

Table of Contents

2014-15 Revised Budget - Employment and Economic Development

Agency Profile - Employment and Economic Development .....	1
Current, Base and Governor's Recommended Expenditures - Rev .....	2
Sources and Uses .....	3
Governor's Changes .....	4
All Funds FTE by Program - Rev .....	6
Revenues Summary .....	7
Business and Community Development .....	8
Current, Base and Governor's Recommended Expenditures - Rev .....	10
Sources and Uses .....	11
Minnesota Trade Office .....	12
Current, Base and Governor's Recommended Expenditures - Rev .....	14
Sources and Uses .....	15
Unemployment Insurance .....	16
Current, Base and Governor's Recommended Expenditures - Rev .....	17
Sources and Uses .....	18
Workforce Development .....	19
Current, Base and Governor's Recommended Expenditures - Rev .....	21
Sources and Uses .....	22
Vocational Rehabilitation .....	23
Current, Base and Governor's Recommended Expenditures - Rev .....	25
Sources and Uses .....	26
Services for the Blind .....	27
Current, Base and Governor's Recommended Expenditures - Rev .....	28
Sources and Uses .....	29
General Support Services .....	30
Current, Base and Governor's Recommended Expenditures - Rev .....	32
Sources and Uses .....	33
Federal Funds Summary .....	34
Grants Funding Detail .....	36

### **Mission:**

The mission of the Department of Employment and Economic Development (DEED) is to enhance the economic success of individuals, businesses, and communities by improving opportunities for prosperity and independence.

### **Statewide Outcome(s):**

Employment and Economic Development supports the following statewide outcome(s).

A thriving economy that encourages business growth and employment opportunities.

Minnesotans have the education and skills needed to achieve their goals.

Strong and stable families and communities.

### **Context:**

Minnesota's economic future depends on businesses (both small and large) who are successful, competitive, and capable of employing our citizens in quality jobs, on trained workers who can enter and grow in those positions, and on vibrant communities which can support business and employment growth. DEED programs support its vision of ***Minnesotans working together to build a prosperous state*** where:

- Businesses are globally competitive and locally engaged in their community,
- Minnesotans have world-class talent and achieve their highest career and independent living potential, and
- Communities are desirable places to live and work.

DEED is primarily funded by the federal government; however some activities are funded through the state's general, workforce development, and other special revenue funds.

### **Strategies:**

DEED operates many federal and state programs that support Minnesota's people, businesses, and communities. It provides services in-person through WorkForce Centers and other locations throughout the state, as well as nation-leading online unemployment services. It facilitates development and service provision through communities, intermediaries, and partner organizations to help meet Minnesota's economic challenges. DEED provides regulatory technical assistance and international market entry strategies to ensure Minnesota's companies are globally competitive. It is particularly interested in ensuring that business has the talent they need to be globally competitive and that workers have the skills that businesses need.

### **Measuring Success:**

DEED tracks numerous performance measures to determine progress towards goals including:

- The number and percent of individuals employed after being served by a DEED program
- The timeliness of benefit payments and accuracy of decision-making
- The amount of private investment leveraged in business development and expansion
- The amount of Minnesota's exports
- The number of jobs created with DEED assistance

**Employment and Economic Development**  
**Current, Base and Governor's Recommended Expenditures - Rev**

(Dollars in Thousands, Biennial Totals)

	<b>General Funds</b>	<b>Other State Funds</b>	<b>Federal Funds</b>	<b>All Funds</b>
Current Biennium Expenditures (FY 2012-13)	\$103,087	\$208,201	\$555,360	\$866,649
Current Law Expenditures (FY 2014-15)	\$81,035	\$156,127	\$575,940	\$813,103
Governor's Recommended Expenditures (FY2014-15)	\$137,535	\$156,127	\$575,940	\$869,603
\$ Change from FY 2014-15 Current Law to Governor's Rec	\$56,500	\$0	\$0	\$56,500
% Change from FY 2014-15 Current Law to Governor's Rec	70%	0%	0%	7%

**Employment and Economic Development  
Sources and Uses**

(Dollars in Thousands)

	Biennium FY14-FY15			
	General Funds	Other State Funds	Federal Funds	Total Funds
BALANCE FORWARD IN	\$3,000	\$20,051	\$2,889	\$25,940
REVENUE		\$52,577	\$575,478	\$628,055
TRANSFERS IN	\$150	\$2,710		\$2,860
APPROPRIATION	\$134,636	\$102,285	\$0	\$236,921
<b>SOURCES OF FUNDS</b>	<b>\$137,786</b>	<b>\$177,623</b>	<b>\$578,367</b>	<b>\$893,776</b>
BALANCE FORWARD OUT		\$21,046	\$2,426	\$23,472
TRANSFERS OUT	\$250	\$450		\$700
EXPENDITURES	\$137,535	\$156,127	\$575,940	\$869,603
PAYROLL EXPENSE	\$18,624	\$20,986	\$191,475	\$231,085
OPERATING EXPENSES	\$6,419	\$28,515	\$142,282	\$177,217
OTHER FINANCIAL TRANSACTIONS	\$0	\$2,853	\$9,100	\$11,953
GRANTS, AIDS AND SUBSIDIES	\$112,492	\$103,774	\$233,083	\$449,348
<b>USES OF FUNDS</b>	<b>\$137,785</b>	<b>\$177,623</b>	<b>\$578,367</b>	<b>\$893,775</b>

# Employment and Economic Development

## Governor's Changes

(Dollars in Thousands)

	FY 14	FY 15	FY 14-15 Biennium	FY 16	FY 17	FY 16-17 Biennium
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### Minnesota Investment Fund

The MIF loan program provides financing to create and retain high-quality jobs to improve economic vitality for all Minnesota citizens. MIF funds are disbursed to local governments and then provided as a loan to the business. The loans are attractive to businesses because they are up front and can be used to offset capital expenditures, often equipment purchases. All projects must meet minimum criteria for private investment, number of jobs created or retained, and wages paid. Some loans are forgiven depending on the transaction requirements. Recapitalizing MIF will allow the state to actively compete for jobs created by expanding manufacturing and high-tech businesses looking to relocate to or expand in Minnesota.

#### Performance Measures:

This measure will assist in the creation of approximately 7,500 – 10,000 new jobs in Minnesota.

General Fund	Expenditure	15,000	15,000	30,000	15,000	15,000	30,000
	<b>Net Change</b>	<b>15,000</b>	<b>15,000</b>	<b>30,000</b>	<b>15,000</b>	<b>15,000</b>	<b>30,000</b>

### Minnesota Job Creation Fund

The Governor recommends funding for the Minnesota Job Creation Fund, a statewide job creation incentive program. This economic development tool will help Minnesota compete for job creation from businesses expanding or locating in the state. This program, in conjunction with the Minnesota Investment Fund, provides Minnesota with flexible and effective tools to craft incentive packages that would be most appealing based on differing business financial needs. This new performance-based statewide grant program follows incentive program best practices and would provide financial awards to businesses that meet industry requirements as well as minimum capital investment and job creation thresholds.

#### Performance Measures:

This reform proposal will leverage \$450 million in private investment and assist in the creation of approximately 5,000 jobs.

General Fund	Expenditure	12,500	12,500	25,000	12,500	12,500	25,000
General Fund	Revenue	0	0	0	0	0	0
	<b>Net Change</b>	<b>12,500</b>	<b>12,500</b>	<b>25,000</b>	<b>12,500</b>	<b>12,500</b>	<b>25,000</b>

### Minnesota Global Competitiveness Initiative

The Governor recommends funding for the Global Competitiveness Initiative to increase exports and foreign direct investment. This program would establish foreign offices in three new markets; currently the Minnesota Trade Office has one foreign location. The initiative also provides funds for a marketing campaign designed to better communicate the benefits of doing business in Minnesota and an export assistance grant program for small businesses to participate in trade-related activities. These activities equip Minnesota with the tools it needs to be competitive in a global marketplace.

