

MINNESOTA GAMBLING CONTROL BOARD

MEETING MINUTES

November 21, 2025

Chair Janet Lorenzo called the monthly meeting of the Minnesota Gambling Control Board to order on Friday, November 21, 2025, at 11:06 a.m., at the Duluth Entertainment Convention Center, 350 Harbor Dr, Duluth, MN 55802.

Members Present: Janet Lorenzo, Jim Nardone, Kate Luthner, Doug Forsman, Mike Sundin, and Al deJesus.

Members Excused:

Members Absent: Bill English

Also Present: Laura Wade, Executive Director and Leah Hedman, Assistant Attorney General

1. Approval of Agenda

Mike Sundin moved to approve the agenda. Doug Forsman seconded the motion; the motion carried.

2. Approval of Minutes

Mike Sundin moved to approve the October 20, 2025, meeting minutes. Kate Luthner seconded the motion; the motion carried.

3. Chair's Comments

Chair, Janet Lorenzo, thanked ACM (Allied Charities of Minnesota) for throwing a wonderful event, the warm welcome, and allowing the GCB to host their board meeting during the conference. Chair Lorenzo expressed gratitude for ACM's hospitality.

4. Director's Report

Director Wade thanked Madam Chair and Rachel Jenner, the Executive Director of Allied Charities for allowing the GCB to host the board meeting in front of a larger audience than we normally have.

The agency's annual report is now out on the website, or by QR code which can be found at the GCB booth for those at the conference.

- o Some Highlights:

- Gross Receipts: \$4.91B, down .5% over FY24
- \$ available towards non-tax LPE \$147M which is up 5.6% from FY24
- E-tab sales were closely monitored after 12/31
- E-tabs were down 4.6% for the year, initially declining, but started recovering after February.
- Paper pull-tabs were up 4.5% for the year
- Other than paddlewheel with table, e-tabs, and e-bingo, all other forms of gambling increased in Gross Receipts.
- Net Receipts were up .2%, or just over \$1Million for FY25.
- Director Wade noted that it was another good year for the communities and missions that those involved support. The GCB is happy to play a part as we partner as the regulatory agency to help ensure the good work can continue.
- Legislation: The GCB is waiting to see in numbers was the e-gaming provider fee which was capped at 25% of Net Receipts. That went into effect on July 1, 2024. Organizations saved about \$20Million for FY25, which is not a small amount.
- FY26: Our comment period goes until December 15 for our rules process, so please check that out if you are interested. The GCB will also be hosting a public advisory meeting the first week of December. The rules process is moving along.
 - o September Gross Receipts were \$403M, up about 1.9% over FY24
- Budget: We are under budget with no unexpected costs.
- Hiring: No posted positions.
- IT: Moving to our testing phase for our new portal which should allow for online payments of licensing fees.

5. Committee Reports

- *Education and Outreach Committee:* Kate Luthner shared an update from their meeting last week. The group went over the classes for ACM. Initial feedback is that the classes went well, they were informative, topical, and any feedback that people may have, please feel free to email in and we can try to incorporate for next year. Non-profit groups have reached out with speaking requests which is a great opportunity for the GCB to let people know what their options are and reduce barriers to entry. Gambling Manager Seminar is going well. One idea for the seminar is to bring in a Pull-Tab Dispensing Device since they are becoming more common. The committee discussed the Annual Report and how it was put together. Exempt and Licensed Organizations were highlighted in the report. Website is getting better every day. Kate mentioned the idea of eventually going cashless, which could help minimize fund losses, but in the meantime, education and awareness will continue to be spread on the importance of oversight and what can be done to keep funds safe.

6. Public Comment

None

7. Old Business

None

8. TRANSFER OF GAMBLING FUNDS TO ORGANIZATION ACCOUNT

Exhibit A: Doug Forsman moved to approve the requests contained in Exhibit A. Kate Luthner seconded the motion; the motion carried.

Exhibit B: None.

9. PROPERTY AND CAPITAL ASSET EXPENDITURE REQUESTS (LG269)

Exhibit C: Kate Luthner moved to approve the requests contained in Exhibit C. Al deJesus seconded the motion; the motion carried.

Exhibit D: None.

Fire or Other Catastrophe (LG262)

Exhibit E: None.

Exhibit F: None.

Eminent Domain (LG263)

Exhibit G: None.

Exhibit H: None.

Exclusively Used for LPE (LG266)

Exhibit I: Al deJesus moved to approve the requests contained in Exhibit I. Kate Luthner seconded the motion; the motion carried.

Exhibit J: None.

10. CONTRIBUTION OF GAMBLING FUNDS TO ANOTHER LICENSED GAMBLING ORGANIZATION (LG270)

Exhibit K: Jim Nardone moved to approve the requests contained in Exhibit K. Mike Sundin seconded the motion; the motion carried.

Kate requested discussion on Exhibit K and thanked the organizations for working together to support different missions.

Exhibit L: None.

11. FUND LOSS REQUESTS (PROFIT CARRYOVER ADJUSTMENT) (LG250)

Exhibit M: Doug Forsman moved to approve the requests contained in Exhibit M. Mike Sundin seconded the motion; the motion carried.

Exhibit N: None.

12. ADA REPLACEMENT BUILDING (LG268)

Exhibit O: None.

Exhibit P: None.

13. LICENSE TERMINATION PLANS (LG204)

Exhibit Q: Al deJesus moved to approve the requests contained in Exhibit Q. Jim Nardone seconded the motion; the motion carried.

Exhibit R: None.

14. MANUFACTURERS' GAMES

Exhibit S: Kate Luthner moved to approve the requests contained in Exhibit S. Mike Sundin seconded the motion; the motion carried.

Exhibit T: None.

15. APPLICATION FOR A LICENSE

Manufacturer License Renewal/Linked Bingo Game Provider License/Method of Sale or Transfer of Electronic Games to Distributors:

Exhibit U: None.

Exhibit V: None.

Distributor License Renewal/Method of Sale or Transfer of Electronic Games to Organizations:

Exhibit U2: Mike Sundin moved to approve the requests contained in Exhibit U2. Kate Luthner seconded the motion; the motion carried.

Exhibit V2: None.

16. RULE VARIANCE REQUEST

Exhibit W: None.

Exhibit X: None.

17. REQUEST FOR ALTERNATIVE METHOD SELECTING RAFFLE WINNERS

Exhibit Y: None.

Exhibit Z: None.

18. New Business

The 2026 Proposed Board Dates are now out and can be found on the Gambling Control Board website.

19. Next Meeting Announcement

Chair Lorenzo announced that the next board meeting will be on Monday, December 15, 2025, at 10 am at the Minnesota Gambling Control Board in Roseville. The Chair also noted that January's board meeting will be on Tuesday, January 20th at 10 am due to Monday being a holiday.

20. Adjournment

The Chair adjourned the meeting at 11:20 a.m.



Mike Sundin, Secretary