### Minnesota Job Skills Partnership

#### **BOARD MEETING AGENDA**

Monday, June 16, 2025 11:00 am – 2:15 pm Great Northern Building, St. Peter Room, 12<sup>th</sup> Floor & Microsoft Teams

| Call to Order, Roll Call |  |
|--------------------------|--|
| Nomination of Board      | Member to Chair the Meeting  |
| Legislative Update       |  |
| Approval of Minutes f    | rom March 3, 2025, Board Meeting Tab 1   |
| Dislocated Worker Pro    | ogram (DW) Financials and Performance  |
| Supplemental Funding     | g RequestsTab 3  |
| FY26 SLIG Tier Rankin    | g and Allocations Tab 4  |
| FY26 DW Allocations 1    | for WDAsTab 5  |
| Consideration of FY26    | State Dislocated Worker Admin Budget Tab 6   |
| Break/Working Lunch      | – 10 minutes   |
| MJSP Budget, Conside     | eration of FY26 Admin Budget, and Program Overview Tab 7   |
| MJSP Consent Calend      | ar, Short Form Summaries and Recommendations Tab 8   |
| Proposed Partnership     | Projects, Criteria Sheet, Summaries & Recommendations Tab 9  |
| Partnership Pr           | oject Presentations (10 minutes per grant request for presentation & questions)  |
|                          | Century College/DriSteem Century College/Michael Foods Hennepin Technical College/Arrow Finishing Inc. Hired/Seagate & Medtronic (Pathways) MN State University, Mankato/Lou-Rich Inc. MN State University, Mankato/Trystar South Central College/Christensen Farms South Central College/Knobelsdorff Enterprises South Central College/Rolls-Royce Solutions America |

Adjournment

# Minnesota Job Skills Partnership BOARD MEETING MINUTES

Monday, March 3, 2025 11:00 am – 1:30 pm Via Microsoft Teams

Board Members Present: Matt Varilek, Brad Meier, Deborah Roberts, Erik Skoog, Jennifer Theisen, Keith Brooks, Lance Louis, Radhika Seshan, Sarah Northrup, Shannon Bryant

Staff Present: Jodie Greising, Vikki Palony, Fun Fun Cheng, Jason Wadell, Catalina Valencia, Kevin McKinnon, Nima Hussein, Jeanna Fortney, Jill Roberts, Ama Akakpo, Amy Carlson, Rita Apaloo, Rasha Ahmed, Christine Dowie, Maria Hernandez, Marc Majors, Ann Meyers, Nancy Omondi, Claudette Parchment-Roehrich, Jill Roberts, Vanessa Roman, Thomas Sommer, Usha Valappil, Akiatu Pratt

#### Call to Order, Roll Call

Meeting called to order at 11:00 a.m. by Chair Matt Varilek. All board members listed above were present at roll call.

#### **Commissioner/Chair Welcome**

Chair Varilek provided a brief overview of the state of the Minnesota economy and legislative updates.

- DEED's January report on unemployment data indicated MN employers added 4100 jobs in December and the labor force grew by 3300 jobs, which amounted to six straight months of job growth and ten months out of the last 12 months.
- The November budget forecast from MN Management and Budget (MMB) which helped shape the Governor's budget proposal did not reflect changes to federal policy as it was released before the election. The forecast envisioned a small surplus of \$500-\$600 million for 2026/27, and a deficit of \$5 billion for 2028/29.
- Legislative proposals as related to the work of the MJSP board:
  - Increase of \$8 million per year, times the two years of the biennium, from the
     Workforce Development Fund for the Drive for Five initiative.
  - Allow the Commissioner to appoint a designee to serve on the board in his absence
  - For MJSP Partnership/Pathways grants, allow educational institutions to charge up to a 30% increase on direct project costs, not including equipment costs. This is intended to address a disincentive for colleges to participate in MJSP by allowing them to charge closer to market rates for training.
  - For MJSP Partnership/Pathways grants, increase the maximum award from \$400,000 to \$500,000 to address inflation and increased costs that would result from the 30% increase on direct costs.

#### **Nomination of an Acting Vice Chair**

Chair Varilek indicated he would need to leave the meeting at noon and opened the floor for nominations to serve as the acting Vice Chair to preside over the meeting in his absence.

**Motion:** Director Meier made a motion for Director Brooks to serve as Acting Vice Chair. Director Theisen seconded. The motion passed unanimously via roll call vote.

#### Approval of Minutes from October 28 & December 2, 2024 Board Meetings

**Motion**: Director Meier made a motion to approve the October and December meeting minutes. Director Louis seconded. The motion passed unanimously via roll call vote.

#### <u>Dislocated Worker Program (DW) Financials and Performance</u>

- Nancy Omondi, Director of Federal and State Programs, presented the Dislocated Worker Program financials and program spending reports to the Board.
  - The DW Program Budget in State Fiscal Year 2025 is approximately \$31M with 5% setaside for Administration; \$14.9M is allocated to Workforce Development Areas (WDAs) and \$3.2M is allocated to Small Layoffs Independent Grantees (SLIGs).
  - The Workforce Development Fund (WDF) report was not available at the time the documents were being prepared for this meeting. It will be presented at the next Board meeting.
  - As of January 22, 2025, 42.7% of the SFY25 administrative budget for the Dislocated
     Worker program has been expended compared to 38.9% same time last year.
  - SFY24 spending report for the period ending December 30, 2024, or the 6th quarter of performance, showed 85.6% expended of allocated funds. Three providers had expanded all their funds, and seven others were close to spending out their funds. This grant ends June 30, 2025, and any remaining funds will go back to the WDF.
  - SFY25 spending report for the period ending December 30, 2024, or the 2nd quarter of performance showed spending and obligations at 20% of allocated funds. Majority of the local areas have just begun spending these funds and four providers have not spent any of their funds. SFY25 funding period will end June 30, 2026, so providers have more time to spend out these funds.
  - For Small Layoff Independent Grantees (SLIGs), SFY24 expenditures were at 77.6% of total allocations, while spending and obligations for PY24/SFY25 were at 10%. Five grantees had not yet started spending these SFY25 funds.
- Director Louis expressed concern that two providers, Northwest PIC and Winona, had not spent 50% of their SFY23 funds when it is getting close to finalizing the program year. He asked Nancy to comment on the situation. Nancy said that both local areas have had challenges spending down funds historically and that DEED encourages grantees to conduct outreach to enroll as many people as possible. Any unspent dollars will go back to the WDF.
- Jason Wadell, State Rapid Response Team Supervisor, presented on plant closings and current mass layoff projects to the Board.
  - Since the last MJSP Board Meeting, the State Rapid Response Team (SRRT) worked with 36 separate businesses affected by either Mass Layoff, Small Layoff, or experienced a Workforce Reduction.
  - The approximate total number of workers affected by these layoffs and closures was 1,746. The industry most affected by layoffs due to workforce reduction and/or closure was Manufacturing due to the Mass Layoff at Textron/Arctic Cat in Thief River Falls. Retail followed with approximately 290 affected by layoff/closure.
  - The SRRT received two Worker Adjustment and Retraining Notifications (WARNs) Macy's in Maplewood and IV Media LLC. (SHOPHQ) in Eden Prairie.

- The SRRT has observed a rise in small layoffs and business closures. Many businesses attribute these closures to shifts in consumer buying habits, increasing operational costs, and owner retirements.
- For the first time, however, we are also hearing reports of closures linked to gun violence and rising crime rates.
- Currently, there is a growing trend of well known "Name Brand Stores" closing their underperforming locations across the country. Minnesota has been particularly affected, with several closures happening within the state.
- There have been two new Mass Lay-off projects since the last Board meeting, bringing the total to nine.
- Jason Wadell also reviewed a graph showing a two-year study of mass layoff events from March
  of 2023 through February of 2025. April 2023, and December 2024, were the most volatile
  months. The period from March 2024 to February 2025, saw greater stability, although layoffs
  persisted across multiple sectors. We are seeing a change in materials demand with our smaller
  layoffs. Also, in dining establishments, rather than selling businesses, owners are preferring to
  retire and just close those down their businesses.
- Director Bryant asked if Rapid Response is tracking federal employees in Minnesota losing their
  jobs. Mr. Wadell responded that the team does not have numbers, but they do have a labor
  liaison on staff who is in contact with the American Federation of Government Employees to
  start a discussion. They will also be reaching out to the Veterans Employment and Training
  Services lead and CareerForce Communications team to collaborate on ongoing outreach efforts
  focused on laid off federal/government workers.
- Director Seshan asked that with respect to the pending tariffs, is there an opportunity to understand affected industries or be ready to respond to industry shifts that might happen later in the year, especially given Minnesota's proximity and our agricultural connections and everything that happened the last time similar tariffs were introduced. In response, Mr. Wadell said that the Rapid Response team is in tune and working closely with impacted industries. He said that they are adjusting their language when speaking with employers to ask them more direct and specific questions. They are not only looking for those being impacted by the tariffs but also looking at those impacted downstream. He promised to provide additional information to the Board at upcoming meetings.

#### **Preliminary SLIG Tier Ranking/Performance**

Amy Carlson, Adult Programs Supervisor, presented on the State Dislocated Worker program SFY25 Quarter 2 Performance Outcomes and the preliminary Small Layoff Independent Grantee (SLIG) performance ranks for SFY26 grant round.

- The state served 4,615 participants with State Dislocated Worker funds between 07/01/2024 12/31/2024.
- The state is successful in all four performance goals:
  - o 2nd quarter after exiting performance goal of 81.0% was within successful range at 79.8% or 98.5% of the goal achieved. This measure includes program exits between 7/1/23 12/31/2023.
  - o 4th quarter after exiting performance goal of 80.0% was within successful range at 76.2% or 95.3% of the goal achieved. This measure includes program exits between 1/1/23 6/30/2023.

- Median Earnings 2nd quarter after exiting performance goal of \$12,309 was exceeded by \$2,682, with 2nd quarter Median Earnings = \$14,991; Median hourly earnings = \$28.83/hr. This measure includes all the cases listed in the 2nd quarter employment rate numerator.
- Credential Attainment Rate performance goal of 79.7% was exceeded by 4.0% with a success rate of 83.7%. This measure includes participants exited from the program 1/1/23 6/30/23 who attended credentialed training during their enrollment period.
- In State Fiscal Year 2026's preliminary performance-based grants system for the State Dislocated Worker program's independent grantees, Goodwill/Easter Seals, Minnesota Teamsters Service Bureau, Jewish Family and Children Services, Hired, and Avivo achieved the "Best Overall Performance Scores". These five providers are currently anticipated to split 75% of available funds.
- American Indian OIC and Arrowhead Economic Opportunity Agency are likely splitting 25% of available funds.
- There were no questions from the Board.

#### **MJSP Budget and Project Overview**

Jodie Greising, Director, MJSP, provided an overview of the FY25 MJSP grant and administrative budget and the MJSP active projects highlighting the following points:

- The FY25 MJSP regular allocation was \$4.2 million, with approximately \$700,000 budgeted for administrative costs and \$3.5 million available for grant; in addition, approximately \$900,000 in carryover of unspent funds resulted in \$4.4 million in regular program funds available for grants for FY25.
- Approximately \$1.2 million in grants was awarded at the October board meeting and just over \$990,000 in grant requests are to be considered today under regular program funds for Partnership grants.
- If the requested Partnership grants are awarded based on staff recommendations, there will be approximately \$2.3 million remaining in regular program funds for the fiscal year.
- There was approximately \$5.9 million available in workforce development funds at the beginning of FY25; approximately \$1.5 million was awarded for Low Income Worker Training Program grants at the October meeting, leaving a balance of approximately \$4.3 million available for grants.
- As of February, seven months into the fiscal year, 44% of the administrative budget has been expended. There are no concerns with the SFY25 MJSP administrative budget.
- There are two MJSP active projects that staff are monitoring that are making somewhat slower
  progress than expected. One of those projects, the Riverland project, has had difficulty in finding
  qualified instructors. The project is scheduled to close in June 2025 with any unspent funds
  returning to the MJSP budget. The other project with Anoka Ramsey Community College has a
  year left to end date. Overall, there are no serious concerns with active projects.

#### MJSP Consent Calendar, Short Form & Pre-Development Summaries and Recommendations

Jodie Greising indicated there were three Short Form grant applications submitted totaling \$149,063 in requests and staff was recommending full funding for all three. She then provided an overview of each short form grant application.

**Motion:** Director Meier made a motion that the board approve the consent calendar based on staff's recommendations; Director Roberts seconded the motion; motion passed unanimously via roll call vote, with Director Bryant recusing.

#### **Partnership Project Presentations**

#### Anoka-Ramsey Community College/Philips Image Guided Therapy Corp.

Matthew Salo from Anoka-Ramsey Community College, and Michael Owens and Corinne Seltz from Philips Image Guided Therapy Corp. provided an overview of the proposed project.

**Motion**: Director Roberts made a motion to approve funding at the amount of \$399,844 as per staff recommendations; Director Theisen seconded the motion; motion passed unanimously via roll call vote, with Director Bryant recusing.

#### Hennepin Technical College/Park Dental Partners

Leslie Price from Hennepin Technical College and Michelle Anderson, Tamara Erickson, and Carey Laqua from Park Dental Partners provided an overview of the proposed project.

**Motion**: Director Louis made a motion to approve funding at the amount of \$116,969 as per staff recommendations; Director Northrup seconded the motion; motion passed unanimously via roll call vote, with Director Bryant and Director Skoog recusing.

#### St. Cloud State University/Veit

Ileana Merten from St. Cloud State University and Kelly Hansen from Veit provided an overview of the proposed project.

**Motion**: Director Roberts made a motion to approve funding at the amount of \$326,630 as per staff recommendations; Director Skoog seconded the motion; motion passed unanimously via roll call vote, with Director Bryant recusing.

#### Riverland Community College/Design Ready Controls

Peggy Young and Camille Cummings from Design Ready Controls provided an overview of the proposed project.

**Motion**: Director Parker made a motion to approve funding at the amount of \$722,218 as per staff recommendations; Director Burnham seconded the motion; motion passed unanimously via roll call vote, with Director Bryant recusing.

#### Request to Repurpose Remaining Tech Training Funds

Ann Meyers, Director of Adult Career Pathways, along with Vanessa Roman, Senior Grants Coordinator, presented on the request to repurpose the Minnesota Forward Tech Training.

- \$5 million was made available originally for the tech training pilot and approximately \$2.5 million of that \$5 million was awarded to five grantees.
- They project about 60% of the overall projected goal will be met by 6/30/2025 and expect about 385 trainees to exit the program to jobs and technology.

- They have seen some exciting outcomes, including trainings offered both in-person and completely virtually and depending on the provider, a variety of trainings, different credentials from short term all the way up to AAS degrees. Average wage currently is \$30.85 per hour for those who have exited the program. However, there have also been some challenges.
- The Employment and Training Program (ETP) is seeking MJSP Workforce Development Reserve funds to issue a Competitive Workforce Training Request for Proposal (RFP) with an emphasis on increasing the number of individuals from underrepresented and low-income communities into the agriculture sector, by training and placing them into well-paying jobs.
- ETP requests approval to use \$2,400,000, from the existing Workforce Development Reserve funds to provide funding to organizations to develop and implement agricultural focused trainings. These funds were unallocated from the original Tech Training project and ETP proposes to have these funds reallocated to an agriculture pilot program.
- Director Louis asked if the team has surveyed any potential training partners to see if they're
  capable of ramping up as fast as needed or have even a partial infrastructure already existing.
  Ann said that some of the current providers they have talked to provide transferable skills
  training and credentials, and they would help them pivot to focus more on the agriculture
  sector. However, they have not had any other discussions.

**Motion:** Director Roberts made a motion that the board approve the request to repurpose the Minnesota Forward Tech Training unused funds; Director Northrup seconded the motion; motion passed unanimously via roll call vote, with Director Bryant recusing.

#### <u>Adjourn</u>

Acting Vice Chair Brooks adjourned the meeting at 12:55 pm.

# Minnesota State and Federally Funded Dislocated Worker Program

### **BUDGET SUMMARIES**

As of 5/22/2025

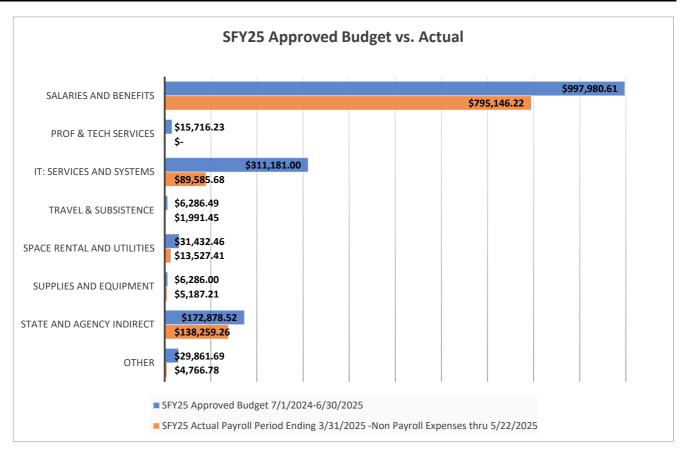
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State Fiscal Year 2025 (7/1/2024 - 6/30/2025)

|  | STATE        | FEDERAL          |
|--|--------------|------------------|
| SFY 2025/PY 2024 Subtotal Dislocated Worker Program BUDGET | \$31,432,453 | \$8,545,279      |
| Administration/Set-Aside Budget (Required Activities)      | \$1,571,623  | \$1,281,792      |
| WIOA Rapid Response  | N/A          | \$1,281,792      |
| Mass Layoff Projects Obligated                             | \$10,555,993 | N/A              |
| Initial Formula Allocation to Providers (SFY25)            | \$14,930,415 | \$5,981,695      |
| Small Layoff Independent<br>Grants (SLIGs)                 | \$3,242,740  | N/A (State Only) |
| WDF 6% Projects  | \$1,861,860  | N/A (State Only) |
| WDF 6% Projects (Reserved)                                 | \$361,860    | N/A (State Only) |
| MASS LAYOFF PROJECTS<br>REMAINING (SFY25)                  | \$6,414,777  | -                |

# SFY25 State Dislocated Worker Administrative Budget Approved Budget vs. Actual Expenditures Payroll Ending through 5/22/25

| BUDGET ITEMS                    | FY25 Approved<br>dget 7/1/2024-<br>6/30/2025 | SFY25 % of<br>Total Budget |    | SFY25 Actual Payroll Period ding 3/31/2025 - Non Payroll Expenses thru 5/22/2025 | Expenses<br>Compared to<br>Budget | SFY25 %<br>Expended of<br>Total Expenses |  |
|---------------------------------|--|----------------------------|----|--|-----------------------------------|--|--|
| Salaries and Benefits           | \$<br>997,980.61                             | 63.5%                      | \$ | 795,146.22   | 79.7%                             | 75.8%                                    |  |
| <b>Prof &amp; Tech Services</b> | \$<br>15,716.23                              | 1.0%                       | \$ | -  | 0.0%                              | 0.0%                                     |  |
| IT: Services and Systems        | \$<br>311,181.00                             | 19.8%                      | \$ | 89,585.68  | 28.8%                             | 8.5%                                     |  |
| Travel & Subsistence            | \$<br>6,286.49                               | 0.4%                       | \$ | 1,991.45   | 31.7%                             | 0.2%                                     |  |
| Space Rental and Utilities      | \$<br>31,432.46                              | 2.0%                       | \$ | 13,527.41  | 43.0%                             | 1.3%                                     |  |
| Supplies and Equipment          | \$<br>6,286.00                               | 0.4%                       | \$ | 5,187.21   | 82.5%                             | 0.5%                                     |  |
| State and Agency Indirect       | \$<br>172,878.52                             | 11.0%                      | \$ | 138,259.26   | 80.0%                             | 13.2%                                    |  |
| Other                           | \$<br>29,861.69                              | 1.9%                       | \$ | 4,766.78   | 16.0%                             | 0.5%                                     |  |
| Total Allocation                | \$<br>1,571,623.00                           | 100%                       | \$ | 1,048,464.01   | 66.7%                             | 100.0%                                   |  |



