

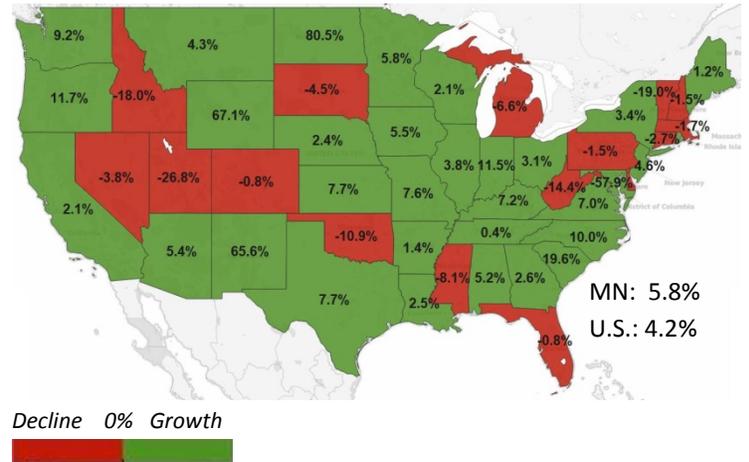
Minnesota Exports Jump Almost 6 Percent in the Third Quarter, Set Record

Minnesota exports of goods (including agricultural, mining and manufactured products) jumped to a record high \$5.5 billion, an increase of 5.8 percent (or \$304 million) between the third quarters of 2013 and 2014. The U.S. export growth rate was 4.2 percent. Exports increased in about two-thirds of the states. Minnesota's growth rate ranked 17th highest.

For the first nine months of 2014, Minnesota exports grew 3.9 percent, while U.S. exports grew 3.4 percent.

For the manufacturing sector alone, Minnesota exports were up 2.7 percent to \$5 billion in the third quarter of 2014, slightly less than U.S. growth of 3 percent.

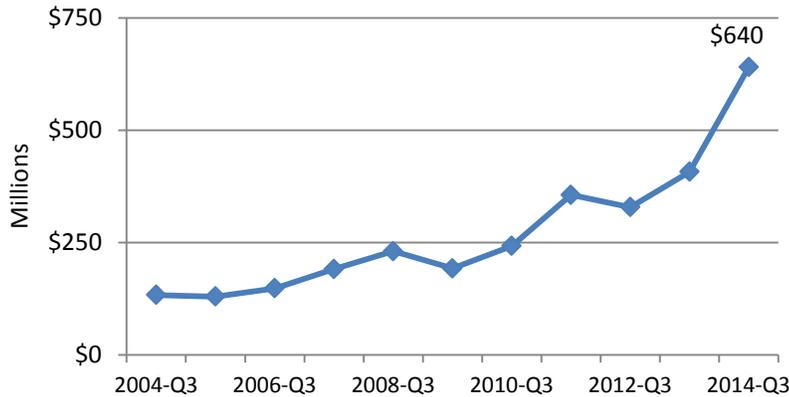
Figure 1. Exports of Goods Grow for 34 States



Medical/Optic Fiber Products, Ores/Slag/Ash, Electrical Machinery Lead Export Growth

