Appendix I: Related Purchasing Models
Current Programs

CMS Medicare Contract and Payment to SNP
Medicare Primary and Acute Care

State Medicaid Contract and Payment to MCO/SNP
Medicaid State Plan and LTSS

MSC+ Unmanaged Medicare

MSHO/SNBC SNP
SNP and Medicaid Requirements Pieced Together

Care Coordination
SNP/Counties/Tribes and Community Orgs

PAC/NF
Mental Health

LTSS

HCH or Clinics
Acute Care

Curated Programs
Aligned Financing

Virtual Care Systems
Communication Tools
Model 1

Care Coordination
MMICO/Counties/Tribes/Community Organizations

Chemical & Mental Health

Acute Care

MMICO DEMO PLANS
Medicare and Medicaid Integrated Care Organizations Contract Requirements and Risk

Integrated Medicaid and Medicare Three Way Contracts and Payments
CMS State MMICO
-Shared Medicare Savings with State
-Includes Medicare, Part D, current Medicaid State plan and LTSS (seniors)
-SNBC LTSS FFS with shared accountability
-Seamless transition of MSHO members
-MSC+/SNBC members added with opt out
-SNBC Phase 2

Model 3: Specialized ICSPs
Mental, Chemical and Physical Health
-DHS establishes criteria for integrated chemical, mental and physical health care system models for people with SMI enrolled in SNBC under the demonstration
-DHS issues RFP
-Requires partnership between county, MMICO, primary care, chemical and mental health providers
-Could also include non-dual SNBC members
-Additional details TBD with Chemical and Mental Health and Continuing Care
-Exploring Health Homes and/or HCH as part of model
-Standardized outcome measures
-Dependent on viable Medicare financing under demo for dual eligibles with disabilities

Model 2: Integrated Care System Partnerships (ICSP)
DHS establishes criteria for model options for ICSPs including:
-Primary care/payment reforms
-Integrated care delivery
-TCOC accountability and options for risk/gain sharing arrangements
-Opportunities for PAC/NF/LTSS/MH/CD providers
-HCH Certification/Transition to HCH
-Enrollee choice of ICSP
-Incentives to serve people across all settings
-Standardized outcome measures

New ICSPs
-DHS Issues RFPs to stimulate additional ICSPs
-Provider/MMICO Partnership required for response
-DHS sets payment and risk/gain options and parameters

Existing Care Systems
-DHS evaluates current care systems arrangements, those meeting or exceeding criteria would be considered ICSPs
-Transition to HCH if not already HCH
-Standardized outcome measures

Acronyms
CD=Chemical Dependency
CMS=Centers for Medicare and Medicaid
FFS=fee for service
HCH=Health Care Home
ICSP=Integrated Care System Partnership
LTSS=Long Term Services and Supports
MMICO=Medicare Medicaid Integrated Care Organization
MSC+=Minnesota SeniorCare Plus
MSHO=Minnesota Senior Health Options
PAC=Post Acute Care
NF=Nursing Facility
SNBC=Special Needs BasicCare
SNP=Medicare Advantage Special Needs Plan
SMI=Serious Mental Illness
TCOC=Total Cost of Care

4/23/2012

Market Incentives and Stimulation