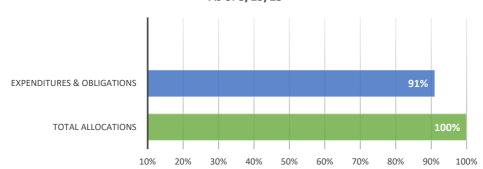
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#### WORKFORCE DEVELOPMENT FUND

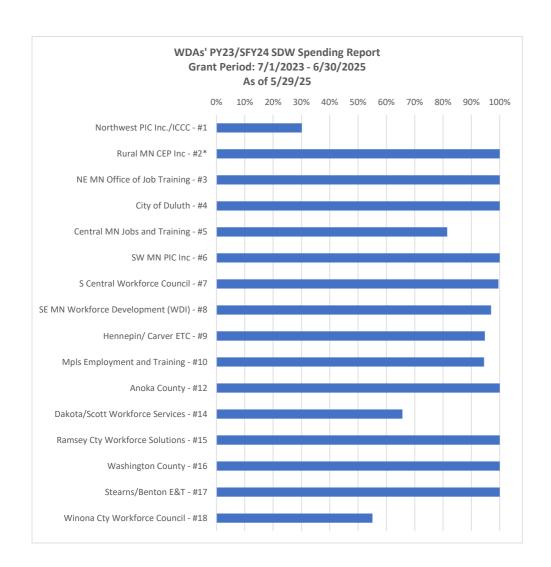
|   |                                       | as of 06/0  |                      | 5t                   | F                    | Forecast   | 5t                   |
|---|---------------------------------------|-------------|----------------------|----------------------|----------------------|------------|----------------------|
| Actual and Estimated Resources  | BFY 2023                              | BFY 2024    | Actuals<br>BFY 2025  | Forecast<br>BFY 2026 | Forecast<br>BFY 2027 | BFY 2028   | Forecast<br>BFY 2029 |
| Receipts  | 77,196,758                            | 82,844,252  | 83,725,437           | 87,236,862           | 90,195,293           | 93,699,346 | 97,892,272           |
| Workforce Enhancement Fees  | 74,172,355                            | 77,060,069  | 78,725,437           | 82,490,862           | 85,917,293           | 89,244,346 | 92,826,272           |
| Investment Interest on Funds  | 3,024,404                             | 5,784,182   | 5,000,000            | 4,746,000            | 4,278,000            | 4,455,000  | 5,066,000            |
| All Other Receipts  | -                                     | -           | -                    | -                    | -                    | -          |                      |
| Balance Forward   | 60,271,142                            | 77,953,394  | 101,546,030          | 102,619,000          |                      | -          | -                    |
| Total Resources Available   | 137,467,901                           | 160,797,645 | 185,271,467          | 189,855,862          | 90,195,293           | 93,699,346 | 97,892,272           |
| Legislative Direct Appropriations   | 38,778,093                            | 37,017,047  | 54,364,370           | 73,270,000           | 70,428,000           | 30,603,000 | 30,603,000           |
| Appropriated  | 42,836,000                            | 40,188,000  | 49,510,000           | 73,270,000           | 70,428,000           | 30,603,000 | 30,603,000           |
| Balance Forward In  | 2,089,691                             | 2,755,156   | 4,854,370            | -                    | -                    | -          | -                    |
| Balance Forward Out   | (2,755,156)                           | (4,854,370) | -                    | -                    | -                    | -          | -                    |
| Cancelled   | (3,392,442)                           | (1,071,739) | -                    | -                    | -                    | -          | -                    |
| Expended  | 39,033,894                            | 34,345,497  | 21,715,661           | -                    | -                    | -          | -                    |
| Net Transfers   | (280,690)                             | -           | 697,000              | -                    | -                    | -          | -                    |
| Encumbered  | 24,890                                | 2,666,426   | 23,926,082           | -                    | -                    | -          | -                    |
| Available   | -                                     | 5,124       | 8,025,627            | -                    | -                    | -          | -                    |
| Dislocated Worker Program   | 20,727,107                            | 22,234,568  | 35,483,696           | 13,966,862           | 19,767,293           | 63,096,346 | 67,289,272           |
| State Administration  | 1,061,581                             | 1,195,969   | 1,571,623            | 698,343              | 988,365              | 3,154,817  | 3,364,464            |
| Initial Administrative Budget   | 1,195,502                             | 1,636,450   | 1,571,623            | 698,343              | 988,365              | 3,154,817  | 3,364,464            |
| Balance Forward - In  |                                       |             |                      |                      |                      |            |                      |
| Balance Forward - Out<br>Budget Closeout  | (122 021)                             | (440,481)   |                      |                      |                      |            |                      |
| Expended  | (133,921)<br>1,017,885                | 1,180,981   | 1,048,464            |                      |                      |            |                      |
| Net Transfers   | -                                     | -           | -                    |                      |                      |            |                      |
| Encumbered  | 43,696                                | 14,988      | 38,343               |                      |                      |            |                      |
| Available   | -                                     | -           | 484,816              |                      |                      |            |                      |
| Formula Grant Allocations to Providers  | 11,625,895                            | 15,304,662  | 14,930,415           | 6,634,259            | 9,389,464            | 29,970,765 | 31,962,404           |
| Initial Formula Budget  | 11,476,800                            | 15,546,275  | 14,930,415           | 6,634,259            | 9,389,464            | 29,970,765 | 31,962,404           |
| Additional Formula Board Allocations  | 333,803                               |             |                      |                      |                      |            |                      |
| Prior year Formula obligations - In   | -                                     | -           |                      |                      |                      |            |                      |
| Prior year Formula obligations - Out<br>Grant Closeouts                             | (184,708)                             | (241,613)   |                      |                      |                      |            |                      |
| Expended  | 11,625,895                            | 13,214,668  | 4,713,224            |                      |                      |            |                      |
| Encumbered  | , , , , , , , , , , , , , , , , , , , | 2,089,994   | 10,458,804           |                      |                      |            |                      |
| Available   | -                                     | -           | (241,613)            |                      |                      |            |                      |
| Small Layoff Independent Grants   | 2,335,541                             | 4,182,134   | 3,284,691            | 1,459,537            | 2,065,682            | 6,593,568  | 7,031,729            |
| Initial SLIG Budget   | 2,730,100                             | 3,420,181   | 3,284,691            | 1,459,537            | 2,065,682            | 6,593,568  | 7,031,729            |
| Additional SLIG Board Allocations   | 305,485                               | 456,468     |                      |                      |                      |            |                      |
| Prior year SLIG obligations - In  | (205.495)                             | 305,485     |                      |                      |                      |            |                      |
| Prior year SLIG obligations - Out<br>Grant Closeouts                                | (305,485)                             |             |                      |                      |                      |            |                      |
| Expended  | 2,335,541                             | 3,815,989   | 999,862              |                      |                      |            |                      |
| Encumbered  | -                                     | 366,145     | 2,783,489            |                      |                      |            |                      |
| Available   | -                                     | -           | (498,660)            |                      |                      |            |                      |
| Mass Layoff Grants  | 245,875                               | 933,500     | 9,759,777            | 4,336,711            | 6,137,745            | 19,591,416 | 20,893,319           |
| Initial Mass Layoff Budget  | 7,073,044                             | 10,162,354  | 9,759,777            | 4,336,711            | 6,137,745            | 19,591,416 | 20,893,319           |
| Additional Mass Layoff Board Allocations  |                                       |             |                      |                      |                      |            |                      |
| Prior year Mass Layoff obligations - In<br>Prior year Mass Layoff obligations - Out |                                       |             |                      |                      |                      |            |                      |
| Grant/Budget Closeouts  | (6,827,169)                           | (9,228,854) |                      |                      |                      |            |                      |
| Expended  | 245,875                               | 599,235     | 281,162              |                      |                      |            |                      |
| Encumbered  | -                                     | 334,265     | 2,813,838            |                      |                      |            |                      |
| Available   | -                                     | -           | 6,664,777            |                      |                      |            |                      |
| Tech Training & Pilot Re-Entry Training   | 5,390,621                             | -           | 2,609,379            | -                    | -                    | -          | -                    |
| Board Allocations   |                                       |             |                      |                      |                      |            |                      |
| Prior year Auths - In   | 8,000,000                             | 2,609,379   | 2,609,379            |                      |                      |            |                      |
| Prior year Auths - Out  | (2,609,379)                           | (2,609,379) |                      |                      |                      |            |                      |
| Expended<br>Encumbered  | 4,006,632<br>1,383,989                |             |                      |                      |                      |            |                      |
| Available   | -                                     | -           |                      |                      |                      |            |                      |
| WDF 6% Projects   | 67,595                                | 618,303     | 3,327,811            | 838,012              | 1,186,038            | 3,785,781  | 4,037,356            |
| Initial 6% Projects Budget  | 1,434,602                             | 1,963,740   | 1,761,664            | 838,012              | 1,186,038            | 3,785,781  | 4,037,356            |
| Prior year 6% Authorizations - In   | 1,600,000                             | 1,534,909   | 1,566,147            |                      |                      |            |                      |
| Prior year 6% Authorizations - Out  | (1,534,909)                           | (1,566,147) |                      |                      |                      |            |                      |
| Budget Closeout   | (1,432,098)                           | (1,314,199) |                      |                      |                      |            |                      |
| Authorized<br>Reserved for Board Approval   | 67,595                                | 618,303     | 450,481<br>1,311,183 |                      |                      |            |                      |
|   |                                       |             |                      |                      |                      |            |                      |
| Job Skills Partnership Grants  Job Skills Board Authorizations                      | 9,307                                 | -           | 6,167,572            |                      |                      |            |                      |
| Prior year MJSP Authorizations - In   | 6,176,879                             | 6,167,572   | 6,167,572            |                      |                      |            |                      |
| Prior year MJSP Authorizations - Out  | (6,167,572)                           | (6,167,572) | 3,207,372            |                      |                      |            |                      |
| Expended  | 9,307                                 | -           | 62,700               |                      |                      |            |                      |
| Encumbered  | -                                     | -           | 1,794,678            |                      |                      |            |                      |
| Available   | -                                     | -           | 4,310,194            | -                    | -                    | -          | -                    |
| Available for Board Authorization   | -                                     | -           |                      | 102,619,000          | -                    | -          | -                    |
| Total Uses  | 59,514,507                            | 59,251,615  | 88,700,134           | 189,855,862          | 90,195,293           | 93,699,346 | 97,892,272           |
| Projected End of Year Balance   | 77,953,394                            | 101,546,030 | 96,571,333           |                      |                      |            |                      |
| Frojected Life of Tear Dalatice   | 11,333,334                            | 101,340,030 | 30,371,335           | •                    |                      | <u> </u>   |                      |

# Workforce Development Areas (WDAs) Program Spending Reports

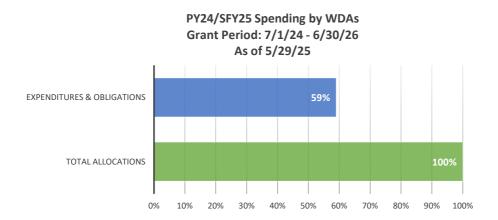
PY23SFY24 Spending by WDAs Grant Period: 7/1/23 - 6/30/25 As of 5/29/25



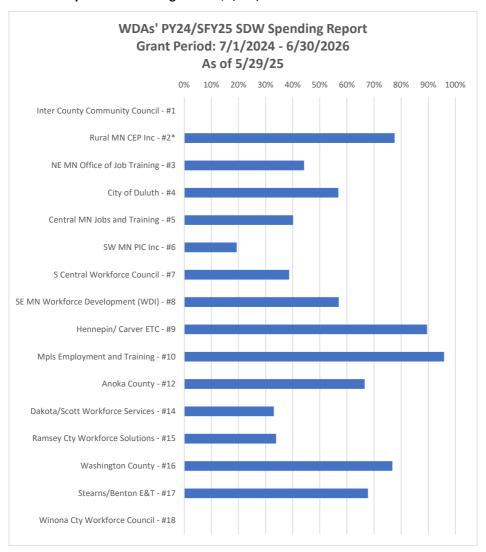
Total Allocation - \$15,546,275 Expenditures & Obligations - \$14,275,702



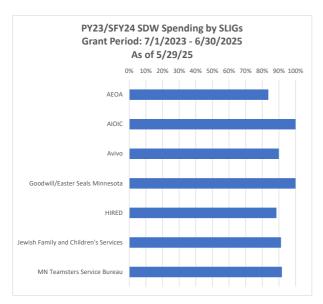
# Workforce Development Areas (WDAs) Program Spending Reports



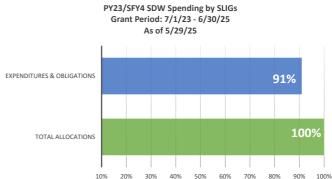
Total Allocations - \$14,930,415 Expenditures + Obligations - \$8,752,566

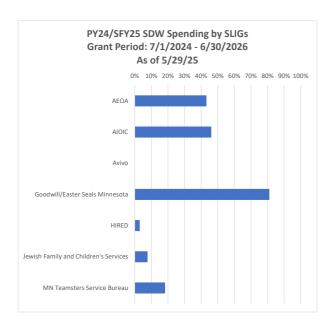


# Small Layoff Independent Grantees (SLIGs) Program Spending Report

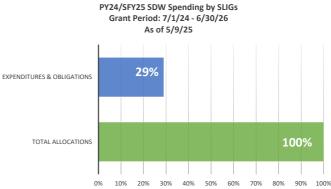


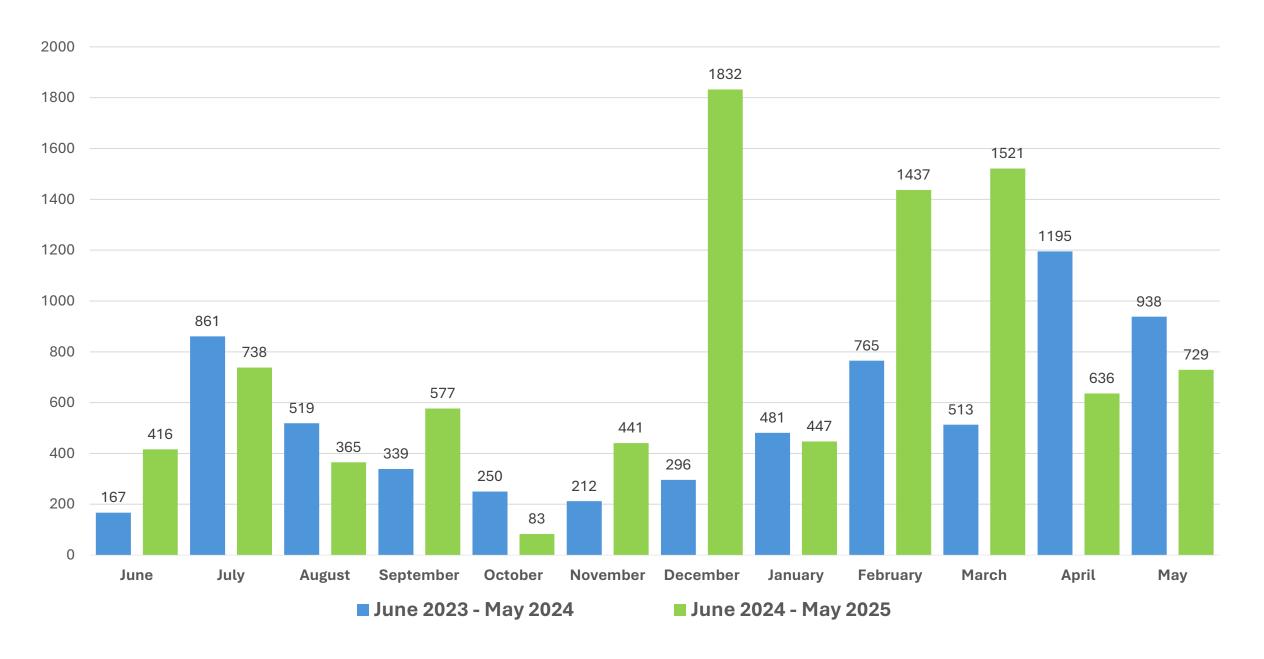
#### Total Allocations - \$4,376,649.00 Expenditures & Obligations - \$3,989,544



