

Sarah Kae Derr, PharmD

Professional Experience

Executive Director/CEO

April 2019 – November 2023
St. Paul, MN

Minnesota Pharmacists Association

- Oversee all association operations
- Assist in creating and implementing the strategic plan set by the Board of Directors
- Serve as the financial expert for the association and explain the financials monthly to the Board of Directors
- Manage and negotiate all contracts with external entities
- Promote the association to pharmacists, student pharmacists, pharmacy technicians, and pharmacy organizations to increase memberships
- Oversee all committees, advisory boards, task forces, and other groups to continually improve the association
- Serve as a liaison for various regulatory entities, trade associations, and national organizations
- Coordinate professional programs and initiatives with other Minnesota trade associations and pharmacy programs
- Create policies and procedures for association operations
- Serve as a liaison to student pharmacists, resident pharmacists and pharmacy technicians
- Precept leadership residents during legislative session and students on rotation throughout the year
- Advocate for the profession at the legislature, with regulatory entities, and with healthcare professionals across Minnesota
- Manage staff that are contracted through an association management company
- Respond to all media and press requests

Director of Medication Management

July 2017 – February 2019
Des Moines, IA

Iowa Healthcare Collaborative (IHC)

- Provide subject matter expertise across all programs, projects, and initiatives that involve medication management
- Promote and implement medication management processes to advance pharmacists' patient care services across 150 hospitals, 900 clinics, and 22 communities in 20 states
 - Advised and implemented diabetes public health initiatives in two communities in Iowa which informed healthcare professionals on patient needs
- Lead the creation, development, promotion and distribution of Opioid Stewardship resources and projects
 - Created and integrated Comfort Resources in 53 hospitals across the states of Iowa, Illinois, and South Dakota
 - Shared Comfort Resources and Opioid Stewardship Project with attendees of Center for Medicare & Medicaid Services at Quality Conference in 2018 and American Healthcare Quality Association Annual Meeting in 2018
 - Created Iowa's first Pain Management Toolkit
 - Develop an external facing opioid landing page to include all of IHC's resources and information on the opioid epidemic

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Professional Experience (Continued)

Director of Medication Management (Continued)

July 2017 – February 2019

Iowa Healthcare Collaborative (IHC)

Des Moines, IA

- Maintain relationships with pharmacy and other healthcare associations, coalitions, workgroups, and taskforces in Iowa and surrounding states
- Share and promote IHC work through presentations and discussions with communities and healthcare providers
- Create and implement medication management department strategic plan
- Assist with data analytics and measurement identification for key projects related to medication management
- Project management training and application experience
- Identified and co-wrote grant proposals in response to Notice of Funding Opportunities from state and national organizations

Staff Pharmacist

October 2015 – June 2016

Fairview Riverside Discharge Pharmacy

Minneapolis, MN

- Reviewed prescriptions for accuracy
- Collaborated with providers in the hospital

Poison Information Provider (Pharmacy Intern)

Minneapolis, MN

Hennepin Regional Poison Center

May 2012 – June 2015

- Assessed questions from callers and provided therapy recommendations regarding ingestion of household products, medications, and other poisoning agents

Central Pharmacy Intern

September 2011 – October 2012

University of Minnesota Medical Center

Minneapolis, MN

Fairview Pharmacy Services

- Filled oral and injectable medications
- Ran medications to hospital floors and refilled Pyxis machines
- Participated in professional development activities including clinical pearls, goal setting, and mentor sessions

Data Entry Technician

May 2009 – August 2011

Omnicare Pharmacy, LTC

Crystal, MN

- Performed technician functions including entering orders, filling medications, billing claims, and answering triage calls
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Service to Healthcare

Pace Alliance Board Board Member	January 2020 – 2023
Alliance for Patient Safe Medications Board Member	January 2020 – Present
Roundtable Rx – Medication Repository Board Chair Board Member	October 2022 - Present June 2020 August 2022
Minnesota Pharmacy Alliance (Legislative/Advocacy Group) Taskforce member Secretary	April 2019 – 2023

Education

University of Minnesota, College of Pharmacy Doctor of Pharmacy Leadership Emphasis Area	May 2015 Minneapolis, MN
University of St. Thomas Bachelor of Science, Biochemistry Cum Laude	May 2009 St. Paul, MN

