ATTACHMENT C: COST DETAIL

Responders must submit Attachment C "Cost Detail" form as their Cost Proposal. The rate(s) identified in the Cost Proposal must include all costs, including but not limited to: travel expenses, mass mailings, fees, commissions, compensation, indirect costs, equipment, supplies, and other charges.

Identify the level of the State's participation in the contract and details of cost allowances for this participation. The State does not make regular payments based solely upon the passage of time; it only pays for services performed or work delivered after it is accomplished.

Submit the Attachment C: Cost Detail as a separate document(s) from your technical response for all copies of the Proposal. **Do not include any cost information in the Technical Proposal part of the response.** The Proposal must be open for acceptance until a contract is executed, the Solicitation is cancelled, or 180 days after the due date and time of the Solicitation, whichever comes first.

Responder must complete the chart below for each identified deliverable. The State reserves the right to negotiate additional tasks within the scope of this solicitation with the highest scoring responder.

Task #	Deliverable	Estimated Completion Date of Deliverable	Total Cost for Completion of Deliverable
1	Summary of initial concerns regarding potential adverse impacts to customer affordability for non-participating customers, system reliability, and/or compliance with the state's clean energy mandate stemming from the initial ESA application, if any, delivered to the Department staff as a written report, slide deck, and presentation.		$
	Draft information requests to utilities to obtain additional information required for completing tasks 2 and 3 or required by rule or statute.		$
	Prepare a detailed project schedule identifying all tasks, and reviews needed to meet Deliverable deadlines.		$
2	Initial Comments and Response Comments containing: a. Costs and benefits test methodology for evaluating the impacts of the ESAs including detailed discussion of rationale for the methodology used and a discussion of the successful application of the proposed methodology elsewhere. b. Application of the costs and benefits test methodology on the ESA proposals and the results of the test, including a showing of net benefits for other ratepayers on the system. c. Include as an appendix any data, working papers or supporting materials used to conduct the analysis.		$
3	Initial Comments, and Response Comments containing: a. Detailed discussion of the rationale behind the costs and revenues allocation model methodology and a discussion of if the proposed model has been applied successfully elsewhere.		$

	b. Application of the proposed allocation model on the ESA proposals and the results of the model. c. Include as an appendix any data, working papers or supporting materials used to conduct the analysis.		
4	Include in Initial Comments and Response Comments: a. Evaluation of any potential stranded costs due to early termination of ESAs. b. Evaluation of costs related to interconnection and system upgrades and verification that none are missing or incorrectly accounted for in the ESAs. c. Determine adequate protections such as exit fees or take-or-pay provisions. d. Recommendations for additional protections need to ensure other customers on the system are not saddled with ESAs related costs.		$
5	Agenda meeting support to include: a. Review the docket record and briefing papers. b. Consult with Department staff in preparation for the Agenda Meeting. c. Be available to answer MPUC questions during the Agenda Meeting.		$
	Totals		**$**

Provide a list of all personnel expected to perform work under this contract in the chart below. Include the hourly rate and job title for each individual. This information will be used in the contract negotiation phase of this solicitation.

Name	Job Title	Maximum Hourly Rate