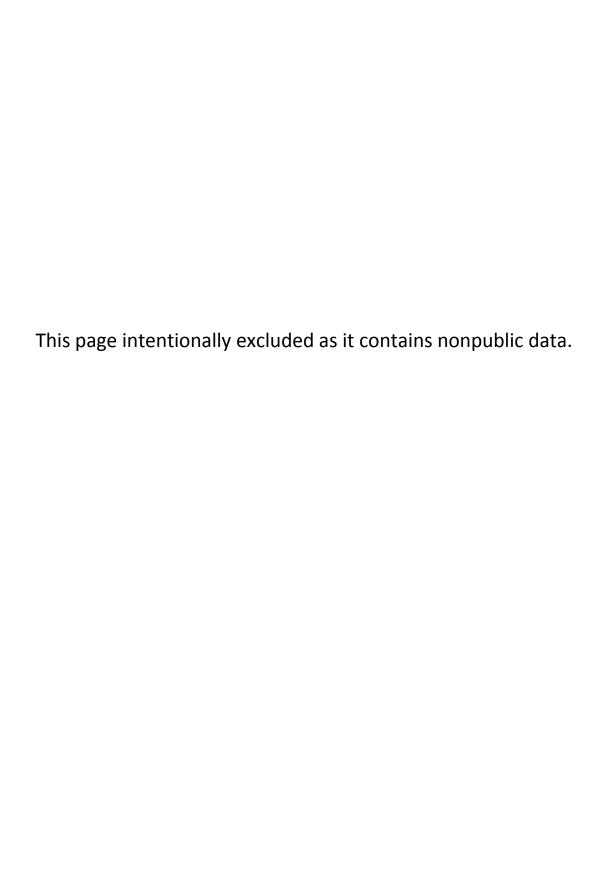


#### Total Allocations - \$3,284,691.01 Expenditures & Obligations - \$944,562





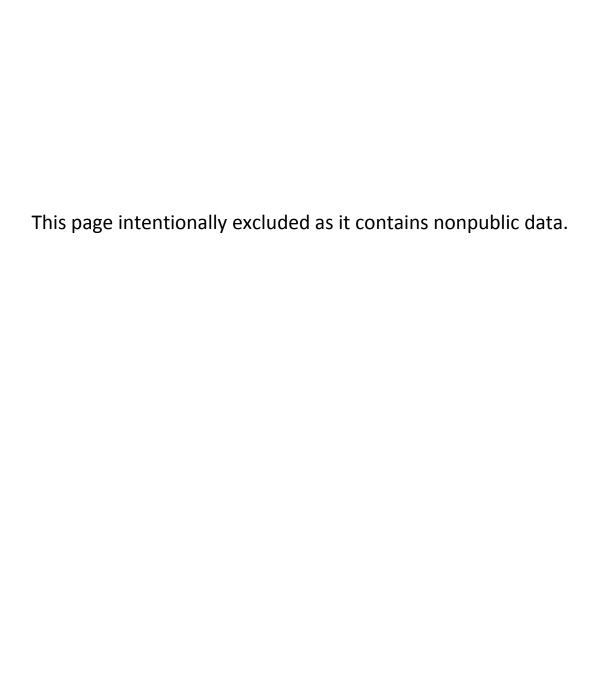
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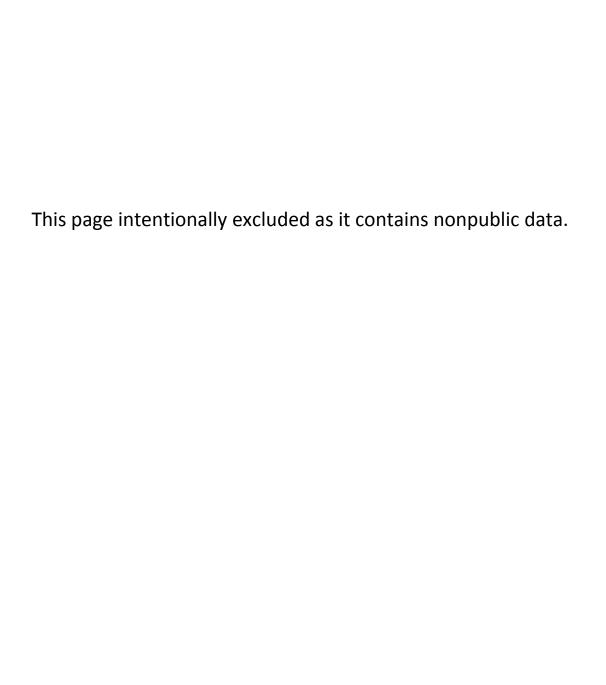


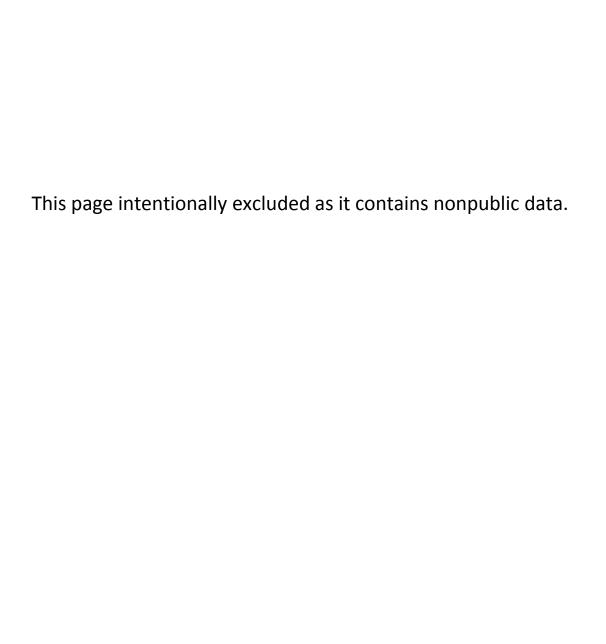
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#### Open Mass Layoff Projects as of 05/29/25

#### by Provider and Start Date

|  | State Funded Projects                 |              |                         |                     |                            |                |            |          |
|--|---------------------------------------|--------------|-------------------------|---------------------|----------------------------|----------------|------------|----------|
| Provider                                     | Project                               | Grant Number | Planned<br>Participants | Actual Participants | Expenditures & Obligations | Grant Total    | Start Date | End Date |
| MN Teamsters Service Bureau                  | Yellow Corporation                    | 4748600      | 33                      | 33                  | \$146,248                  | \$148,500      | 08/08/23   | 06/30/25 |
| HIRED  | 3M                                    | 4928600      | 50                      | 37                  | \$229,272                  | \$300,000      | 07/01/23   | 03/31/25 |
| MN Teamsters Service Bureau                  | Nordson Medical                       | 4748601      | 70                      | 82                  | \$134,067                  | \$350,000      | 02/14/24   | 12/31/25 |
| South Central WorkForce Council              | Itron                                 | 4078600      | 85                      | 49                  | \$23,426                   | \$350,000      | 06/14/24   | 03/31/26 |
| Winona -WDA 18                               | Body Control Systems (BCS) Automotive | 5188600      | 60                      | 46                  | \$49,897                   | \$240,000      | 09/26/24   | 06/30/26 |
| Stearn-Benton DBA Career Solutions           | Fullfilment Distribution Center       | 5178600      | 195                     | 107                 | \$102,306                  | \$975,000      | 07/22/24   | 09/30/26 |
| WDI - WDA 8                                  | Charter Communications                | 5088600      | 60                      | 34                  | \$108,391                  | \$240,000      | 08/09/24   | 09/30/26 |
| HIRED  | Cargill 2025                          | 5928600      | 50                      | 27                  | \$21,530                   | \$280,000      | 02/21/25   | 02/28/27 |
| MN Teamsters Service Bureau                  | IV Media dba ShopHQ 2025              | 5748600      | 70                      | 71                  | \$6,130                    | \$350,000      | 03/26/25   | 06/30/26 |
| MN Teamsters Service Bureau                  | Digital River                         | 5748601      | 60                      | 42                  | \$995                      | \$300,000      | 03/26/25   | 06/30/26 |
| HIRED  | Upsher-Smith                          | 5928601      | 100                     | 12                  | \$0                        | \$550,000      | 04/11/25   | 03/31/27 |
| Rural MN CEP                                 | The Shade Store                       | 5028600      | 75                      | 43                  | \$0                        | \$10,000       | 03/26/25   | 06/30/25 |
| HIRED  | Veyer, LLC.                           | 5928602      | 50                      | 0                   | \$0                        | \$10,000       | 04/08/25   | 07/08/25 |
| HIRED  | Teleflex                              | 5928603      | 50                      | 0                   | \$0                        | \$10,000       | 06/01/25   | 09/01/25 |
| NE Minnesota Office of Job Training (NEMOJT) | Cleveland - Cliffs                    | 5038600      | 597                     | 0                   | \$0                        | \$10,000       | 05/08/25   | 08/08/25 |
| Carver County                                | Apple Valley Foods                    | 5308600      | 50                      | 0                   | \$0                        | \$10,000       |            |          |
|  |                                       |              |                         |                     |                            |                |            |          |
| TOTAL  | 16                                    |              | 833                     | 388                 | \$822,262                  | \$4,133,500.00 |            |          |

<sup>\*</sup>There are 16 open mass layoff projects total, being managed by 9 program operators

<sup>\*3</sup>M Project ended 3/31/25 at 74% of planned participants goal and 76% of funds expended

<sup>\*</sup>There have been an additional 7 projects since the last report

<sup>\*</sup>Yellow Corporation project is set to end on 6/30/25

<sup>\*</sup>Veyer project will be closed due to low number of registrations of laid off workers from the company

# STATE DISLOCATED WORKER PROGRAM State Fiscal Year 2025/Program Year 2024 Quarter Three Performance Outcomes

| PY24 STATE Dislocated Worker Program Performance through Quarter 3 (July 2024 - March 2025) | STATE Dislocated<br>Worker Participants              |       | Quarter<br>Dyment |           | ng a Job<br>h <b>ort *</b>          |       | uarter<br>Dyment  | ·         | ng a Job:<br>ort **                    |          | dian Earnings<br>as 2nd quarter)<br>** | Credential A | ttainment Rate    |                   | ttainment Rate<br>ort ****  |
|---|--|-------|-------------------|-----------|-------------------------------------|-------|-------------------|-----------|--|----------|--|--------------|-------------------|-------------------|---|
| (July 2024 - Walch 2023)  | Cohort: Realtime<br>July 1, 2024 - March 31,<br>2025 | 1     | 1                 | 1         | ticipants Exiting<br>March 31, 2024 | 1     | 1                 |           | icipants Exiting<br>September 30, 2023 | 1        | 1                                      | 1            | 1                 | January 1, 2023 - | ticipants Exiting<br>September 30, 2023<br>ning during enrollment |
|   | TOTAL SERVED   | GOAL  | ACTUAL<br>OUTCOME | Numerator | Denominator                         | GOAL  | ACTUAL<br>OUTCOME | Numerator | Denominator                            | GOAL     | ACTUAL<br>OUTCOME                      | GOAL         | ACTUAL<br>OUTCOME | Numerator         | Denominator   |
| Statewide   | 5,760  | 81.0% | 81.0%             | 1,851     | 2,286                               | 80.0% | 77.8%             | 1,576     | 2,025                                  | \$12,309 | \$14,985                               | 79.7%        | 91.0%             | 1,331             | 1,462   |
| WDA 01 Inter-County Community Council Inc.  | 20   | 75.0% | 87.0%             | 20        | 23                                  | 80.0% | 88.9%             | 32        | 36                                     | \$12,309 | \$11,919                               | 80.0%        | 92.6%             | 25                | 27  |
| WDA 02 Rural MN CEP Inc   | 427  | 82.0% | 86.6%             | 168       | 194                                 | 84.0% | 82.5%             | 160       | 194                                    | \$11,401 | \$12,542                               | 83.1%        | 87.9%             | 29                | 33  |
| WDA 03 NE MN Office of Job Training   | 267  | 88.2% | 93.5%             | 215       | 230                                 | 88.5% | 84.3%             | 107       | 127                                    | \$10,950 | \$14,985                               | 66.5%        | 99.0%             | 300               | 303   |
| WDA 04 City of Duluth   | 56   | 81.0% | 80.0%             | 24        | 30                                  | 81.7% | 72.2%             | 39        | 54                                     | \$12,309 | \$16,512                               | 75.0%        | 98.0%             | 48                | 49  |
| WDA 05 Central MN Jobs and Training   | 208  | 88.7% | 84.4%             | 184       | 218                                 | 86.0% | 85.2%             | 184       | 216                                    | \$13,500 | \$19,905                               | 85.0%        | 92.4%             | 61                | 66  |
| WDA 06 SW MN PIC Inc  | 100  | 81.0% | 92.2%             | 47        | 51                                  | 82.0% | 93.1%             | 54        | 58                                     | \$9,000  | \$14,677                               | 79.7%        | 95.2%             | 60                | 63  |
| WDA 07 S Central Workforce Council  | 380  | 81.0% | 84.4%             | 54        | 64                                  | 80.0% | 92.4%             | 85        | 92                                     | \$10,500 | \$10,767                               | 83.1%        | 94.4%             | 17                | 18  |
| WDA 08 SE MN Workforce Development  | 309  | 83.2% | 76.7%             | 66        | 86                                  | 81.5% | 76.9%             | 70        | 91                                     | \$12,500 | \$10,426                               | 74.3%        | 80.6%             | 58                | 72  |
| WDA 09 Hennepin/Carver ETC  | 626  | 74.0% | 73.2%             | 131       | 179                                 | 75.6% | 72.1%             | 119       | 165                                    | \$13,579 | \$16,281                               | 81.0%        | 85.5%             | 100               | 117   |
| WDA 10 Mpls Employment and Training   | 325  | 80.0% | 75.8%             | 75        | 99                                  | 77.0% | 69.3%             | 61        | 88                                     | \$12,300 | \$18,846                               | 72.0%        | 87.5%             | 49                | 56  |
| WDA 12 Anoka County   | 244  | 85.0% | 76.2%             | 93        | 122                                 | 82.0% | 82.1%             | 69        | 84                                     | \$14,500 | \$16,154                               | 86.9%        | 93.0%             | 66                | 71  |
| WDA 14 Dakota/Scott Counties  | 362  | 77.0% | 87.1%             | 115       | 132                                 | 80.0% | 81.8%             | 90        | 110                                    | \$15,000 | \$16,154                               | 84.5%        | 88.0%             | 66                | 75  |
| WDA 15 Ramsey Cty Workforce Solutions   | 292  | 78.0% | 82.3%             | 93        | 113                                 | 77.0% | 77.6%             | 76        | 98                                     | \$13,900 | \$15,900                               | 83.0%        | 94.5%             | 52                | 55  |
| WDA 16 Washington County  | 163  | 83.0% | 72.4%             | 42        | 58                                  | 82.0% | 80.4%             | 41        | 51                                     | \$16,700 | \$19,110                               | 75.6%        | 73.3%             | 11                | 15  |
| WDA 17 Stearns/Benton E&T   | 379  | 81.0% | 86.0%             | 104       | 121                                 | 80.0% | 81.5%             | 97        | 119                                    | \$10,500 | \$16,066                               | 81.0%        | 95.2%             | 100               | 105   |
| WDA 18 Winona Cty Workforce Council   | 70   | 82.0% | 100.0%            | 10        | 10                                  | 81.0% | 100.0%            | 6         | 6                                      | \$9,200  | \$15,958                               | 76.0%        | 75.0%             | 3                 | 4   |
| American Indian OIC   | 81   | 79.5% | 63.2%             | 12        | 19                                  | 78.9% | 74.1%             | 20        | 27                                     | \$14,330 | \$15,621                               | 80.5%        | 87.5%             | 7                 | 8   |
| Arrowhead Economic Opportunity Agency   | 142  | 88.2% | 64.7%             | 22        | 34                                  | 88.5% | 51.3%             | 20        | 39                                     | \$10,950 | \$8,262                                | 66.5%        | 73.7%             | 14                | 19  |
| Avivo (Resource)  | 108  | 79.5% | 67.7%             | 21        | 31                                  | 78.9% | 50.0%             | 13        | 26                                     | \$14,330 | \$9,191                                | 80.5%        | 90.0%             | 18                | 20  |
| Goodwill/Easter Seals   | 235  | 79.5% | 80.8%             | 42        | 52                                  | 78.9% | 75.0%             | 27        | 36                                     | \$14,330 | \$17,142                               | 80.5%        | 83.3%             | 30                | 36  |
| HIRED   | 230  | 79.5% | 81.1%             | 60        | 74                                  | 78.9% | 63.6%             | 35        | 55                                     | \$14,330 | \$26,069                               | 80.5%        | 94.2%             | 49                | 52  |
| Jewish Family and Children's Service  | 120  | 79.5% | 76.7%             | 46        | 60                                  | 78.9% | 72.0%             | 18        | 25                                     | \$14,330 | \$17,228                               | 80.5%        | 88.0%             | 22                | 25  |
| MN Teamsters Service Bureau   | 352  | 79.5% | 77.8%             | 158       | 203                                 | 78.9% | 70.4%             | 126       | 179                                    | \$14,330 | \$13,628                               | 80.5%        | 80.2%             | 101               | 126   |
| Percent of Providers <u>EXCEEDING</u> the GOAL  |  |       | 47.8%             |           |                                     |       | 34.8%             |           |  |          | 78.3%                                  |              | 87.0%             |                   |   |
| Percent of Providers MEETING AT LEAST 50% of GOAL   |  |       | 52.2%             |           |                                     |       | 65.2%             |           |  |          | 21.7%                                  |              | 13.0%             |                   |   |
| Percent of Providers <u>FAILING TO MEET 50%</u> of GOAL                                     |  |       | 0.0%              |           |                                     |       | 0.0%              |           |  |          | 0.0%                                   |              | 0.0%              |                   |   |

DEED has calculated the above performance by combining participants served in both Small and Large layoffs funded by State Dislocated Worker

Color Key: Green means the set goal was met or exceeded. Yellow means at least 50% of the goal was met. Red means less than 50% of the goal was met.

Served is all participants accessing the program during the actual program year (real-time). High or low numbers are not negative or positive.

\* Getting a Job results based on exiters between July 1, 2023 - March 31, 2024 except those exited with exclusion. This indicator measures each exiter's employment status during the program. Formula: Percent of employed exiters divided by all exiters during the reporting period.

\*\* Keeping a Job results based on exiters from January 1, 2023 - September 30, 2023 except those exited with exclusion. This indicator measures each exiter's employment status during the program. Formula: Percent of employed exiters divided by all exiters during the reporting period.

\*\*\* 2nd Quarter Median Earnings results based on exiters from July 1, 2023 - March 31, 2024 except those exited with exclusionary reason and those showing zero earnings. This indicator measures the median earning during the 2nd quarter after exiting the program.

\*\*\*\* Credential Attainment results based on exiters from January 1, 2023 - September 30, 2023 except those exited with exclusionary reason and those who did not attend training. This indicator measures the percent of participants who received a credential after attending training.

Statewide goals based on negotiated levels approved by DOL for PY2024. Local area goals based on negotiated levels approved by DEED for PY2024.

## Requests for Supplemental Funding to Serve Small Layoffs

To: Minnesota Job Skills Partnership Board From: Dislocated Worker Program Staff

Date: June 13, 2025

#### Background:

- 1. **Stearns-Benton Employment and Training Council, DBA Career Solutions** is requesting \$175,000.00 to supplement their PY24/SFY25 State Dislocated Worker grant to serve 40 people. This request will result in an average cost per participant of \$4,375.00. It will also increase the total grant from \$535,470.00 to \$710,470.00.
- 2. **Anoka County Job Training Center** is requesting \$100,000.00 to supplement their PY24/SFY25 State Dislocated Worker grant to serve 25 people. This request will result in an average cost per participant of \$4,000.00. It will also increase the total grant from \$891,582.00 to \$991,582.00.
- 3. **Southeastern Minnesota Private Industry Council DBA Workforce Development, Inc.** is requesting \$300,000.00 to supplement their PY24SFY25 State Dislocated Worker grant to serve the 50 additional people. This request will result in an average cost per participant of \$6,000.00. It will also increase the total grant from \$1,022,149.00 to \$1,322,149.00.

