

# MINNESOTA GAMBLING CONTROL BOARD

## MEETING MINUTES

February 18, 2025

Chair Janet Lorenzo called the monthly meeting of the Minnesota Gambling Control Board to order on Tuesday, February 18, 2025, at 10 a.m., at the Gambling Control Board Office, 1711 West County Road B, Suite 300S, Roseville, MN 55113.

Members Present: Janet Lorenzo, Jim Nardone, Mike Sundin, Kate Luthner, Doug Forsman, and Al deJesus.

Members Excused:

Members Absent: Bill English

Also Present: Laura Wade, Executive Director; Leah Hedman, Assistant Attorney General; Brett McKeever, Enforcement and Investigations Manager

### 1. Approval of Agenda

Jim Nardone moved to approve the agenda. Doug Forsman seconded the motion; the motion carried.

### 2. Approval of Minutes

Mike Sundin moved to approve the January 21, 2025, meeting minutes. Jim Nardone seconded the motion; the motion carried.

### 3. Chair's Comments

Chair Lorenzo thanked everyone for coming out to the meeting despite extreme temperatures.

### 4. Director's Report

- Industry Update
  - Receipts are slowing. Sales during the first six months of '23 to '24 vs first six months of '24 to '25 are down about 10%. Growth went from about 14% to about 4%. This information is based on reports that the GCB receives from organizations.
  - The new electronic pull-tab standards went into effect on January 1<sup>st</sup>, 2025. Looking at the first 16 days of February 2025 vs January 2025, sales are up 10%. January 2025 vs January 2024, sales are down about 20%. Sales are up month to month in 2025, but down from 2024 to 2025.
  - Many factors play into sales including weather. Small sample size at this time, but we will continue to monitor.
- Continuing Education
  - The GCB will be presenting to the MN Moose Association this Friday in South St. Paul.
  - Print version of Gaming News has been mailed out to all Gambling Managers. Electronic version will be mailed to CEO's and Gambling Managers this week.
- Staffing
  - A licensing position was posted, and we had 44 applicants during the two weeks the posting was up. Interviews are anticipated to begin next week.
- Budget
  - The Gambling Control Board continues to be under budget with no unexpected costs popping up.
- Legislation
  - The Gambling Control Board is following a few bills that have impacts on lawful gambling in state.
  - Last week, Director Wade attended the State Government Committee on the Senate side that was hearing the sports wagering bill. This bill did not make it out of the committee but would have some impacts on charitable gambling if it were to make it out of the committee. We will continue to monitor.

- Tomorrow, two bills in the House Veteran's Committee pertaining to veteran's expenses on their building and one bill to repeal any of the e-tab standards that went into effect January 1<sup>st</sup>.

## 5. Committee Reports

- *Compliance Review Group (CRG)*: No updates to report. Group will be meeting today after the board meeting.
- *Legislative Committee*: Met January 31<sup>st</sup> with Director Wade. Discussed upcoming legislative initiatives and ideas.
- *Education and Outreach Committee*: Education and Outreach Committee met and discussed the website updates. The GCB is continuing to make progress on the website's architecture, cleanup, and adding different languages to cultivate a more inclusive experience. The website will be a valuable resource for internal and external visitors. A resource within the state has been found to assist with both verbal and contextual translations. Topic of classes for CEOs came up which is still in progress. Reviewed Gambling Managers who did not complete Continuing Education and discussed ideas to help minimize those numbers going forward. The goal is for GM's to complete the training vs pay fines.

## 6. Public Comment

None.

## 7. Old Business

None.

## 8. TRANSFER OF GAMBLING FUNDS TO ORGANIZATION ACCOUNT

Exhibit A: None.

Exhibit B: None.

## 9. PROPERTY AND CAPITAL ASSET EXPENDITURE REQUESTS (LG269)

Exhibit C: None.

Exhibit D: None.

### Fire or Other Catastrophe (LG262)

Exhibit E: None.

Exhibit F: None.

### Eminent Domain (LG263)

Exhibit G: None.

Exhibit H: None.

### Exclusively Used for LPE (LG266)

Exhibit I: Kate Luthner moved to approve the requests contained in Exhibit I. Mike Sundin seconded the motion; the motion carried.

Exhibit J: None.

## 10. CONTRIBUTION OF GAMBLING FUNDS TO ANOTHER LICENSED GAMBLING ORGANIZATION (LG270)

Exhibit K: Mike Sundin moved to approve the requests contained in Exhibit K. Doug Forsman seconded the motion; the motion carried.

Exhibit L: None.

## 11. FUND LOSS REQUESTS (PROFIT CARRYOVER ADJUSTMENT) (LG250)

Exhibit M: Doug Forsman moved to approve the requests contained in Exhibit M. Kate Luthner seconded the motion; the motion carried.

Exhibit N: None.

**12. ADA REPLACEMENT BUILDING (LG268)**

Exhibit O: None.

Exhibit P: None.

**13. LICENSE TERMINATION PLANS (LG204)**

Exhibit Q: Doug Forsman moved to approve the requests contained in Exhibit Q. Mike Sundin seconded the motion; the motion carried.

Exhibit R: None.

**14. MANUFACTURERS' GAMES**

Exhibit S: Kate Luthner moved to approve the requests contained in Exhibit S. Doug Forsman seconded the motion; the motion carried.

Exhibit T: None.

**15. APPLICATION FOR A LICENSE**

**Manufacturer License Renewal/Linked Bingo Game Provider License/Method of Sale or Transfer of Electronic Games to Distributors:**

Exhibit U: None.

Exhibit V: None.

**Distributor License Renewal/Method of Sale or Transfer of Electronic Games to Organizations:**

Exhibit U2: None.

Exhibit V2: None.

**16. RULE VARIANCE REQUEST**

Exhibit W: None.

Exhibit X: None.

**17. REQUEST FOR ALTERNATIVE METHOD SELECTING RAFFLE WINNERS**

Exhibit Y: None.

Exhibit Z: None.

**18. New Business**

None.

**19. Next Meeting Announcement**

Chair Lorenzo announced that the next board meeting will be held at 10 am on Monday, March 17<sup>th</sup>, 2025, at the Gambling Control Board office in Roseville.

**20. Adjournment**

The Chair adjourned the meeting at 10:12 a.m.



Mike Sundin, Secretary