

Exhibit D-1: Fee-for-Service Rate Schedule

Contractor: Heartland PCA, LLC

The following Rate Schedule is effective September 30, 2024

Job Related Services - General Services

Service Title	Rate and Unit	Unit
Informational Interview	\$100	Hour
Job Coaching (Time-Limited)	\$100	Hour
Job Seeking Skills Training	\$100	Hour
Job Shadow	\$100	Hour
Work Experience – Services	\$100	Hour
Work Experience – Wages	Wages + 60%	Hour

Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$100	Hour

Post-Secondary Education Services - General Services

Service Title	Rate	Unit
Postsecondary Supports	\$100	Hour

Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$100	\$50	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$100	\$50	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$100	\$50	Hour
Pre-ETS Workplace Readiness Training	\$100	\$50	Hour
Pre-ETS Introductory Work Activities	\$100	\$50	Hour
Pre-ETS Work Experience - Services	\$100	n/a	Hour
Pre-ETS Work Experience- Wages	Wages + 60%	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$125	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$100	n/a	Hour

Training Services - General Services

Service Title	Rate	Unit
Driver's Permit/License Preparation and Training as an Accommodation	\$100	Hour
Transportation Training (Public Transportation Training)	\$100	Hour

Other Provider Services - General Services

Service Title	Rate	Unit
Intake (Not Applicable to PBA)	\$125	Each
Travel Expense to Provider (to/from participant) and Transportation to Vendor (participant is in vehicle) https://mn.gov/deed/assets/vrs-travel-transportation-reimbursement_tcm1045-606243.docx		

Exhibit D: Fee-for-Service Rate Schedule

Contractor: Heartland PCA

Effective: July 1, 2024

Job Related Services - General Services

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement ("PBA")		
See PBA for Placement and Follow-Up Services as referenced at: mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba		
Informational Interview	\$100	Hour
Employment Supports/Job Coaching for Short Term Job Supports	\$100	Hour
Job Seeking Skills Training	\$100	Hour
Job Shadow	\$100	Hour
Work Experience – Services	\$100	Hour

Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$100	Hour

Post-Secondary Education Services - General Services

Service Title	Rate	Unit
Postsecondary Supports	\$100	Hour

EXPIRED

Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$100	\$50	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$100	\$50	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$100	\$50	Hour
Pre-ETS Workplace Readiness Training	\$100	\$50	Hour
Pre-ETS Introductory Work Activities	\$100	\$50	Hour
Pre-ETS Work Experience - Services	\$100	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$125	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$100	n/a	Hour

Training Services - General Services

Service Title	Rate	Unit
Driver's Permit/License Preparation and Training as an Accommodation	\$100	Hour
Transportation Training (Public Transportation Training)	\$100	Hour

Other Provider Services - General Services

Service Title		Rate	Unit
Intake (Not Applicable to PBA)		\$125	Each
Travel Expense to Provider (to/from participant) Transportation to Vendor (participant is in vehicle)	Statewide Standardized Rate Information as referenced at “Travel/Transportation Guidelines”: https://mn.gov/deed/assets/vrs-travel-transportation-reimbursement_tcm1045-606243.docx		

EXPIRED