#### Assessment:

|   | CAREER SOLUTION  | NS – WDA                               | ANOKA COUNTY   | ′ – WDA 12                     | Workforce Dev   | •                              |
|---|--|--|--|--------------------------------|---|--------------------------------|
| Evaluation Guideline  | 17<br>Actual Value<br>(5/29/25)  | Meets<br>Criteri<br>a?<br>(Yes/N<br>o) | Actual Value<br>(5/29/25)  | Meets<br>Criteria?<br>(Yes/No) | Inc. – Wi<br>Actual Value<br>(6/13/25)                                      | Meets<br>Criteria?<br>(Yes/No) |
| At least 80% of total planned participants for SFY25 have been enrolled at the time of the request: | 101%<br>(224/220)  | Y                                      | 75%<br>(223/297)   | Z                              | 94%<br>(281/300)  | Y                              |
| At least 70% of total grant funds for SFY25 are obligated or expended:                              | 68%<br>(\$362,925/<br>\$535,470)<br>Month of Invoice<br>used: March 2025 | N                                      | 66%<br>(\$593,304/<br>\$891,582)<br>Month of Invoice<br>used: March 2025 | N                              | 63%<br>(\$643,104 /<br>\$1,022,149)<br>Month of Invoice<br>used- April 2025 | N                              |

#### **Supplemental Funding Request**

| At least 90% of total funds for SFY24 are expended or obligated at the time of the request: | 100%<br>(\$600,627/<br>\$600,627) | Y | 100%<br>(\$916,477/<br>\$916,477) | Υ | 95%<br>(\$1,133,276 /<br>\$1,196,883) | Y |
|---|-----------------------------------|---|-----------------------------------|---|---------------------------------------|---|
| Not to exceed \$6,000 average cost per participant:   | \$4,375<br>(\$175,000/40)         | Y | \$4,000<br>(\$100,000/25)         | Υ | \$6,000<br>(\$300,000/50)             | Y |

#### Recommendation:

- 1. **Stearns-Benton Employment and Training Council, DBA Career Solutions** meets 3 out of 4 of the evaluation criteria. Approval of this request is recommended. April invoice shows that the grantee has met the spending requirement.
- 2. **Anoka County Job Training Center** meets 2 out of 4 of the evaluation criteria. Approval of this request is recommended. April invoice shows that the grantee has met the spending requirement and is on track to meet enrollment requirements.
- 3. **Southeastern Minnesota Private Industry Council DBA Workforce Development, Inc.** meets 3 out of 4 of the evaluation criteria. Approval of this request is recommended.

# Requests for Supplemental Funding to Serve Small Layoffs - Written Justification Narrative

Provider Name: Stearns-Benton Employment & Training Council, DBA Career Solutions

Submission Date: May 16, 2025

Funding Stream: State Dislocated Worker

We recommend completing the Supplemental Funding Request Worksheet (Excel doc) before answering the questions below. Please make sure the financial information reported in the Worksheet matches what you report below. **Reminder:** Requests must be received by DEED staff at least 30 days prior to the Board meeting date.

| Amount of Funding Requested:  | Number of <u>Additional</u> Participants Served: |
|-------------------------------|--|
| \$175,000.00                  | 40   |
| Total Allocation:             | Total Number of Participants Served:             |
| Original Grant - \$535,470.00 | 98 (Planned)                                     |
| With Request - \$710,470.00   | 238 (Actual)                                     |

## Statutory Requirements:

1. The number of substantial layoffs to date:

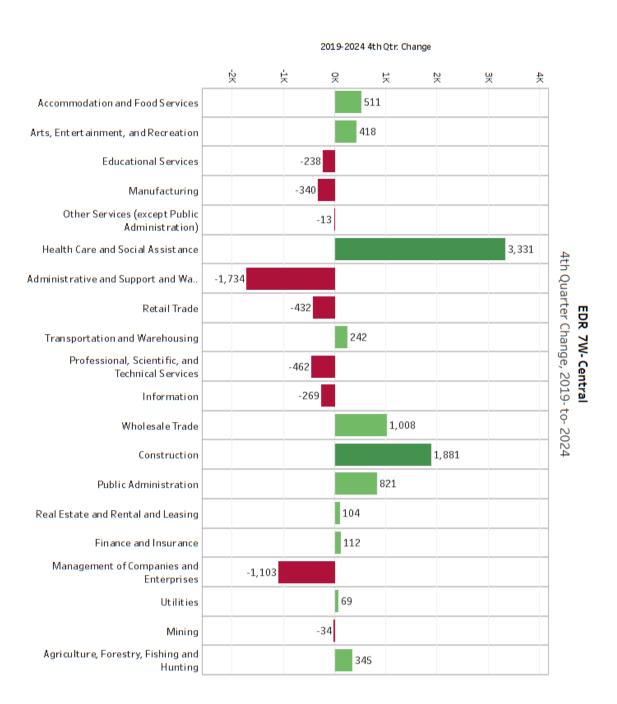
There have been a number of closures/small layoffs in the greater St Cloud area - Arctic Cat, Athlos Academy, Party City, Gartner's Hallmark, Joann Fabrics, Back Shed Brewing, Federal, VA and VRS layoffs.

2. Notices of substantial layoffs for the remainder of the fiscal year:

BlueStem is closing in the fall – impacting approximately 100 employees. We are seeing some of these workers come in for services as work has slowed down. Closure date has not been determined so Rapid Response has not determined if this layoff will become a DW project at this time.

3. Evidence of declining industries:

The list of layoffs listed above coincide with the following chart provided by DEED's Labor Market Data team, noting a decline in retail trade in Central MN. Manufacturers have reported "rightsizing" is needed to adjust to reduced demand and the impact of tariffs.



4. The number of permanently separated individuals applying for unemployment benefits by workforce development area:

In April of this year there were 759 permanent continuing unemployment claims in Stearns and 190 claims filed in Benton, 949 in total for WDB17.

5. The number of individuals exhausting unemployment benefits by workforce development area:

This data is not published according to DEED's UI Special Programs Director, Jerry MuLabor Market Analyst for WSA 17.

## Demonstrated Need vs. Plan

Based on the financial information reported in the Worksheet (Excel doc), please answer the questions below:

| Evaluation Guideline  | Actual Value                      | Meets Criteria?<br>(Y/N) |
|---|-----------------------------------|--------------------------|
| At least 80% of total planned participants for SFY25 have been enrolled at the time of the request: | 242%                              | Y                        |
| At least 70% of total grant funds for SFY25 are obligated or expended:                              | 73% Spent/Obligated as of 4/30/25 | Υ                        |
| At least 90% of total funds for SFY24 are expended or obligated at the time of the request:         | 100%                              | Υ                        |
| Not to exceed \$4,500 average cost per participant:   | Currently at \$2,513.94           | Υ                        |

# Previous Requested MJSP Supplemental Funding

| Amount Requested                           | Date Requested | Approval Date, if applicable |
|--|----------------|------------------------------|
| No additional requests in this fiscal year |                |                              |

# **Average Cost Per Participant Waivers**

Attachment 1

|        |      |      |         |     | •    | _    |
|--------|------|------|---------|-----|------|------|
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|   | need for the waiver below in 1-2 paragraphs. For example, "We request a waiver to<br>ge cost per participant to \$6,500 in order to [list reasons]" |
|---|---|
| □ No                                    |   |
| Average Cost Per<br>Participant Waiver: | Click here to enter text.   |

## **Rationale for Request**

Career Solutions has a track record of serving beyond its annual Dislocated Worker Allocation. The unique make up of the community, connections with other human service providers for referrals, and innovative outreach efforts, Career Solutions has requested additional funding from the MJSP board almost every year for the past eight years.

#### Yearly totals for the past 8 years:

```
PY 17 = $586,422*
PY 18 = $556,051*
PY 19 = $740,235*
PY 20 = $706,981*
PY 21 = $697,645*
PY 22 = $774,965*
PY 23 = $600,627
PY 24 = $535,470 + $175,000 Requested = $710,470*
```

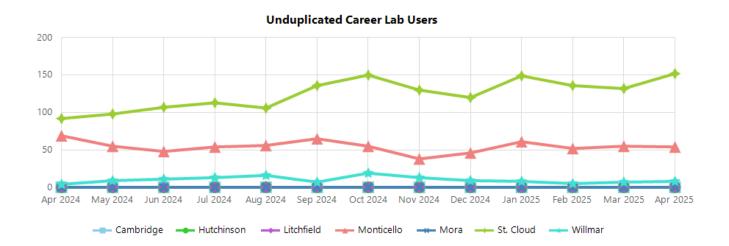
<sup>\*</sup>totals include an additional State DW request

#### Higher CareerForce Traffic = More Referrals

Career Solutions has developed a strong outreach campaign to connect with dislocated workers in the community that might not be aware of this powerful program. CareerForce St. Cloud is seeing additional traffic as illustrated in the graph below. The vast majority of workers in CareerForce St. Cloud are Career Solutions employees so strong referrals are made to the Dislocated Worker program when customers share they are experiencing a layoff or other qualifying factors.

Career Solutions hosts a weekly Job Club with 9-16 attendees each week. Word of mouth about this event has spread about this event, bringing in new customers who may also be eligible for State DW or WIOA programs.

Career Solutions offers Open House events (Promising Practice award – 2023) on a quarterly basis, promoting the services offered by CareerForce and Career Solutions. This has proven to reach new customers for CareerForce and additional referrals to Career Solutions programs and services.



#### Higher enrollment than plan

Our proposed plan called for 98 clients to be served throughout the grant performance period. To date, we are already serving 238 with more enrollments anticipated as the grant period continues through 6/30/25. This supplemental funding request will ensure we can adequately serve current clients while absorbing the future client demand for enrollment into the Dislocated Worker program.

In addition, employer demand for Incumbent Worker Training funds is at an all time high. Employers are seeking funding for training opportunities that upskill their employees, making them a stronger asset to the organization, elevating their positions, which in turn is identified as a worker retention program. As of April 2025, Career Solutions has depleted all funding for IWT's and is putting a hold on requests at this time (until the new fiscal year).

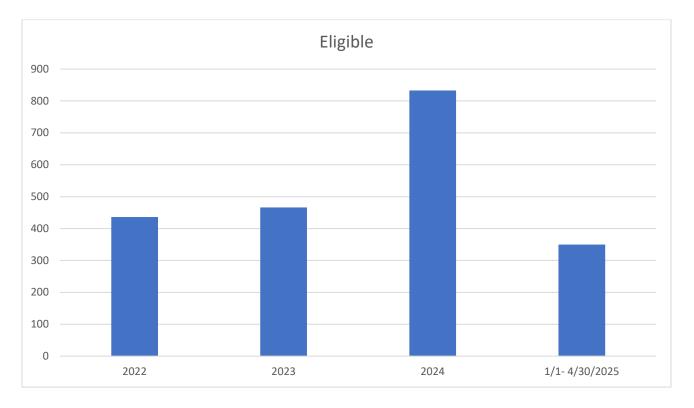
Additionally, Career Solutions outreach efforts are targeted to reach diverse populations in the Workforce Service Area (greater St. Cloud – Stearns and Benton Counties). Last year, 35% of the adults served were BIPOC. This can be compared to the overall Minnesota census of 16% BIPOC (84% white). Also, 16.5% of the adults served in the past year did not use English as their primary language.

#### Higher training cost per trainee than plan

Career Solutions has a long history of serving clients in a fiscally sound manner and has been able to complete multiple large projects successfully. We are careful stewards of the resources entrusted to us while responding to the long-term best interests of the clients we serve. Last year and this year we have noted a marked increase in training costs (tuition, books, tools, fees); these costs have been determined by Career Planners to be appropriate, prudent, and reasonable. We believe this request is in direct response to an emergent need from the workforce.

#### Enrollment interest and demand is strong

We are seeing an extreme increase in demand for services. Inquiries from eligible clients have increased by 44% from 2023 to 2024 (based on calendar year). There have been 350 eligible applicants from January - April 2025. If inquiries remain at the same pace, we would have approximately 1,000 inquiries in 2025. Note, this data is for all programs, not segregated by individual programs.



On behalf of WDA 17, the board, staff, and clients we serve, thank you for consideration in this request.

State Fiscal Year 2024 (SFY24) = Program Year 2023 and Fiscal Year2024 (PY23 / FY24) = 2023 Formula Funds

State Fiscal Year 2025 (SFY25) = Program Year 2024 and Fiscal Year 2025 (PY24 / FY25) = 2024 Formula Funds

Provider Name: Stearns-Benton DBA Career Solutions – WDA 17

Submission Date: May 2025

| Submission Date: May 2025  |                 |
|--|-----------------|
| Financial Information: SFY24 (July 1, 2023 Formula Funds)                      | State DW Values |
| SFY24 Original Allocation  | \$ 600,627.00   |
| Plus/Minus SFYxx Transferred, if applicable                                    |                 |
| Plus SFYxx Additional Allotment from MJSP Board, if applicable                 |                 |
| SFY24 Total Allocation (total in current budget plan)                          | \$ 600,627.00   |
| SFY24 Total Expended <u>and</u> Obligated (through most recent quarter)        | \$ 600,627.00   |
| Administrative (expended and obligated)  | \$ 60,062.00    |
| Career Services (expended <u>and</u> obligated)                                | \$ 304,125.25   |
| Training Services (expended <u>and</u> obligated)                              | \$ 116,126.35   |
| Incumbent Worker Training (expended and obligated)                             | \$ 95,004.08    |
| Support Services (expended <u>and</u> obligated)                               | \$25,309.29     |
| SFY24 Funds Remaining  | \$ 0.00         |
| Financial Information: SFY25 (July 1, 2024 Formula Funds)                      | State DW Values |
| SFY25 Original Allocation  | \$ 535,470.00   |
| Plus/Minus SFYxx Transferred, if applicable                                    |                 |
| Plus SFYxx Additional Allotment from MJSP Board, if applicable                 |                 |
| SFY25 Total Allocation (total in current budget plan)                          | \$ 535,470.00   |
| SFY25 Total Expended <u>and</u> Obligated <i>(through most recent quarter)</i> | \$ 362,924.67   |
| Administrative (expended <u>and</u> obligated)                                 | \$48,840.23     |
| Career Services (expended <u>and</u> obligated)                                | \$167,327.74    |
| Training Services (expended <u>and</u> obligated)                              | \$ 75,584.74    |
| Incumbent Worker Training (expended and obligated)                             | \$ 63,679.93    |
| Support Services (expended <u>and</u> obligated)                               | \$ 19,281.97    |
| SFY25 Funds Remaining  | \$ 172,545.33   |
| Participant Counts: SFY24 (July 1, 2023 Participant Plan)                      | State DW Counts |
| SFY24 Total Planned (total in current work plan)                               | 184             |
| SFY24 Served/Enrolled (through most recent quarter in WF1)                     | 238             |
| SFY24 Exited to Employment   | 115             |
| SFY25 Total Exits  | 159             |
| SFY24 Currently Enrolled   | 79              |
| SFY24 Average Cost Per Participant - Planned                                   | \$3,261.28      |
| SFY24 Average Cost Per Participant - Actual                                    | \$2,523.64      |
| Participant Counts: SFY25 (July 1, 2024 Participant Plan)                      | State DW Counts |
| SFY25 Total Planned <i>(total in work plan)</i>                                | 98              |
| SFY25 Served/Enrolled (through most recent quarter in WF1)                     | 221             |
| SFY25 Exited to Employment   | 29              |
| SFY25 Total Exits  | 38              |
| SFY25 Currently Enrolled   | 183             |
| SFY25 Average Cost Per Participant - Planned                                   | \$5,463.98      |
| SFY25 Average Cost Per Participant - Actual                                    | \$2,422.94      |

# Requests for Supplemental Funding to Serve Small Layoffs - Written Justification Narrative

Provider Name: Anoka County Job Training Center

Submission Date: May 16, 2025

Funding Stream: Minnesota Dislocated Worker Funds (State DW)

We recommend completing the Supplemental Funding Request Worksheet (Excel doc) before answering the questions below. Please make sure the financial information reported in the Worksheet matches what you report below. **Reminder:** Requests must be received by DEED staff at least 30 days prior to the Board meeting date.

| Amount of Funding Requested:                          | Number of <u>Additional</u> Participants Served: |
|---|--|
| \$100,000.00  | 25   |
| Total Allocation:                                     | Total Number of Participants Served:             |
| \$891,582.00 + <b>\$100,000</b> = <b>\$991,582.00</b> | 220 +25 = 245                                    |

# Statutory Requirements:

- 1. The number of substantial layoffs to date:

  Substantial layoffs 07/01/2024 to present= 1,458 (all initial claims)
- 2. Notices of substantial layoffs for the remainder of the fiscal year: 4,336 (regular continuing claims)
- 3. Evidence of declining industries: According to Deed Data Tools, Unemployment Insurance Statistics, Unemployment claims have been on the rise since 2022, following the pandemic. Calendar year 2024 saw 128,242 unemployment claim in the 7-county metro area, up from 122,262 in 2023. Since Anoka County has a higher-than-average number of commuters, it is important to consider the entire metro region when analyzing unemployment. So far in 2025 the following three industries have the highest number of layoffs: Construction (2,899) HealthCare & Social Assistance (1,689) Manufacturing (1,635)
- 4. The number of permanently separated individuals applying for unemployment benefits by workforce development area:

07/01/2024 thru 04/30/2025: 13,731 individuals filed initial claims in Anoka County

**5.** The number of individuals exhausting unemployment benefits by workforce development area: **We have been unable to find a source for this data.** 

## Demonstrated Need vs. Plan

Based on the financial information reported in the Worksheet (Excel doc), please answer the questions below:

| Evaluation Guideline  | Actual Value      | Meets Criteria?<br>(Y/N) |
|---|-------------------|--------------------------|
| At least 80% of total planned participants for SFY25 have been enrolled at the time of the request: | 74.07%            | N                        |
| At least 70% of total grant funds for SFY25 are obligated or expended:                              | 85.49%            | Υ                        |
| At least 90% of total funds for SFY24 are expended or obligated at the time of the request:         | 100%              | Υ                        |
| Not to exceed \$4,500 average cost per participant:   | \$3,464 < \$4,500 | Y                        |

## Previous Requested MJSP Supplemental Funding

| Amount Requested | Date Requested | Approval Date, if applicable |
|------------------|----------------|------------------------------|
| \$75,000         | November 2017  | 01/16/2018                   |
|                  |                |                              |

#### **Additional Narrative:**

Anoka County Job Training Center (ACJTC) would like to request an additional \$100,000 in funding to serve and additional 25 State Dislocated Workers. When total enrollment was planned, in June of 2024, the number of people seeking our services was over estimated and the increasing need for training to remain competitive in Anoka County job market was underestimated. At this time, ACJTC has implemented new processes for tracking enrollment, monitoring Unemployment Claims and connecting with both Anoka County Economic Development and DEED LMI staffs. We know that Anoka County is comprised of many small to medium businesses that often do not meet the requirements for a rapid response project and are served through formula funds.

At this time, we have 19 enrolled participants, seeking training valued at \$124,610, but we do not have the training funds to cover these requests. ACJTC Career Counselors report that in-light-of the downturn in manufacturing and construction, many of those receiving Unemployment Insurance in Anoka County, are seeking training in-order-to increase their earning potential and ensure the longevity of their careers. As Anoka County transitions to an economy built on light manufacturing and professional and technical employers, job seekers are coming to understand the need to prepare for a career change, rather than just looking for another job in the same industry. As workers in construction and heavy manufacturing age, they can find the physicality of the work difficult. By retooling their education/training at the time of a layoff, they feel they are safeguarding their working and earning potential until **they** choose to retire.

