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https://www.mn.gov/deed

### AT A GLANCE

- The mission of the Department of Employment and Economic Development (DEED) is to empower the growth of the Minnesota economy, for everyone.
- DEED is the state's principal economic development and workforce development agency.
- We work to attract, retain, and expand businesses and create jobs for all Minnesotans.
- We work to connect workers to jobs, prepare individuals for jobs in high-demand industries, and help people to live independently.
- We stabilize and stimulate the economy through unemployment benefit payments.
- We work to ensure that no communities are left on the economic sidelines.
- We invest in programs and policies that ensure communities of color reach their professional and personal goals and aim to eliminate economic disparities throughout the state.

#### PURPOSE

DEED's programs provide employment and training for individuals; provide services that help individuals with disabilities achieve personal and vocational independence; promote business recruitment, expansion, and retention; promote career and business opportunities for individuals currently underrepresented in Minnesota's economy; promote international trade; promote broadband adoption; and support community development. The agency has the following shared values: focus on the customer, communicate early and often, seek solutions, create inclusion, encourage new ideas and be gracious.



# BUDGET



#### **Historical Spending**

Large spike in total spending for FY22-23 is driven by over \$2B in ARP-State Fiscal Recovery Funding in 2022

Source: Consolidated Fund Statement

Growth in Broadband, which represented 4% of DEED in the prior Biennium, is causing all other Program Areas to show a lower percentage of total DEED.

BCD = Business and Community Development; MTO = Minnesota Trade Office; UI = Unemployment Insurance; ETP = Employment & Training Programs; DDS = Disability Determination Services; GSS = General Support Services; VRS = Vocational Rehabilitation Services; SSB = State Services for the Blind; Broadband = Office of Broadband Development; CF = CareerForce

Source: Budget Planning & Analysis System (BPAS)

#### STRATEGIES

DEED manages federal and state programs that support Minnesota's people, businesses, and communities. Across all of our programs, we set results-driven goals, drafting agency-wide objectives that we track through quarterly performance indicators. It's critical to our approach that we maximize our effectiveness by setting ambitious goals and collaborating to achieve them.

Our focus is on providing superior service, secure systems, and sustainable and equitable investments in order to combat the state's primary economic challenges: economic impacts from the COVID-19 pandemic coupled with deep economic disparities that exist for individuals with disabilities and communities of color throughout the state.

Our *Workforce Development* division works to ensure that businesses have the talent they need to be locally and globally competitive and that workers have the skills and opportunities they need for meaningful and family-sustaining employment. DEED delivers many of these services directly to Minnesotans via our CareerForce System, which includes 55 CareerForce locations as well as digital services with new ways to provide virtual assistance. We also prioritize partnerships and grants to service providers, non-profits, colleges and universities, and Adult Basic Education programs.

- *Employment and Training Programs:* Provides unemployed and underemployed Minnesotans with services such as career counseling, assessment, job seeker and placement services, education and training, and job development activities through our employment and training programs.
- *CareerForce:* Engages with career seekers and employers in 55 CareerForce Locations across the state, online and through outreach to people and populations who have experienced greater challenges accessing the workforce development system.
- Governor's Workforce Development Board (GWDB): Has statutory responsibility under the federal Workforce Innovation and Opportunity Act (WIOA), which provides leadership on opportunities and key workforce strategies for the state.
- *Office of Public Engagement:* Provides targeted outreach and engagement efforts on DEED's programs.

The *Economic Development* division contributes to Minnesota's economic success by providing services that support the growth of businesses and communities.

- Business and Community Development: Provides new and expanding businesses with various business finance incentives, while communities can receive grants, loans, and technical assistance for redevelopment and public infrastructure. This includes the new Launch Minnesota initiative, focused on technology-based businesses.
- *Minnesota Trade Office:* Provides export assistance and training for businesses and helps foreign companies invest in Minnesota through new business startups or expansions.
- Office of Broadband Development: Coordinates public, private, and philanthropic efforts to increase availability, speed, connectivity and use of broadband.
- *Small Business:* Administers programs and services that provide information and resources to entrepreneurs and small businesses.
- *Research:* Provides research services to internal and external customers including Economic Analysis and Labor Market Information.

The *Workforce Services* division supports Minnesotans who need income and program supports due to a loss of employment or disability and works to connect those workers with employment opportunities.

- *Vocational Rehabilitation:* Assists Minnesotans with disabilities to secure and retain employment, live independently, and reduce their dependence on government supports.
- *State Services for the Blind:* Facilitates the achievement of personal and vocational independence by Minnesotans who are blind, visually impaired, or DeafBlind.

- Unemployment Insurance: Pays unemployment benefits to workers unemployed due to no fault of their own to ensure that they are able to support themselves and their families while they search for employment.
- *Disability Determination:* Determines if Minnesota applicants meet federal criteria for disability benefits through the Social Security Administration.

*General Support Services (GSS)* provides the agency with the infrastructure and leadership necessary to operate programs, develop policies, and provide assistance to individuals, businesses and communities.

- *Commissioner's Office:* Provides executive leadership through appointment by Office of the Governor of Minnesota.
- *Communications Office:* Publicizes DEED services for customers, partners, and other stakeholders while promoting Minnesota as a place to live, work, and do business.
- Office of Diversity and Equal Opportunity: Ensures DEED's compliance with federal and state laws concerning discrimination, harassment, reasonable accommodation, retaliation, site and program access, and handles complaints of discrimination for any DEED employee, applicant, contractor, or customer.
- *General Counsel*: Supports DEED's legal needs, including data requests, ethics questions, litigation, contracts, and other items.
- Administrative and Financial Services: Oversees all financial activities (including budgeting, payroll, procurement, continuity of operations and other functions) as well as managing all DEED facilities.
- Human Resources: Manages agency personnel, labor relations, and employee training and development.
- *Technical Planning*: Advises DEED on technical investments, coordinates the IT project decision process, and ensures that IT projects are set up, implemented, and maintained successfully.
- *Performance and Technical Management*: Advises DEED on technical investments, coordinates the IT project decision process, and ensures that IT projects are set up, implemented, and maintained successfully.

State Fiscal Year" or "SFY" is used throughout DEED's program narratives to clarify the time period being referenced, since Minnesota's state government and the Federal Government use different fiscal calendars. The "Federal Fiscal Year" is noted as "FFY."

Minn. Stat. § 116L (https://www.revisor.mn.gov/statutes/?id=116L), Minn. Stat. § 116J (https://www.revisor.mn.gov/statutes/?id=116J), and Minn. Stat. § 268 (https://www.revisor.mn.gov/statutes/?id=268A.11) provide the legal authority for DEED. Additional applicable 'general agency' statutes and laws: Government Data Practices, Minn. Stat. § 13 (https://www.revisor.mn.gov/statutes/?id=13), Official Records Act, Minn. Stat. § 15.17 (https://www.revisor.mn.gov/statutes/?id=15.17), Open Meeting Law, Minn. Stat. § 13D (https://www.revisor.mn.gov/statutes/?id=13d), Records Management, Minn. Stat. § 138.17 (https://www.revisor.mn.gov/statutes/?id=138.17).

Federal: Workforce Investment Act, the Workforce Investment Act (Public Law 113 – 128) <u>https://www.gpo.gov/fdsys/pkg/PLAW-113publ128/pdf/PLAW-113publ128.pdf</u>, 29 U.S.C. Sec. 3101, et. seq. This is a non-state website.

# Agency Expenditure Overview

(Dollars in Thousands)

|                                       | Actual    | Actual Actual | Actual Estimate | Estimate    | Forecast  | Base      | Governor's<br>Recommendation |           |  |
|---------------------------------------|-----------|---------------|-----------------|-------------|-----------|-----------|------------------------------|-----------|--|
|                                       | FY22      | FY23          | FY24            | FY25        | FY26      | FY27      | FY26                         | FY27      |  |
| Expenditures by Fund                  |           |               |                 |             |           |           |                              |           |  |
| 1000 - General                        | 643,139   | 176,857       | 354,684         | 389,738     | 135,595   | 124,420   | 128,410                      | 117,782   |  |
| 2000 - Restrict Misc Special Revenue  | 65,258    | 58,170        | 78,803          | 74,077      | 52,832    | 53,123    | 52,832                       | 53,123    |  |
| 2001 - Other Misc Special Revenue     | 27        | 33,670        | 83,787          | 174,530     | 16,275    | 15,343    | 16,275                       | 15,343    |  |
| 2002 - Climate and Economic Dev       |           |               | 37              | 209,963     | 96,132    | 81,368    | 96,132                       | 81,368    |  |
| 2340 - Renewable Development          | 8,353     |               |                 |             |           |           |                              |           |  |
| 2350 - Petroleum Tank Release Cleanup | 3,582     | 3,859         | 5,731           | 6,759       | 4,315     | 5,000     | 4,315                        | 5,000     |  |
| 2390 - Workforce Development          | 56,623    | 60,830        | 55,574          | 68,725      | 55,403    | 58,830    | 68,403                       | 71,830    |  |
| 2403 - Gift                           | 281       | 416           | 383             | 497         | 420       | 422       | 420                          | 422       |  |
| 2801 - Remediation                    |           | 1,914         | 572             | 2,035       | 700       | 700       | 700                          | 700       |  |
| 3000 - Federal                        | 322,872   | 362,037       | 348,955         | 387,714     | 335,468   | 340,310   | 335,468                      | 340,310   |  |
| 3010 - Coronavirus Relief             | 12,822    |               |                 |             |           |           |                              |           |  |
| 3015 - ARP-State Fiscal Recovery      | 2,097,973 | 230,250       | 622             |             |           |           |                              |           |  |
| 4925 - Family and Medical Benefit Ins |           |               | 1,033           | 121,262     | 823,194   | 1,597,700 | 823,194                      | 1,597,700 |  |
| 8350 - Ag & Econ Development Board    | 11        | 43            | 221             | 889         | 3         | 3         | 3                            | 3         |  |
| Total                                 | 3,210,941 | 928,046       | 930,403         | 1,436,189   | 1,520,337 | 2,277,219 | 1,526,152                    | 2,283,581 |  |
| Biennial Change                       |           |               |                 | (1,772,396) |           | 1,430,964 |                              | 1,443,141 |  |
| Biennial % Change                     |           |               |                 | (43)        |           | 60        |                              | 61        |  |
| Governor's Change from Base           |           |               |                 |             |           |           |                              | 12,177    |  |
| Governor's % Change from Base         |           |               |                 |             |           |           |                              | 0         |  |

#### Expenditures by Program

| Business and Community Development | 286,944   | 184,354         | 278,581 | 586,697 | 219,045 | 194,375   | 210,258 | 185,365   |
|------------------------------------|-----------|-----------------|---------|---------|---------|-----------|---------|-----------|
| Unemployment Insurance             | 2,613,850 | 336,527         | 94,638  | 99,896  | 85,874  | 89,944    | 85,874  | 89,944    |
| Workforce Development Services     | 108,758   | 106,385         | 165,949 | 200,823 | 97,130  | 100,557   | 106,980 | 110,407   |
| CareerForce Systems                | 20,819    | 21,592          | 27,333  | 29,693  | 28,687  | 28,687    | 28,687  | 28,687    |
| Disability Determination Services  | 27,345    | 29,773          | 36,090  | 33,263  | 36,152  | 37,521    | 36,152  | 37,521    |
| General Support Services           | 23,602    | 25,594          | 27,239  | 48,304  | 36,457  | 36,074    | 37,209  | 37,596    |
| Minnesota Trade Office             | 2,565     | 2,376           | 2,782   | 2,899   | 2,402   | 2,402     | 2,402   | 2,402     |
| Vocational Rehabilitation Services | 105,499   | 103,745         | 134,019 | 155,920 | 138,621 | 138,621   | 142,621 | 142,621   |
| State Services for The Blind       | 20,475    | 21,596          | 28,009  | 48,475  | 48,515  | 47,078    | 48,515  | 47,078    |
| Paid Leave                         |           | 250             | 1,655   | 121,262 | 823,194 | 1,597,700 | 823,194 | 1,597,700 |
| Broadband Development              | 1,086     | 95 <i>,</i> 856 | 134,108 | 108,957 | 4,260   | 4,260     | 4,260   | 4,260     |

# Agency Expenditure Overview

|                                    | Actual    | Actual   | Actual   | Estimate  | Forecast  | Base      | Govern<br>Recomme |           |
|------------------------------------|-----------|----------|----------|-----------|-----------|-----------|-------------------|-----------|
|                                    | FY22      | FY23     | FY24     | FY25      | FY26      | FY27      | FY26              | FY27      |
| Total                              | 3,210,941 | 928,046  | 930,403  | 1,436,189 | 1,520,337 | 2,277,219 | 1,526,152         | 2,283,581 |
|                                    |           |          |          |           |           |           |                   |           |
| Expenditures by Category           |           |          |          |           |           |           |                   |           |
| Compensation                       | 131,466   | 137,510  | 159,414  | 206,662   | 214,063   | 217,993   | 220,569           | 225,265   |
| Operating Expenses                 | 131,235   | 142,850  | 136,291  | 360,678   | 256,736   | 272,752   | 255,882           | 271,902   |
| Grants, Aids and Subsidies         | 431,036   | 403,613  | 617,737  | 864,317   | 1,044,690 | 1,783,246 | 1,044,853         | 1,783,186 |
| Capital Outlay-Real Property       | 838       | 373      | 212      | 260       | 2,372     | 373       | 2,372             | 373       |
| Other Financial Transaction        | 2,516,367 | 243,700  | 16,748   | 4,272     | 2,476     | 2,855     | 2,476             | 2,855     |
| Total                              | 3,210,941 | 928,046  | 930,403  | 1,436,189 | 1,520,337 | 2,277,219 | 1,526,152         | 2,283,581 |
|                                    |           |          |          |           |           |           |                   |           |
| Total Agency Expenditures          | 3,210,941 | 928,046  | 930,403  | 1,436,189 | 1,520,337 | 2,277,219 | 1,526,152         | 2,283,581 |
| Internal Billing Expenditures      | 18,350    | 18,471   | 22,172   | 23,953    | 36,496    | 32,982    | 36,583            | 33,069    |
| Expenditures Less Internal Billing | 3,192,591 | 909,575  | 908,230  | 1,412,236 | 1,483,841 | 2,244,237 | 1,489,569         | 2,250,512 |
|                                    |           |          |          |           |           |           |                   |           |
| Full-Time Equivalents              | 1,390.63  | 1,435.41 | 1,465.44 | 1,964.29  | 2,053.76  | 2,053.76  | 2,091.76          | 2,096.76  |

# Agency Financing by Fund

(Dollars in Thousands)

|                                   | Actual  | Actual  | l Actual | Estimate | Forecast | Base      | Govern<br>Recomme |           |
|-----------------------------------|---------|---------|----------|----------|----------|-----------|-------------------|-----------|
|                                   | FY22    | FY23    | FY24     | FY25     | FY26     | FY27      | FY26              | FY27      |
| 1000 - General                    |         |         |          |          |          |           |                   |           |
| Balance Forward In                | 48,930  | 93,111  | 53,743   | 70,019   |          |           |                   |           |
| Direct Appropriation              | 660,046 | 129,440 | 443,656  | 356,420  | 107,887  | 107,887   | 100,352           | 100,899   |
| Open Appropriation                | 24,940  | 29,206  | 37,500   | 37,500   | 33,070   | 21,895    | 33,070            | 21,895    |
| Transfers In                      | 1,052   | 2,433   | 3,787    | 6,864    |          |           |                   |           |
| Transfers Out                     | 3,463   | 30,982  | 91,099   | 65,176   | 5,362    | 5,362     | 5,012             | 5,012     |
| Net Loan Activity                 | (449)   | (117)   | (423)    | (10,000) |          |           |                   |           |
| Cancellations                     | 2,729   | 1,643   | 22,461   | 5,889    |          |           |                   |           |
| Balance Forward Out               | 85,188  | 44,592  | 70,019   |          |          |           |                   |           |
| Expenditures                      | 643,139 | 176,857 | 354,684  | 389,738  | 135,595  | 124,420   | 128,410           | 117,782   |
| Biennial Change in Expenditures   |         |         |          | (75,573) |          | (484,407) |                   | (498,230) |
| Biennial % Change in Expenditures |         |         |          | (9)      |          | (65)      |                   | (67)      |
| Governor's Change from Base       |         |         |          |          |          |           |                   | (13,823)  |
| Governor's % Change from Base     |         |         |          |          |          |           |                   | (5)       |
| Full-Time Equivalents             | 220.89  | 201.45  | 243.68   | 230.97   | 217.02   | 217.02    | 223.02            | 228.02    |
|                                   |         |         |          |          |          |           |                   |           |
| 2000 - Restrict Misc Special Rev  | /enue   |         |          |          |          |           |                   |           |
| Balance Forward In                | 40,600  | 70,936  | 66,219   | 34,322   | 7,128    | 5,522     | 7,128             | 5,522     |

| Balance Forward In                | 40,600 | 70,936 | 66,219 | 34,322  | 7,128  | 5,522    | 7,128  | 5,522    |
|-----------------------------------|--------|--------|--------|---------|--------|----------|--------|----------|
| Receipts                          | 65,628 | 32,386 | 45,665 | 49,248  | 50,660 | 51,425   | 50,660 | 51,425   |
| Internal Billing Receipts         | 20,369 | 20,303 | 24,177 | 30,000  | 30,000 | 30,000   | 30,000 | 30,000   |
| Transfers In                      | 1,117  | 1,128  | 1,041  | 1,040   | 1,040  | 1,040    | 1,040  | 1,040    |
| Transfers Out                     | 2,000  |        |        |         |        |          |        |          |
| Net Loan Activity                 | 338    | 285    | 198    | (3,405) | (474)  | (516)    | (474)  | (516)    |
| Balance Forward Out               | 40,426 | 46,564 | 34,320 | 7,128   | 5,522  | 4,348    | 5,522  | 4,348    |
| Expenditures                      | 65,258 | 58,170 | 78,803 | 74,077  | 52,832 | 53,123   | 52,832 | 53,123   |
| Biennial Change in Expenditures   |        |        |        | 29,452  |        | (46,925) |        | (46,925) |
| Biennial % Change in Expenditures |        |        |        | 24      |        | (31)     |        | (31)     |
| Governor's Change from Base       |        |        |        |         |        |          |        | 0        |
| Governor's % Change from Base     |        |        |        |         |        |          |        | 0        |
| Full-Time Equivalents             | 128.24 | 145.14 | 155.43 | 202.04  | 202.04 | 202.04   | 202.04 | 202.04   |

#### 2001 - Other Misc Special Revenue

| Balance Forward In | 77,129 | 80,081 | 105,683 | 129,707 | 17,589 | 14,445 | 17,589 | 14,445 |
|--------------------|--------|--------|---------|---------|--------|--------|--------|--------|
| Receipts           | 8,913  | 12,533 | 19,384  | 12,043  | 10,097 | 10,609 | 10,097 | 10,609 |

# Agency Financing by Fund

#### (Dollars in Thousands)

|                                   | Actual | Actual  | Actual  | Estimate | Forecast Base |           | Governor's<br>Recommendation |           |
|-----------------------------------|--------|---------|---------|----------|---------------|-----------|------------------------------|-----------|
|                                   | FY22   | FY23    | FY24    | FY25     | FY26          | FY27      | FY26                         | FY27      |
| Transfers In                      | 9,584  | 46,817  | 86,000  | 57,000   | 4,000         | 4,000     | 3,500                        | 3,500     |
| Transfers Out                     | 22,750 | 5,000   | 38      |          |               |           |                              |           |
| Net Loan Activity                 | 6,758  | 2,427   | 2,467   | (6,631)  | (966)         | (966)     | (466)                        | (466)     |
| Balance Forward Out               | 79,607 | 103,188 | 129,708 | 17,589   | 14,445        | 12,745    | 14,445                       | 12,745    |
| Expenditures                      | 27     | 33,670  | 83,787  | 174,530  | 16,275        | 15,343    | 16,275                       | 15,343    |
| Biennial Change in Expenditures   |        |         |         | 224,620  |               | (226,699) |                              | (226,699) |
| Biennial % Change in Expenditures |        |         |         | 667      |               | (88)      |                              | (88)      |
| Governor's Change from Base       |        |         |         |          |               |           |                              | 0         |
| Governor's % Change from Base     |        |         |         |          |               |           |                              | 0         |
| Full-Time Equivalents             | 6.84   | 9.03    | 9.29    | 10.16    | 8.51          | 6.51      | 8.51                         | 6.51      |

#### 2002 - Climate and Economic Dev

| Balance Forward In                |         | 389,963 | 204,397 | 115,340  | 204,397 | 115,340  |
|-----------------------------------|---------|---------|---------|----------|---------|----------|
| Receipts                          |         | 26,897  | 7,075   | 2,547    | 7,075   | 2,547    |
| Transfers In                      | 680,000 |         |         |          |         |          |
| Transfers Out                     | 290,000 | 2,500   |         |          |         |          |
| Balance Forward Out               | 389,963 | 204,397 | 115,340 | 36,519   | 115,340 | 36,519   |
| Expenditures                      | 37      | 209,963 | 96,132  | 81,368   | 96,132  | 81,368   |
| Biennial Change in Expenditures   |         | 210,000 |         | (32,500) |         | (32,500) |
| Biennial % Change in Expenditures |         |         |         | (15)     |         | (15)     |
| Governor's Change from Base       |         |         |         |          |         | 0        |
| Governor's % Change from Base     |         |         |         |          |         | 0        |
|                                   |         |         |         |          |         |          |

#### 2340 - Renewable Development

| Balance Forward In                | 357   |         |   |   |
|-----------------------------------|-------|---------|---|---|
| Direct Appropriation              | 8,000 |         |   |   |
| Cancellations                     | 5     |         |   |   |
| Expenditures                      | 8,353 |         |   |   |
| Biennial Change in Expenditures   |       | (8,353) | 0 | 0 |
| Biennial % Change in Expenditures |       |         |   |   |
| Governor's Change from Base       |       |         |   | 0 |
| Governor's % Change from Base     |       |         |   |   |

# Agency Financing by Fund

(Dollars in Thousands)

| Full-Time Equivalents 0.34 0   2350 - Petroleum Tank Release Cleanup 0 <th< th=""><th><b>Y23</b><br/>0.03<br/>513</th><th><b>FY24</b></th><th>FY25<br/>10,457</th><th>FY26</th><th>FY27</th><th>FY26</th><th>FY27</th></th<> | <b>Y23</b><br>0.03<br>513 | <b>FY24</b> | FY25<br>10,457 | FY26    | FY27    | FY26  | FY27   |
|--|---------------------------|-------------|----------------|---------|---------|-------|--------|
| 2350 - Petroleum Tank Release CleanupBalance Forward In9,86512,Direct Appropriation6,2006,   | 513                       | 15,963      | 10,457         | 2 072   |         |       |        |
| Direct Appropriation 6,200 6,  |                           | 15,963      | 10,457         | 2 072   |         |       |        |
| Direct Appropriation 6,200 6,  |                           | 15,963      | 10,457         | 2 0 2 2 |         |       |        |
|  | 200                       |             |                | 3,925   | 3,923   | 3,923 | 3,92   |
|  | 200                       | 225         | 225            | 4,315   | 5,000   | 4,315 | 5,000  |
| Balance Forward Out 12,483 14,   | 854                       | 10,458      | 3,923          | 3,923   | 3,923   | 3,923 | 3,923  |
| Expenditures 3,582 3,  | 859                       | 5,731       | 6,759          | 4,315   | 5,000   | 4,315 | 5,00   |
| Biennial Change in Expenditures  |                           |             | 5,049          |         | (3,175) |       | (3,175 |
| Biennial % Change in Expenditures  |                           |             | 68             |         | (25)    |       | (25    |
| Governor's Change from Base  |                           |             |                |         |         |       | (      |
| Governor's % Change from Base  |                           |             |                |         |         |       | (      |
| Full-Time Equivalents 1.48   | L.20                      | 1.48        | 1.48           | 1.48    | 1.48    | 1.48  | 1.48   |

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| Balance Forward In                | 2,677  | 1,973  | 2,754  | 68     |        |          |        |        |
|-----------------------------------|--------|--------|--------|--------|--------|----------|--------|--------|
| Direct Appropriation              | 39,759 | 39,489 | 30,277 | 42,434 | 23,277 | 23,277   | 36,277 | 36,277 |
| Open Appropriation                | 15,698 | 21,803 | 23,559 | 26,920 | 32,126 | 35,553   | 32,126 | 35,553 |
| Transfers Out                     |        |        |        | 697    |        |          |        |        |
| Cancellations                     | 844    | 1,696  | 947    |        |        |          |        |        |
| Balance Forward Out               | 668    | 738    | 69     |        |        |          |        |        |
| Expenditures                      | 56,623 | 60,830 | 55,574 | 68,725 | 55,403 | 58,830   | 68,403 | 71,830 |
| Biennial Change in Expenditures   |        |        |        | 6,846  |        | (10,066) |        | 15,934 |
| Biennial % Change in Expenditures |        |        |        | 6      |        | (8)      |        | 13     |
| Governor's Change from Base       |        |        |        |        |        |          |        | 26,000 |
|                                   |        |        |        |        |        |          |        | 22     |
| Governor's % Change from Base     |        |        |        |        |        |          |        | 23     |

#### 2403 - Gift

| Biennial Change in Expenditures |     |     |     | 183 |     | (38) |     | (38) |
|---------------------------------|-----|-----|-----|-----|-----|------|-----|------|
| Expenditures                    | 281 | 416 | 383 | 497 | 420 | 422  | 420 | 422  |
| Balance Forward Out             | 657 | 519 | 346 | 261 | 253 | 243  | 253 | 243  |
| Receipts                        | 223 | 275 | 192 | 412 | 412 | 412  | 412 | 412  |
| Balance Forward In              | 715 | 660 | 537 | 346 | 261 | 253  | 261 | 253  |

# Agency Financing by Fund

(Dollars in Thousands)

|                                   | Actual | Actual | Actual | Estimate | Forecast B | ase  | Governor<br>Recommend |      |
|-----------------------------------|--------|--------|--------|----------|------------|------|-----------------------|------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26       | FY27 | FY26                  | FY27 |
| Biennial % Change in Expenditures |        |        |        | 26       |            | (4)  |                       | (4)  |
| Governor's Change from Base       |        |        |        |          |            |      |                       | 0    |
| Governor's % Change from Base     |        |        |        |          |            |      |                       | 0    |
| Full-Time Equivalents             | 1.00   | 1.04   | 1.00   | 1.00     | 1.00       | 1.00 | 1.00                  | 1.00 |

#### 2801 - Remediation

| Balance Forward In                | 1,198 | 1,898 | 1,207 | 1,335 |     |         |     |         |
|-----------------------------------|-------|-------|-------|-------|-----|---------|-----|---------|
| Direct Appropriation              | 700   | 700   | 700   | 700   | 700 | 700     | 700 | 700     |
| Balance Forward Out               | 1,898 | 683   | 1,335 |       |     |         |     |         |
| Expenditures                      |       | 1,914 | 572   | 2,035 | 700 | 700     | 700 | 700     |
| Biennial Change in Expenditures   |       |       |       | 692   |     | (1,207) |     | (1,207) |
| Biennial % Change in Expenditures |       |       |       |       |     | (46)    |     | (46)    |
| Governor's Change from Base       |       |       |       |       |     |         |     | 0       |
| Governor's % Change from Base     |       |       |       |       |     |         |     | 0       |

#### 3000 - Federal

| Balance Forward In                | 3,611    | 17,279   | 43,908   | 22,948   | 1,704    | 852      | 1,704    | 852      |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Receipts                          | 322,152  | 364,829  | 333,207  | 381,668  | 334,816  | 339,658  | 334,816  | 339,658  |
| Net Loan Activity                 |          | 4,876    | (5,212)  | (15,198) | (200)    | (200)    | (200)    | (200)    |
| Balance Forward Out               | 2,891    | 24,946   | 22,947   | 1,704    | 852      |          | 852      |          |
| Expenditures                      | 322,872  | 362,037  | 348,955  | 387,714  | 335,468  | 340,310  | 335,468  | 340,310  |
| Biennial Change in Expenditures   |          |          |          | 51,760   |          | (60,891) |          | (60,891) |
| Biennial % Change in Expenditures |          |          |          | 8        |          | (8)      |          | (8)      |
| Governor's Change from Base       |          |          |          |          |          |          |          | 0        |
| Governor's % Change from Base     |          |          |          |          |          |          |          | 0        |
| Full-Time Equivalents             | 1,019.43 | 1,065.62 | 1,039.30 | 1,206.84 | 1,206.96 | 1,206.96 | 1,206.96 | 1,206.96 |

#### 3010 - Coronavirus Relief

| Direct Appropriation              | 12,822 |          |   |   |
|-----------------------------------|--------|----------|---|---|
| Expenditures                      | 12,822 |          |   |   |
| Biennial Change in Expenditures   |        | (12,822) | 0 | 0 |
| Biennial % Change in Expenditures |        |          |   |   |
| Governor's Change from Base       |        |          |   | 0 |

# Agency Financing by Fund

(Dollars in Thousands)

|                               | Actual | Actual | Actual Actual E |      | Forecast B | ase  | Governo<br>Recomment |      |
|-------------------------------|--------|--------|-----------------|------|------------|------|----------------------|------|
|                               | FY22   | FY23   | FY24            | FY25 | FY26       | FY27 | FY26                 | FY27 |
| Governor's % Change from Base |        |        |                 |      |            |      |                      |      |

#### 3015 - ARP-State Fiscal Recovery

| Balance Forward In                |           | 230,000 |      |          |       |       |
|-----------------------------------|-----------|---------|------|----------|-------|-------|
| Direct Appropriation              | 2,327,973 | 250     | 750  |          |       |       |
| Cancellations                     |           |         | 128  |          |       |       |
| Balance Forward Out               | 230,000   |         |      |          |       |       |
| Expenditures                      | 2,097,973 | 230,250 | 622  |          |       |       |
| Biennial Change in Expenditures   |           |         | (2,  | 327,601) | (622) | (622) |
| Biennial % Change in Expenditures |           |         |      | (100)    |       |       |
| Governor's Change from Base       |           |         |      |          |       | 0     |
| Governor's % Change from Base     |           |         |      |          |       |       |
| Full-Time Equivalents             |           |         | 2.56 |          |       |       |

#### 4925 - Family and Medical Benefit Ins

| Balance Forward In                |        | 49,905  |         |           |         |           |
|-----------------------------------|--------|---------|---------|-----------|---------|-----------|
| Direct Appropriation              | 50,938 | 71,357  | 40,544  | 5,000     | 40,544  | 5,000     |
| Open Appropriation                |        |         | 782,650 | 1,592,700 | 782,650 | 1,592,700 |
| Balance Forward Out               | 49,905 |         |         |           |         |           |
| Expenditures                      | 1,033  | 121,262 | 823,194 | 1,597,700 | 823,194 | 1,597,700 |
| Biennial Change in Expenditures   |        | 122,295 |         | 2,298,599 |         | 2,298,599 |
| Biennial % Change in Expenditures |        |         |         | 1,880     |         | 1,880     |
| Governor's Change from Base       |        |         |         |           |         | 0         |
| Governor's % Change from Base     |        |         |         |           |         | 0         |
| Full-Time Equivalents             | 0.94   | 300.00  | 405.00  | 407.00    | 405.00  | 407.00    |

#### 8200 - Clean Water Revolving

| Balance Forward In  | 228 | 276 | 289 | 293 | 293 | 293 | 293 | 293 |
|---------------------|-----|-----|-----|-----|-----|-----|-----|-----|
| Receipts            | 0   | 0   | 0   |     |     |     |     |     |
| Net Loan Activity   | 48  | 13  | 4   |     |     |     |     |     |
| Balance Forward Out | 276 | 289 | 293 | 293 | 293 | 293 | 293 | 293 |

#### 8350 - Ag & Econ Development Board

# Agency Financing by Fund

|                                   | Actual | Actual | Actual | Estimate | Forecast | Base    | Govern<br>Recomme |         |
|-----------------------------------|--------|--------|--------|----------|----------|---------|-------------------|---------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26     | FY27    | FY26              | FY27    |
| Balance Forward In                | 875    | 873    | 860    | 886      |          |         |                   |         |
| Receipts                          | 6      | 27     | 248    | 3        | 3        | 3       | 3                 | 3       |
| Balance Forward Out               | 870    | 857    | 886    |          |          |         |                   |         |
| Expenditures                      | 11     | 43     | 221    | 889      | 3        | 3       | 3                 | 3       |
| Biennial Change in Expenditures   |        |        |        | 1,056    |          | (1,104) |                   | (1,104) |
| Biennial % Change in Expenditures |        |        |        | 1,957    |          | (99)    |                   | (99)    |
| Governor's Change from Base       |        |        |        |          |          |         |                   | 0       |
| Governor's % Change from Base     |        |        |        |          |          |         |                   | 0       |
| Full-Time Equivalents             | 0.04   | 0.21   | 0.32   | 0.32     | 0.32     | 0.32    | 0.32              | 0.32    |

# Agency Change Summary

|  | FY25    | FY26      | FY27      | Biennium<br>2026-27 |
|--|---------|-----------|-----------|---------------------|
| Direct   |         |           |           |                     |
| Fund: 1000 - General   |         |           |           |                     |
| FY2025 Appropriations  | 356,669 | 342,669   | 342,669   | 685,33              |
| Base Adjustments   |         |           |           |                     |
| All Other One-Time Appropriations                                    |         | (1,500)   | (1,500)   | (3,000              |
| Current Law Base Change  |         | (233,090) | (233,090) | (466,180            |
| Allocated Reduction  | (249)   | (249)     | (249)     | (498                |
| Minnesota Paid Leave Allocation                                      |         | 57        | 57        | 11                  |
| Forecast Base  | 356,420 | 107,887   | 107,887   | 215,77              |
| Change Items   |         |           |           |                     |
| Service to Success Initiative  |         | 3,000     | 3,000     | 6,00                |
| Operating Adjustment   |         | 752       | 1,522     | 2,27                |
| Reduce and Modify Business Development Public Infrastructure Program |         | (2,287)   | (2,287)   | (4,574              |
| Reduce Contaminated Site Cleanup and Investigation Grant Program     |         | (750)     | (750)     | (1,500              |
| Reduce Job Creation Fund   |         | (3,000)   | (3,223)   | (6,223              |
| Reduce Emerging Entrepreneur Loan Program                            |         | (500)     | (500)     | (1,000              |
| Reduce Host Community Economic Development Grant Program             |         | (750)     | (750)     | (1,50               |
| Reduce Mental Illness Employment Supports                            |         | (1,000)   | (1,000)   | (2,000              |
| Reduce Small Business Assistance Partnership Grant Program           |         | (1,000)   | (1,000)   | (2,000              |
| Reduce Pathways to Prosperity Grant Program                          |         | (1,000)   | (1,000)   | (2,000              |
| Reduce Redevelopment Grant Program                                   |         | (1,000)   | (1,000)   | (2,000              |
| Total Governor's Recommendations                                     | 356,420 | 100,352   | 100,899   | 201,25              |
| Fund: 2350 - Petroleum Tank Release Cleanup                          |         |           |           |                     |
| FY2025 Appropriations  | 225     | 225       | 225       | 45                  |
| Base Adjustments   |         |           |           |                     |
| Current Law Base Change  |         | 4,090     | 4,775     | 8,86                |
| Forecast Base  | 225     | 4,315     | 5,000     | 9,31                |
| Total Governor's Recommendations                                     | 225     | 4,315     | 5,000     | 9,31                |
| Fund: 2200 Maultanes Development                                     | _       |           |           |                     |
| Fund: 2390 - Workforce Development                                   | 42.424  | 42.424    | 42.424    | 04.00               |
| FY2025 Appropriations  | 42,434  | 42,434    | 42,434    | 84,86               |
| Base Adjustments   |         | (10.457)  | (40.457)  | (20.24)             |
| Current Law Base Change  |         | (19,157)  | (19,157)  | (38,314             |
| Forecast Base  | 42,434  | 23,277    | 23,277    | 46,55               |
| Change Items   |         |           |           |                     |
| Drive for Five   |         | 8,000     | 8,000     | 16,00               |
| Vocational Rehabilitation Services State Funding Increase            |         | 5,000     | 5,000     | 10,00               |
| Total Governor's Recommendations                                     | 42,434  | 36,277    | 36,277    | 72,55               |

# Agency Change Summary

|   | FY25     | FY26                     | FY27      | Biennium<br>2026-27 |
|---|----------|--------------------------|-----------|---------------------|
| Fund: 2801 - Remediation                    |          |                          |           |                     |
| FY2025 Appropriations                       | 700      | 700                      | 700       | 1,400               |
| Forecast Base                               | 700      | 700                      | 700       | 1,400               |
| Total Governor's Recommendations            | 700      | 700                      | 700       | 1,400               |
| Fund: 4925 - Family and Medical Benefit Ins |          |                          |           |                     |
| FY2025 Appropriations                       | 71,357   | 71,357                   | 71,357    | 142,714             |
| Base Adjustments                            |          |                          |           |                     |
| Current Law Base Change                     |          | (30,813)                 | (66,357)  | (97,170)            |
| Forecast Base                               | 71,357   | 40,544                   | 5,000     | 45,544              |
| Total Governor's Recommendations            | 71,357   | 40,544                   | 5,000     | 45,544              |
| Open  |          |                          |           |                     |
| Fund: 1000 - General                        |          |                          |           |                     |
| FY2025 Appropriations                       | 37,500   | 37,500                   | 37,500    | 75,000              |
| Base Adjustments                            |          |                          |           |                     |
| Forecast Open Appropriation Adjustment      |          | (11,313)                 | (18,639)  | (29,952)            |
| November Forecast Adjustment                |          | 2,420                    | 484       | 2,904               |
| February Forecast Adjustment                |          | 4,463                    | 2,550     | 7,013               |
| Forecast Base                               | 37,500   | 33,070                   | 21,895    | 54,965              |
| Total Governor's Recommendations            | 37,500   | 33,070                   | 21,895    | 54,965              |
| Fund: 2390 - Workforce Development          |          |                          |           |                     |
| FY2025 Appropriations                       | 40,000   | 40,000                   | 40,000    | 80,000              |
| Base Adjustments                            | 40,000   | 40,000                   | 40,000    | 80,000              |
| Current Law Base Change                     | (13,080) | (7,874)                  | (4,447)   | (12,321)            |
| Forecast Base                               | 26,920   | (7,874)<br><b>32,126</b> | 35,553    | 67,679              |
| Total Governor's Recommendations            | 26,920   | 32,126                   | 35,553    | 67,679              |
|   |          |                          |           |                     |
| Fund: 4925 - Family and Medical Benefit Ins |          |                          |           |                     |
| Base Adjustments                            |          |                          |           |                     |
| Forecast Open Appropriation Adjustment      |          | 782,650                  | 1,592,700 | 2,375,350           |
| Forecast Base                               |          | 782,650                  | 1,592,700 | 2,375,350           |
| Total Governor's Recommendations            |          | 782,650                  | 1,592,700 | 2,375,350           |
| Dedicated                                   |          |                          |           |                     |
| Fund: 2000 - Restrict Misc Special Revenue  |          |                          |           |                     |
| Planned Spending                            | 74,077   | 52,832                   | 53,123    | 105,955             |
| Forecast Base                               | 74,077   | 52,832                   | 53,123    | 105,955             |

# Agency Change Summary

|  | FY25    | FY26    | FY27    | Biennium<br>2026-27 |
|--|---------|---------|---------|---------------------|
| Total Governor's Recommendations           | 74,077  | 52,832  | 53,123  | 105,955             |
|  |         |         |         |                     |
| Fund: 2001 - Other Misc Special Revenue    |         |         |         |                     |
| Planned Spending                           | 174,530 | 16,275  | 15,343  | 31,618              |
| Forecast Base                              | 174,530 | 16,275  | 15,343  | 31,618              |
| Total Governor's Recommendations           | 174,530 | 16,275  | 15,343  | 31,618              |
| Fund: 2002 - Climate and Economic Dev      |         |         |         |                     |
| Planned Spending                           | 209,963 | 96,132  | 81,368  | 177,500             |
| Forecast Base                              | 209,963 | 96,132  | 81,368  | 177,500             |
| Change Items                               |         |         |         |                     |
| Minnesota Forward Fund Modifications       |         |         |         |                     |
| Total Governor's Recommendations           | 209,963 | 96,132  | 81,368  | 177,500             |
| Fund: 2403 - Gift                          |         |         |         |                     |
| Planned Spending                           | 497     | 420     | 422     | 842                 |
| Forecast Base                              | 497     | 420     | 422     | 842                 |
| Total Governor's Recommendations           | 497     | 420     | 422     | 842                 |
| Fund: 3000 - Federal                       |         |         |         |                     |
| Planned Spending                           | 387,714 | 335,468 | 340,310 | 675,778             |
| Forecast Base                              | 387,714 | 335,468 | 340,310 | 675,778             |
| Total Governor's Recommendations           | 387,714 | 335,468 | 340,310 | 675,778             |
|  |         |         |         |                     |
| Fund: 8350 - Ag & Econ Development Board   |         |         |         |                     |
| Planned Spending                           | 889     | 3       | 3       | 6                   |
| Forecast Base                              | 889     | 3       | 3       | 6                   |
| Total Governor's Recommendations           | 889     | 3       | 3       | 6                   |
| Revenue Change Summary                     |         |         |         |                     |
| Dedicated                                  |         |         |         |                     |
| Fund: 2000 - Restrict Misc Special Revenue |         |         |         |                     |
| Forecast Revenues                          | 49,248  | 50,660  | 51,425  | 102,085             |
| Total Governor's Recommendations           | 49,248  | 50,660  | 51,425  | 102,085             |
|  |         |         |         |                     |
| Fund: 2001 - Other Misc Special Revenue    |         |         |         |                     |
| Forecast Revenues                          | 12,043  | 10,097  | 10,609  | 20,706              |
| Total Governor's Recommendations           | 12,043  | 10,097  | 10,609  | 20,706              |

# Agency Change Summary

|   | FY25    | FY26    | FY27      | Biennium<br>2026-27 |
|---|---------|---------|-----------|---------------------|
| Fund: 2002 - Climate and Economic Dev       |         |         |           |                     |
| Forecast Revenues                           | 26,897  | 7,075   | 2,547     | 9,622               |
| Total Governor's Recommendations            | 26,897  | 7,075   | 2,547     | 9,622               |
| Fund: 2403 - Gift                           |         |         |           |                     |
| Forecast Revenues                           | 412     | 412     | 412       | 824                 |
| Total Governor's Recommendations            | 412     | 412     | 412       | 824                 |
| Fund: 3000 - Federal                        |         |         |           |                     |
| Forecast Revenues                           | 381,668 | 334,816 | 339,658   | 674,474             |
| Total Governor's Recommendations            | 381,668 | 334,816 | 339,658   | 674,474             |
| Fund: 8350 - Ag & Econ Development Board    |         |         |           |                     |
| Forecast Revenues                           | 3       | 3       | 3         | 6                   |
| Total Governor's Recommendations            | 3       | 3       | 3         | 6                   |
| Non-Dedicated                               |         |         |           |                     |
| Fund: 2390 - Workforce Development          |         |         |           |                     |
| Forecast Revenues                           | 84,224  | 87,237  | 90,195    | 177,432             |
| Total Governor's Recommendations            | 84,224  | 87,237  | 90,195    | 177,432             |
| Fund: 4925 - Family and Medical Benefit Ins |         |         |           |                     |
| Forecast Revenues                           | 67,536  | 788,630 | 1,583,763 | 2,372,393           |
| Total Governor's Recommendations            | 67,536  | 788,630 | 1,583,763 | 2,372,393           |

# FY 2026-27 Biennial Budget Change Item

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | 3,000   | 3,000   | 500     | 500     |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | 3,000   | 3,000   | 500     | 500     |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 5       | 5       | 3       | 3       |

#### Change Item Title: Service to Success Initiative

### **Recommendation:**

The Governor recommends \$3,000,000 annually in FY 2026-27 and \$500,000 annually in FY 2028-29 for the Service to Success initiative. Funding will support the coordination and expansion of public service opportunities.

### Rationale/Background:

National service is primarily governed by two federal statutes, one for national programs (AmeriCorps VISTA, etc.) and one for domestic programs. Additionally, there is a state statute for state programs & state commission (ServeMN). Furthermore, federal legislation has also created other service opportunities like the National Health Service Corps at the Health Resources & Services Administration. There are a variety of public service opportunities available at the national and state level. However, coordination and promotion of these opportunities is lacking. Governors are responsible for setting state strategy for national service and directing the work of the state commission. Having a coordinating body will help with setting that strategy and address the following challenges:

- Lack of career pathways for individuals leaving public service programs into relevant careers, including public service careers, and alignment to further educational opportunities;
- Lack of overall strategy for state investments across agencies into public service programs; and
- Lack of alignment across agencies in how to best use public service and align to education and workforce development initiatives for key areas of focus (health care, education, etc.).

### **Proposal:**

This proposal will create an Office of Public Service which will work in partnership with the Governor's Workforce Development Board and other state agencies to support the identification and coordination of public service opportunities for all Minnesotans. There are thousands of public service opportunities available to Minnesotans every year, yet the wide variety of programs and positions lack coordination of access and awareness. To address this and ensure that all Minnesotans are aware of the opportunities to serve their state, country, and community, this proposal creates the Service to Success Initiative.

### **Office of Public Service**

\$600,000 each year in FY 2026-27 and \$500,000 each year in FY 2028-29 will be for the Office of Public Service. Of this amount, \$150,000 is for transfer to the Department of Education to support career pathways development. The Office of Public Service would be responsible for activities such as:

• Ensuring public service goals and strategy aligns with the state's workforce development goals and strategy;

- Identifying all available service opportunities for Minnesotans across state and federally funded opportunities (e.g., Serve Minnesota, American Connection Corps, National Health Service Corps, National Guard, etc.);
- Promoting existing public service opportunities;
- Auditing existing service opportunities and areas for expansion of service programs within the state; and
- Creating and strengthening existing career pathways aligned with public service opportunities.

A portion of the office will be housed at the Minnesota Department of Education to support career pathways into public service, including work-based learning and academic credit, and identification of educational activities aligned with service programs.

### Service to Success Opportunity Grants

\$2,300,000 each year in FY 2026-27 will be used to expand opportunities and access to public service through Service to Success Opportunity Grants. These grants will help expand public service opportunities to organizations with existing public service opportunities aligned with the Governor's key priority areas identified below. Grants will prioritize service opportunities in career fields that are high-quality. Funding will also be used to support grant administration. The following areas to prioritize expansion of public service opportunities in the state include:

- Healthcare and Senior Care: Supporting public healthcare facilities and Senior Care Centers. This can be available for colleges who are pursuing careers in healthcare or medicine.
- **Education:** Educating our next generation of leaders. Volunteers will support K-12 students in educational areas such as tutoring, mentoring, and support with school.
- Civil/Public Service: Serving as an intern at a local, county or state agency.
- **Food Insecurity and Agriculture**: Assisting food banks and food distribution organizations working to tackle hunger in Minnesota.
- **Climate Action**: Connecting Minnesotans to climate-related volunteer opportunities across the state including working with DNR, MPCA, MNDOT

Service opportunities will not displace existing positions that could be filled by full-time workers.

#### Interagency Workforce Coordination

\$150,000 each year in FY 2026-27 will be to support interagency workforce coordination with partner agencies and the Governor's Workforce Development Board. Partner agencies include the Department of Employment and Economic Development, Minnesota Department of Education, Office of Higher Education, Department of Labor and Industry, Department of Human Services, Minnesota State, Department of Child, Youth, and Families, and the Minnesota Department of Health. Coordination will work to better align the various workforce development programs and funding streams across the enterprise with an overarching state workforce development strategy. This position will be temporary.

#### **Dollars in Thousands**

| Fund         | <b>Component Description</b> | FY 26 | FY 27 | FY 26-27 | FY 28 | FY 29 | FY 28-29 |
|--------------|------------------------------|-------|-------|----------|-------|-------|----------|
| General Fund | Program Administration       | 400   | 400   | 800      | 500   | 500   | 1,000    |
| General Fund | Grants                       | 2,300 | 2,300 | 4,600    | -     | -     | -        |
| General Fund | Grants Administration        | 300   | 300   | 600      |       |       |          |

### Impact on Children and Families:

This proposal will help focus service opportunities in areas that impact children and families, such as tutoring and mentoring K-12 students, assisting food banks, and supporting public healthcare facilities.

### Equity and Inclusion:

This proposal will help support people who come from low-income backgrounds better consider public service as an option. Developing and strategizing career pathways following public service will aid those looking to enter.

They will be able to plan out their future careers and enter into high-quality career pathways that can support families. Additionally, enhanced public service opportunities ultimately go to support areas that serve those in great need, such as operating food banks and food distribution or tutoring youth.

# **Tribal Consultation:**

Does this proposal have a substantial direct effect on one or more of the Minnesota Tribal governments?

\_\_\_\_ Yes <u>X</u> No

### **Results:**

Part A: Performance Measures

The purpose of this proposal is to create an Office of Public Service to support the coordination of public service opportunities for all Minnesotans. Funds will also be used for Service to Success Opportunity Grants, which will help expand public service opportunities in organizations where they already exist. DEED will begin collecting measurable data and project results upon implementation of the program.

| Measure  | Measure type        | Measure data source   | Projected change                                  |
|--|---------------------|---|---|
| <ul><li># of Service to Success</li><li>Opportunity Grants</li><li>awarded</li></ul> | Quantity            | Internal data collection  | Increase expected in # of grants awarded          |
| # of new partnerships created  | Quantity            | Internal data collection  | Increase expected in # of<br>partnerships created |
| # of new service to career<br>pathways created                                       | Quantity            | Internal data collection  | Increase expected in # of<br>pathways created     |
| % increase of participants in service opportunities                                  | Quality/<br>Results | Internal data collection, ServeMN<br>data (MN State Service Commission) | Increase expected in<br>participants              |

### Part B: Use of Evidence

DEED has not previously conducted a formal program evaluation that has informed the contents of this proposal. There are no plans to conduct a formal evaluation of this proposal at this time.

#### Part C: Evidence-Based Practices

DEED has not identified any evidence-based practices that will be supported by the proposal.

# FY 2026-27 Biennial Budget Change Item

| Fiscal Impact (\$000s)     | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|----------------------------|---------|---------|---------|---------|
| General Fund               |         |         |         |         |
| Expenditures               | 0       | 0       | 0       | 0       |
| Revenues                   | 0       | 0       | 0       | 0       |
| Workforce Development Fund |         |         |         |         |
| Expenditures               | 8,000   | 8,000   | 0       | 0       |
| Revenues                   | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =        | 8,000   | 8,000   | 0       | 0       |
| (Expenditures – Revenues)  |         |         |         |         |
| FTEs                       | 2       | 2       | 0       | 0       |

#### Change Item Title: Drive for 5

#### **Recommendation:**

The Governor recommends \$8,000,000 each year of the FY 2026-27 biennium from the Workforce Development Fund for the Drive for 5 Workforce Initiative. This initiative addresses the state's job vacancies and prepares a workforce for high growth careers with family-sustaining wages. A continuous investment in Drive for 5 initiatives will ensure that underserved communities are receiving opportunities to fill workforce gaps in high-growth industries through tailored skills-based training programs, individualized supports, as well as job placements and retention services. These resources will be focused on addressing the workforce needs in the five most critical occupational categories in the state, creating a pipeline of workers who are skilled and prepared to enter high growth and high wage employment.

#### **Rationale/Background:**

Minnesota still has the tightest labor market in the country with an unemployment rate hovering around 3.5% as of November 2024. Some of the contributing factors are that not enough people live here (in-migration has been flat or negative for 10+ years); there is a skills mismatch between the transformations that the economy is experiencing, and the skills people actually have; additionally, individuals have barriers to employment, which have been exacerbated by COVID -19, childcare shortage, increased demand for virtual working environments, accelerated retirements. The accumulation of these factors has resulted in disparities and systemic discrimination that are keeping too many workers on the sidelines.

If Minnesota is going to remain globally competitive, the state will need to look at workforce projections over the next five to ten years and focus workforce training efforts on industries with high-demand and high-wages. The state will need to intentionally align workforce training efforts with business demands and create deliberate partnerships between businesses, trade associations and workforce training programs.

For this focused approach, the agency has identified five key industries to focus on: education, the caring professions, manufacturing, the trades, and technology. All five industries project to have high growth occupations and have high wages associated with those occupations. The state will then invest in workforce training efforts aligned with these five industries and their associated occupations that will move more Minnesotans into high-demand careers with family sustainable wages.

#### **Proposal:**

The Governor recommends continued support for the Drive for 5 sector-focused workforce development program in FY 2026-27. Drive for 5 focuses workforce training and business partnerships where the state can have the

greatest impact, areas of projected high growth and high wages. This initiative will continue focusing workforce efforts on the following industries:

- Technology
- Caring Professions
- Education
- Manufacturing
- Trades

Within each of these five industry clusters, the program will further develop a pipeline of workers for projected high growth careers within the next 5-10 years, by focusing on three big priorities to employers: skills training in industry specific career pathways that lead to high wage employment; building a pipeline of workers into those careers across youth, adults, and older adults; and addressing barriers to employment with workforce partners.

Importantly, continued support for the Drive for 5 Workforce Initiative will build strong trade association partnerships designed to align training efforts with business demands and to streamline job placements after training.

# Competitive Grants for Workforce Development Organizations

The Drive for 5 Workforce Initiative will run competitive grant programs for each of the five industries. These grant programs will look for established and innovative approaches to training, reskilling, or building pipelines of workers for those industries. The exact program components of each industry grant program will be developed in consultation with businesses hiring in these fields but will include:

- In-Demand Skills Training: Building a skilled workforce to meet the hiring of needs of employers is critical to Minnesota's economy. Through required partnerships with business and trade associations, providers will identify the high growth and wage occupations within the specific industries and build comprehensive training career pathways. The goal is to build a strong pipeline to fill the anticipated job openings.
- Case Management and Supportive Services: For individuals enrolled in training there is typically a need for case management and wrap-around services to assist the trainee with addressing barriers to employment. Stipends will also help trainees afford training and on-boarding into new occupations. These resources will improve successful graduation and employment rates for participants.
- Job coaching and navigation: Preparing an individual to enter the workforce or reskilling to change occupations requires job coaching, and work readiness preparedness. This service is generally provided to ensure the trainee fully understands the industry they are entering, and they have the awareness and tools to be successful on the job.
- Employment On-Boarding and Retention Strategies: As part of a participant's training, they may participate in paid work experiences. These subsidized opportunities provide participants an opportunity to train on-the-job and receive payment for their work. The wage subsidy experience is advantageous for employers because they can review the trainee's work ethic and skills for a specified period of time and with no or little cost to them. The goal is for the employer to use this opportunity to make offers.

