20%	22%	38%	15%
No	49%	13%	31%	52%	55%	69%	66%	34%	73%

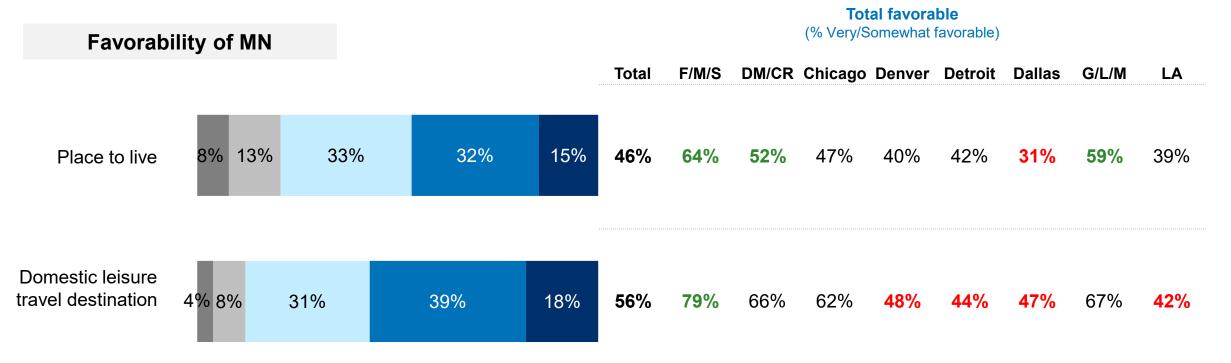
Know Someone Who Lives in MN

Q24. Do you personally know anyone who lives in Minnesota? Select all that apply.

Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200

More than half of prospective travelers view Minnesota favorably as a domestic leisure travel destination.

• Travelers from Fargo/Moorhead/Sioux Falls are top supporters of Minnesota not only as a travel destination but as a place to live. Travelers from Dallas, Detroit and LA have the weakest perceptions of Minnesota.



■ Very unfavorable ■ Somewhat unfavorable ■ Neutral ■ Somewhat favorable ■ Very favorable



Q19. Overall, what is your impression of Minnesota as a place to live? / Q20. Overall, what is your impression of Minnesota as a domestic leisure travel destination? Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200

While reasons for favorability vary, many travelers mention the state's natural beauty, lakes, and outdoor activities.

Unaided Reasons for Favorability	Total	F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
Favorable Reasons*									
Beautiful/natural beauty/nice scenery	15%	12%	14%	10%	12%	11%	19%	24%	17%
Experience there/lived there/visited before/ family lives there	10%	16%	16%	8%	9%	4%	5%	14%	6%
Many things to do (non specific)	9%	12%	19%	6%	4%	5%	3%	14%	3%
Lakes/many Lakes	8%	15%	10%	6%	8%	3%	4%	7%	7%
Nice place to visit (general)	7%	5%	7%	8%	6%	14%	8%	4%	6%
Friendly/welcoming people	7%	8%	11%	8%	8%	3%	7%	6%	6%
Outdoor activities	6%	6%	6%	7%	5%	3%	6%	5%	5%
Easy to travel to/close to home	5%	7%	17%	1%	2%	2%	0%	7%	0%
Nature/outdoors (non specific)	4%	2%	1%	5%	3%	2%	7%	4%	6%
Mall of America/shopping	4%	7%	3%	6%	6%	4%	2%	5%	1%
Lots to see/sightseeing	4%	5%	7%	4%	2%	2%	1%	5%	2%
Unfavorable Reasons*									
Cold/too cold/weather extremes	10%	4%	8%	9%	15%	13%	17%	4%	16%
Boring/not enough to do/nothing of interest there	7%	1%	3%	8%	9%	14%	7%	3%	11%

Q21. Please explain why you view Minnesota as [INSERT Q20 RESPONSE].

.....

Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200 *Reasons mentioned less than 4% of the time not shown

Across the board, general impressions of Minnesota have not changed over the last year.