#### Performance Measures:

This proposal would create new jobs through increased foreign investment and/or or increased exports.

General Fund	Expenditure	750	750	1,500	750	750	1,500
	<b>Net Change</b>	<b>750</b>	<b>750</b>	<b>1,500</b>	<b>750</b>	<b>750</b>	<b>1,500</b>

# Employment and Economic Development

## Governor's Changes

(Dollars in Thousands)

	FY 14	FY 15	FY 14-15 Biennium	FY 16	FY 17	FY 16-17 Biennium
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### Unemployment Insurance Employer Tax Reduction

The Governor recommends reducing the Unemployment Insurance (UI) tax to 0.1% of taxable wages for all for-profit employers and eliminating the 14% additional assessment currently levied on taxes due for FY 2014 -2015. The impact of this reduction would be a savings to Minnesota employers. The tax reductions would only occur if the unemployment insurance trust fund continues to maintain an adequate balance to pay benefits to individuals. Note: The trust fund is maintained outside of the state treasury; therefore numbers are not reflected in the budget system.

*Performance Measures:*

This proposal will substantially reduce unemployment taxes over a two year period.

General Fund	Expenditure	0	0	0	0	0	0
General Fund	Revenue	0	0	0	0	0	0
	<b>Net Change</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Net All Change Items	General Fund	28,250	28,250	56,500	28,250	28,250	56,500
	<b>Net Change</b>	<b>28,250</b>	<b>28,250</b>	<b>56,500</b>	<b>28,250</b>	<b>28,250</b>	<b>56,500</b>

**Employment and Economic Development  
All Funds FTE by Program - Rev**

	Current	Forecast Base	Governor's Revised
<b>Program</b>	<b>FY 2013</b>	<b>FY 2015</b>	<b>FY 2015</b>
Program: Business and Community Dvpmt	49.8	49.0	49.0
Program: Unemployment Insurance	457.4	433.1	433.1
Program: Workforce Development	528.5	501.9	501.9
Program: General Support Services	154.1	115.2	115.2
Program: Minnesota Trade Office	13.9	13.0	15.0
Program: Vocational Rehabilitation	387.0	382.8	382.8
Program: Services for The Blind	126.5	126.2	126.2
<b>Employment and Economic Development</b>	<b>1,717.3</b>	<b>1,621.1</b>	<b>1,623.1</b>

**Employment and Economic Development**

**Revenue Summary**

(Dollars in Thousands)

		Biennium FY14-15			
		General Fund	Other State Funds	Federal Funds	All Funds
Non Dedicated	TAXES		85,085		85,085
	INVESTMENT INCOME		200		200
	ALL OTHER	0	0		0
	Subtotal	0	85,285		85,285
Dedicated	TAXES		750		750
	FEDERAL GRANTS		40	575,178	575,218
	DEPARTMENTAL EARNINGS		2,082		2,082
	INVESTMENT INCOME		241		241
	ALL OTHER		49,464	300	49,764
	Subtotal		52,577	575,478	628,055
<b>Total</b>		<b>0</b>	<b>137,862</b>	<b>575,478</b>	<b>713,340</b>



# Employment and Economic Development Business and Community Development

<http://www.positivelyminnesota.com>

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## Statewide Outcome(s):

Business and Community Development (BCD) supports the following statewide outcome(s).

A thriving economy that encourages business growth and employment opportunities.

Strong and stable families and communities.

## Context:

The Business and Community Development division contributes to Minnesota's economic success by providing services that support the growth of businesses and communities. Expanding businesses often see state government as a primary point of contact for help. Smaller businesses require technical assistance and information in order to start and grow. Communities need affordable, quality places for residents and businesses to locate, grow, and prosper. Funding sources include state general fund, capital budget for infrastructure, special revenue, and federal funds.

## Strategies:

**Businesses:** Information is provided on how to start and manage a business, through free services and publications; the U.S. Small Business Administration and regional institutions of higher education are key partners. Financing is offered through intermediaries, in the form of micro loans, tax credits, loan guarantees, and venture capital. Larger business expansions, and attraction to Minnesota, occur through marketing, consultation and technical assistance, development incentives, and funding for customized training through partnerships with qualified training institutions. BCD collaborates with other state agencies on projects requiring assistance from the state's regulatory functions. Significant focus rests on accountability for job creation and investment goals.

**Communities:** Funding is provided for: low-income housing and commercial rehabilitation; infrastructure including water, wastewater, streets, and other services for business expansions; preparation of sites for new development, through clean-up of contaminated land, removal of dilapidated buildings, and installation of new infrastructure. Local governments are often partners in bringing forward potential rehabilitation and infrastructure projects, and removing health and safety hazards. An aggressive system of tools that communities need in order to conduct economic development is maintained, including electronic databases of land and buildings, an inventory of certified "shovel ready" parcels, and marketing campaigns in certain industrial sectors.

Economic development partners participate in every project of BCD: Local governments, regional development groups in the Twin Cities and elsewhere, utilities, post-secondary education, non-profit organizations, and private businesses.

## Results:

Economic growth and investment are driven by macro- and micro-economic forces. The recent extended recession impacted the ability to conduct economic development but also heightened its urgency.

BCD perseveres in providing communities with the infrastructure and resources they require, small businesses with the information and financing needed to stabilize and grow, and larger business development expansions and relocations with clear, powerful support to choose Minnesota. Results are measured in job creation and retention, business formation and growth, and private investment leveraged.

Job numbers and investment represent proposed levels, since virtually all projects require time to completion and most programs allow up to two years to measure the results; however, history has shown that results typically exceed the proposed thresholds. Generally, most of the measures reflect an improving economy during the 2010-2012 timeframe. From 2008-2011, business expansions and small business activity were at a sluggish level or on hold, but clearly demand is on the rise. For example, small business informational requests grew 26 percent from 2011 to 2012 – and returned to 2010 levels.

Performance Measures	Previous	Current	Trend
Private investment from public infrastructure projects	\$613.7 million	\$558.5 million	Decreasing
Job creation and private investment in business development expansions	2650; \$450 million	2550; \$490 million	Stable/Increasing
Workers trained in customized training projects	16,701	19,243	Increasing
Number of small business informational requests	33,232	45,856	Increasing
Small business capital formation from direct services	\$90 million	\$100 million	Increasing

Performance Measures Notes:

1. Performance measures for private investment from public infrastructure projects and workers trained in customized training projects are comparing state fiscal year 2011 to 2012.
2. The remainder of the performance measures compare calendar year 2010 to 2011.

