

## ATTACHMENT F: COST PROPOSAL

**INSTRUCTIONS:** Fill in the information requested below and complete the information requested in the tables below that pertains to the services responder provides. If there are services that are not listed on the table below that responder feels would benefit the state, responders can include such services in the notes section that follows the table or add additional pages to include the additional proposed services along with descriptions. Submit this Attachment F and any additional pages as your Cost Proposal. The Cost Proposal must be submitted as a **separate** attachment from your Technical Proposal. This means the Cost Proposal and Technical Proposal may be submitted as separate documents in one email.

Please Note: Center-Based Comprehensive Adjustment to Blindness Training facilities must submit documentation to support their fee.

**Acronyms** and their **Defined Terms** can be found at the end of this Attachment F.

### WORKFORCE DEVELOPMENT UNIT (WDU) PROGRAM SERVICES

#### Assessments – Medical Vocational, and Other Evaluations

Service Title	Rate	Daily hourly weekly
Criminal Background Check		
Medical Diagnosis/ Assessment / Evaluation		
Situational Assessment		
Vocational Evaluations/ Assessment / Consult		
Work / Vocational Evaluation - Integrated		
Work / Vocational Evaluation - Non- Integrated		

#### Benefits Counseling / Analysis

Service Title	Rate	Daily hourly weekly
Benefits Coaching		
Benefits Planning		

#### Job-Placement Assistance

Service Title	Rate	Daily hourly weekly
Job Placement - Non-PBA		
Job Retention/ Stabilization		
PBA Milestone 2 – Blind & Low Vision	\$2,500	Each
PBA Milestone 2 – DeafBlind	\$4,500	Each
PBA Milestone 3 – Blind & Low Vision	\$2,500	Each
PBA Milestone 3 – DeafBlind	\$4,500	Each

#### Job-Search Assistance

Service Title	Rate	Daily hourly weekly
Job Exploration		

<b>Service Title</b>	<b>Rate</b>	<b>Daily hourly weekly</b>
Job Seeking Skills Training - Non-PBA		
PBA Milestone 1 – Blind & Low Vision		
1. A	\$1,500	Each
1. B	\$1,500	Each
PBA Milestone 1 – DeafBlind		
1. A	\$2,500	Each
1. B	\$2,500	Each

### On the Job Supports

Service Title	Rate	Daily hourly weekly
Short Term - Job Coaching - Time-limited	\$75.00	Hour
Short Term - DeafBlind Occupational Communication Specialist – Time Limited	\$86.00	Hour
Customized Employment - Supported Employment		
Supported Employment - Job Coaching	\$75.00	Hour
Supported Employment-based - DeafBlind Occupational Communication Specialist	\$86.00	Hour

### Self-Employment

Service Title	Rate	Daily hourly weekly
Self-Employment Services	\$90.00	Hour
Small Business Set-Up		

### Training - Disability Related Skills

Service Title	Rate	Daily hourly weekly
ATB Training - half time or greater Comprehensive ATB Training Center		
ATB Training - half time or greater - Assessment		
ATB Training - half time or greater Housing		
ATB Training - hourly or special		
ATB Training – hourly or special - Assessment		
Rehabilitation Teaching – Independent Living Skills	\$85.00	Hour
Braille	\$85.00	Hour
Orientation and Mobility	\$90.00	Hour
DeafBlind Rehabilitation Training	\$95.00	Hour
Tactile Sign Language	\$86.00	Hour
Protactile/Haptics	\$86.00	Hour
Assistive Technology	\$90.00	Hour
Keyboarding	\$75.00	Hour
Seminar	\$85.00	Hour
Fitness	\$85.00	Hour
Other		
ATB Training by Placement Vendor		
ATB Training by Placement Vendor -Assessment		
Disability Related Skills Training (for disabilities other than blindness)		
Disability Related Skills Training Assessment		
Disability Related Skills Training – Social Coaching		
Disability Related Skills Training by ATB Vendor		

Service Title	Rate	Daily hourly weekly
Disability Related Skills Training by ATB Vendor Assessment		

**Training - Job Readiness**

Service Title	Rate	Daily hourly weekly
Job Readiness Training by ATB vendor		
Job Try-Out		
Job Try-Out Development of Customized Site (up to 10 hours)		
Work Adjustment Training – Integrated / Non-Integrated		

**Training - Miscellaneous**

Service Title	Rate	Daily hourly weekly
Miscellaneous Training Ex. ESL, STP, GED		
Stipends for Employment		
Stipends for Work Experience		
Tutoring		

**Training - Occupational or Vocational**

Service Title	Rate	Daily hourly weekly
Occupational or Vocational Training		
Occupational or Vocational Training at a Non-ATB Facility		

**Training - On-the-Job**

Service Title	Rate	Daily hourly weekly
Internship/ Work Experience/ Job Trial		
Internship/ Work Experience/ Job Trial - Assessment		
On-the-Job Training		
Wage Reimbursement to Employer		

