February 24, 2016

The Honorable Terri Bonoff, Chair
Senate Higher Education and Workforce
Development Committee
3105 Minnesota Senate Building
Saint Paul, MN 55155

The Honorable Jeremy Miller, Ranking Member
Senate Higher Education and Workforce
Development Committee
135 State Office Building
Saint Paul, MN 55155

The Honorable Pat Garofalo, Chair
Job Growth and Energy Affordability
Policy and Finance Committee
485 State Office Building
Saint Paul, MN 55155

The Honorable Tim Mahoney, Ranking Member
Job Growth and Energy Affordability
Policy and Finance Committee
345 State Office Building
Saint Paul, MN 55155

Dear Committee Chairs and Ranking Minority Members:

The attached report as required in Minnesota Statutes 16C.155 “Janitorial Contracts; Rehabilitation Programs and Extended Employment Providers,” is respectfully submitted on behalf of the Department of Administration.

Please contact my office if you have any questions or need assistance.

Sincerely,

[Signature]
Commissioner Matt Massman
Minnesota Department of Administration

Attachment

cc:  Legislative Reference Library (2)
### Fiscal Year 2015

**Report Required by Minn. Stat. § 16C.155**

#### Value of Contracts for Specified Services

<table>
<thead>
<tr>
<th>Service</th>
<th>UNSPSC</th>
<th>Total Spent</th>
<th>DEED/DHS Provider Total</th>
<th>DEED/DHS Provider %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Janitorial Services* Cleaning Services, Building/Domestic Maintenance</td>
<td>76111501</td>
<td>$1,547,584</td>
<td>$1,007,484</td>
<td>65.1%</td>
</tr>
<tr>
<td>Document Imaging and Scanning Imaging Services/Scanning Services</td>
<td>81112005</td>
<td>$188,337</td>
<td>$151,866</td>
<td>80.6%</td>
</tr>
<tr>
<td>Document Shredding Destruction Services, Business Records</td>
<td>80161508</td>
<td>$146,425</td>
<td>$60,492</td>
<td>41.3%</td>
</tr>
<tr>
<td>Mailing, Collating, &amp; Sorting Services** Mailing/Collating/Sorting Services (without printing)</td>
<td>80141800</td>
<td>unknown</td>
<td>unknown</td>
<td>unknown</td>
</tr>
</tbody>
</table>

The data source for this report is the Statewide Integrated Financial Tools (SWIFT) system. Purchases in SWIFT are categorized by the purchasers into one of more than 50,000 possible commodity codes (UNSPSC codes). A review of the SWIFT data has revealed issues with incorrectly coded purchases.

The Materials Management Division (MMD) analyzed over 11,000 line items with relevant commodity codes in an attempt to improve the accuracy of this report. Items which were clearly miscoded or inapplicable were removed, as were items showing government entities as the vendor. The numbers in this report should be considered the Department of Administration’s best estimate.

*This data excludes services performed for MnDOT by Greenview Inc., a company which provides “employment of needy, elderly persons” pursuant to Minn. Stat. § 160.282.

** The unknown expenditure on mailing, collating, and sorting services is a result of the UNSPSC code being broad and including many functions that are not related to the services provided by DEED/DHS certified providers. The code fails to distinguish between mail services, shipping, postage, etc. and the tasks that DEED/DHS certified providers perform. As a result, the spending is hidden within the other tasks under the UNSPSC code.