**Program: Business and Community Dvpmt**  
**Current, Base and Governor's Recommended Expenditures - Rev**  
(Dollars in Thousands, Biennial Totals)

	<b>General Funds</b>	<b>Other State Funds</b>	<b>Federal Funds</b>	<b>All Funds</b>
Current Biennium Expenditures (FY 2012-13)	\$44,259	\$38,282	\$65,812	\$148,354
Current Law Expenditures (FY 2014-15)	\$22,884	\$21,640	\$54,792	\$99,315
Governor's Recommended Expenditures (FY2014-15)	\$77,884	\$21,640	\$54,792	\$154,315
\$ Change from FY 2014-15 Current Law to Governor's Rec	\$55,000	\$0	\$0	\$55,000
% Change from FY 2014-15 Current Law to Governor's Rec	240%	0%	0%	55%

**Program: Business and Community Dvpmt**

**Sources and Uses**

(Dollars in Thousands)

	Biennium FY14-FY15			
	General Funds	Other State Funds	Federal Funds	Total Funds
BALANCE FORWARD IN	\$3,000	\$19,634	\$2,889	\$25,523
REVENUE		\$8,251	\$54,329	\$62,581
TRANSFERS IN	\$150	\$450		\$600
APPROPRIATION	\$74,884	\$14,478	\$0	\$89,362
<b>SOURCES OF FUNDS</b>	<b>\$78,034</b>	<b>\$42,813</b>	<b>\$57,218</b>	<b>\$178,065</b>
BALANCE FORWARD OUT		\$20,724	\$2,426	\$23,150
TRANSFERS OUT	\$150	\$450		\$600
EXPENDITURES	\$77,884	\$21,640	\$54,792	\$154,315
PAYROLL EXPENSE	\$6,937	\$1,131	\$1,129	\$9,197
OPERATING EXPENSES	\$2,396	\$721	\$361	\$3,477
OTHER FINANCIAL TRANSACTIONS	\$0	\$2,844	\$9,100	\$11,944
GRANTS, AIDS AND SUBSIDIES	\$68,551	\$16,944	\$44,203	\$129,698
<b>USES OF FUNDS</b>	<b>\$78,034</b>	<b>\$42,813</b>	<b>\$57,218</b>	<b>\$178,065</b>

# Employment and Economic Development

## Minnesota Trade Office

<http://www.positivelyminnesota.com/trade>

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### Statewide Outcome(s):

The Minnesota Trade Office (MTO) supports the following statewide outcome(s).

A thriving economy that encourages business growth and employment opportunities.

### Context:

The Minnesota Trade Office promotes the creation and retention of jobs and the economic prosperity of the state by assisting Minnesota companies to increase exports and attract foreign investment. MTO's programs and services provide the necessary technical assistance small and mid-sized companies need to successfully enter and compete in the international marketplace.

With 95 percent of the world's population living outside of the United States' border, there is a huge demand from foreign markets to buy Minnesota's high quality products and services. In 2011, Minnesota's exports supported 115,000 jobs across the state. When Minnesota's products are purchased by overseas buyers, this creates business growth and new jobs for Minnesota. The MTO also serves as Minnesota's Office of Protocol, ensuring that the state's interactions with foreign delegations and dignitaries are conducted with appropriate diplomatic etiquette and cultural practices. The MTO is the state's liaison to the Minnesota Consular Corps, the state's local diplomatic community. In addition, the MTO tracks and reports Minnesota's export statistics on a quarterly and annual basis. Funding sources include the general and special revenue funds.

### Strategies:

International trade representatives in MTO provide technical assistance to companies by: conducting market research, identifying potential international distributors/partners, reviewing regulatory requirements, providing advice on international logistics and evaluating market entry strategies.

The MTO provides cutting-edge training seminars and one-on-one coaching through its "Export by Design" program for new to export companies to develop a strategic export plan. These seminars are designed to support both new to export companies and companies that are currently exporting, but looking to expand into a new foreign market.

In February 2012, the MTO launched the "MSP Export Initiative" in partnership with the Brookings Institute and 25+ Minnesota organizations such as the State Chamber of Commerce, the City of Minneapolis, and the City of St. Paul with a goal of doubling exports from the metropolitan region over the next five years. The MTO also organizes export promotion events to help companies explore market opportunities firsthand such as international trade shows, trade missions and reverse trade missions (foreign dignitary and business delegations visiting Minnesota).

The Minnesota Trade Office's key partners are the US Department of Commerce including the Foreign Commercial Service, Small Business Administration, Export-Import Bank of the United States, LifeScience Alley, Midwest Global Trade Association, MN Department of Agriculture, Greater MSP, Minnesota's Universities and Colleges, MN Consular Corps, and the MN Chamber of Commerce.

### Results:

One measurement of the effectiveness of MTO strategies is to track and review the state's export output. The State of Minnesota exported \$20.3 billion dollars of manufactured good, agriculture and mining exports in 2011. This was a record for Minnesota, and the first time the state exported over \$20 billion dollars of goods. Over the past decade, Minnesota's exports have increased 93%. Additional information can be found at [http://www.positivelyminnesota.com/Data\\_Publications/Data/Export\\_Statistics/index.aspx](http://www.positivelyminnesota.com/Data_Publications/Data/Export_Statistics/index.aspx)

Another measurement is to survey companies that utilize our services. Of the companies that participated in the most recent trade mission to China in June 2012, 97% said that the trade mission met their expectations.

In addition, the MTO tracks how many companies attend training and seminars and how many new small and mid—sized companies throughout the state are serviced. During fiscal year 2012, 1,451 individuals attended training compared to 1,302 from the previous year. During that same time period, MTO served 834 new companies that requested technical assistance or information about training programs, trade missions and technical assistance.

There is increased interest in exporting from Minnesota’s small and mid-sized companies. Companies are realizing their potential to create new jobs by increasing their sales in foreign markets. To begin exporting, or to begin exporting in a new market, small and mid-sized companies need export assistance to reduce risk.

Performance Measures	Previous	Current	Trend
Minnesota’s exports	\$18.9 billion	\$20.3 billion	Increasing
Number of companies served	14,807	15,641	Increasing
Number of attendees at MTO training seminars	1,302	1,451	Increasing

Performance Measures Notes:

1. Exports are comparing calendar year 2010 to 2011.
2. Companies served and training attendees are comparing state fiscal year 2011 to 2012.

**Program: Minnesota Trade Office**  
**Current, Base and Governor's Recommended Expenditures - Rev**  
(Dollars in Thousands, Biennial Totals)

	<b>General Funds</b>	<b>Other State Funds</b>	<b>Federal Funds</b>	<b>All Funds</b>
Current Biennium Expenditures (FY 2012-13)	\$2,984	\$680	\$740	\$4,404
Current Law Expenditures (FY 2014-15)	\$2,984	\$632	\$123	\$3,739
Governor's Recommended Expenditures (FY2014-15)	\$4,484	\$632	\$123	\$5,239
\$ Change from FY 2014-15 Current Law to Governor's Rec	\$1,500	\$0	\$0	\$1,500
% Change from FY 2014-15 Current Law to Governor's Rec	50%	0%	0%	40%

**Program: Minnesota Trade Office**

**Sources and Uses**

(Dollars in Thousands)

	Biennium FY14-FY15			
	General Funds	Other State Funds	Federal Funds	Total Funds
REVENUE		\$632	\$123	\$755
APPROPRIATION	\$4,484	\$0	\$0	\$4,484
<b>SOURCES OF FUNDS</b>	<b>\$4,484</b>	<b>\$632</b>	<b>\$123</b>	<b>\$5,239</b>
EXPENDITURES	\$4,484	\$632	\$123	\$5,239
PAYROLL EXPENSE	\$2,845	\$11	\$24	\$2,880
OPERATING EXPENSES	\$1,039	\$621	\$50	\$1,709
GRANTS, AIDS AND SUBSIDIES	\$600		\$50	\$650
<b>USES OF FUNDS</b>	<b>\$4,484</b>	<b>\$632</b>	<b>\$123</b>	<b>\$5,239</b>



# Employment and Economic Development

## Unemployment Insurance

<http://www.uimn.org>

### Statewide Outcome(s):

Unemployment Insurance supports the following statewide outcome(s).

Strong and stable families and communities.

### Context:

The Unemployment Insurance program provides a temporary, partial wage replacement to workers unemployed due to no fault of their own. The benefits paid to these workers ensure that they are able to support themselves and their families while they look for their next job. The payment of benefits also provides stability to local economies by helping to maintain spending during prolonged economic downturns. Benefit payments also support dislocated workers while they obtain training so they may re-enter the labor market, and ensure that skilled workers do not leave an area in search of other work during periods of short-term unemployment.

The payment of unemployment insurance benefits is funded by a special tax on Minnesota employers. The tax rate is based on an employer's "experience rating" – the ratio of benefits paid to their former workers compared to the employer's payroll. Administrative funding is provided through a federally administered payroll tax.

### Strategies:

Minnesota's Unemployment Insurance program uses advanced technological and management approaches to ensure the prompt payment of benefits to eligible unemployed workers; to reduce as much as possible the administrative burdens on employers who pay the tax and to use valuable human resources as cost-effectively as possible. The Unemployment Insurance Program collaborates with WorkForce Center partners to ensure workers obtain the assistance needed to speedily return to employment that makes the best possible use of the worker's skills and abilities.

### Results:

The Unemployment Insurance program continuously monitors and manages hundreds of performance metrics to ensure that federally-mandated and departmental performance measures are being met. As a result, Minnesota regularly out-performs all but a few states according in overall program performance. Of all the measures, the strongest indicators of a well-run and healthy program are those that reflect prompt payment of benefits, timely determinations of eligibility and timely issuance of appeal decisions.

Performance Measures	Previous	Current	Trend
Timely First Payment of Benefits (Federal goal: 87% in 14 days)	92.0%	92.0%	Stable
Timely Eligibility Determinations (Federal goal: 80% in 21 days)	85.5%	85.4%	Stable
Timely Appeal Decisions (Federal goal: 60% in 30 days)	90.7%	90.0%	Stable

#### Performance Measures Notes:

1. Performance measures compare calendar year 2011 to the first six months of calendar year 2012.

**Program: Unemployment Insurance**  
**Current, Base and Governor's Recommended Expenditures - Rev**

(Dollars in Thousands, Biennial Totals)

	<b>General Funds</b>	<b>Other State Funds</b>	<b>Federal Funds</b>	<b>All Funds</b>
Current Biennium Expenditures (FY 2012-13)		\$30,016	\$119,625	\$149,641
Current Law Expenditures (FY 2014-15)		\$2,720	\$126,542	\$129,262
Governor's Recommended Expenditures (FY2014-15)		\$2,720	\$126,542	\$129,262
\$ Change from FY 2014-15 Current Law to Governor's Rec		\$0	\$0	\$0
% Change from FY 2014-15 Current Law to Governor's Rec		0%	0%	0%

**Program: Unemployment Insurance**

**Sources and Uses**

(Dollars in Thousands)

	Biennium FY14-FY15			
	General Funds	Other State Funds	Federal Funds	Total Funds
REVENUE		\$2,720	\$126,542	\$129,262
<b>SOURCES OF FUNDS</b>		<b>\$2,720</b>	<b>\$126,542</b>	<b>\$129,262</b>
EXPENDITURES		\$2,720	\$126,542	\$129,262
PAYROLL EXPENSE			\$62,430	\$62,430
OPERATING EXPENSES		\$2,720	\$64,112	\$66,832
<b>USES OF FUNDS</b>		<b>\$2,720</b>	<b>\$126,542</b>	<b>\$129,262</b>

# Employment and Economic Development Workforce Development Division

<http://www.positivelyminnesota.com>

## Statewide Outcome(s):

The Workforce Development Division supports the following statewide outcome(s).

A thriving economy that encourages business growth and employment opportunities.

Minnesotans have the education and skills needed to achieve their goals.

Strong and stable families and communities.

## Context:

The purpose of the Workforce Development Division is to provide youth and adults with occupational and employment related skills and to match their talent with the skill requirements of employers. The division is responsible for providing appropriate services to remove individual barriers to employment so they may participate in the labor force. Employment and training activities are designed to address both unemployment and underemployment of Minnesota citizens. The division must be proactive in engaging employers to identify the skills they need to be globally competitive. The primary customers of the division are job seekers and employers. Veterans receive priority of service in all activities. Disability Determination Services (DDS) makes eligibility determinations for the Social Security Disability Insurance and Supplemental Income programs. The majority of funding comes from the federal government. State funds are primarily from the Workforce Development Fund which is derived from a fee on employers.

## Strategies:

- Delivers its services through 47 WorkForce Centers strategically located across the state;
- Enhances low skilled workers competitiveness through supportive and occupational skills training;
- Provides unemployment insurance applicants timely re-employment services to shorten their duration on unemployment;
- Provides timely and accurate determinations for Minnesotans applying for Social Security disability benefits;
- Utilize web-based tools to expand employment services via a virtual WorkForce Center;
- Maintain a premier job matching system for job seekers and employers; <http://www.minnesotaworks.net>
- Invite business engagement to identify industry valued credentials and align training opportunities to occupations in demand; and
- Partners with the Departments of Labor and Industry, Human Services, and Education, Minnesota State Colleges and Universities, and the University of Minnesota as well as county government, city government, philanthropic community, and private non-profit organizations.

## Results:

Increased job vacancies posted is an indicator of an improving economic climate. The trend is declining for DDS decisions due to hiring restrictions imposed by the federal government.

Performance Measures	Previous	Current	Trend
# and percentage of people entering employment after completing the program	71,870 (49%)	74,985 (50%)	Stable
# of employers who list their job vacancies on <a href="http://www.minnesotaworks.net">http://www.minnesotaworks.net</a>	9,689	10,551	Increasing
Days in decision-making (DDS) Title 2/Title 16	76.6/82	70.9/78	Decreasing
Accuracy of decisions (DDS)	98.2%	96.4%	Decreasing

Performance Measures Notes:

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1. The employment and job vacancy measures compare state fiscal year 2010 to 2011.
  2. Measures related to DDS decisions compare federal fiscal year 2010 to 2011.

**Program: Workforce Development**  
**Current, Base and Governor's Recommended Expenditures - Rev**

(Dollars in Thousands, Biennial Totals)

	<b>General Funds</b>	<b>Other State Funds</b>	<b>Federal Funds</b>	<b>All Funds</b>
Current Biennium Expenditures (FY 2012-13)	\$1,369	\$88,273	\$241,920	\$331,563
Current Law Expenditures (FY 2014-15)	\$1,660	\$81,147	\$269,791	\$352,598
Governor's Recommended Expenditures (FY2014-15)	\$1,660	\$81,147	\$269,791	\$352,598
\$ Change from FY 2014-15 Current Law to Governor's Rec	\$0	\$0	\$0	\$0
% Change from FY 2014-15 Current Law to Governor's Rec	0%	0%	0%	0%

**Program: Workforce Development**

**Sources and Uses**

(Dollars in Thousands)

	Biennium FY14-FY15			
	General Funds	Other State Funds	Federal Funds	Total Funds
REVENUE		\$4,740	\$269,791	\$274,531
TRANSFERS IN		\$2,260		\$2,260
APPROPRIATION	\$1,660	\$74,147	\$0	\$75,807
<b>SOURCES OF FUNDS</b>	<b>\$1,660</b>	<b>\$81,147</b>	<b>\$269,791</b>	<b>\$352,598</b>
EXPENDITURES	\$1,660	\$81,147	\$269,791	\$352,598
PAYROLL EXPENSE	\$82	\$2,991	\$64,498	\$67,571
OPERATING EXPENSES	\$0	\$4,977	\$50,588	\$55,565
OTHER FINANCIAL TRANSACTIONS		\$9		\$9
GRANTS, AIDS AND SUBSIDIES	\$1,578	\$73,170	\$154,705	\$229,453
<b>USES OF FUNDS</b>	<b>\$1,660</b>	<b>\$81,147</b>	<b>\$269,791</b>	<b>\$352,598</b>

# Employment and Economic Development Vocational Rehabilitation Services

<http://www.PositivelyMinnesota.com/vrs>

## Statewide Outcome(s):

Vocational Rehabilitation Services supports the following statewide outcome(s).