Unfortunately, state public colleges announced that tuition will be increasing anywhere from 5% to 8%, over the next two years. Truck driving schools are also an example of annually increasing costs for training, as well as licensing and administrative fee increases. Career and Training Service is always a balancing act. During the last budgeting cycle, it was not anticipated that training needs and training costs would increase rapidly and simultaneously in Anoka County. With this supplemental funding, ACJTC plans to meet the increased need for training as well as the increasing costs associated with tuition and training. We also plan on refining and maintaining a better view of the economic indicators in the metro area as well as our specific county.

| Average Cost Per Par                    | ticipant Waivers  | Attachment 1 |           |
|---|---|--------------|-----------|
| Are you requesting a wa                 | iver?   |              |           |
|   | need for the waiver below in 1-2 paragrage cost per participant to \$6,500 in ord |              | waiver to |
| ⊠ No                                    |   |              |           |
| Average Cost Per<br>Participant Waiver: | Click here to enter text.   |              |           |

State Fiscal Year 2024 (SFY24) = Program Year 2023 and Fiscal Year2024 (PY23 / FY24) = 2023 Formula Funds

State Fiscal Year 2025 (SFY25) = Program Year 2024 and Fiscal Year 2025 (PY24 / FY25) = 2024 Formula Funds

Provider Name: Anoka County Job Training Center

Submission Date: May 14, 2025

| Financial Information: SFY24 (July 1, 2023 Formula Funds)               | State DW Values |
|---|-----------------|
| FY24 Original Allocation  | \$916,477.00    |
| Plus/Minus SFYxx Transferred, if applicable                             | N/A             |
| Plus SFYxx Additional Allotment from MJSP Board, if                     | N/A             |
| applicable  |                 |
| SFY24 Total Allocation (total in current budget plan)                   | \$916,477.00    |
| SFY24 Total Expended <u>and</u> Obligated (through most recent quarter) | \$916,477.00    |
| Administrative (expended <u>and</u> obligated)                          | \$91,647.00     |
| Career Services (expended <u>and</u> obligated)                         | \$366,592.00    |
| Training Services (expended <u>and</u> obligated)                       | \$454,008.00    |
| Support Services (expended <u>and</u> obligated)                        | \$4,230.00      |
| SFY24 Funds Remaining   | \$0.00          |
| Financial Information: SFY25 (July 1, 2024 Formula Funds)               | State DW Values |
| SFY25 Original Allocation   | \$891,582.00    |
| Plus/Minus SFYxx Transferred, if applicable                             | N/A             |
| Plus SFYxx Additional Allotment from MJSP Board, if                     | N1/A            |
| applicable  | N/A             |
| SFY25 Total Allocation (total in current budget plan)                   | \$891,582.00    |
| SFY25 Total Expended <u>and</u> Obligated (through most recent quarter) | \$762,172.00    |
| Administrative (expended and obligated)                                 | \$89,158.00     |
| Career Services (expended <u>and</u> obligated)                         | \$356,633.00    |
| Training Services (expended <u>and</u> obligated)                       | \$309,407.00    |
| Support Services (expended <u>and</u> obligated)                        | \$6,974.00      |
| SFY25 Funds Remaining   | \$129,410.00    |
| Participant Counts: SFY24 (July 1, 2023 Participant Plan) 5/12/25       | State DW Counts |
| SFY24 Total Planned (total in current work plan)                        | 300             |
| SFY24 Served/Enrolled (through most recent quarter in WF1)              | 275             |
| SFY24 Exited to Employment  | 149             |
| SFY25 Total Exits   | 169             |
| SFY24 Currently Enrolled  | 106             |
| ·   | \$3,054.92      |
| SFY24 Average Cost Per Participant - Planned                            |                 |
| SFY24 Average Cost Per Participant - Actual                             | \$3,332.64      |
| Participant Counts: SFY25 (July 1, 2024 Participant Plan) 5/12/25       | State DW Counts |
| SFY25 Total Planned <i>(total in work plan)</i>                         | 297             |
| SFY25 Served/Enrolled (through most recent quarter in WF1)              | 220             |
| SFY25 Exited to Employment  | 51              |
| SFY25 Total Exits   | 57              |
| SFY25 Currently Enrolled  | 163             |
| SFY25 Average Cost Per Participant - Planned                            | \$3,001.96      |
| SFY25 Average Cost Per Participant – Actual                             | \$ 3,464.42     |

# Final Small Layoff Independent Grantee Performance Ranks for the State Fiscal Year 2026 Grant Round

In State Fiscal Year 2026's performance-based grants system for the State Dislocated Worker program's independent grantees, Minnesota Teamsters Service Bureau, Goodwill/Easter Seals, Jewish Family and Children Services, Hired, and American Indian OIC achieved the "Best Overall Performance Scores". These five providers are currently anticipated to split 75% of available funds. Avivo and Arrowhead Economic Opportunity Agency are likely splitting 25% of available funding.

|   |                        |  | 5 GRAN  | TEES A         | CHIEVED THE BEST OVERALL Receive 75 Percent of available                   |              | PRMANCE SCORES   |              |   |              |   |                 |
|---|------------------------|--|---|----------------|--|--------------|--|--------------|---|--------------|---|-----------------|
| NOTES:  *Award placements based on total score achievements of all metrics . If the Tier Score is the same for more |                        | Exited in<br>Program Year  | Rate of BIPOC Participants employed in the 2nd quarter after exiting                                  |                | Rate of all participants employed in the 2nd quarter after exiting         |              | Rate employed in the 4th quarter after exiting                             |              | Rate of  Long-term Unemployed  participants employed in the 2nd quarter after  exiting  |              | Rate of Participants Receiving Staff Assisted Services      |                 |
| than one provider, the higher rank goes to the agency with the largest number of program exits.                     | TOTAL<br>TIER<br>SCORE | <u>Cohort</u> : 07/01/2023 - 06/30/2024  | Cohort: Participants Exiting 07/01/2023 - 06/30/2024  |                | Cohort: Participants Exiting 07/01/2023 - 06/30/2024                       |              | Cohort: Participants Exiting 01/01/2023 - 12/31/2023                       |              | Cohort: Participants Exiting 07/01/2023 - 06/30/2024  |              | <u>Cohort:</u> Participants Exiting 07/01/2023 - 06/30/2024 |                 |
|   |                        | Participants Exited during<br>Program Year 2023 who<br>accessed Small Layoff funds | BIPOC Participants who are employed in the 2nd Quarter after exitingdivided by Total Employed Exiters | BIPOC<br>Score | Participants Employed in the 2nd Qtr After Exitingdivided by Total Exiters | 2nd<br>Score | Participants Employed in the 4th Qtr After Exitingdivided by Total Exiters | 4th<br>Score | Participants Unemployed 15 Wks or more before enrolling who are employed in the 2nd Quarter after exiting divided by Total Employed Exiters | L-T<br>Score | Total Served in Most Recent Full Program Year (PY22)        | Served<br>Score |
| MN Teamsters Service Bureau - SDA 37  | 13                     | 198  | 72 / 166 = 43.4%  | 2              | 166 / 216 = 76.9%  | 2            | 151 / 212 = 71.2%  | 2            | 144 / 166 = 86.7%   | 6            | 297   | 1               |
| Goodwill/Easter Seals   | 15                     | 57   | 18 / 50 = 36.0%   | 4              | 50 / 67 = 74.6%  | 4            | 36 / 51 = 70.6%  | 3            | 49 / 50 = 98.0%   | 1            | 137   | 3               |
| Jewish Family and Children Services   | 18                     | 77   | 14 / 59 = 23.7%   | 5              | 59 / 74 = 79.7%  | 1            | 35 / 50 = 70.0%  | 4            | 54 / 59 = 91.5%   | 3            | 135   | 5               |
| Hired   | 20                     | 93   | 17 / 85 = 20.0%   | 6              | 85 / 111 = 76.6%   | 3            | 53 / 82 = 64.6%  | 5            | 77 / 85 = 90.6%   | 4            | 143   | 2               |
| American Indian OIC - SDA 72  | 20                     | 79   | 12 / 28 = 42.9%   | 3              | 28 / 44 = 63.6%  | 7            | 24 / 33 = 72.7%  | 1            | 27 / 28 = 96.4%   | 2            | 113   | 7               |
|   |                        |  |   |                | OTHER GRANTEE ACHIEVE Receive 25 Percent of available                      |              | S  |              |   |              |   |                 |
| Notes:  ** Providers placed in the Other Tier are ranked by the total score achieved                                | TOTAL TIER<br>SCORE    | Exited in<br>Program Year  | Rate of BIPOC Participants employed in the 2nd quarter after exiting                                  | BIPOC<br>Score | Rate of all participants employed in the 2nd quarter after exiting         | 2nd<br>Score | Rate employed in the 4th quarter after exiting                             | 4th<br>Score | Rate of Long-term Unemployed participants employed in the 2nd quarter after exiting   | L-T<br>Score | Number of Participants Receiving Staff Assisted Services    | Served<br>Score |
| Avivo   | 22                     | 62   | 23 / 38 = 60.5%   | 1              | 38 / 56 = 67.9%  | 6            | 21 / 40 = 52.5%  | 6            | 34 / 38 = 89.5%   | 5            | 137   | 4               |
| Arrowhead Economic Opportunity Agency   | 32                     | 64   | 4 / 41 = 9.8%   | 7              | 41 / 56 = 73.2%  | 5            | 25 / 48 = 52.1%  | 7            | 30 / 41 = 73.2%   | 7            | 114   | 6               |

5 metrics and 7 grantees. Each metric has a score from 1 to 7. Achieving a "1" = best or highest rate. Achieving a "7" = lowest rate.

After each provider is scored 1-7 for each metric. The best overall achievements are found by summing each provider's 5 scores. The provider placed in 1st place has the lowest total score. The providers with the highest Total score are ranked in the "Other Grantee Achievements" tier. All metrics have the cohort period listed directly below them within the above tables.

\*Top Five Providers based on their total score of all metric achievements split 75% of available funds. Minnesota Teamsters Service Bureau is ranked with the lowest "TOTAL TIER SCORE". Goodwill/Easter Seals, Jewish Family and Children Services, Hired, and American Indian OIC round out the Best Achievement Tier.

\*\*Avivo and Arrowhead Economic Opportunity Agency will split 25% of available funds for their achievements.

SPECIAL NOTE: All certified providers are encouraged to submit requests for supplemental funding at future MJSP Board meetings should the need for additional funding arise after grant round awards are dispersed.

### **SFY25 Small Layoff Independent Grantee Funding**

| In order of Award                           | Independent Grantees                                 | SFY25 SLIG<br>Final<br>Allocation | SFY26 SLIG<br>Draft<br>Allocation | % change<br>in<br>Allocation |
|---|--|-----------------------------------|-----------------------------------|------------------------------|
| BIPOC 2nd quarter employment                | MN Teamsters Service Bureau - SDA 37                 | \$492,703.65                      | \$230,453                         | -53%                         |
| All participants 2nd quarter employment     | Goodwill/Easter Seals                                | \$492,703.65                      | \$230,453                         | -53%                         |
| 4th quarter employment                      | Jewish Family and Children's Services                | \$492,703.65                      | \$230,453                         | -53%                         |
| Long-term unemployed 2nd qtr.<br>Employment | HIRED  | \$492,703.65                      | \$230,453                         | -53%                         |
| Total # participants receiving services     | American Indian Opportunity Industry Council (AIOIC) | \$410,586.38                      | \$230,453                         | -44%                         |
| Other grantee achievement                   | AVIVO  | \$410,586.38                      | \$192,044                         | -53%                         |
| Other grantee achievement                   | Arrowhead Economic Opportunity Agency                | \$492,703.65                      | \$192,044                         | -61%                         |
| Total Available to Independent (            | Grantees   | \$3,284,691.01                    | \$1,536,354.82                    | -53%                         |

<sup>\*</sup>Based on the 2025 legislative approved budget \* May 30, 2025

| SFY26 Minnesota D                   | slocated Wor                   | ker Program                    | Draft Fund                                    | ing Alloc      | ation          |                               |
|-------------------------------------|--------------------------------|--------------------------------|---|----------------|----------------|-------------------------------|
| Minnesota Local Partners            | SFY25<br>Formula<br>Allocation | SFY26<br>Formula<br>Allocation | Percent<br>change in<br>allocation<br>amounts | SFY25<br>Share | SFY26<br>Share | Percent<br>change<br>in share |
| NW PIC                              | \$286,715                      | \$170,484                      | -40.5%  | 1.92%          | 2.44%          | 27.1%                         |
| Rural MN CEP                        | \$1,454,658                    | \$674,334                      | -53 <mark>.6%</mark>                          | 9.74%          | 9.66%          | -0.9%                         |
| NE MN                               | \$770,927                      | \$351,651                      | -54.4%  | 5.16%          | 5.04%          | -2.5%                         |
| City of Duluth                      | \$187,582                      | \$84,458                       | -55.0%  | 1.26%          | 1.21%          | -3.7%                         |
| CMJTS                               | \$1,603,579                    | \$748,011                      | -53.4%  | 10.74%         | 10.71%         | -0.3%                         |
| SW PIC                              | \$498,877                      | \$208,391                      | -58.2%  | 3.34%          | 2.98%          | -10.7%                        |
| South Central                       | \$662,369                      | \$324,922                      | -50.9%  | 4.44%          | 4.65%          | 4.9%                          |
| SE MN                               | \$1,022,149                    | \$473,763                      | -53.7%  | 6.85%          | 6.78%          | -0.9%                         |
| Hennepin County                     | \$2,324,338                    | \$1,040,080                    | -55.3%  | 15.57%         | 14.89%         | -4.3%                         |
| Minneapolis                         | \$1,249,865                    | \$592,685                      | -52.6%  | 8.37%          | 8.49%          | 1.4%                          |
| Anoka County                        | \$891,582                      | \$437,669                      | -50.9%  | 5.97%          | 6.27%          | 5.0%                          |
| Dakota County                       | \$1,407,141                    | \$662,657                      | -52.9%  | 9.42%          | 9.49%          | 0.7%                          |
| Ramsey County                       | \$1,358,485                    | \$645,025                      | -52.5%  | 9.10%          | 9.24%          | 1.5%                          |
| Washington County                   | \$569,805                      | \$267,669                      | -53.0%  | 3.82%          | 3.83%          | 0.4%                          |
| Stearns/Benton                      | \$535,470                      | \$253,805                      | -52.6%  | 3.59%          | 3.63%          | 1.3%                          |
| Winona County                       | \$106,873                      | \$47,828                       | -55.2%  | 0.72%          | 0.68%          | -4.3%                         |
| Total Available to Local Partners * | \$14,930,415                   | \$6,983,431                    | -53.2%  | 100.00%        | 100.00%        |                               |

<sup>\*</sup> Based on the 2025 legislature approved budget \* May 30, 2025

### Recommendation to the Job Skills Partnership Board SFY25 State Dislocated Worker Administrative Budget Recommendation May 30, 2025

### **Background**

Each year, the Minnesota Job Skills Partnership Board approves the administrative budget for the State Dislocated Worker Program.

The administration budget, by statute 116L.17, five (5) percent of annual Workforce Development Fund revenues and interest, after legislative appropriations.

Based on the Chairs Agreement, the Dislocated Worker program budget for SFY26 is \$13,966,862.00.

Together with updated Workforce Development Fund collection figures from DEED, the Dislocated Worker program team has projected the available funds and used past administrative spending and salary projections as a basis for budgeting the upcoming year's administrative needs. The administrative budget for SFY26 is \$698,343.

| BUDGET ITEMS               | Y25 Approved<br>dget 7/1/2024-<br>6/30/2025 | SFY25<br>% of<br>Total<br>Budget | SF | Y26 Proposed<br>Budget | SFY26 %<br>of Total<br>Budget |
|----------------------------|---|----------------------------------|----|------------------------|-------------------------------|
| Salaries and Benefits      | \$<br>997,980.61                            | 63.5%                            | \$ | 443,447.81             | 63.5%                         |
| Prof & Tech Services       | \$<br>15,716.23                             | 1.0%                             | \$ | 6,983.43               | 1.0%                          |
| IT: Services and Systems   | \$<br>311,181.00                            | 19.8%                            | \$ | 138,271.91             | 19.8%                         |
| Travel & Subsistence       | \$<br>6,286.49                              | 0.4%                             | \$ | 2,793.37               | 0.4%                          |
| Space Rental and Utilities | \$<br>31,432.46                             | 2.0%                             | \$ | 13,966.86              | 2.0%                          |
| Supplies and Equipment     | \$<br>6,286.00                              | 0.4%                             | \$ | 2,793.37               | 0.4%                          |
| State and Agency Indirect  | \$<br>172,878.52                            | 11.0%                            | \$ | 76,817.73              | 11.0%                         |
| Other                      | \$<br>29,861.69                             | 1.9%                             | \$ | 13,268.52              | 1.9%                          |
| <b>Total Allocation</b>    | \$<br>1,571,623.00                          | 100%                             | \$ | 698,343.00             | 100.0%                        |

### **Staff Recommendation and Board Action**

Staff recommend the Board approve the proposed administrative budget for SFY26.

## Minnesota Job Skills Partnership Allocation Summary

June 16, 2025

## Fiscal Year 2025 (7/1/24 - 6/30/25)

FY25 MJSP Allocation \$4,195,000 FY25 MJSP Administration Budget (\$698,232) FY25 Grant Funds Available \$3,496,768

### **Available Grant Funds**

|                               | Regular<br>Program                           | Workforce<br>Development |
|-------------------------------|--|--------------------------|
|                               | Funds  | Funds                    |
| FY25 Grant Funds Available    | \$3,496,768                                  | \$0                      |
| Grant Balance Forward         | \$968,391 *                                  | \$5,853,840 *            |
| FY25 Grant Funds Available    | \$4,465,159                                  | \$5,853,840              |
| Less Grants Awarded 10/28/24  | (\$1,154,251)                                | (\$1,543,647)            |
| Less Grants Awarded 3/3/25    | (\$992,506)                                  | \$0                      |
| Less Grants Requested 6/16/25 | (\$2,318,402)                                | (\$788,693)              |
|                               | <u>*************************************</u> | \$3,521,500              |

Note: The FY25 balances reflected above are based on requested grant amounts. If grants are awarded according to staff recommendations, the balance for Regular Program Funds will be \$0 and the balance for WD Funds will be \$3,656,793.

<sup>\*</sup>Reg. Program Funds: FY24 grant balance (-\$623,352), FY24 admin. carry-over (\$88,627), FY25 grant closeouts (\$1,444,686). WD Funds: FY24 carry-over (\$5,834,137) and FY25 grant closeouts (\$19,703).

