MINNESOTA GAMBLING CONTROL BOARD MEETING MINUTES

July 21, 2025

Chair Janet Lorenzo called the monthly meeting of the Minnesota Gambling Control Board to order on Monday, July 21, 2025, at 10:00 a.m., at the Gambling Control Board Office, 1711 West County Road B, Suite 300S, Roseville, MN 55113.

Members Present: Janet Lorenzo, Jim Nardone, Kate Luthner, Doug Forsman, Mike Sundin, and Al deJesus.

Members Excused:

Members Absent: Bill English

Also Present:

Laura Wade, Executive Director; Leah Hedman, Assistant Attorney General.

1. Approval of Agenda

Mike Sundin moved to approve the agenda. Doug Forsman seconded the motion; the motion carried.

2. Approval of Minutes

Mike Sundin moved to approve the June 16, 2025, meeting minutes. Kate Luthner seconded the motion; the motion carried.

3. Chair's Comments

Chair Lorenzo reminded everyone to be safe on the roads and give yourself extra travel time due to rampant road construction.

4. Director's Report

- Budget: Director Wade wished everyone a happy new fiscal year. The GCB's new budget of \$6.334 million for the 2026 biennium started on July 1st. GCB finished FY25 about 10% under budget although hard close is not until August so there may be some outstanding (though not unexpected) bills for services provided prior to July 1st.
- Industry: Gross receipts for May totaled \$416 million, which is down about 1% from last May. Fiscal year-to-date gross receipts through May totaled \$4.5 billion, which is down less than 1% from FY24. We will have preliminary annual totals for FY2025 at the August board meeting. E-tab sales look to have finished at \$2.5 billion, which is down about 4.86% for FY25 based on the POS data we have access to. While below FY24 numbers, this is still \$206 million above FY23 and appears to be recovering each month.
- Education: The agency's new website went live on July 1. The change from the old website to the new one went smoothly with only a few minor glitches. Now that the website is up and functioning, we will return to our focus of new CE classes to launch this fall.
- Staffing: The GCB does not have any open positions at the moment, but Director Wade took a moment to acknowledge that Chris Mau will be retiring on August 1st. Chris has been at the agency for a significant amount of time. Chris' contributions to this agency have been truly formative from his work in compliance, to the agency's class materials, and website. Director Wade noted that Chris is the one who hired her and has been a spectacular mentor. Director Wade thanked Chris from the bottom of her heart and spoke for the agency and industry in thanking Chris and noting how truly missed he will be.

5. Committee Reports

Education and Outreach Committee: Kate Luthner shared an update from the committees most recent meeting. The group went over the new website and reviewed the functionality. They also compared the old website to the new space. Kate appreciated that the agency is placing emphasis on who charitable gambling funds serve. The website is now broken up into three categories of users. The new user section is available in multiple languages. Discussed future objectives of the website and noted the searchability of the manual.

• Compliance Review Group (CRG): Doug Forsman provided a recap of the CRG for calendar year 2025. 7 CRG cases have been brought before the committee. 4 of those groups have completed all sanctions. 2 CRG cases are scheduled for August. All CRG cases are published in the Gaming News.

6. Public Comment

Al Roebke, Informed TV, Alexandria, MN

7. Old Business

Meeting was closed to the public at this time to discuss a CRG item so the Assistant Attorney General, Leah Hedman could provide legal advice to the board. Meeting was then reopened to the public and no motions were brought forth so meeting continued.

8. TRANSFER OF GAMBLING FUNDS TO ORGANIZATION ACCOUNT

Exhibit A: Doug Forsman moved to approve the requests contained in Exhibit A. Mike Sundin seconded the motion; the motion carried.

Exhibit B: None.

9. PROPERTY AND CAPITAL ASSET EXPENDITURE REQUESTS (LG269)

Exhibit C: Al deJesus moved to approve the requests contained in Exhibit C. Doug Forsman seconded the motion; the motion carried.

Kate requested discussion on Exhibit C since items voted on pertained to issues with ice. Kate suggested that adding low voltage for snow removal in sidewalks and in front of doorways can be beneficial if you are already opening your sidewalk. Can be economical, saves on salt, and can help alleviate slip and fall accidents.

Exhibit D: None.

Fire or Other Catastrophe (LG262)

Exhibit E: None. Exhibit F: None.

Eminent Domain (LG263)

Exhibit G: None. Exhibit H: None.

Exclusively Used for LPE (LG266)

Exhibit I: Kate Luthner moved to approve the requests contained in Exhibit I. Jim Nardone seconded the motion; the motion carried.

Exhibit J: None.

CONTRIBUTION OF GAMBLING FUNDS TO ANOTHER LICENSED GAMBLING ORGANIZATION (LG270)

Exhibit K: Mike Sundin moved to approve the requests contained in Exhibit K. Jim Nardone seconded the motion; the motion carried.

Exhibit L: None.

11. FUND LOSS REQUESTS (PROFIT CARRYOVER ADJUSTMENT) (LG250)

Exhibit M: Al deJesus moved to approve the requests contained in Exhibit M. Doug Forsman seconded the motion; the motion carried.

Exhibit N: Jim Nardone moved to deny the requests contained in Exhibit N. Mike Sundin seconded the motion; the motion carried.

12. ADA REPLACEMENT BUILDING (LG268)

Exhibit O: None. Exhibit P: None.

13. LICENSE TERMINATION PLANS (LG204)

Exhibit Q: Al deJesus moved to approve the requests contained in Exhibit Q. Kate Luthner seconded the

motion; the motion carried.

Exhibit R: None.

14. MANUFACTURERS' GAMES

Exhibit S: Doug Forsman moved to approve the requests contained in Exhibit S. Kate Luthner seconded

the motion; the motion carried.

Exhibit T: None.

15. APPLICATION FOR A LICENSE

Manufacturer License Renewal/Linked Bingo Game Provider License/Method of Sale or Transfer of Electronic Games to Distributors:

Exhibit U: None. Exhibit V: None.

Distributor License Renewal/Method of Sale or Transfer of Electronic Games to Organizations:

Exhibit U2: None. Exhibit V2: None.

16. RULE VARIANCE REQUEST

Exhibit W: None. Exhibit X: None.

17. REQUEST FOR ALTERNATIVE METHOD SELECTING RAFFLE WINNERS

Exhibit Y: None. Exhibit Z: None.

18. New Business

Nominations took place today for Chair, Vice Chair, and Secretary.

- Doug Forsman nominated Janet Lorenzo for Chair
- Doug Forsman nominated Jim Nardone for Vice Chair
- Doug Forsman nominated Mike Sundin for Secretary

Elections will be held during the August 18, 2025, board meeting.

19. Next Meeting Announcement

Chair Lorenzo announced that the next board meeting will be 10 am on Monday, August 18, 2025, at the Gambling Control Board office in Roseville.

20. Adjournment

The Chair adjourned the meeting at 10:31 a.m.

Mike Sundin, Secretary