A thriving economy that encourages business growth and employment opportunities.

Minnesotans have the education and skills needed to achieve their goals.

## Context:

Disability correlates strongly with unemployment, poverty, and dependence on public supports. In Minnesota, consistent with the rest of the nation, labor force participation for people with disabilities hovers around 20 percent; for people without disabilities it's typically about 70 percent. As of July 2012, the national unemployment rate for people with disabilities was 13.6 percent; for people without disabilities it was about 8.4 percent.

Primary customers include: 1) approximately 266,000 non-institutionalized Minnesotans ages 18-64 who have a significant disability – about ten percent of the state's adult population; 2) about 25,000 high school-age youth with significant disabilities who will soon be making the transition from school to work; and 3) businesses and other employers who seek qualified candidates for job openings.

## Strategies:

Vocational Rehabilitation Services consists of three distinct programs, all working together to assist Minnesotans with significant disabilities to secure and retain employment, live independently, and reduce their dependence on government supports. The Vocational Rehabilitation Program provides time-limited counseling, training, and job placement services for people with physical, mental, cognitive, or developmental impairments. The Extended Employment Program provides job supports for individuals with significant disabilities to assist in achieving long-term job retention and success. The Independent Living Program provides services and training that enable Minnesotans with disabilities to live independently in their communities. Vocational Rehabilitation Services is a federal/state partnership and receives funding from state and federal sources.

Highly trained staff in most of the 47 WorkForce Centers (as well as a few stand-alone offices) provide individualized assessment, evaluation, counseling, training, assistive technology, and job placement services for individuals with significant disabilities. These services are augmented by a coordinated network of statewide strategic alliances with nonprofit community rehabilitation providers, multiple county service agencies, eight regional centers for independent living, secondary and post-secondary educational institutions, businesses, and other public and private organizations.

## Results:

The primary measure of success for Vocational Rehabilitation Services customers consists of competitive and stable employment that pays a competitive wage in a fully integrated community setting. Success is measured on the increase in the number of successful job placements and in the quality of the jobs. Additional measures include an increase in the number of Minnesotans with disabilities who are able to live independently in the community of their choice, to enjoy employment as the primary source of their support, and to minimize their reliance on public support.

Performance Measures	Previous	Current	Trend
Number of VR customers placed into competitive employment	2,049	2,531	Increasing
Total wages earned by individuals in community employment	\$55.3 million	\$66.2 million	Increasing
Participating businesses and other employers	3,791	3,797	Stable
Number of individuals receiving independent living services	5,409	6,044	Increasing



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Performance Measures Notes:

1. Performance measures compare state fiscal year 2010 to 2012.

**Program: Vocational Rehabilitation**  
**Current, Base and Governor's Recommended Expenditures - Rev**  
(Dollars in Thousands, Biennial Totals)

	<b>General Funds</b>	<b>Other State Funds</b>	<b>Federal Funds</b>	<b>All Funds</b>
Current Biennium Expenditures (FY 2012-13)	\$40,694	\$14,890	\$97,496	\$153,080
Current Law Expenditures (FY 2014-15)	\$39,722	\$13,660	\$95,555	\$148,937
Governor's Recommended Expenditures (FY2014-15)	\$39,722	\$13,660	\$95,555	\$148,937
\$ Change from FY 2014-15 Current Law to Governor's Rec	\$0	\$0	\$0	\$0
% Change from FY 2014-15 Current Law to Governor's Rec	0%	0%	0%	0%

**Program: Vocational Rehabilitation**

**Sources and Uses**

(Dollars in Thousands)

	Biennium FY14-FY15			
	<b>General Funds</b>	<b>Other State Funds</b>	<b>Federal Funds</b>	<b>Total Funds</b>
REVENUE			\$95,555	\$95,555
APPROPRIATION	\$39,722	\$13,660	\$0	\$53,382
<b>SOURCES OF FUNDS</b>	<b>\$39,722</b>	<b>\$13,660</b>	<b>\$95,555</b>	<b>\$148,937</b>
EXPENDITURES	\$39,722	\$13,660	\$95,555	\$148,937
PAYROLL EXPENSE	\$798		\$50,235	\$51,033
OPERATING EXPENSES	\$156	\$0	\$20,695	\$20,851
GRANTS, AIDS AND SUBSIDIES	\$38,768	\$13,660	\$24,625	\$77,053
<b>USES OF FUNDS</b>	<b>\$39,722</b>	<b>\$13,660</b>	<b>\$95,555</b>	<b>\$148,937</b>

# Employment and Economic Development Services for the Blind

<http://www.mnssb.org>

## Statewide Outcome(s):

Services for the Blind supports the following statewide outcome(s).

A thriving economy that encourages business growth and employment opportunities.

Minnesotans have the education and skills needed to achieve their goals.

## Context:

The mission of Services for the Blind (SSB) is to facilitate the achievement of personal and vocational independence by Minnesotans who are blind, visually impaired, or DeafBlind. The program addresses the needs of these individuals by providing services leading to employment and personal independence. It also provides access to print materials in accessible formats needed for education, vocational training, and personal independence. Activities are funded by the general, federal, and special revenue funds.

## Strategies:

Customers seeking to gain or maintain employment receive vocational rehabilitation services from qualified vocational rehabilitation counselors in 11 offices in WorkForce Centers statewide. Services provided to about 1,000 persons each year may include assessment and counseling; training in adjustment to blindness, use of assistive technology, job seeking skills, and vocational skills; job placement assistance; and job adaptation assistance. Services are based on customer choice and agreement between customer and counselor in a written service plan focused on an employment outcome.

Customers seeking skills to maintain their personal independence are generally age 55 and older not seeking employment. Services to about 3,300 persons per year are provided and coordinated by SSB staff and rehabilitation counselors in WorkForce Centers with skills in low-vision assessment and services.

From its Communication Center, about 13,000 customers per year receive print material in accessible formats (Braille, audio, print, radio and digital) through state staff and over 650 volunteers. SSB also lends and repairs special radio receivers, digital, and cassette players. The Center broadcasts a 24-hour radio reading service through a closed-circuit radio network and provides two 24-hour audio newspaper-reading services accessed via the telephone.

The program partners with the WorkForce Center system, Minnesota Departments of Education and of Commerce, the Braille and Talking Book Library, the Library of Congress, Minnesota Public Radio, community rehabilitation programs, and individual vendors of rehabilitation services, local senior service programs, the State Rehabilitation Council for the Blind, and over 650 community volunteers.

## Results:

Strategic planning in 2011 generated metrics for assessing progress and results. The range of results achieved with current strategies is fairly stable despite a fairly turbulent environment. The aging population, the aging workforce, the complexity of barriers to employment and independence of customers, changing access technology, resource scarcity, and the increasing role of technology in our services are all factors impacting program results.