### Other Service Types

Service Type	Service Title	Fee	Unit of Service Hour, Day, Week, Each
Customized Employment Services	Customized Employment (Discovery)		
Information and Referral Services	Intake Fee		
Maintenance Services	Housing at ATB		
Training - Apprenticeship	Apprenticeship Training		
Training - Basic Academic, Remedial, Literacy	Basic Academic, Remedial, Literacy Training		
Transportation - Mileage	Transportation by ATB/Non-ATB Vendor	Federal IRS Mileage Rate	Hour
Transportation – Travel Expenses (Parking, Taxi, Uber, Metro, Etc.)	Transportation by ATB/Non-ATB Vendor	Varies	Varies
Travel Time	Travel Time for ATB/Non-ATB Vendor	\$28.00	Hour
Vocational Rehabilitation Counseling and Guidance	Vocational Rehab Counseling and Guidance		
Language Differential	Language Differential when Vendor Provides Services Using ASL, Tactile ASL or Spoken Language Other than English	\$10.00	Hour

PRE-ETS PROGRAM SERVICES (PRE-ETS)

**Pre-ETS Authorized Support**

Service Title	Rate	Daily hourly weekly
Housing at ATB		
Transportation by ATB Vendor		
Transportation by Non ATB Vendor		

**Pre-ETS: Instruction in Self- Advocacy**

Service Title	Rate	Daily hourly weekly
Self-Advocacy Training by ATB Vendor		
Self-Advocacy Training by Non-ATB Vendor		

**Pre-ETS: Job Exploration Counseling**

Service Title	Rate	Daily hourly weekly
Vocational Rehab Counseling and Guidance		
Vocational / Work Exploration		
Vocational Rehab Counseling and Guidance		

**Pre-ETS: Work Based Learning**

Service Title	Rate	Daily hourly weekly
Apprenticeship Training		
Internship/ Work Experience/ Job Trial		
Internship – Services – VRS Contracts		
Internship – Wages – VRS Contracts		
Work Experience Job Coaching		
Stipends for Work Experience - Vendor		

**Pre-ETS: Workplace Readiness Training**

Service Title	Rate	Daily hourly weekly
ATB Training - half time or greater Comprehensive ATB Training Center		
ATB Training - hourly or special		
Rehabilitation Teaching – Independent Living Skills	\$85.00	Hour
Braille	\$85.00	Hour
Orientation and Mobility	\$90.00	Hour
DeafBlind Rehabilitation Training	\$95.00	Hour
Tactile Sign Language	\$86.00	Hour
Protactile/Haptics	\$86.00	Hour
Assistive Technology	\$90.00	Hour

<b>Service Title</b>	<b>Rate</b>	<b>Daily hourly weekly</b>
Keyboarding	\$75.00	Hour
ATB Training by Placement Vendor		
Rehabilitation Teaching – Independent Living Skills	\$85.00	Hour
Braille	\$85.00	Hour
Orientation and Mobility	\$90.00	Hour
DeafBlind Rehabilitation Teaching	\$95.00	Hour
Protactile/Haptics	\$86.00	Hour
Assistive Technology	\$90.00	Hour
Keyboarding	\$75.00	Hour
Benefits Counseling/ Analysis		
Disability Related Skills Training – NON/ATB Vendor – Other Disability Needs		
Job Readiness Training		
Pre-ETS Transition (year-round and summer) NON ATB		
Pre-ETS Program (year-round and summer) ATB		
Work Experience Job Coaching	\$75.00	Hour

## SENIOR SERVICES PROGRAM

### Senior Services Unit (SSU)

<b>Service Title</b>	<b>Rate</b>	<b>Daily hourly weekly</b>
ATB Training - Computer Training ONLY	\$90.00	Hour
ATB Training - GROUP		
ATB Training – INDIVIDUAL		
Rehabilitation Teaching – Independent Living Skills	\$85.00	Hour
Braille	\$85.00	Hour
Orientation and Mobility	\$90.00	Hour
ATB Training by Placement Vendor		
Rehabilitation Teaching – Independent Living Skills	\$85.00	Hour
Braille	\$85.00	Hour
Orientation and Mobility	\$90.00	Hour
Low Vision Training - NOT ATB VENDOR		

Responder Notes regarding Additional Service(s) along with Proposed Description(s):

The State does not make regular payments based solely upon the passage of time; it only pays for services performed or work delivered after it is completed and approved by the State. Submit the Attachment F: Cost Proposal and additional pages, if applicable, as a separate document(s) from your Technical Proposal. Do not include any cost information in the Technical Proposal part of the response. The Proposal must be open for acceptance until a contract is executed, the Solicitation is cancelled, or 180 days after the initial due date and time of the Solicitation, whichever comes first. After the initial Solicitation period, the 180-day period will be effective from the date of Responder's submission.

<b>Acronym</b>	<b>Defined Term</b>
ASL	American Sign Language
ATB	Adjustment to Blindness
ESL	English as a Second Language
GED	General Education Development
PBA	Performance Based Agreement
Pre-ETS	Pre-Employment Transition Services
STP	Summer Transition Program
VRS	Vocational Rehabilitation Services