



Minnesota Department of Human Services Medicaid Enterprise Systems (MES) Modernization

Request for Information about Minnesota's Proposed MES Modernization Strategy

Date of Publication in *SWIFT*: 07/31/2025

Minnesota's Commitment to Diversity and Inclusion. The State of Minnesota is committed to diversity and inclusion in its public procurement process. The goal is to ensure that those providing goods and services to the State are representative of our Minnesota communities and include businesses owned by minorities, women, veterans, and those with substantial physical disabilities. Creating broader opportunities for historically under-represented groups provides for additional options and greater competition in the marketplace, creates stronger relationships and engagement within our communities, and fosters economic development and equality.

To further this commitment, the Department of Administration operates a program for Minnesota-based small businesses owned by minorities, women, veterans, and those with substantial physical disabilities. For additional information on this program, or to determine eligibility, please call 651-296-2600 or go to www.mmd.admin.state.mn.us/mn02001.htm.

Americans with Disabilities Act (ADA) Statement: This information is available in accessible formats for people with disabilities by calling 651-431-3612 or by using your preferred relay service. For other information on disability rights and protections, contact the agency's Americans with Disabilities Act (ADA) coordinator.

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A. KEY DATES AND SUBMISSION INSTRUCTIONS

RFI posted on:	07/31/2025
Questions about this RFI should be submitted no later than:	08/31/2025
Submit questions about this RFI to:	mes.modernization.dhs@state.mn.us
Who may respond?	All interested stakeholders are welcome to respond to this RFI.
Submit your RFI response by 4:00PM on:	09/30/2025
Format:	Forms Survey
Other instructions:	None

B. Objective of RFI:

The Minnesota Department of Human Services (DHS) is seeking vendor input on an innovative strategy for MES modernization. Our goal is to:

- Communicate Minnesota’s proposed Medicaid Enterprise Systems (MES) modernization strategy to the vendor community with the goal of:
 - Attracting a wide variety of vendors, both traditional and non-traditional
 - Encouraging innovative, outcome-based solutions
- Assess vendor interest and readiness to assist Minnesota with the execution of the proposed MES modernization strategy
- Capture feedback from vendors, other states, and any interested party with a desire to comment on Minnesota’s proposed MES modernization strategy

We are particularly interested in understanding the level of interest and alignment that exists around Minnesota’s proposed method of overcoming the foundational challenges preventing modernizations from achieving good time-to-value, agility, interoperability, scalability, and person-centered outcomes.

C. Background and Overview of issue:

Additional context and background can be found in:

- Attachment A: [“Minnesota Medicaid Enterprise Systems \(MES\) Modernization Strategy Summary,”](#) attached and incorporated into this RFI.
- A series of [telestration videos](#) describing the strategy in video format

D. Information Requested:

Please provide a response to one or more of the following prompts using the survey link above (ALL QUESTIONS ARE OPTIONAL):

1. What is the name of the organization you represent? (if responding as an individual, enter your name if desired)
2. What type of organization are you representing with your response?
 - a. Vendor (if selected, navigate to question #3)
 - b. Other Government Entity (If selected, navigate to question #5)
 - c. Interested Party (If selected, navigate to question #5)
 - d. None – Responding as an Individual (If selected, navigate to question #5)
 - e. Prefer not to say (if selected, navigate to question #5)

3. Roughly how many employees work for your company?
4. Are you interested in and/or capable of providing software, system integration services, or both to support Minnesota's MES Modernization Strategic Delivery Initiative?
 - a. No
 - b. Software only
 - c. System integration services only
 - d. Both software and integration services
5. Briefly summarize your organization's mission and areas of focus/specialization.
6. Briefly describe your experience and background related to this RFI (if applicable).
7. How deeply did you engage in reviewing the strategy content provided (the nine linked strategy videos and RFI Attachment A: Minnesota Medicaid Enterprise Systems (MES) Modernization Strategy Summary)?
 - a. None (If selected, navigate to question 10)
 - b. I reviewed a few items, but did not complete a full review (If selected, navigate to question 10)
 - c. I reviewed all content at least once (If selected, navigate to question 8)
 - d. I reviewed everything and re-reviewed some items for a better understanding (If selected, navigate to question 8)
 - e. Prefer not to answer
8. On a scale from 1-10, how well do you feel you understood the MES modernization strategy? (1 = it was not clear, 10 = full understanding)
9. On a scale from 1-10, how well do you feel the proposed MES modernization strategy resonated with you? (1 = did not resonate, 10 = high level of resonance)
10. What feedback or comments do you have about the proposed MES Modernization Strategy?
11. If you are interested in continuing this conversation with DHS, please provide your contact information for potential follow-up communication and meeting invitations.

E. Requesting Additional Information or Demonstration:

Responders may be asked to provide additional information or in-person demonstrations. No Responder will be *required* to provide additional information or demonstrations. DHS, however, is unlikely to ask every Responder to provide further information or demonstrations.

F. Disclaimer:

- By responding to the RFI, Responder acknowledges that it has read, understands, and agrees with all content in section F.
- Responses to the RFI will not be returned to the Responder.
- This RFI is being issued to obtain information only and is not intended to result in contracts with any Responder. This RFI, and responses to it, does not in any way obligate DHS to issue an RFP, award a contract or complete any project, including this one. DHS reserves the right to cancel this RFI if it is considered to be in its best interest.
- Responders are solely responsible for all costs and expenses associated with the preparation and submission of a response to this RFI.
- Responding to this RFI is completely voluntary. Responders will not be excluded from eligibility to participate in any potential future related requests for proposals (RFPs) based on a Responder's decision to respond to this RFI or the content of its response(s) to this RFI. Additionally, responses to this RFI will not provide any advantage to any Responder in any potential future Requests for Proposal, if any occur.
- All responses to this RFI are public, according to Minnesota Statutes § 13.03, subd. 1, unless otherwise defined by Minnesota Statutes, section 13.37 as "Trade Secrets." Responses should not contain any information that is trade secret or proprietary in nature.

But if a Responder submits information that it believes to be trade secret/confidential materials, at the time the response is submitted the Responder must clearly mark every page of trade secret materials in its response with the words "Trade Secret" or "Confidential," and must justify the trade secret designation for each item in its Response (*be specific, do not make general statements of confidentiality. Include reference to specific facts, licenses, trademarks, etc., and any relevant statutes or other law, such as how the data meets the requirements of Minn. Stat. §13.37, subd. 1(b)*). Any decision by DHS to disclose information designated by the Responder as trade secret/confidential will be made consistent with the Minnesota Government Data Practices Act, ch. 13, and other relevant laws and regulations. If the Responder submits information that DHS deems unable to be disclosed, the Responder shall submit a redacted version of the response to DHS.

- As applied by DHS to this RFI, a statement by a Responder that submitted data is copyrighted or otherwise protected does not prevent public access to the data contained in the response.
- DHS may use any or all information in a response for any purpose.