# Competitive Grants for Trade Associations for Job Placement

Increase funding to support trade associations and help drive workforce training efforts to ensure that they are aligned with employer demands and that graduates are connected with employers looking to hire. Toward this end, the Drive for 5 Workforce Initiative will run competitive grant programs to identify sector-specific trade association partners who can serve as coordinating job placement partners. These trade association partners will work with employers with current or anticipated employment opportunities and nonprofit workforce training partners participating in this program. These trade associations typically have strong connections to many businesses within the specific industry and can serve as a link between training providers and employers. Trade association partners will provide:

- Employer Engagement: Trade associations will drive employer engagement strategies to align employment opportunities for individuals exiting workforce development training programs. These strategies include business recruitment, job opening development, employee recruitment and job matching. Trade associations will utilize the state's labor exchange system.
- Diversity and Inclusion Training: Trade associations will offer Diversity, Inclusion, and Retention Training to its members, to increase the business understanding of welcoming and retaining a diverse workforce.
- The trade associations will assist providers in placing at least 79% of the trainees into employment within the designated industries.

#### Employer Engagement Staff at the CareerForce Centers and Workforce operations alignment

Continue to fund Employer Engagement Representatives at the local workforce development areas to assist with addressing the hiring needs of Minnesota's businesses through direct connection to the job seekers and program participants in the CareerForce system. The Employer Engagement team will:

- Serve as the primary contact for businesses in that area.
- Work with the Drive for 5 Grantees to help ensure program participants are connected to careers with employers in the Drive for 5 sectors.
- Actively engage employers by assisting with matching employers to job seekers through candidate referrals, convening job fairs, and assistance with job announcement.
- Work with local area board and its partners to identify candidates for openings in small and mid-size companies in the local area.

This proposal will continue to fund workforce operations alignment to provide leadership, strategic planning, program management guidance, and budgeting guidance around the coordination and alignment of the workforce development systems operation. This unit will continue to ensure the integration of Drive for 5 sector focused work is continued within DEED and other workforce stakeholders.

These efforts will affect approximately 1,500 Minnesotans.

#### **Dollars in Thousands**

| Fund         | <b>Component Description</b> | FY 26 | FY 27 | FY 25-27 | FY 28 | FY 29 | FY 28-29 |
|--------------|------------------------------|-------|-------|----------|-------|-------|----------|
| General Fund | Administration               | 800   | 800   | 1,600    | -     | -     | -        |
| General Fund | Grants                       | 7,200 | 7,200 | 14,400   | -     | -     | -        |

### Impact on Children and Families:

The goal of this program is to prepare individuals to enter projected high growth occupations with family sustaining wages. The anticipation is that the family will benefit from the trainee making a high wage and it will lead to wealth growth for the family.

#### **Equity and Inclusion:**

Training providers are expected to work with populations overlooked for employment. Typically, these populations are low-income, people of color, justice-involved, and/or individuals with disabilities. The opportunity for these populations to enter high wage and high growth industries will build a more inclusive workforce. The investment in DEI training for employers will improve the opportunity for employment retention for the workers.

### **Tribal Consultation:**

This proposal does not have a substantial direct impact on Tribal Nations.

# **Results:**

#### Part A: Performance Measures

This program will focus on preparing individuals to enter high wage employment within specific sectors. Within each of the five industry clusters, the program will develop a pipeline of workers for projected high growth jobs within the next 5-10 years by focusing on three big priorities to employers: skills training in industry specific career pathways that lead to high wage employment; building a pipeline of workers into those jobs across youth, adults, and older adults; and addressing barriers to employment with workforce partners.

An additional use of these funds will be to establish two competitive grant programs: Grants for Workforce Development Organizations, and Grants for Trade Associations for Job Placement.

| Measure  | Measure<br>type | Measure<br>data source         | Most recent data, as of 1/10/25  | Projected change  |
|--|-----------------|--------------------------------|--|---|
| # of barriers removed  | Quantity        | Workforce<br>One (WF1)         | 239 issuances of Support<br>Services to remove<br>barriers through these<br>grants.<br>Some examples of specific<br>support services provided<br>to participants to remove<br>barriers include<br>transportation assistance,<br>housing or rental support,<br>incentives paid directly to<br>participants, and<br>technology support | We would anticipate this<br>number to increase as<br>participants complete<br>programs and begin<br>searching for employment.<br>We would anticipate the<br>number of issuances to<br>increase to at least 500-750. |
| # of credentials earned  | Quantity        | Workforce<br>One (WF1)         | 48   | We anticipate 1,168<br>individuals completing<br>training and 1,000<br>individuals earning a<br>credential within the 2-year<br>period.   |
| # of individuals placed<br>in thriving wage jobs,<br>\$25/hour an up | Quantity        | Workforce<br>One (WF1)         | 2  | We anticipate 832 of the<br>1,231 individuals enrolled in<br>the program will exit the<br>program to employment;<br>402 of those individuals to<br>exit the program to<br>employment at or above<br>\$25/hour.      |
| # of Grants for<br>Workforce<br>Development<br>Organizations awarded | Quantity        | Internal<br>data<br>collection | 24   | 30  |
| # of Grants for Trade<br>Associations for Job<br>Placement awarded   | Quantity        | Internal<br>data<br>collection | 11   | 10  |

| Measure                                 | Measure<br>type | Measure<br>data source | Most recent data, as of 1/10/25   | Projected change |
|---|-----------------|------------------------|---|------------------|
| % employed second<br>quarter after exit | Quality         | Workforce<br>One (WF1) | Currently, none of the<br>exits to employment have<br>reached the second<br>quarter after exits | 350              |
| % employed fourth quarter after exit    | Quality         | Workforce<br>One (WF1) | Currently, none of the<br>exits to employment have<br>reached the fourth<br>quarter after exits | 250              |

| Drive for 5 Sector<br>Measures                             | Measure<br>Type | Measure<br>Data Source                             | Most recent<br>data, all<br>employment | Estimated share of public sector vacancies | Projected<br>change                             |
|--|-----------------|--|--|--|---|
| # of public service<br>vacancies in Drive for 5<br>sectors | Result          | <u>2023 Job</u><br><u>Vacancy</u><br><u>Survey</u> | 70,707<br>vacancies in<br>all sectors  | 12.6% or 8,899 vacancies                   | Goal is to<br>reduce all<br>vacancies by<br>20% |
| Construction   |                 |  | 4,591                                  | 4.9% or 225 vacancies                      |   |
| Manufacturing  |                 |  | 11,789                                 | 0% or 0 vacancies                          |   |
| Information  |                 |  | 8,786                                  | 1.4 % or 123 vacancies                     |   |
| Educational<br>Services                                    |                 |  | 9,219                                  | 76.6% or 7,062 vacancies                   |   |
| Health Care and<br>Social Assistance                       |                 |  | 36,322                                 | 4.1% or 1,489 vacancies                    |   |

#### Part B: Use of Evidence

DEED has not previously conducted a formal program evaluation that has informed the contents of this proposal. There are no plans to conduct a formal evaluation of this proposal at this time.

#### Part C: Evidence-Based Practices

| Evidence-based practice:           | Source:   |
|------------------------------------|---|
| Sector-based training programs     | https://www.mdrc.org/sites/default/files/EML_Brief_%202024_final_rv.pdf   |
| Sector-based workforce initiatives | https://www.countyhealthrankings.org/strategies-and-solutions/what-<br>works-for-health/strategies/sector-based-workforce-initiatives |

# Statutory Change(s):

N/A.

# FY 2026-27 Biennial Budget Change Item

| Fiscal Impact (\$000s)     | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|----------------------------|---------|---------|---------|---------|
| General Fund               |         |         |         |         |
| Expenditures               | 0       | 0       | 0       | 0       |
| Revenues                   | 0       | 0       | 0       | 0       |
| Workforce Development Fund |         |         |         |         |
| Expenditures               | 5,000   | 5,000   | 5,000   | 5,000   |
| Revenues                   | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =        | 5,000   | 5,000   | 5,000   | 5,000   |
| (Expenditures – Revenues)  |         |         |         |         |
| FTEs                       | 30      | 30      | 30      | 30      |

### Change Item Title: Vocational Rehabilitation Services State Funding Increase

### **Recommendation:**

The Governor recommends an increase of \$5,000,000 from the workforce development fund starting in FY 2026 for the Vocational Rehabilitation Services (VRS) program at the Department of Employment and Economic Development (DEED). VRS provides employment-related services to Minnesotans with disabilities to find and retain jobs, advance in their careers, and live independently in their communities.

### **Rationale/Background:**

VRS receives a basic vocational rehabilitation grant each federal fiscal year from the Department of Education. The federal grant has remained flat since FY22 with no additional increases estimated through FY27. The most recent state match increase for VRS occurred in 2017. At that time, the match appropriation was increased from \$10,800,000 to \$14,300,000. The current state match appropriation enables VRS to obtain up to \$52,800,000 in federal funding from its main grant award.

The VRS program is currently facing budget constraints due to increasing cost pressures to maintain current case service levels. VRS has experienced a significant increase in the number of individuals, both students and adults, seeking services over the past few years. DEED has made every effort to meet these needs and maximize available funding to serve as many individuals with disabilities in Minnesota as possible, rather than returning unused funds to the federal government.

DEED has taken successive actions to reduce costs to the VRS program, including implementing a freeze on hiring, taking steps to reduce case services costs, slowing the growth of new cases, and other internal savings. Given current trends, additional steps are necessary to ensure financial sustainability.

### Vocational Rehabilitation Services

VRS has experienced considerable fluctuations in participants and spending patterns over the past several years. Much of this variability can be attributed to the impact of COVID-19 and a statewide hiring freeze that was in effect for a period. The COVID-19 pandemic resulted in fewer applications for VRS and a significant drop in spending on case services. Since that time, DEED is now seeing greater increases in participants and case services spending as well as future projections:

| Program Year | Number of Applications to Full | Introductory Career  |                    |
|--------------|--------------------------------|----------------------|--------------------|
| (7/1-6/30)   | VRS (Adults & HS Students)     | Services to Students | Total Participants |
| 2020         | 4,296                          | 551                  | 13,073             |
| 2021         | 5,520                          | 1,120                | 13,256             |
| 2022         | 5,514                          | 1,121                | 12,919             |
| 2023         | 6,682                          | 1,535                | 13,900             |
| 2024         | Ends 6/30/2025                 | Ends 6/30/2026       | 14,000             |

\*PY-Program Year/SFY State Fiscal Year

\*\* Estimate Based on Increased Funding

#### **Employment First E1MN:**

Since 2016, VRS has been serving more students and adults with more complex needs. Federal regulations require that anyone on a Medicaid waiver interested in competitive, integrated employment must be served by VRS for job development, placement and initial employment supports. "In fiscal year 2022, 99,829 people participated in the waiver programs" from Medicaid Home- and Community-Based Waiver Programs<sup>1</sup> (mn.gov).

The costs to provide VR services are often higher and last longer than participants with fewer needs.

VRS participants on Medicaid waivers have increased by 19% from PY21 to PY23. The agency expects those numbers to increase given more students and adults with disabilities making choices to work in competitive, integrated employment and the number of community rehabilitation/245D providers ending sub-minimum wage employment for participants.

#### Services for Youth:

Federal regulations require VRS to serve more youth with disabilities by helping them explore and try employment prior to graduating high school. VRS does this through the Pre-Employment Transition Services. VRS has been doing that through direct services and funding for youth with disabilities throughout the state. The most recent MDE child count (2023-2024 school year) is 43,348 students, between ages 14-22, in special education. This does not include students with 504 plans or otherwise have disabilities.

#### **Business Engagement:**

VRS is a premier information source for Minnesota businesses interested in diversifying their workforce that includes hiring, retaining, and advancing a workforce that includes people with disabilities. The agency strives to continue offering the best information and resources to Minnesota businesses highlighting the value of hiring and retaining this untapped workforce.

The cost of all budget items has increased and will continue to do so, resulting in VRS having reached the limits of its resources to provide services to Minnesotan's needing these services. Without additional resources the agency anticipates consequences would be as follows:

- Positions will be unfilled as employees leave and retire; fewer participants will be served through this program.
- DEED may have to review VRS services and category levels to determine if they should remain open.
- DEED may have to review CFP (Client Financial Participation) which was eliminated in 2023.
- DEED will have to reduce the amount of training services that are currently being provided.

#### **Proposal:**

The Governor recommends an increase of \$5,000,000 per year from the workforce development fund starting in FY 2026 for the Vocational Rehabilitation Services (VRS) program at the Department of Employment and Economic Development (DEED). VRS has a "dual customer" approach and assists both: (1) Minnesotans with

<sup>&</sup>lt;sup>1</sup> <u>https://www.house.mn.gov/hrd/pubs/waiver.pdf</u>

disabilities who face significant barriers to achieving competitive, integrated employment (including students and young adults with disabilities who are making the transition from school to work or post-secondary training) and (2) employers who seek to hire, support, and retain qualified candidates for job openings.

VRS administers several distinct programs and projects, the largest of which is the Vocational Rehabilitation program.

With this recommended funding, the program will be able to maintain the current level of services in both Greater Minnesota and the metro area and be targeted to individuals who are in need of VRS services.

These increased funds will pay for normal operating costs that have increased over these past twenty years. Normal operating costs include direct funding of client services (i.e. job coaching, job related services, assistive technology, tools and equipment, tuition, and work experiences), salaries and benefits of current staff, materials, and supplies.

#### **Dollars in Thousands**

| Fund                  | <b>Component Description</b> | FY 26 | FY 27 | FY 25-27 | FY 28 | FY 29 | FY 28-29 |
|-----------------------|------------------------------|-------|-------|----------|-------|-------|----------|
| Workforce Development | Compensation                 | 5,000 | 5,000 | 10,000   | 5,000 | 5,000 | 10,000   |
| Workforce Development | FTE                          | 30    | 30    | 60       | 30    | 30    | 60       |

### **Equity and Inclusion:**

VRS's mission is to "Empower Minnesotans with disabilities to achieve their goals for employment, independent living and community integration." The VRS mission statement serves as a guide for all of the division's decisionmaking. The mission helps employees within VRS know what decisions and tasks best align with the mission of the agency. The primary goal of Vocational Rehabilitation is employment for persons with disabilities.

# **Tribal Consultation:**

This proposal does not have a substantial direct impact on Tribal Nations.

### IT Costs:

There is no significant IT investment.

### **Results:**

### Part A: Performance measures

The measurable goal of this program is to maintain current vocational rehabilitation services access and performance. Goals below reflect expected outcomes if the proposal is implemented. Without vocational rehabilitation services state funding increases, the number of participants, employment outcomes and average wage at exit would be expected to decline.

| Measure  | Measure type | Measure data source               | Most recent data       | Projected change                         |
|--|--------------|-----------------------------------|------------------------|--|
| Number of<br>Participants                              | Quantity     | Administrative Enrollment<br>Data | 12,919<br>(PY22/SFY23) | Sustained number based on funding        |
| Number who achieved<br>competitive<br>employment       | Result       | Administrative Exit Data          | 1,873<br>(PY22/SFY23)  | Sustained number<br>based on funding     |
| Average wage at exit<br>for successful<br>participants | Result       | Administrative Exit Data          | \$1,771/month          | Increase<br>consistent with<br>inflation |

Additional data is below:

VRS measures number of participants served, individual participant level demographic data and employment outcome data (including occupational type and employer, number of hours worked and wages). Under current staffing levels there are increased numbers of participants entering the program in addition to increased Employment Outcomes. DEED is able to project these results going forward based on the data captured.

| PY/SFY*      | Total Participants | Employment Outcomes |
|--------------|--------------------|---------------------|
| PY20/SFY21   | 13,073             | 1,505               |
| PY21/SFY22   | 13,256             | 1,935               |
| PY22/SFY23   | 12,919             | 1,873               |
| PY23/SFY24** | 13,900             | 1,898               |
| PY24/SFY25** | 14,000             | 1,900               |
| PY25/SFY26** | 14,000             | 1,900               |
| PY26/SFY27** | 14,000             | 1,900               |
| PY27/SFY28** | 14,000             | 1,900               |

\*PY-Program Year/SFY State Fiscal Year

\*\* Estimate Based on Increased Funding

The 1,898 participants who successfully exited with employment in FY23 earn an average of \$1,771 monthly wages, resulting in an estimated \$40 million of earnings for these individuals over a single year.

Minnesota continues to work with the Council of State Administrators of Vocational Rehabilitation (CSAVR) whose mission is to maintain and enhance a strong, effective, and efficient national program of public vocational rehabilitation which, in partnership with education, business, and the workforce system, empowers individuals with disabilities to achieve employment, economic self-sufficiency, independence inclusion, and integration into communities. The Rehabilitation Services Administration (RSA) publishes national performance data based on quarterly RSA911 data submissions.

This is a good measure of VRS's responsiveness to consumer needs; over 80% of applicants worked with VRS staff to develop an individualized plan for their employment goals and needs, which may include training, education, job coaching and job placement services. The Employment Plan is a communication tool between the individual and the counselor on how to reach the vocational goal and is the first key step towards employment. Adequate staffing and active engagement with applicants support these results. Less than 20% of participants exited before obtaining Employment. Adequate staffing and active engagement with participants and partners support these results.

Minnesota is amongst the top 15 states for performance when it comes to assisting individuals with disabilities obtain and retain employment. 57.8% of all participants who exit are still employed one year later. In fact, Minnesota consistently has one of the highest fourth Quarter Employment rates relative to second Quarter Employment rates, showing that the skills and gains made during program participation have long-term impact.

#### Part B: Use of Evidence

The Department of Employment and Economic Development has not previously conducted a formal program evaluation that has informed the contents of this proposal. There are no plans to conduct a formal evaluation of this proposal at this time.

#### Part C: Evidence-Based Practices

This proposal is for a wide range of services some of which may be evidence-based but is not specific to practices that have been studied using an experimental or quasi-experimental design.

### Statutory Change(s):

N/A

# FY 2026-27 Biennial Budget Change Item

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | 752     | 1,522   | 1,522   | 1,522   |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | 752     | 1,522   | 1,522   | 1,522   |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

### **Change Item Title: Operating Adjustment**

### **Recommendation:**

The Governor recommends additional funding of \$752,000 in FY 2026 and \$1.522 million in each subsequent year from the general fund to help address operating cost increases at the Department of Employment and Economic Development.

### Rationale/Background:

The cost of operations rises each year due to increases in employer-paid health care contributions, FICA and Medicare, along with other salary and compensation-related costs. Other operating costs, like rent and lease, fuel and utilities, and IT and legal services also grow. This cost growth puts pressure on agency operating budgets that remain flat year to year.

Agencies face challenging decisions to manage these rising costs within existing budgets, while maintaining the services Minnesotans expect. From year to year, agencies find ways to become more efficient with existing resources. For the Department of Employment and Economic Development, the following efficiencies have been implemented to help offset rising operating costs:

- Deployment of automated systems to manage financial programs, simplify procurement, and improve reporting have supported increased volumes and faster turnaround times.
- DEED has also invested in continuous improvement efforts to ensure that each resource is used to maximum effect.
- For FY 2026-27, agencies will need to continue to find additional efficiencies and leverage management tools to help address budget pressures. Holding open vacancies in certain programs or delaying hiring in other programs are examples of ways agencies manage through constrained operating budgets.

Without additional resources to address these cost pressures, both in funding and in flexibility to manage internal budgets, services delivered to Minnesotans will be impacted.

#### **Proposal:**

The Governor recommends increasing agency operating budgets to support current services. For the Department of Employment and Economic Development, this funding will help cover expected growth in employee compensation and insurance, rents, IT services and other operating costs.

#### **Results:**

This recommendation is intended to help the Department of Employment and Economic Development address rising cost pressures and mitigate impacts to current levels of service and information to the public.

# FY 2026-27 Biennial Budget Change Item

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | 0       | 0       | 0       | 0       |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

# **Change Item Title: Minnesota Forward Fund Modifications**

# **Recommendation:**

The Governor recommends that the Minnesota Forward Fund FY 2024 appropriation be amended to: (1) be available until spent and (2) remove the requirement that funds must be used as matching funds required by federal programs. The Minnesota Forward Fund has positioned Minnesota to compete for and win large investments that are occurring as the United States works to create domestic production and supply chains that are resilient for economic security and economic enhancement opportunities. With the proposed change, the Minnesota Forward Fund will be better situated to help Minnesota compete for business expansion and attraction projects in response to a changing economic development landscape.

# **Rationale/Background:**

The 2023 legislature authorized the Minnesota Forward Fund (Fund) to increase the state's business competitiveness by providing the state the authority and flexibility to facilitate private investment. The Fund is intended to serve as a closing fund to allow the authority and flexibility to negotiate incentives to better compete with other states for business retention, expansion, and attraction of projects in existing and new industries, develop properties for business use, and leverage to meet matching requirements of federal funding for resiliency in economic security and economic enhancement opportunities that provide the public high-quality employment opportunities.

The Fund received three appropriations in FY 2024:

- \$50,000,000 for the purpose of providing matching funds required by federal programs. This was a onetime appropriation and is available until June 30, 2027.
- \$100,000,000 for the purpose of providing a match to existing federal funds made available by the Consolidated Appropriations Act, Public Law 117-328. These funds must be used to:
  - construct and operate a bio industrial manufacturing pilot innovation facility, biorefinery, or commercial campus utilizing agricultural feedstocks; or
  - $\circ~$  for a Minnesota aerospace center for research, development, and testing.
- \$240,000,000 for the purpose of providing matching federal funds made available in the Chips and Science Act, Public Law 117-167.

Several dynamics are reshaping business location decisions that are presenting increasing opportunities in which Minnesota is limited to compete, including:

• As our existing industries and businesses make strategic location decisions, DEED is not in a position to respond to large retention projects where major operations are at risk.

- The drive from companies to build new facilities or expand in the U.S. as a way of increasing resiliency, minimizing risks and exposure to external factors (i.e., pandemics, natural disasters), making supply chains more robust, and ultimately, ensuring business continuity.
- These changes have generated a wave of business investment that has increased in terms of capital and jobs to be created, as well as the size of the land where these facilities are to be built. A wave of mega projects with billion-dollar capital investment, jobs in the thousands, and several acres of land required, are driving states to step up their game to compete for these opportunities, leading into large incentive packages, investments in site readiness, and aggressive talent attraction efforts.
- The priority that ESG practices and DEI are taking in location decisions position Minnesota well to capitalize on business investment opportunities.
- Our state today is not well positioned to compete for these opportunities. Our current incentives do not grant us the authority and flexibility to compete with the very hefty incentive packages and level of site readiness of other states.

The fund has responded to the decision of the Federal Government to make critical industries more robust to minimize the dependence on other countries, as well as to minimize the impact of climate change to help the country reach net zero goals. As a result of this, recent measures such as the CHIPS Act and the Inflation Reduction Act continue to increase opportunities for states to compete for resources to build, strengthen or attract business investment and jobs in industries such as semiconductor, EVs, battery manufacturing, battery storage technologies, clean technologies, and hydrogen, among others.

The fund serves several purposes including as a source of matching funds for federally funded critical research and deployment projects that require state and local match. With the proposed changes it will also serve its intended purpose as a closing fund that would allow us the authority and flexibility to negotiate incentives to better compete with other states. It also will serve as an important economic development tool that has the ability to help fund site readiness to develop large and mega sites to compete for these business investment opportunities.

### **Proposal:**

This proposal is to amend the \$50 million appropriation to be available until spent and remove the requirement that funds must be used as matching funds required by federal programs. This will allow the Minnesota Department of Employment and Economic Development (DEED) to increase the state's economic development competitiveness. Funding will be used to make grants and loans to businesses that are making large private capital investments in existing and new industries. Private businesses must conform to business subsidy laws and agree to performance periods or be subject to repayment provisions. To the extent possible, all funding would be on a reimbursement basis. It is estimated that the existing administrative allowance will meet DEED's needs to administer the existing funding.

Eligible recipients include:

- Private businesses
- Local units of government
- Institutions of higher education

Funding will be used for the following purposes:

- Machinery and equipment purchases
- Building construction and remodeling
- Land development
- Water and sewer lines, roads, rail lines, natural gas and electric infrastructure
- Working capital

Prior to making awards, DEED seeks the approval of the affected units of local government. It is expected that over the next four years, DEED would award \$50 million in funding with the following results:

- Leverage over \$300 million in private investment; and
- Over 1,000 direct jobs with family sustaining wages; and
- Substantial increase in tax base (local government and state commercial and industrial property) and a substantial increase in sales taxes (state government) measured by economic impact analysis and future reporting.

#### Impact on Children and Families:

Families in Minnesota depend on stable jobs and economic opportunity. The Minnesota Forward Fund Program paves the way for businesses to invest in the state and to provide significant wages to individuals to enhance their quality of life. Families with ample opportunities to earn income, build wealth, and access a variety of services throughout the economy are empowered to start and maintain healthy, successful families. As such, the large amount of tax revenue generated by the employers the Fund will support, directly impacts the tax revenue generation at the state and local level which allows for the provision of the services and programs to assist families.

#### **Equity and Inclusion:**

This change item will enable the program to reduce inequities for people of color, Native Americans, people with disabilities, and veterans. The funding awarded will provide opportunity via private businesses and training opportunities for all Minnesotans to have access to a family sustaining job.

The Governor's Council on Economic Expansion listed these programs as one of their top priorities to shape Minnesota's economy over the next decade.

#### **Tribal Consultation:**

This proposal does not have a substantial direct impact on Tribal Nations.

IT Costs N/A.

#### **Results:**

N/A.

### Statutory Change(s):

Minnesota Statutes, Section 116J.8752; 2023 Regular Session, Chapter 53, Article 21, Section 7, as amended by 2024 Regular Session, Chapter 120, Article 1, Section 12.

# FY 2026-27 Biennial Budget Change Item

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | 0       | 0       | 0       | 0       |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

#### Change Item Title: Minnesota Job Skills Partnership (MJSP) Modifications

### **Recommendation:**

The Governor recommends revisions to allow larger maximum grant awards and to allow training providers to request market rates for training. These changes will increase the effectiveness of the grants to support specialized employment skills training across the state of Minnesota.

#### **Rationale/Background:**

The MJSP programs (Partnership and Pathways) provide grants to educational institutions that are partnering with a business or consortium of businesses to develop and deliver training that is specific to the business needs. The program helps promote economic development by providing businesses with the training they need to remain competitive, develop capacity at our Minnesota educational institutions, and provide workers with economic opportunity by training them in in-demand skills.

The MJSP programs are currently underutilized due to a disincentive for colleges to apply for the grants. To secure their jobs, and/or be eligible for bonuses, Customized Training Representatives are required to earn a profit for the college. Since MJSP grants can only cover the actual project costs, the college/Customized Training Representative does not make a profit on projects funded through a grant, thereby creating a disincentive for colleges to apply for grants. As a result, businesses in many regions of the state are unable to access and benefit from the program. Feedback that MJSP staff received from multiple institutions indicated that when providing custom training without a grant, they typically charge 25-40% above their direct costs.

This proposal will help remedy this disincentive to apply for MJSP grants and will result in more opportunities for Minnesota businesses and workers to benefit from the program.

The One Minnesota goal areas most directly impacted by this proposal are the Workforce Shortage area and Child and Family Well-Being area. Overall, these programs help address the demand for workers in the state and helps to better align the workforce to support the growth of Minnesota's economy. The MJSP programs provide an opportunity for workers to expand their skills, obtain or retain jobs, and earn higher wages. Furthermore, the programs help businesses address workforce shortages by providing funds for them to upskill their current workers or to hire and train lower skilled workers.

#### **Proposal:**

The Governor recommends statutory language modifications that would allow colleges to charge closer to market rates for the training they develop and deliver on MJSP-funded projects. This proposal would allow colleges to

charge up to a 30% increase on the direct project costs, not including equipment costs. This would replace the 10% administrative overhead they are currently allowed on grants. The Governor also recommends increasing the maximum grant award amount to \$500,000. The maximum award amount has been set at \$400,000 since 1997. This change reflects inflationary increases in costs to operate programs that receive Job Skills Partnership grants.

Grants awarded to educational institutions from FY21-FY24 have averaged \$157,354. As a result of the proposed changes, it is anticipated that the average grant award would increase to approximately \$190,000. While the proposed increase is not anticipated to be sufficient to result in a higher number of grants awarded or an increase in the number of trainees, it is anticipated that DEED will receive grant applications from more educational institutions around the state resulting in a more even distribution of funding statewide. Furthermore, it is anticipated that the increased demand will result in more competitive projects being awarded.

The proposed changes will not have an impact on DEED administrative costs or required staffing levels and could likely be implemented for grants awarded after July 1, 2026.

# Impact on Children and Families:

The MJSP programs provide job training that provides workers with the skills they need to obtain or retain jobs that pay family sustaining wages and provide opportunities for career advancement.

# **Equity and Inclusion:**

The MJSP programs strongly encourage diversity, equity, and inclusion. Preference is given to projects that serve economically disadvantaged people, people of color, and people with disabilities. Preference is also given to businesses that have formal diversity, equity, and inclusion (DEI) plans and to projects that include DEI training. The proposed changes are expected to result in more competitive grant proposals which may result in funding more projects with a strong DEI focus.

# **Tribal Consultation:**

This proposal does not have a substantial direct impact on Tribal Nations.

### IT Costs:

N/A

### **Results:**

### Part A: Performance Measures

The overall goal is to encourage additional educational institutions to participate in the program in order to ensure businesses and workers in all areas of the state have the opportunity to benefit from the program. Another goal is that the increased demand will result in an even higher quality of projects being funded. MJSP staff would track the number of proposals received, the number of different educational institutions applying, and the average score of funded grant applications.

| Measure                            | Measure<br>type | Measure data source               | Most recent data | Projected change  |
|------------------------------------|-----------------|-----------------------------------|------------------|---|
| Number of grant proposals received | Quantity        | A count of the proposals received | FY24: 36         | If successful, we<br>would expect<br>around a 25%<br>increase in the<br>number of<br>proposals received |

| Measure   | Measure<br>type | Measure data source                              | Most recent data | Projected change  |
|---|-----------------|--|------------------|---|
| Number of different<br>educational<br>institutions/training<br>providers applying for<br>grants | Quantity        | A count of the institutions applying for grants. | FY24: 8          | If successful, we<br>would expect to<br>see at least 10<br>additional<br>educational<br>institutions<br>participating in the<br>program each year |
| Average score of<br>funded proposals<br>funded  | Quality         | Data taken from the proposal evaluation forms    | N/A              | If successful, we<br>would expect to<br>see a slight<br>increase in the<br>average score of<br>funded projects.                                   |

# Statutory Change(s):

116L.04
| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | 0       | 0       | 0       | 0       |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

#### Change Item Title: Expand Credential Definition to Reflect the Impact of Job Training Programs

#### **Recommendation:**

The Governor recommends modifying the definition of credentials to allow for non-postsecondary credentials.

#### **Rationale/Background:**

As workforce programs have pivoted to serving some of the most marginalized participants, the definition of credential in 116I.98 has become increasingly obsolete. Certificates offered from private training providers, such as welding and Commercial Driver's License training, coding boot camps, provide accessible pathways to high wage, in-demand careers do not get counted as credentials under the current definition. The proposal refines evaluation of workforce development programs to accurately reflect their impact.

#### **Proposal:**

This proposal expands the definition of credentials to allow for non-postsecondary credentials, which are often offered during our on-ramp programs.

#### **Impact on Children and Families:**

This expansion reflects the on-the-ground reality of job opportunities for participants in DEED workforce development programs that provide accessible pathways to high-wage jobs.

#### **Equity and Inclusion:**

This proposal improves evaluation of programs that serve underserved populations.

#### **Tribal Consultation:**

This proposal does not have a substantial direct impact on Tribal Nations.

#### IT Costs:

N/A.

#### **Results:**

#### Part A: Performance Measures

The purpose of this proposal is to expand the definition of "credential" to include awards beyond postsecondary degrees. This statute change will impact how credentials are counted across the enterprise and could impact funding for credentialed training.

| Measure   | Measure type | Measure data source      | Most recent data | Projected change  |
|---|--------------|--------------------------|------------------|---|
| Number of Participants<br>who Exit a Program<br>with a Post-Secondary<br>Credential     | Quantity     | Workforce One            | 2,675            | None, programs will continue to offer post-secondary credentials.   |
| Number of Participants<br>who Exit a Program<br>with a Non-Post<br>Secondary Credential | Quantity     | Workforce One            | 476              | This is projected to<br>increase. Note that if<br>someone received a<br>post-secondary and<br>non-post-secondary<br>credential, they are<br>only counted as having<br>received a post-<br>secondary credential to<br>avoid double-counting. |
| % of state-sponsored training programs that provide a credential                        | Quality      | Internal data collection | 82%              | The percentage of<br>programs awarding<br>credentials is projected<br>to increase.  |

#### Part B: Use of Evidence

DEED has not previously conducted a formal program evaluation that has informed the contents of this proposal. There are no plans to conduct a formal evaluation of this proposal currently.

#### Part C: Evidence-Based Practices

DEED has not identified any evidence-based practices that will be supported by the proposal.

#### Statutory Change(s):

M.S. 116L.98

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | 0       | 0       | 0       | 0       |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

#### **Change Item Title: Technical Changes for Existing Programs**

#### **Recommendation:**

The Governor recommends several technical legislative language changes to better implement programs according to legislative intent and provide clarity to agency staff.

#### **Rationale/Background:**

Legislative language signed into law in past years included several technical errors that made implementation difficult or legislative intent unclear. Clarity is needed to appropriately implement the legislation.

#### **Proposal:**

- 1. The Minnesota Expanding Opportunity Fund Program was established in Ch. 53 of 2023 Session Law but did not properly establish a special revenue account for DEED to distribute loan funds and to fund additional loans with payments made by loan recipients. This correction will create the special revenue fund, transfer existing appropriations to this special revenue fund, and give the commissioner authority to fund additional loans with the payments.
- 2. Chapter 120 of 2024 Session Law includes riders for projects under the Neighborhood Redevelopment Center appropriation. However, the riders for the projects do not reflect legislative intent for the South Minneapolis projects to be reduced to account for the new appropriations in paragraph (iv). Correcting this language will reflect legislative intent as described and implemented during FY25.
- 3. Chapter 120 of 2024 Session Law includes a transfer from the Job Creation Fund to the General Fund. The Job Creation Fund is not a separate fund, but rather an appropriation within the General Fund, and cannot transfer funds to the General Fund. Correcting this language will cancel these funds to the General Fund correctly, aligning with legislative intent.
- 4. Technical correction to Minn. Stat. 469.54, subd. 4(2) Duluth Regional Exchange District (DRED). MMB provided guidance that changing the word "current" to "preceding" would be more appropriate. The formula as worded was likely a mistake.

#### Impact on Children and Families:

Programs supported by these technical changes have impacts on children and families across the state. However, these changes will not have a direct impact on children and families' goals.

#### **Equity and Inclusion:**

Programs supported by these technical changes have impacts on equity and inclusion across the state. However, these changes will not have a direct impact on equity and inclusion goals.

This proposal does not have a substantial direct impact on Tribal Nations.

### IT Costs:

N/A.

### **Results:**

N/A.

### Statutory Change(s):

Sec. 6. Laws 2023, chapter 53, article 20, section 2, subdivision 2; Minnesota Statutes 116J.8733; Session Law 2024, Chapter 120, Article 1, Section 5; Session Law 2024, Chapter 120, Article 1, Section 6; Session Law 2024, Chapter 120, Article 1, Section 13; Minnesota Statutes 469.54

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | (2,287) | (2,287) | (2,287) | (2,287) |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | (2,287) | (2,287) | (2,287) | (2,287) |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

#### Change Item Title: Reduce and Modify Business Development Public Infrastructure Program

#### **Recommendation:**

The Governor recommends a reduction to the Greater Minnesota Business Development Public Infrastructure Grant Program (BDPI). This results in a reduction of \$4.574 million in FY 2026-27 and \$4.574 million in FY 2028-29. Reduction items at the Department of Employment and Economic Development (DEED) are intended to focus prioritization on empowering the growth of the Minnesota economy for everyone, including the agency's four-year goals of (1) equity in our economy, (2) workforce and talent attraction, and (3) economic dynamism for the state of Minnesota.

This is a 100% reduction to the general fund portion of this program. The program also operates with general obligation bond funding for the same purpose.

The Governor also recommends expanding eligibility for the Greater Minnesota Business Development Public Infrastructure (BDPI) grant program to include: plant-based processing such as corn, beans, sugar beats, and cannabis. This proposal would empower the BDPI program to support businesses key to their local community vitality.

#### **Rationale/Background:**

Since 2002, the Greater Minnesota Business Development Infrastructure Grant Program (BDPI) has helped stimulate new economic development, create new jobs, and retains existing jobs through investments in public infrastructure. It provides grants to cities of up to 50% of the capital costs of the public infrastructure (up to \$2,000,000) necessary to expand or retain jobs in the area, increase the tax base, or expand or create new economic development. Eligible projects include publicly owned infrastructure that supports economic development projects, including wastewater collection and treatment, drinking water, storm sewers, utility extensions, and streets.

BDPI has been funded through both general fund and general obligation funds in the past. BDPI has been primarily funded through general obligation bond funds but since 2017, a general fund appropriation was added. Reductions to the general fund for this program were made in the anticipation that this program continues receiving funds through general obligation bond funding.

This program exclusively serves locations outside of the seven-county metropolitan area. The program is available on a first come-first served basis. As of Dec 31, 2024, the balance available for BDPI is \$5 million. The reduction in general fund spending will reduce the number of projects this program is able to fund. With general obligation funds, this program will be able to continue serving Greater Minnesota.

The proposal to expand eligibility requirements to include plant-based processing would empower the BDPI program to support businesses key to their local community vitality. Plant based agricultural processing creates many good jobs and increased tax base throughout greater Minnesota. Expanding BDPI eligibility will allow DEED and the BDPI program to encourage growth and economic development among these types of businesses.

#### **Proposal:**

The proposal is to fund the BDPI program exclusively with general obligation bonds. This would result in a reduction of \$2.287 million from the general fund per year through FY 2029.

BDPI provides grants to cities of up to 50% of the capital costs of the public infrastructure (up to \$2,000,000) necessary to expand or retain jobs in the area, increase the tax base, or expand or create new economic development. Eligible projects include publicly owned infrastructure that supports economic development projects, including wastewater collection and treatment, drinking water, storm sewers, utility extensions, and streets.

BDPI has been funded with both general fund and general obligation dollars in recent years.

| Funding Source                   | SFY 2019 | SFY 2020 | SFY 2021 | SFY 2022 | SFY 2023 |
|----------------------------------|----------|----------|----------|----------|----------|
| General Obligation Bond Proceeds | \$0      | \$0      | \$8.2M   | \$0      | \$10M    |
| General Fund Cash Proceeds       | \$1.73M  | \$1.73M  | \$1.73M  | \$1.73M  | \$2.25M  |

The maximum award is set out in statute. This reduction removes the general fund appropriation for the program. The following measures are calculated using both general fund and general obligation bond resources. Without additional funding, this program will not operate.

The other proposal includes "plant-based processing," as eligible for the BDPI Program. Current BDPI statute 116J.431 subd. 2(a)(5) lists one of the eligible projects as "agricultural processing, defined as transforming, packaging, sorting, or grading livestock or livestock products into goods that are used for intermediate or final consumption, including goods for nonfood use; or". This definition of agricultural products does not allow plant-based processing such as corn, beans, sugar beats, and cannabis.

Past program applicants requested plant-based agricultural processing and DEED attorneys interpreted that the current statute does not allow it.

This proposal will enable plant based agricultural processing businesses in their industrial parks that have been or will be financially assisted with public infrastructure through the BDPI program.

#### **Tribal Consultation:**

Does this proposal have a substantial direct effect on one or more of the Minnesota Tribal governments?

- \_ Yes
- <u>X</u> No

#### Impact on Children and Families:

Expanding edibility for the BDPI Program helps spur economic development, supporting good paying jobs across the state.

#### Equity and Inclusion:

The proposal to expand eligibility will strengthen a program that serves Greater Minnesota.

#### IT Costs:

N/A.

### **Results:**

| Measure Type               | Historic Data<br>FY 22-23 | Most Recent<br>Data<br>FY 24-25 | Measure Data Source | Projected Change |
|----------------------------|---------------------------|---------------------------------|---------------------|------------------|
| Projects                   | 13                        | 11                              | DEED Award Data     | 0                |
| New and Retained Jobs      | 1225                      | 1,362                           | Expected/Monitored  | 0                |
| Private Investment         | \$151 Million             | \$407 Million                   | Expected/Monitored  | 0                |
| Public Investment<br>Match | \$21 Million              | \$18.4 Million                  | Required            | 0                |
| BDPI Award                 | \$9.4 Million             | \$10.6 Million                  | DEED Award Data     | 0                |

# Statutory Change(s): M.S. 116J.431

| Change Item Title: Reduce Contaminated Site Cleanu | in and Invoctigation Grant Program |
|--|------------------------------------|
| Change item fille: Reduce Contaminated Site Cleand | ip and investigation Grant Program |

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | (750)   | (750)   | (750)   | (750)   |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | (750)   | (750)   | (750)   | (750)   |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

#### **Recommendation:**

The Governor recommends a reduction of \$750,000 each year from the Contaminated Site Cleanup and Investigation Grants Program.

#### **Rationale/Background:**

Reduction items at the Department of Employment and Economic Development (DEED) are intended to focus prioritization on empowering the growth of the Minnesota economy for everyone, including the agency's four year goals of (1) equity in our economy, (2) workforce and talent attraction, and (3) economic dynamism for the state of Minnesota.

#### **Proposal:**

The proposal is to reduce funding for the Contamination Cleanup and Investigation Grant Program by \$750,000 each year. After a reduction, the FY26-27 base amount would be \$1,022,000 each year from the general fund and \$700,000 from the remediation fund. The Contamination Cleanup and Investigation Grant Program helps communities pay for assessing and cleaning up contaminated sites for private or public redevelopment. Grants pay up to 75% of the costs to investigate and clean up polluted sites. Both publicly and privately owned sites with known or suspected soil or groundwater contamination qualify.

#### **Dollars in Thousands**

| Fund         | <b>Component Description</b> | FY 26 | FY 27 | FY 25-27 | FY 28 | FY 29 | FY 28-29 |
|--------------|------------------------------|-------|-------|----------|-------|-------|----------|
| General Fund | Grants                       | (750) | (750) | (1,500)  | (750) | (750) | (1,500)  |

| Measure                     | Measure<br>Type        | Measure Data source            | Most recent data<br>(2024) | 2026<br>Outcomes | Projected<br>Change |
|-----------------------------|------------------------|--------------------------------|----------------------------|------------------|---------------------|
| Dollars awarded             | State Award            | DEED                           | \$2.724M                   | \$1.974M         | (\$750K)            |
| Number of acres redeveloped | Project<br>Application | County Assessor                | 39.2                       | 28.4             | (10.80)             |
| Number of jobs<br>created   | Project<br>Application | Grantee/Developer<br>Agreement | 121                        | 88               | (33)                |

| Measure                 | Measure<br>Type        | Measure Data source            | Most recent data<br>(2024) | 2026<br>Outcomes | Projected<br>Change |
|-------------------------|------------------------|--------------------------------|----------------------------|------------------|---------------------|
| Number of jobs retained | Project<br>Application | Grantee/Developer<br>Agreement | 46                         | 33               | (13)                |
| Dollars leveraged       | Project<br>Application | Grantee/Developer<br>Agreement | \$234.5M                   | \$169.9M         | (\$64.6M)           |

Does this proposal have a substantial direct effect on one or more of the Minnesota Tribal governments?

\_\_\_\_ Yes \_X\_\_ No

# Statutory Change(s):

N/A.

| Change Item Title: Reduce Job Creation Fun | d       |         |         |         |
|--|---------|---------|---------|---------|
| Fiscal Impact (\$000s)                     | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
| General Fund                               |         |         |         |         |
| Expenditures                               | (3,000) | (3,223) | (2,400) | (2,400) |
| Revenues                                   | 0       | 0       | 0       | 0       |
| Other Funds                                |         |         |         |         |
| Expenditures                               | 0       | 0       | 0       | 0       |
| Revenues                                   | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =                        | (3,000) | (3,223) | (2,400) | (2,400) |
| (Expenditures – Revenues)                  |         |         |         |         |
| FTEs                                       | 0       | 0       | 0       | 0       |

#### **Recommendation:**

The Governor recommends a reduction to the Job Creation Fund program at: \$3,000,000 in FY 2026, \$3,223,000 in FY 2027, \$2,400,000 in FY 2028, and \$2,400,000 in FY 2029.

#### Rationale/Background:

Reduction items at the Department of Employment and Economic Development (DEED) are intended to focus prioritization on empowering the growth of the Minnesota economy for everyone, including the agency's fouryear goals of (1) equity in our economy, (2) workforce and talent attraction, and (3) economic dynamism for the state of Minnesota.

#### Proposal:

The proposal is to reduce funding for the Job Creation Fund program. The reduction will leave the base at: \$5,000,000 in FY 2026, \$4,777,000 in FY 2027, \$5,600,000 in FY 2028, and \$5,600,000 in FY 2029. The Job Creation Fund provides financial incentives to new and expanding businesses that meet certain job creation and capital investment targets.

#### **Dollars in Thousands**

| Fund         | <b>Component Description</b> | FY 26   | FY 27   | FY 25-27 | FY 28   | FY 29   | FY 28-29 |
|--------------|------------------------------|---------|---------|----------|---------|---------|----------|
| General Fund | Loans                        | (3,000) | (3,223) | (6,223)  | (2,400) | (2,400) | (4,800)  |

#### **Results:**

|                     |                     | Measure Data    |                  | 2026     | Projected |
|---------------------|---------------------|-----------------|------------------|----------|-----------|
| Measure             | Measure Type        | Source          | Most Recent Data | Outcomes | Change    |
| Program Awards      | State Award         | DEED            | \$9.6M           | \$5M     | (\$3M)    |
| New Jobs Created    | Project Application | Grant Contracts | 1,004            | 648      | -356      |
| Eligible Investment | Project Application | Grant Contracts | \$214M           | \$112M   | (\$102M)  |
| Total Investment    | Project Application | Grant Contracts | \$619M           | \$304M   | (\$315M)  |

#### **Tribal Consultation:**

Does this proposal have a substantial direct effect on one or more of the Minnesota Tribal governments?

\_\_\_\_Yes

X No

Statutory Change(s): N/A.

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         | ·       |         |
| Expenditures              | (500)   | (500)   | (500)   | (500)   |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | (500)   | (500)   | (500)   | (500)   |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

#### Change Item Title: Reduce Emerging Entrepreneur Loan Program

#### **Recommendation:**

The Governor recommends a reduction of \$500,000 each year from the general fund for the Emerging Entrepreneur Loan Program.

#### **Rationale/Background:**

Reduction items at the Department of Employment and Economic Development (DEED) are intended to focus prioritization on empowering the growth of the Minnesota economy for everyone, including the agency's fouryear goals of (1) equity in our economy, (2) workforce and talent attraction, and (3) economic dynamism for the state of Minnesota.

#### **Proposal:**

The proposal is to reduce funding for the Emerging Entrepreneur Loan Program by \$500,000 each year. After a reduction, the FY 2026-27 base amount would be \$500,000 each year from the general fund. The Emerging Entrepreneur Loan Program supports the growth of businesses owned and operated by minorities, low-income persons, women, veterans and/or persons with disabilities. DEED provides grant funds to a network of nonprofit lenders which use these funds for loans to startup and expanding businesses throughout the state.

#### **Dollars in Thousands**

| Fund         | <b>Component Description</b> | FY 26 | FY 27 | FY 25-27 | FY 28 | FY 29 | FY 28-29 |
|--------------|------------------------------|-------|-------|----------|-------|-------|----------|
| General Fund | Grants                       | (500) | (500) | (1,000)  | (500) | (500) | (1,000)  |

|                                      |                     | Measure Data    | Most Recent Data | SFY 2026 | Projected |
|--------------------------------------|---------------------|-----------------|------------------|----------|-----------|
| Measure                              | Measure Type        | Source          | SFY 2024         | Outcomes | Change    |
| Number of Projects                   | State Awards        | DEED            | 77               | 62       | -15       |
| Program Awards                       | Project Application | Grant Contracts | \$2.53M*         | \$2M*    | (\$530K)  |
| Leveraged Capital                    | Project Application | Grant Contracts | \$29.3M          | \$18M    | (\$11.3M) |
| *Program uses revolving loan capital |                     |                 |                  |          |           |

Does this proposal have a substantial direct effect on one or more of the Minnesota Tribal governments?

\_ Yes

<u>X</u> No

Statutory Change(s):

N/A.

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | (750)   | (750)   | (750)   | (750)   |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | (750)   | (750)   | (750)   | (750)   |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

#### Change Item Title: Reduce Host Community Economic Development Grant Program

#### **Recommendation:**

The Governor recommends a reduction of \$750,000 each year from the general fund for the Host Community Economic Development Grant Program.

#### **Rationale/Background:**

Reduction items at the Department of Employment and Economic Development (DEED) are intended to focus prioritization on empowering the growth of the Minnesota economy for everyone, including the agency's fouryear goals of (1) equity in our economy, (2) workforce and talent attraction, and (3) economic dynamism for the state of Minnesota.

#### **Proposal:**

The proposal is to reduce funding for the Host Community Economic Development Grant Program by \$750,000 each year. After a reduction, the base amount would be \$125,000 each year from the general fund. The Host Community Economic Development Grant Program is a program for host communities to pay for capital costs and design-related costs for eligible capital projects. These state grants can cover 100% of the total costs of the project, and do not require any matching funds. Grants may be used for capital costs of development or redevelopment projects to create jobs, increase the city tax base and enhance the city's ability to attract private investment.

#### **Dollars in Thousands**

| Fund         | <b>Component Description</b> | FY 26 | FY 27 | FY 25-27 | FY 28 | FY 29 | FY 28-29 |
|--------------|------------------------------|-------|-------|----------|-------|-------|----------|
| General Fund | Grants                       | (750) | (750) | (1,500)  | (750) | (750) | (1,500)  |

| Measure             | Measure type | Measure data source | Most recent data | Projected change |
|---------------------|--------------|---------------------|------------------|------------------|
| Capital Investments | Quantitative | City economic       | TBD              | Unknown          |
| Made                |              | development data    |                  |                  |

Does this proposal have a substantial direct effect on one or more of the Minnesota Tribal governments?

X No

Statutory Change(s): N/A.

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | (1,000) | (1,000) | (1,000) | (1,000) |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | (1,000) | (1,000) | (1,000) | (1,000) |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

#### **Change Item Title: Reduce Mental Illness Employment Supports**

#### **Recommendation:**

The Governor recommends a reduction of \$1,000,000 each year from the general fund for the Individual Placement and Supports program.

#### **Rationale/Background:**

Reduction items at the Department of Employment and Economic Development (DEED) are intended to focus prioritization on empowering the growth of the Minnesota economy for everyone, including the agency's fouryear goals of (1) equity in our economy, (2) workforce and talent attraction, and (3) economic dynamism for the state of Minnesota.

#### **Proposal:**

The proposal is to reduce funding for the Individual Placement and Supports program by \$1,000,000 each year. After a reduction, the FY 2026-27 base amount would be \$1,555,000 each year from the general fund. Minnesota's Individual Placement and Supports projects provide a full range of employment services and supports to assist people with serious mental illnesses to achieve competitive integrated employment.

#### **Dollars in Thousands**

| Fund         | <b>Component Description</b> | FY 26   | FY 27   | FY 25-27 | FY 28   | FY 29   | FY 28-29 |
|--------------|------------------------------|---------|---------|----------|---------|---------|----------|
| General Fund | Grants                       | (1,000) | (1,000) | (2,000)  | (1,000) | (1,000) | (2,000)  |

| Measure                      | Type of<br>Measure | Measure Data<br>Source | Most Recent Data<br>(SFY 2023) | Projected change |
|------------------------------|--------------------|------------------------|--------------------------------|------------------|
| Number of customers served   | Quantity           | Internal data          | 1,095                          | -438             |
| Number of customers employed | Result             | Internal data          | 736                            | -294             |
| Average weekly hours worked  | Result             | Internal data          | 23.8                           | N/A              |
| Average wages earned         | Result             | Internal data          | \$15.52                        | N/A              |

Does this proposal have a substantial direct effect on one or more of the Minnesota Tribal governments?

\_\_\_\_ Yes \_X\_\_ No

Statutory Change(s):

N/A.

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | (1,000) | (1,000) | (1,000) | (1,000) |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | (1,000) | (1,000) | (1,000) | (1,000) |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

#### Change Item Title: Reduce Small Business Assistance Partnership Grant Program

#### **Recommendation:**

The Governor recommends a reduction of \$1,000,000 each year from the general fund for the Small Business Assistance Partnership Grant Program.

#### **Rationale/Background:**

Reduction items at the Department of Employment and Economic Development (DEED) are intended to focus prioritization on empowering the growth of the Minnesota economy for everyone, including the agency's fouryear goals of (1) equity in our economy, (2) workforce and talent attraction, and (3) economic dynamism for the state of Minnesota.

#### **Proposal:**

The proposal is to reduce funding for the Small Business Assistance Partnership Grant Program by \$1,000,000 each year. After a reduction, the FY 2026-27 base amount would be \$1,725,000 each year from the general fund. The Small Business Assistance Partnerships program provides business development assistance and services through grant recipients that are awarded funds through a competitive process.

#### **Dollars in Thousands**

| Fund         | <b>Component Description</b> | FY 26   | FY 27   | FY 25-27 | FY 28   | FY 29   | FY 28-29 |
|--------------|------------------------------|---------|---------|----------|---------|---------|----------|
| General Fund | Grants                       | (1,000) | (1,000) | (2,000)  | (1,000) | (1,000) | (2,000)  |

| Measure  | Measure Type | Measure data<br>source | Most recent<br>data (FY 2023) | Projected change   |
|--|--------------|------------------------|-------------------------------|--------------------|
| Number of<br>entrepreneurs/businesses assisted | Quantity     | Internal Data          | 16,471                        | Projected Decrease |
| Number of jobs created/retained                | Quantity     | Internal Data          | 20,645                        | Projected Decrease |
| Amount of business development capital         | Results      | Internal Data          | \$158M                        | Projected Decrease |

Does this proposal have a substantial direct effect on one or more of the Minnesota Tribal governments?

\_ Yes

<u>X</u> No

Statutory Change(s):

N/A.

| Fiscal Impact (\$000s)    | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
|---------------------------|---------|---------|---------|---------|
| General Fund              |         |         |         |         |
| Expenditures              | (1,000) | (1,000) | (1,000) | (1,000) |
| Revenues                  | 0       | 0       | 0       | 0       |
| Other Funds               |         |         |         |         |
| Expenditures              | 0       | 0       | 0       | 0       |
| Revenues                  | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =       | (1,000) | (1,000) | (1,000) | (1,000) |
| (Expenditures – Revenues) |         |         |         |         |
| FTEs                      | 0       | 0       | 0       | 0       |

#### Change Item Title: Reduce Pathways to Prosperity Grant Program

#### **Recommendation:**

The Governor recommends a reduction of \$1,000,000 each year from the general fund for the Pathways to Prosperity Grant Program.

#### **Rationale/Background:**

Reduction items at the Department of Employment and Economic Development (DEED) are intended to focus prioritization on empowering the growth of the Minnesota economy for everyone, including the agency's fouryear goals of (1) equity in our economy, (2) workforce and talent attraction, and (3) economic dynamism for the state of Minnesota.

#### **Proposal:**

The proposal is to reduce funding for the Pathways to Prosperity Grant Program by \$1,000,000 each year. After a reduction, the FY 2026-27 base amount would be \$1,546,000 each year from the general fund and \$4,604,000 from the workforce development fund. Pathways to Prosperity (P2P) is an innovative strategy that integrates basic skills education, career-specific training, support services, and employment placement and retention to meet the needs of unemployed and under-employed adults.

#### **Dollars in Thousands**

| Fund         | <b>Component Description</b> | FY 26   | FY 27   | FY 25-27 | FY 28   | FY 29   | FY 28-29 |
|--------------|------------------------------|---------|---------|----------|---------|---------|----------|
| General Fund | Grants                       | (1,000) | (1,000) | (2,000)  | (1,000) | (1,000) | (2,000)  |

| Funding Source             | SFY 2019 | SFY 2020 | SFY 2021 | SFY 2022 | SFY 2023 |
|----------------------------|----------|----------|----------|----------|----------|
| Workforce Development Fund | \$4.604M | \$4.604M | \$4.604M | \$4.604M | \$4.604M |
| General Fund               | \$1.094M | \$1.539M | \$1.094M | \$2.546M | \$2.546M |

|                          | Measure  | Measure       | Most recent data, as of     |                             |
|--------------------------|----------|---------------|-----------------------------|-----------------------------|
| Measure                  | type     | data source   | 3/18/25                     | Projected change            |
| # of individuals served  | Quantity | Workforce     | 2,209                       | We would anticipate this    |
|                          |          | One (WF1)     |                             | number to decrease.         |
| # of individuals served  | Quantity | Workforce     | 197                         | We would anticipate this    |
| without an HSD/GED       |          | One (WF1)     | Approximately 10% of        | number to decrease.         |
|                          |          |               | overall served.             |                             |
| # of individuals served  | Quantity | Workforce     | 1,573                       | We would anticipate this    |
| at or below 200% FPG     | . ,      | One (WF1)     | Approximately 75% of        | number to decrease.         |
|                          |          |               | overall served.             |                             |
| # of individuals served  | Quantity | Workforce     | 422                         | We would anticipate this    |
| are justice impacted     | . ,      | One (WF1)     | Approximately 10% of        | number to decrease.         |
|                          |          |               | overall served.             |                             |
| # of individuals served  | Quantity | Workforce     | 144                         | We would anticipate this    |
| lacking stable housing   | <i></i>  | One (WF1)     | Approximately 20% of        | number to decrease.         |
|                          |          | 0             | overall served.             |                             |
| # of individuals served  | Quantity | Workforce     | 627                         | We would anticipate this    |
| lacking work history     | <i></i>  | One (WF1)     | Approximately 30% of        | number to decrease.         |
|                          |          | 0110 (111 1)  | overall served.             |                             |
| # of barriers removed    | Quantity | Workforce     | 1,031 individuals received  | We would anticipate this    |
|                          | Quantity | One (WF1)     | with 3,446 issuances of     | number to decrease.         |
|                          |          |               | Support Services to         | number to decrease.         |
|                          |          |               | remove barriers through     |                             |
|                          |          |               | these grants.               |                             |
|                          |          |               | Some examples of specific   |                             |
|                          |          |               | support services provided   |                             |
|                          |          |               | to participants to remove   |                             |
|                          |          |               | barriers include            |                             |
|                          |          |               |                             |                             |
|                          |          |               | transportation assistance,  |                             |
|                          |          |               | housing or rental support,  |                             |
|                          |          |               | incentives paid directly to |                             |
|                          |          |               | participants, and           |                             |
|                          |          |               | technology support          |                             |
|                          |          |               | Approximately 50% of        |                             |
|                          | <b>A</b> |               | overall served.             |                             |
| # of                     | Quantity | Workforce     | 219 – On Ramp               | We anticipate fewer         |
| credentials/certificates |          | One (WF1)     | 577 – Bridge                | individuals completing      |
| attained                 |          |               | 50 - ITP                    | training (On-Ramp, Bridge,  |
|                          |          |               | Total: 846                  | or ITP) and earning one or  |
|                          |          |               |                             | more credentials during     |
|                          |          |               |                             | the grant period.           |
| # of individuals placed  | Quantity | Workforce     | 692 exits to employment     | We anticipate fewer         |
| in employment at or      |          | One (WF1)     | with 589 at or above        | individuals enrolled in the |
| above \$16/hour          |          |               | \$16/hour                   | program will exit the       |
|                          |          |               | Average wage of all exits   | program to employment.      |
|                          |          |               | to employment is            |                             |
|                          |          |               | \$20.96/hour                |                             |
| # of Grants for On Ramp  | Quantity | Internal data | 12                          | We would expect this        |
| to Career Pathways       |          | collection    |                             | metric to decrease.         |

|                           | Measure  | Measure       | Most recent data, as of |                      |
|---------------------------|----------|---------------|-------------------------|----------------------|
| Measure                   | type     | data source   | 3/18/25                 | Projected change     |
| # of Grants for Bridge to | Quantity | Internal data | 27                      | We would expect this |
| Career Pathways           |          | collection    |                         | metric to decrease.  |
| # of Grants for           | Quantity | Internal data | 10                      | We would expect this |
| Individualized Training   |          | collection    |                         | metric to decrease.  |
| Pathway                   |          |               |                         |                      |

Does this proposal have a substantial direct effect on one or more of the Minnesota Tribal governments?

Yes

X No

### Statutory Change(s):

N/A.

| Change item fille: Reduce Redevelopment | ŭ       |         |         |         |
|---|---------|---------|---------|---------|
| Fiscal Impact (\$000s)                  | FY 2026 | FY 2027 | FY 2028 | FY 2029 |
| General Fund                            |         |         |         |         |
| Expenditures                            | (1,000) | (1,000) | (1,000) | (1,000) |
| Revenues                                | 0       | 0       | 0       | 0       |
| Other Funds                             |         |         |         |         |
| Expenditures                            | 0       | 0       | 0       | 0       |
| Revenues                                | 0       | 0       | 0       | 0       |
| Net Fiscal Impact =                     | (1,000) | (1,000) | (1,000) | (1,000) |
| (Expenditures – Revenues)               |         |         |         |         |
| FTEs                                    | 0       | 0       | 0       | 0       |

#### Change Item Title: Reduce Redevelopment Grant Program

#### **Recommendation:**

The Governor recommends a reduction of \$1,000,000 each from the general fund for the Redevelopment Grant Program.

#### Rationale/Background:

Reduction items at the Department of Employment and Economic Development (DEED) are intended to focus prioritization on empowering the growth of the Minnesota economy for everyone, including the agency's fouryear goals of (1) equity in our economy, (2) workforce and talent attraction, and (3) economic dynamism for the state of Minnesota.

#### **Proposal:**

The proposal is to reduce funding for the Redevelopment Grant Program by \$1,000,000 each year. After a reduction, the FY 2026-27 base amount would be \$1,246,000 each year from the general fund. The Redevelopment Grant program offers grants to assist development authorities with costs for redeveloping blighted industrial, residential, or commercial sites where the need to recycle the land for a more productive use exists.

#### **Dollars in Thousands**

| Fund         | <b>Component Description</b> | FY 26   | FY 27   | FY 25-27 | FY 28   | FY 29   | FY 28-29 |
|--------------|------------------------------|---------|---------|----------|---------|---------|----------|
| General Fund | Grants                       | (1,000) | (1,000) | (2,000)  | (1,000) | (1,000) | (2,000)  |

| Measure                     | Measure<br>Type        | Measure Data<br>source         | Most recent data<br>(2024) | 2026<br>Outcomes | Projected<br>Change |
|-----------------------------|------------------------|--------------------------------|----------------------------|------------------|---------------------|
| Dollars awarded             | State Award            | DEED                           | \$4.05M                    | \$1.246M         | \$(2.80M)           |
| Number of acres redeveloped | Project<br>Application | County Assessor                | 46.1                       | 14.18            | (31.92)             |
| Number of jobs created      | Project<br>Application | Grantee/Developer<br>Agreement | 86                         | 26               | (60)                |
| Number of jobs retained     | Project<br>Application | Grantee/Developer<br>Agreement | 98                         | 30               | (68)                |

| Measure           | Measure                | Measure Data                   | Most recent data | 2026     | Projected  |
|-------------------|------------------------|--------------------------------|------------------|----------|------------|
|                   | Type                   | source                         | (2024)           | Outcomes | Change     |
| Dollars leveraged | Project<br>Application | Grantee/Developer<br>Agreement | \$298.2M         | 91.74    | (\$206.5M) |

Does this proposal have a substantial direct effect on one or more of the Minnesota Tribal governments?

\_\_\_\_ Yes \_<u>X</u>\_\_\_No

### Statutory Change(s):

N/A.

**Employment and Economic Development** 

### **Program: Business and Community Development**

https://mn.gov/deed/business/

#### AT A GLANCE

- Serves businesses and communities in every region of the State of Minnesota.
- Administers financing programs to help businesses retain existing and create new high-quality jobs.
- Administers financing programs and special appropriations to support community development.
- Provides information and access to resources to help entrepreneurs and small businesses.
- Funds cooperative training projects involving partnerships between businesses and educational institutions that build the skills of new employees and/or retrain existing employees.
- In SFY 2023 and 2024, BCD was assigned over \$330 million in state general fund, over \$300 million in capital investment funding and, received over \$50 million from federal sources.
- In SFY 2023 and 2024, across all programs both federal and state, BCD awarded 1,079 grants, loans and tax credits totaling over \$475 million.
- Collects, analyzes, and disseminates key labor market indicators, information, and analysis on the economy, workforce, industry base, and job market in Minnesota to support informed decision-making. Completed more than 2,000 data, training, and briefing requests in SFY2023.

### PURPOSE AND CONTEXT

DEED's Business and Community Development (BCD) division contributes to Minnesota's economic success by providing programs, services, and information that support the growth of businesses and communities.

BCD provides financial and technical services to businesses and communities to support the creation, expansion, attraction, and retention of businesses in and to Minnesota. BCD staff work to help communities become affordable, quality places for people and businesses to locate, grow, and prosper. BCD also provides Labor Market Information to support informed decision-making for businesses, students, and the workforce. BCD programs have played an important role in response to the pandemic over the last three years.

#### SERVICES PROVIDED

Business and Community Development accomplishes DEED's mission via the following activities:

- *Business Finance*: BCD administer over 25 financing programs that provide capital to growing businesses in Minnesota. Some key programs include:
  - *Minnesota Job Creation Fund*, which provides performance-based awards to new and expanding businesses after they meet job creation and capital investment targets.
  - *Minnesota Investment Fund*, which provides upfront financing that targets job creation in industrial, manufacturing and high-tech industries.
  - The Emerging Entrepreneur Program, which provides loans targeted toward Minnesota small businesses owned by women, veterans, people with disabilities, and people from communities of color and/or low-income individuals.
  - The Minnesota Angel Tax Credit and Launch MN Grants, provides a 25% tax credit to investors who invest in emerging and small technology related business and grants of up to \$35,000 to start-ups looking to raise capital.
  - *State Small Business Credit Initiative*, \$100 million in funding from the U.S. Department of Treasury to increase capital access through five different programs.
  - Various finance programs, several special appropriations such as Promise Act Loans, Expanding Opportunity Fund, Military and Reservists Loan Program, Native American Loan Fund.

- Business Development: Regional business development managers (BDM's) assist businesses and communities to access DEED services and other available resources to support the growth, retention and attraction of workforce and businesses. The office also promotes specific industry sectors where Minnesota has strength and/or potential for growth. Other business units include:
  - Workforce Strategy Consultants: Through a partnership with the Employment and Training Division, the network of Workforce Development Strategy Consultants provide employers with a front-door to all workforce development programs available through the department and partners to assist growing and expanding businesses. Like the BDM's, this office also works in specific industry sectors such as manufacturing and healthcare to build pipelines of talent.
  - Minnesota Job Skills Partnership (MJSP): The Minnesota Job Skills Partnership program provides funding for cooperative training projects that build the skills of new employees and/or retrain a company's existing employees. These grants are awarded to educational institutions with businesses as partners. This program can also provide training to low-income individuals to help them advance their career, achieving higher paying jobs and economic self-sufficiency.
  - Energy Transition Office (ETO): The Energy Transition Office was established by the 2021 legislature to advise the Governor and the Legislature on energy transition issues and to establish transition programs, economic initiatives, and transition policy. For communities and workers impacted by fossil fuel-based power plant closures in Minnesota, the office aims to help them successfully transition into alternatives that minimize the negative consequences from closures and maximize opportunities for future economic growth and community wellbeing.
- Community Finance: BCD administers programs that assist local governments in attracting and retaining businesses and jobs and to position communities for future economic growth. Key programs include the Business Development Public Infrastructure Program, Innovative Business Development Public Infrastructure Program, Innovative Business Development Public Infrastructure Program, the Airport Infrastructure Renewal Program, and the Transportation Economic Development Infrastructure Program. The office also manages a variety of special appropriations to local units of government and non-profits (over 120 assigned in 2023) and bond projects across the state in addition to large projects such as the Destination Medical Center and the Duluth Regional Exchange District. Other programs include:
  - Brownfields and Redevelopment: The program assists local units of government with investigation and cleanup of contamination and the redevelopment of underutilized properties. The Contamination Cleanup and Investigation Grant Program helps pay for assessing and cleaning contaminated sites for private or public redevelopment. The Redevelopment Grant Program assists with the costs of redeveloping blighted industrial, residential, or commercial sites and putting land back into productive use. The Demolition Loan Program assists with costs of demolishing blighted buildings that have future development potential but no current plans.
  - Small Cities Development Program: The program assists cities and counties with funding for housing, public infrastructure and commercial rehabilitation projects. Funding for the program is received through the U.S. Department of Housing and Urban Development. Projects must meet federal objectives such as removal of blight, benefit low and moderate-income individuals and/or eliminate a public health threat or safety.
- Small Business: BCD administers programs and services that provide information and resources to entrepreneurs and small businesses. The office also manages a variety of special appropriations and other programs that work with communities and non-profits. Programs within the office include:
  - Launch Minnesota: Launch MN aims to catalyze and connect the entrepreneurial ecosystem to better prepare technology-based businesses for success. The initiative has established a variety of partners across the state to assist technology companies with education and capital connections. The office is also responsible for the Launch MN Advisory Board consisting of professionals from across the state interested in building a more robust network and ecosystem for growing technology businesses.

- Small Business Assistance Office (SBAO): The SBAO works to reduce costs for small businesses by
  providing timely, accurate, and comprehensive information and technical assistance on all aspects
  of the start-up, operation, or expansion of a small business. The Office produces a variety of
  publications and manages transactional activities through a phone and email contact center.
- Small Business Development Center: SBDC's aid in the development of new and existing businesses through a statewide network of offices offering entrepreneurs no-cost business consulting, training services and assistance in locating and securing capital. DEED serves as the Lead Center and primary liaison with the U.S. Small Business Administration that provides approximately 40% of the funding for the program. Nine regional centers across the state deliver the services to businesses.
- Office of Small Business Partnerships: The mission of this unit is to partner with community-based organizations, foundations and local governments to empower the success of small businesses and support vibrant main streets through the deployment of competitive grant opportunities such and the Promise Act, Small Business Assistance Partnership Competitive Grant, the newly established Office of Child Care Partnerships, Child Care Economic Development Grants, and the Main Street Economic Revitalization Program. The Office also manages tens of special appropriations to various non-profit service providers for the provision of technical services to businesses.
- *Research*: BCD provides research services to internal and external customers.
- Programs include:
  - *Economic Analysis*: The Economic Analysis team provides research, analysis, database management, program evaluation, client surveys, and library services. Primary customers are DEED management and DEED internal customers making operational decisions.
  - Labor Market Information: Labor Market Information collects, analyzes, and disseminates key labor market indicators, information and analysis on the economy, workforce, industry base and job market in Minnesota to support informed decision-making. All publicly releasable data are available on the DEED website for query and download, along with data tools and publications. Services include consultation, training seminars, public education, presentations, and briefings. Customers include businesses, job seekers, students, economic developers, education and training planners, workforce development professionals, policymakers, government entities, media, and the general public.
    - Bureau of Labor Statistics programs include monthly employment and unemployment estimates (<u>https://mn.gov/deed/data/data-tools/laus/index.jsp</u>); quarterly statistics on employment and wages by area and industry (QCEW <u>https://mn.gov/deed/data/currentecon-highlights/qcew-econ-highlights.jsp</u>); occupational employment and wage estimates (OEWS <u>https://mn.gov/deed/data/data-tools/oes/index.jsp</u>);
    - DOL Employment and Training Administration projects include job vacancy estimates (https://mn.gov/deed/data/data-tools/job-vacancy/); alternative measures of unemployment (https://mn.gov/deed/data/current-econ-highlights/alternativeunemployment.jsp); employment projections by occupation and industry (https://mn.gov/deed/data/data-tools/employment-outlook/index.jsp); Regional Profiles. (https://mn.gov/deed/data/data-tools/employment-outlook/index.jsp); Regional Profiles. (https://mn.gov/deed/data/data-tools/career-education-explorer/index.jsp) is our comprehensive job seeker tool. Publications include our quarterly Minnesota Economic Trends (https://mn.gov/deed/newscenter/publications/trends/index.jsp); monthly Minnesota Employment Review, (https://mn.gov/deed/newscenter/publications/review/index.jsp); ongoing regional blogs

(https://mn.gov/deed/data/locallook/central/central-blog.jsp) and various topical reports (https://mn.gov/deed/data/lmi-reports/index.jsp). CareerOneStop (https://www.careeronestop.org/) is a national career information website. Analyst Resource Center (ARC) (<u>https://www.widcenter.org/</u>) is a national program that supports LMI work around the country.

 State Better LMI projects include Graduate Employment Outcomes (<u>https://mn.gov/deed/data/data-tools/graduate-employment-outcomes/index.jsp</u>), Occupations in Demand (<u>https://mn.gov/deed/data/data-tools/oid/index.jsp</u>)and reports on the labor market outcomes of students.

| Type of<br>Measure | Name of Measure   | Measure Data<br>Source   | SFY 19-20 | SFY 21-22 | SFY 23-24 |
|--------------------|---|--------------------------|-----------|-----------|-----------|
| Quality 1.         | Leveraged private investment through all programs   | Internal Fiscal<br>Data  | \$3.55B   | \$3.95B   | \$6.01B   |
| Results 2.         | # of jobs to be created/retained through all programs   | Internal Grant<br>Data   | 32,589    | 20,657    | 22,629    |
| Results 3.         | # of jobs to be created through the<br>Minnesota Job Creation Fund  | Internal Grant<br>Data   | 2565      | 2,157     | 2167      |
| Results 4.         | # of awards made to early-stage<br>technology businesses  | Internal Grant<br>Data   | 166       | 369       | 336       |
| Quantity 5.        | Number of awards made (all programs)  | Internal Grant<br>Data   | 1933      | 1167      | 1079      |
| Quantity 6.        | Number of loans to underserved<br>Minnesotans through Emerging<br>Entrepreneur Loan program   | Internal Data            | 98        | 92        | 143       |
| Quantity 7.        | # of workers trained through the<br>Minnesota Job Skills Partnership<br>Program   | Internal<br>Program Data | 16758     | 10464     | 11,889    |
| Quantity 8.        | # of small business clients assisted by the SBDC, SBAO, SBAP and Launch MN  | Internal<br>Program Data | 62962     | 55899     | 60,957**  |
| Quality 9.         | Leveraged private investment through<br>the Contamination Investigation and<br>Cleanup Grant Program  | Internal Fiscal<br>Data  | \$1.5B    | \$1.2B    | \$856M    |
| Quality 10.        | Leveraged private investment through the Redevelopment Grant Program  | Internal Fiscal<br>Data  | \$557M    | \$534M    | \$652M    |
| Quality 11.        | Leveraged non state investment<br>through the Business Development<br>Public Infrastructure program,<br>Innovative Business Development Public<br>Infrastructure program and the<br>Transportation Economic Development<br>Infrastructure program | Internal Fiscal<br>Data  | \$22.5M   | \$38.9M   | \$20.4M   |

#### RESULTS

Minn. Stat. § 116J (<u>https://www.revisor.mn.gov/statutes/?id=116J</u>) Provides the legal authority for DEED's Business and Community Development program.

\*\*does not include FY 2024 SBAP non-profit clients served.

# **Program Expenditure Overview**

(Dollars in Thousands)

|                                       | Actual  | Actual  | Actual  | Estimate | Forecast | Base      | Governe<br>Recommen |           |
|---------------------------------------|---------|---------|---------|----------|----------|-----------|---------------------|-----------|
|                                       | FY22    | FY23    | FY24    | FY25     | FY26     | FY27      | FY26                | FY27      |
| Expenditures by Fund                  |         |         |         |          |          |           |                     |           |
| 1000 - General                        | 187,853 | 126,631 | 233,076 | 218,781  | 77,424   | 66,249    | 68,637              | 57,239    |
| 2000 - Restrict Misc Special Revenue  | 818     | 213     | 570     | 3,457    | 942      | 1,026     | 942                 | 1,026     |
| 2001 - Other Misc Special Revenue     | (930)   | 5,950   | 4,666   | 116,268  | 14,666   | 15,166    | 14,666              | 15,166    |
| 2002 - Climate and Economic Dev       |         |         | 37      | 209,963  | 96,132   | 81,368    | 96,132              | 81,368    |
| 2340 - Renewable Development          | 5,853   |         |         |          |          |           |                     |           |
| 2350 - Petroleum Tank Release Cleanup | 3,582   | 3,859   | 5,731   | 6,759    | 4,315    | 5,000     | 4,315               | 5,000     |
| 2390 - Workforce Development          | 1,957   | 1,298   | 1,107   | 1,350    | 1,350    | 1,350     | 1,350               | 1,350     |
| 2403 - Gift                           | 40      | 54      | 101     | 192      | 105      | 105       | 105                 | 105       |
| 2801 - Remediation                    |         | 1,914   | 572     | 2,035    | 700      | 700       | 700                 | 700       |
| 3000 - Federal                        | 71,139  | 44,392  | 32,501  | 27,003   | 23,408   | 23,408    | 23,408              | 23,408    |
| 3010 - Coronavirus Relief             | 12,822  |         |         |          |          |           |                     |           |
| 3015 - ARP-State Fiscal Recovery      | 3,798   |         |         |          |          |           |                     |           |
| 8350 - Ag & Econ Development Board    | 11      | 43      | 221     | 889      | 3        | 3         | 3                   | 3         |
| Total                                 | 286,944 | 184,354 | 278,581 | 586,697  | 219,045  | 194,375   | 210,258             | 185,365   |
| Biennial Change                       |         |         |         | 393,980  |          | (451,858) |                     | (469,655) |
| Biennial % Change                     |         |         |         | 84       |          | (52)      |                     | (54)      |
| Governor's Change from Base           |         |         |         |          |          |           |                     | (17,797)  |
| Governor's % Change from Base         |         |         |         |          |          |           |                     | (4)       |
|                                       |         |         |         |          |          |           |                     |           |
| Expenditures by Activity              |         | I       |         |          |          |           |                     |           |
| Business Development                  | 5,425   | 2,448   | 4,746   | 160,720  | 78,123   | 63,359    | 78,123              | 63,359    |
| Community Finance                     | 98,173  | 69,491  | 101,034 | 96,131   | 67,970   | 57,480    | 63,183              | 52,693    |
| Small Business and Innovation         | 119,872 | 56,006  | 25,621  | 23,890   | 8,321    | 8,321     | 7,321               | 7,321     |
| Business Finance                      | 41,440  | 44,227  | 131,830 | 289,342  | 53,589   | 54,173    | 50,589              | 50,950    |

| Total                             | 286,944 | 184,354 | 278,581 | 586,697 | 219,045 | 194,375 | 210,258 | 185,365 |
|-----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
|                                   |         | ,       | •       |         |         |         |         |         |
| Launch Minnesota-Admin            | 2,484   | 2,295   | 3,531   | 3,356   |         |         |         |         |
| Economic Analysis and Information | 11,692  | 4,007   | 4,832   | 7,235   | 5,482   | 5,482   | 5,482   | 5,482   |
| Job Skills Partnership            | 7,857   | 5,879   | 6,987   | 6,023   | 5,560   | 5,560   | 5,560   | 5,560   |
| Business Finance                  | 41,440  | 44,227  | 131,830 | 289,342 | 53,589  | 54,173  | 50,589  | 50,950  |

| Expenditures by Category |       |        |        |        |        |        |        |        |
|--------------------------|-------|--------|--------|--------|--------|--------|--------|--------|
| Compensation             | 8,128 | 9,010  | 11,516 | 12,101 | 8,604  | 8,618  | 8,604  | 8,618  |
| Operating Expenses       | 6,448 | 16,827 | 5,581  | 40,928 | 28,097 | 28,167 | 26,597 | 26,667 |

# **Program Expenditure Overview**

(Dollars in Thousands)

|                                    | Actual  | Actual  | Actual  | Estimate | Forecast I | Base    | Governo<br>Recommen |         |
|------------------------------------|---------|---------|---------|----------|------------|---------|---------------------|---------|
|                                    | FY22    | FY23    | FY24    | FY25     | FY26       | FY27    | FY26                | FY27    |
| Grants, Aids and Subsidies         | 274,883 | 154,377 | 259,073 | 530,980  | 180,792    | 155,538 | 173,505             | 148,028 |
| Capital Outlay-Real Property       |         | 0       |         |          |            |         |                     |         |
| Other Financial Transaction        | (2,515) | 4,140   | 2,411   | 2,688    | 1,552      | 2,052   | 1,552               | 2,052   |
| Total                              | 286,944 | 184,354 | 278,581 | 586,697  | 219,045    | 194,375 | 210,258             | 185,365 |
|                                    |         |         |         |          |            |         |                     |         |
| Total Agency Expenditures          | 286,944 | 184,354 | 278,581 | 586,697  | 219,045    | 194,375 | 210,258             | 185,365 |
| Internal Billing Expenditures      | 1,228   | 1,323   | 1,726   | 1,847    | 1,411      | 1,413   | 1,411               | 1,413   |
| Expenditures Less Internal Billing | 285,715 | 183,031 | 276,854 | 584,850  | 217,634    | 192,962 | 208,847             | 183,952 |
|                                    |         |         |         |          |            |         |                     |         |
| Full-Time Equivalents              | 74.39   | 82.06   | 93.63   | 88.95    | 74.02      | 74.02   | 74.02               | 74.02   |

# **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual  | Actual  | Actual  | Estimate | Forecast | Base      | Govern<br>Recomme |           |
|-----------------------------------|---------|---------|---------|----------|----------|-----------|-------------------|-----------|
|                                   | FY22    | FY23    | FY24    | FY25     | FY26     | FY27      | FY26              | FY27      |
| 1000 - General                    |         |         |         |          |          |           |                   |           |
| Balance Forward In                | 44,304  | 88,221  | 50,319  | 49,928   |          |           |                   |           |
| Direct Appropriation              | 205,385 | 55,291  | 207,041 | 152,643  | 48,354   | 48,354    | 39,067            | 38,844    |
| Open Appropriation                | 24,940  | 29,206  | 37,500  | 37,500   | 33,070   | 21,895    | 33,070            | 21,895    |
| Transfers In                      | 661     | 1,160   | 3,394   | 6,599    |          |           |                   |           |
| Transfers Out                     | 1,301   | 2,642   | 13,095  | 12,000   | 4,000    | 4,000     | 3,500             | 3,500     |
| Net Loan Activity                 | (449)   | (117)   | (423)   | (10,000) |          |           |                   |           |
| Cancellations                     | 2,626   | 831     | 1,731   | 5,889    |          |           |                   |           |
| Balance Forward Out               | 83,060  | 43,657  | 49,929  |          |          |           |                   |           |
| Expenditures                      | 187,853 | 126,631 | 233,076 | 218,781  | 77,424   | 66,249    | 68,637            | 57,239    |
| Biennial Change in Expenditures   |         |         |         | 137,373  |          | (308,184) |                   | (325,981) |
| Biennial % Change in Expenditures |         |         |         | 44       |          | (68)      |                   | (72)      |
| Governor's Change from Base       |         |         |         |          |          |           |                   | (17,797)  |
| Governor's % Change from Base     |         |         |         |          |          |           |                   | (12)      |
| Full-Time Equivalents             | 44.09   | 48.39   | 56.89   | 53.01    | 38.08    | 38.08     | 38.08             | 38.08     |
|                                   |         |         |         |          |          |           |                   |           |
| 2000 - Restrict Misc Special R    | evenue  |         |         |          |          |           |                   |           |
| Balance Forward In                | 9,284   | 7,663   | 8,482   | 9,236    | 3,138    | 2,837     | 3,138             | 2,837     |
| Receipts                          | 858     | 741     | 1,125   | 764      | 1,115    | 1,283     | 1,115             | 1,283     |
| Transfers Out                     | 2,000   |         |         |          |          |           |                   |           |
| Net Loan Activity                 | 338     | 285     | 198     | (3,405)  | (474)    | (516)     | (474)             | (516)     |
| Balance Forward Out               | 7,663   | 8,475   | 9,235   | 3,138    | 2,837    | 2,578     | 2,837             | 2,578     |
| Expenditures                      | 818     | 213     | 570     | 3,457    | 942      | 1,026     | 942               | 1,026     |
| Biennial Change in Expenditures   |         |         |         | 2,996    |          | (2,059)   |                   | (2,059)   |

| Biennial % Change in Expenditures |      |      |      | 291  |      | (51) |      |
|-----------------------------------|------|------|------|------|------|------|------|
| Governor's Change from Base       |      |      |      |      |      |      |      |
| Governor's % Change from Base     |      |      |      |      |      |      |      |
| Full-Time Equivalents             | 1.54 | 1.64 | 2.50 | 2.47 | 2.47 | 2.47 | 2.47 |
|                                   |      |      |      |      |      |      |      |

#### 2001 - Other Misc Special Revenue

| Balance Forward In | 71,656 | 74,851 | 98,909 | 122,152 | 16,145 | 14,445 | 16,145 | 14,445 |
|--------------------|--------|--------|--------|---------|--------|--------|--------|--------|
| Receipts           | 8,673  | 11,404 | 14,480 | 9,892   | 9,932  | 10,432 | 9,932  | 10,432 |
| Transfers In       | 9,584  | 21,817 | 11,000 | 7,000   | 4,000  | 4,000  | 3,500  | 3,500  |
| Transfers Out      | 22,750 | 5,000  | 38     |         |        |        |        |        |

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# **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual | Actual | Actual  | Estimate | Forecast Base |          | Governo<br>Recommer |          |
|-----------------------------------|--------|--------|---------|----------|---------------|----------|---------------------|----------|
|                                   | FY22   | FY23   | FY24    | FY25     | FY26          | FY27     | FY26                | FY27     |
| Net Loan Activity                 | 6,758  | 2,427  | 2,467   | (6,631)  | (966)         | (966)    | (466)               | (466)    |
| Balance Forward Out               | 74,851 | 99,549 | 122,152 | 16,145   | 14,445        | 12,745   | 14,445              | 12,745   |
| Expenditures                      | (930)  | 5,950  | 4,666   | 116,268  | 14,666        | 15,166   | 14,666              | 15,166   |
| Biennial Change in Expenditures   |        |        |         | 115,914  |               | (91,102) |                     | (91,102) |
| Biennial % Change in Expenditures |        |        |         | 2,309    |               | (75)     |                     | (75)     |
| Governor's Change from Base       |        |        |         |          |               |          |                     | 0        |
| Governor's % Change from Base     |        |        |         |          |               |          |                     | 0        |
| Full-Time Equivalents             | 3.89   | 6.04   | 5.90    | 5.90     | 5.90          | 5.90     | 5.90                | 5.90     |

#### 2002 - Climate and Economic Dev

| Balance Forward In                |         | 389,963 | 204,397 | 115,340  | 204,397 | 115,340  |
|-----------------------------------|---------|---------|---------|----------|---------|----------|
| Receipts                          |         | 26,897  | 7,075   | 2,547    | 7,075   | 2,547    |
| Transfers In                      | 680,000 |         |         |          |         |          |
| Transfers Out                     | 290,000 | 2,500   |         |          |         |          |
| Balance Forward Out               | 389,963 | 204,397 | 115,340 | 36,519   | 115,340 | 36,519   |
| Expenditures                      | 37      | 209,963 | 96,132  | 81,368   | 96,132  | 81,368   |
| Biennial Change in Expenditures   |         | 210,000 |         | (32,500) |         | (32,500) |
| Biennial % Change in Expenditures |         |         |         | (15)     |         | (15)     |
| Governor's Change from Base       |         |         |         |          |         | 0        |
| Governor's % Change from Base     |         |         |         |          |         | 0        |
| Full-Time Equivalents             | 0.02    | 0.02    | 0.02    | 0.02     | 0.02    | 0.02     |

#### 2340 - Renewable Development

| Balance Forward In                | 357   |      |         |   |   |
|-----------------------------------|-------|------|---------|---|---|
| Direct Appropriation              | 5,500 |      |         |   |   |
| Cancellations                     | 5     |      |         |   |   |
| Expenditures                      | 5,853 |      |         |   |   |
| Biennial Change in Expenditures   |       |      | (5,853) | 0 | 0 |
| Biennial % Change in Expenditures |       |      |         |   |   |
| Governor's Change from Base       |       |      |         |   | 0 |
| Governor's % Change from Base     |       |      |         |   |   |
| Full-Time Equivalents             | 0.34  | 0.03 |         |   |   |

# **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual  | Actual | Actual | Estimate | Forecast B | ase     | Governo<br>Recomment |         |
|-----------------------------------|---------|--------|--------|----------|------------|---------|----------------------|---------|
|                                   | FY22    | FY23   | FY24   | FY25     | FY26       | FY27    | FY26                 | FY27    |
| 2350 - Petroleum Tank Release     | Cleanup |        |        |          |            |         |                      |         |
| Balance Forward In                | 9,865   | 12,513 | 15,963 | 10,457   | 3,923      | 3,923   | 3,923                | 3,923   |
| Direct Appropriation              | 6,200   | 6,200  | 225    | 225      | 4,315      | 5,000   | 4,315                | 5,000   |
| Balance Forward Out               | 12,483  | 14,854 | 10,458 | 3,923    | 3,923      | 3,923   | 3,923                | 3,923   |
| Expenditures                      | 3,582   | 3,859  | 5,731  | 6,759    | 4,315      | 5,000   | 4,315                | 5,000   |
| Biennial Change in Expenditures   |         |        |        | 5,049    |            | (3,175) |                      | (3,175) |
| Biennial % Change in Expenditures |         |        |        | 68       |            | (25)    |                      | (25)    |
| Governor's Change from Base       |         |        |        |          |            |         |                      | 0       |
| Governor's % Change from Base     |         |        |        |          |            |         |                      | 0       |
| Full-Time Equivalents             | 1.48    | 1.20   | 1.48   | 1.48     | 1.48       | 1.48    | 1.48                 | 1.48    |
| 2390 - Workforce Developmen       | t       |        |        |          |            |         |                      |         |
| Direct Appropriation              | 2,100   | 2,100  | 1,350  | 1,350    | 1,350      | 1,350   | 1,350                | 1,350   |
| Cancellations                     | 143     | 802    | 243    |          |            |         |                      |         |
| Expenditures                      | 1,957   | 1,298  | 1,107  | 1,350    | 1,350      | 1,350   | 1,350                | 1,350   |
| Biennial Change in Expenditures   |         |        |        | (798)    |            | 243     |                      | 243     |
| Biennial % Change in Expenditures |         |        |        | (25)     |            | 10      |                      | 10      |
| Governor's Change from Base       |         |        |        |          |            |         |                      | 0       |
| Governor's % Change from Base     |         |        |        |          |            |         |                      | 0       |
|                                   |         |        |        |          |            |         |                      |         |
| 2403 - Gift                       |         |        |        |          |            |         |                      |         |

| Balance Forward In                | 91  | 117 | 137 | 87  |     |      |     |      |
|-----------------------------------|-----|-----|-----|-----|-----|------|-----|------|
| Receipts                          | 64  | 56  | 51  | 105 | 105 | 105  | 105 | 105  |
| Balance Forward Out               | 114 | 119 | 87  |     |     |      |     |      |
| Expenditures                      | 40  | 54  | 101 | 192 | 105 | 105  | 105 | 105  |
| Biennial Change in Expenditures   |     |     |     | 198 |     | (83) |     | (83) |
| Biennial % Change in Expenditures |     |     |     | 209 |     | (28) |     | (28) |
| Governor's Change from Base       |     |     |     |     |     |      |     | 0    |
| Governor's % Change from Base     |     |     |     |     |     |      |     | 0    |

#### 2801 - Remediation

| Balance Forward In   | 1,198 | 1,898 | 1,207 | 1,335 |     |     |     |     |
|----------------------|-------|-------|-------|-------|-----|-----|-----|-----|
| Direct Appropriation | 700   | 700   | 700   | 700   | 700 | 700 | 700 | 700 |
| Balance Forward Out  | 1,898 | 683   | 1,335 |       |     |     |     |     |

# **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual | Actual | Actual | Estimate | Forecast I | Forecast Base |      | Governor's<br>Recommendation |  |
|-----------------------------------|--------|--------|--------|----------|------------|---------------|------|------------------------------|--|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26       | FY27          | FY26 | FY27                         |  |
| Expenditures                      |        | 1,914  | 572    | 2,035    | 700        | 700           | 700  | 700                          |  |
| Biennial Change in Expenditures   |        |        |        | 692      |            | (1,207)       |      | (1,207)                      |  |
| Biennial % Change in Expenditures |        |        |        |          |            | (46)          |      | (46)                         |  |
| Governor's Change from Base       |        |        |        |          |            |               |      | 0                            |  |
| Governor's % Change from Base     |        |        |        |          |            |               |      | 0                            |  |

#### 3000 - Federal

| Balance Forward In                | 12     | 38     | 23,052  | 17,248   |        |          |        |          |
|-----------------------------------|--------|--------|---------|----------|--------|----------|--------|----------|
| Receipts                          | 71,127 | 62,292 | 31,908  | 24,953   | 23,608 | 23,608   | 23,608 | 23,608   |
| Net Loan Activity                 |        | 4,876  | (5,212) | (15,198) | (200)  | (200)    | (200)  | (200)    |
| Balance Forward Out               |        | 22,814 | 17,248  |          |        |          |        |          |
| Expenditures                      | 71,139 | 44,392 | 32,501  | 27,003   | 23,408 | 23,408   | 23,408 | 23,408   |
| Biennial Change in Expenditures   |        |        |         | (56,027) |        | (12,688) |        | (12,688) |
| Biennial % Change in Expenditures |        |        |         | (49)     |        | (21)     |        | (21)     |
| Governor's Change from Base       |        |        |         |          |        |          |        | 0        |
| Governor's % Change from Base     |        |        |         |          |        |          |        | 0        |
| Full-Time Equivalents             | 23.01  | 24.55  | 26.52   | 25.75    | 25.75  | 25.75    | 25.75  | 25.75    |

#### 3010 - Coronavirus Relief

| Direct Appropriation              | 12,822 |          |   |   |
|-----------------------------------|--------|----------|---|---|
| Expenditures                      | 12,822 |          |   |   |
| Biennial Change in Expenditures   |        | (12,822) | 0 | 0 |
| Biennial % Change in Expenditures |        |          |   |   |
| Governor's Change from Base       |        |          |   | 0 |
| Governor's % Change from Base     |        |          |   |   |

#### 3015 - ARP-State Fiscal Recovery

| Direct Appropriation              | 3,798 |         |   |   |
|-----------------------------------|-------|---------|---|---|
| Expenditures                      | 3,798 |         |   |   |
| Biennial Change in Expenditures   |       | (3,798) | 0 | 0 |
| Biennial % Change in Expenditures |       |         |   |   |
| Governor's Change from Base       |       |         |   | 0 |
| Governor's % Change from Base     |       |         |   |   |

# **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual | Actual | Actual | Estimate | Forecast Base |         | Governor's<br>Recommendation |         |
|-----------------------------------|--------|--------|--------|----------|---------------|---------|------------------------------|---------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26          | FY27    | FY26                         | FY27    |
|                                   |        |        |        |          |               |         |                              |         |
| 8200 - Clean Water Revolving      |        |        |        |          |               |         |                              |         |
| Balance Forward In                | 228    | 276    | 289    | 293      | 293           | 293     | 293                          | 293     |
| Receipts                          | 0      | 0      | 0      |          |               |         |                              |         |
| Net Loan Activity                 | 48     | 13     | 4      |          |               |         |                              |         |
| Balance Forward Out               | 276    | 289    | 293    | 293      | 293           | 293     | 293                          | 293     |
|                                   |        | ľ      |        |          |               |         |                              |         |
| 8350 - Ag & Econ Development      | Board  |        |        |          |               |         |                              |         |
| Balance Forward In                | 875    | 873    | 860    | 886      |               |         |                              |         |
| Receipts                          | 6      | 27     | 248    | 3        | 3             | 3       | 3                            | 3       |
| Balance Forward Out               | 870    | 857    | 886    |          |               |         |                              |         |
| Expenditures                      | 11     | 43     | 221    | 889      | 3             | 3       | 3                            | 3       |
| Biennial Change in Expenditures   |        |        |        | 1,056    |               | (1,104) |                              | (1,104) |
| Biennial % Change in Expenditures |        |        |        | 1,957    |               | (99)    |                              | (99)    |
| Governor's Change from Base       |        |        |        |          |               |         |                              | 0       |
| Governor's % Change from Base     |        |        |        |          |               |         |                              | 0       |
| Full-Time Equivalents             | 0.04   | 0.21   | 0.32   | 0.32     | 0.32          | 0.32    | 0.32                         | 0.32    |

### **Program: Unemployment Insurance**

#### https://www.uimn.org/uimn/

### AT A GLANCE

- Pays eligible workers up to 50 percent of their average weekly wage (subject to a state maximum) for up to 26 weeks.
- Collaborates with CareerForce locations to ensure workers have the assistance they need to quickly return to employment.
- In fiscal year 2023, the program paid roughly \$1.127 billion to 172,000 Minnesotans.
- Minnesota UI regularly ranks among the top 5 states in the country in achieving federal performance standards.

#### PURPOSE AND CONTEXT

The Unemployment Insurance (UI) program's mission is to enhance workforce development and the economic strength of Minnesota by providing unemployment insurance for individuals and employers. The program provides a temporary, partial wage replacement to workers who become unemployed through no fault of their own.

Unemployment Insurance benefits provide stability to local economies by helping to maintain spending during prolonged economic downturns; support dislocated workers while they obtain training so they may re-enter the labor market; and ensure that skilled workers do not leave an area in search of other work during periods of short-term unemployment.

#### SERVICES PROVIDED

UI accomplishes DEED's mission through a variety of advanced technological and management approaches, including:

- Ensuring the prompt and accurate payment of benefits to eligible unemployed workers.
- Reducing administrative burdens as much as possible for employers who pay unemployment insurance taxes.
- Using human resources as cost-effectively as possible.
- Collaborating with CareerForce partners to ensure workers obtain the assistance needed to quickly return to employment that makes the best possible use of the worker's skills and abilities (a state and federal requirement of UI).

UI achieves these goals through several different activities:

- Appeals Operations and Legal Affairs: UI conducts appeal hearings and Workers' Compensation interventions to ensure that all legal standards are properly applied.
- Audits and Special Accounts: UI ensures compliance through audits and manage special programs such as Disaster Unemployment Insurance; Interstate, Federal and Military Claims; the Shared Work Program; and Trade Readjustment Allowances.
- *Customer Service Center*: UI works to make the program easy to understand by providing fast, responsive applicant and employer unemployment insurance account support.
- *Program Performance and Outreach*: UI focuses on operational improvement through informational/outreach programming, benefit accuracy measurements, profiling, program budget evaluation, reemployment assistance, and training.

#### RESULTS

| Type of Measure | Name of Measure   | Measure Data Source          | SFY 2020 | SFY 2021 | SFY 2022 | SFY 2023 |
|-----------------|---|------------------------------|----------|----------|----------|----------|
| ()uphtity       | # New initial applications (new and reactivated) for benefits | Internal Application<br>Data | 993,258  | 618,884  | 301,322  | 266,868  |
| Quantity        | Number of telephone calls<br>taken                            | Internal Data                | 628,258  | 957,284  | 584,638  | 523,347  |

Minn. Stat. § 268 <u>(https://www.revisor.mn.gov/statutes/?id=268A.11)</u>, U.S. Code, Title 42, Chapter 7 (<u>http://www.law.cornell.edu/uscode/text/42/chapter-7</u>), and U.S. Code, Title 26, Chapter 23 (<u>http://www.law.cornell.edu/uscode/text/26/subtitle-C/chapter-23</u>) provide the legal authority for DEED's Unemployment Insurance program.
## **Unemployment Insurance**

# **Program Expenditure Overview**

|   | Actual                        | Actual             | Actual           | Estimate         | Forecast         | Base                    | Govern<br>Recomme |                  |
|---|-------------------------------|--------------------|------------------|------------------|------------------|-------------------------|-------------------|------------------|
|   | FY22                          | FY23               | FY24             | FY25             | FY26             | FY27                    | FY26              | FY27             |
| Expenditures by Fund                                      |                               |                    |                  |                  |                  |                         |                   |                  |
| 1000 - General  | 405,825                       |                    |                  |                  |                  |                         |                   |                  |
| 2000 - Restrict Misc Special Revenue                      | 36,353                        | 27,949             | 43,318           | 29,302           | 11,975           | 12,572                  | 11,975            | 12,572           |
| 3000 - Federal  | 77,496                        | 78,578             | 51,320           | 70,594           | 73,899           | 77,372                  | 73,899            | 77,372           |
| 3015 - ARP-State Fiscal Recovery                          | 2,094,175                     | 230,000            |                  |                  |                  |                         |                   |                  |
| Total   | 2,613,850                     | 336,527            | 94,638           | 99,896           | 85,874           | 89,944                  | 85,874            | 89,944           |
| Biennial Change   |                               |                    |                  | (2,755,843)      |                  | (18,716)                |                   | (18,716)         |
| Biennial % Change   |                               |                    |                  | (93)             |                  | (10)                    |                   | (10)             |
| Governor's Change from Base                               |                               |                    |                  |                  |                  |                         |                   | C                |
| Governor's % Change from Base                             |                               |                    |                  |                  |                  |                         |                   | C                |
| <b>Expenditures by Activity</b><br>Unemployment Insurance | 2,613,850                     | 336,527            | 94,638           | 99,896           | 85,874           | 89,944                  | 85,874            | 89,944           |
| Total   | 2,613,850<br><b>2,613,850</b> | 336,527<br>336,527 | 94,638<br>94,638 | 99,896<br>99,896 | 85,874<br>85,874 | 89,944<br><b>89,944</b> | 85,874<br>85,874  | 89,944<br>89,944 |
| Frank ditana ka Catana a                                  |                               |                    |                  |                  |                  |                         |                   |                  |
| Expenditures by Category                                  |                               |                    |                  |                  |                  |                         |                   |                  |
| Compensation  | 30,072                        | 26,546             | 28,015           | 32,530           | 32,696           | 33,522                  | 32,696            | 33,522           |
| Operating Expenses  | 66,536                        | 64,505             | 54,956           | 67,005           | 53,128           | 56,370                  | 53,128            | 56,370           |
| Grants, Aids and Subsidies                                | (23)                          | 6,279              | (14)             | 20               | 22               | 22                      |                   |                  |
| Capital Outlay-Real Property                              | 677                           | 114                | 32               | 30               | 32               | 33                      | 32                | 33               |
| Other Financial Transaction                               | 2,516,588                     | 239,084            | 11,648           | 331              | 18               | 19                      | 18                | 19               |
| Total   | 2,613,850                     | 336,527            | 94,638           | 99,896           | 85,874           | 89,944                  | 85,874            | 89,944           |
| Total Agency Expenditures                                 | 2,613,850                     | 336,527            | 94,638           | 99,896           | 85,874           | 89,944                  | 85,874            | 89,944           |
| Internal Billing Expenditures                             | 4,733                         | 4,122              | 4,450            | 5,215            | 5,476            | 5,750                   | 5,476             | 5,750            |
| Expenditures Less Internal Billing                        | 2,609,117                     | 332,405            | 90,188           | 94,681           | 80,398           | 84,194                  | 80,398            | 84,194           |
|   |                               |                    |                  |                  |                  |                         |                   |                  |
| Full-Time Equivalents                                     | 353.62                        | 306.62             | 286.66           | 286.66           | 286.66           | 286.66                  | 286.66            | 286.66           |
|   |                               |                    |                  |                  |                  |                         |                   |                  |

## **Unemployment Insurance**

## **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual  | Actual | Actual | Estimate  | Forecast Base |      | Governor's<br>Recommendation |      |
|-----------------------------------|---------|--------|--------|-----------|---------------|------|------------------------------|------|
|                                   | FY22    | FY23   | FY24   | FY25      | FY26          | FY27 | FY26                         | FY27 |
| <u> 1000 - General</u>            |         |        |        |           |               |      |                              |      |
| Direct Appropriation              | 405,825 |        |        |           |               |      |                              |      |
| Expenditures                      | 405,825 |        |        |           |               |      |                              |      |
| Biennial Change in Expenditures   |         |        |        | (405,825) |               | 0    |                              | 0    |
| Biennial % Change in Expenditures |         |        |        |           |               |      |                              |      |
| Governor's Change from Base       |         |        |        |           |               |      |                              | 0    |
| Governor's % Change from Base     |         |        |        |           |               |      |                              |      |

### 2000 - Restrict Misc Special Revenue

| Balance Forward In               | 24,085 | 54,504 | 50,994 | 18,427 |        |          |        |          |
|----------------------------------|--------|--------|--------|--------|--------|----------|--------|----------|
| Receipts                         | 38,727 | 6,678  | 10,750 | 10,875 | 11,975 | 12,572   | 11,975 | 12,572   |
| Balance Forward Out              | 26,459 | 33,233 | 18,427 |        |        |          |        |          |
| Expenditures                     | 36,353 | 27,949 | 43,318 | 29,302 | 11,975 | 12,572   | 11,975 | 12,572   |
| Biennial Change in Expenditures  |        |        |        | 8,317  |        | (48,073) |        | (48,073) |
| Biennial % Change in Expenditure | S      |        |        | 13     |        | (66)     |        | (66)     |
| Governor's Change from Base      |        |        |        |        |        |          |        | 0        |
| Governor's % Change from Base    |        |        |        |        |        |          |        | 0        |

#### 3000 - Federal

| Balance Forward In                | 1,772  | 5,934  | 5,466  | 1,227    |        |        |        |        |
|-----------------------------------|--------|--------|--------|----------|--------|--------|--------|--------|
| Receipts                          | 76,615 | 72,644 | 47,081 | 69,367   | 73,899 | 77,372 | 73,899 | 77,372 |
| Balance Forward Out               | 891    |        | 1,227  |          |        |        |        |        |
| Expenditures                      | 77,496 | 78,578 | 51,320 | 70,594   | 73,899 | 77,372 | 73,899 | 77,372 |
| Biennial Change in Expenditures   |        |        |        | (34,161) |        | 29,357 |        | 29,357 |
| Biennial % Change in Expenditures |        |        |        | (22)     |        | 24     |        | 24     |
| Governor's Change from Base       |        |        |        |          |        |        |        | 0      |
| Governor's % Change from Base     |        |        |        |          |        |        |        | 0      |
| Full-Time Equivalents             | 353.62 | 306.62 | 286.66 | 286.66   | 286.66 | 286.66 | 286.66 | 286.66 |

### 3015 - ARP-State Fiscal Recovery

| Expenditures         | 2,094,175 | 230,000 |  |  |
|----------------------|-----------|---------|--|--|
| Balance Forward Out  | 230,000   |         |  |  |
| Direct Appropriation | 2,324,175 |         |  |  |
| Balance Forward In   | -         | 230,000 |  |  |

# **Unemployment Insurance**

# Program Financing by Fund

|                                   | Actual | Actual | Actual | Estimate    | Forecast Base |      | Governor's<br>Recommendation |      |
|-----------------------------------|--------|--------|--------|-------------|---------------|------|------------------------------|------|
|                                   | FY22   | FY23   | FY24   | FY25        | FY26          | FY27 | FY26                         | FY27 |
| Biennial Change in Expenditures   |        |        |        | (2,324,175) |               | 0    |                              | 0    |
| Biennial % Change in Expenditures |        |        |        | (100)       |               |      |                              |      |
| Governor's Change from Base       |        |        |        |             |               |      |                              | 0    |
| Governor's % Change from Base     |        |        |        |             |               |      |                              |      |

### **Program: Workforce Development Services**

### AT A GLANCE

- Conducts outreach to communities through-out to increase awareness and participation in workforce development services.
- Provides skill development and training programs for Minnesotans including career seekers with barriers to employment or who are unemployed.
- Helps career seekers develop and improve job readiness for in-demand occupations that pay family sustaining wages.
- Partners, collaborates, and engages with employers to identify workforce needs and train workers to meet labor requirements.

