



# Minnesota **BUSINESS FIRST STOP**

*The Right People, Right Answers, Right Time*



Minnesota Business First Stop delivers high-level customer service to help streamline the development process for complex business expansions, relocations and major start-ups that involve financing, licensing, permitting, or assistance from multiple state agencies.



## The Business First Stop Team

Commissioners of nine state agencies provide coordinated leadership and appoint experienced, lead staff to work across agencies to focus on problem-solving as needed to address the economic, environmental and community concerns common to innovative or complex projects today.

Lead staff meet with agency commissioners to coordinate assistance for projects ranging from multi-million dollar expansions to innovative clean energy, water quality or green chemistry projects.



## Startups Welcome!

Although First Stop's primary focus is on projects that need input and assistance from multiple state agencies to best succeed, we can also provide resources and referrals to programs and connections to resources for new businesses as well.

# Testimonials

## *Grede*

“The cooperation between Grede, GSDC, the City of St. Cloud, and Minnesota Business First Stop partner state agencies allowed us to proceed at an accelerated pace on a recent expansion project. For instance, we worked very closely with the Minnesota Pollution Control Agency and were able to complete the approval of the environmental permit to meet our desired timelines. Everyone in these organizations stepped up to allow this project to move forward quickly. We greatly appreciate their assistance.”

—*John Hass, general manager of Grede’s St. Cloud foundry*

## *EarthClean Corporation*

“For a new company, getting information about Minnesota Business First Stop is crucial. When you start a business, many people don’t know what to do or who to talk to. Minnesota Business First Stop helps your get in front of the right people.”

—*EarthClean President, Scott Bocklund*



## *Green Biologics Inc.*

“First Stop offered Green Biologics and its Central MN Renewables operating unit thought leadership and ideas related to how the 9 State Agencies could help our renewable chemical repurposing of an ethanol facility be a success. First Stop lead us to a Path to qualify for a Minnesota Department of Agriculture NextGen grant allowing our engineering design to progress. We continue to work with First Stop toward a successful project completion in Little Falls.”

—*David E. Anderson, Global Vice President of Marketing, Green Biologics Inc.*

## *Potlatch*

Potlatch, a forest products company with 1.4 million acres of timberland in three states, including Minnesota, planned to expand production at its Bemidji lumber-manufacturing facility by adding a new wood-drying kiln.

“We used the Minnesota Business First Stop team to expedite part of our expansion process. From the beginning of the process, we knew where to go and that we were talking with the right people.”

—*Pete Aube, manager Bemidji Potlatch plant*

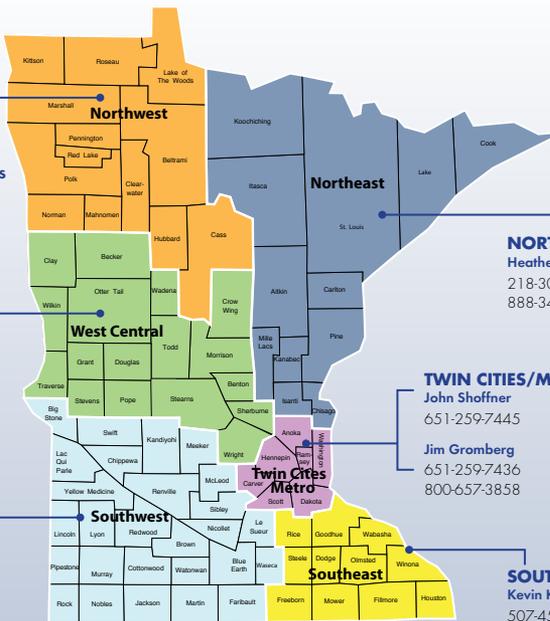
# MINNESOTA BUSINESS FIRST STOP

## Regions

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## Partner Agencies

Expertise and experience in each of these state agencies are available to help your business succeed. Minnesota Business First Stop agencies:



MINNESOTA • REVENUE