Performance Measures	Previous	Current	Trend
Percent served becoming employed	52%	69%	Improving
Seniors increasing control and confidence in their lives	91%	88%	Declining
Braille pages produced	933,000	900,000	Declining

Performance Measures Notes:

1. Performance measures compare federal fiscal year 2010 to 2011.

**Program: Services for The Blind**  
**Current, Base and Governor's Recommended Expenditures - Rev**

(Dollars in Thousands, Biennial Totals)

	<b>General Funds</b>	<b>Other State Funds</b>	<b>Federal Funds</b>	<b>All Funds</b>
Current Biennium Expenditures (FY 2012-13)	\$11,853	\$2,578	\$22,362	\$36,792
Current Law Expenditures (FY 2014-15)	\$11,850	\$2,183	\$22,180	\$36,213
Governor's Recommended Expenditures (FY2014-15)	\$11,850	\$2,183	\$22,180	\$36,213
\$ Change from FY 2014-15 Current Law to Governor's Rec	\$0	\$0	\$0	\$0
% Change from FY 2014-15 Current Law to Governor's Rec	0%	0%	0%	0%

**Program: Services for The Blind**  
**Sources and Uses**

(Dollars in Thousands)

	Biennium FY14-FY15			
	General Funds	Other State Funds	Federal Funds	Total Funds
BALANCE FORWARD IN		\$417	\$0	\$417
REVENUE		\$2,088	\$22,180	\$24,268
APPROPRIATION	\$11,850	\$0	\$0	\$11,850
<b>SOURCES OF FUNDS</b>	<b>\$11,850</b>	<b>\$2,505</b>	<b>\$22,180</b>	<b>\$36,535</b>
BALANCE FORWARD OUT		\$322		\$322
EXPENDITURES	\$11,850	\$2,183	\$22,180	\$36,213
PAYROLL EXPENSE	\$6,775	\$575	\$9,086	\$16,436
OPERATING EXPENSES	\$2,080	\$1,608	\$3,594	\$7,282
GRANTS, AIDS AND SUBSIDIES	\$2,995	\$0	\$9,500	\$12,495
<b>USES OF FUNDS</b>	<b>\$11,850</b>	<b>\$2,505</b>	<b>\$22,180</b>	<b>\$36,535</b>

# Employment and Economic Development

## General Support Services

<http://www.positivelyminnesota.com>

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### Statewide Outcome(s):

General Support Services supports the following statewide outcome(s).

A thriving economy that encourages business growth and employment opportunities.

Minnesotans have the education and skills needed to achieve their goals.

Strong and stable families and communities.

### Context:

General Support Services directly supports the agency's operating divisions by providing leadership and the critical infrastructure necessary to operate programs, develop policies, and provide assistance to individuals, businesses, and communities. The division is funded by the general, federal, and special revenue funds.

### Strategies:

Services are provided through the following activities:

The **Governor's Workforce Development Council (GWDC)** works to strengthen the skills of Minnesota's greatest asset — its workforce. Made up of leaders from business, education, labor, community organizations, and state and local governments, the GWDC forges practical solutions to Minnesota's workforce challenges and provides leadership on projects that are of strategic importance to the state.

The **Office of Innovation and Strategic Alliances (OISA)** serves as a vital catalyst for partnerships necessary to spur innovation and support job creation and a skilled workforce. The OISA serves as a convener for joint ventures with both economic and workforce development issues. It works with a variety of public entities at the federal, state, and local level as well as with private organizations including businesses, association, and philanthropic entities.

**Communications, Analysis, and Research** provides data and information for informed decision making by Minnesota businesses, job seekers, workforce, economic development and education planners, policy makers, and the general public. It provides centralized services in the areas of communications and marketing. It also includes the department's business/economic development analysis, program measures and evaluation, and labor market information office.

**Administrative and Financial Services** provides accounting, budgeting, financial reporting, payroll, and purchasing services. It provides general oversight to ensure compliance with state and federal laws, regulations, and guidelines for sound fiscal management. Additional responsibilities include facilities management, business continuity planning, and printing and mailroom operations.

**Human Resources** provides leadership through expert consultation, guidance, and direction. It manages the agency's personnel, labor relations, employee development, and equal opportunity systems. Included are compensation/classification, benefits, recruitment and selection, performance management, union contract bargaining and administration, workforce planning, internal/external complaint investigations, and accessibility for employees and consumers.

The **Commissioner's Office**, in addition to its traditional leadership role, includes key activities such as legislative relations, strategic planning, and continuous improvement.

### Results:

The number of new continuous improvement activities initiated in SFY 2012 declined as more time was spent completing improvement activities that were initiated in the prior year.

The timeliness of invoice payments declined from SFY 2011 to SFY 2012 due to challenges with the implementation of the state's new financial system in July of 2011. Performance has improved in more recent months.

Performance Measures	Previous	Current	Trend
Number of continuous improvement activities initiated	43	14	Decreasing
Percentage of employees with disabilities	6%	7%	Improving
Percentage of invoices paid promptly	98.61%	89.77%	Decreasing
DEED website page views	7.9 million	7.7 million	Decreasing
Percentage of GWDC recommendations from <i>All Hands on Deck</i> implemented or in progress.	56%	81%	Improving

Performance Measures Notes:

Note 1: Performance measures are comparing state fiscal year 2011 to 2012.

Note 2: The *All Hands on Deck* report can be found at [http://www.gwdc.org/policy/all\\_hands\\_on\\_deck.html](http://www.gwdc.org/policy/all_hands_on_deck.html).



**Program: General Support Services**  
**Current, Base and Governor's Recommended Expenditures - Rev**  
(Dollars in Thousands, Biennial Totals)

	<b>General Funds</b>	<b>Other State Funds</b>	<b>Federal Funds</b>	<b>All Funds</b>
Current Biennium Expenditures (FY 2012-13)	\$1,927	\$33,483	\$7,405	\$42,815
Current Law Expenditures (FY 2014-15)	\$1,936	\$34,146	\$6,957	\$43,039
Governor's Recommended Expenditures (FY2014-15)	\$1,936	\$34,146	\$6,957	\$43,039
\$ Change from FY 2014-15 Current Law to Governor's Rec	\$0	\$0	\$0	\$0
% Change from FY 2014-15 Current Law to Governor's Rec	0%	0%	0%	0%

**Program: General Support Services**

**Sources and Uses**

(Dollars in Thousands)

	Biennium FY14-FY15			
	<b>General Funds</b>	<b>Other State Funds</b>	<b>Federal Funds</b>	<b>Total Funds</b>
REVENUE		\$34,146	\$6,957	\$41,103
APPROPRIATION	\$2,036	\$0	\$0	\$2,036
<b>SOURCES OF FUNDS</b>	<b>\$2,036</b>	<b>\$34,146</b>	<b>\$6,957</b>	<b>\$43,139</b>
TRANSFERS OUT	\$100			\$100
EXPENDITURES	\$1,936	\$34,146	\$6,957	\$43,039
PAYROLL EXPENSE	\$1,187	\$16,277	\$4,074	\$21,538
OPERATING EXPENSES	\$749	\$17,869	\$2,883	\$21,501
<b>USES OF FUNDS</b>	<b>\$2,036</b>	<b>\$34,146</b>	<b>\$6,957</b>	<b>\$43,139</b>

