Table of Contents Cosmetologist Examiners, Board of

Agency Profile	1
Agency Expenditure Overview	4
Agency Financing by Fund	5
Agency Change Summary	6

mn.gov/boards/cosmetologist-examiners

AT A GLANCE

- As of August 2018, there were 33,278 practitioners and 5,304 establishments licensed in Minnesota
- The Board issued 13,847 total licenses, including initial licenses and license renewals, in fiscal year 2018
- The Board performed 3,821 salon and 66 school inspections in fiscal year 2018
- 165 investigations completed in fiscal year 2018 with 141 investigations open at year close

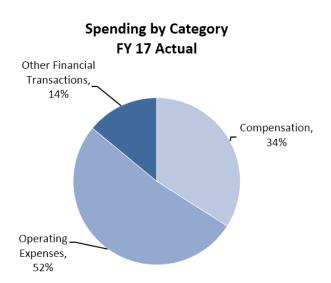
PURPOSE

The Board of Cosmetology ("Board") credentials, licenses, inspects, disciplines, and educates Minnesotans who provide cosmetic hair, nail, or skin care services and education. Businesses and consumers rely on the Board for essential functions related to the safe practice of cosmetology. The Board's mission is to constantly strive to serve and care for our licensees, applicants, and the public by being committed to public protection, superior service, excellence, and continuous improvement.

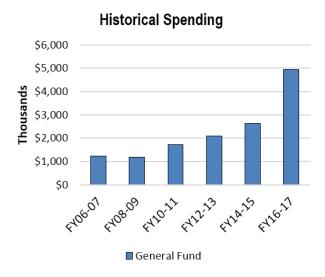
As part of the Board's contribution to statewide outcomes:

- The Board **promotes a thriving economy** through simplifying licensing processes to promote faster business growth and entry into the workforce.
- Through inspections, curriculum review, and education, the Board encourages licensees to have the
 education and skills needed to achieve their goals.
- By licensing practitioners to provide safe services to avoid injury and disease and inspecting businesses
 regularly to ensure compliance with safety standards, the Board aims to keep all people in Minnesota
 safe.
- The Board constantly evaluates and seeks improvement on internal processes to ensure **efficient and accountable government services**.

BUDGET



Source: Budget Planning & Analysis System (BPAS)



Source: Consolidated Fund Statement

The Board receives a direct appropriation from the general fund to cover operational expenses and does not receive funding from any other source. All receipts collected by the Board are deposited into the general fund.

STRATEGIES

The Board promotes a thriving economy and business growth by:

- Assisting salon and school owners and license applicants through in-person, email, and telephone
 correspondence in answering questions related to the licensing process and other general topics, which
 results in more successful licensees.
- Educating licensees on proper infection control practices, resulting in better and safer services.
- Implementing only reasonable, rational regulation with the aim of reducing barriers that are unnecessary
 for public protection. This promotes continued participation in the cosmetology industry and Minnesota
 economy.

The Board encourages Minnesotans to have the education and skills needed to achieve their goals by:

- Educating licensees through inspections and outreach to promote best practices.
- Requiring continuing education for license renewal.
- Continuously updating licensing exams to ensure minimum competency is tested for and met by all individuals receiving licenses.
- Initiating a school rules overhaul to evaluate each requirement of licensed cosmetology schools, their curricula, and their physical requirements to ensure only necessary requirements remain.
- Personally working with individuals and businesses facing non-compliance to improve their circumstances and provide safer, healthier, and more successful services.

The Board strives to protect Minnesotans' safety through:

- Only issuing licenses to qualified applicants.
- Routine inspections of salons and schools to ensure safety, infection control, and education standards are met.
- Public availability of salon and school inspection reports, license status, and formal disciplinary action to help consumers make informed decisions.
- Reaching voluntary resolution of violations and offering remedial education when necessary to ensure licensing and safety standards are met.
- Routinely updating cosmetology laws and rules to align with appropriate and effective national standards.