### PURPOSE AND CONTEXT

Workforce Development Services support Minnesotans seeking new employment through policy guidance, program administration and direct services. Workforce Development Services supports local and statewide partnerships designed to develop and improve career skills and obtain employment with family sustaining wages. Division activities also support the needs of businesses in recruiting and training their current and future workforces to ensure that no Minnesotan is left on the economic sidelines.

### SERVICES PROVIDED

DEED is committed to providing high quality workforce development services, solutions, and expertise for diverse populations through Employment and Training Programs to advance Minnesota's economy. From laid-off workers to at-risk youth, Workforce Development Services are designed to intentionally reach diverse communities across the state to ensure that all Minnesotans have access to DEED's services. Many of these programs include partnerships with Local Workforce Development Boards, nonprofit service providers, educational institutions, businesses, and other stakeholders; a full list of services can be found on the DEED website (https://mn.gov/deed/job-seekers). All programs are offered with a goal of assisting all Minnesotans individuals who have not had full access to education and robust career pathways.

- Laid-Off Workers/ Dislocated Workers: Workers who lost their jobs or those looking to re-enter the workforce such as displaced homemakers, veterans and the long-term unemployed, can receive assistance to find a new career. The Dislocated Worker Program, funded jointly by the federal government and the State, assists unemployed and underemployed workers in returning to work with comparable wages and benefits. Individuals enrolled in the program can access career planning and counseling; job search and placement services; short-term training upon counselor approval; and support services for expenses upon counselor approval. The related federal Trade Adjustment Assistance Program (TAA) assists workers who lose their jobs, hours, or income specifically as a result of increased foreign trade activity. Available benefits may include special extensions to unemployment insurance, assistance with training costs, job search allowances, relocation allowances, and similar costs for finding a new job.
- Adult Employment and Training: Adults who face any number of barriers to employment can access services to help them succeed in well-paying careers. The Adult Employment Training Programs, funded jointly through federal and state government fund include Career Pathway programs that integrate basic skills education, career-specific training, support services, and employment placement and retention to meet the needs of customers. DEED administers state funded grants along with direct legislative appropriations, such as: Pathways to Prosperity, Southeast Asian Economic relief, African Immigrant

Community, Support Services, Women in High-wage, High-demand, Nontraditional Jobs, and several other adult competitive grant programs focused on meeting the needs of different communities across the state.

- **Youth Employment and Training**: The youth and young adults who are eligible for DEED services come from low-income families, have severe barriers to employment, and are under-represented in the workforce. The Youth Employment Training Programs, funded jointly by the federal government and the State, assist Minnesota youth with career counseling and exploration, mentoring, skills development, work experiences and other career awareness and engagement services.
- The state funded **Youthbuild** program offers a construction career pathway for at-risk youth and young adults who have dropped out of school or experienced repeated failure in school. It provides youth with industry-recognized credentials and pre-apprenticeship training in residential construction; and contextual basic skills and soft skills in work readiness, career counseling, and leadership skills.
- The state funded **Minnesota Youth at Work Competitive Grants** provide funding to organizations offering workforce development and training opportunities to economically disadvantaged or at-risk youth, ages 14-24, with special consideration to youth from communities of color and youth with disabilities. Services include connecting classroom skills to work-based settings, exposing youth to work settings that offer direct employer/supervisor feedback, and youth engagement while exploring interests and abilities.
- The state funded **Minnesota Youth Program (MYP)** provides summer and year-round employment and training services to low-income and at-risk youth, ages 14 to 24, through a partnership with the Local Workforce Development Boards (LWDBs) and Youth Committees. This program reaches every single county in Minnesota. At-risk youth can earn academic credit for their participation; and worksite supervisors evaluate (pre and post) work readiness skill attainment on the worksite.
- The Senior Community Service Employment Program (SCSEP) is a community service and work-based job training program for older Americans. Authorized by the Older Americans Act, the program provides training for low-income, unemployed seniors. Participants also have access to employment assistance through Careerforce. Participants work an average of 20 hours a week and are paid the highest of federal, state, or local minimum wage. This training serves as a bridge to unsubsidized employment opportunities for participants.
- The primary goal of the Minnesota Retaining Employment and Talent After Injury/Illness Network (MN RETAIN) is to provide early intervention strategies for workers to stay at work or return to work as soon as medically possible after an injury or illness, occurring on or off-the-job, impacts their employment. Minnesota RETAIN is different than many other stay at work/return to work programs because the Return-to-Work Case Manager is an integrated member of the worker's medical team. Minnesota RETAIN also assists workers that cannot be accommodated in their regular job by working with a Career Navigator to create an individualized employment plan for the participant. MN RETAIN is fully federally funded by the U.S. Department of Labor and the Social Security Administration.
- **Governor's Workforce Development Board (GWDB):** The GWDB has statutory responsibility under the federal Workforce Innovation and Opportunity Act (WIOA), which provides leadership on opportunities and key workforce strategies for the state. The Board represents key leaders from business, education, labor, community-based organizations, and government. The Board provides a venue for workforce stakeholders to create a shared vision for the state's workforce strategies.
- Office of New Americans: The Office provides targeted outreach and engagement efforts on DEED's programs. In particular, it connects with populations in Minnesota hit hardest by racial and other disparities in employment including gender, sexual orientation, geography, and race or ethnicity. DEED is committed to helping create equitable communities and economic opportunities and tailors statewide outreach and engagement efforts based on different needs across the state. The Office of Public Engagement works with agency leaders to make programs more accessible to all Minnesotans. The Office was launched at a critical inflection point for Minnesota's economy the opportunity to increase outreach and engagement, in particular to communities of color, has an economic as well as moral urgency.

### RESULTS

| Type and Name of Measure   | Measure Data Source          | Name of Program         | SFY 22 | SFY23  |
|--|------------------------------|-------------------------|--------|--------|
| Percentage of Dislocated<br>Worker program participants<br>entering employment after exit: | Internal Program<br>Tracking | WIOA Dislocated Worker  | 82.00% | 81.00% |
| Percentage of Dislocated<br>Worker program participants<br>entering employment after exit: | Internal Program<br>Tracking | State Dislocated Worker | 77.10% | 77.80% |
| Percentage of participants<br>attaining work readiness or<br>education goals               | Internal Program<br>Tracking | MN Youth Program        | 92.4%  | 91.1%  |
| Percentage of participants<br>attaining work readiness or<br>education goals               | Internal Program<br>Tracking | Youthbuild              | 89.9%  | 92.7%  |
| Percentage of participants<br>attaining work readiness or<br>education goals               | Internal Program<br>Tracking | Youth at Work           | 78.6%  | 67.0%  |
| Percentage of participants<br>retaining employment for three<br>quarters after exit.       | Internal Program<br>Tracking | Pathways to Prosperity  | 58%    | 63%    |

# Workforce Development Services

# **Program Expenditure Overview**

|                                      | Actual  | Actual  | Actual  | Estimate | Forecast | Base      | Govern<br>Recomme |           |
|--------------------------------------|---------|---------|---------|----------|----------|-----------|-------------------|-----------|
|                                      | FY22    | FY23    | FY24    | FY25     | FY26     | FY27      | FY26              | FY27      |
| Expenditures by Fund                 |         |         |         |          |          |           |                   |           |
| 1000 - General                       | 7,420   | 7,358   | 67,543  | 99,440   | 10,746   | 10,746    | 12,596            | 12,596    |
| 2000 - Restrict Misc Special Revenue | 2,179   | 2,455   | 3,184   | 3,597    | 1,864    | 1,864     | 1,864             | 1,864     |
| 2340 - Renewable Development         | 2,500   |         |         |          |          |           |                   |           |
| 2390 - Workforce Development         | 44,840  | 51,069  | 44,360  | 59,394   | 46,128   | 49,555    | 54,128            | 57,555    |
| 3000 - Federal                       | 51,819  | 45,502  | 50,863  | 38,392   | 38,392   | 38,392    | 38,392            | 38,392    |
| Total                                | 108,758 | 106,385 | 165,949 | 200,823  | 97,130   | 100,557   | 106,980           | 110,407   |
| Biennial Change                      |         |         |         | 151,630  |          | (169,085) |                   | (149,385) |
| Biennial % Change                    |         |         |         | 70       |          | (46)      |                   | (41)      |
| Governor's Change from Base          |         |         |         |          |          |           |                   | 19,700    |
| Governor's % Change from Base        |         |         |         |          |          |           |                   | 10        |
| Expenditures by Activity             |         |         |         |          |          |           |                   |           |
| ETP Adult Services                   | 77,485  | 75,052  | 118,551 | 155,833  | 74,421   | 77,848    | 84,271            | 87,698    |
| ETP Youth Programs                   | 23,841  | 23,904  | 39,207  | 37,560   | 15,279   | 15,279    | 15,279            | 15,279    |
| CareerOneStop                        | 7,432   | 7,428   | 8,191   | 7,430    | 7,430    | 7,430     | 7,430             | 7,430     |
| Total                                | 108,758 | 106,385 | 165,949 | 200,823  | 97,130   | 100,557   | 106,980           | 110,407   |
|                                      |         |         |         |          |          |           |                   |           |
| Expenditures by Category             |         |         |         |          |          |           |                   |           |
| Compensation                         | 8,372   | 8,673   | 10,422  | 12,170   | 9,477    | 9,508     | 10,577            | 10,608    |
| Operating Expenses                   | 10,428  | 11,604  | 15,545  | 58,948   | 40,605   | 40,574    | 40,905            | 40,874    |
| Grants, Aids and Subsidies           | 89,962  | 86,108  | 139,963 | 129,704  | 47,048   | 50,475    | 55,498            | 58,925    |
| Other Financial Transaction          | (5)     | 0       | 19      | 1        |          |           |                   |           |
| Total                                | 108,758 | 106,385 | 165,949 | 200,823  | 97,130   | 100,557   | 106,980           | 110,407   |
|                                      |         |         |         |          |          |           |                   |           |
| Total Agency Expenditures            | 108,758 | 106,385 | 165,949 | 200,823  | 97,130   | 100,557   | 106,980           | 110,407   |
| Internal Billing Expenditures        | 1,275   | 1,277   | 1,487   | 1,201    | 802      | 802       | 889               | 889       |
| Expenditures Less Internal Billing   | 107,483 | 105,107 | 164,462 | 199,622  | 96,328   | 99,755    | 106,091           | 109,518   |
|                                      |         |         |         |          |          |           |                   |           |
| Full-Time Equivalents                | 80.39   | 83.40   | 82.44   | 80.93    | 80.67    | 80.67     | 86.67             | 86.67     |

## **Workforce Development Services**

## **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual | Actual | Actual | Estimate | Forecast | Base      | Govern<br>Recomme |           |
|-----------------------------------|--------|--------|--------|----------|----------|-----------|-------------------|-----------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26     | FY27      | FY26              | FY27      |
| 1000 - General                    |        |        |        | ,        |          |           |                   |           |
| Balance Forward In                |        |        |        | 4,893    |          |           |                   |           |
| Direct Appropriation              | 7,421  | 7,421  | 93,036 | 94,547   | 10,746   | 10,746    | 12,746            | 12,746    |
| Transfers Out                     |        |        |        |          |          |           | 150               | 150       |
| Cancellations                     | 1      | 63     | 20,601 |          |          |           |                   |           |
| Balance Forward Out               |        |        | 4,892  |          |          |           |                   |           |
| Expenditures                      | 7,420  | 7,358  | 67,543 | 99,440   | 10,746   | 10,746    | 12,596            | 12,596    |
| Biennial Change in Expenditures   |        |        |        | 152,204  |          | (145,491) |                   | (141,791) |
| Biennial % Change in Expenditures |        |        |        | 1,030    |          | (87)      |                   | (85)      |
| Governor's Change from Base       |        |        |        |          |          |           |                   | 3,700     |
| Governor's % Change from Base     |        |        |        |          |          |           |                   | 17        |
| Full-Time Equivalents             | 2.17   | 2.30   | 3.62   | 3.62     | 3.41     | 3.41      | 7.41              | 7.41      |

#### 2000 - Restrict Misc Special Revenue

| Balance Forward In                | 221   | 1,139 | 1,323 | 1,733 |       |         |       |         |
|-----------------------------------|-------|-------|-------|-------|-------|---------|-------|---------|
| Receipts                          | 1,748 | 1,293 | 2,553 | 824   | 824   | 824     | 824   | 824     |
| Transfers In                      | 1,117 | 1,128 | 1,041 | 1,040 | 1,040 | 1,040   | 1,040 | 1,040   |
| Balance Forward Out               | 907   | 1,104 | 1,733 |       |       |         |       |         |
| Expenditures                      | 2,179 | 2,455 | 3,184 | 3,597 | 1,864 | 1,864   | 1,864 | 1,864   |
| Biennial Change in Expenditures   |       |       |       | 2,147 |       | (3,053) |       | (3,053) |
| Biennial % Change in Expenditures |       |       |       | 46    |       | (45)    |       | (45)    |
| Governor's Change from Base       |       |       |       |       |       |         |       | 0       |
| Governor's % Change from Base     |       |       |       |       |       |         |       | 0       |
| Full-Time Equivalents             | 6.89  | 7.58  | 10.03 | 10.03 | 10.03 | 10.03   | 10.03 | 10.03   |

#### 2340 - Renewable Development

| Direct Appropriation              | 2,500 |         |   |   |
|-----------------------------------|-------|---------|---|---|
| Expenditures                      | 2,500 |         |   |   |
| Biennial Change in Expenditures   |       | (2,500) | 0 | 0 |
| Biennial % Change in Expenditures |       |         |   |   |
| Governor's Change from Base       |       |         |   | 0 |
| Governor's % Change from Base     |       |         |   |   |

### 2390 - Workforce Development

# Workforce Development Services

# **Program Financing by Fund**

#### (Dollars in Thousands)

|                                   | Actual | Actual | Actual | Estimate | Forecast Ba | ase     | Governo<br>Recommen |        |
|-----------------------------------|--------|--------|--------|----------|-------------|---------|---------------------|--------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26        | FY27    | FY26                | FY27   |
| Balance Forward In                | 21     | 27     | 21     | 12       |             |         |                     |        |
| Direct Appropriation              | 29,764 | 29,514 | 21,002 | 33,159   | 14,002      | 14,002  | 22,002              | 22,002 |
| Open Appropriation                | 15,698 | 21,803 | 23,559 | 26,920   | 32,126      | 35,553  | 32,126              | 35,553 |
| Transfers Out                     |        |        |        | 697      |             |         |                     |        |
| Cancellations                     | 623    | 253    | 211    |          |             |         |                     |        |
| Balance Forward Out               | 21     | 21     | 12     |          |             |         |                     |        |
| Expenditures                      | 44,840 | 51,069 | 44,360 | 59,394   | 46,128      | 49,555  | 54,128              | 57,555 |
| Biennial Change in Expenditures   |        |        |        | 7,845    |             | (8,071) |                     | 7,929  |
| Biennial % Change in Expenditures |        |        |        | 8        |             | (8)     |                     | 8      |
| Governor's Change from Base       |        |        |        |          |             |         |                     | 16,000 |
| Governor's % Change from Base     |        |        |        |          |             |         |                     | 17     |
| Full-Time Equivalents             | 12.25  | 11.52  | 11.41  | 11.41    | 11.36       | 11.36   | 13.36               | 13.36  |

#### 3000 - Federal

| Balance Forward In                | 297    | 1,040  | 73     |         |        |          |        |          |
|-----------------------------------|--------|--------|--------|---------|--------|----------|--------|----------|
| Receipts                          | 52,438 | 44,462 | 50,790 | 38,392  | 38,392 | 38,392   | 38,392 | 38,392   |
| Balance Forward Out               | 915    |        |        |         |        |          |        |          |
| Expenditures                      | 51,819 | 45,502 | 50,863 | 38,392  | 38,392 | 38,392   | 38,392 | 38,392   |
| Biennial Change in Expenditures   |        |        |        | (8,066) |        | (12,471) |        | (12,471) |
| Biennial % Change in Expenditures |        |        |        | (8)     |        | (14)     |        | (14)     |
| Governor's Change from Base       |        |        |        |         |        |          |        | 0        |
| Governor's % Change from Base     |        |        |        |         |        |          |        | 0        |
| Full-Time Equivalents             | 59.08  | 62.00  | 57.38  | 55.87   | 55.87  | 55.87    | 55.87  | 55.87    |

## **Employment and Economic Development**

### Program: CareerForce Systems

http://www.careerforcemn.com

#### AT A GLANCE

- Works with career seekers to develop and improve job readiness for in-demand occupations that pay family sustaining wages. The Veteran Services unit works exclusively with eligible Veteran career seekers.
- Partners, collaborates, and engages with employers to find and train workers.
- Communicates available programs and services via an innovative and mobile friendly website, CareerForceMn.com.
- Provides online resume and job-matching system for employers and career seekers through MinnesotaWorks.net.

### PURPOSE AND CONTEXT

CareerForce works to empower the growth of the Minnesota economy for everyone by working with businesses to recruit, hire, and train the workforce they need now, and for tomorrow. To accomplish this, CareerForce engages with career seekers and employers in 55 CareerForce Locations across the state, online and through outreach to people and populations who have experienced greater challenges accessing the workforce development system. These populations include career seekers who are communities of color Veterans are a priority population within the CareerForce system. CareerForce works hard to make sure no Minnesotan is left on the economic sidelines.

CareerForce is funded as a federal/state partnership with federal funding making up 77.6% of the overall fund, mixed federal and state funding (TANF/MFIP) funding 8.7% and state-alone funding comprising 13.6% of the overall. Programs funded solely with state dollars include contracts to provide Supplemental Nutrition Assistance Program (SNAP) support services, Pathways to Prosperity (P2P) services, employment services for the Minnesota Department of Transportation, state funded Minnesota Youth Program services, and state funded Dislocated Worker services.

### SERVICES PROVIDED

CareerForce oversees the inclusive delivery of basic career services to career seekers and employers throughout Minnesota. CareerForce supports employment services delivery across a statewide network of 55 one-stop American Job Centers, known as CareerForce Locations located in sixteen Minnesota local workforce development areas, as well as online services that are providing new ways to deliver virtual assistance. CareerForce works closely with the Minnesota Association of Workforce Boards (MAWB), the Governor's Workforce Development Board (GWDB), DEED's Employment and Training Programs, Unemployment Insurance, and local leadership in each workforce development area to ensure an integrated approach to service delivery.

CareerForce units include the Employment Services unit and the Veteran Employment Services unit. Employment Services oversees Job Service, the Employment Service Program, Migrant Seasonal Farmworker Services, Work Opportunity Tax Credits (WOTC), Foreign Labor Certification, the Federal Bonding Program, CareerForce digital resources, and the state's labor exchange (MinnesotaWorks.net). Veteran Employment Services provides priority services to qualified military veterans and assists employers with recruiting military veterans.

• Employment Services Unit: Oversees the administration of Wagner-Peyser funding to deliver services to career seekers and employers statewide. This unit also operates programming with other state agencies,

oversees CareerForceMN.com and MinnesotaWorks.Net, operates employer programs, and manages a helpdesk to support CareerForce Systems.

Job Service Team: Provides basic career services directly to career seekers and employers. These services are provided directly in person, over the phone or online in every workforce development area via Wagner-Peyser Act funding and in collaboration with partners of CareerForce as identified in WIOA. In some areas, Job Service delivers local programming, such as Dislocated Worker, Youth Programs, Adult Services, Pathways to Prosperity, or MFIP. Staff work out of each of the 16 local workforce development areas across the state. Supervisors represent Wagner-Peyser on each of the 16 local Workforce Development Boards.

This team also includes a special program operated via interagency agreement with the Minnesota Department Transportation (MNDOT). The agreement with MNDOT provides recruitment and training for non-traditional groups to obtain employment opportunities with contractors on MNDOT's construction projects. Additionally, the team partners with the Minnesota Department of Corrections to collaborate on delivering services to incarcerated people. They work to ensure incarcerated people are aware of available services prior to their release from the State's correctional system. Additionally, after their release workshops and services are provided to help connect them with employment opportunities.

Job Service also delivers services for migrant and seasonal farm workers who come to Minnesota from other states to assist local agricultural employers with the harvesting season. These services are operated in significant agricultural areas throughout the state. The services provided ensure employers connect with the workers they need, and workers have access to jobs and services while in Minnesota.

 CareerForce Information and Assistance Line (helpdesk) and Employer Services Team: Provides services and programs directly to career seekers, employers and CareerForce partners. This team assists employers with creating vetted accounts to post job vacancies and search for resumes. They also assist career seekers with posting their resumes, accessing programs and services, and delivering basic career services over the phone and online.

Employer services include Work Opportunity Tax Credits (WOTC), federal bonding and Foreign Labor Certification (FLC). WOTC offers tax credits to employers who hire employees from certain groups. Bonding is offered to employers who would like insurance to hire employees with a criminal record. FLC is offered to employers who need to recruit workers from other countries due to a lack of candidates for their jobs.

- Veterans Services Unit: DEED administers the federally funded Jobs for Veterans State Grant program that provides employment and training services for eligible current and former military members. All DEED employees on the Veterans Employment Services team are military veterans. Primary customers are Minnesota veterans of all service eras and all ages—including the Minnesota National Guard and Reserves who meet the state statute definition of an eligible veteran. The Veterans Employment Specialists provide individualized career services and facilitate job placement to veterans with significant barriers to employment.
  - **Veteran career services** include comprehensive assessment interviews, career guidance services, individual employment plans, staff-assisted job search activities, and job placement assistance.
  - **Employer Services** are provided by Local Veterans Employment Representatives who reach out to the employer community to promote the advantages of hiring veterans. Promoting the advantages of hiring veterans served by CareerForce to businesses, and other community-based organizations is carried out through hosting career fairs, apprenticeship programs, and the business community to promote and secure employment and training for veterans and informing federal contractors of the process to recruit qualified veterans.

 Special populations are a priority for Veteran Services. Those populations include Native American Veterans, Veterans experiencing homelessness, justice-involved Veterans, and women Veterans. DEED Veteran Service's staff assigned to serve these Veterans receive special training from the National Veterans Training institutes. In addition, they provide case management and employment resources to empower their customers.

| Type of<br>Measure | Name of Measure   | Measure Data Source          | Previous | Current | Dates       |
|--------------------|---|------------------------------|----------|---------|-------------|
| Quantity           | # of job seekers registered<br>and receiving a reportable<br>service  | Internal Program<br>Tracking | 44,493   | 38,348  | SFY 2022-23 |
| Quantity           | # of employer job openings<br>posted on<br><u>http://www.minnesotaworks</u><br><u>.net</u>  | Minnesotaworks.Net<br>Data   | 924,268  | 727,798 | SFY 2022-23 |
| Quality            | Job seeker customer<br>satisfaction using the Net<br>Promoter Score (-100 to 100;<br>a score of 50 is excellent)                            | Internal Program<br>Tracking | 46       | 32      | SFY 2022-23 |
| Results            | Percentage of Wagner-<br>Peyser Employment Services<br>program participants<br>entering employment, 2nd<br>quarter after exit.              | Internal Program<br>Tracking | 58.7%    | 61.9%   | SFY 2022-23 |
| Results            | Percentage of Veterans<br>Program participants<br>receiving intensive services<br>who completed all program<br>goals with a successful exit | Internal Program<br>Tracking | 84%      | 80.0%   | SFY 2022-23 |

### RESULTS

Minn. Stat. § 116L (<u>https://www.revisor.mn.gov/statutes/?id=116L</u>), Minn. Stat. § 116J (<u>https://www.revisor.mn.gov/statutes/?id=116J</u>), and the Workforce Investment Act, the Workforce Investment Act (Public Law 113 – 128, <u>https://www.congress.gov/bill/113th-congress/house-bill/803/text</u>) <u>https://www.gpo.gov/fdsys/pkg/PLAW-113publ128/pdf/PLAW-113publ128.pdf</u>, 29 U.S.C. Sec. 3101, et. seq. provides the legal authority for DEED's Employment and Training Programs Division

## **CareerForce Systems**

# **Program Expenditure Overview**

| Actual | Actual   | al Actual  | Estimate   | Forecast B   | ase  | Governor's<br>Recommendation   |  |
|--------|--|--|--|--|--|--|--|
| FY22   | FY23   | FY24   | FY25   | FY26   | FY27   | FY26   | FY27   |
|        |  |  |  |  |  |  |  |
| 3,013  | 3,127  | 6,242  | 5,288  | 5,177  | 5,177  | 5,177  | 5,177  |
| 17,806 | 18,464   | 21,091   | 24,405   | 23,510   | 23,510   | 23,510   | 23,510   |
| 20,819 | 21,592   | 27,333   | 29,693   | 28,687   | 28,687   | 28,687   | 28,687   |
|        |  |  | 14,615   |  | 348  |  | 348  |
|        |  |  | 34   |  | 1  |  | :  |
|        |  |  |  |  |  |  | (  |
|        |  |  |  |  |  |  | (  |
|        |  |  |  |  |  |  |  |
|        |  |  |  |  |  |  |  |
| 20,819 | 21,592   | 27,333   | 29,693   | 28,687   | 28,687   | 28,687   | 28,687   |
| 20,819 | 21,592   | 27,333   | 29,693   | 28,687   | 28,687   | 28,687   | 28,687   |
|        | 1  |  | I  |  |  |  |  |
| 12,651 | 13,326   | 15,781   | 16,564   | 15,997   | 15,997   | 15,997   | 15,997   |
| 7,750  | 7,921  | 7,687  | 12,586   | 12,147   | 12,147   | 12,147   | 12,147   |
| 386    | 334  | 3,834  | 556  | 556  | 556  | 556  | 556  |
| 0      | 2  | 0  | 3  | 3  | 3  | 3  | 3  |
| 32     | 9  | 30   | (16)   | (16)   | (16)   | (16)   | (16  |
| 20,819 | 21,592   | 27,333   | 29,693   | 28,687   | 28,687   | 28,687   | 28,687   |
|        |  |  |  |  |  |  |  |
| 20,819 | 21,592   | 27,333   | 29,693   | 28,687   | 28,687   | 28,687   | 28,687   |
| 1,918  | 1,963  | 2,171  | 2,489  | 2,429  | 2,429  | 2,429  | 2,429  |
| 18,901 | 19,628   | 25,162   | 27,204   | 26,258   | 26,258   | 26,258   | 26,258   |
|        |  |  |  |  |  |  |  |
| 140.40 | 148.94   | 142.61   | 142.07   | 142.07   | 142.07   | 142.07   | 142.0  |
|        | FY22         3,013         17,806         20,819         20,819         20,819         12,651         7,750         386         0         320         20,819         12,651         7,750         386         0         32         20,819         1,918         1,918         18,901 | FY22       FY23         3,013       3,127         17,806       18,464         20,819       21,592         20,819       21,592         20,819       21,592         20,819       21,592         12,651       13,326         7,750       7,921         386       334         0       2         32       9         20,819       21,592         386       334         0       2         32       9         20,819       21,592         13,86       334         0       2         32       9         20,819       21,592         1,918       1,963         18,901       19,628 | FY22       FY23       FY24         3,013       3,127       6,242         17,806       18,464       21,091         20,819       21,592       27,333         20,819       21,592       27,333         20,819       21,592       27,333         20,819       21,592       27,333         12,651       13,326       15,781         7,750       7,921       7,687         386       334       3,834         0       2       0         32       9       30         20,819       21,592       27,333         12,651       13,326       15,781         7,750       7,921       7,687         386       334       3,834         0       2       0         32       9       30         20,819       21,592       27,333         1,918       1,963       2,171         18,901       19,628       25,162 | FY22         FY23         FY24         FY25           3,013         3,127         6,242         5,288           17,806         18,464         21,091         24,405           20,819         21,592         27,333         29,693           20,819         21,592         27,333         29,693           20,819         21,592         27,333         29,693           20,819         21,592         27,333         29,693           20,819         21,592         27,333         29,693           12,651         13,326         15,781         16,564           7,750         7,921         7,687         12,586           386         334         3,834         556           0         2         0         3           32         9         30         (16)           20,819         21,592         27,333         29,693           32         9         30         (16)           20,819         21,592         27,333         29,693           1,918         1,963         2,171         2,489           1,918         1,963         2,171         2,489 | FY22       FY23       FY24       FY25       FY26         3,013       3,127       6,242       5,288       5,177         17,806       18,464       21,091       24,405       23,510         20,819       21,592       27,333       29,693       28,687         3,013       3,127       14,615       34       34         20,819       21,592       27,333       29,693       28,687         20,819       21,592       27,333       29,693       28,687         20,819       21,592       27,333       29,693       28,687         12,651       13,326       15,781       16,564       15,997         7,750       7,921       7,687       12,586       12,147         386       334       3,834       556       556         0       2       0       3       3         32       9       30       (16)       (16)         20,819       21,592       27,333       29,693       28,687         20,819       21,592       27,333       29,693       28,687         20,819       21,592       27,333       29,693       28,687         1,918       1,963 | FY22         FY23         FY24         FY25         FY26         FY27           3,013         3,127         6,242         5,288         5,177         5,177           17,806         18,464         21,091         24,405         23,510         23,510           20,819         21,592         27,333         29,693         28,687         28,687           20,819         21,592         27,333         29,693         28,687         28,687           20,819         21,592         27,333         29,693         28,687         28,687           20,819         21,592         27,333         29,693         28,687         28,687           20,819         21,592         27,333         29,693         28,687         28,687           12,651         13,326         15,781         16,564         15,997         15,997           12,651         13,326         15,781         16,564         15,997         15,997           7,750         7,921         7,687         12,586         12,147         12,147           386         334         3,834         556         556         556           0         2         0         3         3         3 | Actual         Actual         Estimate         Forecast Base         Recommender           FY22         FY23         FY24         FY25         FY26         FY27         FY26           3,013         3,127         6,242         5,288         5,177         5,177         5,177           17,806         18,464         21,091         24,405         23,510         23,510         23,510           20,819         21,592         27,333         29,693         28,687         28,687         28,687           20,819         21,592         27,333         29,693         28,687         28,687         28,687           20,819         21,592         27,333         29,693         28,687         28,687         28,687           20,819         21,592         27,333         29,693         28,687         28,687         28,687           12,651         13,326         15,781         16,564         15,997         15,997         15,997           12,651         13,326         15,781         16,564         15,997         15,997         15,997           7,750         7,921         7,687         12,586         15,56         555         5556           0         2 |

## **CareerForce Systems**

# **Program Financing by Fund**

|                                   | Actual | Actual | Actual | Estimate | Forecast B | ase     | Governo<br>Recommen |         |
|-----------------------------------|--------|--------|--------|----------|------------|---------|---------------------|---------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26       | FY27    | FY26                | FY27    |
| 2000 - Restrict Misc Special Rev  | enue   |        |        |          |            |         |                     |         |
| Balance Forward In                | 13     | 935    | 346    | 111      |            |         |                     |         |
| Receipts                          | 3,058  | 2,224  | 6,007  | 5,177    | 5,177      | 5,177   | 5,177               | 5,177   |
| Balance Forward Out               | 58     | 31     | 110    |          |            |         |                     |         |
| Expenditures                      | 3,013  | 3,127  | 6,242  | 5,288    | 5,177      | 5,177   | 5,177               | 5,177   |
| Biennial Change in Expenditures   |        |        |        | 5,389    |            | (1,176) |                     | (1,176) |
| Biennial % Change in Expenditures |        |        |        | 88       |            | (10)    |                     | (10)    |
| Governor's Change from Base       |        |        |        |          |            |         |                     | 0       |
| Governor's % Change from Base     |        |        |        |          |            |         |                     | 0       |
| Full-Time Equivalents             | 19.35  | 19.78  | 17.36  | 17.36    | 17.36      | 17.36   | 17.36               | 17.36   |
|                                   |        |        |        |          |            |         |                     |         |
| 3000 - Federal                    |        |        |        |          |            |         |                     |         |
| Balance Forward In                | 744    | 1,106  | 565    | 247      |            |         |                     |         |
| Receipts                          | 17,420 | 17,708 | 20,773 | 24,158   | 23,510     | 23,510  | 23,510              | 23,510  |
| Balance Forward Out               | 358    | 350    | 247    |          |            |         |                     |         |
| Expenditures                      | 17,806 | 18,464 | 21,091 | 24,405   | 23,510     | 23,510  | 23,510              | 23,510  |
| Biennial Change in Expenditures   |        |        |        | 9,226    |            | 1,524   |                     | 1,524   |
| Biennial % Change in Expenditures |        |        |        | 25       |            | 3       |                     | 3       |
| Governor's Change from Base       |        |        |        |          |            |         |                     | 0       |
| Governor's % Change from Base     |        |        |        |          |            |         |                     | 0       |
| Full-Time Equivalents             | 121.05 | 129.16 | 125.25 | 124.71   | 124.71     | 124.71  | 124.71              | 124.71  |

**Program Narrative** 

# Employment and Economic Development

# Program: Disability Determination Services (DDS)

https://mn.gov/deed/programs-services/dds/

## AT A GLANCE

- Serves Minnesota residents who file applications for Social Security disability benefits and Minnesotans who are reviewed for continuing eligibility for these benefits.
- Refers disability applications for individuals who may benefit from rehabilitation services to other state agencies.
  - Reviewed 45,816 new claims in 2023.
- DDS is funded entirely by the federal government.

## PURPOSE AND CONTEXT

Disability Determination Services (DDS) evaluates claims for disability benefits using Social Security Administration (SSA) guidelines and Federal Regulations. The Social Security program provides benefits to persons with disabilities who are not able to work. When Social Security added protection for individuals with disabilities in 1954, the law included a requirement that the disability decision for an individual must be made by a state agency and not a federal office. The federal government, through SSA, funds DDS.

## SERVICES PROVIDED

Disability Determination Services (DDS) accomplishes the mission by making eligibility decisions regarding disability and blindness applications on behalf of the federal SSA. The program's activities include:

- Reviewing disability applications and requesting medical records from claimants' medical sources.
- Corresponding by phone or letter with claimants, family members, legal representatives, and others to obtain additional information necessary for claims.
- Reviewing and analyzing evidence, applying SSA regulations and policy, and writing comprehensive assessments (including medical evidence, vocational factors, educational background, and other collateral information) to reach an eligibility determination.

In addition to providing eligibility determinations for disability payments, DDS also refers disability applicants who may benefit from rehabilitation services to Vocational Rehabilitation Services, State Services for the Blind, and the Department of Health's section of Children with Special Health Needs.

| Type of Measure | Name of Measure  | Measure Data Source   | FFY 2021 | FFY 2022 |
|-----------------|--|-----------------------|----------|----------|
| Quantity        | # of new determinations reviewed   | Internal Program Data | 42,031   | 43,562   |
| Quality         | Days in decision-making  | Internal Data         | 94.5     | 92.4     |
| Quality         | Accuracy of determination decisions<br>(Initial Claims only as reported by SSA.) | SSA Data              | 96.1%    | 96.2%    |

### RESULTS

Social Security Act; U.S. Code, Title 42, Chap. 421 (<u>http://www.law.cornell.edu/uscode/text/42/421</u>) provides the legal authority for Disability Determination Services.

# **Disability Determination Services**

# **Program Expenditure Overview**

|                                    | Actual | Actual | Actual | Estimate | e Forecast Base |        | Governo<br>Recommen |        |
|------------------------------------|--------|--------|--------|----------|-----------------|--------|---------------------|--------|
|                                    | FY22   | FY23   | FY24   | FY25     | FY26            | FY27   | FY26                | FY27   |
| Expenditures by Fund               |        |        |        |          |                 |        |                     |        |
| 3000 - Federal                     | 27,345 | 29,773 | 36,090 | 33,263   | 36,152          | 37,521 | 36,152              | 37,521 |
| Total                              | 27,345 | 29,773 | 36,090 | 33,263   | 36,152          | 37,521 | 36,152              | 37,521 |
| Biennial Change                    |        |        |        | 12,236   |                 | 4,320  |                     | 4,320  |
| Biennial % Change                  |        |        |        | 21       |                 | 6      |                     | 6      |
| Governor's Change from Base        |        |        |        |          |                 |        |                     | 0      |
| Governor's % Change from Base      |        |        |        |          |                 |        |                     | 0      |
|                                    |        |        |        |          |                 |        |                     |        |
| Expenditures by Activity           |        |        |        |          |                 |        |                     |        |
| Disability Determination Services  | 27,345 | 29,773 | 36,090 | 33,263   | 36,152          | 37,521 | 36,152              | 37,521 |
| Total                              | 27,345 | 29,773 | 36,090 | 33,263   | 36,152          | 37,521 | 36,152              | 37,521 |
|                                    |        |        |        |          |                 | ,      |                     |        |
| Expenditures by Category           |        |        |        |          |                 |        |                     |        |
|                                    | 12 454 | 14 750 | 15 010 | 16.026   | 10.002          | 10 411 | 10 000              | 10 411 |
| Compensation                       | 13,454 | 14,758 | 15,918 | 16,836   | 18,903          | 19,411 | 18,903              | 19,411 |
| Operating Expenses                 | 8,248  | 8,429  | 10,729 | 9,274    | 9,738           | 10,224 | 9,738               | 10,224 |
| Grants, Aids and Subsidies         | 5,618  | 6,586  | 7,427  | 7,153    | 7,511           | 7,886  | 7,511               | 7,886  |
| Capital Outlay-Real Property       | 17     |        | 0      |          |                 |        |                     |        |
| Other Financial Transaction        | 7      | 0      | 2,016  |          |                 |        |                     |        |
| Total                              | 27,345 | 29,773 | 36,090 | 33,263   | 36,152          | 37,521 | 36,152              | 37,521 |
|                                    |        |        |        |          |                 |        |                     |        |
| Total Agency Expenditures          | 27,345 | 29,773 | 36,090 | 33,263   | 36,152          | 37,521 | 36,152              | 37,521 |
| Internal Billing Expenditures      | 2,049  | 2,182  | 2,417  | 2,699    | 2,834           | 2,976  | 2,834               | 2,976  |
| Expenditures Less Internal Billing | 25,295 | 27,590 | 33,674 | 30,564   | 33,318          | 34,545 | 33,318              | 34,545 |
|                                    |        |        |        |          |                 |        |                     |        |
|                                    | 161.07 | 175.49 | 167.44 | 167.44   | 167.44          | 167.44 | 167.44              | 167.44 |

# **Disability Determination Services**

# **Program Financing by Fund**

|                                   | Actual | ctual Actual | Actual | Estimate | Forecast B | ase    | Governo<br>Recommen |        |
|-----------------------------------|--------|--------------|--------|----------|------------|--------|---------------------|--------|
|                                   | FY22   | FY23         | FY24   | FY25     | FY26       | FY27   | FY26                | FY27   |
| 3000 - Federal                    |        |              |        |          |            |        |                     |        |
| Balance Forward In                | 1      | 3            |        |          |            |        |                     |        |
| Receipts                          | 27,344 | 29,769       | 36,090 | 33,263   | 36,152     | 37,521 | 36,152              | 37,521 |
| Expenditures                      | 27,345 | 29,773       | 36,090 | 33,263   | 36,152     | 37,521 | 36,152              | 37,521 |
| Biennial Change in Expenditures   |        |              |        | 12,236   |            | 4,320  |                     | 4,320  |
| Biennial % Change in Expenditures |        |              |        | 21       |            | 6      |                     | 6      |
| Governor's Change from Base       |        |              |        |          |            |        |                     | 0      |
| Governor's % Change from Base     |        |              |        |          |            |        |                     | 0      |
| Full-Time Equivalents             | 161.07 | 175.49       | 167.44 | 167.44   | 167.44     | 167.44 | 167.44              | 167.44 |

# Employment and Economic Development

## **Program: General Support Services**

https://mn.gov/deed/

### AT A GLANCE

- Provides leadership and infrastructure for the agency.
- Includes the Commissioner's Office and other divisions which support DEED's core program work.

### PURPOSE AND CONTEXT

General Support Services (GSS) directly supports the entire agency with the infrastructure and leadership necessary to operate programs, develop policies, and assist individuals, businesses, and communities. GSS provides operational support and the technical expertise to ensure the programs are run effectively and efficiently.

### SERVICES PROVIDED

General Support Services (GSS) includes the following core functions:

- *Commissioner's Office:* provides executive leadership through appointment by Office of the Governor of Minnesota. In addition to supervising all DEED programs, the Commissioner's Office oversees two quasi-independent agencies:
  - The *Public Facilities Authority* (PFA) is a multi-agency authority that provides municipal financing expertise and infrastructure financing programs to enhance the environmental and economic vitality of the State. The Commissioner of DEED serves as the chair and chief executive officer of the authority while day-to-day operations are managed by an executive director and staff.
  - *Explore Minnesota Tourism* is the state's tourism marketing entity and is an office in the executive branch. The director of that agency reports directly to the Commissioner of DEED.
- Administrative and Financial Services: Administers all financial policies and activities (including financial planning and analysis, accounting, payroll, procurement, contracting, granting, continuity of operations, emergency preparedness, and other administrative functions) as well as managing DEED facilities.
- *Communications:* Publicizes DEED services for customers, partners, and other stakeholders while promoting Minnesota as a thriving place to live, work, and do business.
- *Customer Innovation*: Builds capacity for delivering innovative government services and supports agency objectives and key results through use of continuous improvement and human-centered design methods.
- *General Counsel*: Supports DEED's legal needs, including data requests, data privacy, ethics questions, litigation, contracts, and other items.
- Government Relations/Policy: Provides policy and legislative support to the agency.
- *Human Resources*: Manages agency personnel policy, supports hiring and retention, administers labor relations, and advances employee training and development.
- *MNIT DEED:* Provides at agency information technology support to DEED.
- Office of Diversity and Equal Opportunity: Ensures DEED's compliance with federal and state laws concerning discrimination, harassment, reasonable accommodation, retaliation, site and program access, and spearheads diversity, equity and inclusion efforts for the agency.
- Office of Public Engagement: Organizing and coordinating public engagement events and outreach strategies for DEED in under-served BIPOC communities.

• *Performance and Technical Management*: Advises DEED on technology investments, coordinates the IT project decision process, and ensures that IT projects are set up, implemented, and maintained successfully. Supports the agency in providing local, state, and federal reporting data, as well as leading agency efforts around surveying, quantitative and qualitative data analysis, and data management.

| Type of Measure | Name of Measure           | ame of Measure Measure Data Source |       | SFY 2022 | SFY 2023 |
|-----------------|---------------------------|------------------------------------|-------|----------|----------|
| Quantity        | Purchase Orders Completed | Internal Operations<br>Data        | 4,657 | 5,500    | 4,302    |
| Quantity        | Contracts Completed       | Internal Operations<br>Data        | 560   | 308      | 728      |
| Quantity        | Grants Completed          | Internal Grants Data               | 1,302 | 953      | 3,478    |

Minn. Stat. § 116J (<u>https://www.revisor.mn.gov/statutes/?id=116J</u>) provides the legal authority for DEED.

Minn. Stat. § 12A.14 (<u>https://www.revisor.mn.gov/statutes/?id=12A.14</u>) provides the legal authority for the Public Facilities Authority.

Minn. Stat. § 116U (<u>https://www.revisor.mn.gov/statutes/?id=116U</u>) provides the legal authority for Explore Minnesota.

## **General Support Services**

# **Program Expenditure Overview**

| P722         P723         P724         P725         P726         P726           Expenditures by Fund         1000 - General         1,573         1,465         2,496         16,923         4,396         4,396         5,148           2000 - General         1,573         1,465         23,872         24,552         31,074         31,801         31,405         31,801           2001 - Other Misc Special Revenue         154         176         151         156         165         177         165           2390 - Workforce Development         30         60         39         151         95         95         95           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Biennial Change          26,477         (3,012)   |        | Governo<br>Recommer | ase     | Forecast B | Estimate | Actual | Actual | Actual |                                      |
|---|--------|---------------------|---------|------------|----------|--------|--------|--------|--------------------------------------|
| Expenditures by Activity         Control         Contro         Control         Control   | FY27   | FY26                | FY27    | FY26       | FY25     | FY24   | FY23   | FY22   |                                      |
| 2000 - Restrict Misc Special Revenue         21,846         23,872         24,552         31,074         31,801         31,801         31,801           2010 - Other Misc Special Revenue         154         176         151         156         155         177         165           2390 - Workforce Development         30         80         39         151         95         95           Total         23,602         25,594         27,239         48,304         36,657         36,074         37,209           Biennial Change         26,347 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>Expenditures by Fund</td></td<>  |        |                     |         |            |          |        |        |        | Expenditures by Fund                 |
| 2001 - Other Misc Special Revenue         154         176         151         156         165         177         165           2390 - Workforce Development         30         80         39         151         95         95           Total         23,602         25,594         27,239         48,304         36,637         36,074         37,209           Biennial % Change         -<   | 5,918  | 5,148               | 4,396   | 4,396      | 16,923   | 2,496  | 1,465  | 1,573  | 1000 - General                       |
| 239 - Workforce Development         30         80         39         151         95         95         95           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Blemial Change         26,347         (3,012)         54         (4)         (4)           Blemial % Change         54         (4)         (4)         (4)         (4)           Governor's % Change from Base         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Expenditures by Activity         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Expenditures by Category         12,642         13,962         16,201         20,554         21,581         22,062         21,987           Operating Expenses         9,865         11,282         10,997         27,267         14,639         13,775         14,985           Grants, Aids and Subsidies         4         43         27         30         30         30         30   | 31,406 | 31,801              | 31,406  | 31,801     | 31,074   | 24,552 | 23,872 | 21,846 | 2000 - Restrict Misc Special Revenue |
| Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Biennial Change         26,347         (3,012)         (4)         (4)         (4)         (4)         (4)           Biennial % Change         54         (4) <t< td=""><td>177</td><td>165</td><td>177</td><td>165</td><td>156</td><td>151</td><td>176</td><td>154</td><td>2001 - Other Misc Special Revenue</td></t<>  | 177    | 165                 | 177     | 165        | 156      | 151    | 176    | 154    | 2001 - Other Misc Special Revenue    |
| Biennial Change         26,347         (3,012)           Biennial % Change         54         (4)           Governor's Change from Base         54         (4)           Expenditures by Activity         54         (4)           General Support Services         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Expenditures by Category         Compensation         12,642         13,962         16,201         20,554         21,581         22,062         21,987           Operating Expenses         9,865         11,282         10,997         27,267         14,639         13,775         14,985           Grants, Aids and Subsidies         4         43         27         30         30         30         30           Capital Outlay-Real Property         144         244         177         14,633         207         207         207           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Total Agency Expenditures         23,602         25,594   | 95     | 95                  | 95      | 95         | 151      | 39     | 80     | 30     | 2390 - Workforce Development         |
| Biennial % Change       54       (4)         Governor's Change from Base       54       (4)         Governor's % Change from Base       54       54         Expenditures by Activity       54       36,457       36,074       37,209         General Support Services       23,602       25,594       27,239       48,304       36,457       36,074       37,209         Total       23,602       25,594       27,239       48,304       36,457       36,074       37,209         Expenditures by Category       54       13,962       16,201       20,554       21,581       22,062       21,987         Operating Expenses       9,865       11,282       10,997       27,267       14,639       13,775       14,985         Grants, Aids and Subsidies       4       43       27       30       30       30       30         Capital Outlay-Real Property       144       244       177       14       24       177       14       24       177       14       24       177       14       24       177       14       24       177       14       24       177       14       24       177       14       24       177       14       25 <td< td=""><td>37,596</td><td>37,209</td><td>36,074</td><td>36,457</td><td>48,304</td><td>27,239</td><td>25,594</td><td>23,602</td><td>Total</td></td<>  | 37,596 | 37,209              | 36,074  | 36,457     | 48,304   | 27,239 | 25,594 | 23,602 | Total                                |
| Governor's Change from Base         Section 1         Section 2         Section   | (738)  |                     | (3,012) |            | 26,347   |        |        |        | Biennial Change                      |
| Governor's % Change from Base       Expenditures by Activity         General Support Services       23,602       25,594       27,239       48,304       36,457       36,074       37,209         Total       23,602       25,594       27,239       48,304       36,457       36,074       37,209         Expenditures by Category       23,602       25,594       27,239       48,304       36,457       36,074       37,209         Expenditures by Category       Expenditures by Category       21,581       22,062       21,987         Compensation       12,642       13,962       16,201       20,554       21,581       22,062       21,987         Operating Expenses       9,865       11,282       10,997       27,267       14,639       13,775       14,985         Grants, Aids and Subsidies       4       43       27       30       30       30       30         Capital Outlay-Real Property       144       244       177       14       24       177       207       207       207       207       207       207       207       207       207       207       207       207       207       207       202       22       23       22       22       23       22   | (1)    |                     | (4)     |            | 54       |        |        |        | Biennial % Change                    |
| Expenditures by Activity           General Support Services         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Expenditures by Category           Compensation         12,642         13,962         16,201         20,554         21,581         22,062         21,987           Operating Expenses         9,865         11,282         10,997         27,267         14,639         13,775         14,985           Grants, Aids and Subsidies         4         43         27         30         30         30         30           Capital Outlay-Real Property         144         244         177   | 2,274  |                     |         |            |          |        |        |        | Governor's Change from Base          |
| General Support Services         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Expenditures by Category         Compensation         12,642         13,962         16,201         20,554         21,581         22,062         21,987           Operating Expenses         9,865         11,282         10,997         27,267         14,639         13,775         14,985           Grants, Aids and Subsidies         4         43         27         30         30         30         30           Cohter Financial Transaction         948         62         (163)         453         207         207           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Total Agency Expenditures         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Total Agency Expenditures         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Internal Billing Expenditures  | 3      |                     |         |            |          |        |        |        | Governor's % Change from Base        |
| Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Expenditures by Category         Compensation         12,642         13,962         16,201         20,554         21,581         22,062         21,987           Operating Expenses         9,865         11,282         10,997         27,267         14,639         13,775         14,985           Grants, Aids and Subsidies         4         43         27         30         30         30         30           Coperating Expenses         9,865         11,282         10,997         27,267         14,639         13,775         14,985           Grants, Aids and Subsidies         4         43         27         30         30         30         30           Coperating Untlay-Real Property         144         244         177         707         207         207           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Internal Billing Expenditures         24,602         25,594         27,239         48,304         36,457         36,074         37,209           Internal Billing         23,568         25,568 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Expenditures by Activity</td>   |        |                     |         |            |          |        |        |        | Expenditures by Activity             |
| Expenditures by Category           Compensation         12,642         13,962         16,201         20,554         21,581         22,062         21,987           Operating Expenses         9,865         11,282         10,997         27,267         14,639         13,775         14,985           Grants, Aids and Subsidies         4         43         27         30         30         30         30           Capital Outlay-Real Property         144         244         177   | 37,596 | 37,209              | 36,074  | 36,457     | 48,304   | 27,239 | 25,594 | 23,602 | General Support Services             |
| Compensation         12,642         13,962         16,201         20,554         21,581         22,062         21,987           Operating Expenses         9,865         11,282         10,997         27,267         14,639         13,775         14,985           Grants, Aids and Subsidies         4         43         27         30         30         30         30           Capital Outlay-Real Property         144         244         177         70         207         207           Other Financial Transaction         948         62         (163)         453         207         207         207           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Internal Billing Expenditures         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Internal Billing Expenditures         34         26         47         22         22         23         22           Expenditures Less Internal Billing         23,568         25,568         27,191         48,282         36,435         36,051         37,187   | 37,596 | 37,209              | 36,074  | 36,457     | 48,304   | 27,239 | 25,594 | 23,602 | Total                                |
| Compensation         12,642         13,962         16,201         20,554         21,581         22,062         21,987           Operating Expenses         9,865         11,282         10,997         27,267         14,639         13,775         14,985           Grants, Aids and Subsidies         4         43         27         30         30         30         30           Capital Outlay-Real Property         144         244         177         70         207         207           Other Financial Transaction         948         62         (163)         453         207         207         207           Total         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Internal Billing Expenditures         23,602         25,594         27,239         48,304         36,457         36,074         37,209           Internal Billing Expenditures         34         26         47         22         22         23         22           Expenditures Less Internal Billing         23,568         25,568         27,191         48,282         36,435         36,051         37,187   |        |                     |         |            |          |        |        |        |                                      |
| Operating Expenses       9,865       11,282       10,997       27,267       14,639       13,775       14,985         Grants, Aids and Subsidies       4       43       27       30       30       30       30         Capital Outlay-Real Property       144       244       177  |        |                     |         |            |          |        |        |        | Expenditures by Category             |
| Grants, Aids and Subsidies4432730303030Capital Outlay-Real Property144244177  | 23,234 | 21,987              | 22,062  | 21,581     | 20,554   | 16,201 | 13,962 | 12,642 | Compensation                         |
| Capital Outlay-Real Property       144       244       177       Let the second se | 14,125 | 14,985              | 13,775  | 14,639     | 27,267   | 10,997 | 11,282 | 9,865  | Operating Expenses                   |
| Other Financial Transaction       948       62       (163)       453       207       207         Total       23,602       25,594       27,239       48,304       36,457       36,074       37,209         Total Agency Expenditures       23,602       25,594       27,239       48,304       36,457       36,074       37,209         Internal Billing Expenditures       23,568       25,568       27,191       48,282       36,435       36,051       37,187   | 30     | 30                  | 30      | 30         | 30       | 27     | 43     | 4      | Grants, Aids and Subsidies           |
| Total       23,602       25,594       27,239       48,304       36,457       36,074       37,209         Total Agency Expenditures       23,602       25,594       27,239       48,304       36,457       36,074       37,209         Internal Billing Expenditures       34       26       47       22       22       23       22         Expenditures Less Internal Billing       23,568       25,568       27,191       48,282       36,435       36,051       37,187  |        |                     |         |            |          | 177    | 244    | 144    | Capital Outlay-Real Property         |
| Total Agency Expenditures       23,602       25,594       27,239       48,304       36,457       36,074       37,209         Internal Billing Expenditures       34       26       47       22       22       23       22         Expenditures Less Internal Billing       23,568       25,568       27,191       48,282       36,435       36,051       37,187   | 207    | 207                 | 207     | 207        | 453      | (163)  | 62     | 948    | Other Financial Transaction          |
| Internal Billing Expenditures34264722222322Expenditures Less Internal Billing23,56825,56827,19148,28236,43536,05137,187   | 37,596 | 37,209              | 36,074  | 36,457     | 48,304   | 27,239 | 25,594 | 23,602 | Total                                |
| Internal Billing Expenditures34264722222322Expenditures Less Internal Billing23,56825,56827,19148,28236,43536,05137,187   |        |                     |         |            |          |        |        |        |                                      |
| Expenditures Less Internal Billing 23,568 25,568 27,191 48,282 36,435 36,051 37,187   | 37,596 | 37,209              | 36,074  | 36,457     | 48,304   | 27,239 | 25,594 | 23,602 | Total Agency Expenditures            |
|   | 23     | 22                  | 23      | 22         | 22       | 47     | 26     | 34     | Internal Billing Expenditures        |
| Cull Times Convivelants 101 30 116 58 127 59 174 23 173 13 173 13 175 13  | 37,573 | 37,187              | 36,051  | 36,435     | 48,282   | 27,191 | 25,568 | 23,568 | Expenditures Less Internal Billing   |
| E. II Time Fourier 101 30 116 58 127 59 174 23 173 13 173 13 175 13   |        |                     |         |            |          |        |        |        |                                      |
| Full-Time Equivalents         10.30         110.30         127.35         174.23         173.13         173.13  | 180.13 | 175.13              | 173.13  | 173.13     | 174.23   | 127.59 | 116.58 | 101.30 | Full-Time Equivalents                |

## **General Support Services**

# Program Financing by Fund

(Dollars in Thousands)

|                                   | Actual | Actual Actual | Actual | Estimate | Forecast E | Base     | Governor's<br>Recommendation |         |  |
|-----------------------------------|--------|---------------|--------|----------|------------|----------|------------------------------|---------|--|
|                                   | FY22   | FY23          | FY24   | FY25     | FY26       | FY27     | FY26                         | FY27    |  |
| 1000 - General                    |        |               |        |          |            |          |                              |         |  |
| Balance Forward In                |        | 505           |        | 12,398   |            |          |                              |         |  |
| Direct Appropriation              | 3,637  | 3,950         | 17,701 | 7,701    | 5,758      | 5,758    | 6,510                        | 7,280   |  |
| Transfers In                      | 220    | 1,053         | 197    |          |            |          |                              |         |  |
| Transfers Out                     | 2,161  | 3,340         | 3,004  | 3,176    | 1,362      | 1,362    | 1,362                        | 1,362   |  |
| Cancellations                     |        | 702           |        |          |            |          |                              |         |  |
| Balance Forward Out               | 123    |               | 12,398 |          |            |          |                              |         |  |
| Expenditures                      | 1,573  | 1,465         | 2,496  | 16,923   | 4,396      | 4,396    | 5,148                        | 5,918   |  |
| Biennial Change in Expenditures   |        |               |        | 16,381   |            | (10,627) |                              | (8,353) |  |
| Biennial % Change in Expenditures |        |               |        | 539      |            | (55)     |                              | (43)    |  |
| Governor's Change from Base       |        |               |        |          |            |          |                              | 2,274   |  |
| Governor's % Change from Base     |        |               |        |          |            |          |                              | 26      |  |
| Full-Time Equivalents             | 0.39   |               | 1.62   | 1.62     | 0.52       | 0.52     | 2.52                         | 7.52    |  |

#### 2000 - Restrict Misc Special Revenue

| Balance Forward In                | 5,917  | 5,614  | 3,912  | 3,910  | 3,327  | 2,017  | 3,327  | 2,017  |
|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Receipts                          | 20,568 | 20,871 | 24,551 | 30,491 | 30,491 | 30,491 | 30,491 | 30,491 |
| Internal Billing Receipts         | 20,369 | 20,303 | 24,177 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| Balance Forward Out               | 4,639  | 2,614  | 3,910  | 3,327  | 2,017  | 1,102  | 2,017  | 1,102  |
| Expenditures                      | 21,846 | 23,872 | 24,552 | 31,074 | 31,801 | 31,406 | 31,801 | 31,406 |
| Biennial Change in Expenditures   |        |        |        | 9,909  |        | 7,581  |        | 7,581  |
| Biennial % Change in Expenditures |        |        |        | 22     |        | 14     |        | 14     |
| Governor's Change from Base       |        |        |        |        |        |        |        | 0      |
| Governor's % Change from Base     |        |        |        |        |        |        |        | 0      |
| Full-Time Equivalents             | 100.39 | 115.97 | 125.36 | 172.00 | 172.00 | 172.00 | 172.00 | 172.00 |

#### 2001 - Other Misc Special Revenue

| Balance Forward In              | 104 | 78  | 44  | 5    |     |     |     |     |
|---------------------------------|-----|-----|-----|------|-----|-----|-----|-----|
| Receipts                        | 116 | 101 | 112 | 151  | 165 | 177 | 165 | 177 |
| Balance Forward Out             | 66  | 2   | 5   |      |     |     |     |     |
| Expenditures                    | 154 | 176 | 151 | 156  | 165 | 177 | 165 | 177 |
| Biennial Change in Expenditures | S   |     |     | (23) |     | 35  |     | 35  |
| Biennial % Change in Expenditu  | res |     |     | (7)  |     | 11  |     | 11  |
| Governor's Change from Base     |     |     |     |      |     |     |     | 0   |

## **General Support Services**

# **Program Financing by Fund**

(Dollars in Thousands)

|                               | Actual | Actual Actual |      | Estimate | Forecast Base |      | Govern<br>Recomme |      |
|-------------------------------|--------|---------------|------|----------|---------------|------|-------------------|------|
|                               | FY22   | FY23          | FY24 | FY25     | FY26          | FY27 | FY26              | FY27 |
| Governor's % Change from Base |        |               |      |          |               |      |                   | 0    |
| Full-Time Equivalents         | 0.52   | 0.61          | 0.61 | 0.61     | 0.61          | 0.61 | 0.61              | 0.61 |

### 2390 - Workforce Development

| Balance Forward In                |    | 25 |    | 56  |    |    |    |    |
|-----------------------------------|----|----|----|-----|----|----|----|----|
| Direct Appropriation              | 55 | 55 | 95 | 95  | 95 | 95 | 95 | 95 |
| Balance Forward Out               | 25 |    | 56 |     |    |    |    |    |
| Expenditures                      | 30 | 80 | 39 | 151 | 95 | 95 | 95 | 95 |
| Biennial Change in Expenditures   |    |    |    | 80  |    | 0  |    | 0  |
| Biennial % Change in Expenditures |    |    |    | 73  |    | 0  |    | 0  |
| Governor's Change from Base       |    |    |    |     |    |    |    | 0  |
| Governor's % Change from Base     |    |    |    |     |    |    |    | 0  |

## **Program: Minnesota Trade Office**

https://mn.gov/deed/business/exporting/

### AT A GLANCE

- Works to increase the number of Minnesota companies exporting into foreign markets.
- Helps foreign companies explore the advantages of expanding or relocating in Minnesota and directly contracts with representative trade and investment offices in Canada, EU, UK/Ireland, and Japan, and uses a larger network for trade assistance in another 50 countries.
- Provides technical assistance and financial resources for companies seeking to expand exporting.
- Recruits new and promotes additional foreign direct investment from foreign-owned enterprises.