Certifications

CITI IRB Training Human Subject Research and Workers Subjects	March 2024
Iowa Pharmacists License	November 2016 – Present
Minnesota Pharmacists License	May 2015 – Present
American Pharmacists Association Immunization Certificate	April 2012 – Present
HIPPA Certification	September 2011 – Present
American Heart Association CPR Certification	July 2010 – July 2019

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Post Graduate Training

Inaugural Executive Fellow

July 2016 – June 2017

Iowa Pharmacy Association (IPA)

Des Moines, IA

- Created the association's three-year strategic plan with CEO and President for board approval and assisted with the implementation
- Guided administrative oversight on multiple initiatives including, but not limited to, Community Pharmacy Enhanced Services Network (CPESN), State Innovative Model, and Wellmark Value-Based Pharmacy Program
- Collaborated and maintained relations with other healthcare organizations on multiple projects to advance healthcare in Iowa
- Applied skills gained through a one-year leadership program through the Iowa Society of Association Executives. Skills covered in association management areas, including, but not limited to: governance and leadership; finance, legal and risk management; knowledge, management, meeting and foundations; membership, board and volunteer development; public policy and government relations; communications and technology; precepting and student development
- Communicated with IPA leaders and members on concerns and questions
- Recruited new members to IPA through discussion of services and engagement opportunities available
- Addressed concerns regarding managed care organizations from pharmacists and communicated with direct contacts at managed care organizations to resolve concerns
- Created documentation to guide orientation, project management, expectations, and evaluations of future executive fellows
- Established grant selection procedures and directed a grant selection committee during first year of OutcomesMTM grant funding from the IPA Foundation
- Organized pharmacy site visits for 83 CPESN sites in Iowa and completed 24 of these visits

Pharmaceutical Care Resident

July 2015 – June 2016

PGY1 Fairview Pharmacy Services

Minneapolis, MN

University of Minnesota Ambulatory Care Residency

- Practiced comprehensive medication therapy management in two clinic locations within a large nationally renowned health care system ranked 11 out of 20 in quality measures in the state of MN
 - Collaborated with physicians, nurse practitioners, and physician assistants to provide comprehensive patient care for twenty different disease states
 - Developed a collaborative practice agreement with providers in the clinic
- Longitudinal health-system management rotation
 - Reviewed quality measures to identify gaps in practice and implemented policies and procedures to improve clinical practice
 - Led work around increasing referrals from transitional care units/home healthcare
 - Developed a business plan to justify the need for additional full-time employees in the pharmacy department
 - Recommended changes to processes to reduce prescribing of opioids
 - Created and presented recommendations to medication formulary committees
- Focused research project which developed a drug therapy severity scoring scale and evaluation tool
- Co-edited quarter two of 2016 Curbside Consul Issue a pharmacy resident-authored journal

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Service to the Profession

Roundtable Rx (Medication Repository)

- Chair of the Board 2022 – Present
- Board Member 2021 – 2022

Alliance for Patient Medication Safety

- Board Member 2020 – Present

Pace Alliance

- Board Member 2020 – 2023

Phi Delta Chi (Pharmacy Leadership Fraternity)

- Theta Alumni Delegate for Grand Council 2021 – 2022
- Nominations Committee Member 2021 – 2022
- Member of the Workshop Review Committee 2018 – 2020
- Midwest Regional Director of Collegiate Affairs 2015 – 2016
- Member of the Regional Restructure Committee 2015 – 2016
- Member of the Advisory Toolkit Committee 2015 – 2016
- Midwest Regional Correspondent (comparable to APhA Member-at-Large) 2014 – 2015
- Worthy Correspondent (Communication Lead and Annual Publication Editor) 2013 – 2014
- Theta Letter Committee Founder and Head (Annual Publication) 2013 – 2014
- Worthy Keeper of Records and Seals (Secretary) 2012 – 2013

Leadership Networking Partner – University of Minnesota College of Pharmacy Leadership Emphasis Area

- Serve as a mentor to students in the leadership emphasis area and provide advice on leadership topics and leadership projects 2019 – Present

DELTA Rx Institute – Drake University

- Judge for Next Top Entrepreneur Competition 2017 – 2021
- Speaker at Policy and Advocacy Event 2017

