# 2025 Minnesota Joint Disparity Study December 2, 2024, External Stakeholder Group Meeting

Draft, confidential, trade secrets, not for public distribution



2025 JOINT DISPARITY STUDY Minnesota Dept. of Administration
MnDOT
Minnesota State Colleges and Universities
University of Minnesota
Metropolitan Airports Commission
Metropolitan Council
Mosquito Control District
Hennepin County
Ramsey County
City of Bloomington
City of Brooklyn Park
City of Minneapolis
City of Rochester

City of Saint Paul

Hennepin Healthcare System Saint Paul Public Schools

Presented by:

David Keen, Principal
Blanca Monter, Senior Consultant

**Keen Independent Research LLC** 

100 Fillmore St., 5th Floor

Denver CO 80206

2929 East Camelback Road, Suite 115

Phoenix AZ 85016

303-385-8515

303-522-7278 (mobile)

<u>dkeen@keenindependent.com</u> <u>www.keenindependent.com</u>



# Agenda

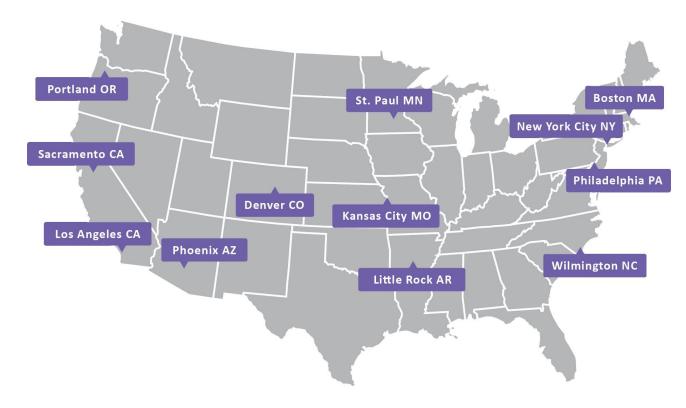
- 1. Welcome and introductions
- 2. Review of meeting protocols
- 3. Research update
- 4. Schedule of activities for coming months
- 5. Updates from Admin
- 6. Other topics/questions



## Intros and contact info for Keen Independent Research



- David Keen, Principal dkeen@keenindependent.com
- Annette Humm Keen, Principal hummkeen@keenindependent.com
- Janine Kyritsis, Chief Listening Officer janine.kyritsis@keenindependent.com
- Blanca Monter, Senior Consultant blanca.monter@keenindependent.com
- Manuel Perez, Consultant manuel.perez@keenindependent.com



## Research activities since early October 2024

#### Phase 1

- In spring 2024, completed planning phase of study (Phase 1)
- Developed legal framework and data collection plans (and continuing to monitor court cases)

#### Phase 2

- Performed additional research to determine groups (and definitions) to be included in the study (Task 2.7)
- Performed availability survey
- Finalizing contract and subcontract data for each entity for utilization analyses
- Completed in-depth interviews with businesses and other groups
- Performing quantitative analyses of marketplace conditions
- Prepared common draft report appendices
- Will perform disparity analyses in Feb./Mar. 2025



# Availability survey update

Attempted to reach tens of thousands of businesses in relevant geographic market area

- Interested vendors lists
- Augmented with listings purchased from Dun & Bradstreet

## Asked survey respondents for:

- Interest in working with entities
- Qualifications, types of work
- Bid capacity
- Experiences in the marketplace





# Availability survey update (continued)

#### **Online**

- Admin sent emails to 57,000 email addresses on Sept. 30 (and sent reminders)
- Survey link was on study website for any firm to complete
- Survey closed on November 25, 2024
- Obtained about 2,700 useable online surveys

### Phone/fax/other

- Customer Research International (CRI) conducted phone survey, starting early October
- Call list included interested firm list (with phone #) supplemented by list purchased from D&B (firms already completing online survey were not on list)
- CRI called 62,256 firms with workable phone numbers (up to 5 attempts in Oct. through Nov.)
- Successfully reached 20,716 companies



## Qualitative research update

### Phase 1 public forums and ESG meeting in spring 2024

- More than 80 public forum attendees and members of ESG participated
- Input helped shape study scope and approach

## **Open-ended comments from availability surveys**

Received comments from more than 2,000 companies

### **In-depth interviews**

- Completed interviews with more than 150 organizations
- Included companies, trade associations and other groups (across racial, gender and other groups)

## **Draft Appendix J – Qualitative Information, for Draft 2025 Report (in progress)**

- Synthesizes qualitative research from all sources, by topic
- Respondents coded by number without name (with race, gender, etc. identified)





Study tasks	2024 Feb	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	2025 Jan	Mar	Apr	May	Jun	Jul
Phase 3. Disparity study reports, presentations and public meetings  3.1. Project meetings and administration																
3.2. Preparation of common elements of draft reports																
3.3. Preparation of draft reports																
3.4. Presentation to each Governmental Unit																
3.5. Public forums and request for comments																
3.6. Submission of final disparity study reports																
3.7. Study documentation																

## Ways business owners and others can participate

- Go to: <a href="https://mn.gov/admin/disparity-study/">https://mn.gov/admin/disparity-study/</a>
- Email the study team: <u>JointMNDisparityStudy2025@keenindependent.com</u>
- Call us at: 602-704-0125 (study telephone hotline)
- Attend a future public forum to discuss preliminary study results (spring 2025)
- Provide comments on the draft reports when distributed to the public (spring 2025)