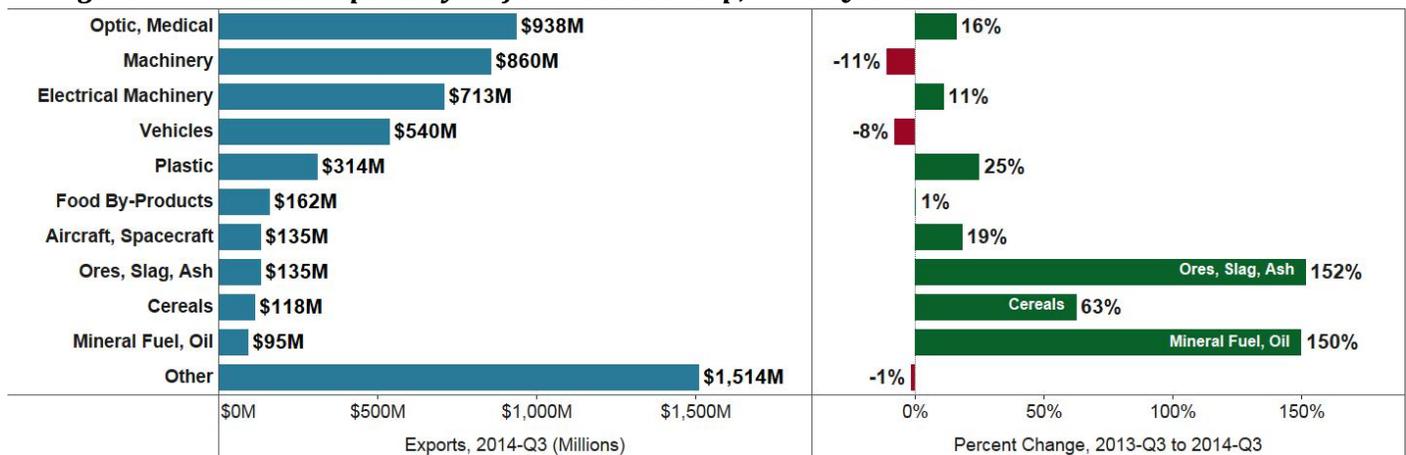
- Exports of **optic, medical and other products** were valued at \$938 million, growing by \$133 million and leading all product groups in export gains. The top three markets – **China** (up 20 percent), **Japan** (up 37 percent) and **Belgium** (up 18 percent) – contributed much of this growth. **Medical and surgical instruments** and **optic fiber** were the strongest-performing product segments.
- Canada** fueled export growth in both **mineral fuel/oil** (overall, up 150 percent to \$95 million) and **ores/slag/ash** (overall, up 152 percent to \$135 million).

Figure 3. Minnesota's Export Growth Trends to Mexico



- Minnesota sales of **electrical machinery** (up 12 percent) increased the most to **Mexico** (up 58 percent to \$83 million) and **Ireland** (up 127 percent to \$24 million). Strong product segments included **integrated circuits, insulated cables/wires** and **electric generators**.
- Cereals** exports were up 63 percent to \$118 million, driven by strong growth in **corn** (up 108 percent to \$96 million). Growth in corn exports was due to stronger demand from the main market, **Mexico** (up 285 percent to \$78 million).
- Increased exports of **plastics** to **Japan, South Korea** and **Mexico** – three of the state's top five markets for plastics – and increased sales of **plastic plates and sheets** contributed to the overall 25 percent export growth in **plastics**.
- Global sales of **aircraft parts** were up 19 percent, driven by **New Zealand** (up to \$22 million, from \$49,000 in the third quarter of 2013), **Singapore** (up 83 percent to \$20 million) and **Mexico** (up 1,788 percent to \$8 million).
- Machinery** exports declined 11 percent overall and to most major markets – with the steepest declines in **China, Korea, Japan** and **Thailand** – but performed well in some markets, such as **Mexico, Sweden** and the **Philippines**.
- Other industries suffering declines of more than \$10 million in exports included **beverages** (down 52 percent to \$48 million), **vehicles** (down 8 percent to \$540 million), **dairy/eggs/honey** (down 30 percent to \$40 million) and **albumins/modified starches** (down 28 percent to \$39 million).

Figure 4. Minnesota Exports by Major Product Group, Third Quarter 2014



Minnesota Quarterly Export Statistics is the most current resource available for tracking the state's export trends and is prepared for the Minnesota Trade Office (MTO) by the Department of Employment and Economic Development's (DEED) Economic Analysis Unit (Thu-Mai Ho-Kim, 651-259-7180). The quarterly and annual statistics reports primarily cover export data based on the Harmonized Tariff System, collected by the U.S. Department of Commerce (USDOC) and distributed by the Global Trade Information Services. Note that an alternate source of agricultural export estimates – based on different methodology – is the Minnesota Department of Agriculture, although data is published only on an annual basis. Reports are available on DEED's website at "Export and Trade Statistics" (<http://mn.gov/deed/data/export-stats/>).