American Pharmacists Association

- New Practitioner Mentor Drake College for Pharmacy & Health Sciences 2016 – 2021
- New Practitioner Mentor for University of Minnesota College of Pharmacy 2015 – 2017
- Member of the Student Pharmacist Magazine Editorial Advisory Board 2014 – 2015
- Region 5 Member-at-Large 2012 – 2013

Minnesota Pharmacy Alliance

- Secretary 2020 – 2023
- Member 2019 – 2023

Iowa Pharmacy Association

- Member of Policy Committee on Professional Affairs 2017 – Present

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Service to the Profession (Continued)

Minnesota Pharmacists Association

- Co-Chair of the Student and Resident Relations Committee 2015 – 2016
 - Developed networking events for student pharmacists and resident
- Member of Editorial Advisory Board Committee 2015 – 2016
- Member of the Public Affairs Committee 2015 – 2016

Centers for Disease Control and Prevention

Member of Grant Review Committee – Opioid (CDC RFA-CE 18-006) June 2018

Minnesota Department of Health

Member of Grant Review Committee 2022

Pharmaceutical Care Lyceum

- Planning Committee Co-Chair 2015 – 2016
 - Revived collaborative conference for medication therapy management pharmacists, student pharmacists, and residents
 - Identified the theme of resiliency for the conference
 - Presented during the conference

Professional Memberships

American Psychological Association	2024 – Present
Minnesota Society of Health System Pharmacists	2023- Present
Iowa Pharmacy Association	2016 – Present
Phi Lambda Sigma – Alpha Phi Chapter	2012 – Present
American Pharmacists Association	2011 – Present
Phi Delta Chi – Theta Chapter	2011 – Present
University of Minnesota Alumni Society	2011 – Present
Minnesota Pharmacists Association	2011 – 2023
American Society of Health-System Pharmacists	2011 – Present
American Colleges of Clinical Pharmacists	2012 – 2015

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Teaching Experience

Adjunct Associate Professor

2020 – Present

University of Minnesota College of Pharmacy

- Teaching in Career and Professional Foundations course
- Teaching as requested for other leadership courses

Roundtable Career Discussion

Annually 2019 – Present

University of Minnesota College of Pharmacy

- Discuss my path to get to the career and provide advice to student pharmacists in their first through three years

Advocacy Education

Annually 2019 – Present

University of Minnesota College of Pharmacy

- Develop and delivered education to student pharmacists in their first through three years on how advocacy and legislation works in Minnesota

Physician Education

February 2016 – March 2016

Fairview Eden Prairie and Egan Clinics

- Developed and delivered clinical education on falls in the elderly to physicians in two clinics

Teaching Assistant

January 2016 – June 2016

Building a Pharmaceutical Care Course – University of Minnesota

- Directed two-hour course about transitions of care and professional networking
- Provided feedback to students on practice management assignments
- Relayed my clinical experience throughout the course

Nursing Education

January 2016 – March 2016

Fairview Eden Prairie, Eagan and Rosemont Clinics

- Developed and taught clinical education on gastroesophageal reflux disorder in three Fairview clinics over five total sessions
- Working with management to provide education system wide to nursing and medical assistant staff through webinar software

Foundations in Teaching Course

January 2016 – June 2016

University of Minnesota Ambulatory Care Program

- Developed skills to create course work, write objectives and utilize active learning
- Created and directed one course in Building a Pharmaceutical Care Course and several discussions around sleep medications with providers in clinic

Building a Pharmaceutical Care Practice

January 2015 – May 2015

- Created content for the course as a resident practicing in Medication Therapy Management
- Created and directed one course in Building a Pharmaceutical Care Course and several discussions around sleep medications with providers in clinic

