



# Poland in the European Supply Chain

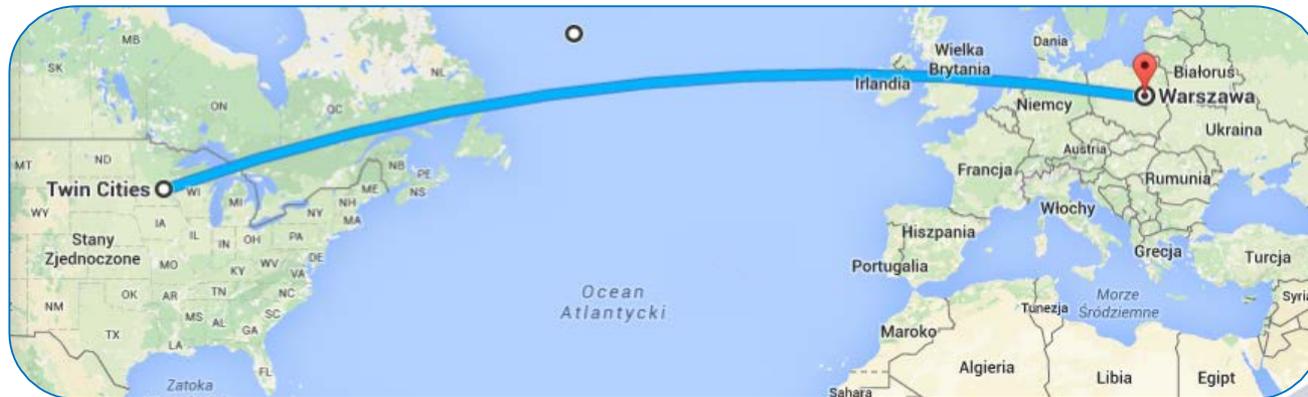
Doing Business in Europe  
Minneapolis, Minnesota  
May 12, 2016





# Facts about Poland

- Population: 38 million
- Strongest growing economy in Europe in the last 25 years
- Most popular investment destination in CEE
- Proven track record of success for American companies
- Size of New Mexico
- Population of California





## Did you know?

Minnesota companies that find value doing business in Poland!



**Cargill**

1 650 employees  
Feed and nutrition production, fructose  
syrup plant, agricultural commodity trading



**3M**

5-factory manufacturing hub for Europe



**ST. JUDE MEDICAL**



**Medtronic**

240 employees in Warsaw



**C.H. ROBINSON**  
13 offices in Poland

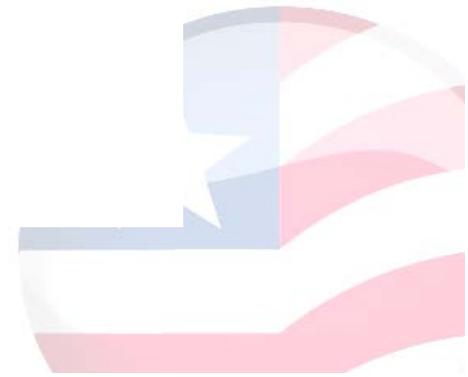


**General Mills** **cpu**

Making Cheerios and Cocoa Puffs  
for 38 mln Poles 😊



3 new stores in Warsaw



# DCT Gdansk facts



- ▶ The **largest** and the **fastest growing** container terminal in Poland
- ▶ The **natural gateway** to Central and Eastern Europe
- ▶ The **only deep-water** terminal in the Baltic Sea Region having direct ocean vessel calls from the **Far East**
- ▶ Very **well connected** with the hinterland
- ▶ **Vital link in logistics chain** improving competitiveness of Polish importers/exporters

# And what do the ports do? – Baltic revolution

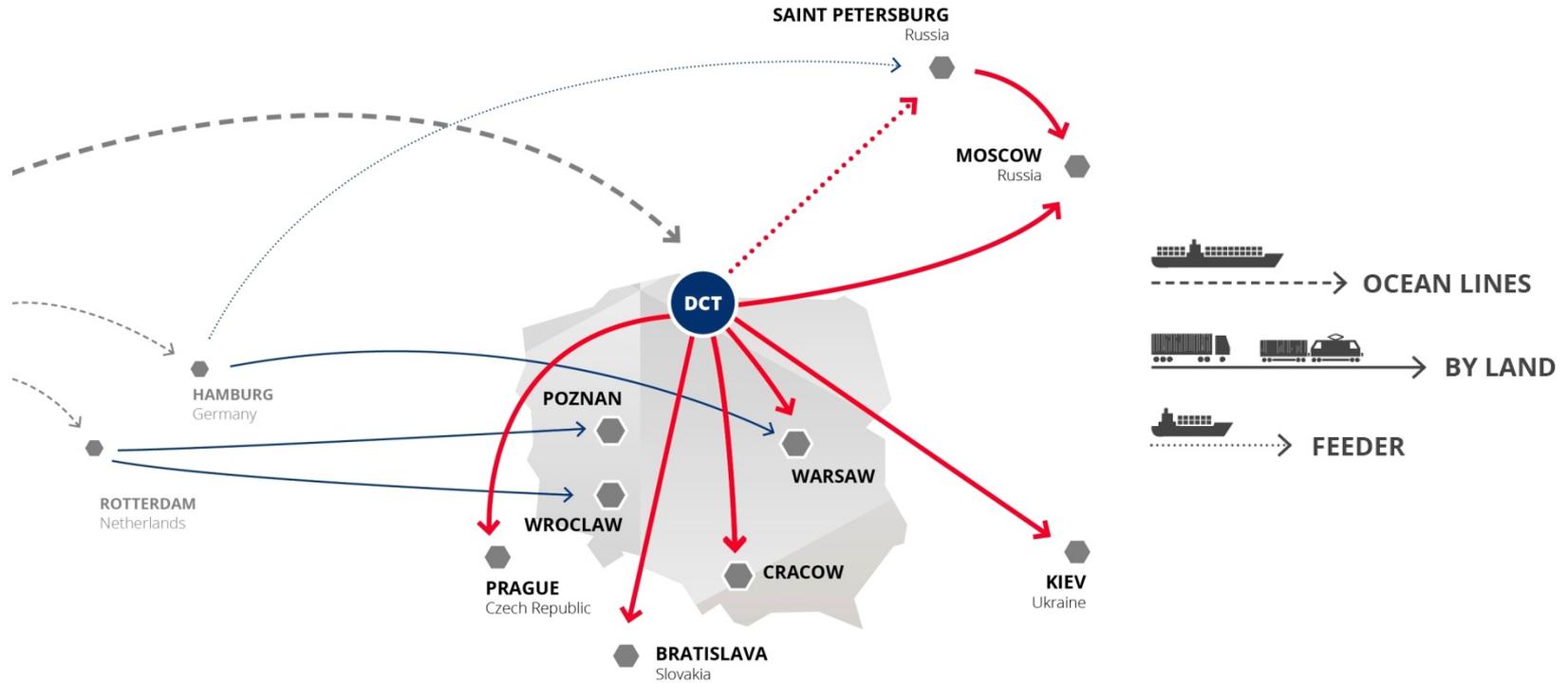
## DCT as the Most Eastern Deepwater North Continent Port

The Gdansk – Le Havre Range and the Ultra-Large Container Vessels



# Baltic revolution

Gdansk closest to final container destinations



Advantages of direct shipping connection between Asia and DCT Gdansk:

- ▶ No feeder costs
- ▶ No transshipment costs
- ▶ Lower inland transport cost
- ▶ Lower CO2 emission
- ▶ Shorter transit time

# DCT development (T2)

Driver for Further Capacity Growth at DCT Gdansk

T2 : The Baltic base for 18,000+ TEU container vessels





**AMERICAN CHAMBER OF COMMERCE IN POLAND**  
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# Thank you

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