Minnesota Impression Change Over Last Year

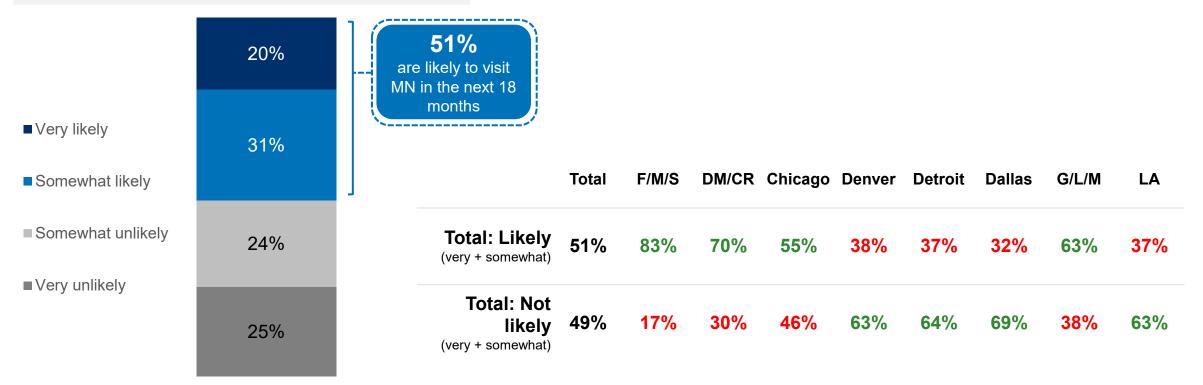
	Total	F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
Improved	17%	18%	15%	21%	19%	13%	15%	17%	17%
Stayed the Same	77%	75%	75%	77%	76%	82%	78%	74%	77%
Declined	7%	7%	10%	3%	6%	6%	7%	10%	7%

7

Before being exposed to marketing statements about Minnesota, half of potential travelers say they would be likely to travel there for leisure in the next 18 months.

 Travelers from more local areas like Fargo/Moorhead/Sioux Falls, Des Moines/Cedar Rapids, Green Bay, LaCrosse-Eau Claire/Madison, and Chicago are more likely to visit Minnesota soon. Those from Denver, Dallas, LA, and Detroit are less likely to visit MN in the near future.

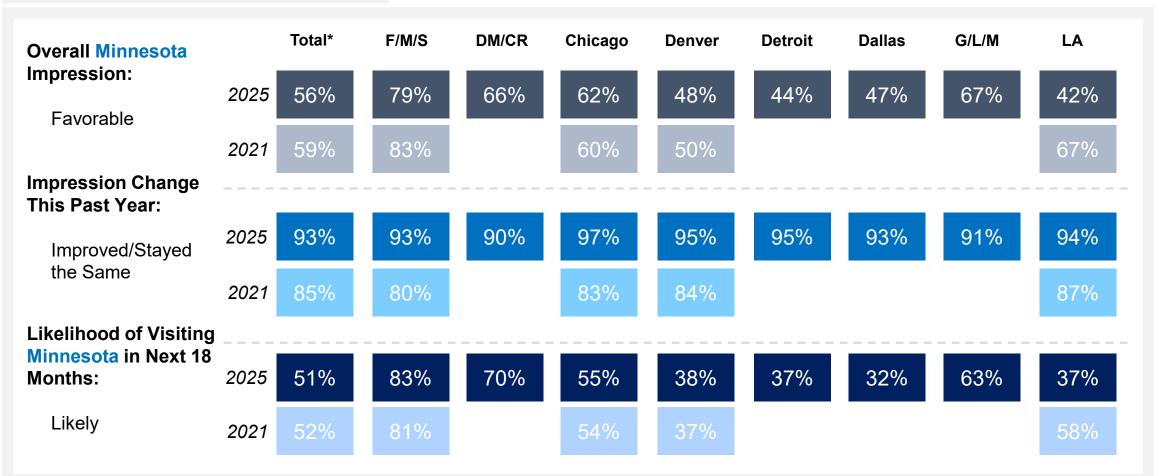
Likelihood to Visit Minnesota (Next 18 months)





While high across the board, travelers from Fargo/Moorhead/Sioux Falls, Des Moines/Cedar Rapids, Chicago, and Green Bay/La Crosse-Eau Claire/Madison have especially favorable impressions of Minnesota.

Engagement Tracking (2021 – 2025)



ลา

Q20. Overall, what is your impression of Minnesota as a domestic leisure travel destination? | Q23. Has your impression of Minnesota as a travel destination improved, declined or stayed the same over the past year? Q22. How likely are you to visit Minnesota as a domestic leisure travel destination in the next 18 months? | Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200. *Comparing total data is directional only since different markets were surveyed in 2021 and 2025.

4. Perceptions of Minnesota as a Travel Destination

Natural attractions and outdoor activities are top of mind associations for potential travelers to the area.

• The Mall of America is also frequently mentioned, particularly among those already familiar with Minnesota as a travel destination. Among those who are unfamiliar with Minnesota, travelers mention cold winters more than those who are familiar.

Unaided Attribute Associations with MN



Travelers, especially those from Fargo/Moorhead/Sioux Falls and Des Moines/Cedar Rapids, associate Minnesota with its lakes.

