MINNESOTA | star of the north



State of Minnesota – Trade and Economic Development Presents Our:

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DESTINATION MEDICAL CENTER | GREATER MSP | MEDICAL ALLEY

MEDICA 2026

Booth Location: Hall 16, Stand K17

Scan to learn more about Minnesota's MedTech Ecosystem

Minnesota Welcomes Your Visit

We cordially invite you to visit Minnesota to experience all the opportunities we have to offer.

Learn why over 1,200 medical technology companies and 18 Fortune 500 companies call our state home.

We would welcome your call to help you coordinate an engaging and productive itinerary in Minnesota.

We hope to see you soon!

Sincerely,



Gabrielle Gerbaud

Executive Director of the Minnesota Trade Office
& Chief Protocol Officer of the State of Minnesota
Minnesota Department of Employment & Economic Development

Join these companies in Minnesota

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Advancing science for life™
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MINNESOTA MEDICAL ALLEY *Since 1864*

The Global Epicenter of Health, Innovation and Care

Minnesota's Medical Alley is the Silicon Valley of Healthcare.

Mayo Clinic, Medtronic, Solventum and over 1,200 medical technology companies are in Minnesota's Medical Alley, from the largest device makers to the smallest component suppliers. Conveniently, 95% of the medtech ecosystem is located in a 50 km radius. If you are looking to source products, or if you are looking to enter the U.S. market, look to Minnesota. Come see what Medical Alley's unsurpassed competitive advantages can do for your business:

- MANUFACTURING – World's #1 Health Technology Cluster, outpacing Silicon Valley, Boston, and Israel.
- HOSPITALS – Home to Mayo Clinic, the #1 hospital in the U.S., and many more provider networks.
- FDA EXPERTS – Medical Alley has fastest 510(k) clearance time and 6.5 months faster PMA than U.S. average which means shorter time to market.
- INSURANCE – World's largest private health insurer, the UnitedHealth Group.
- RESEARCH – The Mayo Clinic and the University of Minnesota, pre-clinical, clinical and other leading research entities.
- INCUBATORS – Medical device, biopharma, stem cell and business accelerators ready to welcome your company into the Medical Alley ecosystem.
- MEDTECH 3.0 – In 2023, the U.S. Department of Commerce designated Minnesota as the official Tech Hub for MedTech. We're the world's gateway to U.S. MedTech.

Minnesota is home to over 1,200 medical technology companies. Learn more about the companies exhibiting in the Minnesota Trade Office booth at MEDICA.

Medtronic Further, Together · OLYMPUS Your Vision, Our Future · PROTOLABS Manufacturing. Accelerated. · ReSound rediscover hearing

smiths medical bringing technology to life · solventum · Takeda · UNITEDHEALTH GROUP

STATE OF MINNESOTA

EMPLOYMENT AND ECONOMIC DEVELOPMENT

The Minnesota Department of Employment and Economic Development (DEED) is the state's principal economic development agency. DEED programs promote business recruitment, expansion, and retention; international trade; workforce development; and community development.

Whether you're looking to expand an existing business, relocate from another state or country, or need regulatory and permitting guidance for a complex startup, expansion or relocation, our business consultants have the right background, information, and connections to other state and local agencies to help turn your plans to reality.

Our business consultants have got you covered at any stage with expert advice and analysis. We're located across the state, and also have six foreign offices representing 132 countries around the world. We can help you assess Minnesota opportunities to make your business grow. And, we're ready to serve you now - **join us!**

MINNESOTA PARTNERS



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Augustine Surgical, Inc. (ASI) manufacturers innovative patient temperature management solutions, including patient warming, temperature monitoring with automatic temperature control, WaffleGrip steep Trendelenburg securement and reusable warming mattresses with integrated electrosurgical grounding.

AUGUSTINE SURGICAL, INC.
hotdogwarming.com

Dan Grewe, Global Sales and Marketing Director

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Eden Prairie, MN 55344 USA

BONEFOAM®

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BoneFoam designs and manufactures premium patient positioning solutions used in orthopedic, spine, and trauma surgery, as well as OB/GYN procedures. Our products aim to improve surgical access, operative exposure, and patient safety in the OR. The company holds FDA, CE, and ISO certifications.

BONEFOAM, INC.
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ENOVA ILLUMINATION, INC.
enovaillumination.com

Jordyn Kaufer, Director of Business Development

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PULPDIGITAL.AI





CairIQ, PulpDigital's flagship platform, coordinates pathway-aligned AI agents across patients, caregivers, nurses and physicians. It combines longitudinal clinical and behavioral context, adaptive engagement, care-pathway logic and provider-defined escalation to support care-plan execution.

PULPDIGITAL.AI
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DMC
Destination Medical Center





With Mayo Clinic at its heart, Destination Medical Center (DMC) is the largest public-private economic initiative in Minnesota and the catalyst for growth in Rochester.

DESTINATION MEDICAL CENTER
dmc.mn

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GREATER MSP
Minneapolis Saint Paul Regional Economic Development Partnership





GREATER MSP is the regional economic development partnership for the Minneapolis-Saint Paul region, connecting global companies with Minnesota's leading medtech ecosystem, talent, research institutions and business opportunities.

GREATER MSP
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Jean-Luc Mette, Director, Business Investment

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MedicalAlley



Medical Alley is a member organization working to promote Medical Alley and over 800 global companies that make this region, The Epicenter of Health Innovation and Care®.

MEDICAL ALLEY
medicalalley.org

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EMPLOYMENT AND ECONOMIC DEVELOPMENT

The Minnesota Trade Office is available to help foreign companies explore the advantages of expanding or relocating in Minnesota.

MINNESOTA TRADE OFFICE FOREIGN OFFICES

dobusiness.mn.gov

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AVIO Medtech Consulting

Built by entrepreneurs for entrepreneurs, we help medtech startups navigate complexity, reduce risk and bring life-changing technologies to patients faster, without bloating headcount or burning precious capital, through RA, QA, R&D project management and fractional leadership services.

AVIO MEDTECH CONSULTING

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MINNESOTA

Trade Office



The Minnesota Trade Office (MTO), an office within the Department of Employment and Economic Development, is the state agency that provides export assistance to Minnesota companies, attracts foreign direct investment, and serves as the Office of Protocol for Minnesota. The MTO delivers programs and services particularly focused on helping small and medium sized companies enter and compete in the international market.

MINNESOTA TRADE OFFICE

mn.gov/deed/trade

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- Bio-Techne
- CoraVie Medical
- DiaSorin
- Minnetronix Medical/ Forj Medical
- NMDP (National Marrow Donor Program)
- Preventice Inc.
- RxFunction Inc.
- Smiths Medical
- Solventum
- Starkey Hearing Technologies

And many more...







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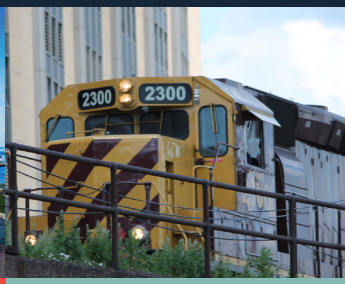
PORT IN NORTH AMERICA
(DULUTH)

#7

STATE FOR INFRASTRUCTURE IN THE U.S.







Invest. Locate. Grow.

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FOR MORE INFORMATION ON DOING BUSINESS IN MINNESOTA

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FOR FOREIGN DIRECT INVESTMENT OPPORTUNITIES

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