

Origins of New Trax

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- In 2010 Merrick and PAI started talking about partnering to create operational efficiencies in a rate reduction environment
- Due to similar geographic footprints, transportation soon became the initial focus

Initial Goals of New Trax

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- Ensure safe, accessible, and reliable transportation for clients of Merrick and PAI;
- Maximize operational efficiencies to reduce non-mission expenses and stabilize services in anticipation of less government reimbursement;
- Develop strategic collaborations that increase the potential of each organization to deliver services to their respective clients; and
- Contribute to the overall health and well being of our communities by reducing the number of vehicles congesting roads and vehicle emissions.

Goals of New Trax

- Newtrax – Collaboration in Motion
- Fulfilling transportation needs of foundation organizations
- Decreased number of vehicles on the road and utilizing existing assets (drivers and vehicles) to fill additional transportation gaps
- Have begun the process of providing transportation for additional DT&H programs
- Meeting additional transportation needs in our communities through scheduled group rides primarily for senior and disabled populations
- Creating senior circulators in our community (Greater White Bear area, Roseville, Forest Lake...additional community partnerships in development)
- Working to identify other options for on demand, individual rides for our targeted populations



Additional goals of New Trax

- Community Transportation
- Providing daily transportation for 3 additional Day programs for people with I/DD
- Providing regular group outing transportation for 23 Senior residential facilities and being the sole transportation provider for 6 of them
- Providing Senior Grocery outings for 35 facilities
- Providing transportation partnerships (for-hire) for various businesses and nonprofit organizations
- Operating four separate senior community circulators and in discussions with two others serving Eastside and West Central St. Paul communities
- Providing weekend shuttle service for 3 Faith communities serving multiple senior facilities
- Growth from 7,500 trips to 2017 to close to 40,000 trips in 2019



Future goals for New Trax

- Future
- Continue to expand on non-founding partner transportation for day programs
- Continue to build on Community Transportation
- Working to assist our targeted populations in finding single rider, on-demand options
- Build vehicle maintenance business for partner organizations
- Transitioning to paperless attendance system that will provide better operational reporting to partner organizations