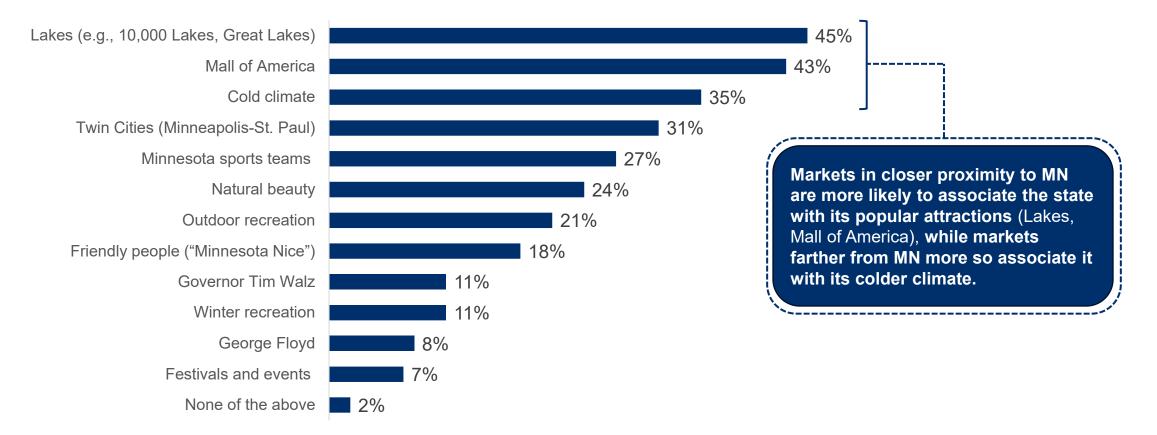
Unaided Mentions of Minnesota	Total	F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
Outdoor Mentions*									
10,000 Lakes/a lot of Lakes/beautiful Lakes/Lake superior/land of Lakes	35%	57%	52%	33%	34%	23%	22%	42%	19%
Cold/snow/cold winters	20%	12%	18%	24%	24%	24%	23%	8%	27%
Beautiful/beautiful scenery/natural beauty	8%	7%	10%	10%	5%	5%	12%	6%	11%
Trees/forest/woods/green	6%	6%	6%	8%	6%	3%	7%	7%	6%
Nature/outdoors (nonspecific)	5%	4%	4%	3%	5%	5%	6%	5%	7%
Fishing	4%	8%	11%	7%	3%	2%	2%	3%	1%
Flatland/prairie/open land/rural/wide open spaces	4%	2%	3%	5%	7%	6%	4%	2%	6%
Rivers/water	3%	2%	6%	2%	3%	2%	4%	5%	2%
Outdoor activities (nonspecific)	3%	3%	4%	2%	4%	4%	2%	3%	2%
Other Positive/Neutral Mentions*									
Football/Vikings/Minnesota Vikings/Minnesota Golden Gophers	12%	15%	9%	6%	8%	13%	14%	19%	15%
Mall of America/big mall/shopping	12%	13%	21%	12%	9%	9%	5%	21%	5%
Friendly people/nice people	5%	4%	4%	7%	7%	3%	6%	5%	5%
Twin cities	4%	4%	4%	4%	3%	3%	3%	9%	6%
Minneapolis	3%	2%	7%	2%	2%	3%	2%	7%	4%
Twins/Minnesota Twins	3%	5%	5%	1%	1%	3%	2%	3%	3%

ลไ

Q17. What words, images, or phrases come to mind when you first think of Minnesota? (F/M/S = Fargo/Moorhead/Sioux Falls; DM/CR = Des Moines/Cedar Rapids G/L/M = Green Bay/LaCross-Eau Claire/Madison; LA = Los Angeles) Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200 *Unaided words, images or phrases mentioned less than 3% of the time not shown

On an aided basis, Lakes again top the list of associations, followed by Mall of America.

Aided Attribute Associations with MN



Travelers in proximity to Minnesota were more likely to associate the state with its lakes and the Mall of America, both of which are top attractions.

• Travelers from Dallas and Los Angeles especially associate the state with its cold climate.

