



Development Partnership Grant Program Report

Purpose	Assist with research, education and development based initiatives which support the long-term economic growth of northeastern Minnesota.
Strategic Plan Alignment	Business Development ✓ Community Development ✓ Workforce Development ✓

What did we do?	FY18	FY19
Budget	\$250,000	\$250,000
# of Projects	7	8
Agency Investment	\$240,000	\$250,000
Total Project Investment	\$602,021	\$1,346,147
Leverage	1.5 : 1	4.4 : 1
Key impact measures	FY18	FY19
# Industries Served	3	3
# Economic Development Partners	34	37

What were the results?
<p>FY19: Combining resources from multiple partners helps to launch innovative projects that drive economic development. This program supports the cooperative efforts of subject matter experts, educators, job placement services, and entrepreneurial advisors who conduct the research and preparatory work to propel a business, grow an industry or solve a workforce barrier. Examples of projects included:</p> <ul style="list-style-type: none"> • Manufacturing consulting services to help manufacturers achieve operational and bottom-line efficiencies. • Business technical assistance to new and existing child care providers to ensure new and expanding facilities are fiscally sound and in regulatory compliance so that centers can increase the number of child care slots in the region. • Consulting services to small business for business plan development, market research, financial analysis and succession planning. <p>FY18: Beginning in FY19 additional data will be required from grantees to measure project impact. Examples of projects included:</p> <ul style="list-style-type: none"> • Forestry technology taskforce to establish Minnesota and our region as a global leader in wood-derived bio industrial technology. • Assistance with costs for potential child care providers during the planning and development phase to ensure the projects are fiscally sound and in regulatory compliance. • Consulting services to small business for business plan development, market research, financial analysis and succession planning.

Fiscal Year 2019 Awards			
Grantee	Description	Agency Investment	Total Project Investment
Cohasset	Update comprehensive plan	\$5,000	\$15,000
East Range Joint Powers Board	Economic development services	\$55,000	\$115,000
Enterprise Minnesota, Inc.	Manufacturing consulting services	\$25,000	\$57,764
First Children's Finance	Child care business technical assistance	\$33,000	\$225,000
Northspan Group, Inc.	Northlandconnection.com	\$20,000	\$118,500
Northspan Group, Inc.	NORTHFORCE.org	\$50,000	\$194,645
Northspan Group, Inc.	Upper Minnesota film office	\$2,000	\$22,800
Quad Cities	Small business development center – UMD	\$60,000	\$597,438

Fiscal Year 2018 Grant Awards			
Grantee	Description	Agency Investment	Total Project Investment
APEX	NORTHFORCE.org	\$50,000	\$109,000
East Range Joint Powers Board	Economic development services	\$55,000	\$115,000
Enterprise Minnesota, Inc.	Manufacturing consulting services	\$25,000	\$52,521
Great Plains Institute	Advance bio economy technology	\$10,000	\$40,000
Northspan Group	Northlandconnection.com	\$20,000	\$125,500
Quad Cities	Small business development center – UMD	\$60,000	\$120,000
United Way of Northeastern Minnesota	Child care technical assistance	\$20,000	\$40,000