The Board promotes efficient and accountable government services by:

- Actively promoting participation in rulemaking, events, and work groups, which encourages individuals to remain active and engaged in Board activity and accountability.
- Credentialing and issuing licenses to qualified applicants within 15 business days or less.
- Utilizing an optional expedited process for qualified applicants to become licensed within 5 business days.
- Maintaining a standard that all general inquiries are responded to within 1 business day or less.
- Providing educational materials in conjunction with inspections to improve awareness and results.
- Using instant license account management and real-time online license lookup and renewal to provide transparency and efficiency to licensees and the public.

RESULTS

Type of Measure	Name of Measure	Previous	Current	Dates
Quantity	Number of Licenses, Permits, Registrations Issued Per Quarter	3,480	3,540	2016 Q2; 2018 Q2
Quantity	Number of Inspections Performed Per Quarter	515	1,445	2016 Q2; 2018 Q2

Type of Measure	Name of Measure	Previous	Current	Dates
Quantity	Number of Complaints Investigated Per Year	69	165	FY16; FY18
Quality	Average Application Processing Time (in business days)	14	3	2016 Q2; 2018 Q2
Quality	Percent of Salons Inspected within Past Year	28%	63%	2016 Q2; 2018 Q2
Quality	Percent of Complaints Receiving Disciplinary Action	74%	74%	FY16; FY18

Source: Minnesota Board of Cosmetology Databases (GL Suite and Laserfiche)

Minnesota Statutes and Administrative Rules Governing Cosmetology:

- Minnesota Statute 155A, https://www.revisor.leg.state.mn.us/statutes/?id=155A
- Minnesota Rule Chapter 2105, https://www.revisor.leg.state.mn.us/rules/?id=2105
- Minnesota Rule Chapter 2110, https://www.revisor.leg.state.mn.us/rules/?id=2110

Cosmetologist Examiners, Board of

Agency Expenditure Overview

(Dollars in Thousands)

	Actual	Actual	Actual	Estimate	Forecast Base	
	FY16	FY17	FY18	FY19	FY20	FY21
Expenditures by Fund						
1000 - General	1,351	3,593	2,252	3,297	2,793	2,793
Total	1,351	3,593	2,252	3,297	2,793	2,793
Biennial Change				605		37
Biennial % Change				12		1
Expenditures by Program						
Cosmetology	1,351	3,593	2,252	3,297	2,793	2,793
Total	1,351	3,593	2,252	3,297	2,793	2,793
Expenditures by Category						
Compensation	982	1,238	1,576	1,862	1,931	1,981
Operating Expenses	353	1,868	623	1,419	857	807
Other Financial Transaction	17	487	53	16	5	5
Total	1,351	3,593	2,252	3,297	2,793	2,793
Full-Time Equivalents	14.88	18.37	23.44	26.00	27.00	27.00

Cosmetologist Examiners, Board of

Agency Financing by Fund

(Dollars in Thousands)

	Actual	Actual	Actual	Estimate	Forecast Base	
	FY16	FY17	FY18	FY19	FY20	FY21
1000 - General						
Balance Forward In		1,243		508		
Direct Appropriation	2,565	2,584	2,761	2,789	2,793	2,793
Transfers Out		60				
Cancellations		173				
Balance Forward Out	1,214		508			
Expenditures	1,351	3,593	2,252	3,297	2,793	2,793
Biennial Change in Expenditures				605		37
Biennial % Change in Expenditures				12		1
Full-Time Equivalents	14.88	18.37	23.44	26.00	27.00	27.00

Cosmetologist Examiners, Board of

Agency Change Summary

(Dollars in Thousands)

	FY19	FY20	FY21	Biennium 2020-21
Direct				
Fund: 1000 - General				
FY2019 Appropriations	2,789	2,789	2,789	5,578
Base Adjustments				
Pension Allocation		4	4	8
Forecast Base	2,789	2,793	2,793	5,586
Revenue Change Summary				
Non-Dedicated				
Fund: 1000 - General				
Forecast Revenues	2,859	2,788	2,800	5,588