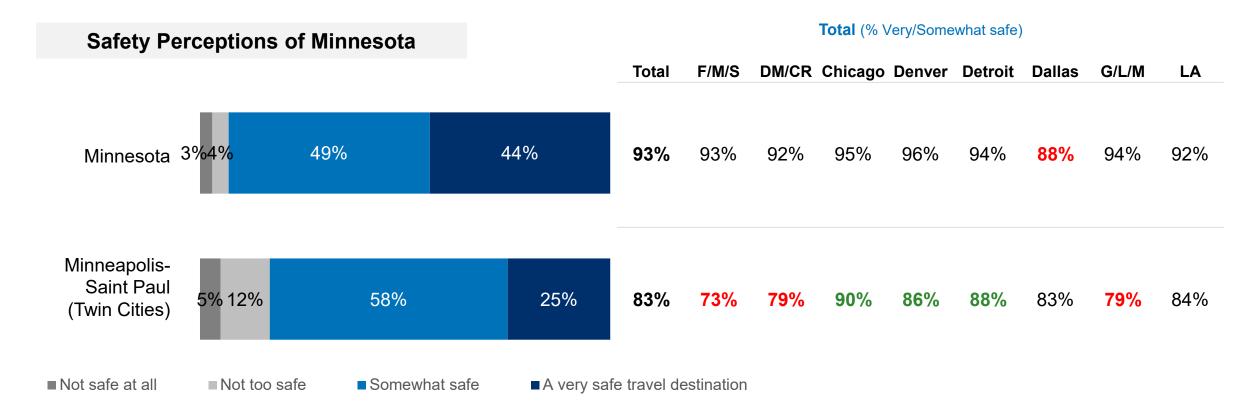
Aided Attribute Associations with MN	F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
Lakes (e.g., 10,000 Lakes, Great Lakes) 43%	57%	56%	42%	49%	33%	36%	46%	41%
Mall of America 35%	47%	58%	49%	35%	44%	33%	50%	30%
Cold climate 31%	18%	29%	42%	40%	37%	47%	23%	45%
Twin Cities (Minneapolis-St. Paul)	28%	30%	32%	24%	37%	28%	37%	28%
Minnesota sports teams 24%	42%	28%	23%	22%	26%	24%	29%	28%
Natural beauty 21%	21%	25%	27%	27%	19%	28%	21%	25%
Outdoor recreation 18%	26%	20%	19%	26%	18%	18%	27%	21%
Friendly people ("Minnesota Nice")	21%	11%	18%	22%	17%	17%	15%	21%
Winter recreation	7%	8%	13%	9%	12%	16%	12%	11%
George Floyd	5%	6%	9%	8%	8%	12%	9%	8%
Festivals and events	10%	7%	6%	6%	9%	8%	6%	6%
None of the above	0%	1%	1%	4%	5%	1%	0%	2%

Q29. Which of the following do you most associate with Minnesota. Select up to 3.

Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200

Almost all travelers consider Minnesota to be a safe place.

• Safety perceptions of the Twin Cities trail that of the state overall, particularly among markets in closer proximity.



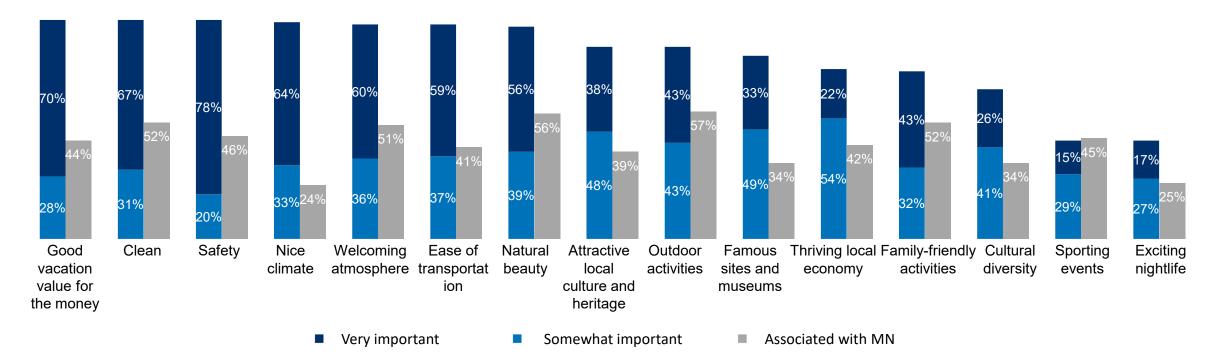
Q27. Do you consider Minnesota to be.../ Q28. Do you consider Minneapolis-Saint Paul (Twin Cities) to be...

7

Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200

Outdoor activities, natural beauty, and cleanliness are important travel destination features associated with Minnesota.

