

### Exhibit D-1: Fee-for-Service Rate Schedule

Contractor: Wise Elephant Consulting, LLC.

The following Rate Schedule is effective October 15, 2024

#### Job Related Services - General Services

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement ("PBA")  See PBA for Placement and Follow-Up Services as referenced at: <a href="https://mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba">mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba</a>		
Customized Employment Discovery Services	\$105	
Informational Interview	\$105	Hour
Internship Services	\$105	Hour
Internship Wages	Wages + 60%	Hour
Employment Supports/Job Coaching for Short Term Job Supports	\$125	Hour
Job Seeking Skills Training	\$105	Hour
Job Shadow	\$105	Hour
Job Tryout Services	\$105	Hour
Job Tryout Wages	Wages + 60%	Hour
On-the-Job Training Services	\$105	Hour
On-the-Job Training Wages	Wages + 60%	Hour
On-the-Job Evaluation Services	\$105	Hour
On-the-Job Evaluation Wages	Wages + 60%	Hour
Work Experience – Services	\$105	Hour
Work Experience – Wages	Wages + 60%	Hour

#### Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$105	Hour

#### Independent Living Services - General Services

Service Title	Rate	Unit
Independent Living Services	\$105	Hour

#### Small Business Services - General Services

Service Title	Rate	Unit
Consultation for Small Business	\$105	Hour
Coaching for Small Business	\$105	Hour

### Social Coaching Services - General Services

Service Title	Rate	Unit
Social Coaching	\$105	Hour

### Training Services – General Services

Service Title	Rate	Unit
Driver's Permit/License Preparation and Training as an Accommodation	\$105	Hour

### Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$105	\$50	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$105	\$50	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$105	\$50	Hour
Pre-ETS Workplace Readiness Training	\$105	\$50	Hour
Pre-ETS Introductory Work Activities	\$105	\$50	Hour
Internship – Services	\$105	n/a	Hour
Internship – Wages	Wages + 60%	n/a	Hour
Pre-ETS Work Experience - Services	\$105	n/a	Hour
Pre-ETS Work Experience- Wages	Wages + 60%	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$125	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$125	n/a	Hour

### Training Services - General Services

Service Title	Rate	Unit
Driver's Permit/License Preparation and Training as an Accommodation	\$105	Hour

### Other Provider Services - General Services

Service Title	Rate	Unit
Intake (Not Applicable to PBA)	\$125	Each
Travel Expense to Provider (to/from participant) Transportation to Vendor (participant is in vehicle)	Statewide Standardized Rate Information as referenced at "Travel/Transportation Guidelines": <a href="https://mn.gov/deed/assets/vrs-travel-transportation-reimbursement_tcm1045-606243.docx">https://mn.gov/deed/assets/vrs-travel-transportation-reimbursement_tcm1045-606243.docx</a>	

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Job Seeking Skills Training	\$105	Hour
Job Shadow	\$105	Hour
Job Tryout Services	\$105	Hour
Job Tryout Wages	Wages + 60%	Hour
On-the-Job Training Services	\$105	Hour
On-the-Job Training Wages	Wages + 60%	Hour
On-the-Job Evaluation Services	\$105	Hour
On-the-Job Evaluation Wages	Wages + 60%	Hour
Work Experience – Services	\$105	Hour
Work Experience – Wages	Wages + 60%	Hour

### Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$105	Hour

## Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$105	\$50	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$105	\$50	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$105	\$50	Hour
Pre-ETS Workplace Readiness Training	\$105	\$50	Hour
Pre-ETS Introductory Work Activities	\$105	\$50	Hour
Internship – Services	\$105	n/a	Hour
Internship – Wages	Wages + 60%	n/a	Hour
Pre-ETS Work Experience - Services	\$105	n/a	Hour
Pre-ETS Work Experience- Wages	Wages + 60%	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$125	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$125	n/a	Hour

## Small Business Services - General Services

Service Title	Rate	Unit
Consultation for Small Business	\$105	Hour
Coaching for Small Business	\$105	Hour

**EXPIRED**

## Social Coaching Services - General Services

Service Title	Rate	Unit
Social Coaching	\$105	Hour

## Training Services - General Services

Service Title	Rate	Unit
Driver's Permit/License Preparation and Training as an Accommodation	\$105	Hour

## Other Provider Services - General Services

Service Title	Rate	Unit
Intake (Not Applicable to PBA)	\$125	Each
Travel Expense to Provider (to/from participant) Transportation to Vendor (participant is in vehicle)	Statewide Standardized Rate Information as referenced at "Travel/Transportation Guidelines": <a href="https://mn.gov/deed/assets/vrs-travel-transportation-reimbursement_tcm1045-606243.docx">https://mn.gov/deed/assets/vrs-travel-transportation-reimbursement_tcm1045-606243.docx</a>	