**Department of Employment & Economic Development**  
**Federal Funds Summary**

Federal Award Name	New Grant	Purpose / People Served	2012 Actual	2013 Budget	2014 Base	2015 Base	Required State Match Yes / No	Required State MOE Yes / No	State-wide Outcome
Federal Fund - Agency Total			\$252,868	\$302,015	\$291,597	\$283,881			
Program Total		<b>Business and Community Development</b>	\$29,276	\$39,425	\$29,793	\$24,536			
Small Cities Community Development Block Grants		For the benefit of eligible non-entitlement local units of government for community development needs.	\$21,980	\$29,725	\$20,736	\$20,736	Yes		Communities
Small Business Development Centers		Financing small business development center services.	\$2,163	\$2,597	\$1,800	\$1,800	Yes		Economy
Brownfield/Petroleum Cleanup		Provide loans to public or private entities for clean-up of contaminated property.	\$30	\$2,000	\$2,000	\$2,000			Economy
State Small Business Credit Initiative		To provide portfolio insurance for business loans also collateral support programs, loan participations programs, venture capital programs, and loan guarantee programs	\$5,103	\$5,103	\$5,257	\$0			Economy
Program Total		<b>Minnesota Trade Office</b>	\$240	\$500	\$123	\$0			
State Trade and Export Promotion (STEP)		A pilot program of the SBA to provide grants to states to carry out export programs that assist eligible small businesses.	\$240	\$500	\$123	\$0			Economy
Program Total		<b>Unemployment Insurance</b>	\$56,739	\$62,249	\$64,150	\$62,392			
Unemployment Insurance		Provides a temporary, partial wage replacement to those who become unemployed through no fault of their own.	\$56,739	\$62,249	\$64,150	\$62,392			Economy
Program Total		<b>Workforce Development</b>	\$104,430	\$135,143	\$135,117	\$134,674			
Employment Services Wagner-Peyser		Provides labor exchange services to individuals seeking employment and to businesses seeking workers.	\$11,636	\$14,000	\$14,000	\$14,000			Economy
Career One-Stop		Provides a wide array of information and interactive tools for job seekers, students and other career planners.	\$4,875	\$8,736	\$8,250	\$8,250			Economy
WOTC and Foreign Labor		Provides federal tax credit to employers hiring members of targeted groups who have difficulty finding jobs. Enables businesses to hire foreign workers. Provide analysis of job market conditions and outlook, economic indicators and workforce trends.	\$340	\$395	\$395	\$395			Economy
Senior Community Service Employment Program		Provides people age 55 and older to receive on the job training and current work experience they need to return to work.	\$2,227	\$2,400	\$2,450	\$2,450			Economy
Trade Adjustment Assistance		Serves workers displaced by foreign trade and provides workers reentering the workforce with work search, relocation, job training and weekly cash benefits	\$12,406	\$18,000	\$18,000	\$18,000			Economy
Veterans Programs		Provide specialized employment and training services to veterans using the workforce center system.	\$2,735	\$3,041	\$3,115	\$3,115			Economy
Disability Determination		Provides determinations on social security disability insurance eligibility, verification information to rehabilitation agencies and resources for customers eligible for Ticket to Work program.	\$26,068	\$26,317	\$27,579	\$27,579			Economy
Workforce Investment Act Programs		Provides year round employment training services to disadvantaged youth and adults and provides employment and training services to workers who have been laid off through no fault of their own.	\$43,862	\$61,884	\$61,178	\$60,885			Economy
Blandin - MN Rural Intelligent Communities		To increase use of broadband based technology by business, schools, health care organizations and government organizations.	\$281	\$370	\$150	\$0		Yes	Economy
Program Total		<b>Vocational Rehabilitation</b>	\$48,071	\$49,426	\$47,778	\$47,778			
Independent Living Services		Provides independent living skills training, information and referral, systems advocacy, and peer support services to persons with disabilities.	\$4,551	\$3,266	\$2,919	\$2,919	Yes		Communities

Federal Award Name	New Grant	Purpose / People Served	2012 Actual	2013 Budget	2014 Base	2015 Base	Required State		State-wide Outcome
							Match Yes / No	MOE Yes /No	
Basic Support/Supported Employment		Provides assessment, vocational evaluations, counseling, training, and job placement services for persons with significant disabilities.	\$43,520	\$46,160	\$44,859	\$44,859	Yes	Yes	Economy
Program Total		<b>Services for The Blind</b>	<b>\$11,352</b>	<b>\$10,628</b>	<b>\$11,090</b>	<b>\$11,090</b>			
Independent Living Services		Provides assistance to older blind persons with disabilities to live independently.	\$54	\$60	\$60	\$60	Yes		Communities
Basic Support/Supported Employment		Provides assessment, vocational evaluations, counseling, training, Braille, and job placement services.	\$11,298	\$10,568	\$11,030	\$11,030	Yes	Yes	Economy
Program Total		<b>General Support</b>	<b>\$2,760</b>	<b>\$4,644</b>	<b>\$3,546</b>	<b>\$3,411</b>			
Labor Force Statistics		Collects, edits analyze and disseminate employment and economic data.	\$2,150	\$2,119	\$1,862	\$1,727			Economy
Analyst Resource Center		Development, maintenance and dissemination of the Workforce Information Database to all states for mandated use as the repository of labor marker data.	\$0	\$1,905	\$1,054	\$1,054			Economy
Workforce Information Grant		Provide analysis of job market conditions and outlook, economic indicators and workforce trends.	\$610	\$620	\$630	\$630			Economy

**Narrative:**

DEED receives funding from a variety of federal agencies including the Departments of Labor, Education, and Housing and Urban Development, Social Security Administration, Environmental Protection Agency, and Small Business Administration. Federal funds represent a significant portion of DEED's budget, consisting of over 70% of expenditures. For planning purposes, it is assumed that federal award amounts for ongoing programs will remain constant over the biennium. If federal sequestration were to occur, DEED would expect to see at least an 8% reduction across the board. This would result in a significant disruption in services throughout the agency. The Basic Support program requires a 21.3% match and the Independent Living programs require a 10% match. The Small Business Development Center program requires a 50% match. The state contributes approximately \$500,000 towards the match, with the remainder provided by the grantees. The Small Cities Community Development Block Grant program requires a 50% match for administrative funds, after the first \$100,000 is paid. The Brownfields program requires a 22% match, which is provided by the loan recipients. The Blandin grant requires a 20% match.

## Grants Funding Detail

Program Name (Indicate Federal, State or Both) Legal Citation	Purpose	Recipient Type (s) Eligibility Criteria	2012	2013
Adult Competitive Grant Program (State) <i>Laws of 2011, 1st Special Session, Chapter 4</i>	Provides occupational training and/or employment opportunities for adults	Public agencies or nonprofit organizations	\$0	\$2,599,000
Advocating Change Together (State) <i>Laws of 2011, 1st Special Session, Chapter 4</i>	Provides training, technical assistance and resource materials to persons with developmental disabilities	Advocating Change Together	\$128,000	\$0
BioBusiness Alliance (State) <i>Laws of 2011, 1st Special Session, Chapter 4</i>	Bioscience business development programs to promote and position the state as a global leader in bioscience business activities	BioBusiness Alliance of Minnesota	\$338,000	\$0
Blandin Foundation (Federal)	To increase use of broadband-based technology by business, schools, health care organizations and government organizations and general public	Public agencies or nonprofit organizations	\$158,000	\$305,000
Business Development Competitive Grant Program (State) <i>Laws of 2011, 1st Special Session, Chapter 4</i>	Business development assistance and services, but not limited to: minority, women's, rural, bioscience, entrepreneur development, and services to inventors	Public agencies or nonprofit organizations	\$0	\$1,041,000
Construction Mitigation Pilot Program (State) <i>Laws of 2009, Chapter 78</i>	Grants to local government units to mitigate the impacts of transportation construction on local small business	Local governments units	\$0	\$14,000
Contaminated Site Grants (State) <i>M.S. 115J.554</i>	Investigation and cleanup of contaminated sites for private or public redevelopment	Cities/Counties, Port Authorities, EDA, HRA	\$15,650,000	\$12,547,000
Dislocated Worker Program (State) <i>M.S. 116L.17</i>	Provide career assessment, training, and job placement assistance for individuals in transition	Workforce Service Areas	\$17,959,000	\$42,596,000
Displace Homemaker Program (State) <i>M.S. 116L.96</i>	Pre-employment services that empower participants to enter or re-enter the labor market after having been homemakers	Private and nonprofit organizations	\$1,076,000	\$1,299,000
Employment Support Services for Persons with Mental Illness (State) <i>M.S. 268A.13</i>	Provides ongoing employment support services to persons with significant mental health disabilities who require ongoing support to maintain employment	Rehabilitation facilities	\$1,539,000	\$1,756,000
Enterprise Minnesota (State) <i>Laws of 2011, 1st Special Session, Chapter 4</i>	Small business growth acceleration programs under M.S. 116O.115	Enterprise MN Inc	\$238,000	\$238,000
Entrepreneur & Small Business Grants (State) <i>Laws of 2011, 1st Special Session, Chapter 4</i>	Assist in the development of entrepreneurs and small businesses	Riverbend Center for Entrepreneurial Facilitation and two other organizations serving Faribault and Martin counties	\$180,000	\$0
Extended Employment Program (State) <i>M.S. 268A.15</i>	Provides employment services and support to people with severe disabilities	Rehabilitation facilities	\$11,951,000	\$12,317,000