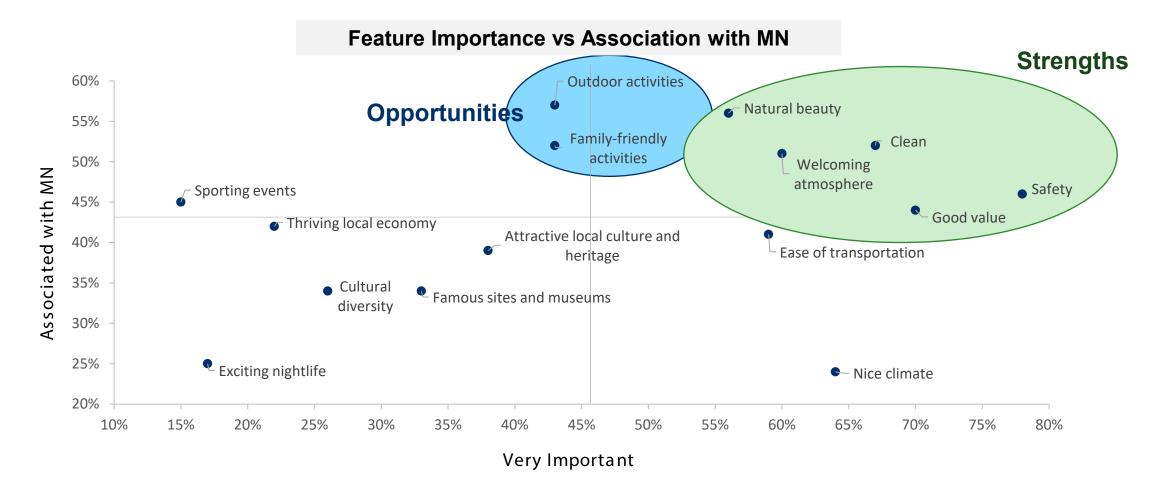
Feature Importance vs Association with MN



ลไ

Q14. How important are the following features when choosing a possible domestic travel destination? / Q16. Which of the following states, if any, do you associate with the following features? Please select the state(s) that you believe these features describe. Sample size: Total, n=1583

Minnesota strengths lie within strong perceptions of safety, value, cleanliness, welcoming atmosphere and natural beauty. Family-friendly, outdoor activities and climate are potential opportunity areas.



Q14. How important are the following features when choosing a possible domestic travel destination? / Q16. Which of the following states, if any, do you associate with the following features? Please select the state(s) that you believe 36 these features describe.

5

5. Awareness and Appeal of Minnesota Attractions

Top attractions include the North Shore of Lake Superior and The Great Outdoors.

• The Twin Cities are the weakest draw among attractions tested.

Attraction Appeal

5%	44%	51%		
The Great Outdoo	rs			
6%	45%	49%		
Central Minnesota	Resorts/Lake Life			
6%	50%	45%	Younger travelers – Ge (51%) + Millennials (49%	
Vall of America			find Mall of America m	
14%	44%	41%	appealing than older travelers – Gen X (41%) +
The Twin Cities of	Minneapolis-St. Paul and surround	ing area	Boomers (32%).	,
11%	52%	37%		
	■ Unappealing (1-2) ■Neutral (3-5) ■Appealing (6-7)		

Q31. The following are various attractions and destinations the state of Minnesota has to offer. Please indicate how appealing each is to you as a traveler. Sample size: Total, n=1583

For most markets, the Twin Cities and surrounding areas are the least appealing attraction.

- Detroit was the exception, with significantly more travelers from the region finding this attraction appealing.
- Dallas is most interested in the Great Outdoors.

Moot Annooling Attraction we want

Most Appealing Attraction	DN (% appealing (6-7))	F/N/O	DM/OD	01.1.1.1.1.1	Demon	D = 4 = = = = = = =	Dellas	04.44	
North Shore of Lake Superior		F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
	51%	57%	49%	51%	53%	47%	54%	52%	46%
The Great Outdoors									
	49%	52%	45%	52%	53%	45%	57%	47%	48%
Central Minnesota Resorts/Lake Life									
	45%	48%	40%	46%	48%	43%	45%	43%	47%
Mall of America	_								
	41%	42%	40%	47%	34%	44%	44%	34%	47%
The Twin Cities of Minneapolis-St. Paul and surrounding area									
379	6	34%	38%	41%	32%	44%	36%	32%	38%

Q31. The following are various attractions and destinations the state of Minnesota has to offer. Please indicate how appealing each is to you as a traveler. Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200

Prospective travelers are most enticed by language describing the beauty of Minnesota's lakes.

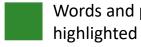


n=291

This magnificent body of water looks like an ocean, living up to its status as the largest freshwater Lake in the country, bigger than the other four Great Lakes combined. Start in Duluth and continue your journey up the North Shore Scenic Byway and you'll discover the gorgeous scenery and charming Lakeside towns that make this **154-mile stretch** one of Minnesota's top vacation destinations.



Minnesota is home to some of the America's most beautiful and remote places, including the Boundary Waters Canoe Area Wilderness [BWCAW], Voyageurs National Park, **75 state parks and recreation areas**, and the headwaters of the Mississippi River. Accessible primarily by canoe, the BWCAW in northeast Minnesota extends 150 miles along the U.S.-Canada border, covering more than 1 million acres, 1,100 Lakes and 1,500 miles of canoe routes.



Words and phrases that were highlighted most frequently



Words and phrases that were highlighted often, but not most frequently

In addition to Minnesota's lakes and related activities, travelers appreciate the volume of things to do in the Mall of America.