### PURPOSE AND CONTEXT

The Minnesota Trade Office (MTO) seeks to increase the value of exports and the amount of foreign direct investment that contribute to the growth of the Minnesota economy.

MTO provides export assistance to Minnesota's manufacturers and service providers. Programs and services focus primarily on assisting small and medium-sized companies. MTO also has offices and staff in key foreign markets to help overseas companies explore business startup, expansion, and relocation opportunities to Minnesota.

### SERVICES PROVIDED

The Minnesota Trade Office (MTO) provides:

- Export counseling and assistance: MTO's Regional Trade Managers and Regional Trade Specialists guide Minnesota companies through the challenges of conducting international business. Services include exporting guidance, market research, reviewing regulatory requirements, providing advice on international logistics, and evaluating market entry strategies. MTO utilizes an international network of trade consultants located in key markets to assist Minnesota businesses requiring hand-on aid or specific information in those markets.
- Export financing programs: Provide grants to help new and current exporters. For instance, the STEP Grant Program provides financial and technical assistance to Minnesota small businesses with an active interest in exporting products or services to foreign markets. Small businesses may apply for reimbursements of between \$500 and \$7,500 for export-training and export-development related activities. MTO also guides companies to third parties so the company may obtain public or private financial assistance like loans, working capital, credit, and insurance.
- Foreign direct investment assistance: Work with foreign companies exploring the advantages of expanding or relocating in Minnesota. MTO engages with existing foreign-owned enterprises through an annual seminar assisting foreign-owned enterprises on doing business in Minnesota. Additionally, MTO operates investment and trade offices in Canada, EU, UK/Ireland, and Japan.
- Protocol Office for the State: Provide leadership and expertise on international relations and international affairs for the State of Minnesota. MTO ensures the state's interactions with foreign delegations and dignitaries are conducted with appropriate diplomatic etiquette and cultural practices. MTO is also the state's liaison to the Minnesota Consular Corp, the state's local diplomatic community.
- Sponsor and coordinate trade missions to foreign countries with delegations of business, education, and government officials, to showcase Minnesota as a superior place to do business, raise the profile of Minnesota companies, and provide important networking opportunities to the delegates.
- Organize Minnesota's participation at summits and international conferences.

• Organize reverse missions from foreign countries with delegation of business, education, and government officials to showcase the state and create business opportunities for Minnesota companies. MTO also organizes virtual reverse trade missions bringing overseas buyers together with Minnesota manufacturers and service providers to encourage new and expanded sales to international markets.

### RESULTS

| Type of Measure | Name of Measure   | Measure Data Source              | SFY 2023 | SFY 2024 |
|-----------------|---|----------------------------------|----------|----------|
| Results         | Annual total exports from Minnesota   | Trade Data Monitor<br>(TDM) Data | \$23.5B  | \$24.9B  |
| Quantity        | Number of organizations receiving export assistance                                 | Internal MTO Data                | 1389     | 1187     |
| Quantity        | Number of attendees at MTO training seminars  | Internal MTO Data                | 810      | 192      |
| Quantity        | Number of foreign companies<br>contacted or requesting information<br>on Minnesota  | Internal MTO Data                | 996      | 1236     |
| Quantity        | Number of protocol requests,<br>meetings and visits with diplomatic<br>interactions | Internal MTO Data                | 113      | 132      |

Minn. Stat. § 116J.966 (<u>https://www.revisor.mn.gov/statutes/?id=116J.966</u>) and the Federal Trade Act of 1974, Public Law 93-618, as amended; U.S. Code, Title 19 (<u>http://www.law.cornell.edu/uscode/text/19/chapter-12</u>) provide the legal authority for DEED's Trade Office.

## **Minnesota Trade Office**

# **Program Expenditure Overview**

|                                      | Actual | Actual | Actual | Estimate | Forecast B | ase   | Governo<br>Recommen |       |
|--------------------------------------|--------|--------|--------|----------|------------|-------|---------------------|-------|
|                                      | FY22   | FY23   | FY24   | FY25     | FY26       | FY27  | FY26                | FY27  |
| Expenditures by Fund                 |        |        |        |          |            |       |                     |       |
| 1000 - General                       | 2,159  | 2,206  | 2,373  | 2,508    | 2,242      | 2,242 | 2,242               | 2,242 |
| 2000 - Restrict Misc Special Revenue | 367    | (141)  | 366    | 391      | 160        | 160   | 160                 | 160   |
| 3000 - Federal                       | 38     | 310    | 43     |          |            |       |                     |       |
| Total                                | 2,565  | 2,376  | 2,782  | 2,899    | 2,402      | 2,402 | 2,402               | 2,402 |
| Biennial Change                      |        |        |        | 741      |            | (877) |                     | (877  |
| Biennial % Change                    |        |        |        | 15       |            | (15)  |                     | (15   |
| Governor's Change from Base          |        |        |        |          |            |       |                     | (     |
| Governor's % Change from Base        |        |        |        |          |            |       |                     | (     |
|                                      |        |        |        |          |            |       |                     |       |
| Expenditures by Activity             |        |        |        |          |            |       |                     |       |
| Minnesota Trade Office               | 2,565  | 2,376  | 2,782  | 2,899    | 2,402      | 2,402 | 2,402               | 2,402 |
| Total                                | 2,565  | 2,376  | 2,782  | 2,899    | 2,402      | 2,402 | 2,402               | 2,402 |
|                                      |        |        |        |          |            |       |                     |       |
| Expenditures by Category             |        |        |        |          |            |       |                     |       |
| Compensation                         | 1,209  | 1,056  | 1,287  | 1,416    | 1,154      | 1,154 | 1,154               | 1,154 |
| Operating Expenses                   | 1,163  | 1,120  | 1,258  | 1,183    | 948        | 948   | 948                 | 948   |
| Grants, Aids and Subsidies           | 192    | 200    | 237    | 300      | 300        | 300   | 300                 | 300   |
| Other Financial Transaction          | 0      |        |        |          |            |       |                     |       |
| Total                                | 2,565  | 2,376  | 2,782  | 2,899    | 2,402      | 2,402 | 2,402               | 2,402 |
|                                      | _,     | -,     |        | _,       |            |       | _,                  | _,    |
| Total Agency Expenditures            | 2,565  | 2,376  | 2,782  | 2,899    | 2,402      | 2,402 | 2,402               | 2,40  |
| Internal Billing Expenditures        | 184    | 154    | 195    | 4        | 4          | 4     | 4                   | 4     |
| Expenditures Less Internal Billing   | 2,380  | 2,222  | 2,587  | 2,895    | 2,398      | 2,398 | 2,398               | 2,39  |
|                                      | · · ·  |        | -      | · 1      |            |       |                     |       |
| Full Time Faulturelants              | 10.53  | 9.18   | 10.12  | 10.12    | 10.12      | 10.12 | 10.12               | 10.1  |
| Full-Time Equivalents                | 10.33  | 5.10   | 10.12  | 10.12    | 10.12      | 10.12 | 10.12               | 10.1  |

## **Minnesota Trade Office**

# **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual | Actual | Actual | Estimate | Forecast B | ase   | Governo<br>Recommen |       |
|-----------------------------------|--------|--------|--------|----------|------------|-------|---------------------|-------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26       | FY27  | FY26                | FY27  |
| 1000 - General                    |        |        |        |          |            |       |                     |       |
| Balance Forward In                |        | 4      |        | 1        |            |       |                     |       |
| Direct Appropriation              | 2,142  | 2,142  | 2,242  | 2,242    | 2,242      | 2,242 | 2,242               | 2,242 |
| Transfers In                      | 25     | 75     | 195    | 265      |            |       |                     |       |
| Cancellations                     | 8      | 15     | 63     |          |            |       |                     |       |
| Balance Forward Out               | 1      |        | 1      |          |            |       |                     |       |
| Expenditures                      | 2,159  | 2,206  | 2,373  | 2,508    | 2,242      | 2,242 | 2,242               | 2,242 |
| Biennial Change in Expenditures   |        |        |        | 516      |            | (397) |                     | (397) |
| Biennial % Change in Expenditures |        |        |        | 12       |            | (8)   |                     | (8)   |
| Governor's Change from Base       |        |        |        |          |            |       |                     | 0     |
| Governor's % Change from Base     |        |        |        |          |            |       |                     | 0     |
| Full-Time Equivalents             | 10.46  | 9.01   | 9.94   | 9.94     | 9.94       | 9.94  | 9.94                | 9.94  |

#### 2000 - Restrict Misc Special Revenue

| Balance Forward In                | 186  | 60    | 395  | 192  |      |       |      |       |
|-----------------------------------|------|-------|------|------|------|-------|------|-------|
| Receipts                          | 218  | 161   | 162  | 199  | 160  | 160   | 160  | 160   |
| Balance Forward Out               | 36   | 361   | 192  |      |      |       |      |       |
| Expenditures                      | 367  | (141) | 366  | 391  | 160  | 160   | 160  | 160   |
| Biennial Change in Expenditures   |      |       |      | 530  |      | (437) |      | (437) |
| Biennial % Change in Expenditures |      |       |      | 234  |      | (58)  |      | (58)  |
| Governor's Change from Base       |      |       |      |      |      |       |      | 0     |
| Governor's % Change from Base     |      |       |      |      |      |       |      | 0     |
| Full-Time Equivalents             | 0.07 | 0.17  | 0.18 | 0.18 | 0.18 | 0.18  | 0.18 | 0.18  |

#### 3000 - Federal

| Receipts                          | 38 | 310 | 43 |       |      |      |
|-----------------------------------|----|-----|----|-------|------|------|
| Expenditures                      | 38 | 310 | 43 |       |      |      |
| Biennial Change in Expenditures   |    |     |    | (305) | (43) | (43) |
| Biennial % Change in Expenditures |    |     |    | (88)  |      |      |
| Governor's Change from Base       |    |     |    |       |      | 0    |
| Governor's % Change from Base     |    |     |    |       |      |      |

### **Program: Vocational Rehabilitation Services**

https://mn.gov/deed/job-seekers/disabilities

### AT A GLANCE

- Vocational Rehabilitation Services (VRS) provides employment-related services to approximately 20,000 youth and adults with disabilities in Minnesota each year to empower them to achieve their goals for competitive, integrated employment and career development.
- VRS assists Minnesotans with disabilities to live independently and secure their basic rights in areas like housing, transportation, education and employment.
- VRS administers Extended Employment, a state funded program that assists Minnesotans with significant disabilities retain their jobs and advance in their careers.

### PURPOSE AND CONTEXT

The purpose of Vocational Rehabilitation Services (VRS) is to empower youth and adults with disabilities to achieve their goals to find and keep jobs, advance in their careers, and live independently in their communities. VRS helps remedy the disparity between the percentage of working-age Minnesotans with disabilities who are working – 51 percent – and those with no disability – 84 percent (2022).<sup>1</sup>

Vocational Rehabilitation Services has a "dual customer" approach and assists both:

- Minnesotans with disabilities seeking competitive, integrated employment and independence in their communities, and
- Employers who seek qualified candidates for job openings.

#### SERVICES PROVIDED

Vocational Rehabilitation Services accomplish its mission via several distinct programs: the Vocational Rehabilitation program, the Extended Employment program, grants to Centers for Independent Living, grants for Individual Placement and Supports, and grants to serve individuals who are Deaf, Deafblind, and Hard of Hearing.

The Vocational Rehabilitation program and grants to Independent Living Centers are operated and funded as federal/state partnerships. The Extended Employment program, grants to serve individuals who are Deaf, Deafblind, and Hard of Hearing, and grants for Individual Placements and Supports are funded solely by state appropriation.

- Vocational Rehabilitation Program (VR): the program works with people with disabilities to explore
  employment choices, find and maintain jobs, and advance in their careers through services such as job
  counseling, job search assistance, education and training and job placement services. Staff provide
  individualized assessments, evaluations, counseling, training, assistive technologies, job placement and
  retention services.
  - Through coordinated partnerships, the program works closely with nonprofit community rehabilitation providers, county service agencies, regional centers for independent living, secondary and post-secondary educational institutions, businesses, and other public and private organizations. A particular service focus is on Pre-Employment Transition Services (Pre-ETS) to

<sup>&</sup>lt;sup>1</sup> Data Source: Thomas, N., Paul, S., Bach, S., & Houtenville, A. (2024). Annual Disability Statistics Compendium: 2024 (Table 3.1). Durham, NH: University of New Hampshire, Institute on Disability.

help students with disabilities plan the journey from school to what comes next. Specifically, Pre-ETS helps students discover career and postsecondary education possibilities, how to gain work skills, work experiences, and assistance for students to make their plans happen.

- Go MN! is a new demonstration project funded by a Disability Innovation Fund federal grant that helps people working in subminimum wage or contemplating working in subminimum wage transition to competitive integrated employment. Go MN! utilizes the Progressive Employment model to help participants explore opportunities and find employment in the high-growth transportation industry.
- Extended Employment (EE): EE provides individuals with significant disabilities long-term supports to assist them with retaining their employment and advancing their careers by providing long-term employment support services. Supports can include assistance in training or retraining job tasks, schedule changes, adjusting to new supervisors, advancement to new job tasks or positions, and managing changes in life activities that may impact work performance.
- **Centers for Independent Living:** Provide state and federal funding to Minnesota's eight Centers for Independent Living whose missions are to empower Minnesotans with disabilities to live and function independently at home, at work and in their communities.
- Individual Placement and Supports: Provides state funding through grants to Minnesota's Individual Placement and Supports (IPS) projects that assist people with serious mental illnesses achieve steady competitive, integrated employment by providing a full range of employment services and supports. IPS services emphasize a rapid engagement approach to competitive job searches consistent with the individual's goals, interests and experience, and are available to anyone who wants to work regardless of mental health diagnosis, substance use, past work history or assessment of work readiness.
- **Deaf, Deafblind, and Hard of Hearing:** The Deaf, Deafblind, and Hard of Hearing grants provide funding to community partners to offer long-term, ongoing employment support services to persons who are deaf, deafblind or hard of hearing as well as school-based communication, access, and employment services for transition-aged youth who are deaf, deafblind or hard of hearing.

| Type of<br>Measure | Name of Measure                       | Measure Data<br>Source   | SFY21   | SFY22   | SFY23   | SFY24   |
|--------------------|---------------------------------------|--------------------------|---------|---------|---------|---------|
| Quantity           | Participants                          | Internal Program<br>Data | 2,813   | 2,830   | 2,765   | 2,596   |
| Result             | Total wages earned by<br>participants | Internal Program<br>Data | \$28.9M | \$34.2M | \$38.7M | \$34.9M |

### **RESULTS – EXTENDED EMPLOYMENT PROGRAM**

### **RESULTS – INDIVIDUAL PLACEMENT AND SUPPORTS GRANTS**

| Type of<br>Measure | Name of Measure                      | Measure Data<br>Source   | CY21  | SFY22 <sup>2</sup> | SFY23 | SFY24 |
|--------------------|--------------------------------------|--------------------------|-------|--------------------|-------|-------|
| Quantity           | Participants                         | Internal Program<br>Data | 1,027 | 1,082              | 1,095 | 1,199 |
| Quantity           | Participants attaining<br>employment | Internal Program<br>Data | 616   | 675                | 736   | 630   |

 $<sup>^{2}</sup>$  New data collection method for IPS started on 7/1/2021.

| Type of<br>Measure | Name of Measure   | Measure Data<br>Source   | SFY21  | SFY22  | SFY23  | SFY24   |
|--------------------|---|--------------------------|--------|--------|--------|---------|
| Quantity           | Participants  | Internal Program<br>Data | 6,384  | 6,698  | 6,120  | pending |
| Quantity           | Instances of service<br>(information and<br>referral, skills training,<br>peer counseling,<br>advocacy) | Internal Program<br>Data | 48,270 | 39,029 | 46,992 | pending |

### **RESULTS – INDEPENDENT LIVING GRANTS**

Minn. Stat. § 268A (<u>https://www.revisor.mn.gov/statutes/?id=268A.11</u>), Federal Rehabilitation Act of 1973 as amended, U.S. Code, Title 29, Chapter 16 (<u>http://www.law.cornell.edu/uscode/text/29/chapter-16</u>), provides the legal authority for the Vocational Rehabilitation program.

Minn. Stat., Chap. 268A (<u>https://www.revisor.mn.gov/statutes/cite/268A</u>) provides the statutory authority for the Extended Employment program, Individual Placement and Support grants, and the Deaf and Hard of Hearing grants.

Minn. Stat., Chap. 268A.11 (<u>https://www.revisor.mn.gov/statutes/?id=268a.11</u>); U.S. Code, Title 29, Chap. 16, Sect. 796 et seq (<u>http://assembler.law.cornell.edu/uscode/html/uscode29/usc\_sec\_29\_00000796----000-.html</u>), provides the statutory authority for the Independent Living Program.

## **Vocational Rehabilitation Services**

# **Program Expenditure Overview**

|                                    | Actual  | Actual  | Actual  | Estimate | Forecast I | Base     | Governo<br>Recommer |         |
|------------------------------------|---------|---------|---------|----------|------------|----------|---------------------|---------|
|                                    | FY22    | FY23    | FY24    | FY25     | FY26       | FY27     | FY26                | FY27    |
| Expenditures by Fund               |         |         |         |          |            |          |                     |         |
| 1000 - General                     | 31,612  | 32,067  | 38,552  | 40,529   | 31,361     | 31,361   | 30,361              | 30,361  |
| 2390 - Workforce Development       | 9,796   | 8,383   | 10,069  | 7,830    | 7,830      | 7,830    | 12,830              | 12,830  |
| 2403 - Gift                        | 14      |         |         |          | 2          | 2        | 2                   | 2       |
| 3000 - Federal                     | 64,077  | 63,294  | 85,398  | 107,561  | 99,428     | 99,428   | 99,428              | 99,428  |
| Total                              | 105,499 | 103,745 | 134,019 | 155,920  | 138,621    | 138,621  | 142,621             | 142,621 |
| Biennial Change                    |         |         |         | 80,696   |            | (12,697) |                     | (4,697) |
| Biennial % Change                  |         |         |         | 39       |            | (4)      |                     | (2)     |
| Governor's Change from Base        |         |         |         |          |            |          |                     | 8,000   |
| Governor's % Change from Base      |         |         |         |          |            |          |                     | 3       |
|                                    |         |         |         |          |            |          |                     |         |
| Expenditures by Activity           |         |         |         |          |            |          |                     |         |
| Vocational Rehabilitation Services | 77,625  | 76,003  | 98,104  | 112,277  | 112,306    | 112,306  | 117,306             | 117,306 |
| Extended Employment                | 23,205  | 22,722  | 27,926  | 24,992   | 20,880     | 20,880   | 19,880              | 19,880  |
| Independent Living                 | 4,669   | 5,019   | 7,990   | 18,651   | 5,435      | 5,435    | 5,435               | 5,435   |
| Total                              | 105,499 | 103,745 | 134,019 | 155,920  | 138,621    | 138,621  | 142,621             | 142,621 |
|                                    |         |         |         |          |            |          |                     |         |
| Expenditures by Category           |         |         |         |          |            |          |                     |         |
| Compensation                       | 34,257  | 38,406  | 45,067  | 48,212   | 49,051     | 50,130   | 54,051              | 55,130  |
| Operating Expenses                 | 14,615  | 13,723  | 19,113  | 25,831   | 26,273     | 21,874   | 26,273              | 21,874  |
| Grants, Aids and Subsidies         | 56,602  | 51,525  | 69,442  | 81,595   | 63,015     | 66,335   | 62,015              | 65,335  |
| Capital Outlay-Real Property       | 0       | 12      | 1       | 1        | 1          | 1        | 1                   | 1       |
| Other Financial Transaction        | 25      | 78      | 396     | 281      | 281        | 281      | 281                 | 281     |
| Total                              | 105,499 | 103,745 | 134,019 | 155,920  | 138,621    | 138,621  | 142,621             | 142,621 |
|                                    |         |         |         |          |            |          |                     |         |
| Total Agency Expenditures          | 105,499 | 103,745 | 134,019 | 155,920  | 138,621    | 138,621  | 142,621             | 142,621 |
| Internal Billing Expenditures      | 5,303   | 5,683   | 7,439   | 7,928    | 7,862      | 8,034    | 7,862               | 8,034   |
| Expenditures Less Internal Billing | 100,196 | 98,062  | 126,580 | 147,992  | 130,759    | 130,587  | 134,759             | 134,587 |
|                                    |         |         |         |          |            |          |                     |         |
| Full-Time Equivalents              | 357.09  | 392.05  | 419.79  | 434.92   | 437.21     | 437.21   | 467.21              | 467.21  |
|                                    |         |         |         |          |            |          |                     |         |

## **Vocational Rehabilitation Services**

# **Program Financing by Fund**

|                                    |        |        |        |          |            |          | Governo  |          |
|------------------------------------|--------|--------|--------|----------|------------|----------|----------|----------|
|                                    | Actual | Actual | Actual | Estimate | Forecast E |          | Recommen |          |
| 1000 - General                     | FY22   | FY23   | FY24   | FY25     | FY26       | FY27     | FY26     | FY27     |
| Balance Forward In                 | 4,626  | 4,154  | 3,424  | 2,668    |            |          |          |          |
| Direct Appropriation               | 28,861 | 28,861 | 37,861 | 37,861   | 31,361     | 31,361   | 30,361   | 30,361   |
| Transfers In                       | 19     | 19     |        |          |            |          |          |          |
| Cancellations                      | 94     | 32     | 65     |          |            |          |          |          |
| Balance Forward Out                | 1,800  | 935    | 2,667  |          |            |          |          |          |
| Expenditures                       | 31,612 | 32,067 | 38,552 | 40,529   | 31,361     | 31,361   | 30,361   | 30,361   |
| Biennial Change in Expenditures    |        |        |        | 15,402   |            | (16,359) |          | (18,359) |
| Biennial % Change in Expenditures  |        |        |        | 24       |            | (21)     |          | (23)     |
| Governor's Change from Base        |        |        |        |          |            |          |          | (2,000)  |
| Governor's % Change from Base      |        |        |        |          |            |          |          | (3)      |
| Full-Time Equivalents              | 123.26 | 98.94  | 108.71 | 114.38   | 116.67     | 116.67   | 116.67   | 116.67   |
|                                    |        | I      |        | I        |            |          |          |          |
| 2000 - Restrict Misc Special Reven | ue     |        |        |          |            |          |          |          |
| Balance Forward In                 |        | 0      |        |          |            |          |          |          |
| Receipts                           |        | 0      |        |          |            |          |          |          |
|                                    |        | I      |        | I        |            |          |          |          |
| 2390 - Workforce Development       |        |        |        |          |            |          |          |          |
| Balance Forward In                 | 2,656  | 1,921  | 2,733  |          |            |          |          |          |
| Direct Appropriation               | 7,840  | 7,820  | 7,830  | 7,830    | 7,830      | 7,830    | 12,830   | 12,830   |
| Cancellations                      | 78     | 641    | 493    |          |            |          |          |          |
| Balance Forward Out                | 622    | 717    |        |          |            |          |          |          |
| Expenditures                       | 9,796  | 8,383  | 10,069 | 7,830    | 7,830      | 7,830    | 12,830   | 12,830   |
| Biennial Change in Expenditures    |        |        |        | (280)    |            | (2,239)  |          | 7,761    |
| Biennial % Change in Expenditures  |        |        |        | (2)      |            | (13)     |          | 43       |
| Governor's Change from Base        |        |        |        |          |            |          |          | 10,000   |
| Governor's % Change from Base      |        |        |        |          |            |          |          | 64       |
| Full-Time Equivalents              | 0.12   | 0.17   | 0.01   | 0.05     | 0.05       | 0.05     | 30.05    | 30.05    |
|                                    |        |        |        | ł        |            |          |          |          |
| 2403 - Gift                        |        |        |        |          |            |          |          |          |
| Balance Forward In                 | 38     | 24     | 25     | 26       | 28         | 28       | 28       | 28       |
| Receipts                           | 0      | 1      | 1      | 2        | 2          | 2        | 2        | 2        |
| Balance Forward Out                | 24     | 25     | 26     | 28       | 28         | 28       | 28       | 28       |
| Expenditures                       | 14     |        |        |          | 2          | 2        | 2        | 2        |

## **Vocational Rehabilitation Services**

# **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual | Actual | Actual | Estimate | Forecast B | ase  | Governor<br>Recomment |      |
|-----------------------------------|--------|--------|--------|----------|------------|------|-----------------------|------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26       | FY27 | FY26                  | FY27 |
| Biennial Change in Expenditures   |        |        |        | (14)     |            | 4    |                       | 4    |
| Biennial % Change in Expenditures |        |        |        |          |            |      |                       |      |
| Governor's Change from Base       |        |        |        |          |            |      |                       | 0    |
| Governor's % Change from Base     |        |        |        |          |            |      |                       | 0    |

#### 3000 - Federal

| Balance Forward In                | 621    | 7,220  | 14,539 | 4,119   |        |        |        |        |
|-----------------------------------|--------|--------|--------|---------|--------|--------|--------|--------|
| Receipts                          | 64,068 | 57,745 | 74,978 | 103,442 | 99,428 | 99,428 | 99,428 | 99,428 |
| Balance Forward Out               | 612    | 1,670  | 4,119  |         |        |        |        |        |
| Expenditures                      | 64,077 | 63,294 | 85,398 | 107,561 | 99,428 | 99,428 | 99,428 | 99,428 |
| Biennial Change in Expenditures   |        |        |        | 65,588  |        | 5,897  |        | 5,897  |
| Biennial % Change in Expenditures |        |        |        | 51      |        | 3      |        | 3      |
| Governor's Change from Base       |        |        |        |         |        |        |        | 0      |
| Governor's % Change from Base     |        |        |        |         |        |        |        | 0      |
| Full-Time Equivalents             | 233.71 | 292.94 | 311.07 | 320.49  | 320.49 | 320.49 | 320.49 | 320.49 |

## **Program: State Services for the Blind**

https://mn.gov/deed/ssb/

### AT A GLANCE

- The State Services for the Blind (SSB) Workforce Development Unit supports blind, low vision, and DeafBlind Minnesotans in becoming independent, self-sufficient, and employed by providing career counseling, career-driven training, technology, and employment services.
- The SSB Communication Center provides Minnesotans with braille, audio, large print, and e-text to learn and excel in school, get jobs, increase job skills, and be vital neighbors and community members.
- The SSB Senior Services Unit provides direct services and uses local partnerships across Minnesota to enable seniors to continue living independently in their homes and actively engaging in their communities.

### PURPOSE AND CONTEXT

The State Services for the Blind (SSB) assists customers with the tools needed to succeed in work, school, and life. Designed to address needs not met by other programs, SSB builds value by investing in young adults, leveling the employment playing field, keeping seniors engaged, safe, and at home, and by transforming print into accessible media.

### SERVICES PROVIDED

#### Workforce Development:

Workforce Development receives 78.7 percent of its funding through a federal grant from the U.S. Department of Education. For Federal Fiscal Year 2023, the total amount of grant funds awarded was \$10,410,449. The remaining 21.3 percent required match of \$2,817,568 is funded by a state appropriation.

#### Vocational Rehabilitation: A Workforce Innovation and Opportunity Act Core Partner

SSB assists youth in preparing for life after high school by ensuring they have the skills, training, and technology necessary to be a part of a highly skilled, highly trained workforce. SSB supports individuals in choosing careers that align with today's economic trends and provide them with the necessary training and technology so they have a competitive edge in the labor market. SSB helps individuals avoid or leave sheltered workshops that pay subminimum wage and instead assist them in finding high quality, good paying jobs in the community. Employment specialists and assistive technologists partner with businesses by assisting them with recruitment, employee retention, disability training, and job accommodations.

#### Business Enterprises: Providing Entrepreneurial Opportunities

Provide vending business job opportunities for blind and DeafBlind entrepreneurs within state and federal buildings at 120 locations statewide. There are 22 entrepreneurs in this program operating businesses which have an average annual net profit of \$54,000, generate \$5.2 million in annual sales, pay \$308,000 in state sales taxes, pay over \$486,000 in employee wages, and pay \$252,000 in funds to support the program.

**Senior Services:** Senior Services receives 90 percent of its funding through a federal grant from the U.S. Department of Education. For Federal Fiscal Year 2023, the total amount of grant funds awarded was \$530,112. The remaining 10 percent required match of \$58,901 is funded by a state appropriation. Senior Services also receives an additional \$500,000 state allotment.

Many of the people served have age-related macular degeneration, diabetic retinopathy, glaucoma, or other vision-related conditions that are often a part of aging. SSB helps customers meet the challenges of vision loss based on their own particular needs and circumstances. Services range from teaching simple techniques for managing household activities to comprehensive training that can include learning to use a white cane, how to continue to use technology, and more complex personal independence skills. The Aging Eyes Initiative is an additional program within Senior Services that leverages community partnerships throughout Minnesota to reach additional seniors in need.

**Communication Center**: SSB supports Minnesotans with print disabilities with reading, including providing equal access to information (newspapers, books, magazines, community, religious, and family materials) through braille, audio books, podcasts, large print, and e-text. SSB partners with the Minnesota Braille and Talking Book Library and are part of the National Library Service program and provides braille school materials for Minnesota's K-12 children. SSB's radio reading service, the Radio Talking Book, broadcasts new books, magazines, and daily newspapers. RTB has an app for IOS and Android as well as an Alexa skill. NFB-NEWSLINE presents audio newspapers and magazines from around the world, as well as job postings. SSB also produces life-skill podcasts for youth in partnership with Blind Abilities. Government agencies, businesses, and schools rely on approximately 300 volunteers for their braille, audio, large print, and e-text needs.

RESULTS

#### Workforce Development:

| Type of Measure | Name of Measure                             | Measure Data Source       | FFY 2021 | FFY 2022 |
|-----------------|---|---------------------------|----------|----------|
| Result          | Customers' average hours worked<br>per week | Internal Program Tracking | 29       | 31       |
| Result          | Customers' average hourly wage              | Internal Program Tracking | \$21.67  | \$25.02  |

#### **Senior Services:**

| Type of Measure | Name of Measure                          | Measure Data Source       | FFY 2021 | FFY 2022 |
|-----------------|--|---------------------------|----------|----------|
| Quantity        | Total customers served                   | Internal Program Tracking | 2,898    | 3,599    |
| Quantity        | Customers enrolled through Aging<br>Eyes | Internal Program Tracking | 341      | 441      |
| Result          | Community partnerships formed            | Internal Program Tracking | 52       | 43       |

#### **Communication Center:**

| Type of Measure | Name of Measure        | Measure Data Source       | FFY 2021 | FFY 2022 |
|-----------------|------------------------|---------------------------|----------|----------|
| Quantity        | Total customers served | Internal Program Tracking | 8,901    | 8,194    |

Minnesota Rules 3325 (BEP) (<u>https://www.revisor.mn.gov/rules/?id=3325</u>), Chapter 248. Blind; Education, Rehabilitation (<u>https://www.revisor.mn.gov/statutes/?id=248</u>) provides the legal authority for State Services for the Blind, Rehabilitation Act of 1973 as amended (<u>http://www.law.cornell.edu/uscode/text/29/chapter-16</u>), CFR 361 and 363 (<u>http://www.law.cornell.edu/cfr/text/34/part-361</u>, <u>http://www.law.cornell.edu/cfr/text/34/part-361</u>, <u>http://www.law.cornell.edu/cfr/text/34/part-363</u>)

# **Program Expenditure Overview**

|                                      | Actual                  | Actual                  | Actual | Estimate                | Forecast B              | ase    | Governo<br>Recommen     |        |
|--------------------------------------|-------------------------|-------------------------|--------|-------------------------|-------------------------|--------|-------------------------|--------|
|                                      | FY22                    | FY23                    | FY24   | FY25                    | FY26                    | FY27   | FY26                    | FY27   |
| Expenditures by Fund                 |                         |                         |        |                         |                         |        |                         |        |
| 1000 - General                       | 6,414                   | 6,712                   | 10,319 | 10,531                  | 8,425                   | 8,425  | 8,425                   | 8,425  |
| 2000 - Restrict Misc Special Revenue | 681                     | 695                     | 571    | 968                     | 913                     | 918    | 913                     | 918    |
| 2001 - Other Misc Special Revenue    |                         |                         | 520    | 2,036                   | 1,444                   |        | 1,444                   |        |
| 2403 - Gift                          | 227                     | 362                     | 282    | 305                     | 313                     | 315    | 313                     | 315    |
| 3000 - Federal                       | 13,153                  | 13,828                  | 16,317 | 34,635                  | 37,420                  | 37,420 | 37,420                  | 37,420 |
| Total                                | 20,475                  | 21,596                  | 28,009 | 48,475                  | 48,515                  | 47,078 | 48,515                  | 47,078 |
| Biennial Change                      |                         |                         |        | 34,413                  |                         | 19,109 |                         | 19,109 |
| Biennial % Change                    |                         |                         |        | 82                      |                         | 25     |                         | 25     |
| Governor's Change from Base          |                         |                         |        |                         |                         |        |                         | (      |
| Governor's % Change from Base        |                         |                         |        |                         |                         |        |                         | (      |
| State Services for The Blind         | 20,475<br><b>20 475</b> | 21,596<br><b>21 596</b> | 28,009 | 48,475<br><b>48 475</b> | 48,515<br><b>48 515</b> | 47,078 | 48,515<br><b>48 515</b> | 47,078 |
| Total                                | 20,475                  | 21,596                  | 28,009 | 48,475                  | 48,515                  | 47,078 | 48,515                  | 47,078 |
| Expenditures by Category             |                         |                         |        |                         |                         |        |                         |        |
| Compensation                         | 10,160                  | 11,086                  | 12,937 | 15,053                  | 16,088                  | 15,537 | 16,088                  | 15,537 |
| Operating Expenses                   | 5,616                   | 5,906                   | 8,646  | 23,037                  | 19,319                  | 17,467 | 19,319                  | 17,46  |
| Grants, Aids and Subsidies           | 3,411                   | 4,278                   | 6,038  | 9,625                   | 12,338                  | 13,426 | 12,338                  | 13,420 |
| Capital Outlay-Real Property         | 0                       | 1                       | 1      | 226                     | 336                     | 336    | 336                     | 330    |
| Other Financial Transaction          | 1,287                   | 325                     | 387    | 534                     | 434                     | 312    | 434                     | 312    |
| Total                                | 20,475                  | 21,596                  | 28,009 | 48,475                  | 48,515                  | 47,078 | 48,515                  | 47,078 |
|                                      |                         |                         |        |                         |                         |        |                         |        |
| Total Agency Expenditures            | 20,475                  | 21,596                  | 28,009 | 48,475                  | 48,515                  | 47,078 | 48,515                  | 47,07  |
| Internal Billing Expenditures        | 1,546                   | 1,638                   | 1,940  | 2,373                   | 2,514                   | 2,422  | 2,514                   | 2,422  |
| Expenditures Less Internal Billing   | 18,928                  | 19,958                  | 26,069 | 46,102                  | 46,001                  | 44,656 | 46,001                  | 44,65  |
|                                      |                         |                         |        |                         |                         |        |                         |        |
| Full-Time Equivalents                | 107.86                  | 115.83                  | 120.69 | 268.00                  | 274.00                  | 272.00 | 274.00                  | 272.0  |

# **State Services for The Blind**

# Program Financing by Fund

(Dollars in Thousands)

|                                   | Actual | Actual | Actual | Estimate | Forecast B | ase     | Governo<br>Recommen |         |
|-----------------------------------|--------|--------|--------|----------|------------|---------|---------------------|---------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26       | FY27    | FY26                | FY27    |
| 1000 - General                    |        |        |        |          |            |         |                     |         |
| Balance Forward In                |        | 161    |        | 106      |            |         |                     |         |
| Direct Appropriation              | 6,425  | 6,425  | 10,425 | 10,425   | 8,425      | 8,425   | 8,425               | 8,425   |
| Transfers In                      | 126    | 126    |        |          |            |         |                     |         |
| Cancellations                     |        | 0      |        |          |            |         |                     |         |
| Balance Forward Out               | 138    |        | 106    |          |            |         |                     |         |
| Expenditures                      | 6,414  | 6,712  | 10,319 | 10,531   | 8,425      | 8,425   | 8,425               | 8,425   |
| Biennial Change in Expenditures   |        |        |        | 7,725    |            | (4,000) |                     | (4,000) |
| Biennial % Change in Expenditures |        |        |        | 59       |            | (19)    |                     | (19)    |
| Governor's Change from Base       |        |        |        |          |            |         |                     | 0       |
| Governor's % Change from Base     |        |        |        |          |            |         |                     | 0       |
| Full-Time Equivalents             | 38.97  | 41.14  | 61.50  | 47.00    | 47.00      | 47.00   | 47.00               | 47.00   |

#### 2000 - Restrict Misc Special Revenue

| Balance Forward In                | 894 | 1,022 | 768 | 713 | 663 | 668 | 663 | 668 |
|-----------------------------------|-----|-------|-----|-----|-----|-----|-----|-----|
| Receipts                          | 452 | 419   | 516 | 918 | 918 | 918 | 918 | 918 |
| Balance Forward Out               | 664 | 746   | 713 | 663 | 668 | 668 | 668 | 668 |
| Expenditures                      | 681 | 695   | 571 | 968 | 913 | 918 | 913 | 918 |
| Biennial Change in Expenditures   |     |       |     | 163 |     | 292 |     | 292 |
| Biennial % Change in Expenditures |     |       |     | 12  |     | 19  |     | 19  |
| Governor's Change from Base       |     |       |     |     |     |     |     | 0   |
| Governor's % Change from Base     |     |       |     |     |     |     |     | 0   |

#### 2001 - Other Misc Special Revenue

| Balance Forward In                |       | 1,480 | 1,444   | 1,444   |
|-----------------------------------|-------|-------|---------|---------|
| Receipts                          | 2,000 | 2,000 |         |         |
| Balance Forward Out               | 1,480 | 1,444 |         |         |
| Expenditures                      | 520   | 2,036 | 1,444   | 1,444   |
| Biennial Change in Expenditures   |       | 2,556 | (1,112) | (1,112) |
| Biennial % Change in Expenditures |       |       | (44)    | (44)    |
| Governor's Change from Base       |       |       |         | 0       |
| Governor's % Change from Base     |       |       |         |         |
| Full-Time Equivalents             | 1.13  | 2.00  | 2.00    | 2.00    |
## Program Financing by Fund

|                                   | Actual | Actual | Actual | Estimate | Forecast B | ase  | Governo<br>Recommen |      |
|-----------------------------------|--------|--------|--------|----------|------------|------|---------------------|------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26       | FY27 | FY26                | FY27 |
|                                   |        |        |        |          |            |      |                     |      |
| 2403 - Gift                       |        |        |        |          |            |      |                     |      |
| Balance Forward In                | 587    | 519    | 376    | 233      | 233        | 225  | 233                 | 22   |
| Receipts                          | 159    | 219    | 140    | 305      | 305        | 305  | 305                 | 30   |
| Balance Forward Out               | 518    | 375    | 233    | 233      | 225        | 215  | 225                 | 21   |
| Expenditures                      | 227    | 362    | 282    | 305      | 313        | 315  | 313                 | 315  |
| Biennial Change in Expenditures   |        |        |        | (1)      |            | 41   |                     | 43   |
| Biennial % Change in Expenditures |        |        |        | (0)      |            | 7    |                     | :    |
| Governor's Change from Base       |        |        |        |          |            |      |                     | (    |
| Governor's % Change from Base     |        |        |        |          |            |      |                     | (    |
| Full-Time Equivalents             | 1.00   | 1.04   | 1.00   | 1.00     | 1.00       | 1.00 | 1.00                | 1.00 |
|                                   |        |        |        |          |            |      |                     |      |
| 3000 - Federal                    |        |        |        |          |            |      |                     |      |
| Balance Forward In                | 165    | 1,937  | 213    | 107      |            |      |                     |      |

| Balance Forward In                | 165    | 1,937  | 213    | 107    |        |        |        |        |
|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Receipts                          | 13,102 | 12,002 | 16,210 | 34,528 | 37,420 | 37,420 | 37,420 | 37,420 |
| Balance Forward Out               | 115    | 112    | 107    |        |        |        |        |        |
| Expenditures                      | 13,153 | 13,828 | 16,317 | 34,635 | 37,420 | 37,420 | 37,420 | 37,420 |
| Biennial Change in Expenditures   |        |        |        | 23,971 |        | 23,888 |        | 23,888 |
| Biennial % Change in Expenditures |        |        |        | 89     |        | 47     |        | 47     |
| Governor's Change from Base       |        |        |        |        |        |        |        | 0      |
| Governor's % Change from Base     |        |        |        |        |        |        |        | 0      |
| Full-Time Equivalents             | 67.89  | 73.65  | 57.06  | 218.00 | 224.00 | 224.00 | 224.00 | 224.00 |

#### **Program: Paid Leave**

#### AT A GLANCE

- Upon program launch on January 1, 2026, Paid Leave will pay eligible workers up to 90 percent of their average weekly wage (subject to a state maximum) for a qualifying event.
- Qualifying individuals can take up to 12 weeks of family or medical leave, or up to 20 weeks total, in one calendar year if they have qualifying claims under both family and medical leave.

#### PURPOSE AND CONTEXT

The mission of the Paid Leave program is to improve the health and well-being of every person and business in Minnesota. The program provides job protections and partial wage replacement paid by the state to individuals who are unable to work due to a qualifying condition. The program covers leave to care for yourself or a family member with a serious health condition; to bond with a new baby or child; to manage a significant personal safety issue; or to support a family member called to active duty.

The program is funded by premiums paid by both employers and workers in Minnesota. Paid Leave supports Minnesota workers to take time to care for themselves and their loved ones at the times that matter most, while supporting improved job retention, performance, and morale in Minnesota's workforce.

#### SERVICES PROVIDED

Paid Leave advances this mission by developing services that meet the needs of Minnesota employers and workers, including:

- An intuitive, user-friendly Paid Leave product that works to meet the needs of workers, employers, and certifying providers;
- Clear, accessible descriptions of program features and processes;
- Customer support that is responsive and available to meet the various needs of Paid Leave users; and
- Policies and rules that implement the program with excellence and integrity.

This work is advanced through strategic approaches, including:

- Product development and program implementation that prioritizes functional and responsive systems to meet user needs;
- Close collaboration with partners and stakeholders to implement and iterate the Paid Leave product, including DEED and the State of Minnesota as well as community-based organizations, healthcare providers, and other external entities; and
- A culture of innovation, bringing new ways of working and serving customers to government services.

Minn. Stat. § 268B (<u>https://www.revisor.mn.gov/statutes/cite/268B</u>) provides the legal authority for DEED's Paid Leave program.

#### **Paid Leave**

## **Program Expenditure Overview**

|                                       | Actual | Actual | Actual | Estimate | Forecast | Base      | Govern<br>Recomme |           |
|---------------------------------------|--------|--------|--------|----------|----------|-----------|-------------------|-----------|
|                                       | FY22   | FY23   | FY24   | FY25     | FY26     | FY27      | FY26              | FY27      |
| Expenditures by Fund                  |        |        |        |          |          |           |                   |           |
| 3015 - ARP-State Fiscal Recovery      |        | 250    | 622    |          |          |           |                   |           |
| 4925 - Family and Medical Benefit Ins |        |        | 1,033  | 121,262  | 823,194  | 1,597,700 | 823,194           | 1,597,700 |
| Total                                 |        | 250    | 1,655  | 121,262  | 823,194  | 1,597,700 | 823,194           | 1,597,700 |
| Biennial Change                       |        |        |        | 122,667  |          | 2,297,977 |                   | 2,297,977 |
| Biennial % Change                     |        |        |        |          |          | 1,870     |                   | 1,870     |
| Governor's Change from Base           |        |        |        |          |          |           |                   | C         |
| Governor's % Change from Base         |        |        |        |          |          |           |                   | C         |
| Expenditures by Activity              |        | I      |        | I        |          |           |                   |           |
| Paid Leave                            |        | 250    | 1,655  | 121,262  | 823,194  | 1,597,700 | 823,194           | 1,597,700 |
| Total                                 |        | 250    | 1,655  | 121,262  | 823,194  | 1,597,700 | 823,194           | 1,597,700 |
|                                       |        |        |        |          |          |           |                   |           |
| Expenditures by Category              |        | 1      |        |          |          |           |                   |           |
| Compensation                          |        |        | 874    | 30,000   | 40,410   | 41,952    | 40,410            | 41,952    |
| Operating Expenses                    |        | 250    | 779    | 91,262   | 47,684   | 67,048    | 47,684            | 67,048    |
| Grants, Aids and Subsidies            |        |        |        |          | 733,100  | 1,488,700 | 733,100           | 1,488,700 |
| Capital Outlay-Real Property          |        |        |        |          | 2,000    |           | 2,000             |           |
| Other Financial Transaction           |        |        | 1      |          |          |           |                   |           |
| Total                                 |        | 250    | 1,655  | 121,262  | 823,194  | 1,597,700 | 823,194           | 1,597,700 |
|                                       |        |        |        |          |          |           |                   |           |
| Full-Time Equivalents                 |        |        | 3.50   | 300.00   | 405.00   | 407.00    | 405.00            | 407.00    |

## **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual | Actual | Actual | Estimate | Forecast Ba | Forecast Base |      | Governor's<br>Recommendation |  |
|-----------------------------------|--------|--------|--------|----------|-------------|---------------|------|------------------------------|--|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26        | FY27          | FY26 | FY27                         |  |
| 3015 - ARP-State Fiscal Recovery  |        |        |        |          |             |               |      |                              |  |
| Direct Appropriation              |        | 250    | 750    |          |             |               |      |                              |  |
| Cancellations                     |        |        | 128    |          |             |               |      |                              |  |
| Expenditures                      |        | 250    | 622    |          |             |               |      |                              |  |
| Biennial Change in Expenditures   |        |        |        | 372      |             | (622)         |      | (622)                        |  |
| Biennial % Change in Expenditures |        |        |        |          |             |               |      |                              |  |
| Governor's Change from Base       |        |        |        |          |             |               |      | C                            |  |
| Governor's % Change from Base     |        |        |        |          |             |               |      |                              |  |
| Full-Time Equivalents             |        |        | 2.56   |          |             |               |      |                              |  |

#### 4925 - Family and Medical Benefit Ins

| Balance Forward In                |        | 49,905  |         |           |         |           |
|-----------------------------------|--------|---------|---------|-----------|---------|-----------|
| Direct Appropriation              | 50.029 |         |         | F 000     | 40 544  | F 000     |
| Direct Appropriation              | 50,938 | 71,357  | 40,544  | 5,000     | 40,544  | 5,000     |
| Open Appropriation                |        |         | 782,650 | 1,592,700 | 782,650 | 1,592,700 |
| Balance Forward Out               | 49,905 |         |         |           |         |           |
| Expenditures                      | 1,033  | 121,262 | 823,194 | 1,597,700 | 823,194 | 1,597,700 |
| Biennial Change in Expenditures   |        | 122,295 |         | 2,298,599 |         | 2,298,599 |
| Biennial % Change in Expenditures |        |         |         | 1,880     |         | 1,880     |
| Governor's Change from Base       |        |         |         |           |         | 0         |
| Governor's % Change from Base     |        |         |         |           |         | 0         |
| Full-Time Equivalents             | 0.94   | 300.00  | 405.00  | 407.00    | 405.00  | 407.00    |

#### **Program: Broadband Development**

https://mn.gov/deed/programs-services/broadband/

#### AT A GLANCE

- Works to ensure that the state's Internet service is among the nation's best and can keep pace with the growing demands of businesses and individual Minnesotans.
- Coordinates public, private, and philanthropic efforts to increase availability, speed, and use of broadband.
- Administers federal resources assigned directly to states for broadband infrastructure and digital equity.
- Administers the state competitive grant programs for broadband infrastructure, including Border to Border, Low Density Population, and Line Extension programs.
- In SFY 2023 and 2024, awarded 148 grants totaling \$225M for broadband deployment.
- Administers the state Telecommuter Forward! Community certification program.
- Conducts research, data collection, and mapping to inform policy and improve access to underserved and unserved communities.

