

## Exhibit D-1: Fee-for-Service Rate Schedule

Contractor: Avivo

**The following Rate Schedule is effective July 1, 2024**

### Job Related Services - General Services

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement (PBA)		
See Performance Based Agreement (PBA) for Placement and Follow-Up Services as referenced at: <a href="https://mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba/">https://mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba/</a>		
Informational Interview	\$100	Hour
Job Coaching (Time-Limited)	\$100	Hour
Job Seeking Skills Training	\$100	Hour
Job Shadow	\$100	Hour
Job Tryout Services	\$100	Hour
Job Tryout Wages	Wages + 60%	Hour
On-the-Job Evaluation Services	\$100	Hour
On-the-Job Evaluation Wages	Wages + 60%	Hour
Work Experience – Services	\$100	Hour
Work Experience – Wages	Wages + 60%	Hour

### Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$100	Hour

### Post-Secondary Education Services - General Services

Service Title	Rate	Unit
Postsecondary Supports	\$100	Hour

## Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$100	\$50	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$100	\$50	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$100	\$50	Hour
Pre-ETS Workplace Readiness Training	\$100	\$50	Hour
Pre-ETS Introductory Work Activities	\$100	\$50	Hour
Pre-ETS Internship - Services	\$100	n/a	Hour
Pre-ETS Internship - Wages	Wages + 60%	n/a	Hour
Pre-ETS Work Experience - Services	\$100	n/a	Hour
Pre-ETS Work Experience- Wages	Wages + 60%	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$135	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$100	n/a	Hour

## Training Services - General Services

Service Title	Rate	Unit
Transportation Training (Public Transportation Training)	\$100	Hour
Other Skill Training/Occupational Vocational Training		
• Accuplacer Prep Test	\$100	Hour
• Basic Computer Skills Assessment	\$100	Hour
• Transferable Skills Assessment	\$100	Hour

## Other Provider Services - General Services

Service Title	Rate	Unit
Background Check (DHS specific)	\$75	Each
Intake (Not Applicable to PBA)	\$135	Each
Transportation to Vendor (participant is in vehicle)	\$50	Hour
Travel Expense to Provider (to/from participant) and Transportation to Vendor (participant is in vehicle) <a href="https://mn.gov/deed/assets/vrs-travel-transportation-reimbursement_tcm1045-606243.docx">https://mn.gov/deed/assets/vrs-travel-transportation-reimbursement_tcm1045-606243.docx</a>		

## Avivo Skills Training/Occupational Skills Training Cost Details

Training Programs	Tuition Rate	Unit
Intake Fee	\$135	Each
IT Support Training Program <ul style="list-style-type: none"> <li>Workplace Success Strategies Training Course</li> <li>Business &amp; Computer Applications Specialist Training Course</li> <li>Computer Technician Training</li> </ul>	\$1,020 \$1,632 \$8,160	Each Each Each
Medical Office Support Training Program <ul style="list-style-type: none"> <li>Workplace Success Strategies Training Course</li> <li>Business &amp; Computer Applications Specialist Training Course</li> <li>Healthcare Technician Training Course</li> </ul>	\$1,020 \$1,632 \$1,904	Each Each Each
Office Support Specialist Training Program <ul style="list-style-type: none"> <li>Workplace Success Strategies Training Course</li> <li>Business &amp; Computer Applications Specialist Training Course</li> </ul>	\$1,020 \$1,632	Each Each
HVAC Training Program	\$20,000	Each
Telecommunications Training Program <ul style="list-style-type: none"> <li>Intro to Telecommunication Technologies</li> <li>Network Cabling Specialist: Copper-Based System</li> <li>Network Cabling Specialist: Fiber Optic-Based System</li> <li>Grounding &amp; Bonding: Copper Systems</li> <li>Wireless Systems: Coverage &amp; Capacity</li> </ul>	\$1,020 \$816 \$646 \$306 \$357	Each Each Each Each Each

Training Courses	Tuition Rate	Unit
Workplace Success Strategies Training Course	\$1,020	Each
Workplace Success Strategies Test-Out Assessment	\$250	Each
Enhancing Your Employability	\$510	Each

Certificate Prep and Exams	Tuition Rate	Unit
A+ Core Series Certification Prep & Exams	\$1,000	Each
Special Engineer (Boilers License) Prep & Exam	\$550	Each
Network+ Orientation, Prep Kit & Exam	\$850	Each
OSHA Training & Exam	\$335	Each
A+ Exam	\$225	Per Exam
Network+ Exam	\$225	Per Exam
One-to-One Training	\$100	Hour

## Exhibit D: Fee-for-Service Rate Schedule

Contractor: Avivo

SWIFT Number: 0000193253

Effective: July 1, 2022

### Job Related Services - General Services

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement ("PBA")		
See PBA for Placement and Follow-Up Services as referenced at: <a href="https://mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba">mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba</a>		
Informational Interview	\$90	Hour
Job Coaching (Time-Limited)	\$90	Hour
Job Seeking Skills Training	\$90	Hour
Job Shadow	\$90	Hour
Job Tryout Services	\$90	Hour
Job Tryout Wages	Wages + 50%	Hour
On-the-Job Evaluation Services	\$90	Hour
On-the-Job Evaluation Wages	Wages + 50%	Hour
Work Experience – Service	\$90	Hour
Work Experience – Wages	Wages + 50%	Hour

### Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$90	Hour

### Post-Secondary Education Services - General Services

Service Title	Rate	Unit
Postsecondary Supports	\$90	Hour

## Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$90	\$45	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$90	\$45	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$90	\$45	Hour
Pre-ETS Workplace Readiness Training	\$90	\$45	Hour
Pre-ETS Introductory Work Activities	\$90	\$45	Hour
Pre-ETS Work Experience - Services	\$90	n/a	Hour
Pre-ETS Work Experience- Wages	Wages + 50%	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$125	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$90	n/a	Hour

## Training Services - General Services

Service Title	Rate	Unit
Transportation Training (Public Transportation Training)	\$90	Hour
Other Skill Training/Occupational Vocational Training <ul style="list-style-type: none"> <li>Accuplacer Prep Test</li> <li>Basic Computer Skills Assessment</li> <li>Transferable Skills Assessment</li> </ul>	\$90	Hour

## Other Provider Services - General Services

Service Title	Rate	Unit
Background Check (DHS specific)	\$60	Each
Intake (Not Applicable to PBA)	\$125	Each
Travel Expense to Provider (to/from participant)	\$50	Hour
Transportation to Vendor (participant is in vehicle)	\$50	Hour

## Avivo Skills Training/Occupational Skills Training Cost Details

Training Programs	Tuition Rate	Unit
<b>Intake Fee</b>	\$125	Each
<b>Accounting Support Training Program</b> <ul style="list-style-type: none"> <li>Workplace Success Strategies Training Course</li> <li>Business &amp; Computer Applications Specialist Training Course</li> <li>Accounting Support 101 Training Course</li> </ul>	\$1,020.00 \$1,632.00 \$1,095.00	Each
<b>IT Support Training Program</b> <ul style="list-style-type: none"> <li>Workplace Success Strategies Training Course</li> <li>Business &amp; Computer Applications Specialist Training Course</li> <li>Computer Technician Training</li> </ul>	\$1,020.00 \$1,632.00 \$8,160.00	Each
<b>Maintenance Custodial Skills Training Program</b> <ul style="list-style-type: none"> <li>Workplace Success Strategies Training Course</li> <li>Maintenance Custodial Fundamentals Training Course</li> </ul>	\$1,020.00 \$5,355.00	Each
<b>Medical Office Support Training Program</b> <ul style="list-style-type: none"> <li>Workplace Success Strategies Training Course</li> <li>Business &amp; Computer Applications Specialist Training Course</li> <li>Healthcare Technician Training Course</li> </ul>	\$1,020.00 \$1,632.00 \$1,904.00	Each
<b>Office Support Specialist Training Program</b> <ul style="list-style-type: none"> <li>Workplace Success Strategies Training Course</li> <li>Business &amp; Computer Applications Specialist Training Course</li> </ul>	\$1,020.00 \$1,632.00	Each
<b>Warehouse Operations Training Program</b> <ul style="list-style-type: none"> <li>Workplace Success Strategies Training Course</li> <li>Manufacturing and Warehouse Fundamentals Training Course</li> </ul>	\$1,020.00 \$1,500.00	Each

EXPIRED

First Step Courses	Tuition Rate	Unit
Cleaning Pro Training Course	\$884.00	Each
Restaurant to Retail Training Course	\$884.00	Each
Warehouse Pro Training Course	\$884.00	Each

Training Courses	Tuition Rate	Unit
Workplace Success Strategies Training Course	\$1,020.00	Each
Workplace Success Strategies Test-Out Assessment	\$250.00	Each
Accelerated Computer Technician Training	\$3,655.00	Each
Enhancing Your Employability	\$510.00	Each
HVAC Introduction	\$1,700.00	Each
Intro to Telecommunications Technologies	\$1020.00	Each
Network Cabling Specialist: Copper-Based System	\$816.00	Each
Network Cabling Specialist: Fiber Optic -Based System	\$646.00	Each
Grounding & Bonding: Copper Systems	\$306.00	Each
Wireless Systems: Coverage & Capacity	\$357.00	Each

<b>Certification Prep and Exams</b>	<b>Tuition Rate</b>	<b>Unit</b>
A+ Core Series Certification Prep & Exams	\$1,000.00	Each
Special Engineer (Boilers License) Prep & Exam	\$550.00	Each
Certified Pool/Spa Operator (CPO) Prep & Exam	\$500.00	Each
Network+ Orientation, Prep Kit & Exam	\$850.00	Each
OSHA Training & Exam	\$335.00	Each
Forklift Operator Safety Training	\$175.00	Each
ServSafe Prep & Exam	\$375.00	Each
Certiport Exams – QuickBooks, MOS Word, MOS Excel, MOS PowerPoint	\$225.00	Per Exam
A+ Exam	\$225.00	Per Exam
Network+ Exam	\$225.00	Per Exam
One-to-One Training	\$90.00	Per Hour

# EXPIRED