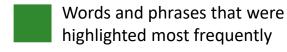
n=289

Discover a land of **pristine Lakes** and wooded hills, with **miles of trails** to explore by foot or bike in summer, or by snowshoe, snowmobile or fat bike in winter. Central Minnesota is dotted with **crystalline Lakes**, rivers and streams, perfect for **fishing**, **boating**, **paddling**-or simply **relaxing**. The region is also a notable golf destination, with over 70 scenic courses crafted by top designers.



n=291

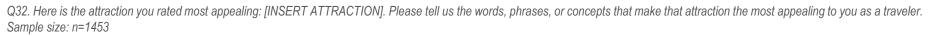
Mall of America in Bloomington, Minnesota is so much more than a mall; it's a destination. The famous mall, home to **tax-free shopping** at more than **520 stores, 60 restaurants, a theme park, Minnesota's largest aquarium** and a 13 screen movie theater, continues to add trendy shops, exciting entertainment options, restaurants and big events through its doors each year. Mall of America has two on-site hotels, the JW Marriott and Radisson Blu.



were itly



Words and phrases that were highlighted often, but not most frequently

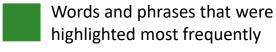


Travelers are more enticed by general mentions of the Twin Cities' museums, restaurants, and natural beauty than by mentions of specific attractions.



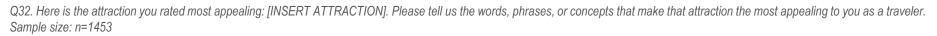
n=291

The state capital, St. Paul, and neighboring Minneapolis make up the Twin Cities, an incredibly **rich and diverse** area with dramatic skylines, exciting **pro sports**, award-winning theater, **world-class museums** and **cultural attractions like the Walker Art Center, the Guthrie Theater, and Prince's Paisley Park**, **renowned restaurants** and a booming craft beverage scene. Revel in the **natural beauty** of **award-winning parks**, **trails** and waterways, such as the Minneapolis Chain of Lakes and the Mississippi River.





Words and phrases that were highlighted often, but not most frequently



Almost half of prospective travelers are motivated to visit Minnesota and find it unique after reading about it's lakes and diverse communities.

Statement Effect on Opinions of Minnesota

Lakes & Diversity All in one day & Urb		Outdoor playground	Sports	Hot Ticket		
Minnesota is the Land of 10,000 Lakes and so much more, including world- class art museums, food and dining, and cultural attractions celebrating our diverse communities.	Only in Minnesota can you paddle the Mississippi River, dine at a James Beard award-winning restaurant and catch a world-class theater performance all in one day.	Minnesota is an outdoor enthusiast's playground year-round, offering scenic destinations for biking, paddling, swimming, fishing, skiing, and so much more.	Every major professional sport is represented in Minnesota No matter the season, you can catch a game at some of the country's top arenas and stadiums, all located within or an easy commute of the downtowns of Minneapolis-St. Paul.	Whether its flip-flop weather or snow boot season, Minnesota always has something happening—from the iconic State Fair to top concerts and vibrant cultural celebrations.		
44%	43% 31%	39% 33%	25% 29%	29% 27%		
	■ Motiv	vated to Visit MN ■MN Seems	s Unique			

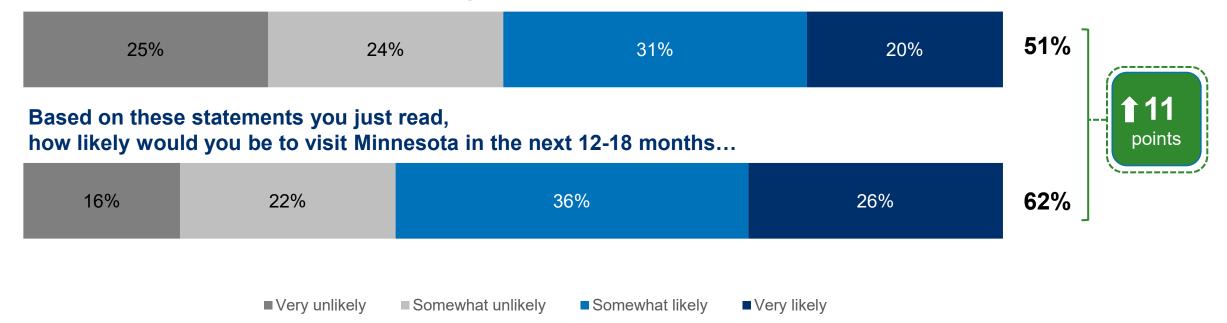
Q33. Please indicate how much each statement motivates you to consider visiting Minnesota. / Q34. Please indicate how unique each statement makes Minnesota seem in comparison to other travel destinations in the U.S. Sample size: Total. n=1583

Likelihood to visit Minnesota increased by 11% after reading the statements.