Program Name (Indicate Federal, State or Both) Legal Citation	Purpose	Recipient Type (s) Eligibility Criteria	2012		2013	
			2012	2013	2012	2013
Independent Living Services (Both) M.S. 268A.11	Provides assistance to persons with disabilities to live independently, function in their homes and within their families, and participate in their communities	Independent Living Centers	\$5,150,000	\$6,269,000		
Interpreters Program (State) Laws of 2011, 1st Special Session, Chapter 4	Provide interpreters for regional transition program that specializes in providing culturally appropriate services leading to employment for deaf, hard-of-hearing and deaf-blind students	School districts	\$323,000	\$0		
Job Skills Partnership Program (State) M.S. 116L.02	Provide grants to educational institutions partnering with one or more businesses to develop and deliver training specific to business needs for new or existing employees	Educational or other nonprofit institutions	\$6,551,000	\$4,850,000		
Job Training Program Grant (Both) Laws of 2011, 1st Special Session, Chapter 4	Provide training to hard-to-train individuals	Twin Cities Rise	\$399,000	\$0		
Lake County Ice Storm (State) Laws of 2009, Chapter 78	Ice storm damage	Lake County	\$0	\$12,000		
Lifetrack Resources (State) Laws of 2011, 1st Special Session, Chapter 4	Immigrant and refugee collaborative programs, including those related to job-seeking skills and workplace orientation, intensive job development, functional work English, and on-site Job coaching	Lifetrack Resources	\$273,000	\$0		
Metropolitan Economic Development Association (State) Laws of 2011, 1st Special Session, Chapter 4	Continuing minority business development programs in the metropolitan area	Metropolitan Economic Development Association	\$123,000	\$0		
Minnesota Alliance of Boys and Girls Club (State) Laws of 2011, 1st Special Session, Chapter 4	Administer a statewide project to encourage, train, and assist youth in job-seeking skills, workplace orientation, and job site knowledge through coaching	Minnesota Alliance of Boys and Girls Club	\$713,000	\$0		
Minnesota Diversified Industries (State) Laws of 2011, 1st Special Session, Chapter 4	To provide progressive development and employments opportunities for people with disabilities	Minnesota Diversified Industries, Inc	\$148,000	\$0		
Minnesota Employment Center for People Who are Deaf or Hard-of-Hearing (State) Laws of 2011, 1st Special Session, Chapter 4	Provides ongoing employment services and support to people who are deaf or hard-of-hearing	Rise, Inc.	\$290,000	\$0		
Minnesota Family Investment Program (Both)	Provides work experience and job placement assistance to adults and teen parents who have been receiving MFIP benefits	Workforce Service Areas	\$157,000	\$268,000		
Minnesota Inventors Congress (State) Laws of 2011, 1st Special Session, Chapter 4	Host the annual inventors' expositions	Minnesota Inventors Congress/Student Inventors Congress	\$35,000	\$0		
Minnesota Investment Fund (State) M.S. 116J.8731	Provides financial assistance for the creation of new employment or to maintain existing employment, and for business start-up, expansions, and retention	Cities/Counties	\$3,792,000	\$1,701,000		
Minnesota Investment Fund – Flood (State) M.S. 12A.07	Provides financial assistance for the creation of new employment or to maintain existing employment, and for business start-up, expansions, and retention	Cities/Counties	\$1,058,000	\$12,169,000		

Program Name (Indicate Federal, State or Both) Legal Citation	Purpose	Recipient Type (s) Eligibility Criteria	2012	2013
Minnesota State Energy Sector Partnership (Federal)	To forge an integrated and demand-driven system of education, training, and support services in energy efficient and renewable energy industries that anticipates and advances skill attainment and sustainable career pathways for Minnesota's workforce	Workforce Services Areas/Private Sector	\$1,256,000	\$3,640,000
Minnesota Youth (State) M.S. 116L.561	Provides short-term, job readiness preparation for at-risk youth	Public agencies or nonprofit organizations	\$3,325,000	\$3,325,000
Northern Connections (State) Laws of 2011, 1st Special Session, Chapter 4	Implement and operate a pilot workforce program that provides one-stop supportive services to individuals as they transition into the workforce	Northern Connections	\$176,000	\$0
Opportunities Industrial Centers (State) Laws of 2011, 1st Special Session, Chapter 4	Provide employment and training services	MN State Council of OICs	\$1,306,000	\$0
Redevelopment Site Grants (State) M.S. 115J.575	Investigation and cleanup of contaminated sites for private or public redevelopment	Cities/Countries, Port Authorities, EDA, HRA	\$1,504,000	\$496,000
Rural Policy and Development Center (State) Laws of 2011, 1st Special Session, Chapter 4	Research and policy analysis on emerging economic and social issues in rural Minnesota	Rural Policy and Development Center	\$95,000	\$0
Rural Rehabilitation (State) M.S. 116J.955	Assists small business growth in Greater MN.	Early stage/small businesses	\$350,000	\$250,000
Senior Community Service Employment Program (Federal)	Provides work experience in community service for unemployed, low-income persons who are 55 years of age and older to transition into employment	Local organizations	\$2,127,000	\$2,246,000
Small Business Development Centers (Both) M.S. 116J.68	Financing small business development center services	Small Business Development Centers	\$2,325,000	\$2,764,000
Small Cities Community Development Block Grants (Federal) M.S. 116J.980	Provides grants to non-entitlement local units of government for community development needs	Cities/Countries	\$21,464,000	\$29,254,000
Supplemental Nutrition Assistance Program (SNAP) (Federal)	Assists SNAP participants to transition from public assistance to self-sufficiency by preparing for and obtaining employment.	Workforce Service Areas/Community Action Agencies	\$237,000	\$300,000
State Trade Export Promotion (Federal)	Provides grants to assist small businesses participate in trade missions.	Small Businesses	\$93,000	\$213,000
Summer Youth Employment – Minneapolis (State) Laws of 2011, 1st Special Session, Chapter 4	Provides up to 500 jobs for youth each summer	City of Minneapolis	\$1,140,000	\$0
Summer Youth Employment – St. Paul (State) Laws of 2011, 1st Special Session, Chapter 4	Provides up to 500 jobs for youth each summer	City of St. Paul	\$530,000	\$0
Vocational Rehabilitation (Both) M.S. 268A.03	Assists people with significant disabilities to secure and maintain employment	Public agencies or nonprofit organizations	\$1,294,000	\$1,332,000
Women Venture (State) Laws of 2011, 1st Special Session, Chapter 4	Create women's business development programs	Women Venture	\$143,000	\$0
Workforce Investment Act (Federal) M.S. 116L.86	Youth, adult and dislocated workers programs which prepare and/or assist individuals in finding a job	Workforce Service Areas	\$30,416,000	\$47,776,000
Youth Competitive Grant Program (State) Laws of 2011, 1st Special Session, Chapter 4	Provides job readiness preparation and occupational skills training to youth for employment	Public agencies or nonprofit organizations	\$0	\$2,706,000

Program Name (Indicate Federal, State or Both) Legal Citation	Purpose	Recipient Type (s)		
		Eligibility Criteria	2012	2013
Youthbuild (State) M.S. 116L.361	Trains and employs young adults in construction	Public agencies or nonprofit organizations	\$869,000	\$950,000