# Minnesota Job Skills Partnership FY 2025 Administrative Budget

Fund: 1000 Status as of: May 30, 2025

Dept ID: B223160S Approp ID: B221501

| Code  | Account Description            | Current<br>Budget | Encumbered/<br>Committed | Expended to Date | Unexpended<br>Balance |
|-------|--------------------------------|-------------------|--------------------------|------------------|-----------------------|
| 41000 | Full-Time Salary               | \$535,930         | \$106,713.11             | \$429,216.89     | \$106,713.11          |
| 41070 | Other Employee Cost            | \$5,000           | \$5,000.00               | \$0.00           | \$5,000.00            |
|       | Sub-total, salaries + benefits | \$540,930         | \$111,713.11             | \$429,216.89     | \$111,713.11          |
| 41100 | Space Rental & Utilities       | \$16,291          | \$249.72                 | \$610.61         | \$15,680.39           |
| 41110 | Printing & Advertising         | \$500             | \$0.00                   | \$0.00           | \$500.00              |
| 41155 | Communications                 | \$500             | \$0.00                   | \$0.00           | \$500.00              |
| 41160 | Travel - In-State              | \$3,000           | \$0.00                   | \$419.42         | \$2,580.58            |
| 41170 | Travel - Out-of-State          | \$3,000           | \$0.00                   | \$0.00           | \$3,000.00            |
| 41180 | Employee Development           | \$2,000           | \$0.00                   | \$125.00         | \$1,875.00            |
| 41196 | Rate-Based MNIT Services       | \$10,304          | \$2,605.74               | \$746.67         | \$9,557.33            |
| 41197 | Agency-Specific MNIT Services  | \$27,443          | \$10,684.16              | \$16,523.37      | \$10,919.63           |
| 41300 | Supplies                       | \$2,414           | \$0.00                   | \$0.00           | \$2,414.00            |
| 41400 | Equipment - Capital Leases     | \$1,000           | \$0.00                   | \$0.00           | \$1,000.00            |
| 41500 | Repairs to Equip & Furn        | \$450             | \$381.07                 | \$14.48          | \$435.52              |
| 42000 | Agency Indirect Costs*         | \$86,800          | \$0.00                   | \$66,703.13      | \$20,096.87           |
| 43000 | Other Operating Costs          | \$3,600           | \$98.76                  | \$0.13           | \$3,599.87            |
|       | Sub-total, other admin         | \$157,302         | \$14,019.45              | \$85,142.81      | \$72,159.19           |
|       | Total Administrative Budget    | \$698,232.00      | \$125,732.56             | \$514,359.70     | \$183,872.30          |

<sup>\*</sup> Agency Indirect Costs are charged at 16.03% of salaries and other employee costs.

# Minnesota Job Skills Partnership Proposed FY 2026 Administrative Budget

|       |                                | Proposed  |  |  |
|-------|--------------------------------|-----------|--|--|
| Code  | Account Description Budge      |           |  |  |
|       |                                |           |  |  |
| 41000 | Full-Time Salary               | \$538,138 |  |  |
| 41070 | Other Employee Cost            | \$0       |  |  |
|       | Sub-total, salaries + benefits | \$538,138 |  |  |
| 41100 | Space Rental & Utilities       | \$17,000  |  |  |
| 41110 | Printing & Advertising         | \$0       |  |  |
| 41150 | Computer and System Services   | \$145     |  |  |
| 41155 | Communications                 | \$0       |  |  |
| 41160 | Travel - In-State              | \$3,000   |  |  |
| 41170 | Travel - Out-of-State          | \$3,000   |  |  |
| 41180 | Employee Development           | \$2,000   |  |  |
| 41196 | Rate-Based MNIT Services       | \$11,133  |  |  |
| 41197 | Agency-Specific IT             | \$18,515  |  |  |
| 41300 | Supplies                       | \$500     |  |  |
| 41400 | Equipment - Capital Leases     | \$1,000   |  |  |
| 41500 | Repairs to Equip & Furn        | \$400     |  |  |
| 42000 | Agency Indirect Costs*         | \$82,174  |  |  |
| 43000 | Other Operating Costs          | \$3,000   |  |  |
|       | Sub-total, other admin         | \$141,867 |  |  |
|       | Total Administrative Budget    | \$680,005 |  |  |

<sup>\*</sup>Agency Indirect Costs are charged at 15.27% of salaries & other empl. costs

### Minnesota Job Skills Partnership Active Project List June 16, 2025

### Sorted by Award Date

Key: Progress appears somewhat slow, we are watching these more closely but do not have serious concerns at this point Serious concerns or issues/not on track to meet all project objectives

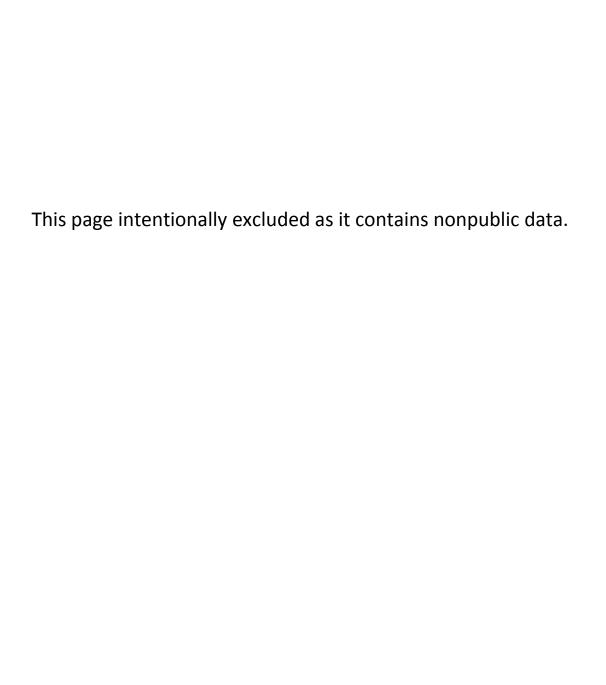
| Desi         |  | Aurant        | Fuel        | A                 | Amount              |      | Diamond             | Actual              |      |
|--------------|--|---------------|-------------|-------------------|---------------------|------|---------------------|---------------------|------|
| Proj.<br>No. | Project Name                             | Award<br>Date | End<br>Date | Amount<br>Awarded | Expended as of 2/25 | %    | Planned<br>Trainees | Trainees as of 2/25 | %    |
| 1443         | Riverland CC/Bio-Plastic Solutions       | 10/25/21      | 06/30/25    | \$170,554         | \$81,823            | 48%  | 43                  | 47                  | 109% |
| 1473         | Anoka Ramsey CC/Sportech                 | 06/13/22      | 10/31/25    | \$351,309         | \$138,365           | 39%  | 587                 | 587                 | 100% |
| 1475         | Riverland CC/Monogram Meat Snacks        | 06/13/22      | 06/30/25    | \$280,000         | \$170,661           | 61%  | 350                 | 264                 | 75%  |
| 1476         | St. Cloud State/SCR                      | 06/13/22      | 06/30/25    | \$250,000         | \$188,204           | 75%  | 250                 | 202                 | 81%  |
| 1484         | Anoka Ramsey CC/Lexington Manufacturing  | 10/24/22      | 10/31/25    | \$300,000         | \$167,940           | 56%  | 315                 | 322                 | 102% |
| 1489         | St. Cloud State/Dubow Textile            | 10/24/22      | 10/31/25    | \$280,000         | \$166,716           | 60%  | 250                 | 195                 | 78%  |
| 1490         | St. Cloud State/EssilorLuxottica         | 10/24/22      | 10/31/25    | \$260,000         | \$149,536           | 58%  | 645                 | 438                 | 68%  |
| 1508         | Normandale CC/Polar Semiconductor        | 03/06/23      | 02/28/26    | \$365,000         | \$100,970           | 28%  | 551                 | 556                 | 101% |
| 1515         | MSC SE/Behrens Manufacturing             | 06/12/23      | 06/30/25    | \$49,685          | \$46,070            | 93%  | 11                  | 11                  | 100% |
| 1519         | Anoka-Ramsey CC/Kraus-Anderson           | 06/12/23      | 06/30/26    | \$396,908         | \$116,614           | 29%  | 500                 | 500                 | 100% |
| 1520         | South Central College/Knobeldorff        | 06/12/23      | 06/30/25    | \$375,000         | \$313,724           | 84%  | 250                 | 416                 | 166% |
| 1521         | St. Cloud State/LCI                      | 06/12/23      | 06/30/25    | \$216,363         | \$103,574           | 48%  | 180                 | 163                 | 91%  |
| 1526         | Anoka Ramsey CC/Aggressive Hydraulics    | 10/23/23      | 06/30/25    | \$49,969          | \$38,705            | 77%  | 93                  | 48                  | 52%  |
| 1528         | Anoka-Ramsey CC/Gassen Inc.              | 10/23/23      | 06/30/25    | \$49,871          | \$49,663            | 100% | 75                  | 75                  | 100% |
| 1530         | Anoka-Ramsey CC/Resolution Medical       | 10/23/23      | 06/30/25    | \$49,836          | \$13,052            | 26%  | 80                  | 13                  | 16%  |
| 1531         | St. Cloud State/Park Industries          | 10/23/23      | 10/31/25    | \$49,998          | \$44,823            | 90%  | 80                  | 79                  | 99%  |
| 1534         | Anoka-Ramsey CC/Wilson Tool              | 10/23/23      | 10/31/25    | \$399,187         | \$193,463           | 48%  | 525                 | 514                 | 98%  |
| 1535         | Century College/Advanced Molding Tech    | 10/23/23      | 10/31/25    | \$222,553         | \$172,957           | 78%  | 202                 | 192                 | 95%  |
| 1536         | Hennepin TC/Rosenbauer America LLC       | 10/23/23      | 02/28/26    | \$391,213         | \$43,140            | 11%  | 223                 | 82                  | 37%  |
| 1548         | Anoka-Ramsey CC/Mate Precision           | 03/04/24      | 10/31/25    | \$49,583          | \$28,600            | 58%  | 65                  | 16                  | 25%  |
| 1551         | University of MN/Monarch Healthcare Mgmt | 03/04/24      | 06/30/25    | \$49,983          | \$37,587            | 75%  | 50                  | 25                  | 50%  |
| 1555         | Anoka-Ramsey CC/US Distilled Products    | 03/04/24      | 02/28/26    | \$300,000         | \$13,776            | 5%   | 250                 | 83                  | 33%  |
| 1556         | Century/J&B Group                        | 03/04/24      | 02/28/26    | \$279,443         | \$174,505           | 62%  | 389                 | 108                 | 28%  |
| 1557         | Century/Russ Davis Wholesale             | 03/04/24      | 02/28/26    | \$298,804         | \$53,337            | 18%  | 735                 | 213                 | 29%  |
| 1558         | Hennepin TC/Apple Tree Dental            | 03/04/24      | 10/31/25    | \$95,004          | \$24,438            | 26%  | 30                  | 13                  | 43%  |
| 1559         | Hennepin TC/Japs-Olson Co.               | 03/04/24      | 10/31/25    | \$123,434         | \$19,388            | 16%  | 568                 | 84                  | 15%  |
| 1560         | Hennepin TC/Upsher-Smith Laboratories    | 03/04/24      | 10/31/26    | \$226,729         | \$52,898            | 23%  | 168                 | 58                  | 35%  |
| 1561         | MSC SE/Advanced Automation Consort.      | 03/04/24      | 06/30/26    | \$399,827         | \$307,031           | 77%  | 71                  | 61                  | 86%  |
| 1562         | MSU Mankato/IFS                          | 03/04/24      | 10/31/26    | \$224,080         | \$27,922            | 12%  | 96                  | 96                  | 100% |
| 1563         | MSU Mankato/Mayo Clinic                  | 03/04/24      | 10/31/26    | \$194,153         | \$83,437            | 43%  | 296                 | 220                 | 74%  |
| 1564         | St. Cloud State/Central McGowan          | 03/04/24      | 02/28/27    | \$205,485         | \$28,141            | 14%  | 135                 | 37                  | 27%  |
| 1565         | University of MN/Electrification Consort | 03/04/24      | 10/31/25    | \$140,845         | \$73,675            | 52%  | 130                 | 64                  | 49%  |
| 1575         | Anoka-Ramsey CC/Mid-State Metal Works    | 06/17/24      | 06/30/25    | \$49,969          | \$0                 | 0%   | 47                  | 6                   | 13%  |
| 1576         | Anoka-Ramsey CC/Paragon Store Fixtures   | 06/17/24      | 02/28/26    | \$49,454          | \$0                 | 0%   | 60                  | 0                   | 0%   |
| 1577         | South Central College/Onward Energy      | 06/17/24      | 10/31/25    | \$49,858          | \$4,629             | 9%   | 27                  | 0                   | 0%   |
| 1578         | South Central College/Ungerman           | 06/17/24      | 02/28/26    | \$49,411          | \$39,516            | 80%  | 75                  | 69                  | 92%  |
| 1579         | University of MN/Microfabrication        | 06/17/24      | 10/31/25    | \$49,542          | \$0                 | 0%   | 30                  | 33                  | 110% |
| 1580         | Anoka-Ramsey CC/ENPOINTE                 | 06/18/24      | 06/30/26    | \$313,731         | \$34,697            | 11%  | 175                 | 108                 | 62%  |
| 1581         | Hennepin Technical College/Omega Force   | 06/17/24      | 06/30/27    | \$161,638         | \$14,798            | 9%   | 41                  | 4                   | 10%  |
| 1582         | South Central College/Warners' Stellian  | 06/17/24      | 02/28/26    | \$399,955         | \$181,584           | 45%  | 500                 | 61                  | 12%  |
| 1585         | Anoka-Ramsey CC/Air Quality Engineering  | 10/28/24      | 02/28/26    | \$49,964          | \$2,884             | 6%   | 43                  | 0                   | 0%   |
| 1586         | Anoka-Ramsey CC/Clow Stamping Company    | 10/28/24      | 02/28/26    | \$49,950          | \$2,836             | 6%   | 113                 | 0                   | 0%   |
| 1587         | Anoka-Ramsey CC/LINDAR                   | 10/28/24      | 02/28/26    | \$49,707          | \$2,956             | 6%   | 39                  | 0                   | 0%   |
| 1588         | Anoka Ramsey CC/Stylmark                 | 10/28/24      | 02/28/26    | \$49,757          | \$0                 | 0%   | 120                 | 0                   | 0%   |
| 1589         | Anoka Ramsey CC/Wanner Engineering       | 10/28/24      | 02/28/26    | \$49,578          | \$0                 | 0%   | 150                 | 0                   | 0%   |
| 1590         | MN State Mankato/Duininck Concrete       | 10/28/24      | 06/30/25    | \$24,615          | \$4,576             | 19%  | 37                  | 16                  | 43%  |
| 1591         | Normandale CC/Seagate Technology         | 10/28/24      | 10/31/25    | \$49,895          | \$0                 | 0%   | 20                  | 0                   | 0%   |

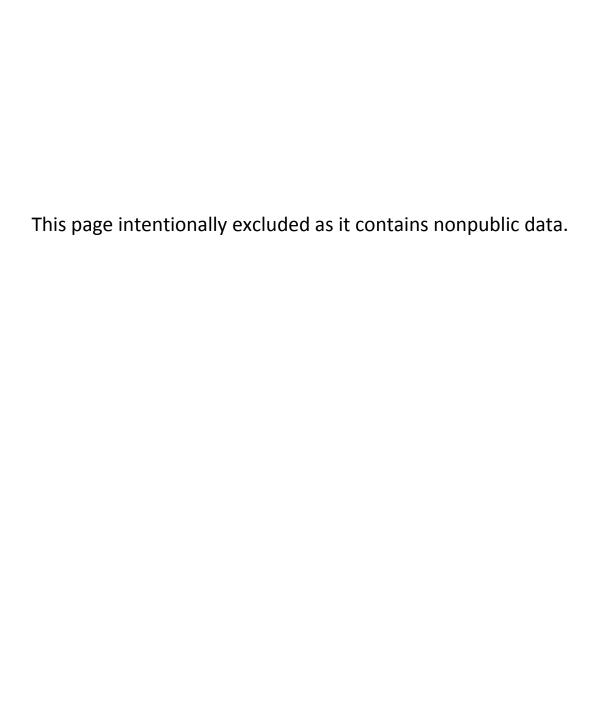
| Proj.<br>No. | Project Name                             | Award<br>Date | End<br>Date | Amount<br>Awarded | Amount<br>Expended<br>as of 2/25 | %   | Planned<br>Trainees | Actual<br>Trainees as<br>of 2/25 | %   |
|--------------|--|---------------|-------------|-------------------|----------------------------------|-----|---------------------|----------------------------------|-----|
| 1593         | St. Cloud State/Pinnacle                 | 10/28/24      | 10/31/25    | \$49,839          | \$9,856                          | 20% | 57                  | 38                               | 67% |
| 1594         | Northwest TC/AirCorps Aviation (Pre-Dev) | 10/28/24      | 06/30/25    | \$50,000          | \$49,500                         | 99% | 0                   | 0                                | NA  |
| 1595         | Century College/Absolute Quality Mfg.    | 10/28/24      | 10/31/26    | \$73,000          | \$3,165                          | 4%  | 48                  | 0                                | 0%  |
| 1596         | Hennepin TC/Beacon EmbeddedWorks         | 10/28/24      | 06/30/26    | \$282,609         | \$11,329                         | 4%  | 70                  | 10                               | 14% |
| 1597         | North Hennepin CC/Walman Optical         | 10/28/24      | 10/31/27    | \$256,198         | \$0                              | 0%  | 234                 | 0                                | 0%  |
| 1598         | Riverland CC/Design Ready Controls       | 10/28/24      | 10/31/26    | \$110,410         | \$0                              | 0%  | 43                  | 0                                | 0%  |
| 1599         | American Indian OIC/Takoda Institute     | 10/28/24      | 06/30/26    | \$192,956         | \$0                              | 0%  | 31                  | 0                                | 0%  |
| 1600         | EMERGE/Interstate Truck Driving School   | 10/28/24      | 10/31/26    | \$163,350         | \$35,723                         | 22% | 50                  | 11                               | 22% |
| 1601         | Goodwill Easter Seals Minnesota          | 10/28/24      | 10/31/26    | \$139,998         | \$14,031                         | 10% | 48                  | 5                                | 10% |
| 1602         | Greater Bemidji/The Idea Circle          | 10/28/24      | 06/30/26    | \$170,500         | \$62,700                         | 37% | 50                  | 0                                | 0%  |
| 1603         | Hired/Century College                    | 10/28/24      | 10/31/26    | \$136,043         | \$17,749                         | 13% | 60                  | 13                               | 22% |
| 1604         | International Institute of Minnesota     | 10/28/24      | 06/30/26    | \$200,000         | \$0                              | 0%  | 66                  | 0                                | 0%  |
| 1605         | Minnesota Tech for Success               | 10/28/24      | 10/31/25    | \$200,000         | \$0                              | 0%  | 110                 | 0                                | 0%  |
| 1606         | MN Valley Action Council/South Central   | 10/28/24      | 10/31/26    | \$140,800         | \$411                            | 0%  | 30                  | 0                                | 0%  |
| 1607         | National Able Network                    | 10/28/24      | 10/31/25    | \$200,000         | \$0                              | 0%  | 35                  | 0                                | 0%  |
| 1614         | Anoka Ramsey CC/Asmodee NA               | 03/03/25      | 02/28/26    | \$49,454          | \$0                              | 0%  | 125                 | 0                                | 0%  |
| 1615         | Anoka Ramsey CC/Kurt Manufacturing       | 03/03/25      | 10/31/26    | \$49,744          | \$0                              | 0%  | 55                  | 0                                | 0%  |
| 1616         | South Central College/MN Soybean         | 03/03/25      | 02/28/26    | \$49,865          | \$0                              | 0%  | 59                  | 0                                | 0%  |
| 1618         | Hennepin TC/Park Dental Partners         | 03/03/25      | 10/31/26    | \$116,969         | \$0                              | 0%  | 40                  | 0                                | 0%  |
| 1619         | St. Cloud State/Veit                     | 03/03/25      | 02/28/28    | \$326,630         | \$0                              | 0%  | 591                 | 0                                | 0%  |

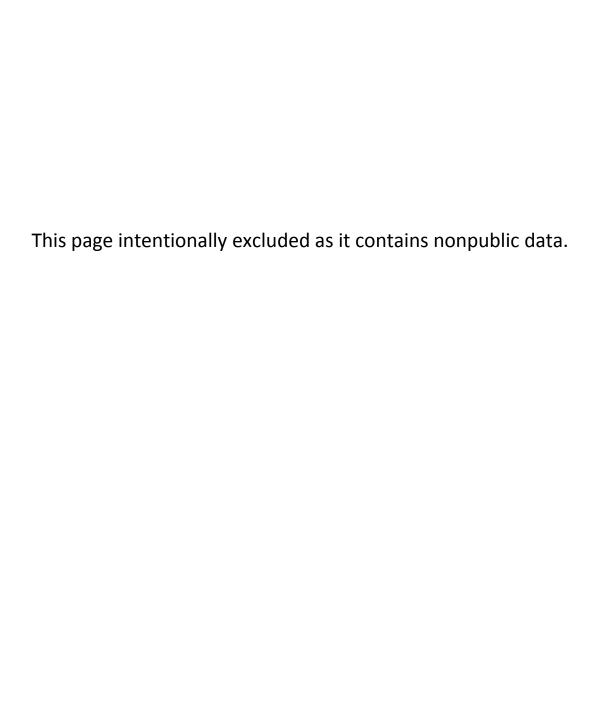
### MINNESOTA JOB SKILLS PARTNERSHIP Proposed Projects - Consent Calendar June 16, 2025

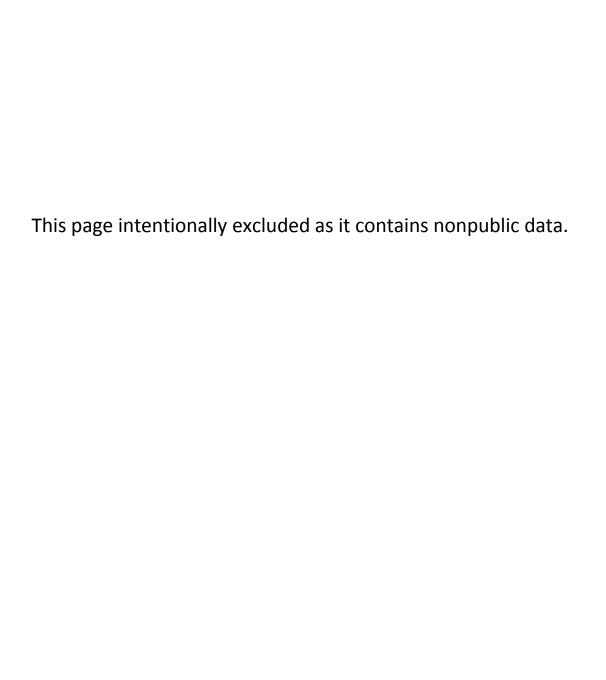
MJSP Board Grant Approval Resolution Language: I move that the Board approve the grants listed on the Consent Calendar at the staff recommended amounts, subject to final negotiations with the Program Director and the execution of a formal Grant Agreement within 90 days from

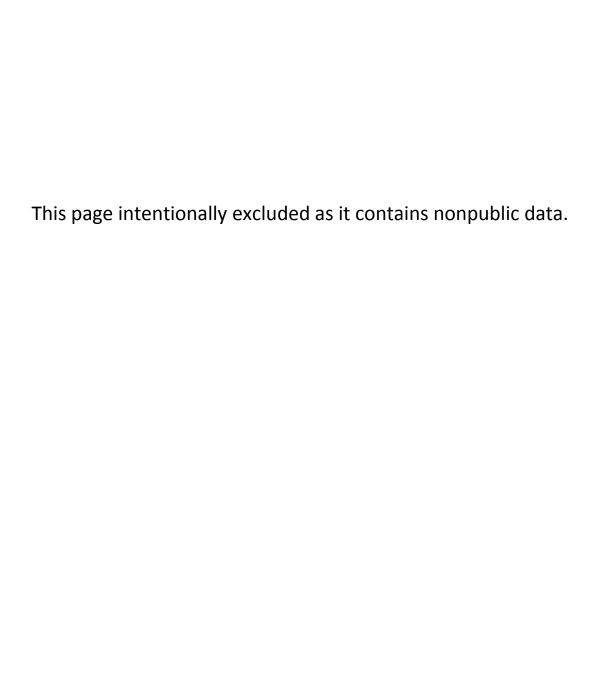
| No. | Applicant/Educational Institution(s)     | Contributing Business(es)                     | Amount<br>Requested | Amount<br>Recommended | Amount<br>Received/Notes |
|-----|--|---|---------------------|-----------------------|--------------------------|
| 1   | Alexandria Technical & Community College | Ellingson Plumbing, Heating, A/C & Electrical | \$49,885            | \$49,885              |                          |
| 2   | Alexandria Technical & Community College | Winters Recreation LLC                        | \$44,649            | \$44,649              |                          |
| 3   | Anoka-Ramsey Community College           | BTM Global Consulting                         | \$46,880            | \$46,880              |                          |
| 4   | Anoka-Ramsey Community College           | PE Services                                   | \$49,969            | \$49,969              |                          |
| 5   | Century College                          | Genz-Ryan                                     | \$48,159            | \$38,855              |                          |
| 6   | MN State Community & Technical College   | CJK Services                                  | \$49,011            | \$49,011              |                          |
| 7   | MN State University - Mankato            | Mankato Clinic                                | \$38,224            | \$38,224              |                          |
| 8   | MN State University - Mankato            | MRCI  | \$40,202            | \$40,202              |                          |
| 9   | South Central College                    | Conagra Brands                                | \$49,345            | \$49 <i>,</i> 345     |                          |
| T01 | TAL                                      |   | \$416,324           | \$407,020             |                          |



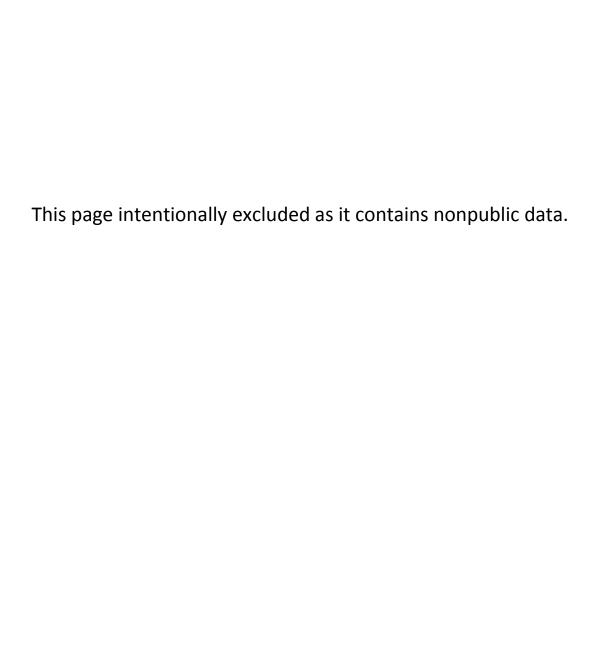


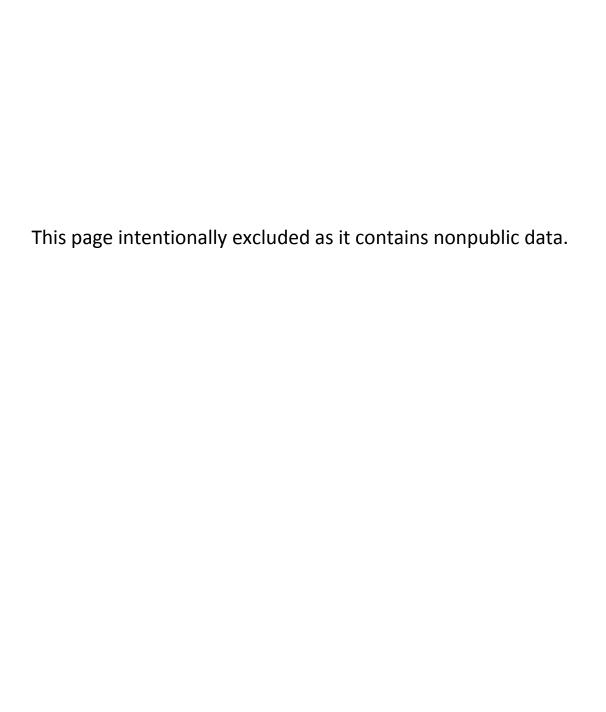


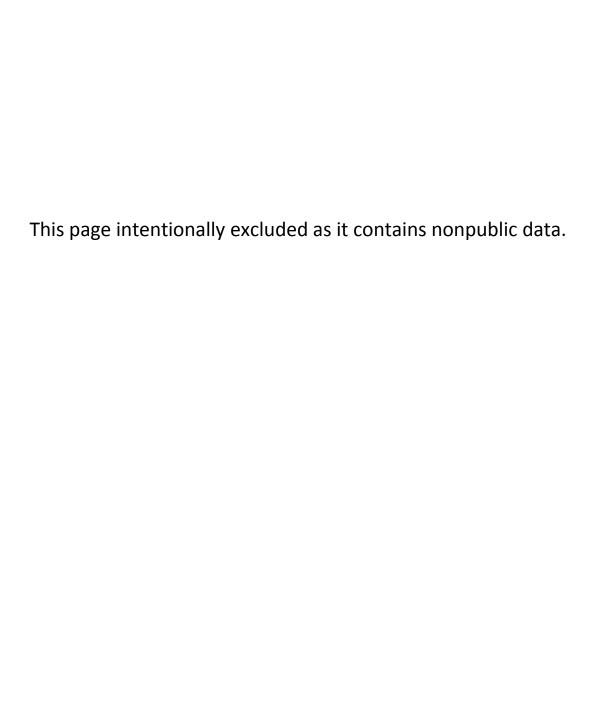




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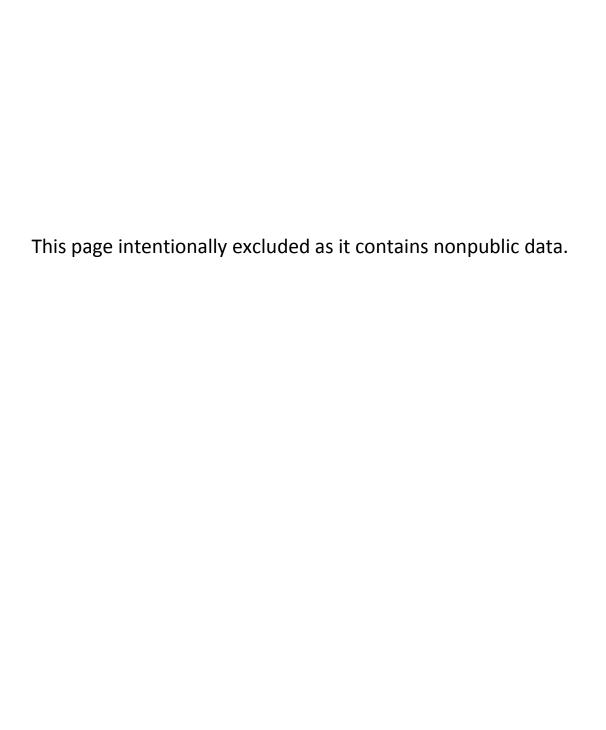
# MINNESOTA JOB SKILLS PARTNERSHIP Proposed Projects - Partnership/Pathways June 16, 2025

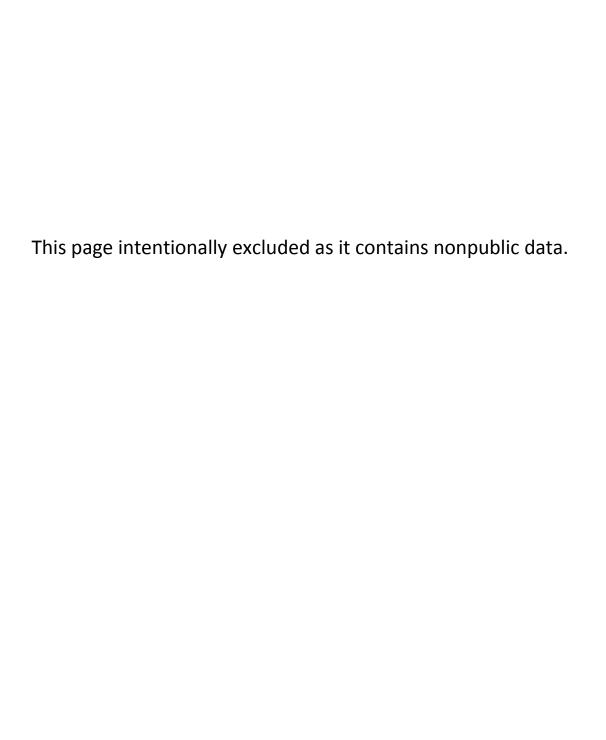
MJSP Board Grant Approval Resolution Language: I move that the Board approve a grant of up to \$\_\_\_\_\_ for the project, subject to final negotiations with the Program Director and the execution of a formal Grant Agreement within 90 days from today.

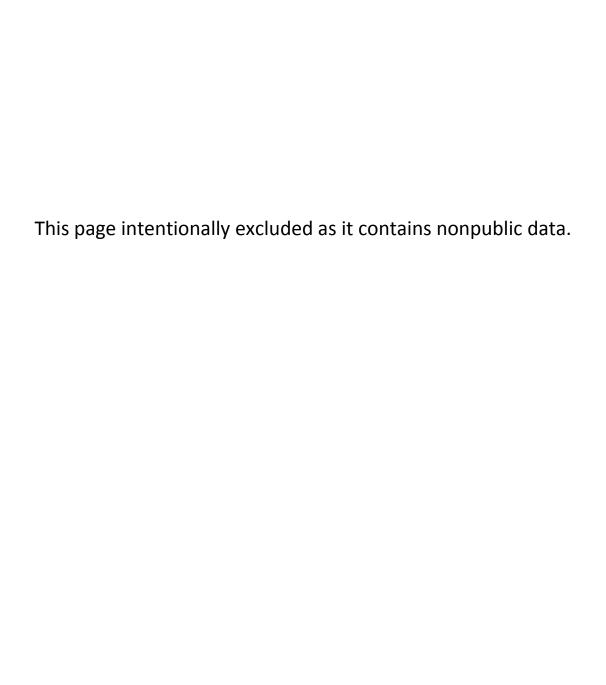
| No.   | Applicant/Educational Institution(s) | Contributing Business(es) | Amount      | Amount      | Amount Received/ |
|-------|--------------------------------------|---------------------------|-------------|-------------|------------------|
|       |                                      |                           | Requested   | Recommended | Notes            |
| 1     | Century College                      | DriSteem                  | \$73,501    | \$73,501    |                  |
| 2     | Century College                      | Michael Foods             | \$281,951   | \$281,951   |                  |
| 3     | Hennepin Technical College           | Arrow Finishing, Inc.     | \$332,675   | \$332,675   |                  |
| 4     | Hired/Century                        | Seagate/Medtronic         | \$326,631   | \$300,000   |                  |
| 6     | Minnesota State University - Mankato | Lou-Rich Inc.             | \$297,023   | \$297,023   |                  |
| 5     | Minnesota State University - Mankato | Trystar                   | \$180,552   | \$180,552   |                  |
| 7     | South Central College                | Christensen Farms         | \$399,080   | \$399,080   |                  |
| 8     | South Central College                | Knobelsdorff              | \$399,588   | \$350,000   |                  |
| 9     | South Central College                | Rolls-Royce               | \$399,770   | \$350,000   |                  |
| TOTAL |                                      | \$2,690,771               | \$2,564,782 |             |                  |

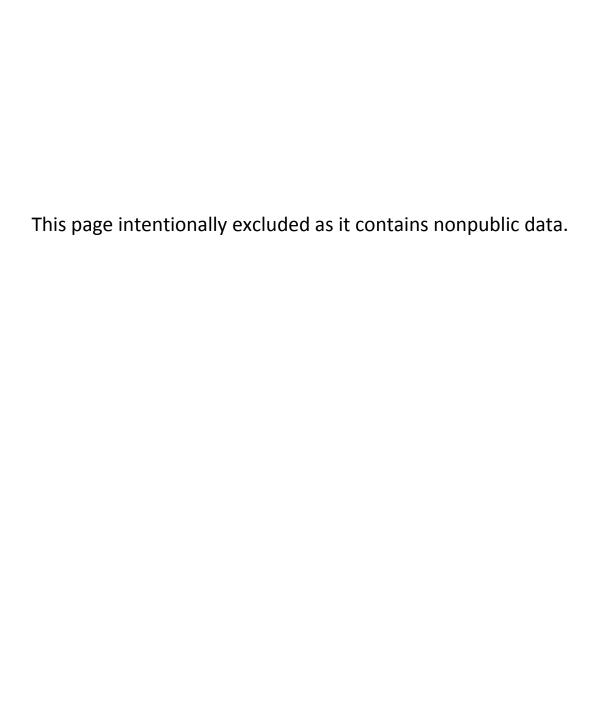
| WITHDRAWN/REJECTED APPLICATIONS |  |  |                  |
|---------------------------------|--|--|------------------|
| No.                             | Applicant/Educational Institution                                    | Reason for Withdrawal/Rejection  | Amount Requested |
| 1                               | Native Sun Community Power Development/Hunt Electric/Minnesota Power | Ineligible costs, insufficient matching contributions, and other technical issues. | \$400,000        |
| 2                               | JL Griffis Twin Cities School (Pre-<br>Development)                  | Applicant is not eligible because they are not an accredited training provider.    | \$49,885         |

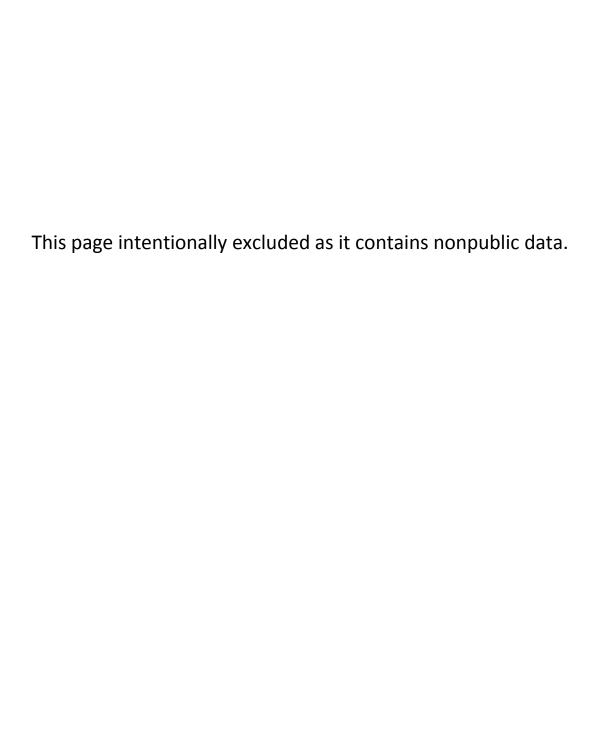
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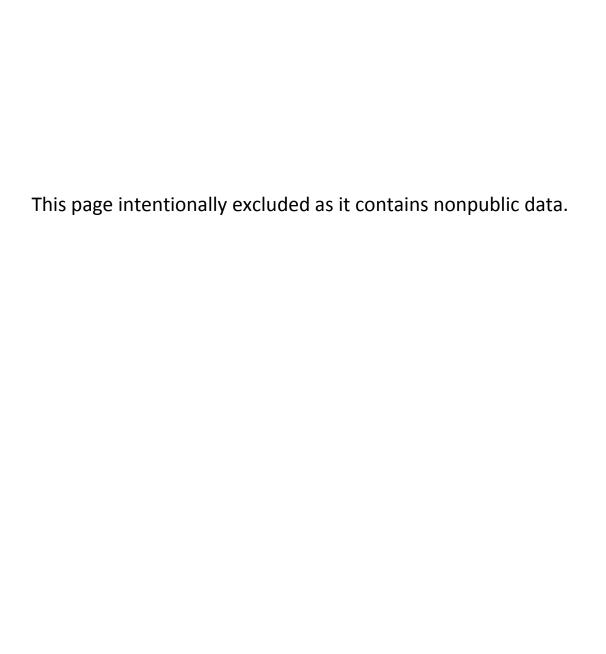