#### PURPOSE AND CONTEXT

The Office of Broadband Development (OBD), created in 2013, is charged with improving broadband access and use. OBD is housed in the Economic Development and Research Division of Minnesota Department of Employment and Economic Development (DEED). OBD's purpose is to drive job creation, promote innovation and expand markets for Minnesota businesses by increasing the deployment and use of broadband technologies. OBD encourages investment in broadband infrastructure to achieve equal access to opportunities in economic development, education, healthcare, public safety, and social well-being throughout the state. The work ensures that unserved and underserved communities gain access to the broadband infrastructure they need to remain economically competitive and to advance digital adoption and skills to all Minnesotans.

Since 2021, OBD has administered federal funding from both the U.S. Department of Treasury (\$135m) and more recently, preparing to administer the National Telecommunication Information Administration's Broadband Equity Access and Deployment (BEAD) program and the Digital Equity Act. The BEAD and Digital Equity Capacity grant programs will provide over \$660 million to Minnesota to deploy broadband infrastructure and to advance digital equity and adoption.

#### SERVICES PROVIDED

The Office of Broadband Development (OBD) accomplishes its mission through the following activities:

- *Community Planning:* Work with communities, internet service providers, Tribal Nations, and local units of government to provide technical assistance and consultation services for broadband development and related planning. OBD works to ensure these partners are aware of both federal and state policies and programs, including financial resources.
- *Broadband Infrastructure:* Manage the competitive Border-to-Border Broadband Development Grant program, Low Density Population Grant Program, Line Extension program, and new federal funding for the Broadband Equity, Access and Deployment program to award grants to build broadband infrastructure in areas of the state where conventional business models have been unable to meet

connectivity needs. Applicants are typically one partner among several in a community initiative, such as an existing broadband provider, a cooperative, township, city, or tribe.

- *Research and Data Collection:* Through the coordination of data collection, mapping, and analysis, OBD measures progress toward state broadband goals.
- Adoption and Use: Study and work to improve low broadband adoption and use rates among identified population groups including the development and administration of new federal funding for Digital Equity planning and capacity grants. OBD has led the development of a statewide Digital Opportunity Plan that will guide this work. Manage the Telecommuter Forward! Community certification program to promote broadband usage and economic development.
- *Collaboration and Engagement:* Provide support and input to the Governor's Task Force on Broadband to develop, implement and promote state broadband policy, planning and initiatives to achieve State broadband needs and goals. Data and programmatic information are also used to educate and inform legislators as they consider broadband policy legislation. OBD works with the Association of Minnesota Counties, Minnesota Association of Townships, Minnesota Association of Small Cities, League of Minnesota Cities, Minnesota Cable Communications Association, Minnesota Telecom Alliance, Minnesota Rural Electric Association, and many other organizations to collaboration and engagement with communities.

|                    |   |                                 | Year & Amount of Funding Appropriated         2014       2015       2016       2017       2018       2019       2020       2022       2022         40       44       57       70       0       80       64       130         10       11       11       11       11       11       11       11         11       11       11       11       11       11       11       11       11         11       1 |       |        |        |   |        |       |        |  |  |  |
|--------------------|---|---------------------------------|---|-------|--------|--------|---|--------|-------|--------|--|--|--|
| Type of<br>Measure | Name of<br>Measure  | Measure<br>Data<br>Source       | -   |       |        |        |   |        |       | -      |  |  |  |
| Quantity           | # of<br>Applications<br>to<br>Broadband<br>Grant<br>Program   | Internal<br>Program<br>Tracking | 40  | 44    | 57     | 70     | 0 | 80     | 64    | 130    |  |  |  |
| Quantity           | # of Grant<br>Awards from<br>the<br>Broadband<br>Grant<br>Program   | Internal<br>Program<br>Tracking | 16  | 15    | 40     | 39     | 0 | 30     | 39    | 61     |  |  |  |
| Quantity           | # of<br>Households,<br>Businesses<br>and<br>Community<br>Institutions<br>Served by<br>Broadband<br>Grant<br>Program | Internal<br>Program<br>Tracking | 6,333   | 4,098 | 16,708 | 12,202 | 0 | 10,938 | 6,922 | 33,091 |  |  |  |

#### RESULTS

|                    |   |  |               |                     | Year & Am           | ount of Fur   | nding Appro | opriated      |               |                |
|--------------------|---|--|---------------|---------------------|---------------------|---------------|-------------|---------------|---------------|----------------|
| Type of<br>Measure | Name of<br>Measure  | Measure<br>Data<br>Source              | 2014<br>\$20M | 2015<br>\$10.5M     | 2016<br>\$35M       | 2017<br>\$20M | 2018<br>\$0 | 2019<br>\$20M | 2020<br>\$20M | 2022<br>\$100M |
| Results            | Percent of<br>Minnesota<br>Households<br>with High-<br>Speed<br>Broadband<br>Access<br>(based on<br>2016<br>established<br>goal of<br>25Mbps<br>down/3Mbps<br>upload) | Connected<br>Nation<br>Mapping<br>Data | 85.83%1       | 87.72% <sup>2</sup> | 87.94% <sup>3</sup> | 90.77%4       | 92.70%5     | 92.19%6       | 91.867        | 91.568         |

Minn. Stat., Chap. 116J.39 (<u>https://www.revisor.mn.gov/statutes/?id=116J.39</u>) Provides the legal authority for DEED's Broadband Development program.

<sup>8</sup> Broadband access as of 10/23

<sup>&</sup>lt;sup>1</sup> Broadband access as of 2/15

<sup>&</sup>lt;sup>2</sup> Broadband access as of 7/16

<sup>&</sup>lt;sup>3</sup> Broadband access as of 4/17

<sup>&</sup>lt;sup>4</sup> Broadband access as of 3/18

<sup>&</sup>lt;sup>5</sup> Broadband access as of 4/19

<sup>&</sup>lt;sup>6</sup> Broadband access as of 4/20. The decrease in household availability between 2019 and 2020 is attributable to more granular reporting of available broadband speeds by a few broadband providers.

<sup>&</sup>lt;sup>7</sup> Broadband access as of 5/21. The decrease in household availability between 2020 and 2021 is attributable to more granular reporting of available broadband speeds by a few broadband providers and use of Census 2020 Housing Units instead of 2010 Occupied Households.

## **Broadband Development**

## **Program Expenditure Overview**

|                                    | Actual | Actual | Actual  | Estimate  | Forecast E | Base      | Govern<br>Recomme |           |
|------------------------------------|--------|--------|---------|-----------|------------|-----------|-------------------|-----------|
|                                    | FY22   | FY23   | FY24    | FY25      | FY26       | FY27      | FY26              | FY27      |
| Expenditures by Fund               |        |        |         |           |            |           |                   |           |
| 1000 - General                     | 283    | 417    | 325     | 1,026     | 1,001      | 1,001     | 1,001             | 1,001     |
| 2001 - Other Misc Special Revenue  | 803    | 27,544 | 78,451  | 56,070    |            |           |                   |           |
| 3000 - Federal                     |        | 67,895 | 55,332  | 51,861    | 3,259      | 3,259     | 3,259             | 3,259     |
| Total                              | 1,086  | 95,856 | 134,108 | 108,957   | 4,260      | 4,260     | 4,260             | 4,260     |
| Biennial Change                    |        |        |         | 146,123   |            | (234,545) |                   | (234,545) |
| Biennial % Change                  |        |        |         | 151       |            | (96)      |                   | (96)      |
| Governor's Change from Base        |        |        |         |           |            |           |                   | 0         |
| Governor's % Change from Base      |        |        |         |           |            |           |                   | 0         |
|                                    |        |        |         |           |            |           |                   |           |
| Expenditures by Activity           |        |        |         |           |            |           |                   |           |
| Broadband Dev Office               | 1,086  | 95,856 | 134,108 | 108,957   | 4,260      | 4,260     | 4,260             | 4,260     |
| Total                              | 1,086  | 95,856 | 134,108 | 108,957   | 4,260      | 4,260     | 4,260             | 4,260     |
|                                    |        |        |         |           |            |           |                   |           |
| Expenditures by Category           |        |        |         |           |            |           |                   |           |
| Compensation                       | 521    | 688    | 1,397   | 1,226     | 102        | 102       | 102               | 102       |
| Operating Expenses                 | 565    | 1,285  | 999     | 3,357     | 4,158      | 4,158     | 4,158             | 4,158     |
| Grants, Aids and Subsidies         | 505    | 93,883 | 131,709 | 104,374   | 1,100      | 1,150     | 1,130             | 1,150     |
| Other Financial Transaction        | 0      | 1      | 3       | 10 1,07 1 |            |           |                   |           |
| Total                              | 1,086  | 95,856 | 134,108 | 108,957   | 4,260      | 4,260     | 4,260             | 4,260     |
|                                    | _,     |        |         |           | .,         | .,        | .,                | .,        |
| Total Agency Expenditures          | 1,086  | 95,856 | 134,108 | 108,957   | 4,260      | 4,260     | 4,260             | 4,260     |
| Internal Billing Expenditures      | -,     | 101    | 207     | 75        | 60         | 60        | 60                | 60        |
| Expenditures Less Internal Billing | 1,007  | 95,755 | 133,901 | 108,882   | 4,200      | 4,200     | 4,200             | 4,200     |
|                                    |        | ,      | - ,     | -,        |            | ,         |                   | ,         |
|                                    | 3.98   | 5.26   | 10.97   | 10.97     | 3.44       | 3.44      | 3.44              | 3.44      |
| Full-Time Equivalents              | 5.30   | 5.20   | 10.57   | 10.57     | 3.44       | 5.44      | 5.44              | 5.44      |

# **Broadband Development**

## **Program Financing by Fund**

(Dollars in Thousands)

|                                   | Actual | Actual | Actual | Estimate | Forecast B | ase   | Governo<br>Recomment |       |
|-----------------------------------|--------|--------|--------|----------|------------|-------|----------------------|-------|
|                                   | FY22   | FY23   | FY24   | FY25     | FY26       | FY27  | FY26                 | FY27  |
| 1000 - General                    |        |        |        |          |            |       |                      |       |
| Balance Forward In                |        | 67     |        | 25       |            |       |                      |       |
| Direct Appropriation              | 350    | 25,350 | 75,350 | 51,001   | 1,001      | 1,001 | 1,001                | 1,001 |
| Transfers Out                     |        | 25,000 | 75,000 | 50,000   |            |       |                      |       |
| Cancellations                     |        | 0      |        |          |            |       |                      |       |
| Balance Forward Out               | 67     |        | 25     |          |            |       |                      |       |
| Expenditures                      | 283    | 417    | 325    | 1,026    | 1,001      | 1,001 | 1,001                | 1,001 |
| Biennial Change in Expenditures   |        |        | ·      | 651      |            | 651   |                      | 651   |
| Biennial % Change in Expenditures |        |        |        | 93       |            | 48    |                      | 48    |
| Governor's Change from Base       |        |        |        |          |            |       |                      | 0     |
| Governor's % Change from Base     |        |        |        |          |            |       |                      | 0     |
| Full-Time Equivalents             | 1.55   | 1.67   | 1.40   | 1.40     | 1.40       | 1.40  | 1.40                 | 1.40  |

#### 2001 - Other Misc Special Revenue

|                                   |       |        |        |         |           | -         |
|-----------------------------------|-------|--------|--------|---------|-----------|-----------|
| Balance Forward In                | 5,369 | 5,153  | 6,729  | 6,070   |           |           |
| Receipts                          | 124   | 1,028  | 2,792  |         |           |           |
| Transfers In                      |       | 25,000 | 75,000 | 50,000  |           |           |
| Balance Forward Out               | 4,690 | 3,636  | 6,070  |         |           |           |
| Expenditures                      | 803   | 27,544 | 78,451 | 56,070  |           |           |
| Biennial Change in Expenditures   |       |        |        | 106,174 | (134,521) | (134,521) |
| Biennial % Change in Expenditures |       |        |        | 375     | (100)     | (100)     |
| Governor's Change from Base       |       |        |        |         |           | 0         |
| Governor's % Change from Base     |       |        |        |         |           |           |
| Full-Time Equivalents             | 2.43  | 2.38   | 1.65   | 1.65    |           |           |

#### 3000 - Federal

| Balance Forward In                |        |        |        | 1,704 | 852       | 1,704 | 852       |
|-----------------------------------|--------|--------|--------|-------|-----------|-------|-----------|
| Receipts                          | 67,895 | 55,332 | 53,565 | 2,407 | 2,407     | 2,407 | 2,407     |
| Balance Forward Out               |        |        | 1,704  | 852   |           | 852   |           |
| Expenditures                      | 67,895 | 55,332 | 51,861 | 3,259 | 3,259     | 3,259 | 3,259     |
| Biennial Change in Expenditures   |        |        | 39,298 |       | (100,675) |       | (100,675) |
| Biennial % Change in Expenditures |        |        |        |       | (94)      |       | (94)      |
| Governor's Change from Base       |        |        |        |       |           |       | 0         |
| Governor's % Change from Base     |        |        |        |       |           |       | 0         |

## **Broadband Development**

## **Program Financing by Fund**

|                       | Actual | Actual | Actual | Estimate | Forecast Base |      | Governor's<br>Recommendation |      |
|-----------------------|--------|--------|--------|----------|---------------|------|------------------------------|------|
|                       | FY22   | FY23   | FY24   | FY25     | FY26          | FY27 | FY26                         | FY27 |
| Full-Time Equivalents |        | 1.21   | 7.92   | 7.92     | 2.04          | 2.04 | 2.04                         | 2.04 |

## **Employment and Economic Development**

## Federal Funds Summary

| Federal Agency<br>and ALN                    | Federal Grant Name<br>Brief Purpose   |         | Y 2024<br>Actual |    | FY 2025<br>Revised |    | FY 2026<br>Revised | FY 2027<br>Revised | Required<br>State<br>Match or<br>MOE? | FTEs |
|--|---|---------|------------------|----|--------------------|----|--------------------|--------------------|---------------------------------------|------|
|  | Small Cities Community Development<br>Block Grants (CDBG) For the benefit of<br>eligible non- entitlement local units of<br>government for community development  |         |                  |    |                    |    |                    |                    |                                       |      |
| US HUD 14.228                                | needs.<br>Community Development Block Grant<br>CARES Act (CDBG-CV) Activities that<br>benefit low- and moderate-income<br>persons by providing housing, a<br>permanent job, a public service, or access<br>to new or significantly improved<br>infrastructure. The remaining 30 percent<br>may be used to eliminate slum or<br>blighted conditions, or to address an  | \$      | 23,348           | Ş  | 18,850             | Ş  | 18,850             | \$<br>18,850       | Match                                 | 2.20 |
| US HUD 14.228                                | urgent need for which the grantee<br>certifies it has no other funding.   | \$      | 1,313            | \$ | -                  | \$ | -                  | \$<br>-            |                                       | 1.50 |
| Environmental<br>Protection Agency<br>66.818 | Brownfield/Petroleum Cleanup Provide<br>loans to public or private entities for<br>clean-up of contaminated property.   | \$      | 8                | \$ | 205                |    | 150                | 150                |                                       | 0.01 |
| Environmental<br>Protection Agency<br>66.818 | Brownfield/Petroleum Cleanup Provide<br>loans to public or private entities for<br>clean-up of contaminated property.   | \$      | -                | \$ | 200                | \$ | 200                | \$<br>200          | Match                                 |      |
|  | TOTAL: B221011 - Community<br>Finance   | \$      | 24,669           | \$ | 19,255             | \$ | 19,200             | \$<br>19,200       |                                       | 3.71 |
| Small Business<br>Administration<br>59.037   | Small Business Development Centers<br>Financing small business development<br>center services.  | \$      | 2,279            | \$ | -                  | \$ | -                  | \$<br>-            | Match                                 |      |
|  | TOTAL: B221012 - Small Business<br>and Innovation   | \$      | 2,279            | \$ | -                  | \$ | -                  | \$<br>-            |                                       | _    |
| US Dept of<br>Treasury (No ALN)              | State Small Business Credit Initiative<br>(SSBCI) The SSBCI program at DEED<br>provides financial support to small<br>businesses in Minnesota by facilitating<br>access to capital through various<br>programs, such as loan guarantees,<br>venture capital investments, and<br>collateral support. Its primary purpose is<br>to leverage federal funds to strengthen<br>small business growth, promote<br>economic recovery, and ensure equitable<br>access to financing, particularly for<br>underserved and economically<br>disadvantaged communities. | \$      | 2,109            | \$ | 2,418              |    | 266                | 266                |                                       | 3.83 |
|  | TOTAL: B221013 - Business Finance   | ې<br>\$ | 2,109            |    | 2,418<br>2,418     |    | 200                | 200                |                                       | 3.83 |

| Federal Agency<br>and ALN        | Federal Grant Name<br>Brief Purpose  | 2024<br>ctual | FY 2025<br>Revised | FY 2026<br>Revised | FY 2027<br>Revised | Required<br>State<br>Match or<br>MOE? | FTEs   |
|----------------------------------|--|---------------|--------------------|--------------------|--------------------|---------------------------------------|--------|
|                                  | ARPA Statewide Travel & Tourism Grant<br>to help support regions hard hit by<br>declines to these industries through<br>projects to build new tourist attractions<br>(museums, event venues, hiking trails,<br>campgrounds, etc.), develop tourism-    |               |                    |                    |                    |                                       |        |
| Dept of Commerce                 |  |               |                    |                    |                    |                                       |        |
| - EDA 11.307                     | workforce training in the tourism sector.  | \$<br>216     | \$<br>1,800        | \$<br>1,300        | \$<br>1,300        |                                       | 0.24   |
|                                  | ARPA Statewide Planning, Research, and<br>Networks develop coordinated state-<br>wide plans for economic development<br>and data, tools, and institutional capacity<br>to evaluate and scale evidence-based<br>economic development efforts, including |               |                    |                    |                    |                                       |        |
| Dept of Commerce                 | through communities of practice and  |               |                    |                    |                    |                                       |        |
| - EDA 11.307                     | provision of technical assistance.   | \$<br>454     | \$<br>29           | \$<br>-            | \$<br>-            |                                       | -      |
| US Department of<br>Labor 17.002 | Labor Force Statistics Collects, edits,<br>analyzes and disseminates employment<br>and economic data.  | \$<br>1,481   | \$<br>1,414        | \$<br>1,400        | \$<br>1,400        |                                       | 10.29  |
|                                  | Analyst Resource Center Development,<br>maintenance and dissemination of the<br>Workforce Information Database to all  | ·             |                    |                    |                    |                                       |        |
| -                                | states for mandated use as the repository  |               |                    |                    |                    |                                       |        |
| Labor 17.207                     | of labor marker data.<br>Workforce Information Grant Provide   | \$<br>678     | \$<br>1,690        | \$<br>845          | \$<br>845          |                                       | 2.02   |
| US Department of                 | analysis of job market conditions and<br>outlook, economic indicators and  |               |                    |                    |                    |                                       |        |
| Labor 17.207                     | workforce trends.  | \$<br>614     | \$<br>597          | \$<br>597          | \$<br>597          |                                       | 5.67   |
|                                  | TOTAL: B221018 - Economic  |               |                    |                    |                    |                                       |        |
|                                  | Analysis and Information   | \$<br>3,443   | \$<br>5,530        | \$<br>4,142        | \$<br>4,142        |                                       | 18.22  |
|                                  | Unemployment Insurance Provides a<br>temporary, partial wage replacement to<br>those who become unemployed through   |               |                    |                    |                    |                                       |        |
| Labor 17.225                     | no fault of their own.<br>Unemployment Insurance Provides a<br>temporary, partial wage replacement to  | \$<br>50,952  | \$<br>66,094       | \$<br>69,399       | \$<br>72,872       |                                       | 286.66 |
| US Department of                 | those who become unemployed through  |               |                    |                    |                    |                                       |        |
| Labor 17.225                     | no fault of their own.   | \$<br>368     | \$<br>500          | \$<br>500          | \$<br>500          |                                       |        |
|                                  | Unemployment Insurance ADMIN EUISSA<br>Families First Coronavirus Response Act,<br>Public Law (Pub.L.) 116-127, Division D,<br>EUISAA. Unemployment Insurance<br>provides a temporary, partial wage<br>replacement to those who become                 |               |                    |                    |                    |                                       |        |
| US Department of                 |  |               |                    |                    | -                  |                                       |        |
| Labor 17.225                     | own.<br>TOTAL: B222020 - Unemployment  | \$<br>-       | \$<br>4,000        | \$<br>4,000        | \$<br>4,000        |                                       |        |
|                                  | Insurance  | \$<br>51,320  | \$<br>70,594       | \$<br>73,899       | \$<br>77,372       |                                       | 286.66 |
|                                  | Trade Adjustment Assistance Serves   |               |                    | -,                 | ,                  |                                       |        |
| US Department of                 | workers displaced by foreign trade and<br>provides workers reentering the<br>workforce with work search, relocation,   |               |                    |                    |                    |                                       |        |
| Labor 17.245                     | job training and weekly cash benefits  | \$<br>2,387   | \$<br>8,065        | \$<br>8,065        | \$<br>8,065        |                                       | 9.40   |

| Federal Agency<br>and ALN        | Federal Grant Name<br>Brief Purpose  | 1        | FY 2024<br>Actual |          | FY 2025<br>Revised |          | FY 2026<br>Revised |          | FY 2027<br>Revised | Required<br>State<br>Match or<br>MOE? | FTEs  |
|----------------------------------|--|----------|-------------------|----------|--------------------|----------|--------------------|----------|--------------------|---------------------------------------|-------|
| US Department of                 | RETAIN Demonstration Projects will test<br>the impact of early intervention<br>strategies that improve stay-at-<br>work/return-to-work (SAW/RTW)<br>outcomes of individuals who experience<br>an injury or illness while employed.<br>RETAIN projects will address both on-the-<br>job and off-the-job injuries and illnesses.<br>Individuals participating in RETAIN must<br>be employed, or at a minimum in the<br>labor force, at the time of the injury or |          |                   |          |                    |          |                    |          |                    |                                       |       |
| Labor 17.72                      | illness onset.   | \$       | 8,717             | \$       | 2,000              | \$       | 2,000              | \$       | 2,000              |                                       | 6.58  |
| US Department of<br>Labor 17.235 | Senior Community Service Employment<br>Program Provides people age 55 and<br>older to receive on the job training and<br>current work experience they need to<br>return to work.   | \$       | 1,988             | \$       | 2,098              | \$       | 2,098              | \$       | 2,098              |                                       | 0.58  |
| US Department of<br>Labor 17.258 | Workforce Innovation and Opportunity<br>Act (WIOA) Adult Programs Provides<br>year round employment training services<br>to adults.  | \$       | 8,219             | \$       | 4,753              | \$       | 4,753              | \$       | 4,753              |                                       | 4.60  |
| US Department of<br>Labor 17.278 | Workforce Innovation and Opportunity<br>Act (WIOA) Dislocated Worker Programs<br>Provides employment and training<br>services to workers who have been laid  | ć        | 0.040             | ć        | 6 229              | ć        | 6 229              | ć        | 6 229              |                                       | 17.67 |
| NPS POOL                         | off through no fault of their own.<br>NPS Pool-Admin Operations  | \$<br>\$ | 9,940<br>1,752    | \$<br>\$ | 6,228              | \$<br>\$ | 6,228              | \$<br>\$ | 6,228              |                                       | 17.67 |
|                                  | TOTAL: B223030 - ETP Adult<br>Services   | \$       | 33,003            | \$       | 23,144             | \$       | 23,144             | \$       | 23,144             |                                       | 38.83 |
| US Department of Labor 17.72     | Equitable Transition Models<br>Demonstration Grants (ETM) Project  | \$       | 715               | \$       | 2,200              | \$       | 2,200              | \$       | 2,200              |                                       |       |
| US Department of<br>Labor 17.259 | Workforce Innovation and Opportunity<br>Act (WIOA) Youth Programs Provides<br>year round employment training services<br>to disadvantaged youth.   | \$       | 8,954             | \$       | 5,618              | \$       | 5,618              | \$       | 5,618              |                                       | 6.53  |
|                                  | TOTAL: B223032 - ETP Youth<br>Programs   | \$       | 9,669             | \$       | 7,818              | \$       | 7,818              | \$       | 7,818              |                                       | 6.53  |
| US Department of<br>Labor 17.207 | Career One-Stop Provides a wide array of<br>information and interactive tools for job<br>seekers, students and other career<br>planners.   | \$       | 8,191             | \$       | 7,430              | \$       | 7,430              | \$       | 7,430              |                                       | 10.51 |
|                                  | TOTAL: B223033 - CareerOneStop   | \$       | 8,191             | \$       | 7,430              |          | 7,430              | \$       | 7,430              |                                       | 10.51 |
| US Department of<br>Labor 17.273 | Foreign Labor Provides federal tax credit<br>to employers hiring members of targeted<br>groups who have difficulty finding jobs.<br>Enables businesses to hire foreign<br>workers. Provide analysis of job market<br>conditions and outlook, economic<br>indicators and workforce trends.  | \$       | 383               | \$       | 290                | \$       | 290                | \$       | 290                |                                       | 2.28  |

| Federal Agency<br>and ALN | Federal Grant Name<br>Brief Purpose   |    | Y 2024<br>Actual |    | FY 2025<br>Revised |    | FY 2026<br>Revised |    | FY 2027<br>Revised | Required<br>State<br>Match or<br>MOE? | FTEs   |
|---------------------------|---|----|------------------|----|--------------------|----|--------------------|----|--------------------|---------------------------------------|--------|
|                           | Work Opportunity Tax Credit (WOTC)<br>Provides federal tax credit to employers<br>hiring members of targeted groups who<br>have difficulty finding jobs. Enables<br>businesses to hire foreign workers.   |    |                  |    |                    |    |                    |    |                    |                                       |        |
|                           | Provide analysis of job market conditions   |    |                  |    |                    |    |                    |    |                    |                                       |        |
| US Department of          | and outlook, economic indicators and  |    |                  |    |                    |    |                    |    |                    |                                       |        |
| Labor 17.271              | workforce trends.   | \$ | 404              | \$ | 351                | \$ | 325                | \$ | 325                |                                       | 2.68   |
|                           | NMPLSBLDGSALE Building sale proceeds  |    |                  |    |                    |    |                    |    |                    |                                       |        |
|                           | used to fund CareerForce approved   | ~  | 200              | ~  | 120                | ~  | 200                | ~  | 200                |                                       |        |
| No ALN                    | projects  | \$ | 298              | \$ | 429                | \$ | 290                | \$ | 290                |                                       | -      |
|                           | Veterans Programs Provide individualized  |    |                  |    |                    |    |                    |    |                    |                                       |        |
|                           | career services to veterans experiencing<br>significant barriers to employment and  |    |                  |    |                    |    |                    |    |                    |                                       |        |
| US Department of          | services to businesses seeking to recruit,  |    |                  |    |                    |    |                    |    |                    |                                       |        |
| Labor 17.801              | hire, and retain veterans.  | \$ | 2,953            | \$ | 3,123              | \$ | 2,473              | \$ | 2,473              |                                       | 22.00  |
|                           | Employment Services Wagner- Peyser  | Ŧ  | _,               | Ŧ  |                    | Ŧ  | _,                 | Ŧ  | _,                 |                                       | 22.00  |
|                           | Provides labor exchange services to   |    |                  |    |                    |    |                    |    |                    |                                       |        |
| US Department of          | individuals seeking employment and to   |    |                  |    |                    |    |                    |    |                    |                                       |        |
| Labor 17.207              | businesses seeking workers.   | \$ | 10,285           | \$ | 12,467             | \$ | 12,467             | \$ | 12,467             |                                       | 67.28  |
|                           | Employment Services Wagner- Peyser  |    |                  |    |                    |    |                    |    |                    |                                       |        |
|                           | Provides labor exchange services to   |    |                  |    |                    |    |                    |    |                    |                                       |        |
| -                         | individuals seeking employment and to   |    |                  |    |                    |    |                    |    |                    |                                       |        |
| Labor 17.207              | businesses seeking workers.   | \$ | 1,164            | \$ | 1,392              | \$ | 1,355              | \$ | 1,355              |                                       | 8.43   |
|                           | Help persons with criminal records,<br>including ex-offenders recovering from   |    |                  |    |                    |    |                    |    |                    |                                       |        |
| US Department of          | opioid and other drug addictions, obtain  |    |                  |    |                    |    |                    |    |                    |                                       |        |
| Labor 17.270              | employment.   | \$ | 20               | \$ | 30                 | \$ | 30                 | \$ | 30                 |                                       | 0.07   |
|                           | First Step Act (PROWD) to provide pre-<br>and post-release individualized career<br>pathways training, employment seeking<br>skills development, employment<br>attainment, and sustainability services to |    |                  |    |                    |    |                    |    |                    |                                       |        |
|                           | Individuals currently residing in the four  |    |                  |    |                    |    |                    |    |                    |                                       |        |
|                           | minimum- or low-security Federal Bureau   |    |                  |    |                    |    |                    |    |                    |                                       |        |
|                           | of Prisons (BOP) correctional facilities in   |    |                  |    |                    |    |                    |    |                    |                                       |        |
| Labor 17.270              | Minnesota   | \$ | 1,748            | Ş  | 3,350              | \$ | 3,350              | \$ | 3,350              |                                       | 8.79   |
|                           |   |    |                  |    |                    |    |                    |    |                    |                                       |        |
| No ALN                    | Subgrant agreements   | \$ | 3,836            | \$ | 2,973              | \$ | 2,930              | \$ | 2,930              |                                       | 13.18  |
|                           | TOTAL: B223131 - Career Force   |    |                  |    | 24.42-             |    |                    |    |                    |                                       |        |
|                           | Systems   | \$ | 21,091           | Ş  | 24,405             | \$ | 23,510             | Ş  | 23,510             |                                       | 124.71 |
|                           | Disability Determination Provides   |    |                  |    |                    |    |                    |    |                    |                                       |        |
|                           | determinations on social security   |    |                  |    |                    |    |                    |    |                    |                                       |        |
| Social Security           | disability insurance eligibility, verification<br>information to rehabilitation agencies  |    |                  |    |                    |    |                    |    |                    |                                       |        |
| Administration            | and resources for customers eligible for  |    |                  |    |                    |    |                    |    |                    |                                       |        |
| 96.001                    | Ticket to Work program.   | \$ | 36,090           | \$ | 33,263             | \$ | 36,152             | \$ | 37,521             |                                       | 167.44 |
|                           | TOTAL: B223535 - Disability   |    |                  | Ċ  | ,                  |    | ,                  | Ė  | ,                  |                                       |        |
|                           | Determination Services  | \$ | 36,090           | \$ | 33,263             | \$ | 36,152             | \$ | 37,521             |                                       | 167.44 |
|                           | State Trade and Export Promotion (STEP)   | 1  |                  |    |                    |    |                    |    |                    |                                       |        |
| Small Business            | to provide grants to states to carry out  |    |                  |    |                    |    |                    |    |                    |                                       |        |
| Administration            | export programs that assist eligible small  |    |                  |    |                    |    |                    |    |                    |                                       |        |
| 59.061                    | businesses.   | \$ | 43               | \$ | -                  | \$ | -                  | \$ | -                  | Match                                 |        |
|                           | TOTAL: B225050 - Minnesota Trade  |    |                  |    |                    |    |                    |    |                    |                                       |        |
|                           | Office  | \$ | 43               | \$ | -                  | \$ | -                  | \$ | -                  |                                       | -      |

| Federal Agency<br>and ALN                              | Federal Grant Name<br>Brief Purpose  |          | FY 2024<br>Actual |          | FY 2025<br>Revised |    | FY 2026<br>Revised |          | FY 2027<br>Revised | Required<br>State<br>Match or<br>MOE? | FTEs   |
|--|--|----------|-------------------|----------|--------------------|----|--------------------|----------|--------------------|---------------------------------------|--------|
| US Department of<br>Education 84.421                   | Disability Innovation Fund An Innovative<br>Model Demonstration using Progressive<br>Employment and a dual-customer<br>approach to support people in exploring,<br>trying, and achieving CIE in the<br>transportation industry / Support<br>innovative activities aimed at improving<br>the outcomes of individuals with<br>disabilities | \$       | 751               | Ş        | 5,202              | \$ | 5,233              | \$       | 5,233              |                                       | 4.12   |
| US Department of<br>Education 84.187                   | Basic Supported Employment Provides<br>assessment, vocational evaluations,<br>counseling, training, and job placement<br>services for persons with significant<br>disabilities.  | \$       | 17                | \$       | 18                 | \$ | 18                 | \$       | 18                 | Match                                 |        |
| US Department of                                       | Basic Employment Provides assessment,<br>vocational evaluations, counseling,<br>training, and job placement services for   |          |                   |          |                    |    |                    |          |                    |                                       |        |
| Education 84.126<br>Interagency<br>agreement No<br>ALN | persons with significant disabilities.<br>VR Special Projects  | \$<br>\$ | 82,529            | \$<br>\$ | 91,752             |    | 91,752             | \$<br>\$ | 91,752             | Both                                  | 315.95 |
|  | TOTAL: B226060 - Vocational<br>Rehabilitation Services   | \$       | 83,297            |          | 96,977             |    | 97,004             | \$       | 97,004             |                                       | 320.07 |
| Health & Human<br>Services 93.432                      | Health Network Funding to recruit, hire,<br>and train public health workers to<br>respond to the COVID-19 pandemic and<br>prepare for future public health   | \$       | 270               | \$       | 110                | Ś  | _                  | \$       | _                  |                                       |        |
| Health & Human<br>Services<br>93.432C                  | Independent Living Services C to support<br>a network of centers for independent<br>living centers for Covid-19 related needs.   | \$       | 35                |          |                    | \$ | -                  | \$       | -                  |                                       |        |
| Health & Human   | Independent Living Services B Provides<br>independent living skills training,<br>information and referral, systems<br>advocacy, and peer support services to<br>parsone with disabilities  | Ś        | 585               | ¢        | 7 056              | ¢  | 576                | ć        | E76                | Match                                 | 0.42   |
| Services 93.369<br>Health & Human<br>Services 93.432   | persons with disabilities.<br>Independent Living Services C To support<br>a network of centers for independent<br>living (centers or CILs).  | \$<br>\$ | 1,212             | Ŷ        | 7,056              |    | 1,848              |          | 1,848              | Match                                 | 0.42   |
| 3611165 33.432   | TOTAL: B226062 - Independent<br>Living   | \$       | 2,101             |          |                    |    | 2,424              | \$       | 2,424              |                                       | 0.42   |
| US Department of Education 84.126                      | Basic Employment Provides assessment,<br>vocational evaluations, counseling,<br>training, Braille, and job placement<br>services.  | \$       | 14,028            |          | 20,800             |    | 22,500             | \$       | 22,500             |                                       | 145.00 |
| US Department of                                       | Disability Innovation Fund An Innovative<br>Model Demonstration using Progressive<br>Employment and a dual-customer<br>approach to support people in exploring,<br>trying, and achieving CIE in the<br>transportation industry / Support<br>innovative activities aimed at improving<br>the outcomes of individuals with<br>disabilities | \$       | -                 | \$       | 9,000              |    | 9,000              |          | 9,000              |                                       | 175.00 |

| Federal Agency<br>and ALN                 | Federal Grant Name<br>Brief Purpose  |    | FY 2024<br>Actual |    | FY 2025<br>Revised |    | FY 2026<br>Revised |    | FY 2027<br>Revised | Required<br>State<br>Match or<br>MOE? | FTEs   |
|---|--|----|-------------------|----|--------------------|----|--------------------|----|--------------------|---------------------------------------|--------|
| Health & Human<br>Services CFDA<br>93.369 | Independent Living Services B Provides<br>assistance to older blind persons with<br>disabilities to live independently.  | \$ | 25                | \$ | 110                | \$ | 70                 | \$ | 70                 |                                       | 1.00   |
| US Department of                          | Older Blind Support services for<br>individuals age 55 or older whose severe<br>visual impairment makes competitive<br>employment difficult to obtain but for<br>whom independent living goals are       |    |                   |    |                    |    |                    |    |                    |                                       |        |
| Education 84.177                          | feasible.  | \$ | 1,557             | \$ | 4,000              | \$ | 5,000              | \$ | 5,000              |                                       | 40.00  |
| Interagency<br>agreement No               |  | ć  | 707               | ć  | 725                | ć  | 850                | ć  | 050                |                                       | 26.00  |
| ALN                                       | Education Agreement<br>TOTAL: B227070 - State Services for   | \$ | 707               | \$ | 725                | Ş  | 008                | Ş  | 850                |                                       | 26.00  |
|   | The Blind  | \$ | 16,317            | \$ | 34,635             | \$ | 37,420             | \$ | 37,420             |                                       | 212.00 |
| Dept of Treasury<br>21.029                | Broadband ARPA CPF invest in capital<br>assets that meet communities' critical<br>needs in the short- and long-term, with a<br>key emphasis on making funding<br>available for broadband infrastructure. | \$ | 54,251            | \$ | 47,431             | \$ | -                  | \$ | _                  |                                       | 2.76   |
| Dept of Commerce<br>11.035                | BrdBnd Equity Access & Deploy (BEAD)<br>broadband planning, deployment,<br>mapping, equity, and adoption activities  | \$ | 707               | \$ | 2,023              | \$ | 852                | \$ | 852                |                                       | 3.12   |
| Dept of Commerce<br>11.032                | Digital Equity Planning to develop digital<br>equity plans   | \$ | 375               | \$ | 2,407              | \$ | 2,407              | \$ | 2,407              |                                       | 2.04   |
|   | TOTAL: B229090 - Broadband Dev<br>Office   | \$ | 55,332            | \$ | 51,861             | \$ | 3,259              | \$ | 3,259              |                                       | 7.92   |
|   | Federal [3000] Fund – Agency Total   | \$ | 348,955           | \$ | 387,914            | \$ | 335,668            | \$ | 340,510            |                                       | 1,201  |
|   | Paid Family Medical Lv Study   | \$ | 622               | \$ | -                  | \$ | -                  | \$ | -                  |                                       |        |
|   | ARPA [3015] Fund – Agency Total  | \$ | 622               |    |                    |    |                    |    |                    |                                       | -      |
|   | Federal Fund – Agency Total  | \$ | 349,577           | \$ | 387,914            | \$ | 335,668            | \$ | 340,510            |                                       | 1,201  |

## **Employment and Economic Development**

## **Grants Funding Detail**

| Pederal or State<br>or Both (citation)Purpose/ Recipient Type(s)<br>Eligibility CriteriaFY 2024FY 2025FY 2026Rural Policy and Dev<br>Center<br>to carry out the duties of the center of Rural Policy and Development<br>to carry out the duties of the center<br>Recipient Type(s). Eural policy and development center\$\$\$\$\$Contaminated Cleanup<br>GrantsPurpose: Investigate and clean up contaminated sites for<br>private or public redevelopment.<br>Recipient Type(s): Cities/Counties, Port Authorities, EDA,<br>HRA\$ <t< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th>Program Name</th></t<>  |         |          |       |        |        |              |    |          |   | Program Name         |
|---|---------|----------|-------|--------|--------|--------------|----|----------|---|----------------------|
| or Both (citation)Eligibility CriteriaFY 2024FY 2025FY 2026Rural Policy and Dev<br>Centerto the board of the Center for Rural Policy and Development<br>to carry out the duties of the center\$\$\$MS 116/.4221Recipient Type(s): Rural policy and development center\$\$\$\$Contaminated Cleanup<br>Grantsprozes: Investigate and clean up contaminated sites for<br>private or public redevelopment<br>Recipient Type(s): Cities/Counties, Port Authorities, EDA,<br>HRA\$\$1.293\$6,200\$4,099\$Emerging Entrpm<br>RevolvingPurpose: Provide financial assistance through grants to<br>nonprofit corporations, Tribal economic development<br>for minority and low-income individuals, supporting<br>businesses owned by minority or low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$  |         |          |       |        |        |              |    |          | Purpose / Recipient Type(s)                                 | -                    |
| Rural Policy and Dev       Purpose: Earnings in the account are annually appropriated         Center       to to the board of the Center for Nural Policy and Development         NS 1161.4221       to carry out the duties of the center         Contaminated Cleanup       Purpose: Investigate and clean up contaminated sites for<br>Grants       \$ 1.293       \$ 6.200       \$ 4,090       \$         Emerging Entrpnr       Recipient Type(s): Cities/Counties, Port Authorities, EDA,<br>HRA       \$ 1.293       \$ 6.200       \$ 4,090       \$         Emerging Entrpnr       Purpose: Provide financial assistance through grants to<br>nonprofit corporations, Tribal economic development       \$ 1.293       \$ 6,200       \$ 4,090       \$         Emerging Entrpnr       Purpose: Provide financial assistance through grants to<br>nonprofit corporations, Tribal economic development       \$ 1.293       \$ 6,200       \$ 4,090       \$         Revolving       nonprofit corporations, Tribal economic development financial institutions.<br>These grants fund loans aimed at promoting economic<br>development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>businesses owned by minority or low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises       \$ 5       \$ 513       \$ 1.37       \$         Indian Business Loan       Purpose: Abdity of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minnority   | FY 2027 |          | 2026  | EV 202 | 125    | EV 2025      |    | EV 2024  |   |                      |
| Center       to the board of the Center for Rural Policy and Development       s       <  | 112027  |          | 2020  | 11202  | 125    | 112023       |    | 112024   |   |                      |
| MS 116J.4221       to carry out the duties of the center       \$       \$       10         Contaminated Cleanup       Perpose: Investigate and clean up contaminated sites for private or public redevelopment       \$       1,293       \$       6,200       \$       4,090       \$         MS 115J.C08 4       Recipient Type(s): Cities/Counties, Port Authorities, EDA, HRA       \$       1,293       \$       6,200       \$       4,090       \$         Emerging Entrpm       Purpose: Provide financial assistance through grants to nonprofit corporations, Tribal economic development       \$       1,293       \$       6,200       \$       4,090       \$         MS 115J.M.18       entities, and community development financial institutions. These grants fund loans aimed at promoting economic development, encouraging private investment, creating jobs for minority and low-income persons, women, veterans, or people with disabilities, and strengthening minority business enterprises       Recipient Type(s): Awards grants to nonprofit corporations, Tribal economic development financial institutions. Tribal economic development private individuals, supporting businesses owned by minority and low-income individuals. Supporting the program, these entities must demonstrate their capacity for economic development by having a knowledgeable board, technical project analysis skills, familiarity with funding sources, a history of successful economic individuals.       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$   |         |          |       |        |        |              |    |          |   | •                    |
| Recipient Type(s): Rural policy and development center\$\$10Contaminated CleanupPurpose: Investigate and clean up contaminated sites for<br>private or public redevelopmentNNS 115C.08 4Recipient Type(s): Cities/Countes, Port Authorities, EDA,<br>HRA\$1,293\$6,200\$4,090\$Emerging EntrpmPurpose: Provide financial assistance through grants to<br>nonprofit corporations, Tribal economic development\$1,293\$6,200\$4,090\$MS 115C.08 4entities, and community development financial institutions.<br>These grants fund loans aimed at promoting economic<br>development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>businesses owned by minority or low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development thild, and nonmunity<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$\$\$\$\$\$\$\$\$\$\$\$\$Indian Business Loan<br>Program <br< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></br<>   |         |          |       |        |        |              |    |          |   |                      |
| Contaminated Cleanup       Purpose: Investigate and clean up contaminated sites for<br>private or public redevelopment         MS 115C.08 4       Recipient Type(s): Cities/Counties, Port Authorities, EDA,<br>HRA       \$ 1,293 \$ 6,200 \$ 4,090 \$         Emerging Entrpm       Purpose: Provide financial assistance through grants to<br>nonprofit corporations, Tribal economic development<br>entities, and community development financial institutions.<br>These grants fund loans aimed at promoting economic<br>development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>businesses owned by minority ro low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development thick, and community<br>development financial institutions. To be eligible for the<br>program, these entities, must demonstrate their capacity for<br>economic development by having loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria       \$ 5 513 \$ 137 \$         Indian Business Loan<br>NS 116J.64       Purpose: Administrative grant to process and collect loans<br>affiliated loan recipient tribes       \$ 1,456 \$ 74 \$         21st Century Fund<br>MS 116J.64       Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (Including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,  |         |          |       |        | 10     | ć            | ć  |          | -   | 1110 1103. 1221      |
| Grants<br>MS 115C.08 4private or public redevelopment<br>Recipient Type(s): Citles/Counties, Port Authorities, EDA,<br>HRAS1,293S6,200S4,090SEmerging Entrpm<br>RevolvingPurpose: Provide financial assistance through grants to<br>nonprofit corporations, Tribal economic development<br>entities, and community development financial institutions.<br>These grants fund loans aimed at promoting economic<br>development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>businesses owned by minority or low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development entities, and community<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic individues,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and etablished relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$\$ 5\$ 1,456\$ 74\$Indian Business Loan<br>Program<br>MS 116J.64Purpoes: Support economic divesification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (Including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>minfrastructure to aid<br>minal, steel, and other industry processing, production,\$\$ 1,456\$ 74 <td< td=""><td></td><td></td><td></td><td></td><td>10</td><td>Ŷ</td><td>7</td><td>-</td><td></td><td>Contaminated Cleanup</td></td<> |         |          |       |        | 10     | Ŷ            | 7  | -        |   | Contaminated Cleanup |
| MS 115C.08 4       Recipient Type(s): Cities/Counties, Port Authorities, EDA,<br>HRA       \$ 1,293       \$ 6,200       \$ 4,090       \$         Emerging Entrpm       Purpose: Provide financial assistance through grants to<br>nonprofit corporations, Tribal economic development<br>entities, and community development financial institutions.<br>These grants fund loans aimed at promoting economic<br>development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>businesses owned by minority for low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development entities, and community<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria<br>and repayments for the Indian Business Loan Program<br>NS 116J.64       \$ 513       \$ 1,456       \$ 74       \$<br>21st Century Fund<br>NS 116J.423         MS 116J.423       Purpose: Support economic diversification and<br>mineral, steel, and other industry processing, production,<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,       \$       \$ 1,456       \$ 74       \$   |         |          |       |        |        |              |    |          |   | •                    |
| HRA\$ 1,293\$ 6,200\$ 4,090\$Emerging Entrpnr<br>RevolvingPurpose: Provide financial assistance through grants to<br>nonprofit corporations, Tribal economic development<br>development financial institutions.<br>These grants fund loans aimed at promoting economic<br>development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>businesses owned by minority or low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development entities, and community<br>development financial institutions.<br>To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development forminority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513\$ 137\$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>affiliated loan recipient tribes\$ 1,456\$ 74\$21st Century Fund<br>MS 116J.423Purpose: submit the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,\$ 1,456\$ 74\$   |         |          |       |        |        |              |    |          |   |                      |
| Emerging Entrpnr       Purpose: Provide financial assistance through grants to<br>nonprofit corporations, Tribal economic development<br>MS 116M.18       Purpose: Provide financial assistance through grants to<br>nonprofit corporations, Tribal economic development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>businesses owned by minority or low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development tentities, and community<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria       \$ 513 \$ 137 \$         Indian Business Loan<br>Program<br>MS 116J.64       Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>Recipient Type(s): Community Finance Organizations<br>affiliated loan recipient tites       \$ 1,456 \$ 74 \$         21st Century Fund<br>MS 116J.423       Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,                         | 4,090   | Ś        | 4,090 | \$     | 6.200  | \$ 6         | Ś  | \$ 1,293 |   | 11150.004            |
| Revolvingnonprofit corporations, Tribal economic developmentMS 116M.18entities, and community development financial institutions.<br>These grants fund loans aimed at promoting economic<br>development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>businesses owned by minority or low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority businesse enterprises<br>Recipient Type(5): Awards grants to nonprofit corporations,<br>Tribal economic development their capacity for<br>economic development private investment, creating jobs<br>for minority and low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(5): Awards grants to nonprofit corporations,<br>Tribal economic development their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513 \$ 137 \$Indian Business Loam<br>Program<br>And repayments for the Indian Business Loan Program<br>Recipient Type(5): Community Finance Organizations<br>affiliated loan recipient tribes\$ \$ 1,456 \$ 74 \$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastruture to aid<br>mineral, steel, and other industry processing, product                            | .,      | ÷        | .,    | Ŷ      | 0,200  | φ °)         | Ť  | - 1,200  |   | Emerging Entronr     |
| MS 116M.18entities, and community development financial institutions.<br>These grants fund loans aimed at promoting economic<br>development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>   |         |          |       |        |        |              |    |          |   |                      |
| These grants fund loans aimed at promoting economic<br>development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>businesses owned by minority or low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Triabl economic development entities, and community<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 5513\$ 137\$Indian Business Loam<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>affiliated loan recipient Tripe(s): community Finance Organizations<br>affiliated loan recipient tribes\$ 1,456\$ 74\$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,\$\$ 1,456\$ 74\$   |         |          |       |        |        |              |    |          |   |                      |
| development, encouraging private investment, creating jobs<br>for minority and low-income individuals, supporting<br>businesses owned by minority or low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development entities, and community<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513\$ 137\$Indian Business Loam<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>affiliated loan recipient tribes\$ 1,456\$ 74\$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,\$\$ 1,456\$ 1,456\$\$ 4\$   |         |          |       |        |        |              |    |          |   |                      |
| for minority and low-income individuals, supporting<br>businesses owned by minority or low-income persons,<br>women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development entities, and community<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513 \$ 137 \$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>affliated loan recipient tribes\$ 1,456 \$ 74 \$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,  |         |          |       |        |        |              |    |          |   |                      |
| women, veterans, or people with disabilities, and<br>strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development entities, and community<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513 \$ 137 \$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>MS 116J.423\$ 1,456 \$ 74 \$Sust Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,\$ 1161.64   |         |          |       |        |        |              |    |          |   |                      |
| strengthening minority business enterprises<br>Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development entities, and community<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513\$ 137\$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>Recipient Type(s): Community Finance Organizations<br>affiliated loan recipient tribes\$ 1,456\$ 74\$21st Century Fund<br>MS 116J.423Purpose: Support economic (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,\$\$ 1 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>businesses owned by minority or low-income persons,</td> <td></td>   |         |          |       |        |        |              |    |          | businesses owned by minority or low-income persons,         |                      |
| Recipient Type(s): Awards grants to nonprofit corporations,<br>Tribal economic development entities, and community<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513\$ 137\$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>Recipient Type(s): Community Finance Organizations<br>affiliated loan recipient tribes\$ 1,456\$ 74\$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,\$\$ 1.456\$ 7.4\$  |         |          |       |        |        |              |    |          | women, veterans, or people with disabilities, and           |                      |
| Tribal economic development entities, and community<br>development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513\$ 137\$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>Recipient Type(s): Community Finance Organizations<br>affiliated loan recipient tribes\$ 1,456\$ 74\$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,\$\$ 1.456\$ 74\$  |         |          |       |        |        |              |    |          | strengthening minority business enterprises                 |                      |
| development financial institutions. To be eligible for the<br>program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513\$ 137\$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>MS 116J.64Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,Indian successing, production,Indian Successing, production,Indian Successing, production,   |         |          |       |        |        |              |    |          | Recipient Type(s): Awards grants to nonprofit corporations, |                      |
| program, these entities must demonstrate their capacity for<br>economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513\$ 137\$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>MS 116J.64Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production, </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Tribal economic development entities, and community</td> <td></td>   |         |          |       |        |        |              |    |          | Tribal economic development entities, and community         |                      |
| economic development by having a knowledgeable board,<br>technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513 \$ 137 \$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>Recipient Type(s): Community Finance Organizations<br>affiliated loan recipient tribes\$ 1,456 \$ 74 \$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,   |         |          |       |        |        |              |    |          | development financial institutions. To be eligible for the  |                      |
| technical project analysis skills, familiarity with funding<br>sources, a history of successful economic initiatives,<br>experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513\$ 137\$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>Recipient Type(s): Community Finance Organizations<br>affiliated loan recipient tribes\$ 1,456\$ 74\$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,\$\$ 1.456\$ 1.457  |         |          |       |        |        |              |    |          | program, these entities must demonstrate their capacity for |                      |
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| experience managing a revolving loan account, collaboration<br>with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>technical project analysis skills, familiarity with funding</td><td></td></th<>  |         |          |       |        |        |              |    |          | technical project analysis skills, familiarity with funding |                      |
| with job referral networks for minority and low-income<br>individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$ 513 \$ 137 \$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>MS 116J.64Purpose: Community Finance Organizations<br>affiliated loan recipient tribes\$ 1,456 \$ 74 \$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,  |         |          |       |        |        |              |    |          | sources, a history of successful economic initiatives,      |                      |
| individuals, and established relationships with minority<br>communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteria\$<   |         |          |       |        |        |              |    |          | experience managing a revolving loan account, collaboration |                      |
| communities. Additionally, the department must review and<br>renew agreements every five years based on specific<br>performance criteriasssssIndian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>Recipient Type(s): Community Finance Organizations<br>affiliated loan recipient tribesrepayments<br>ss1,456s74s21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,ssssss   |         |          |       |        |        |              |    |          | with job referral networks for minority and low-income      |                      |
| renew agreements every five years based on specific<br>performance criteria\$513\$137\$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>Recipient Type(s): Community Finance Organizations<br>affiliated loan recipient tribes\$1,456\$74\$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,\$\$\$\$\$\$\$   |         |          |       |        |        |              |    |          | individuals, and established relationships with minority    |                      |
| performance criteria\$513\$137\$Indian Business Loan<br>Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>Recipient Type(s): Community Finance Organizations<br>affiliated loan recipient tribesImage: Community Finance Organizations<br>stribung finance Organizations<br>stribung finance Organizations<br>affiliated loan recipient tribesImage: Community Finance Organizations<br>stribung finance Organizations<br>stribung finance Organizations<br>affiliated loan recipient tribesImage: Community Finance Organizations<br>stribung finance Organizations<br>stribung finance Organizations<br>affiliated loan recipient tribesImage: Community Finance Organizations<br>stribung finance Organizations<br>stribung finance Organizations<br>affiliated loan recipient tribesImage: Community Finance Organizations<br>stribung finance Organizations<br>stribung finance Organizations<br>stribung finance Organizations<br>affiliated loan recipient tribesImage: Community Finance Organizations<br>stribung finance Organizations<br>stribung finance Organization and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,Image: Community Finance Organization<br>steelImage: Community Finance Organization<br>steel<  |         |          |       |        |        |              |    |          | communities. Additionally, the department must review and   |                      |
| Indian Business LoanPurpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan ProgramS 116 J. 64S 116 J. 64 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>renew agreements every five years based on specific</td><td></td></t<>  |         |          |       |        |        |              |    |          | renew agreements every five years based on specific         |                      |
| Indian Business LoanPurpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>MS 116J.64Purpose: Administrative grant to process and collect loans<br>and repayments for the Indian Business Loan Program<br>(S): Community Finance Organizations<br>affiliated loan recipient tribes\$1,456\$74\$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,Image: Coll of the state is a state          | 137     | \$       | 137   | \$     | 513    | \$           | \$ |          | performance criteria  |                      |
| Program       and repayments for the Indian Business Loan Program         MS 116J.64       Recipient Type(s): Community Finance Organizations<br>affiliated loan recipient tribes       \$       1,456       \$       74       \$         21st Century Fund       Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,       Image: Competition of the competitio  |         | <u> </u> |       |        |        |              | Ė  |          | Purpose: Administrative grant to process and collect loans  | Indian Business Loan |
| affiliated loan recipient tribes\$1,456\$74\$21st Century Fund<br>MS 116J.423Purpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,\$\$1,456\$74\$   |         |          |       |        |        |              |    |          |   | Program              |
| 21st Century FundPurpose: Support economic diversification and<br>competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,31,4303743  |         |          |       |        |        |              |    |          | Recipient Type(s): Community Finance Organizations          | MS 116J.64           |
| 21st Century Fund       Purpose: Support economic diversification and         MS 116J.423       competitiveness within the taconite assistance area. The fund is used to make loans (including forgivable loans), equity investments, and grants for infrastructure to aid mineral, steel, and other industry processing, production,   | 74      | ć        | 74    | ć      | 1 456  | ¢ 1.         | ć  |          | affiliated loan recipient tribes                            |                      |
| MS 116J.423 competitiveness within the taconite assistance area. The<br>fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,  | 74      | Ļ        | /4    | Ŷ      | 1,430  | γ <u>τ</u> , | Ŷ  |          | Purpose: Support economic diversification and               | 21st Century Fund    |
| fund is used to make loans (including forgivable loans),<br>equity investments, and grants for infrastructure to aid<br>mineral, steel, and other industry processing, production,  |         |          |       |        |        |              |    |          |   |                      |
| equity investments, and grants for infrastructure to aid mineral, steel, and other industry processing, production,   |         |          |       |        |        |              |    |          |   | 1103.425             |
| mineral, steel, and other industry processing, production,  |         |          |       |        |        |              |    |          |   |                      |
|   |         |          |       |        |        |              |    |          |   |                      |
| manufacturing, or technology projects. The focus is on  |         |          |       |        |        |              |    |          |   |                      |
| enhancing economic development in the designated area   |         |          |       |        |        |              |    |          |   |                      |
| Recipient Type(s): Municipalities, counties, and county   |         |          |       |        |        |              |    |          |   |                      |
| regional rail authorities for public infrastructure projects  |         |          |       |        |        |              |    |          |   |                      |
| that support eligible industry projects. Additionally,  |         |          |       |        |        |              |    |          |   |                      |
| companies within the taconite assistance area can receive   |         |          |       |        |        |              |    |          |   |                      |
| loans or equity investments, which may require matching   |         | 1        |       |        |        |              | 1  |          |   |                      |
| investments from the company. Eligibility is determined   |         |          |       |        |        |              |    |          |   |                      |
| based on the project's potential to contribute to economic  |         |          |       |        |        |              |    |          |   |                      |
| diversification and competitiveness in the taconite   |         |          |       |        |        |              |    |          |   |                      |
| assistance area, with thorough due diligence conducted  |         |          |       |        |        |              |    |          |   |                      |
| before any commitment \$ 98,212 \$ 7,083 \$   | 7,083   | ¢        | 7 092 | ¢.     | 98 212 | \$ 02        | ¢  |          |   |                      |

