



Airport Infrastructure Renewal (AIR) Request for Proposals

Informational Meeting

November 2019

Authorizing Legislation

- Minnesota Statute 116J.439

Background/Purpose

- Created to provide grants to counties, airport authorities, or cities to:
- keep or enhance jobs in the area
- increase the tax base
- expand or create new economic development

Eligible Projects

Capital costs of:

- redevelopment of an existing facility
- construction of a new facility
- public and private infrastructure costs, including broadband infrastructure costs, necessary for an eligible airport infrastructure renewal economic development project

Eligible Projects

Projects must be related to:

- Manufacturing
- Technology
- Warehousing and distribution
- Research and development

Ineligible Projects

- Retail development
- Office development, except as incidental to an eligible purpose

Eligible Applicants

- Counties located outside of the metro area
- Airport authorities
- Cities located outside of the metro area

Funding Information

- Funds provided as a grant
- \$700,000 available

Maximum Award

- \$250,000
- Grantees cannot receive another AIR grant for 2 years

Match Requirement

- 50 percent of the capital costs of the project from non-state sources

Selection Criteria (100 points)

- Eligibility (No points)
- Capital Investment and Economic Development (40 points)
 - Private Capital Investment
 - Non-State Capital Investment
 - Increase in Tax Base
 - Economic Development
- Full-time Job Creation or Retention (40 points)
 - New or retained jobs by identified business(es) within 1 year
 - New or retained jobs by unidentified and identified business(es) within 5 years

Selection Criteria (Continued)

- Readiness (20 Points)
 - Committed funding
 - Project Identified in Airport Layout Plan (ALP)
 - FAA, MnDOT, and other governmental and environmental documentation is complete

Please note, an application must receive a minimum of 50 points in order to be eligible for funding.

Readiness

- Projects must have all other sources secured and AIR Grant Agreement in place by 6/30/20
- Work must be completed by 6/30/21

The source of AIR funding is FY20 State of MN General Fund and this timing is required.

Impact Scoring

Community size will be factored into scoring

- Private Investment/Population
- Nonstate Investment/Population
- Tax Base Increase/Population
- Jobs/Population
- Grant/Jobs

Competitive Applications

- A strong, well-documented need and an effective solution. *This would include documented financial costs, reasonable budgets, secured leverage resources*
- Committed business(es), number of full-time jobs being created and their salaries (Table A)
- Project Readiness – will the project be started soon after DEED approval;
- Evidence that the Eligible Applicant is able to perform and complete the tasks stated within the application
- Required resolution provided by the applicant
- If the project is public infrastructure, owner of the infrastructure is the applicant

Application Submittal

Eligible applicants must submit one original and one copy of the application to the address listed below by 4:00 pm on Friday, January 31.

No emails or faxes will be accepted.

Minnesota Department of Employment and Economic Development
1st National Bank Building
332 Minnesota Street, Suite E200
St. Paul, Minnesota 55101-1351
Attn: Jeremy LaCroix

Application Timeline

- October 16, 2019 Solicitation announcement distributed
- October 16, 2019 – Applications prepared
- January 31, 2020:
- November 14, 2019: Informational Session
- January 31, 2020: Applications due to DEED
- March 2020: Projects selected and approved

Contact Information

Jeremy LaCroix

651-470-7457

Jeremy.lacroix@state.mn.us

Pat Armon

651-259-7245

Patrick.armon@state.mn.us

<https://mn.gov/deed/government/financial-assistance/business-funding/airport/>

Greater MN Business Development Public Infrastructure (BDPI)

- Available for Greater MN Infrastructure Projects
- Up to 50 percent of eligible project costs
- Must exclusively serve Eligible projects which excludes retail, office, housing
- Apply at any time

Innovative Business Development Public Infrastructure (IBDPI)

- Available for Infrastructure Projects (metro included)
- Must meet serve legislatively defined “Innovative” business
- Not usually used for speculative development
- Apply at any time