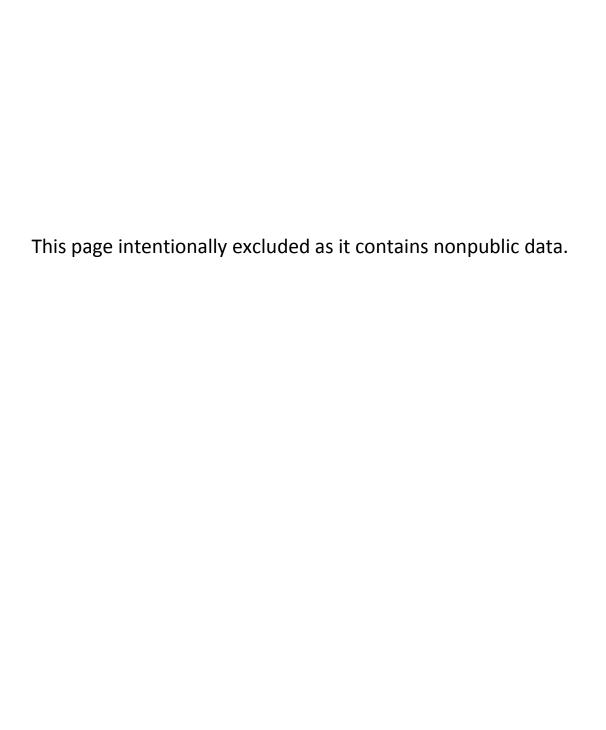


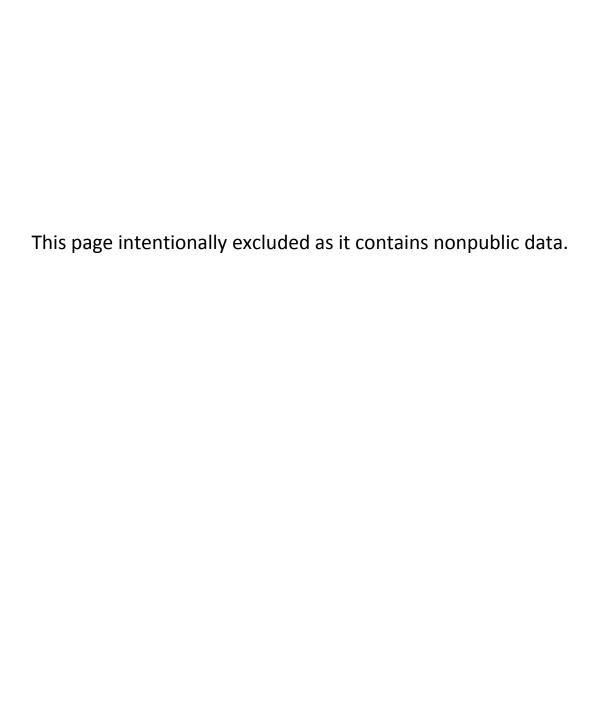


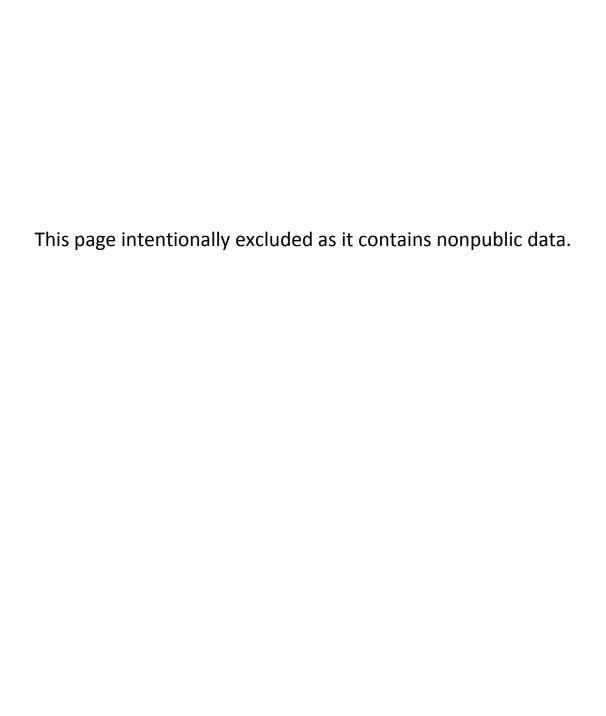


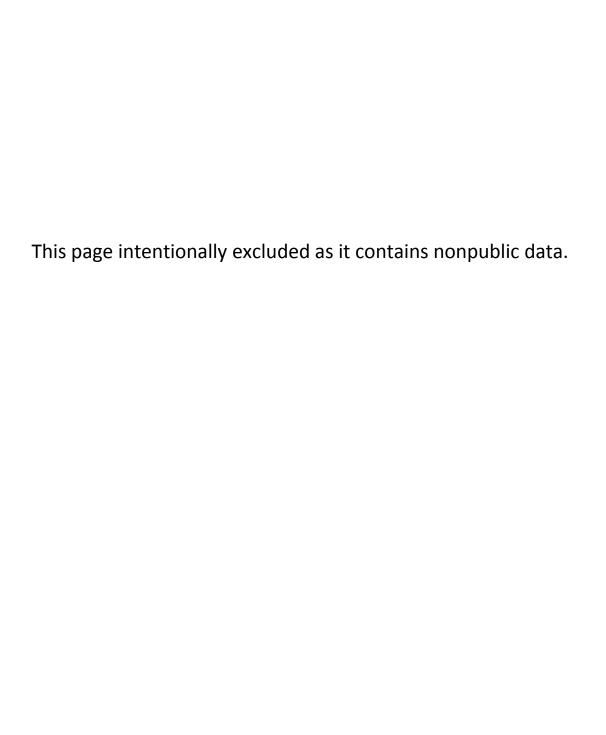


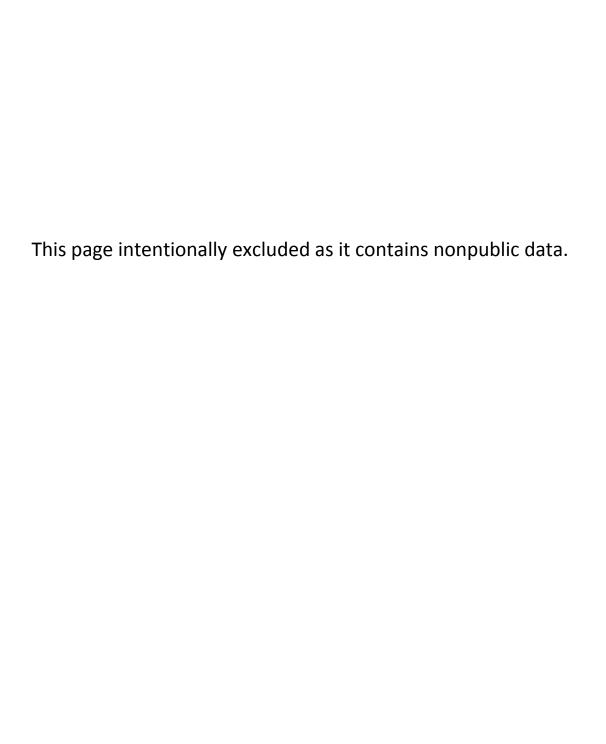












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### Requests for Supplemental Funding to Serve Small Layoffs - Written Narrative

**Provider Name:** Southeastern Minnesota Private Industry Council DBA Workforce Development, Inc.

Submission Date: 06/12/2025

Funding Stream: State Dislocated Worker, PY24 and PY25

We recommend completing the Supplemental Funding Request Worksheet (Excel doc) before answering the questions below. Please make sure the financial information reported in the Worksheet matches what you report below.

| Amount of Funding Requested: | Number of <u>Additional</u> Participants<br>Served: |  |  |
|------------------------------|---|--|--|
| \$300,000                    | 50  |  |  |
| Total Allocation:            | Total Number of Participants Served:                |  |  |
| \$1,322,149                  | 428   |  |  |

### **Statutory Requirements:**

### 1. The number of substantial layoffs to date:

There have been 14+ layoffs of 50+ individuals, or complete business closures impacting our regions participants over the course of the past year, as well as numerous smaller layoffs.

| Employer                                    | Number Impacted |
|---|-----------------|
| Above and Beyond CDL Driving Academy (Rice) | TBD             |
| Accura / Cygnus Home Service, LLC (Goodhue) |                 |
| Allina Health (Steele/Rice)                 | 5               |
| Barens Metal Works (Winona)                 | 3rd shift cut   |
| Bay View Nursing and Rehabilitation Center  |                 |
| (Goodhue)                                   | 120             |
| BCS Automotive Interface Solutions (Winona) | 123             |
| Benchmark (Winona)                          |                 |
| Bosch Automotive Service Solutions (Steele) | 30              |
| Bushel Boy                                  | 75              |

# EMPLOYMENT AND ECONOMIC DEVELOPMENT

| Byron Public Schools (Olmsted)               | 20                 |
|--|--------------------|
| Cannon River STEM School (Rice)              | 45                 |
| Catherwood Home Childcare (Mower)            |                    |
| Chaotic Good Brewing Company (Dodge)         | Closed             |
| Charter Communications (Olmsted)             | 330                |
| Climate by Design International (Steele)     | 6                  |
| Country Pleasures (Dodge)                    | Closed             |
| Creamery Coffee Co.(Filmore)                 | 51555              |
| Crenlo Engineered Cabs (Olmsted)             | 150                |
| Douglas Diamonds (Rice/Steele)               | 8-10 closed        |
| Dunkin Donuts Rochester (Olmsted)            | 2 23 3.3323        |
| Equality Die Cast, Inc. (Winona)             | Shift eliminated   |
| Erickson Furniture (Rice)                    | 34                 |
| Escobar Kitchen and Catering (Filmore)       | -                  |
| EZ Fabricating (Fillmore)                    | 3                  |
| Five Below (Mower)                           | Closing            |
| Foremost Brewing (Steele)                    | Closing 02/28/2025 |
| International Paper (Mower)                  | 30                 |
| Joann Fabrics & Crafts (Rice)                | Closing 12         |
| Jostens (Steele)                             | 5.558 <u>-</u>     |
| KIMT-TV (KIMT 3 in Olmsted)                  |                    |
| Kyros Care (Hennepin / Statewide)            |                    |
| Leo Augusta Children's Academy (Steele)      | Pending            |
| MasTec (Olmsted)                             | 3                  |
| Midwest Indoor Storage (Olmsted)             |                    |
| NUWAY Alliance / Rochester Counseling Center |                    |
| (Olmsted)                                    | 174                |
| Owatonna Public School (Steele)              | 5                  |
| Packers Sanitation Services, Inc. (Mower)    | 81                 |
| Riverland Community College (Mower/Freeborn) | 8                  |
| Specialty Products & Technology (Freeborn)   | 9                  |
| Staggemeyer Stave (Houston)                  | 10                 |
| Sterling Pharmacy (Mower)                    |                    |
| Syngenta (Goodhue)                           | 40                 |
| Trumbles Restaurant                          |                    |
| United Packaging Inc. (Fillmore)             | 12                 |
| UPS (Goodhue/Steele)                         | Relocation         |
| VetroTech / SageGlass (Rice)                 | 80                 |
| Viracon (Steele)                             | 7                  |
| Whimzy Albert Lea (Freeborn)                 |                    |
|  |                    |

Winnebago Industries, Inc. Wintech Electronics (Mower) WXOW (Houston/Winona) Yelloh! (Steele/Goodhue) 200

10% workforce

20

### 2. Notices of substantial layoffs for the remainder of the fiscal year:

As of now, there are no known substantial private-sector layoffs anticipated in Southeast Minnesota for the remainder of the fiscal year.

However, we are seeing an increase in unsubstantial layoffs, those that fall below the threshold for WARN reporting which are proving to be just as impactful, and in some cases more disruptive, to both individuals and communities. These smaller-scale layoffs often lack the structured response that accompanies larger events, yet the affected workers still face significant barriers and require access to dislocated worker services.

### 3. Evidence of declining industries:

### Rising Unemployment Insurance (UI) Claims

Data from the Minnesota Department of Employment and Economic Development (DEED) shows an increase in Unemployment Insurance (UI) claims for several months in early 2025 compared to the same months in 2024. This suggests growing workforce dislocation in the region.

Monthly UI Claims in EDR 10 (Southeast MN):

| Month    | 2024 UI Claims | 2025 UI Claims |
|----------|----------------|----------------|
| February | 1153           | 1349           |
| March    | 1180           | 1370           |
| April    | 1133           | 1100           |

#### **Layoff Activity Across Key Industries**

The accompanying layoff data identifies significant job losses and closures across multiple sectors in Southeast MN, including:

- Manufacturing (e.g., BCS Automotive, Fortrex, Viracon, Syngenta)

- Healthcare & Social Services (e.g., NUWAY Alliance, Bay View Nursing)
- Retail (e.g., Joann Fabrics, Five Below, Douglas Diamonds)
- Education & Childcare (e.g., Cannon River STEM School, Leo Augusta Academy)

These job losses align with the elevated UI claims and further indicate weakening demand across several local industries.

4. The number of permanently separated individuals applying for unemployment benefits by workforce development area:

The following are the number of individuals applying for unemployment benefits in EDR 10-Southeast by month:

| April 2025     | 1100 |
|----------------|------|
| March 2025     | 1370 |
| February 2025  | 1349 |
| January 2025   | 2008 |
| December 2024  | 3101 |
| November 2024  | 2275 |
| October 2024   | 1112 |
| September 2024 | 976  |
| August 2024    | 1226 |
|                |      |

5. The number of individuals exhausting unemployment benefits by workforce development area: The U.S. Department of Labor's Unemployment Insurance Data Dashboard reports a national exhaustion rate in the regular program of 39.55%. Applying that rate to Southeast Minnesota's current UI population would suggest approximately 541 individuals may be exhausting their benefits. However, according to our local labor market analyst, DEED's Labor Market Information office does not provide data specific to the number of individuals who have exhausted unemployment benefits at the regional level.

#### **Demonstrated Need vs. Plan**

Based on the financial information reported in the Worksheet (Excel doc), please answer the questions below:

| Evaluation Guideline   | Actual Value   | Meets Criteria?<br>(Y/N) |
|--|----------------|--------------------------|
| At least 80% of total planned participants for SFY25 have been enrolled at the time of the request:                                | 126%           | Yes                      |
| At least 70% of total grant funds for SFY25 are obligated or expended:  Note: We are 90% expended in Career Services as of 3/31/25 | 56.9% expended | No                       |
| At least 90% of total funds for SFY24 are expended or obligated at the time of the request:  | 90.98%         | Yes                      |
| Not to exceed \$6,000 average cost per participant:  | \$3,280        | Yes                      |

### Previous Requested MJSP Supplemental Funding

| Amount Requested | Date Requested | Approval Date, if applicable |
|------------------|----------------|------------------------------|
| N/A              |                |                              |
|                  |                |                              |

**Reminder:** Requests must be received by DEED staff at least 30 days prior to the Board meeting date.

| Financial Information: SFY24 (SFY24 Formula Funds)                      | State DW Values |
|---|-----------------|
| xxxx Original Allocation  | \$1,196,883     |
| Plus/Minus SFYxx Transferred, if applicable                             | \$0             |
| Plus SFYxx Additional Allotment from MJSP Board, if applicable          | \$0             |
| SFYxx Total Allocation (total in current budget plan)                   | \$1,196,883     |
| SFYxx Total Expended <u>and</u> Obligated (through most recent quarter) | \$1,089,022     |
| Administrative (expended <u>and</u> obligated)                          | \$100,369       |
| Career Services (expended <u>and</u> obligated)                         | \$617,760       |
| Training Services (expended <u>and</u> obligated)                       | \$311,049       |
| Support Services (expended and obligated)                               | \$59,844        |
| SFYxx Funds Remaining   | \$107,861       |
| Financial Information: SFY25 (SFY25 Formula Funds)                      | State DW Values |
| SFYxx Original Allocation   | \$1,022,149     |
| Plus/Minus SFYxx Transferred, if applicable                             | \$0             |
| Plus SFYxx Additional Allotment from MJSP Board, if applicable          | \$0             |
| SFYxx Total Allocation (total in current budget plan)                   | \$1,022,149     |
| SFYxx Total Expended <u>and</u> Obligated (through most recent quarter) | \$582,479       |
| Administrative (expended <u>and</u> obligated)                          | \$56,985        |
| Career Services (expended <u>and</u> obligated)                         | \$505,434       |
| Training Services (expended <u>and</u> obligated)                       | \$0             |
| Support Services (expended <u>and</u> obligated)                        | \$20,060        |
| SFYxx Funds Remaining   | \$439,670       |
| Participant Counts: PY24 (SFY24 Participant Plan)                       | State DW Counts |
| PYxx Total Planned (total in current work plan)                         | 300             |
| PYxx Served/Enrolled (through most recent quarter in WF1)               | 236             |
| PYxx Exited to Employment   | 96              |
| PYxx Total Exits  | 120             |
| PYxx Currently Enrolled   | 116             |
| PYxx Average Cost Per Participant - Planned                             | 3,990           |
| PYxx Average Cost Per Participant - Actual                              | 5,072           |
| Participant Counts: PY25 (SFY25 Participant Plan)                       | State DW Counts |
| PYxx Total Planned (total in work plan)                                 | 300             |
| PYxx Served/Enrolled (through most recent quarter in WF1)               | 378             |
| PYxx Exited to Employment   | 154             |
| PYxx Total Exits  | 184             |
| PYxx Currently Enrolled   | 194             |
| PYxx Average Cost Per Participant - Planned                             | \$3,407         |
| PYxx Average Cost Per Participant - Actual                              | \$2,704         |

**Next Steps:** Use the Word template to complete the written narrative. Be sure the values reported on this worksheet match the values reported in the narative.