Impact on Likelihood to Visit Minnesota

Likelihood to visit Minnesota before viewing statements

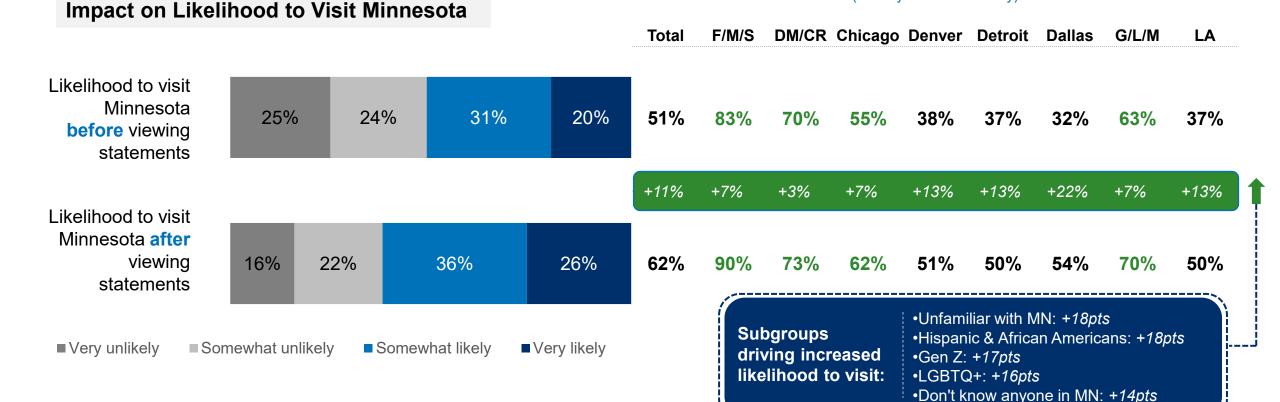
Total Likely





While likelihood increases across the board, the statements especially impact travelers from markets originally least likely to visit the state, such as Dallas, LA, Detroit, and Denver.

Travelers from Fargo/Moorhead/Sioux Falls, Des Moines/Cedar Rapids, Chicago, and Green Bay/LaCross-Eau Claire/Madison, were most likely to visit Minnesota before viewing the statements yet still experienced increased likelihood after viewing.



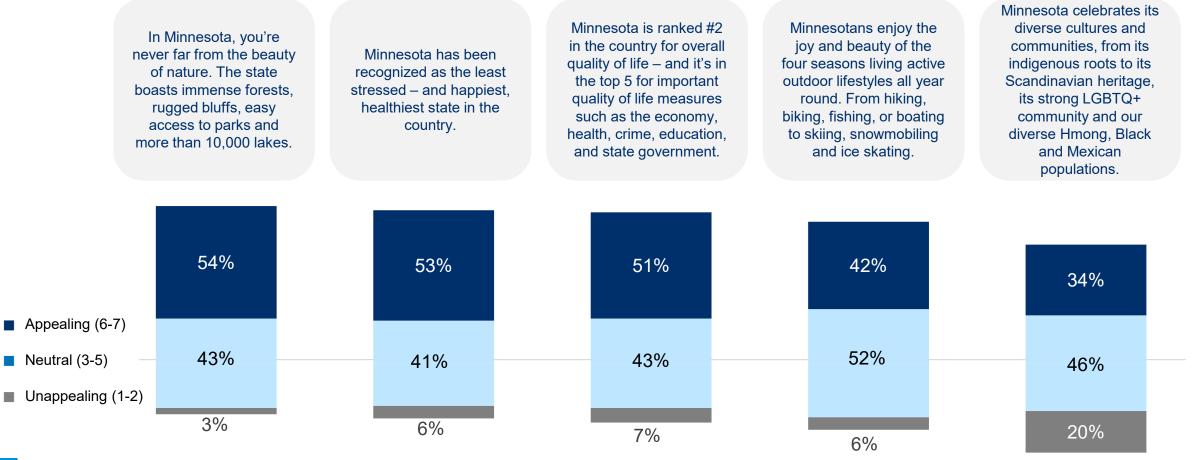
Q22. How likely are you to visit Minnesota as a domestic leisure travel destination in the next 18 months? / Q35. Based on the statements you just read, how likely would you be to visit Minnesota in the next 12-18 months? Sample size: Total, n=1583 (F/M/S = Fargo/Moorhead/Sioux Falls; DM/CR = Des Moines/Cedar Rapids G/L/M = Green Bay/LaCross-Eau Claire/Madison; LA = Los Angeles). 2025 Sample sizes: Fargo/Moorhead/Sioux Falls, n=184: Chicago, n=200; Denver, n=200; Los Angeles, n=200.