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Publications

- Westburg S., Derr S., *et al.* "Drug Therapy Problems Identified by Pharmacists Through Comprehensive Medication Management Following Hospital Discharge." *Journal of Pharmacy Technology*. (March 2017).
- Derr S. (1st Quarter 2016). "Are Pharmacists Receiving Appropriate Compensation with the Medicare Resources Based Relative Value Scale." *Curbside Consult*.
- Derr S. (4th Quarter 2016). "The Role of Gastrointestinal Prophylaxis in Dual Anti-Platelet Therapy." *Curbside Consult*.
- Derr S. & Gibbs S. (May/June 2015). "Developing a Culture of Wellbeing." *Student Pharmacist Magazine*.
- Derr S. (December 2014). "Pharmacists' Contributions to the Effective and Safe use of Opioids in Pain Management.: University of Minnesota, College of Pharmacy Pharm.D. IV Paper Abstracts.
- Burns, A. & Derr S. (November 2014). "Creating consistent patient care delivery." *Student Pharmacist Magazine*.
- Derr S., Maas S., & Weaver K. (November 2014). "Tennessee's provider status offers better access to pharmacists' patient care services." *Student Pharmacist Magazine*.
- Derr S. & Kaldun L. (March 2014). "Inspiration from Italian Art and Pharmacy Practice." *Student Pharmacist Magazine*.

Presentations

- Derr. Associations: What are they and What Career Path can they offer? University of Minnesota College of Pharmacy Minnesota Pharmacy Student Alliance. April 16, 2023.
- Derr. MPhA Membership and Annual Meeting. University of Minnesota College of Pharmacy Minnesota Pharmacy Student Alliance. September 8, 2022.
- Derr, Humphrey, Lindoo, Miller, Stykowski. Minnesota Legislative Day: 2022 Legislative Update. Minnesota Pharmacists Association. April 20, 2022.
- Derr. MPhA Two Year Membership. University of Minnesota College of Pharmacy Minnesota Pharmacy Student Alliance. April 1, 2022.
- Derr. Minnesota Legislative Day: Legislative Priorities Overview. University of Minnesota College of Pharmacy Minnesota Pharmacy Student Alliance. February 17, 2022.
- Derr. Advocacy and Legislative Intro: Importance in the Pharmacy Profession. February 7, 2022.
- Derr, Davies, Ostlund. Legislative Month. University of Minnesota College of Pharmacy. January 31, 2022.
- Derr. Comparing Pharmacy Practice in the US to International Practices. October 25, 2021.
- Derr. Leadership and Advocacy. University of Minnesota College of Pharmacy. February 20, 2021.
- Derr. Advocacy and Legislative Intro: Important e in the Pharmacy Profession. University of Minnesota College of Pharmacy. February 19, 2021.
- Derr and Else. Legislative Month. University of Minnesota College of Pharmacy Minnesota Pharmacy Student Alliance. February 15, 2021.
- Derr. Advocacy and Legislative Intro: Importance in the Pharmacy Profession. University of Minnesota College of Pharmacy. February 8, 2021.
- Derr and Humphrey. Minnesota Pharmacists Association. Licensure Webinar. September 23, 2019.

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Presentations (Continued)

- Derr. Association Management and Leadership. University of Minnesota College of Pharmacy Minnesota Pharmacy Student Alliance. September 20, 2019.
- Derr and Creekmur. Opioid Guardianship Community Meeting. Hansen Family Hospital. Iowa Falls, IA. August 29, 2017.
- Derr and Reese. Performance Story Panel. Transforming Clinical Practice Initiative Quality Improvement Advisor Training. Des Moines, IA. September 14, 2017.
- Derr. Opioid Guardianship Community Meeting. Guttenburg Municipal Hospital. Guttenburg, IA. September 19, 2017.
- Derr. The Iowa Prescription Monitoring Program. Mercy Medical Center – Des Moines. Des Moines, IA. September 20, 2017.
- Derr. Opioid Guardianship Community Meeting. Myrtue Medical Center. Harlan, IA. September 21, 2017.
- Derr. Opioid Guardianship Project. Health System Leadership Board. Iowa Pharmacy Association. Urbandale, IA. September 26, 2017.
- Derr. Opioid Guardianship Community Meeting. Avera Medical Center. Estherville, IA. October 24, 2017.
- Derr. Medication Management at the Iowa Healthcare Collaborative. Drake University College of Pharmacy and Health Sciences. October 31, 2017.
- Derr. Opioid Guardianship Community Meeting. Broadlawns Medical Center. Des Moines, IA. November 17, 2017.
- Derr, Gastala, Storjahan, Kitten. Medication Assisted Treatment. State Innovation Model Forum. Des Moines, IA. November 29, 2017.
- Derr. Opioids and Your Brain. Counterdrug Group Coalition Meeting. Pleasantville, IA. December 18, 2017.
- Derr. Fall Prevention: Medications. Hospital Improvement Innovation Network Community of Practice webinar. Des Moines, IA. December 19, 2017.
- Derr, Dawson, Palmer, Cheyne. Opioids in Iowa. Unity Point All Provider Meeting. Des Moines, IA. January 9, 2018.
- Derr an Pavelka. Medication Management. Mercy West Des Moines. West Des Moines, IA. January 25, 2018.
- Derr. Iowa Healthcare Collaborative. Drake University College of Pharmacy and Health Sciences. Des Moines, IA. February 1, 2018.
- Derr, Brockman, Andrawis, Fong, Martin. Stewards of the Opioid Universe. Centers for Medicare & Medicaid Services Quality Conference. Baltimore, MD. February 13, 2018.
- Derr, Nelson, Woolery. Surviving Bad: Opioids. Mediacom Television Series. Cedar Rapids, IA. March 9, 2018.
- Derr. Medication Management. Marion County Public Health. Mahaska, IA. March 27, 2018.
- Derr. Reflections of a recent grad. Leadership Emphasis Area Graduation at the University of Minnesota College of Pharmacy. Minneapolis, MN. May 4, 2018.
- Derr. Opioid Guardianship in Iowa. Webinar for Health Services Advisory Group. Webinar. May 24, 2018.
- Derr. Opioid Initiative and Pledge. Iowa Healthcare Collaborative Staff Training. Des Moines, IA. May 24, 2018.

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Presentations (Continued)

- Derr. Prescription Monitoring Program Update. Unity Point Academy of Medical Surgical Nurses Conference. Des Moines, IA. June 7, 2018.
 - Derr. Opioid Guardianship. Iowa Department of Public Health Prevention Partnership Advisory Council. Des Moines, IA. June 7, 2018.
 - Derr, Funk. Combatting the Opioid Crisis in Iowa. Iowa Hospital Association Webcast. June 21, 2018.
 - Derr. Medication Management of Opioids Pledge Training. Compass PTN Quality Improvement Advisor training. Des Moines, IA. June 25, 2018.
 - Derr and Nugent. Opioid Guardianship Project: Combatting the Opioid Crisis. American Health Quality Association Annual Meeting. Baltimore, MD. July 10, 2018.
 - Derr. Prescription Monitoring Program Update. Mercy Health Network Rural Providers Meeting. Des Moines, IA. July 17, 2018.
 - Derr. Opioids and Pain Management. Unity Point All Provider General Medical Staff Meeting. Waterloo, IA. July 17, 2018.
 - Derr. Meeting Wrap Up and Review. Iowa Healthcare Collaborative Opioid Symposium. Des Moines, IA. July 24, 2018.
 - Derr. Iowa Opioid Update. Iowa Hospital Association Retired CEOs meeting. Des Moines IA. July 27, 2018.
 - Pain Management and Tools to Address the Opioid Crisis. Compass PTN Nebraska Learning Community. Lincoln, NE. August 8, 2018.
 - Derr and Ficek. Opioid Legislative Update. Physicians' Clinics of Iowa. Des Moines, IA. August 16, 2018.
 - Derr. Opioid Prevention Strategies in Iowa. Iowa Department of Public Health Substance Abuse Prevention Agency. Webinar. September 7, 2018.
 - Derr. Iowa Healthcare Collaborative Opioid Guardianship Project. Partnership for Patients Adverse Drug Event Affinity Group. Webinar. September 26, 2018.
 - Derr. Partnering with Patients for Pain Management: The Path to Opioid Stewardship. National Quality Forum Member Event webinar. October 2, 2018.
 - Derr. Opioid Guardianship: Addressing the Opioid Crisis. Iowa Western Community College. October 5, 2018.
 - Derr, Gann, Sprenger. Health Care Executive's Role in the Opioid Crisis. October 10, 2018.
 - Derr. Opioid Guardianship: Addressing the Opioid Crisis. Drug Policy Advisory Council. October 18, 2018.
 - Derr. Leadership Across Healthcare. University of Iowa. Tom Temple's Leadership and Advocacy class. October 30, 2018.
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