| Program Name          |  |      |       |    |        |    |        |    |        |
|-----------------------|--|------|-------|----|--------|----|--------|----|--------|
| Federal or State      | Purpose/ Recipient Type(s)                                     |      |       |    |        |    |        |    |        |
| or Both (citation)    | Eligibility Criteria   | FY 2 | 024   | F  | Y 2025 | F  | Y 2026 | FY | 2027   |
| Small Bus Emergency   | Purpose: Provide financial support for small businesses        |      |       |    |        |    |        |    |        |
| Loan Prog             | during emergencies. It serves as a special revenue fund to     |      |       |    |        |    |        |    |        |
| MS 116M.18 9          | address immediate financial needs and ensure the               |      |       |    |        |    |        |    |        |
|                       | continued operation and stability of small businesses facing   |      |       |    |        |    |        |    |        |
|                       | critical situations  |      |       |    |        |    |        |    |        |
|                       | Recipient Type(s): The account is intended to support small    |      |       |    |        |    |        |    |        |
|                       | businesses in times of emergency. The eligibility              |      |       |    |        |    |        |    |        |
|                       | requirements would likely align with the program's broader     |      |       |    |        |    |        |    |        |
|                       | goals of supporting businesses owned by minority or low-       |      |       |    |        |    |        |    |        |
|                       | income persons, women, veterans, or people with                |      |       |    |        |    |        |    |        |
|                       | disabilities, although further details would need to be        |      |       |    |        |    |        |    |        |
|                       | confirmed through related regulations or administrative        |      |       |    |        |    |        |    |        |
|                       | guidelines   |      |       | \$ | 5,447  |    |        |    |        |
| Contaminated Site     | Purpose: Revenues derived from the tax, interest, and          |      |       |    | ,      |    |        |    |        |
| Cleanup               | penalties received from contaminated site cleanup and          |      |       |    |        |    |        |    |        |
| MS 270.97             | development  |      |       |    |        |    |        |    |        |
|                       | Recipient Type(s): Cities/Towns                                | \$   | -     | \$ | 963    | \$ | 250    | \$ | 250    |
| MN Job Creation       | Purpose: Encourage capital investment and high wage job        |      |       |    |        |    |        |    |        |
| 23 053 20 002 02Q     | creation by business   |      |       |    |        |    |        |    |        |
|                       | Recipient Type(s): Business in select industries that enter    |      |       |    |        |    |        |    |        |
|                       | into a construction and job creation business subsidy          |      |       |    |        |    |        |    |        |
|                       | agreement  | \$   | 347   | \$ | 10,000 | \$ | 10,000 | \$ | 10,000 |
| Minnesota Investment  | Purpose: Grants to local units of government who provide       |      |       |    |        |    |        |    |        |
| Fund                  | loans to assist expanding businesses. All projects must meet   |      |       |    |        |    |        |    |        |
| 23 053 20 002 02R     | minimum criteria for private investment, number of jobs        |      |       |    |        |    |        |    |        |
|                       | created or retained, and wages paid. At least 50 percent of    |      |       |    |        |    |        |    |        |
|                       | total project costs must be privately financed through owner   |      |       |    |        |    |        |    |        |
|                       | equity and other lending sources (most applications selected   |      |       |    |        |    |        |    |        |
|                       | for funding have at least 70 percent private financing). or to |      |       |    |        |    |        |    |        |
|                       | maintain existing employment, and for business start-up,       |      |       |    |        |    |        |    |        |
|                       | expansions, and retention                                      |      |       |    |        |    |        |    |        |
|                       | Recipient Type(s): Cities, counties, townships, certain        |      |       |    |        |    |        |    |        |
|                       | development authorities and recognized Indian tribal           |      |       |    |        |    |        |    |        |
|                       | governments are eligible                                       | \$   | 1,484 | \$ | 11,849 | \$ | 11,849 | \$ | 11,849 |
| Contaminated Grants   | Purpose: Investigate and clean up of contaminated sites for    |      |       |    |        |    |        |    |        |
| 23 053 20 002 021     | private or public redevelopment                                |      |       |    |        |    |        |    |        |
|                       | Recipient Type(s): Cities/Counties, Port Authorities, EDA,     |      |       |    |        |    |        |    |        |
|                       | HRA  | \$   | 107   | \$ | 4,318  | \$ | 1,772  | \$ | 1,772  |
| Redevelopment Grant   | Purpose: Investigate and clean up of contaminated sites for    |      |       |    |        |    |        |    |        |
| Program               | private or public redevelopment                                |      |       |    |        |    |        |    |        |
| 23 053 20 002 02S     | Recipient Type(s): Cities/Counties, Port Authorities, EDA,     |      |       |    |        |    |        |    |        |
|                       | HRA  | \$   | 265   | \$ | 5,723  | \$ | 2,032  | \$ | 2,032  |
| Redev Demolition      | Purpose: Investigate and clean up of contaminated sites for    |      |       |    |        |    |        |    |        |
| Loans/Grants          | private or public redevelopment                                |      |       |    |        |    |        |    |        |
| MS 116J.571           | Recipient Type(s): Cities/Counties, Port Authorities, EDA,     |      |       |    |        |    |        |    |        |
|                       | HRA  |      |       | \$ | 722    |    |        |    |        |
| Redevelopment via MIF | Purpose: Redevelopment Projects using Minnesota                | 1    |       |    |        |    |        |    |        |
| 23 053 20 002 02R     | Investment Funds (MIF)   |      |       |    |        |    |        |    |        |
|                       | Recipient Type(s): Cities/Counties                             | \$   | -     | \$ | 993    | \$ | -      | \$ | -      |
| MN Film TV Bd Prod    | Purpose: The program shall make payment to producers of        | 1    |       |    |        |    |        |    |        |
| Jobs '27              | feature films, national television or Internet programs,       |      |       |    |        |    |        |    |        |
| 23 053 20 002 02W     | documentaries, music videos, and commercials that directly     |      |       |    |        |    |        |    |        |
|                       | create new film jobs in Minnesota                              |      |       |    |        |    |        |    |        |
|                       | Recipient Type(s): MN Film & TV Board                          | \$   | 452   | Ś  | 450    | Ś  | -      | \$ | -      |
|                       |  | Ý    | 772   | Ý  | -50    | Ŷ  | -      | Ý  | _      |

| Program Name<br>Federal or State                       | Durnoso ( Peciniant Type(c)  |           |           |         |         |
|--|--|-----------|-----------|---------|---------|
| or Both (citation)                                     | Purpose/ Recipient Type(s)<br>Eligibility Criteria   | FY 2024   | FY 2025   | FY 2026 | FY 2027 |
| MPLS Lake St Business                                  | Purpose: Provides business advising, branding and  | 112024    | 112023    | 112020  | 11 2027 |
| Supt<br>23 064 15 030 000                              | marketing support, and real estate consulting to businesses<br>located on Lake Street in Minneapolis, between 30th<br>Avenue South and Nicollet Avenue   |           |           |         |         |
|  | Recipient Type(s): Businesses in Lake Street, Minneapolis  | \$-       |           |         |         |
| Windom Hylife<br>Affordable House<br>23 064 15 033 000 | Purpose: Completion of the Windom HyLife Affordable<br>Housing Development   |           |           |         |         |
| Child Care Comm<br>Partnerships<br>23 053 20 002 020   | Recipient Type(s): City of Windom<br>Purpose: Administration of the Office of Child Care<br>Community Partnerships and for the Labor Market<br>Information Office to conduct research and analysis related<br>to the child care industry<br>Recipient Type(s): The Office of Child Care Community  | \$ 11,320 | Ş -       | \$      | · \$    |
|  | Partnerships and The Labor Market Information Office   | \$ 1      | \$-       | \$      | . \$    |
| PROMISE MN Initi<br>Found Grt<br>23 053 20 002 02Z     | Purpose: Support Minnesota businesses through grants to<br>cover operating expenses, focusing on those in communities<br>impacted by economic and structural disadvantages. It<br>encourages economic development and resilience by<br>providing financial support for business sustainability<br>Recipient Type(s): Include small for-profit businesses and<br>qualifying non-profits located in Minnesota. |           |           |         |         |
| PROMISE NDC Grt  | Purpose: Provide financial assistance in the form of grants to   | \$ 5,943  | \$ 7,500  | \$ ·    | . \$    |
| 23 053 20 002 022                                      | aid small businesses in marginalized and economically<br>distressed areas. The goal is to boost local economic growth<br>and create opportunities for business recovery and<br>expansion<br>Recipient Type(s): Small for-profit and eligible non-profit<br>businesses that have primary operations in Minnesota and  | \$ 3,892  | \$ 39,500 | \$ .    | - \$    |
| PROMISE MN Initi<br>Found Loan<br>23 053 20 002 2AA    | Purpose: Provide low-interest or flexible-term loans to<br>support small businesses' financial needs, addressing gaps in<br>traditional funding sources.Recipient Type(s): Small<br>businesses and non-profits that meet specific operational<br>and revenue criteria  |           |           | \$      | - \$    |
| PROMISE MEDA Loan<br>23 053 20 002 2AA                 | Purpose: Offer loans to underrepresented businesses,<br>fostering economic inclusion and supporting long-term<br>business growth. The funds help cover business expenses<br>that drive expansion and sustainability, such as equipment<br>and payroll<br>Recipient Type(s): Small for-profit and qualified non-profit<br>businesses located in Minnesota   | \$ 12,000 |           |         | - \$    |
| MCCD Community<br>Wealth<br>23 053 20 002 2BB          | Purpose: Administration of the Office of Child Care<br>Community Partnerships and for the Labor Market<br>Information Office to conduct research and analysis related<br>to the child care industry<br>Recipient Type(s): Metropolitan Consortium of Community   |           |           |         |         |
| Funda 2027 11:   | Developers   | \$ 80     | \$ 1,466  | \$      | . \$    |
| Expo 2027 Host<br>Organization<br>23 053 20 002 2DD    | Purpose: Provide funding for the Expo 2027 host<br>organization<br>Recipient Type(s): Bloomington Port Authority   |           | \$ 5,000  |         |         |
| NDC Small Bus Progs<br>23 053 20 002 2EE               | Purpose: Grants to the Neighborhood Development Center<br>for small business programs<br>Recipient Type(s): Neighborhood Development Center (NDC)  | \$ 2,308  | \$ 5,000  | \$ .    | - \$    |
| Canada Border Cnty<br>Econ Relief                      | Purpose: Grant to Lake of the Woods County for the forgivable loan program for remote recreational businesses  | ÷ 2,308   |           | ÷       | ~       |
| 23 053 20 002 2GG                                      | Recipient Type(s): The Canadian border counties  | \$ 4,971  | \$-       | \$      | \$      |

| Program Name   |   |    |       |         |     |         |         |
|--|---|----|-------|---------|-----|---------|---------|
| Federal or State                                       | Purpose/ Recipient Type(s)  |    |       |         |     |         |         |
| or Both (citation)                                     | Eligibility Criteria  | FY | 2024  | FY 2025 | 5   | FY 2026 | FY 2027 |
| African Econ Dev<br>Solutions<br>23 053 20 002 2HH     | Purpose: Grant to African Economic Development Solution<br>for business development, entrepreneur training, business<br>technical assistance, loan packing, and community<br>development services<br>Recipient Type(s): African Economic Development Solutions  | \$ | 711   | \$      | 970 | ¢       | \$ -    |
| Latino Econ Dev Center                                 | Purpose: Grant to assist, support, finance, and launch  | Ş  | 711   | Ş       | 970 | \$ -    |         |
| 23 053 20 002 2II                                      | microentrepreneurs by delivering training, workshops, and<br>one-on-one consultations to businesses<br>Recipient Type(s): Latino Economic Development Center  | \$ | 1,159 | \$1,    | 455 | \$ -    | \$ -    |
| CEDA Economic Dev<br>Tech Ast<br>23 053 20 002 2JJ     | Purpose: Grant to Community and Economic Development<br>Associates (CEDA) to provide funding for economic<br>development technical assistance and economic<br>development project grants to small communities across<br>rural Minnesota and for CEDA to design, implement, market,<br>and administer specific types of basic community and<br>economic development programs tailored to individual<br>community needs<br>Recipient Type(s): Community and Economic Development<br>Associates (CEDA) | Ş  | 353   | \$      | -   | \$ -    | \$ -    |
| WomenVenture Child<br>Care<br>23 053 20 002 2KK        | Purpose: Grant to WomenVenture to support child care<br>providers through business training and shared services<br>programs   | Ŷ  |       | Ŧ       |     | *       | Ŷ       |
|  | Recipient Type(s): WomenVenture   | \$ | 736   | \$      | -   | \$-     | \$-     |
| African Car, Ed, and<br>Resource<br>23 053 20 002 2LL  | Purpose: Grant to African Career, Education, and Resource,<br>Inc., for operational infrastructure and technical assistance<br>to small businesses<br>Recipient Type(s): African Career, Education, and Resource,<br>Inc  | \$ | 198   | Ş       | _   | \$ -    | ş -     |
| ADC Com Rel Estate<br>Loans<br>23 053 20 002 2MM       | Purpose: Grant to the African Development Center to<br>provide loans to purchase commercial real estate and to<br>expand organizational infrastructure<br>Recipient Type(s): African Development Center   | \$ | 4,224 |         |     | \$ -    | \$ -    |
| MN Initiative Found<br>Rev Loan<br>23 053 20 002 2NN   | Purpose: Grants to the Minnesota Initiative Foundations to<br>capitalize their revolving loan funds, which address unmet<br>financing needs of for-profit business start-ups, expansions,<br>and ownership transitions; nonprofit organizations; and<br>developers of housing to support the construction,<br>rehabilitation, and conversion of housing units<br>Recipient Type(s): Minnesota Initiative Foundations  | \$ | 5,900 |         | -   | \$ -    | \$ -    |
| Enterprise MN Small<br>Mauf<br>23 053 20 002 200       | Purpose: Grant to Enterprise Minnesota, Inc., to reach and<br>deliver talent, leadership, employee retention, continuous<br>improvement, strategy, quality management systems,<br>revenue growth, and manufacturing peer-to-peer advisory<br>services to small manufacturing companies<br>Recipient Type(s): Enterprise Minnesota, Inc  | \$ | 359   | \$      | 485 | \$ -    | \$ -    |
| PFund Foundation<br>LGBTQ+ Sm Bus<br>23 053 20 002 2PP | Purpose: Grant to PFund Foundation to provide grants to<br>LGBTQ+-owned small businesses and entrepreneurs<br>Recipient Type(s): PFund Foundation   | \$ | 363   |         | 364 |         | \$ -    |
| Quorum LGBTQ+ Sm<br>Bus Supt<br>23 053 20 002 2QQ      | Purpose: Grant to Quorum to provide business support,<br>training, development, technical assistance, and related<br>activities for LGBTQ+-owned small businesses that are<br>recipients of a PFund Foundation grant<br>Recipient Type(s):Twin Cities Quorum  | \$ | 56    |         | 121 |         | \$      |

| Program Name   |   |          |         |          |         |
|--|---|----------|---------|----------|---------|
| Federal or State                                       | Purpose/ Recipient Type(s)  |          |         |          |         |
| or Both (citation)                                     | Eligibility Criteria  | FY 2024  | FY 2025 | FY 2026  | FY 2027 |
| MEDA Minority Owned<br>Bus Dev<br>23 053 20 002 2RR    | Purpose: Grant to the Metropolitan Economic Development<br>Association (MEDA) for statewide business development<br>and assistance services to minority-owned businesses<br>Recipient Type(s): Metropolitan Economic Development<br>Association   | \$ 3,570 | \$ -    | \$ -     | \$ -    |
| Electric Vehicle Comp<br>Mauf<br>23 053 20 002 2SS     | Purpose: Grant to a Minnesota-based automotive<br>component manufacturer and distributor specializing in<br>electric vehicles and sensor technology that manufactures<br>all of their parts onshore to expand their manufacturing<br>Recipient Type(s): Automotive component manufacturer<br>and distributors   | \$ 68    |         |          | \$ -    |
| Latino Chamber of<br>Comm Sm Bus<br>23 053 20 002 2TT  | Purpose: Grants to the Latino Chamber of Commerce<br>Minnesota to support the growth and expansion of small<br>businesses statewide<br>Recipient Type(s): Latino Chamber of Commerce Minnesota  | \$ 115   | \$ 121  | \$ -     | \$ -    |
| South St. Paul Am Leg<br>Library<br>23 053 20 002 2UU  | Purpose: Repurpose the 1927 American Legion Memorial<br>Library in South St Paul<br>Recipient Type(s): American Legion Memorial Library   | \$ 20    |         |          |         |
| NDC Software Comp<br>Grants<br>23 053 20 002 2WW       | Purpose: Grants to the Neighborhood Development Center<br>for small business programs<br>Recipient Type(s): Neighborhood Development Center (NDC)   |          |         |          |         |
| Center for Econ<br>Inclusion<br>23 053 20 002 2XX      | Purpose: Programs designed to target and connect program<br>participants to meaningful, sustainable living-wage<br>employment<br>Recipient Type(s): Center for Economic Inclusion   | \$ 2,393 |         |          |         |
| Asian Economic Dev<br>Assoc<br>23 053 20 002 2YY       | Purpose: Grant to the Asian Economic Development<br>Association for asset building and financial empowerment<br>for entrepreneurs and small business owners, small business<br>development and technical assistance, and cultural<br>placemaking<br>Recipient Type(s): Asian Economic Development Association   |          | \$ 985  |          |         |
| Isuroon African<br>Immigrant Supt<br>23 053 20 002 2ZZ | Purpose: Grant to Isuroon to support primarily African<br>immigrant women with entrepreneurial training to start,<br>manage, and grow self-sustaining microbusinesses, develop<br>incubator space for these businesses, and provide support<br>with financial and language literacy and systems navigation<br>Recipient Type(s): Isuroon  | \$ 242   |         | \$ -     | ş -     |
| Emerging Developer<br>Fund<br>MS 116J.9926 6           | Purpose: Grants to partner organizations, which then<br>provide grants and loans to emerging developers for eligible<br>projects. The program aims to transform neighborhoods<br>across Minnesota, promote economic development, create<br>and retain jobs, and reduce racial and socioeconomic<br>disparities by building the financial capacity of emerging<br>developers<br>Recipient Type(s): Emerging developers who meet specific<br>criteria, such as having limited access to traditional loans or<br>being new/smaller developers with educational training in<br>real estate development. Additionally, these developers<br>must be a minority, a woman, a person with a disability, or a<br>low-income person. Projects must be based in Minnesota<br>and align with one or more criteria, such as stimulating<br>community revitalization, benefiting low-income<br>households, improving affordable housing, or promoting<br>wealth creation in underserved neighborhoods. |          |         | \$ 2,500 |         |

| Program Name                           |   |         |      |         |          |               |    |        |
|--|---|---------|------|---------|----------|---------------|----|--------|
| Federal or State<br>or Both (citation) | Purpose/ Recipient Type(s)<br>Eligibility Criteria  | FY 2024 | 1    | FY 2025 | F        | <b>( 2026</b> | FY | 2027   |
| Community Energy                       | Purpose: Grants to assist eligible communities to address   |         |      |         |          |               |    |        |
| Trans Grants                           | the economic dislocation associated with the closing of a   |         |      |         |          |               |    |        |
| MS 116J.55 3                           | local electric generating plant<br>Recipient Type(s): County, municipality, or tribal                     |         |      |         |          |               |    |        |
|  | government located in Minnesota in which an electric  |         |      |         |          |               |    |        |
|  | generating plant owned by a public utility, as defined in   |         |      |         |          |               |    |        |
|  | section 216B.02, that is powered by coal, nuclear energy, or  |         |      |         |          |               |    |        |
|  | natural gas   |         | \$   | 2,572   |          |               |    |        |
| MN Forward Fed Match                   | Purpose: Funds appropriated from the Minnesota Forward  |         |      |         |          |               |    |        |
| Ехр                                    | Fund account to the commissioner of employment and  |         |      |         |          |               |    |        |
| 23 053 21 07A 000                      | economic development for providing businesses with  |         |      |         |          |               |    |        |
|  | matching funds required by federal programs   |         |      |         |          |               |    |        |
|  | Recipient Type(s): Businesses and institutions of higher  |         |      |         |          |               |    |        |
|  | education   |         | \$   | 29,746  | \$       | 9,750         | \$ | 9,750  |
|  | Purpose: Construct and operate a bioindustrial  |         |      |         |          |               |    |        |
| Act Exp                                | manufacturing pilot innovation facility, biorefinery, or  |         |      |         |          |               |    |        |
| 23 053 21 07B 000                      | commercial campus utilizing agricultural feedstocks or (2) for a Minnesota aerospace center for research, |         |      |         |          |               |    |        |
|  | development, and testing, or both   |         |      |         |          |               |    |        |
|  | Recipient Type(s): Businesses and institutions of higher  |         |      |         |          |               |    |        |
|  | education   |         | \$   | 59,474  | Ś        | 19,500        | \$ | 19,500 |
| MN Forward CHIPS Sci                   | Purpose: Construct, modernize, or expand commercial   |         | Ŷ    | 55,171  | Ŷ        | 15,500        | Ŷ  | 13,300 |
| Act Exp                                | facilities on the front- and back-end fabrication of leading-   |         |      |         |          |               |    |        |
| 23 053 21 07C 000                      | edge, current-generation, and mature-node semiconductors  |         |      |         |          |               |    |        |
|  | Recipient Type(s): Businesses and institutions of higher  |         |      |         |          |               |    |        |
|  | education   |         | \$   | 69,518  | \$       | 39,525        | \$ | 29,525 |
| MN Forward CHIPS SCI                   | Purpose: Match federal funds made available in the Chips  |         |      | ,       |          | ,             |    | ,      |
| Control                                | and Science Act, Public Law 117-167. Construct, modernize,  |         |      |         |          |               |    |        |
| 23 053 21 07C 000                      | or expand commercial facilities on the front- and back-end  |         |      |         |          |               |    |        |
|  | fabrication of leading-edge, current-generation, and mature-  |         |      |         |          |               |    |        |
|  | node semiconductors   |         |      |         |          |               |    |        |
|  | Recipient Type(s): Businesses and institutions of higher  |         |      |         |          |               |    |        |
|  | education   |         | \$   | 60,000  | \$       | 20,000        | \$ | 20,000 |
| Upper MN Film Office                   | Purpose: Promote Upper MN as a location destination for   |         |      |         |          |               |    |        |
| 23 053 20 002 02V                      | shooting and producing films on site  |         |      |         |          |               |    |        |
|  | Recipient Type(s): Northspan as the fiscal agent for Upper  |         |      |         |          |               |    |        |
|  | MN Film Office  | \$ 1    | 0\$  | 11      | \$       | 11            | \$ | 11     |
| MN Film and TV Board                   | Purpose: Reimburse select administration cost incurred by   |         |      |         |          |               |    |        |
| 23 053 20 002 02U                      | MN Film & TV Board<br>Recipient Type(s): MN Film & TV Board   | ¢ 25    |      |         | <u>,</u> |               | ~  |        |
| Contor Bural Daliay Day                | Purpose: Research and policy analysis on emerging   | \$ 25   | 7\$  | -       | \$       | -             | \$ | -      |
| 23 053 20 002 02K                      | economic and social issues in rural Minnesota   |         |      |         |          |               |    |        |
| 23 033 20 002 02K                      | Recipient Type(s): Rural Policy and Development Center  |         |      |         |          |               |    |        |
|  |   | \$ 19   | 2\$  | 373     | \$       | 123           | \$ | 123    |
| Workforce Housing                      | Purpose: Workforce housing grant programs   |         |      |         |          |               |    |        |
| Grant Prog                             | Recipient Type(s): Non profits and housing organizations  |         |      |         |          |               |    |        |
| 151 001 01 002 02L                     |   |         |      |         | \$       | 889           |    |        |
| Greater MN Bus Dev                     | Purpose: Grant to help stimulate new economic   |         |      |         |          |               |    |        |
| Public Infr                            | development, create new jobs and retains existing jobs  |         |      |         |          |               |    |        |
| 17 094 01 002 02L                      | through investments in public infrastructure  |         |      |         |          |               |    |        |
|  | Recipient Type(s): Counties outside of the seven-county   |         |      |         |          |               |    |        |
|  | metropolitan area or statutory or home rule cities outside of   |         |      |         |          |               |    |        |
|  | the seven-county metropolitan area  | \$      | - \$ | 230     |          |               |    |        |

| Purpose/ Recipient Type(s)  |  |   |   |   |  |  |  |  |
|---|--|---|---|---|--|--|--|--|
| Eligibility Criteria  | FY   | 2024  | F   | Y 2025  | F  | Y 2026   | FY 2027  | ,  |
| Purpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area   |  | _   | Ś   | 675   |  |  |  |  |
| Purpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area   | \$   | _   | Ş   | 3,584   | \$   | 2,287  | \$2,   | .287   |
| Purpose: Grants to pay for capital costs associated with an<br>economic development project in Host Communities<br>Recipient Type(s): Cities of Inver Grove Heights and<br>Burnsville.  |  |   | Ś   | 875   |  |  |  |  |
| Purpose: General State Infrastructure Aid to City of<br>Rochester<br>Recipient Type(s): City of Rochester   | Ś  | 30,000  | -   |   | \$   | 30,000   | \$ 30,   | ,000   |
| Purpose: General State Transit Aid to City of Rochester<br>Recipient Type(s): City of Rochester   | \$   |   |   |   |  |  |  | ,500   |
| Purpose: Provide grants to educational institutions<br>partnering with one or more businesses to develop and<br>deliver training specific to business needs for new or existing<br>employees<br>Recipient Type(s):Educational or other nonprofit institutions   |  | 905   | ć   | 3 063   | ć  |  | ć  |  |
| Purpose: Provides on-the-job training costs for employees<br>for training and education specifically directed to creating<br>new jobs<br>Recipient Type(s): Businesses (in-house training services);<br>institutions of higher education; and federal, state, or local<br>agencies; or private training or educational services.  |  |   |   |   |  | 1.350  |  | .350   |
| Purpose: Greater Minnesota business development public<br>infrastructure grant program<br>Recipient Type(s): City of Taylors Falls  |  |   | Ŧ   | _,  | \$   | 100  | <u> </u>   |  |
| Purpose: Small business assistance partnerships programs<br>Recipient Type(s): Small businesses and start ups   | \$   | 2,777   | \$  | 5,125   | \$   | 2,608  | \$2,   | ,608   |
| Purpose: Grants provide funds for business operations,<br>including research and development, direct business<br>expenses and technical assistance<br>Recipient Type(s): Small businesses and start ups   | \$   | 709   | \$  | 1,500   | \$   | 1,500  | \$ 1,  | .500   |
| Purpose: Grants to provide educational programming to<br>entrepreneurs and provide outreach to and collaboration<br>with businesses, federal and state agencies, institutions of<br>higher education, trade associations, and other<br>organizations working to advance innovative, high<br>technology businesses throughout Minnesota<br>Recipient Type(s): Institutions of higher education and non-<br>profit organizations Primary business activity in a technology<br>industry, HQ in MN, not been in operation more than 10<br>years, generated less than \$1 million in revenue |  |   |   |   |  |  |  | 500  |
|   | Purpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area<br>Purpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area<br>Purpose: Grants to pay for capital costs associated with an<br>economic development project in Host Communities<br>Recipient Type(s): Cities of Inver Grove Heights and<br>Burnsville.<br>Purpose: General State Infrastructure Aid to City of<br>Rochester<br>Recipient Type(s): City of Rochester<br>Purpose: General State Transit Aid to City of Rochester<br>Recipient Type(s): City of Rochester<br>Purpose: Provide grants to educational institutions<br>partnering with one or more businesses to develop and<br>deliver training specific to business needs for new or existing<br>employees<br>Recipient Type(s): Educational or other nonprofit institutions<br>Purpose: Provides on-the-job training costs for employees<br>for training and education specifically directed to creating<br>new jobs<br>Recipient Type(s): Businesses (in-house training services);<br>institutions of higher education; and federal, state, or local<br>agencies; or private training or educational services.<br>Purpose: Greater Minnesota business development public<br>infrastructure grant program<br>Recipient Type(s): Small businesses and start ups<br>Purpose: Grants provide funds for business operations,<br>including research and development, direct business<br>expenses and technical assistance<br>Recipient Type(s): Small businesses and start ups<br>Purpose: Grants to provide educational programming to<br>entrepreneurs and provide outreach to and collaboration<br>with businesses, federal and state agencies, institutions of<br>higher education, trade asociations, | Eligibility CriteriaFYPurpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area\$Purpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area\$Purpose: Grants to pay for capital costs associated with an<br>economic development project in Host Communities<br>Recipient Type(s): Cities of Inver Grove Heights and<br>Burnsville.\$Purpose: General State Infrastructure Aid to City of<br>Rochester\$Purpose: General State Infrastructure Aid to City of Rachester<br>Recipient Type(s): City of Rochester\$Purpose: Provide grants to educational institutions<br>partnering with one or more businesse to develop and<br>deliver training specific to business needs for new or existing<br>employees\$Purpose: Provides on-the-job training costs for employees<br>for training and education specifically directed to creating<br>new jobs\$Purpose: Small businesses and start ups\$Purpose: Small businesse and start ups\$Purpose: Small businesse and start ups\$Purpose: Small businesse and start ups\$Purpose: General State Infrastructure partnerships programs<br>Recipient Type(s): City of Taylors FallsPurpose: Grants provide funds for business operations,<br>including research and d | Eligibility CriteriaFY 2024Purpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area<br>sPurpose: Grants to pay for capital costs associated with an<br>economic development project in Host Communities<br>Recipient Type(s): Counties of Inver Grove Heights and<br>Burnsville.Purpose: General State Infrastructure Aid to City of<br>Rochester<br>Recipient Type(s): City of Rochester\$ 30,000Purpose: General State Infrastructure Aid to City of Rochester<br>Recipient Type(s): City of Rochester\$ 30,000Purpose: Provide grants to educational institutions<br>partnering with one or more businesses to develop and<br>deliver training specific to business needs for new or existing<br>employees\$ 7,500Purpose: Provides on-the-job training costs for employees<br>for training and education specifically directed to creating<br>new jobs\$ 2,777Purpose: Greater Minnesota business development public<br>infrastructure grant program<br>Recipient Type(s): Small businesse and start ups\$ 2,777Purpose: Greater Minnesota business and start ups\$ 2,777Purpose: Greater Minnesota business and start ups\$ 2,777Purpose: Greater Amole quevational programming to<br>entrepreneurs and provide funds for business oparations,<br>including research and development, direct business | Eligibility CriteriaFY 2024FPurpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area\$\$Purpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area\$\$Purpose: Grant to pay for capital costs associated with an<br>economic development project in Host Communities<br>Recipient Type(s): Cities of Inver Grove Heights and<br>Burnsville.\$\$Purpose: General State Infrastructure Aid to City of<br>Rochester\$30,000\$Purpose: Forvide grants to educational institutions<br>partnering with one or more businesses to develop and<br>deliver training specific to business needs for new or existing<br>employees\$\$Recipient Type(s): Educational or other nonprofit institutions<br>partnering and education specifically directed to creating<br>new jobs\$\$Recipient Type(s): Businesses (in-house training services);<br>institutions of higher education; and federal, state, or local<br>agencies; or private training or educational services.<br>\$\$\$Purpose: Grants to provide funds for business development public<br>infrastructure grant program<br>Recipient Type(s): Small businesses and start ups\$\$Purpose: Grants to provide funds for business operations,<br>including research and devel | Eligibility CriteriaFY 2024FY 2025Purpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area\$ <t< td=""><td>Eligibility CriteriaFY 2024FY 2025FPurpose: Grant to help stimulate new economic<br/>development, create 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seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area\$\$675Purpose: Grant to help stimulate new economic<br>development, create new jobs and retains existing jobs<br>through investments in public infrastructure<br>Recipient Type(s): Counties outside of the seven-county<br>metropolitan area or statutory or home rule cities outside of<br>the seven-county metropolitan area\$\$\$\$2,287\$2,Purpose: Grants to pay for capital costs associated with an<br>economic development project in Host Communities<br>Recipient Type(s): Cluties of Inver Grove Heights and<br>Burnsville.\$ |

| Program Name  |  |          |       |    |        |    |        |                  |
|---|--|----------|-------|----|--------|----|--------|------------------|
| Federal or State                                      | Purpose/ Recipient Type(s)   |          |       |    |        |    |        |                  |
| or Both (citation)                                    | Eligibility Criteria   | FY 2     | 024   | F  | Y 2025 | F  | Y 2026 | FY 2027          |
| Launch MN - Admin '25<br>211 010 01 002 02S           | Purpose: Grants to accelerate the start-up ecosystem for<br>growth of startups and amplify Minnesota as a national<br>leader in innovation through a statewide collaborative<br>effortRecipient Type(s): Small businesses and start ups  | \$       | 4     | \$ | -      | \$ | -      | \$<br>-          |
| Launch MN -<br>Innovation '25<br>211 010 01 002 02S   | Purpose: Grants to provide funds for business operations,<br>including research and development, direct business<br>expenses and technical assistance<br>Recipient Type(s): Primary business activity in a technology<br>industry, HQ in MN, not been in operation more than 10<br>years, generated less than \$1 million in revenue   | \$       | 93    | \$ | 2      | \$ |        | \$               |
| MNSBIR Inc<br>23 053 20 002 02D                       | Purpose: Support moving scientific excellence and<br>technological innovation from the lab to the market for start-<br>ups and small businesses by securing federal research and<br>development funding<br>Recipient Type(s): Small businesses and start ups   | \$       | 272   | \$ | 485    | \$ | _      | \$<br>-          |
| Cannabis Navigate<br>Grants<br>23 63 09 09C 000       | Purpose: Grants to eligible organizations to help individuals<br>navigate the regulatory structure of the legal cannabis<br>industry<br>Recipient Type(s): Nonprofit/private corporations dealing<br>with cannabis   |          |       | \$ | 1,953  | \$ | 953    | 953              |
| CanStartup RLF<br>23 63 09 09B 000                    | Purpose: Grants to nonprofit corporations to fund loans to<br>new cannabis microbusinesses and to support job creation<br>in communities where long-term residents are eligible to be<br>social equity applicants<br>Recipient Type(s): Nonprofit corporations   |          |       |    |        | -  |        |                  |
| Small Business Office<br>23 053 20 002 002            | Purpose: Provide business development assistance and<br>services through non-profit organizations awarded funds<br>through a competitive process<br>Recipient Type(s): Small businesses and start ups  | <u>,</u> |       | \$ | 5,872  | \$ | 2,872  | \$<br>2,872      |
| Quality Child Care<br>Grants<br>23 053 20 002 02N     | Purpose: Increase the supply of quality child care providers<br>in order to support economic development. Grant recipients<br>must obtain a 50 percent nonstate match to grant funds in<br>either cash or in-kind contributions.<br>Recipient Type(s): Local Communities, At least 60% of the<br>funds must go to communities located outside of the seven-<br>county metro area | \$       |       |    | 6,175  | \$ |        | \$<br>-<br>1,175 |
| MN Initiative Fnd -<br>Childcare<br>23 053 20 002 02P | Purpose: Grants to local communities to increase the supply<br>of quality child care providers to support economic<br>development<br>Recipient Type(s): Local Communities, At least 60% of the<br>funds must go to communities located outside of the seven-<br>county metro area  | \$       | 708   |    | 3,360  |    | 860    | 860              |
| SBDC Grants<br>23 053 20 002 02B                      | Purpose: Provide consulting services to small business<br>entrepreneurs. Grant provides operational funding to the<br>centers along with a federal grant<br>Recipient Type(s): Higher Education Institutions hosting one<br>of the state's nine Small Business Development Center  | \$       | 1     | \$ | 500    | \$ | _      | \$<br>-          |
| Main Street Econ Revit<br>211 010 01 002 02U          | Purpose: Grants that are designed to address the greatest<br>economic development and redevelopment needs<br>Recipient Type(s): Nonprofit partner organizations  |          |       | \$ | 2,713  |    |        |                  |
| Cannon Falls Retain<br>Wall<br>23 071 00 000          | Purpose: Build a retaining wall in Cannon Falls<br>Recipient Type(s): Cannon Falls   | \$       | 216   | \$ |        | \$ | -      | \$<br>-          |
| Pelican Rapids Aquatic<br>23 071 00 000               | Purpose: Build an Aquatic Center in Pelican Rapids<br>Recipient Type(s): Pelican Rapids  | \$       | 1,198 | \$ | -      | \$ | -      | \$<br>-          |

| Program Name            |   |         |       |         |         |                                       |
|-------------------------|---|---------|-------|---------|---------|---------------------------------------|
| Federal or State        | Purpose/ Recipient Type(s)  |         |       |         |         |                                       |
| or Both (citation)      | Eligibility Criteria  | FY 2024 | 4     | FY 2025 | FY 2026 | FY 2027                               |
| St Paul Hillcrest       | Purpose: Redevelop the Hillcrest Center in St Paul  |         |       |         |         |                                       |
| Redevelop               | Recipient Type(s): St Paul  |         |       |         |         |                                       |
| 23 071 00 000           |   | \$ 2    | ,858  |         |         |                                       |
| Savage Sports Center    | Purpose: Redevelop the Savage Sports Center   |         |       |         |         |                                       |
| 23 071 00 000           | Recipient Type(s): Savage   | \$      | 13    |         |         |                                       |
| Waite Park Quarry       | Purpose: Redevelop the Quarry in Waite Park   | Ŷ       | 15    |         |         |                                       |
| Redevelop               | Recipient Type(s): Waite Park   |         |       |         |         |                                       |
| 23 071 00 000           |   | \$ 2    | ,500  | \$-     | \$-     | \$-                                   |
| African Economic Dev    | Purpose: Renovate and equip a building in St. Paul that will  |         |       |         |         |                                       |
| Solutions               | support business incubation, entrepreneurship, and  |         |       |         |         |                                       |
| 23 071 00 000           | workforce development in the African immigrant  |         |       |         |         |                                       |
|                         | community   | \$      | 903   |         |         |                                       |
| African Career and Edu  | Recipient Type(s): St Paul<br>Purpose: Acquire, predesign, design, and renovate a building                | \$      | 903   |         |         |                                       |
| Resourc                 | in Brooklyn Center that will support business development,  |         |       |         |         |                                       |
| 23 071 00 000           | business incubation, entrepreneurship, and workforce  |         |       |         |         |                                       |
|                         | development in the Black community and in other   |         |       |         |         |                                       |
|                         | communities of color  |         |       |         |         |                                       |
|                         | Recipient Type(s): Brooklyn Center  | \$ 3    | ,000, |         |         |                                       |
| Agate Housing           | Purpose: Design, construct, equip, and furnish a shelter  | φ σ     | ,000  |         |         |                                       |
| 23 071 00 000           | facility in the city of Minneapolis for those experiencing  |         |       |         |         |                                       |
|                         | homelessness  |         |       |         |         |                                       |
|                         | Recipient Type(s): Agate Housing in Minneapolis   | \$      | 712   |         |         |                                       |
| Division of Indian Work | Purpose: Renovation and capital repairs of the DIW's  |         |       |         |         |                                       |
| 23 071 00 000           | existing facility at 1001 East Lake Street in the city of   |         |       |         |         |                                       |
|                         | Minneapolis   | \$      | 31    |         |         |                                       |
| Playwright Center       | Recipient Type(s): Minneapolis<br>Purpose: Acquisition of the property located at 710                     | Ş       | 21    |         |         |                                       |
| 23 071 00 000           | Raymond Avenue and to construct, furnish, and equip   |         |       |         |         |                                       |
|                         | renovation of the building for use as a comprehensive play  |         |       |         |         |                                       |
|                         | development program and workshop facility   |         |       |         |         |                                       |
|                         | Recipient Type(s): St Paul  | \$ 1    | ,208  |         |         |                                       |
| Great River Children's  | Purpose: Construct, furnish, and equip capital  |         |       |         |         |                                       |
| Museum                  | improvements to renovate and expand a facility and  |         |       |         |         |                                       |
| 23 071 00 000           | outdoor exhibit space donated to the museum for the   |         |       |         |         |                                       |
|                         | purpose of housing a children's museum in the city of St.<br>Cloud  |         |       |         |         |                                       |
|                         | Recipient Type(s): St Cloud   | \$      | 923   |         |         |                                       |
| Anoka Ice Arena         | Purpose: Build Ice Arena in Anoka   | Ş       | 923   |         |         |                                       |
| Association             | Recipient Type(s): Anoka  |         |       |         |         |                                       |
| 23 071 00 000           |   | \$      | 487   | \$-     | \$-     | \$-                                   |
| Every Meal Grant        | Purpose: Purchase a facility that will function as the  |         |       |         |         |                                       |
| 23 071 00 000           | statewide distribution hub for a backpack service delivery  |         |       |         |         |                                       |
|                         | network   |         |       |         |         |                                       |
|                         | Recipient Type(s): Every Meal   | \$ 4    | ,000  | \$-     | \$-     | \$-                                   |
| Norway House            | Purpose: Acquire land and predesign, design, construct,   |         |       |         |         |                                       |
| 23 071 00 000           | furnish, and equip a conference and event center at 913   |         |       |         |         |                                       |
|                         | East Franklin Avenue and adjacent property in Minneapolis to celebrate the culture of Norway and American |         |       |         |         |                                       |
|                         | Norwegians  |         |       |         |         |                                       |
|                         | Recipient Type(s): Norway House   | \$ 5    | ,000  | \$-     | \$-     | \$-                                   |
| Walker West Music       | Purpose: Acquire property, predesign, and design a building   |         |       |         |         | · · · · · · · · · · · · · · · · · · · |
| Academy                 | in the city of St. Paul to support youth music education  |         |       |         |         |                                       |
| 23 071 00 000           | Recipient Type(s): Walker West Academy  | \$ 4    | ,000  | ś -     | \$-     | \$-                                   |
|                         | ļ   | Ý 4     | ,     | ٣       | Ŷ       | Υ.                                    |

| Program Name   |   |           |           |          |          |
|--|---|-----------|-----------|----------|----------|
| Federal or State                                       | Purpose/ Recipient Type(s)  |           |           |          |          |
| or Both (citation)                                     | Eligibility Criteria  | FY 2024   | FY 2025   | FY 2026  | FY 2027  |
| Parkers Prairie<br>Veterans Mem<br>23 072 00 000       | Purpose: Design, construct, and equip site improvements<br>and infrastructure for a veterans memorial park along<br>marked Trunk Highway 29<br>Recipient Type(s): Parkers Prairie   | \$ 50     | s -       | \$ -     | \$ -     |
| New American Dev<br>Center<br>24 120 01 002 02B        | Purpose: Provide small businesses and entrepreneurs with<br>technical assistance, financial education, training, and<br>lending and to build the grantee's capacity<br>Recipient Type(s): New American Development Center   | ¥ 30      | \$ 1,000  | *        | Ý        |
| Entrepreneur Fund<br>24 120 01 002 02C                 | Purpose: Capitalize their revolving loan funds to address<br>unmet financing needs in northeast Minnesota of for-profit<br>business startups, expansions, and ownership transitions<br>Recipient Type(s): Entrepreneur Fund   |           | \$ 1,000  |          |          |
| Asian American Lead<br>Coalition<br>24 120 01 002 02D  | Purpose: Support outreach, training, technical assistance,<br>peer network development, and direct financial assistance<br>for Asian Minnesotan women entrepreneurs and Asian-<br>owned businesses<br>Recipient Type(s): Asian American Lead Coalition  |           | \$ 200    |          |          |
| Fortis Capital<br>24 120 01 002 02E                    | Purpose: Revolving loan fund to provide risk-mitigating<br>capital for commercial development activities in<br>underserved communities and to entrepreneurs from<br>disadvantaged groups statewide<br>Recipient Type(s): Fortis Capital   |           | \$ 300    |          |          |
| Somali Museum<br>24 120 01 002 02G                     | Purpose: Grant to the Somali Museum of Minnesota for<br>capacity building<br>Recipient Type(s): Somali Museum   |           | \$ 400    |          |          |
| Comm Resources<br>Center<br>24 120 01 002 02H          | Purpose: Grant to the Center for Community Resources for a<br>financial literacy program<br>Recipient Type(s): Community Resources Center   |           | \$ 489    |          |          |
| Comm Butcher Shop<br>24 120 01 002 02I                 | Purpose: Costs associated with relocation of community<br>butcher shops<br>Recipient Type(s): Community Butcher shops   |           | \$ 200    |          |          |
| Youthbuild GF<br>23 053 20 002 03M                     | Purpose: Train and employs young adults in construction<br>Recipient Type(s): Public agencies or nonprofit organizations  | \$ 844    | \$ 1,052  | \$ -     | \$ -     |
| Youthbuild WDF<br>23 053 20 002 03M                    | Purpose: Train and employ young adults in construction<br>Recipient Type(s): Public agencies or nonprofit organizations   | \$ 821    | \$ 988    | \$ 988   | \$ 988   |
| Dislocated Worker<br>Program<br>MS 116L.17             | Purpose: Provide career assessment, training, and job<br>placement assistance for individuals in transition<br>Recipient Type(s): Individuals in transition   | \$ 13,131 |           |          | \$ -     |
| Target Pop Workforce<br>Grants<br>23 053 20 002 03B    | Purpose: Provide workers in underserved communities with<br>the technical and work-readiness skills and support needed<br>to secure a job and advance employer's efforts to fill job<br>vacancies statewide. Recipient Type(s): Public in<br>underserved community of color or low-income community.  | \$ 323    | \$ 23,750 | \$ 1,211 | \$ 1,211 |
| Minnesota Youth<br>Program GF<br>23 053 20 002 03N     | Purpose: Provides short-term, job readiness preparation for<br>at-risk youth<br>Recipient Type(s): Public agencies or nonprofit organizations   | \$ 3,502  | \$ 4,579  | \$ -     | \$ -     |
| Drive for Five Educ<br>Train Grts<br>23 053 20 002 03E | Purpose: Provides grants to worforce training and business<br>organizations. Drive for 5 is specifically focused on helping<br>people get training and support for placement in the near-<br>term to meet the moment of our current high job vacancy<br>rate in Minnesota<br>Recipient Type(s): Caring professions, educational services,<br>trades, manufacturing, and technology professions. | \$ 922    |           |          | \$ -     |