-

Access to nature makes Minnesota seem most appealing to prospective travelers.

Statement Appeal

5



Q36. Please indicate how appealing each statement makes Minnesota seem. Sample size: Total. n=1583

6. Political Associations with Minnesota

Just over a third would consider Minnesota liberal. However, markets vary widely in terms of the perceived political ideology associated with Minnesota.

• More than a quarter are entirely unsure on the state's political ideology.

		Political Ideology Association							
	Total	F/M/S	DM/CR	Chicago	Denver	Detroit	Dallas	G/L/M	LA
Liberal	37%	46%	52%	29%	31%	30%	40%	48%	25%
Conservative	15%	15%	8%	16%	15%	16%	12%	12%	24%
Moderate	20%	14%	16%	24%	26%	21%	18%	18%	21%
Unsure	28%	25%	24%	32%	28%	34%	31%	23%	31%

Q30. Which of the following political ideologies do you most associate with Minnesota?

Sample sizes: Fargo/Moorhead/Sioux Falls, n=184; Des Moines/Cedar Rapids, n=199; Chicago, n=200; Denver, n=200; Detroit, n=200; Dallas, n=200; Green Bay/LaCrosse-Eau Claire/Madison, n=200; Los Angeles, n=200

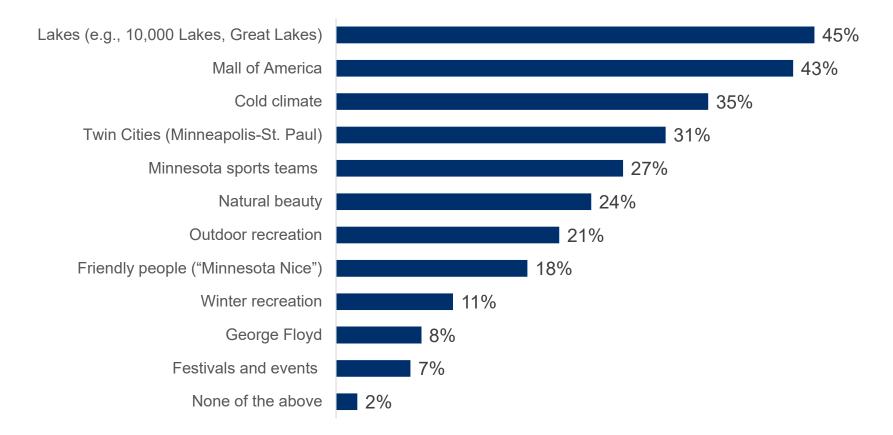
George Floyd is not top of mind associations for potential travelers to the area.

Unaided Attribute Associations with MN



Very few associate Minnesota with George Floyd (8%).

Aided Attribute Associations with MN

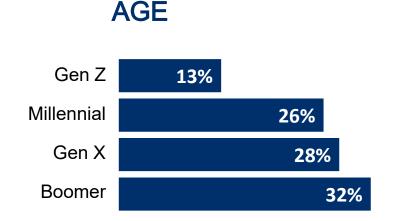


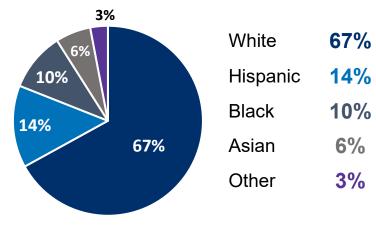
Q29. Which of the following do you most associate with Minnesota. Select up to 3. Sample size: Total, n=1583

Appendix

Respondent Profile

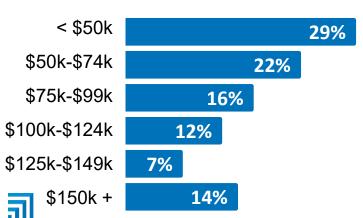
We surveyed travelers from the following markets: Fargo / Moorhead / Sioux Falls, Des Moines / Cedar Rapids, Chicago, Denver, Detroit, Dallas, Green Bay / LaCrosse-Eau Claire / Madison, and Los Angeles.

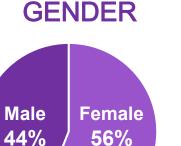




RACE OR ETHNICITY

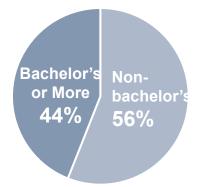
HH INCOME





56%

EDUCATION



EMPLOYMENT

62% Employed **13%** Not currently employed **26%** Retired

MARITAL STATUS

58% Partnered 42% Unpartnered

CHILDREN UNDER 18

26% Yes 74% No

URBANICITY

32% Urban 55% Suburban **13%** Rural

LGBTQ+

7% Yes 92% No

52