

**Process**

Process Description:

Customer (the direct recipient or beneficiary of the process output):

Process initiation (the process starts when this happens):

Process completion (the process is complete when this happens):

**Requirements**

**What**  
What does the customer want or the regulation require?

**How**  
How does the customer want it? How is it required to be done or produced?

**When**  
Does the customer want it or is it required to be done or produced?

**Measures**

**Customer Satisfaction / Compliance**  
Do customers report they are getting what they want/need? Does the process comply with the regulation?

Metric/s	Target/s	Source/s
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**Volume**  
How many requests do we receive? How many do we process?

Metric/s	Target/s	Source/s
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**Quality**  
How many errors occur? How often do errors occur?

Metric/s	Target/s	Source/s
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**Attitude**  
Do we treat customers the way they want to be treated?

Metric/s	Target/s	Source/s
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**Efficiency**  
How many requests do we process per staff member?

Metric/s	Target/s	Source/s
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**Processing Time**  
How long does the process take? How often do we meet customer requirements for processing speed?

Metric/s	Target/s	Source/s
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