| Federal or State<br>or Both (distance)         Purpose (Recipient Type(s))<br>or Both (distance)         PY 2025         PY 2026         PY 2027           Drive for Ne Job Pitce<br>Sts         Type State<br>organizations. Drive for 5 is gotterfully focused on heighing<br>carrow to the moment of our current high job vacuurey<br>rate in Minnesota         PY 2027         PY 2027         PY 2027           20 53 20 002 03F         Expension Type(5) Carring professions. educational services,<br>rates, manufacturing, and technology professions         \$ 406         \$ 1,800         \$ 5           MPLS Park, Rue Teem         Purpose: Provide youth ages 14 to 24 with necessary job<br>states and rating to Ind job is the community.         \$ 51         \$ 712           23 053 20 002 03B         Purpose: Provide volve hower how findwalawith drarer<br>data and organization and job state rating that is integrated with<br>chemical and mental heath services<br>for gotter type(5). Forthy approach one or more of the following:<br>a fage and organization one or more of the following:<br>a fage and organization one organi transmitter.<br>Grantees must also offer one or more of the following:<br>a fage and organization and operate programs that provide,<br>manutename and repair<br>individuals (conomical) disadvariaged individuals 22 years<br>in dividuals (conomical) disadvariaged individuals 22 years<br>a fage and organization and basel fighter<br>manutename and repair<br>individuals (conomical) disadvariaged individuals 22 years<br>in a disadvaria youth<br>manutename and repair<br>in manutename and repair<br>in manutename and repair<br>in manutename and repair<br>in manutename and repair<br>in programming, and but manutening on the following<br>in a disadvaria youth<br>Recipient Type(5). Nonprofit companizations         \$ 319         \$ 95 | Program Name              |  |          |     |          |         |         |
|--|---------------------------|--|----------|-----|----------|---------|---------|
| Dive for Pice Job Pice C Purpose: Frovide grants to workforce training and business organizations. Drive for 51 s specifically focused on Helping 23 053 20 002 037 expected expecting and public the community. Trades, manufacturing, and technology professions \$ 406 \$ 1,800 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$   | -                         | Purpose/ Recipient Type(s)   |          |     |          |         |         |
| Gris       organizations. Drive for 5 is specifically focused on highing       Image: Specifical is a specifically focused on highing       Image: Specifical is a specifically focused on highing         23 053 20 002 03F       Recipient Type(5): Criming professions, efficiency of placement in the near-<br>trade is minimesotia .       \$ 1.800 \$ .       \$         MPLS Park & Rec. Tem       Runpose: Provide youth ages 14 to 24 with necessary job<br>statilis and training to find jobs in the community.       \$ 511 \$ 712       .         23 053 20 0202 03R       Recipient Type(5): Contrages 14 to 24 with necessary job<br>statilis and training to find jobs in the community.       \$ 517 \$ 8855 \$ .       \$         23 053 20 0202 03R       education and point besith straining to find jobs in the community.       \$ 517 \$ 8855 \$ .       \$         23 053 20 0202 03R       education and point type(5): Avino       \$ 517 \$ \$ 8855 \$ .       \$         23 053 20 0202 03R       education and besith straining to find lows the career<br>of age and over) to obtain or maintain employment.       \$ 519 \$ 950 \$       \$         23 053 20 0202 03R       education and bot braining related to motor vehicle<br>mainterance and regain<br>Recipient Type(5): Nonnore of the fillowing:<br>Financial literacy education; Education on budgeting for<br>vehicle ownership; Car maintenee and regain<br>Recipient Type(5): Monetoti and the internet of the school<br>23 053 20 002 03Y       \$ 519 \$ 950 \$       \$       \$         30.000 Feet Gr<br>23 053 20 002 03W       Receipient Type(5): Monetoti and tatorefeet<br>23 053 20 002 03W<   | or Both (citation)        | Eligibility Criteria   | FY 2024  |     | FY 2025  | FY 2026 | FY 2027 |
| MPIS Park & Rec Teen       Purpose: Provide youth ages 14 to 24 with necessary job       sulls and training to find jobs in the community.         3 053 20 002 03Q       Recipient Type(s): Youth ages 14 to 24       \$ 51 S       712         AVWO OF       Purpose: Provide low-income individuals with career       \$ 517 \$ 855 \$ - 5         Getting to Work Grant       Purpose: Provide low-income individuals with career       \$ 517 \$ 855 \$ - 5         Getting to Work Grant       Purpose: Provide low-income individuals 22 years       \$ 517 \$ 855 \$ - 5         Getting to Work Grant       Purpose: Provide low-income individuals 22 years       \$ 519 \$ 950 \$ - 5         Grantees must also offer one more of the following:       Financial literacy education on budgeting for       \$ 519 \$ 950 \$ - 5         Grantees must also offer one more of the following:       Financial literacy education on budgeting for       \$ 519 \$ 950 \$ - 5         23 053 20 0020 03T       Purpose: Fund youth apprenticeship lobs, after school       \$ 380 \$ 380 \$ - 5         30,000 Feet GF       Purpose: Fund youth apprenticeship lobs, after school       \$ 380 \$ 380 \$ - 5         23 053 20 0020 33T       Purpose: Extendwed project of youth job skills and career       \$ 380 \$ 5 - 5         20 03 20 002 03T       Purpose: Extendwed project of youth job skills and career       \$ 3000 Teet       \$ 500 \$ 5 50 \$ - 5         Quanto and Purpose: Purpose; Statewide project of youth job skills a   | Grts                      | organizations. Drive for 5 is specifically focused on helping<br>people get training and support for placement in the near-<br>term to meet the moment of our current high job vacancy<br>rate in Minnesota<br>Recipient Type(s): Caring professions, educational services,  | <i>.</i> |     | ¢ 1000   | ¢       | ć       |
| 23 053 20 002 038 education and jub skills training that is integrated with chemical and mental health services Accipient Type(s): Alvoo 5 517 \$ 855 \$ - \$ Getting to Work Grant Purpose: Establish and operate programs that provide, repair or maintain motor vehicles to assist eligible andividuals (economically disadvantaged individuals 22 years or vehicle ownership, Car maintaine one or more of the following: Financial literacy education of budgeting for vehicle ownership, Car maintainane and repair instruction; Credit counseling: and Job training related to motor vehicle moreship. Car maintaineance and repair instruction; Credit counseling: and Job training related to motor vehicle maintenane and repair instruction; Credit counseling: and Job training related to motor vehicle maintenane and repair instruction; Credit counseling: and summer learning loss prevention for African American youth Recipient Type(s): Nonprofit organizations \$ 519 \$ 950 \$ - \$ \$ Boys and Grifs Club Purpose: Statewide project of youth) pol skills and career development Recipient Type(s): Minnesota Alliance of Boys and Grifs Club \$ 950 \$ 950 \$ - \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$  | Teamworks                 | skills and training to find jobs in the community.   |          |     |          | Ş -     | Ş -     |
| Getting to Work Grant       Purpose: Establish and operate programs that provide,<br>repair or maintain motor vehicles to assist eligible       Individuals (economically disadvantaged individuals 22 years<br>of age and over) to obtain or maintain employment.         Grantees must also offer one or more of the following:<br>Financial iteracy education; Education on budgeting for<br>vehicle ownership; Car maintenance and repair instruction;<br>Credit counseling; and Job training related to motor vehicle<br>maintenance and repair       5 519       \$ 950       \$ .         30,000 Feet GF       Purpose: Fund youth apprenticeship jobs, after-school<br>23 053 20 002 031       programming, and summer learning loss prevention for<br>African American youth<br>Recipient Type(5): 80.000 Feet       \$ 380       \$ 380       \$ .       \$         Boys and Girls Club       Purpose: Statewide project of youth job skills and career<br>23 053 20 002 03W       Recipient Type(5): 80.000 Feet       \$ 380       \$ .       \$         Purpose: Eligit the Owntonna and Stelle County region grow<br>and retain a talented workforce<br>23 053 20 002 03W       Recipient Type(5): Students for higher education       \$ 15       \$ 700         White Beac Career<br>23 053 20 002 03X       Recipient Type(5): High school students.       \$ 15       \$ 700         White Beac Career<br>23 053 20 002 03X       Purpose: Eligit the owntoring morp final shocol<br>the Arts       \$ 15       \$ 700         Satide Type(5): Students for higher education       \$ 15       \$ 700       \$ .       \$ .         NN Family Resillerer   |                           | education and job skills training that is integrated with chemical and mental health services  | ¢ ۲      | 517 | \$ 855   | \$ -    | \$ -    |
| 30,000 Feet GF       Purpose: Fund youth apprenticeship jobs, after-school       programming, and summer learning loss prevention for         31,000 Feet GF       Purpose: Fund youth apprenticeship jobs, after-school       \$380 \$380 \$-\$         20,002 037       African American youth       \$380 \$380 \$-\$         Boys and Girls Club       Purpose: Statewide project of youth job skills and career       \$380 \$380 \$-\$         23 053 20 002 03V       Recipient Type(5): Minnesota Alliance of Boys and Girls Clubs       \$950 \$950 \$-\$         Owatonna Learn and       Purpose: Flatewide project of higher education       \$15 \$700         Earn       and retain a talented workforce       \$15 \$700         23 053 20 002 03W       Recipient Type(5): Students for higher education       \$15 \$700         White Bear Center for<br>the Arts       Purpose: Establish a paid internship program for high school<br>students to learn professional development skills through an<br>at 23 053 20 002 03Y       arts perspective         Recipient Type(5): High school students.       \$154 \$237 \$-\$       \$         MN Family Resiliency       Purpose: Fund displaced homemaker programs       \$         Ptr       Recipient Type(5): Student for higher education       \$       \$         3053 20 002 032       Purpose: Provide Comunidades Organizando el Poder y la       \$       \$         23 053 20 002 032       Recipient Type(5): Small bu  | Prog GF                   | repair or maintain motor vehicles to assist eligible<br>individuals (economically disadvantaged individuals 22 years<br>of age and over) to obtain or maintain employment.<br>Grantees must also offer one or more of the following:<br>Financial literacy education; Education on budgeting for<br>vehicle ownership; Car maintenance and repair instruction;<br>Credit counseling; and Job training related to motor vehicle<br>maintenance and repair |          |     | ·        |         |         |
| Boys and Girls Club       Purpose: Statewide project of youth job skills and career         23 053 20 002 03V       development         Recipient Type(s): Minnesota Alliance of Boys and Girls Clubs       \$ 950 \$ 950 \$ \$         Owatonna Learn and       Purpose: Help the Owatonna and Steele County region grow<br>and retain a talented workforce       \$ 15 \$ 700         23 053 20 002 03W       Recipient Type(s): Students for higher education       \$ 15 \$ 700         White Bear Center for       Purpose: Establish a paid internship program for high school<br>the Arts       \$ 154 \$ 237 \$ . \$         23 053 20 002 03X       arts perspective<br>Recipient Type(s): High school students.       \$ 154 \$ 237 \$ . \$         MN Family Resiliency       Purpose: Support disadvantaged small businesses and social<br>Neighborhood       \$ 195 \$ 237 \$ . \$         23 053 20 002 03Y       homemaker programs.       \$ 195 \$ 570 \$ . \$         COPAL       Purpose: Provide Comunidades Organizations in certain St Paul neighborhoods       \$ 519 \$ 570 \$ . \$         23 053 20 002 3BB       Acción Latina (COPAL) for worker center programming that<br>supports primarily low-income, migrant, and Latinx workers<br>with career planning, workforce training and education,<br>workers' rights       \$ 417 \$ 475 \$ . \$         Propel Nonprofit       Purpose: Provide capacity-building grants and related<br>technical assistance to small, culturally specific organizations<br>that primarily serve historically underserved cultural<br>communities       \$ 417 \$ 475 \$ . \$ <td>•</td> <td>Purpose: Fund youth apprenticeship jobs, after-school<br/>programming, and summer learning loss prevention for<br/>African American youth</td> <td></td> <td></td> <td><u>.</u></td> <td></td> <td></td>   | •                         | Purpose: Fund youth apprenticeship jobs, after-school<br>programming, and summer learning loss prevention for<br>African American youth  |          |     | <u>.</u> |         |         |
| Owatonna Learn and<br>Earn       Purpose: Help the Owatonna and Steele County region grow<br>and retain a talented workforce       \$ 15 \$ 700         23 053 20 002 03W       Recipient Type(s): Students for higher education       \$ 15 \$ 700         White Bear Center for       Purpose: Estabilis a paid internship program for high school<br>students to learn professional development skills through an<br>arts perspective<br>Recipient Type(s): High school students.       \$ 154 \$ 237 \$ - \$         NN Family Resiliency       Purpose: Fund displaced homemaker programs<br>Recipient Type(s): Existing nonprofit and state displaced<br>23 053 20 002 03Y       Purpose: Support disadvantaged small businesses and social<br>sector organizations in certain St Paul neighborhoods<br>Recipient Type(s): Small business in St Paul.       \$ 519 \$ 570 \$ - \$         COPAL<br>23 053 20 002 38B       Purpose: Provide Comunidades Organizando el Poder y la<br>supports primarily low-income, migrant, and Latinx workers<br>with career planning, workforce training and education,<br>workers' rights<br>Recipient Type(s): Primarily low-income, migrant, and Latinx<br>workers       \$ 417 \$ 475 \$ - \$         Propel Nonprofits<br>23 053 20 002 3CC       Purpose: Provide capacity-building grants and related<br>communities       \$ 417 \$ 475 \$ - \$   |                           | Purpose: Statewide project of youth job skills and career development  |          |     |          |         |         |
| White Bear Center for<br>the Arts       Purpose: Establish a paid internship program for high school<br>students to learn professional development skills through an<br>arts perspective       arts perspective         23 053 20 002 03X       arts perspective       \$ 154 \$ 237 \$ - \$         MN Family Resiliency       Purpose: Fund displaced homemaker programs       \$         Ptrr       Recipient Type(s): Existing nonprofit and state displaced       \$         23 053 20 002 03Y       homemaker programs.       \$         East Side       Purpose: Support disadvantaged small businesses and social<br>Neighborhood       \$       \$         23 053 20 002 03Z       Recipient Type(s): Small business in St Paul.       \$       \$       \$         COPAL       Purpose: Provide Comunidades Organizando el Poder y la<br>23 053 20 002 3BB       \$   | Earn                      | Purpose: Help the Owatonna and Steele County region grow and retain a talented workforce   |          |     |          | -       |         |
| MN Family Resiliency       Purpose: Fund displaced homemaker programs         Ptnr       Recipient Type(s): Existing nonprofit and state displaced         23 053 20 002 03Y       homemaker programs.         East Side       Purpose: Support disadvantaged small businesses and social         Neighborhood       sector organizations in certain St Paul neighborhoods         23 053 20 002 03Z       Recipient Type(s): Small business in St Paul.         \$ 519       \$ 570         COPAL       Purpose: Provide Comunidades Organizando el Poder y la         23 053 20 002 3BB       Acción Latina (COPAL) for worker center programming that supports primarily low-income, migrant, and Latinx workers with career planning, workforce training and education, workers' rights         Recipient Type(s): Primarily low-income, migrant, and Latinx workers       \$ 417         Yoppose: Provide capacity-building grants and related       \$ 23 053 20 002 3CC         Propel Nonprofits       Purpose: Provide capacity-building grants and related         23 053 20 002 3CC       technical assistance to small, culturally specific organizations that primarily serve historically underserved cultural communities         Propel Nonprofits       Purpose: Provide capacity-building grants and related         23 053 20 002 3CC       tat primarily serve historically underserved cultural communities   | the Arts                  | students to learn professional development skills through an   |          | -   |          |         |         |
| East Side       Purpose: Support disadvantaged small businesses and social         Neighborhood       sector organizations in certain St Paul neighborhoods         23 053 20 002 03Z       Recipient Type(s): Small business in St Paul.         COPAL       Purpose: Provide Comunidades Organizando el Poder y la         23 053 20 002 3BB       Acción Latina (COPAL) for worker center programming that         supports primarily low-income, migrant, and Latinx workers       with career planning, workforce training and education,         workers' rights       Recipient Type(s): Primarily low-income, migrant, and Latinx         Propel Nonprofits       Purpose: Provide capacity-building grants and related         23 053 20 002 3CC       technical assistance to small, culturally specific organizations that primarily serve historically underserved cultural communities  | Ptnr                      | Purpose: Fund displaced homemaker programs<br>Recipient Type(s): Existing nonprofit and state displaced  |          |     |          |         |         |
| COPAL       Purpose: Provide Comunidades Organizando el Poder y la         23 053 20 002 3BB       Acción Latina (COPAL) for worker center programming that supports primarily low-income, migrant, and Latinx workers with career planning, workforce training and education, workers' rights         Recipient Type(s): Primarily low-income, migrant, and Latinx workers       \$ 417 \$ 475 \$ - \$         Propel Nonprofits       Purpose: Provide capacity-building grants and related         23 053 20 002 3CC       technical assistance to small, culturally specific organizations that primarily serve historically underserved cultural communities  | East Side<br>Neighborhood | Purpose: Support disadvantaged small businesses and social sector organizations in certain St Paul neighborhoods   |          |     |          |         |         |
| 23 053 20 002 3CC technical assistance to small, culturally specific organizations<br>that primarily serve historically underserved cultural<br>communities  |                           | Acción Latina (COPAL) for worker center programming that<br>supports primarily low-income, migrant, and Latinx workers<br>with career planning, workforce training and education,<br>workers' rights<br>Recipient Type(s): Primarily low-income, migrant, and Latinx   |          |     |          |         |         |
| Recipient Type(s): Propel Nonprofits \$ 1,597 \$ 1,900 \$ - \$   |                           | technical assistance to small, culturally specific organizations that primarily serve historically underserved cultural  | ¢ 1 =    | .97 | \$ 1 000 | ¢       | 4       |

| Program Name                      |  |         |                 |          |          |
|-----------------------------------|--|---------|-----------------|----------|----------|
| Federal or State                  | Purpose/ Recipient Type(s)   |         |                 |          |          |
| or Both (citation)                | Eligibility Criteria   | FY 2024 | FY 2025         | FY 2026  | FY 2027  |
| Goodwill Easter Seals             | Purpose: Continue the FATHER Project in Rochester, Park  |         |                 |          |          |
| FATHER                            | Rapids, St. Cloud, St. Paul, Minneapolis, and the surrounding  |         |                 |          |          |
| 23 053 20 002 3DD                 | areas to assist fathers in overcoming barriers that prevent  |         |                 |          |          |
|                                   | fathers from supporting their children economically and  |         |                 |          |          |
|                                   | emotionally  |         |                 |          |          |
|                                   | Recipient Type(s): Goodwill-Easter Seals Minnesota and its   |         |                 |          |          |
|                                   | partners   | \$ 818  | \$ 950          | \$-      | \$-      |
| ProStar                           | Purpose: Education program that helps young people   |         |                 |          |          |
| 23 053 20 002 3EE                 | advance careers in the hospitality industry and addresses  |         |                 |          |          |
|                                   | critical long-term workforce shortages in that industry  |         |                 |          |          |
|                                   | Recipient Type(s): : ProStart and Hospitality Tourism  |         |                 |          |          |
|                                   | Management Program   | \$ 192  | \$ -            | \$-      | \$ -     |
| MN Div Ind (MDI)                  | Purpose: Provide help Minnesota Diversified Industries to  | Ş 152   | · · ·           | - ب      | - ب      |
| Inclsive Emp                      | provide inclusive employment opportunities and services for  |         |                 |          |          |
| 23 053 20 002 3FF                 | people with disabilities.  |         |                 |          |          |
|                                   | Recipient Type(s): People with disabilities  | ¢ 430   | ¢ 427           | <i>.</i> | <i>.</i> |
|                                   |  | \$ 428  | \$ 427          | \$-      | \$-      |
| MN Div Ind (MDI)<br>Career Skills | Purpose: Provide progressive development and<br>employments opportunities for people with disabilities |         |                 |          |          |
| 23 053 20 002 3GG                 | Recipient Type(s): : Minnesota Diversified Industries, Inc   |         |                 |          |          |
| 23 033 20 002 300                 | hecipient Type(s) Winnesota Diversined industries, inc   | ¢ 633   | ć               | ė        | ć        |
| Summit Academy OIC                | Purpose: Grant to Summit Academy OIC to expand   | \$ 623  | \$-             | \$-      | \$-      |
| 23 053 20 002 3HH                 | employment placement, GED preparation and  |         |                 |          |          |
| 23 055 20 002 5111                | administration, and STEM programming in the Twin Cities,   |         |                 |          |          |
|                                   | Saint Cloud, and Bemidji   |         |                 |          |          |
|                                   | Recipient Type(s): : Summit Academy OIC  | \$ 888  | \$ 1,201        | \$-      | \$-      |
| MN Indep College and              | Purpose: Provide employment preparation, job placement,  | φ 000   | <i>\(\phi\)</i> | Ŷ        | Ť        |
| Community                         | job retention, and service coordination services to adults   |         |                 |          |          |
| 23 053 20 002 3II                 | with autism and learning differences   |         |                 |          |          |
|                                   | Recipient Type(s): Adults with autism and learning   |         |                 |          |          |
|                                   | differences  | \$ 475  | \$ 475          | \$-      | \$-      |
| Clean Econ Equitable              | Purpose: Support partnership development, planning, and  |         |                 |          |          |
| Workforce                         | implementation of workforce readiness programs aimed at  |         |                 |          |          |
| 23 053 20 002 3JJ                 | workers who are Black, Indigenous, and People of Color.  |         |                 |          |          |
|                                   | Programs must include workforce training, career   |         |                 |          |          |
|                                   | development, workers' rights training, employment  |         |                 |          |          |
|                                   | placement, and culturally appropriate job readiness and  |         |                 |          |          |
|                                   | must prepare workers for careers in the high-demand fields   |         |                 |          |          |
|                                   | of construction, clean energy, and energy efficiency   |         |                 |          |          |
|                                   | Recipient Type(s): Nonprofit organizations that serve  |         |                 |          |          |
|                                   | historically disenfranchised communities   | \$ 42   | \$ 1,800        |          |          |
| UMN Online Hospitality            | Purpose: For the creation and operation of an online   |         |                 |          |          |
| Trn                               | hospitality training program in partnership with Explore   |         |                 |          |          |
| 23 053 20 002 3KK                 | Minnesota Tourism  |         |                 |          |          |
|                                   | Recipient Type(s): Minnesota residents   | \$ 324  | \$ 25           | \$ 25    | \$ 25    |
| Robotics Team STEM                | Purpose: Support high school robotics teams and prepare  |         |                 |          |          |
| Internships                       | youth for careers in STEM fields   |         |                 |          |          |
| 23 053 20 002 3LL                 | Recipient Type(s): High school students to work at private   |         |                 |          |          |
|                                   | companies in STEM fields.  | \$ 399  | \$ 195          | \$-      | \$-      |

| Program Name   |  |                  |                      |         |         |
|--|--|------------------|----------------------|---------|---------|
| Federal or State                                       | Purpose/ Recipient Type(s)   |                  |                      |         |         |
| or Both (citation)                                     | Eligibility Criteria   | FY 2024          | FY 2025              | FY 2026 | FY 2027 |
| Hmong American<br>Partnership<br>23 053 20 002 3NN     | Purpose: Grant to provide employment readiness training,<br>credentialed training placement, job placement and<br>retention services, supportive services for hard-to-employ<br>individuals, and a general education development fast track<br>and adult diploma program. Collaborating with partners<br>with highest concentration of Southeast Asian joblessness<br>based on most recent census tract data<br>Recipient Type(s): Hmong American Partnership and with<br>collaborating MN community partners. |                  |                      |         |         |
|  |  | \$ 339           | \$ 950               | \$-     | \$-     |
| CLUES<br>23 053 20 002 300                             | Purpose: Expand culturally tailored programs that address<br>employment and education skill gaps for working parents<br>and underserved youth by providing new job skills training<br>to higher wages, reduce intergenerational poverty, youth<br>programming, educational advancement and career<br>pathways<br>Recipient Type(s): Grant to Latino Communities United in<br>Services (CLUES)  | \$ 490           | 5 \$ 950             | \$ -    | \$ -    |
| Greater Twin Cities<br>United Way<br>23 053 20 002 3RR | Purpose: Grants to partner organizations to provide<br>workforce training using the career pathways model that<br>helps students gain work experience, earn experience in<br>high-demand fields, and transition into family-sustaining<br>careers<br>Recipient Type(s): Public agencies or nonprofit organizations   | \$ 45            | ; \$ 475             | \$ -    | ş -     |
| Hmong Chmbr  | Purpose: Train ethnically Southeast Asian business owners  |                  |                      | ,       |         |
| Commerce<br>23 053 20 002 3XX                          | and operators in better business practices<br>Recipient Type(s): Hmong Chamber of Commerce   | \$ 475           | 5 \$ 494             | \$-     | \$-     |
| STEM MN High Tech<br>Association<br>23 053 20 002 03P  | Purpose: Support SciTech internship program that supports<br>science, technology, engineering, and math (STEM)<br>internship opportunities<br>Recipient Type(s): MN High Tech Association  | \$ 579           | 950                  | \$ -    | \$ -    |
| OIC WDF<br>23 053 20 002 031                           | Purpose: Provide employment and training services<br>Recipient Type(s): MN State Council of OICs   |                  |                      |         |         |
| Rural Career<br>Counseling Coor<br>23 053 20 002 03A   | Purpose: Rural career counseling coordinators positions in<br>the workforce service areas<br>Recipient Type(s): Workforce service areas to receive funds<br>to provide equitable services across workforce services<br>areas   | \$ 268<br>\$ 479 | 3 \$ 475<br>5 \$ 475 |         |         |
| Rural Career WDF<br>23 053 20 002 03A                  | Purpose: Funds for rural career counseling coordinators<br>positions for purposes specified in Minnesota Statues,<br>section 116L.667<br>Recipient Type(s): Funds to workforce services areas  |                  | 5 \$ 475             |         |         |
| Support Svc Comp<br>Grant<br>23 053 20 002 03K         | Purpose: Grants to provide support services for individuals;<br>job training, employment preparation, internships, job<br>assistance to fathers, financial literacy, academic and<br>behavioral interventions for low-performing students, and<br>youth interventions<br>Recipient Type(s): Public agencies or nonprofit<br>organizations. Grants must focus on low-income<br>communities, young adults from families with a history of<br>intergenerational poverty and communities of color                  |                  | L \$ 950             | \$      | \$ -    |
| WESA GF<br>23 053 20 002 03C                           | Purpose: Grant program for women and high-wage, high-<br>demand, nontraditional jobs program.<br>Recipient Type(s): Public agencies or nonprofit organizations<br>proving services for women   | \$ 302           | 2 \$ 712             | \$ -    | \$-     |

| Program Name                     |  |    |       |    |         |    |                 |    |                 |
|----------------------------------|--|----|-------|----|---------|----|-----------------|----|-----------------|
| Federal or State                 | Purpose/ Recipient Type(s)   |    |       |    |         |    |                 |    |                 |
| or Both (citation)               | Eligibility Criteria   | FY | 2024  | 1  | FY 2025 |    | FY 2026         |    | FY 2027         |
| Youth at Work Comp               | Purpose: Competitive Grants for Youth-at-Work  |    |       |    |         |    |                 |    |                 |
| Grant GF                         | Recipient Type(s): Public agencies or nonprofit organizations  |    |       |    |         |    |                 |    |                 |
| 23 053 20 002 03L                |  | \$ | 451   | \$ | 713     | \$ | 713             | \$ | 713             |
| SE Asian Comp Grant              | Purpose: Grants providing services to relieve economic   |    |       |    |         |    |                 |    |                 |
| 23 053 20 002 03J                | disparities-workforce recruitment, development, job  |    |       |    |         |    |                 |    |                 |
|                                  | creation, assistance to smaller organizations to increase  |    |       |    |         |    |                 |    |                 |
|                                  | capacity and outreach  |    |       |    |         |    |                 |    |                 |
|                                  | Recipient Type(s): Public agencies or nonprofit organizations  |    |       |    |         |    |                 |    |                 |
|                                  | providing services to Southeast Asian community  | \$ | 516   | \$ | 950     | \$ | -               | \$ | -               |
| Pathways 2 Prosperity            | Purpose: Pathways to Prosperity competitive grants for job   |    |       |    |         |    |                 |    |                 |
| Comp Grt                         | training and placement for hard-to-train individuals   |    |       |    |         |    |                 |    |                 |
| 23 053 20 002 03H                | Recipient Type(s): Public agencies or nonprofit organizations  | \$ | 1,090 | \$ | 2,418   | \$ | -               | \$ | -               |
| Pathways 2 Prosperity            | Purpose: Competitive grants for job training and placement   |    | ,     |    | ,       |    |                 |    |                 |
| Comp Grt                         | for hard-to-train individuals  |    |       |    |         |    |                 |    |                 |
| 23 053 20 002 03H                | Recipient Type(s): Public agencies or nonprofit organizations  | \$ | 2,348 | \$ | 4,374   | \$ | 4,374           | \$ | 4,374           |
| Ujamaa Place                     | Purpose: Grant for job training, employment preparation,   | Ŷ  | 2,340 | Ŷ  | 7,577   | Ŷ  | т, <b>5</b> 7 т | Ŷ  | т, <b>5</b> 7 т |
| 23 053 20 002 3AA                | internships, education, training in the construction trades,   |    |       |    |         |    |                 |    |                 |
| 20 000 20 002 0                  | housing and organizational capacity building   |    |       |    |         |    |                 |    |                 |
|                                  | Recipient Type(s): Grant to Ujamaa Place   |    |       |    |         |    |                 |    |                 |
|                                  |  | \$ | 1,425 | \$ | 1,425   | \$ | -               | \$ | -               |
| Youth at Work Comp               | Purpose: Competitive Grants for Youth-at-Work  |    |       |    |         |    |                 |    |                 |
| Grant WDF                        | Recipient Type(s): Public agencies or nonprofit organizations  |    |       |    | 6 959   |    | 2 4 2 4         |    | 2.404           |
| 23 053 20 002 03L                | Describe the data with a discussion of the second sec | \$ | 5,542 | \$ | 6,359   | \$ | 3,181           | \$ | 3,181           |
| Minnesota Youth                  | Purpose: Provides short-term, job readiness preparation for  |    |       |    |         |    |                 |    |                 |
| Program WDF<br>23 053 20 002 03N | at-risk youth<br>Recipient Type(s): Public agencies or nonprofit organizations   |    |       |    |         |    |                 |    |                 |
|                                  |  | \$ | 3,595 | \$ | 3,858   | \$ | 3,846           | \$ | 3,846           |
| SNAP INTERAGNCY                  | Purpose: Grants to pay for capital costs associated with an  |    |       |    |         |    |                 |    |                 |
| AGREEMENT                        | economic development project in Host Communities   |    |       |    |         |    |                 |    |                 |
| MS 471.59                        | Recipient Type(s): Must meet the definition of a Host  |    |       |    |         |    |                 |    |                 |
|                                  | Community  | \$ | 89    | \$ | -       | \$ | -               | \$ | -               |
| TANF Youth                       | Purpose: Grants to provide structured work experiences,  |    |       |    |         |    |                 |    |                 |
| Interagency                      | training, and an introduction to career pathways to youth  |    |       |    |         |    |                 |    |                 |
| MS 471.59                        | receiving Minnesota Family Investment Program (MFIP)   |    |       |    |         |    |                 |    |                 |
|                                  | cash benefits as either: 1) a teen parent (age 16-24), or 2) a   |    |       |    |         |    |                 |    |                 |
|                                  | youth (14-18) in a household receiving MFIP benefits. This   |    |       |    |         |    |                 |    |                 |
|                                  | program is funded through an Interagency Agreement with the Department of Human Services   |    |       |    |         |    |                 |    |                 |
|                                  | Recipient Type(s): Youth   |    |       |    |         |    |                 |    |                 |
|                                  |  | \$ | 169   | \$ | -       | \$ | -               | \$ | -               |
| MN Family Resilience             | Purpose: Fund displaced homemaker programs   |    |       |    |         |    |                 |    |                 |
| Program                          | Recipient Type(s): Existing nonprofit and state displaced  |    |       |    |         |    |                 |    |                 |
| MS 517.08 1C                     | homemaker programs   | \$ | 867   | \$ | 1,476   | \$ | 1,000           | \$ | 1,000           |
| International Institute          | Purpose: Workforce training for New Americans in   |    |       |    |         |    |                 |    |                 |
| of MN                            | industries in need of a trained workforce  |    |       |    |         |    |                 |    |                 |
| 23 053 20 002 3UU                | Recipient Type(s): International Institute of Minnesota  | \$ | 523   | \$ | 522     | \$ | -               | \$ | -               |
| American Indian OIC              | Purpose: Grant to reduce academic disparities for American   |    |       |    |         |    |                 |    |                 |
| 23 053 20 002 3WW                | Indian students and adults. Funds maybe used to provide  |    |       |    |         |    |                 |    |                 |
|                                  | tutoring, testing support, training and employment   |    |       |    |         |    |                 |    |                 |
|                                  | placement; technology; trades; GED assistance, remedial  |    |       |    |         |    |                 |    |                 |
|                                  | training for postsecondary, real-time experience etc   |    |       |    |         |    |                 |    |                 |
|                                  | Recipient Type(s): Grant to the American Indian  |    |       |    |         |    |                 |    |                 |
|                                  | Opportunities and Industrialization Center, in collaboration   |    |       |    |         |    |                 |    |                 |
|                                  | with the Northwest Indian Community Development Center   |    |       | \$ | 475     |    |                 |    |                 |

| Program Name   |  |                  |          |         |              |
|--|--|------------------|----------|---------|--------------|
| Federal or State                                       | Purpose/ Recipient Type(s)   |                  |          |         |              |
| or Both (citation)                                     | Eligibility Criteria   | FY 2024          | FY 2025  | FY 2026 | FY 2027      |
| Abijahs on the Backside<br>23 053 20 002 3AAA          | Purpose: Funding to provide mental health therapy to first responders suffering from job-related trauma and PTSD. The program targets peace officers, full-time firefighters, and volunteer firefighters, offering them support to address the emotional impacts of their work   |                  |          |         |              |
|  | Recipient Type(s): First responders suffering from job-<br>related trauma and post-traumatic stress disorder   | \$ 238           | ¢ 227    | ć       | \$ -         |
| Ramsey Cnty Milestone<br>Program<br>23 053 20 002 3BBB | Purpose: Provide job training and workforce development<br>for underserved communities. Grant money may be<br>subgranted to Milestone Community Development for the<br>Milestone Tech program<br>Recipient Type(s): Underserved communities  | \$ 238<br>\$ 252 |          |         | \$ -<br>\$ - |
| Ramsey Cnty Pathway<br>Program<br>23 053 20 002 3CCC   | Purpose: Provide a technology training pathway program<br>focused on intergenerational community tech work. Grant<br>money may be used for program administration, training,<br>training stipends, wages, and support services<br>Recipient Type(s): For residents who are at least 18 years old<br>and no more than 24 years old and who live in a census tract<br>that has a poverty rate of at least 20 percent as reported in<br>the most recently completed decennial census published by<br>the United States Bureau of the Census |                  |          |         | \$ -         |
| Social Kitchen<br>23 053 20 002 3DDD                   | Purpose: Provide a pathway program for careers in the<br>culinary arts<br>Recipient Type(s): Individuals seeking careers in culinary arts  | \$ 151           | \$ 190   | \$ -    | \$ -         |
| MN Grocers Assoc<br>23 053 20 002 3EEE                 | Purpose: Statewide initiative to promote careers, conduct<br>outreach, provide job skills training, and grant scholarships<br>for careers in the retail food industry<br>Recipient Type(s): Minnesota Grocers Association<br>Foundation for Carts to Careers   | \$ 38            | \$ 95    | ş -     | \$ -         |
| Twin City R!SE<br>23 053 20 002 3FFF                   | Purpose: Provide training to individuals facing barriers to<br>employment and to increase the capacity of the<br>Empowerment Institute through employer partnerships<br>across Minnesota and expansion of the youth personal<br>empowerment curriculum<br>Recipient Type(s): Individuals impacted by racial or socio-<br>economic barriers   | \$ 739           | \$ 1,140 | \$ -    | \$ -         |
| Bridges to Healthcare<br>23 053 20 002 3GGG            | Purpose: Provide career education, wraparound support<br>services, and job skills training in high-demand health care<br>fields to low-income parents, nonnative speakers of English,<br>and other hard-to-train individuals, build secure pathway<br>out of poverty while addressing worker shortages in<br>Minnesota's innovative industry<br>Recipient Type(s): Bridges to Healthcare   | \$ 713           |          |         | \$ -         |
| Big Brothers Big Sisters<br>23 053 20 002 3HHH         | Purpose: Workforce readiness, employment exploration,<br>and skills development for youth ages 12 to 21<br>Recipient Type(s): Big Brothers, Big Sisters of the Greater<br>Twin Cities  | \$ 475           | \$ 475   | \$ -    | \$ -         |
| Youthprise<br>23 053 20 002 3III                       | Purpose: Grant to Youthprise to give grants through a<br>competitive process to community organizations to provide<br>economic development services designed to enhance long-<br>term economic self-sufficiency in communities with<br>concentrated East African populations<br>Recipient Type(s): Youthprise  | \$ 519           |          |         | ć            |
|  |  | 19 ب             | 2,050 ډ  | - ب     | -<br>ب       |

| Program Name  |   |                  |                   |                    |              |
|---|---|------------------|-------------------|--------------------|--------------|
| Federal or State  | Purpose/ Recipient Type(s)  |                  |                   |                    |              |
| or Both (citation)                                      | Eligibility Criteria  | FY 2024          | FY 2025           | FY 2026            | FY 2027      |
| YWCA Minneapolis<br>23 053 20 002 3JJJ                  | Purpose: Grant to provide economically challenged<br>individuals the job skills training, career counseling and job<br>placement assistance necessary to secure a child<br>development associate credential for career path in early<br>childhood education   |                  |                   |                    |              |
|   | Recipient Type(s): YWCA of Mpls   | \$ 253           | \$ 332            | \$-                | \$ -         |
| EMERGE Community<br>Development<br>23 053 20 002 3KKK   | Purpose: Grant to provide employment readiness training,<br>credentialed training placement, job placement and<br>retention services, supportive services for hard-to-employ<br>individuals, and a general education development fast track<br>and adult diploma program<br>Recipient Type(s): EMERGE Community Development in<br>collaboration with community partners targeting Minnesota<br>communities with the highest concentrations of African and<br>African-American joblessness | \$ 475           | \$ 475            | \$ -               | \$ .         |
| Better Futures<br>23 053 20 002 3LLL                    | Purpose: Provide job skills training to individual who have<br>been released from incarceration for a felony-level offense<br>and are no more than 12 months from the date of release<br>Recipient Type(s): Better Futures Minnesota  | \$ 404           | \$ 404            | \$ -               | \$           |
| Pillsbury United  | Purpose: Provide job training and workforce development   | ې 404            | ې <del>4</del> 04 | -<br>ب             | ې<br>-       |
| Communities<br>23 053 20 002 3MMM                       | services for underserved communities<br>Recipient Type(s): Pillsbury United Communities   | \$ 76            | \$ 475            | \$-                | \$ -         |
| Project for Pride in<br>Living<br>23 053 20 002 3NNN    | Purpose: Provide job training and workforce development<br>services for underserved communities<br>Recipient Type(s): Project for Pride in Living   | \$ 465           |                   | \$ -               | \$ -         |
| YMCA of the North<br>23 053 20 002 3000                 | Purpose: Provide job training and workforce development<br>services for underserved communities<br>Recipient Type(s): YMCA of the North   |                  |                   |                    |              |
| Al Maa'uun Strategic<br>Interven<br>23 053 20 002 3PPP  | Purpose: Provide a strategic intervention program designed<br>to target and connect program participants to meaningful,<br>sustainable living wage employment Recipient Type(s):<br>Children, Families and Community  | \$ 285<br>\$ 452 |                   | \$ -<br>\$ -       | \$ -<br>\$ - |
| CAIRO<br>23 053 20 002 3QQQ                             | Purpose: Provide workforce development services in health care, technology, and transportation (CDL) industries   |                  | ÷ -,3             | Ŷ                  | Ŷ            |
| Central MN Comm<br>Empower Org<br>23 053 20 002 3RRR    | Recipient Type(s): African immigrants/refugees.<br>Purpose: Provide services to relieve economic disparities in<br>the African immigrant community through workforce<br>recruitment, development, job creation, assistance of<br>smaller organizations to increase capacity, and outreach<br>Recipient Type(s): African immigrant community   | \$ 469           |                   | <u>\$</u> -<br>\$- | <u>\$</u>    |
| Stairstep Foundation<br>23 053 20 002 3SSS              | Purpose: Provide for African American cultural festivals and<br>events<br>Recipient Type(s): African American   | \$ 244           |                   |                    | \$ -         |
| Building Strong<br>Comunities Inc<br>23 053 20 002 3TTT | Purpose: Provide a statewide apprenticeship readiness<br>program to prepare women, BIPOC community members,<br>and veterans to enter the building and construction trades<br>Recipient Type(s): Women, BIPOC community members,<br>and Veterans   | \$ 246           |                   | \$ -               | \$ -         |
| MNCAPD Roots<br>Connect FRAYEO<br>23 053 20 002 3VVV    | Purpose: Provide funding for workforce development<br>activities for at-risk youth from low-income families and<br>unengaged young adults experiencing disabilities<br>Recipient Type(s): Youth from low-income families and<br>unengaged young adults experiencing disabilities  |                  | \$ 237            |                    |              |

| Program Name                       |   |         |       |         |         |         |
|------------------------------------|---|---------|-------|---------|---------|---------|
| Federal or State                   | Purpose/ Recipient Type(s)  |         |       |         |         |         |
| or Both (citation)                 | Eligibility Criteria  | FY 2024 | 4     | FY 2025 | FY 2026 | FY 2027 |
| Gr Rochester Advocate for Univ     | Purpose: grant to Greater Rochester Advocates for<br>Universities and Colleges (GRAUC) for expenses relating to             |         |       |         |         |         |
| 23 053 20 002 3WWW                 | starting up a state-of-the-art simulation center for training<br>health care workers in southeast Minnesota                 |         |       |         |         |         |
|                                    | Recipient Type(s): Students seeking higher education  | \$      | 197   | \$ 237  | \$-     | \$-     |
| MN Association of                  | Purpose: Pilot program supporting black undergraduate   |         |       |         |         |         |
| Black Lawyer<br>23 053 20 002 3XXX | students pursuing admission to law school and legal careers<br>Recipient Type(s): Black undergraduate students pursuing     |         |       |         |         |         |
|                                    | admission to law school   | \$      | 162   | \$ 332  | \$-     | \$-     |
|                                    | Purpose: Expand pre- and post-release personal  |         |       |         |         |         |
| Inst<br>23 053 20 002 3YYY         | development and leadership training and community reintegration services, to reduce recidivism, and increase                |         |       |         |         |         |
| 25 055 20 002 5111                 | access to employment.   |         |       |         |         |         |
|                                    | Recipient Type(s): Youth mentoring programs for boys and  |         |       |         |         |         |
| Hmong 18 Council Inc               | girls<br>Purpose: Acquire property for and predesign, design,   | \$      | 432   | \$ -    | \$-     | \$-     |
| 23 071 00 000                      | renovate, furnish, and equip the Hmong Minnesota  |         |       |         |         |         |
|                                    | Community Center in the city of St. Paul. The center will   |         |       |         |         |         |
|                                    | serve Hmong families and the community. It will be a community space and a hub for culturally specific resources            |         |       |         |         |         |
|                                    | and social services   |         |       |         |         |         |
|                                    | Recipient Type(s): The center will serve Hmong families and   |         |       |         |         |         |
| Listening House                    | the community<br>Purpose: Renovate, remodel, furnish, and equip a building  | \$ 1    | .,805 |         |         |         |
| 23 071 00 000                      | and parking lot on parcels located at 421, 423, and 423a  |         |       |         |         |         |
|                                    | East 7th Street in the city of St. Paul, including the  |         |       |         |         |         |
|                                    | construction of an addition, to serve as a permanent day shelter. Providing hospitality, practical assistance, and          |         |       |         |         |         |
|                                    | guidance to men and women experiencing homelessness,  |         |       |         |         |         |
|                                    | loneliness, and deep poverty  |         |       |         |         |         |
|                                    | Recipient Type(s): Men and Women experiencing<br>homelessness, loneliness, and deep poverty                                 |         |       |         |         |         |
| Parents in Community               | Purpose: Remodel, construct, furnish, and equip an existing   | \$ 1    | ,502  | \$-     | \$-     | \$-     |
| Action                             | facility. This project shall consolidate training programs from   |         |       |         |         |         |
| 23 071 00 000                      | multiple locations and expand state-of-the-art workforce  |         |       |         |         |         |
|                                    | development training in early childhood, transportation, and food services. This project shall also increase child care     |         |       |         |         |         |
|                                    | services in a lab school dual-functioning model that has  |         |       |         |         |         |
|                                    | proven to increase teacher diversity through hands-on   |         |       |         |         |         |
|                                    | training for parents, staff, and community members. This<br>project shall create additional child care classrooms, training |         |       |         |         |         |
|                                    | rooms, restrooms, a central activity room, trainer office   |         |       |         |         |         |
|                                    | space, general office space, conference rooms, and a new  |         |       |         |         |         |
|                                    | lobby area with an outdoor canopy<br>Recipient Type(s): Supports families by providing                                      |         |       |         |         |         |
|                                    | comprehensive services  | \$ 4    | ,000  | \$-     | \$-     | \$-     |
| Phyllis Wheatley Comm              | Purpose: Design the construction and rehabilitation of  |         | ,     |         | · ·     |         |
| Cent                               | infrastructure at Camp Katherine Parsons in Carver County   |         |       |         |         |         |
| 23 071 00 000                      | Recipient Type(s): Children, youth, families, and elders.   | \$      | 21    | \$-     | \$-     | \$-     |
| St. Paul Urban Tennis              | Purpose: Acquire property for and to predesign and design a   |         |       |         |         |         |
| 23 071 00 000                      | new Tennis and Life Learning Community Center<br>Recipient Type(s): Tennis and life skills programming to                   |         |       |         |         |         |
|                                    | Youth and Adults  | ¢       | 238   | ¢       | \$ -    | \$-     |
| L                                  | l   | \$      | 230   | - ڊ     | - ڊ     | -<br>ب  |

| Program Name   |   |          |          |         |          |
|--|---|----------|----------|---------|----------|
| Federal or State                                       | Purpose/ Recipient Type(s)  |          |          |         |          |
| or Both (citation)                                     | Eligibility Criteria  | FY 2024  | FY 2025  | FY 2026 | FY 2027  |
| We Win Institute Inc<br>23 071 00 000                  | Purpose: Acquire property and predesign, design, construct,<br>renovate, furnish, and equip capital improvements to<br>provide academic, social, and culturally specific<br>programming and food services for Black students in the city<br>of Minneapolis<br>Recipient Type(s): Black students in the city of Minneapolis  |          |          |         |          |
|  |   | \$ 2,461 | \$-      | \$ -    | \$-      |
| Boys and Girls Club<br>Central MN<br>23 053 20 002 03U | Purpose: Promote and enhance the development of boys<br>and girls by instilling a sense of competence, usefulness,<br>belonging and influence   | A        |          |         | <u>,</u> |
| Sanneh Foundation                                      | Recipient Type(s): Boys & Girls<br>Purpose: Fund out-of-school summer programs focused on   | \$ 355   | Ş -      | \$-     | \$-      |
| 23 053 20 002 3MM                                      | mentoring and behavioral, social, and emotional learning<br>interventions and enrichment activities directed toward low-<br>income students of color<br>Recipient Type(s): Low-income students of color   | \$ 101   | \$ 712   | \$ -    | \$ -     |
| All Square   | Purpose: Support the operations of All Square's Fellowship  | ·        | <i>+</i> | Ŧ       | Ŧ        |
| 23 053 20 002 3PP                                      | and Prison to Law Pipeline programs which operate in<br>Minneapolis, St. Paul, and surrounding correctional facilities<br>to assist incarcerated and formerly incarcerated<br>Minnesotans in overcoming employment barriers that<br>prevent economic and emotional freedom<br>Recipient Type(s): Formerly incarcerated Minnesotans  |          |          |         |          |
|  |   | \$ 285   | \$ 285   | \$-     | \$-      |
| Redemption Project<br>23 053 20 002 3QQ                | Purpose: Provide employment services to adults leaving<br>incarceration, including recruiting, educating, training, and<br>retaining employment mentors and partners<br>Recipient Type(s): Adults leaving incarceration   | \$ 790   | \$ 950   | \$ -    | \$ -     |
| CAP of Hennepin<br>County<br>23 053 20 002 3SS         | Purpose: Help Hennepin County residents who are low income navigate crisis situations, build stability, and lift themselves out of poverty  |          |          |         |          |
|  | Recipient Type(s): Hennepin County residents  | \$ 2,389 | \$ 2,850 | \$-     | \$ -     |
| Mind the G.A.P.P.<br>23 053 20 002 3TT                 | Purpose: Improve the quality of life of unemployed and<br>underemployed individuals by improving their employment<br>outcomes and developing individual earnings potential<br>Recipient Type(s): Mind the G.A.P.P. (Gaining Assistance to<br>Prosperity Program)  | \$ 596   | \$ 712   | \$ -    | \$ -     |
| Hired  | Purpose: Expand their career pathway job training and   | 7        | 7        | Ŧ       | Ŧ        |
| 23 053 20 002 3VV                                      | placement program that connects lower-skilled job seekers<br>to entry-level and gateway jobs in high-growth sectors<br>Recipient Type(s): HIRED for lower-skilled job seekers   | \$ 350   | \$ 380   | \$ -    | \$ -     |
| WDA 8 and Workforce<br>Dvlp Inc<br>23 053 20 002 3YY   | Purpose: Provide career planning, career pathway training<br>and education, wraparound support services, and job skills<br>advancement in high-demand careers to individuals with<br>barriers to employment in Owatonna and Steele Counties<br>Recipient Type(s): Workforce development for Steele and<br>Owatonna county area  | \$ 261   |          |         | \$ -     |
| Black Women's Wealth                                   | Purpose: Provide low-income individuals with job skills   |          |          |         |          |
| Alliance<br>23 053 20 002 3ZZ                          | training, career counseling, and job placement<br>assistanceRecipient Type(s): Black Women's Wealth Alliance  | \$ 329   | \$ 559   | \$-     | \$-      |
| Income Agreements<br>MS 116J.035 6                     | Purpose: Grants for training for energy related and trades<br>careers to support entry into either apprenticeships or<br>directly to employment in energy-related construction<br>careers specifically designed for the utility industry and<br>building tradesRecipient Type(s): Focused outreach to<br>people of color, women, and veterans to participate in<br>skilled training, navigation services, and supportive services | \$ 1,293 |          | \$ -    | \$       |

| Program Name                  |   |         |       |         |        |         |       |         |       |
|-------------------------------|---|---------|-------|---------|--------|---------|-------|---------|-------|
| Federal or State              | Purpose/ Recipient Type(s)<br>Eligibility Criteria  |         |       |         |        |         |       |         |       |
| or Both (citation)            |   | FY 2024 |       | FY 2025 |        | FY 2026 |       | FY 2027 |       |
| DEED Operating                | Purpose: Grants to increase training capacity within the  |         |       |         |        |         |       |         |       |
| Adjustment WDF                | communities they serve by funding training programs that  |         |       |         |        |         |       |         |       |
| 23 053 20 002 004             | provide workforce recruitment and development, job  |         |       |         |        |         |       |         |       |
|                               | creation and community outreach in a targeted population  |         |       |         |        |         |       |         |       |
|                               | such as Southeast Asian to address economic   |         |       |         |        |         |       |         |       |
|                               | disparitiesRecipient Type(s): Targeted population such as Southeast Asian   |         |       |         |        |         |       |         |       |
|                               |   | \$      | 21    | \$      | 30     | \$      | 30    | \$      | 30    |
| State Trade Export            | Purpose: Provides grants to assist small businesses   |         |       |         |        |         |       |         |       |
| Promotion                     | participate in trade missions.  |         |       |         |        |         |       |         |       |
| 23 053 20 002 05A             | Recipient Type(s): Small Businesses   | \$      | 93    | \$      | 300    | \$      | 300   | \$      | 300   |
| Deaf / Hard of Hearing        | Purpose: Grants for employment services for persons   |         |       |         |        |         |       |         |       |
| 23 053 20 002 06E             | including transition-age youth, who are deaf, deafblind, or   |         |       |         |        |         |       |         |       |
|                               | hard-of-hearing   |         |       |         |        |         |       |         |       |
|                               | Recipient Type(s): Public agencies or nonprofit organizations<br>providing services to deaf, deafblind, and hard-of-hearing |         |       |         |        |         |       |         |       |
|                               |   | \$      | 505   | \$      | 991    | \$      | 990   | \$      | 990   |
|                               | Purpose: Provide employment services and support to   |         |       |         |        |         |       |         |       |
| WDF                           | people with severe disabilities   |         |       |         |        |         |       |         |       |
| 211 010 01 002 06B            | Recipient Type(s): Rehabilitation facilities  | \$      | 7,826 | \$      | 6,830  | \$      | 6,830 | \$      | 6,830 |
| Extended Employment           | Purpose: Maintain prior rate increases to providers of  |         |       |         |        |         |       |         |       |
| GF<br>211 010 01 002 06B      | extended employment services for persons with severe<br>disabilities  |         |       |         |        |         |       |         |       |
| 211 010 01 002 008            | Recipient Type(s): Rehabilitation facilities  | ~       | 7,029 | \$      | 6,803  | \$      | 6 726 | \$      | 6 726 |
| Extended Employment           | Purpose: Maintain prior rate increases to providers of  | \$      | 7,029 | Ş       | 0,803  | Ş       | 6,736 | Ş       | 6,736 |
| Inc                           | extended employment services for persons with severe  |         |       |         |        |         |       |         |       |
| 211 010 01 002 06B            | disabilities  |         |       |         |        |         |       |         |       |
|                               | Recipient Type(s): Rehabilitation facilities  | \$      | 3,397 | \$      | 4,500  | \$      | 4,500 | \$      | 4,500 |
| ILSTATEINC                    | Purpose: Provide assistance to persons with disabilities to   | Ŷ       | 3,337 | Ŷ       | 1,500  | Ŷ       | 1,500 | Ŷ       | 1,500 |
| 23 053 20 002 06D             | live independently, function in their homes and within their  |         |       |         |        |         |       |         |       |
|                               | families, and participate in their communities  |         |       |         |        |         |       |         |       |
|                               | Recipient Type(s): Independent Living Centers   | \$      | 2,198 | \$      | 4,000  | \$      |       | \$      |       |
| Independent Living            | Purpose: Provide assistance to persons with disabilities to   | Ş       | 2,190 | Ş       | 4,000  | Ş       | -     | Ş       | -     |
| Services St                   | live independently, function in their homes and within their  |         |       |         |        |         |       |         |       |
| 23 053 20 002 06D             | families, and participate in their communities  |         |       |         |        |         |       |         |       |
|                               | Recipient Type(s): Independent Living Centers   |         | 0.764 |         |        | 4       | 0.014 |         | 2.011 |
|                               |   | \$      | 2,761 | \$      | 3,011  | \$      | 3,011 | \$      | 3,011 |
| MI-Support<br>Employment Incr | Purpose: Grants to programs that provide employment support services to persons with mental illness                         |         |       |         |        |         |       |         |       |
| 23 053 20 002 06C             | Recipient Type(s): Rehabilitation facilities  |         |       |         |        |         |       |         |       |
| 23 055 20 002 000             | Recipient Type(3). Renabilitation facilities  | \$      | 1,295 | \$      | 2,500  | \$      | -     | \$      | -     |
| MI-Support                    | Purpose: Grants to programs that provide employment   |         |       |         |        |         |       |         |       |
| Employment                    | support services to persons with mental illness   |         |       |         |        |         |       |         |       |
| 211 010 01 002 06C            | Recipient Type(s): Rehabilitation facilities  | \$      | 2,503 | \$      | 2,717  | \$      | 2,374 | \$      | 2,374 |
| Broadband                     | Purpose: Carry out administration of Broadband programs   |         |       |         |        |         |       |         |       |
| Development Office            | Recipient Type(s): Broadband Office   |         |       |         |        |         |       |         |       |
| 23 043 03 02A 000             |   | \$      | 2     | \$      | -      | \$      | -     | \$      | -     |
| Border-to-Border              | Purpose: Grants for broadband infrastructure to promote   |         |       |         |        |         |       |         |       |
| Broadband                     | the expansion of broadband services to unserved and   |         |       |         |        |         |       |         |       |
| MS 116J.396                   | underserved areas of the state  |         |       |         |        |         |       |         |       |
|                               | Recipient Type(s): Incorporated businesses or partnerships;   |         |       |         |        |         |       |         |       |
|                               | political subdivisions; Indian tribes; MN nonprofits organized  |         |       |         |        |         |       |         |       |
|                               | under 317A; MN cooperative organized under 308A or B;   |         |       |         |        |         |       |         |       |
|                               | and MN LLC's organized under 322B for the purpose of<br>expanding broadband areas   | ć       | 2 200 | ć       | EE 020 | ć       |       | ć       |       |
|                               | expanding bioaubanu dieds   | \$      | 2,380 | Ş       | 55,020 | Ş       | -     | \$      | -     |