

Request for Offers (RFO) Addendum

RFO Number: RFO0055

Addendum Number: 3

Date of Addendum: 5/12/15

Original Due Date, Time: 5/15/15, 4:00 pm

Revised Date, Time (if changing): N/A

Title: CRM Solutions Architect

SCOPE OF ADDENDUM

The following are changes to the RFO:

Questions from Vendors and Answers from Minnesota Housing:

1. Is this is for salesforce integration, not another CRM?
 - a. Yes, Salesforce
2. While this is positioned as a role, we are confident that a mix of skills is needed to deliver on the client needs. Is MN open to a "team approach" on this?
 - a. Yes
3. Where is the work to be performed?
 - a. 400 Sibley Street, Suite 300, St. Paul, MN 55101
4. What are the on-site requirements?
 - a. FT in office
5. What is the anticipated duration of the project?
 - a. Up to 18 months plus possibility of extension(s)
6. What is the current state-wide architecture?
 - a. Oracle Environment
7. Does Minnesota Housing Finance Agency already have Salesforce Licenses for its users?
 - a. No
8. Has there been any customization to the instance?
 - a. No
9. Are you implementing the system (or plan to) in house, and only need a Solutions Architect / Technical Architect to augment your existing team or is there a Vendor working with you as the primary implementer?
 - a. Decision has not been made
10. What is the structure of the project team or existing roles that have been staffed?
 - a. Project Manager, Business Analysts, Data Architect (for overall data strategy), QAs
11. Does the Resource have to be on site? If yes, what % of the time does the Resource need to be on site?
 - a. We expect this to be onsite FT, with exceptions on case-by-case basis
12. Can the Resource(s) be a subcontractor?
 - a. Yes

13. Can there be two Resources, example a Technical Architect and a Solutions Architect/Project Manager?
 - a. Yes
14. Is there an option of any remote work for this opportunity?
 - a. Not preferred
15. Are there any incumbents in these positions now or are these new positions?
 - a. New positions
16. Will payments be made on a time and materials basis or on an approved deliverable basis?
 - a. Time and material
17. Is there a limit on the number of submissions?
 - a. 2 max preferred

This addendum shall become part of the RFO and should be returned with, or acknowledged in, the response to the RFO.

RESPONDER NAME:

SIGNATURE:

TITLE:

DATE:

Request for Offers (RFO) Addendum

RFO Number: RFO0055

Addendum Number: 2

Date of Addendum: 5/4/15

Original Due Date, Time: 5/15/15, 4:00 pm

Revised Date, Time (if changing): NA

Title: CRM Solutions Architect

SCOPE OF ADDENDUM

The following are changes to the RFO:

Clarification on Contract Position:

The duration of the contract is up to 18 months with possible extensions.

This is a new position with no previous incumbents.

The payments for the position are paid on a time and materials basis.

The maximum number of candidates a vendor can submit for the position is two.

This addendum shall become part of the RFO and should be returned with, or acknowledged in, the response to the RFO.

RESPONDER NAME:

SIGNATURE:

TITLE:

DATE:

Request for Offers (RFO) Addendum

RFO Number: RFO0055

Addendum Number: 1

Date of Addendum: 4/30/15

Original Due Date, Time: 5/15/15, 4:00 pm

Revised Date, Time (if changing): _____

Title: CRM Solutions Architect

SCOPE OF ADDENDUM

The following are changes to the RFO:

Additional Proposal Submission Instruction:

Vendors should submit no more than two candidates for review.

This addendum shall become part of the RFO and should be returned with, or acknowledged in, the response to the RFO.

RESPONDER NAME:

SIGNATURE:

TITLE:

DATE: