	DOC OFFICE USE ONLY		
	☐ APPROVED	☐ DENIED	☐ RETURNED
COMMERCE DEPARTMENT	Reviewed By	D	ate
	☐ CLASSROOM – LIVE	□ WEBIN	AR - LIVE
85 7th Place East, Suite 280, Saint Paul, MN 55101 PHONE 651-539-1500 mn.gov/commerce	☐ ON-DEMAND – (NO	T Live) 🚨 Interactive	e Internet 🚨 Self Study
	Approved Credits	Compa	any Sponsored
(Please Note A current, correctly completed application with all required attachments and fee must be submitted at least 30 days before the initial proposed course date.)	Course Number		Date Approved

INSURANCE Producers and Adjusters

FLOOD CONTINUING EDUCATION COURSE APPROVAL APPLICATION

Course Title					
PROVIDER/COORDINATOR INFORMA				ider application	& fee must also be
Provider Name (In full – do not abbreviate	•	esota-approv	ved]		N Provider ID # approved)
Provider Address				L	
City		Sta	te		Zip
Provider Phone Number ()	Provider Fax ()			Provider Toll-F	ree
Coordinator Name					
Coordinator Direct Business Telephone	Coordinator Direct Business Telephone (REQUIRED) Coordinator Direct Business Email				
Federal Employer Identification Number (FEIN)					
Provider Website					
APPLICATION FEE (Only check or money order accepted) New Course: \$10 per hour or a fraction of an hour. (Example: 1.5 Hrs = \$20) Fractions not less than 15 minutes. (Must list & include fee for all hours you want reviewed, regardless of how many hours are awarded.) Total # of Hours Requested for Licensee Credit					
Fee Amount Submitted for Total # of Hours to Review \$ Check Number					

METHOD OF INSTRUCTION

Choose ONLY ONE method of instruction (Live or On-Demand) per application and fee.

□LIVE	Live course. "Live course" means any learning experience that is actively led by an instructor,
	either online or in a classroom setting, that offers person-to-person, real-time feedback.
	This category includes standard classroom courses and courses taught live that are concurrently
	simulcast to remote locations or individual students online.
□ON-	On-demand course. "On-demand course" means a learning experience that enables a student
DEMAND	to review learning material at time and location that is convenient for the student.
	This category includes asynchronous online courses, text-based courses, and other courses not
	offered live that include prerecorded videos, class recordings, documents, or other learning
	activities.

Provide the following information. SEE NEXT PAGE for important notes.

LIVE—	☐ Detailed explanation of attendance verification
STANDARD	Does the course include an examination? No \square Yes \square
CLASSROOM	If YES, attach a detailed explanation regarding exam presentation
LIVE— SIMULCAST TO REMOTE LOCATIONS OR INDIVIDUAL STUDENTS ONLINE	 □ Link to course, login, & password [if available] □ Detailed explanation of the process used to authenticate the student's identity and the technology to guarantee seat time A Few Examples • Provider verifies the identity and license number of all students • Multiple Random Polling Questions per course hour • Each student be required to log in to the webinar using a distinct username, password, and/or email • Provider representative, using computer-based attendance-monitoring
	technology, monitors 100% attendance throughout the course Will proctors be used? No □ Yes □ If YES, attach a detailed explanation of their use and verification Example Group settings where a provider representative monitors students not individually logged in using a distinct username, password, and/or email. Does the course include an examination? No □ Yes □ If YES, attach a detailed explanation regarding exam presentation
ON-DEMAND	□ Detailed explanation of the method of instruction/presentation Is any portion of this course online? No □ Yes □ If YES, attach a detailed explanation of the process used to authenticate the student's identity and the technology to guarantee seat time □ Link to course, login, & password (required) Will proctors be used? No □ Yes □ If YES, attach a detailed explanation of their use and verification (required for non-interactive courses) Does the course include the (required) final examination? No □ Yes □ Attach a detailed explanation regarding exam presentation Will proctors be used? No □ Yes □ If YES, attach a detailed explanation of their use and verification (required for non-interactive courses)

NOTES REGARDING METHOD OF INSTRUCTION

Live courses offered online. A live course offered online must

- (1) specify the minimum system requirements;
- (2) provide encryption that ensures that all personal information, including the student's name, address, and credit card number, cannot be read as it passes across the Internet;
- (3) include technology to guarantee seat time;
- (4) include the ability for the student to get technical support within a reasonable amount of time;
- (5) include a statement that the student's information will not be sold or distributed to any third party without the prior written consent of the student. Taking the course does not constitute consent; and
- (6) include a process to authenticate the student's identity.

On-demand courses offered online. An on-demand continuing education course offered online must

- (1) specify the minimum system requirements;
- (2) provide encryption that ensures that all personal information, including the student's name, address, and credit card number, cannot be read as it passes across the Internet;
- (3) include technology to guarantee seat time;
- (4) include a high level of interactivity;
- (5) include graphics that reinforce the content;
- (6) include the ability for the student to contact an instructor within a reasonable amount of time;
- (7) include the ability for the student to get technical support within a reasonable amount of time;
- (8) include a statement that the student's information will not be sold or distributed to any third party without prior written consent of the student. Taking the course does not constitute consent;
- (9) be available 24 hours a day, seven days a week, excluding minimal down time for updating and administration;
- (10) provide viewing access to the online course at all times to the commissioner, excluding minimal down time for updating and administration;
- (11) include a process to authenticate the student's identity;
- (12) inform the student and the commissioner how long after its purchase a course will be accessible;
- (13) inform the student that license education credit will not be awarded for taking the course after it loses its status as an approved course;
- (14) provide clear instructions on how to navigate through the course;
- (15) provide automatic bookmarking at any point in the course;
- (16) provide questions after each unit or chapter that must be answered before the student can proceed to the next unit or chapter;
- (17) include a reinforcement response when a quiz question is answered correctly;
- (18) include a response when a quiz question is answered incorrectly;
- (19) include a final examination;
- (20) allow the student to go back and review any unit at any time, except during the final examination;
- (21) provide a course evaluation at the end of the course. At a minimum, the evaluation must ask the student to report any difficulties caused by the online education delivery method; and
- (22) provide a completion certificate when the course and exam have been completed and the provider has verified the completion. Electronic certificates are sufficient.

Final examination. The final examination must be either an encrypted online examination or a paper examination that is monitored by a proctor who certifies that the student took the examination. The student must not be allowed to review the course content once the examination has begun.

PROCTORS

A proctor is a person who (1) verifies a student's identity, and (2) processes an affidavit testifying that the student received no outside assistance with the course or examination.

A proctor must be 18 years of age or older and must not have a financial or other conflict of interest with respect to a student's successful completion of the course or the examination.

A proctor must not be

- a relative of the student;
- the student's supervisor at work;
- a person the student supervises at work; or
- a student who is completing the same course.

Questions Specific Only to Insurance CE Course Application

The following questions MUST be answered or application will be returned as deficient.

		Provider <u>Business Entity</u> is also		
 □ an insurance product □ an insurance agency 	er (only if an IP, Individua	ai Proprietorship)		
☐ a managing general:				
☐ an insurance compa	_			
·	,			
For checked box(s) above documentation.	e, list the license type, li	icense number, NAIC number, s	tate, and attach verifiable	
Lic Type	, Lic Number	, NAIC Number	, State	_
general agent, or insura	ance broker? Yes 🗆 N	v, or affiliated with, an insurand lo □ v or attach additional paper as n		/, managing
Details				
If yes, list the de	etails and attach verifiabl	a company doing business in the le documentation.	-	No □
□ Will this course be o	ppen to the public? Yes	□ No □		
Details				
Will this course be rIf yes, list the de	• •	ar group of people? Yes □ N	o 🗆	
Details				
•		nce Trade Association? Yes ☐ le documentation, including a v		
Details				
☐ Does this course lead	d to a nationally recogni	zed insurance professional des	ignation? Yes □ No □	
Name of designation (sr	nelled out)	Δ++	ach verification document	t(s)

Course Questions and Required Information

Prior or Current Course Approval		
Please complete both sections		
 □ Does this course have current or prior CE approval in Minnesota? □ Yes □ No • If yes: Indicate the current or prior MN Course #		
 □ Is this course replacing a course currently approved by Minnesota? □ Yes □ No • If yes: Indicate the current MN Course # 		
REQUIRED: Course Description – detailed description of course content		
REQUIRED: Learning Objectives – detailed description of objectives for the students		
Electronic Signatures		
In Response to Questions Regarding the Use of <u>Electronic Signatures</u>		
Electronic signatures are allowed to be used on license education application forms per 325L.07 (below).		
325L.07 LEGAL RECOGNITION OF ELECTRONIC RECORDS, ELECTRONIC SIGNATURES, AND ELECTRONIC CONTRACTS. (a) A record or signature may not be denied legal effect or enforceability solely because it is in electronic form. (b) A contract may not be denied legal effect or enforceability solely because an electronic record was used in its formation. (c) If a law requires a record to be in writing, an electronic record satisfies the law. (d) If a law requires a signature, an electronic signature satisfies the law.		
(u) ii a iaw requires a signature, an electronic signature satishes the law.		

Required FEMA Flood Course Core Matrix Outline

Notice Regarding Basic Flood Insurance Course Outline

The following material outlines the standard content that States should include when establishing or updating their flood insurance training requirements. This outline reflects input gathered by FEMA from the following: State insurance regulators; insurance companies that sell flood insurance under the NFIP's WYO Program; the Independent Insurance Agents and Brokers of America; the National Association of Professional Insurance Agents; and the Coalition of Exclusive Agent Associations.

This training course content, if effectively delivered, would enable insurance agents to gain a basic understanding of the NFIP, so that they could share this information with their customers. Additional training should be taken by insurance agents on a regular basis to gain understanding of more advanced flood insurance topics.

Required number of Flood CE topic: at-least 3-hours	(Core	Matrix Outlin	ie is 3 pages
FLOOD COURSE TOPIC	TIME-Min	MATERIAL V. D. f. D. W.	EXAM X-REF
Section I—Introduction	per Topic	X-Ref - Pg #'s	Question #'s
NFIP Background			
Community Participation			
Emergency Program Defined			
Regular Program Defined			
Community Rating System			
Eligible/Ineligible Buildings			
Coastal Barrier Resources System and Other Protected Areas			
Who Needs Flood Insurance?			
Mandatory Purchase of Flood Insurance in High Flood Risk Zones			
Recommended in Moderate and Low Flood Risk Zones			
Why Flood Insurance is Better than Disaster Assistance			
Section II—Flood Maps and Zone			
Determinations			
Flood Hazard Boundary Map (FHBM)			
Flood Insurance Rate Map (FIRM)			
Pre-FIRM/Post-FIRM Defined			
Special Flood Hazard Area Defined			
Base Flood Elevation			
Zone Determination			
Section III—Policies and Products Available			
Dwelling Policy—Types of Buildings Covered			
General Property Policy—Types of Buildings Covered			
Residential Condominium Building Association (RCBAP) Policy—Types of			
Buildings Covered			
Preferred Risk Policy—Types of Buildings Covered			
Definitions:			
• Flood			
Basement/Enclosure			
Elevated Buildings			
Damages Not Covered			
Single Peril Policy			
Mudslides vs. Mudflow			
Property Covered			
Basements			
Appurtenant Structure			

Loss Avoidance Measures		
Loss Avoidance MeasuresDebris Removal		
Improvements and Betterments Property Not Covered.		
Property Not Covered		
Decks Significant theoretic Recognists		
Finished Items in Basements		
• In Enclosures		
Additional Living Expenses Increased Cost of Compliance Coverage		
Increased Cost of Compliance Coverage		
Section IV—General Rules		
Statutory Coverage Limits Deductibles		
Standard Deductibles		
Applies Separately for Building and Contents		
Property Value Determination for Selecting Coverage Amount		
Loss Settlement		
Actual Cash Value (ACV)		
Replacement Cost Value (RCV)		
Co-insurance Penalty in RCBAP		
Reduction and Reformation of Coverage		
No Binders		
One Building per Policy—No Blanket Coverage		
Building and Contents Coverage Purchased Separately		
Waiting Period/Effective Date of Policy		
Policy Term		
Cancellations		
Section V—Rating		
Types of Buildings		
Elevated Buildings		
Buildings with Basements		
When to Use an Elevation Certificate		
Grandfathering		
Section VI—Claims Handling Process		
Helping Your Client to File a Claim		
Appeals Process		
Claims Handbook		
Section VII—Requirements of the Flood		
Insurance Reform Act of 2004		
Point of Sale and Renewal Responsibilities		
Notification of Coverages Being Purchased		
Policy Exclusions that Apply		
 Explanation Regarding How Losses Will be Adjusted (ACV vs. RCV) 		
Number and Dollar Amount of Claims for Property		
Acknowledgement Forms		
Section VIII—Agent Resources		

Write Your Own Company			
FEMA Web sites:			
http://www.fema.gov/nfip			
http://www.floodsmart.gov			
http://training.nfipstat.com			
Flood Insurance Manual			
Total Hours for this Flood Course			

CONTINUING EDUCATION INSTRUCTOR

QUALIFICATIONS AND CONTACT INFORMATION PAGE

(Please Print or Type – Writing Must Be Legible)

Copy and attach additional pages as needed; one for every continuing education course instructor.

MANDATORY Attach a detailed Bio / Resume to this completed form showing dates of experience.

Instructor Full Legal Name				
Date of Birth				
Business Address				
City, State, Zip				
Phone Number	Business Email Address			
Do you currently hold, or have you held, any INSURANC	E license in any state, including MN? ☐ Yes ☐ No			
If yes, attach list of license number, state, and status.				
	esident State			
All Non-Resident INSURANCE License #(s)	& Name of Non-Resident State(s)			
Do you currently hold or have you ever held <u>any other ty</u> MN? ☐ Yes ☐ No	pe of occupational / professional license in any state, including			
If yes, attach list of license type, number, state, and stat	us.			
Has instructor applicant ever had any occupational / professional license in any state including Minnesota that has been suspended, revoked, or terminated, or been the subject of inquiry or investigation? Yes No If yes, attach documentation and detailed explanation signed & dated by instructor.				
Has instructor applicant ever been convicted of a felony or gross misdemeanor, or been a defendant in any lawsuit involving claims of fraud, misrepresentation, conversion, mismanagement of funds, breach of fiduciary duty or breach of contract? ☐ Yes ☐ No				
If yes, attach documentation and detailed explanation s	igned & dated by instructor.			
WHO is considered an instructor? Classroom: Any individual speaking to licensees during a course is considered an instructor. Distance Learning Interactive Internet (only for the purposes of this section) include: any individual used as a contact for students to answer questions regarding a course is considered an instructor. any author of an internet course is considered an instructor. Any presenters via video or other media				
Mandatory Qualifications	(Please check at least one below)			
 □ a four-year degree in any area plus two years practical experience in the subject area being taught; □ five years of practical experience in the subject area being taught; or □ a college or graduate degree in the subject area being taught. 				

Generic Document SYLLABUS FOR STUDENTS

If you will not be distributing a textbook containing all of the details below, you must complete this page (or attach your own Syllabus containing all of the information below) before your application can be processed. **The syllabus must be distributed to all students, along with a copy of the detailed, timed course outline.**

Provider Name & Number _____

Course title			
Dates and times	of course off	erings	
DATE & TIME		LOCATION	
Required Name a Instructors (add p			or direct email address of Course Coordinator and ALL Course
	Name		Address or Phone Number or Direct Email
Coordinator			
Instructor			
Mhen distributin	g this syllahu	is to students, you MI	UST attach a copy of the detailed, timed course outline.

REQUIRED DOCUMENTS AND FORMS

All items listed below must be available for audit at time of course submission.

APPLICANTS You must COMPLETE AND SIGN the Coordinator's Certification and Signature section certifying that every item listed below is complete and available for audit, at the time of your submission.

As required in Minn. Statute Chapter 45.30 Subd.6.(b) a current, correctly completed application and fee must be submitted at least 30 days before the initial proposed course date.

A. Course Materials

- 1. Instructional Material for Instructors overheads, PowerPoint, videos, charts, etc.
- 2. Instructional Material for Students textbooks, notebooks, guides, documents, brochures, any handouts, etc.
 - Note regarding textbooks If textbooks are not used, you must hand out a completed syllabus and detailed outline to each student. Textbooks must contain the same detailed information shown on the syllabus. (Please see generic syllabus included in application for guidelines.)
- 3. Examination and Answer Key (If exam is given.) (Note that a closed book end of course exam is required for all Ondemand courses offered online, and various special required courses.)

B. Provider Policies

- 1. Course Prerequisites Must have means to notify student prior to student registering and paying for class.
- 2. Cancellation & Refund Formal course cancellation and refund procedures are required.

C. Assorted Attachments

- 1. Required Students' Course and Instructor Evaluation Form
- 2. Proposed Course Completion Certificate. (If distributing)
- 3. Proposed Advertising

COORDINATOR CERTIFICATION AND SIGNATURE

I certify that all the information submitted in this application is true are been altered in any manner from the form adopted by the MN Depart	
Name of Course	
I certify that I have either applied for provider/coordinator approval in submission, or I am already an approved MN Coordinator/Provider for all MN education laws and regulations found in Minn. Statute Chapter information provided for the above-named course on the attached ed attachments are true and correct.	r this Providership; that I am in compliance with 45, 60K, and 72B. I declare that the
Printed name of Coordinator(Mandatory)	
Signature of Coordinator(Signature & Date are Mandatory)	_ Submission Date
Full Printed name of Provider(Mandatory)	Provider # (Mandatory)

STATE OF MINNESOTA DEPARTMENT OF COMMERCE

Bulletin 2007-13 Issued on December 31, 2007

<u>To:</u> Resident Insurance Producers with Either a Personal Lines or Property Insurance Line of Authority;

Insurers with Authority to Insure Against Loss or Damage to Property

Subject: The Federal Emergency Management Agency's Minimum Training and Education Requirements for

Insurance Producers Who Sell Flood Insurance Policies Through the National Flood Insurance Program

PURPOSE

The purpose of this Bulletin is to notify all resident insurance producers who sell flood insurance policies through the National Flood Insurance Program ("NFIP") that they must comply with the minimum training and education requirements established by the Federal Emergency Management Agency ("FEMA") in accordance with Section 207 of the Flood Insurance Reform Act of 2004 ("Act").¹

SUMMARY

Section 207 of the Act states that the Director of the FEMA must (1) establish minimum training and education requirements for all insurance producers who sell flood insurance policies through the NFIP and (2) publish the requirements in the *Federal Register*. A notice published in 70 Fed. Reg. 52,117 (Sept. 1, 2005) describes FEMA's implementation of Section 207 of the Act.

All resident insurance producers who sell flood insurance policies through the NFIP must comply with the minimum training and education requirements established by FEMA pursuant to Section 207 of the Act. And, upon request, insurers must demonstrate to the Commissioner of Commerce that their appointed producers who sell flood insurance policies through the NFIP have complied with the minimum training and education requirements established by FEMA.

¹ On June 30, 2004, the President signed the Act. Section 207 of the Act states:

The Administrator of the Federal Emergency Management Agency shall, in cooperation with the insurance industry, State insurance regulators, and other interested parties —

(1) establish minimum training and education requirements for all insurance agents who sell flood insurance policies; and not later than 6 months after the date of enactment of this Act, publish these requirements in the Federal Register, and inform insurance companies and agents of the requirements.

FEMA and continuing education sponsors are developing courses related to the NFIP. An insurance producer who sells flood insurance policies through the NFIP can satisfy the minimum training and education requirements established by FEMA by completing an accredited course related to the NFIP, which will be approved for three credit hours of continuing education credit by the Minnesota Department of Commerce. The failure to comply with the minimum training and education requirements established by FEMA may jeopardize the insurance producer's authority to sell flood insurance policies through the NFIP.

If you have any questions about this Bulletin, please contact Robert Commodore at (651) 296-2508.

Robert Commodore Director of Investigations Web address to Federal Register / Vol. 70, No. 169 / Thursday, September 1, 2005 / Notices.

http://www.fema.gov/pdf/nfip/fira2004_fedreg.pdf

DEPARTMENT OF HOMELAND SECURITY

Federal Emergency Management Agency RIN 1660-ZA06

Flood Insurance Training and Education Requirements for Insurance Agents

AGENCY: Federal Emergency Management Agency (FEMA), Emergency Preparedness and Response Directorate, Department of Homeland Security.

ACTION: Notice. SUMMARY: FEMA is publishing minimum training and education requirements, as required by section 207 of the Flood Insurance Reform Act of 2004, for all insurance agents who sell Standard Flood Insurance Policies issued through the National Flood

Insurance Program (NFIP).

Information related to Bulletin 2007-13

This bulletin has been issued as a reminder to all Producers and Companies participating in the issuance of flood policies through the National Flood Insurance Program (NFIP)

It should noted that:

- 1) The education requirements are set by FEMA and NOT the state of Minnesota,
- 2) The requirement for education has been an ongoing responsibility since the federal act was passed, and
- 3) Nothing in this bulletin overrides or otherwise amends any of the requirements set by the federal act.

As such, the Department has issued the model bulletin at this time in further response to the recent flooding in SE Minnesota. Commerce has worked with the NFIP, SIRCON (our on-line licensing provider) and the NAIC to ensure that additional education providers have been approved here in the State of Minnesota that will provide an avenue for producers to better meet their education requirements. Additionally, Minnesota will approve three (3) hours of continuing education credit for those producers who successfully complete an approved course of study.

Generic Document CE Course &/or Exam Proctor Affidavit

Student / Licensee Name and Certification

(Please Print or Type – Writing Must Be Legible)

Course# Title of Co	urse & Exam		
Date & Time of Course & Exam Com	pletion		
Company & Address where course 8	&/or exam was complete	ed	
City		State	Zip Code
Student's Full Legal Name, License N	lumber, & DOB	(Please Print or Type – V	Vriting Must Be Legible)
(Name) Business Address			(Date of Birth)
City		State	Zip Code
Mailing Address (if different than abo	ve)		
City		State	Zip Code
Daytime Phone	E-mail		
Student Signature			
Proctor's Full Legal Name		me and Certification pe – Writing Must Be Legible	
Note any relationship to the studen	t		
certify that I am a disinterested third pohoto ID), and I ensured that the course was completed in its entir the exam was completed without out the exam was completed without out the student through	ety and that I physically mo tside assistance of any kind	onitored the student throu (i.e. human, study mater	ughout the entire <u>course</u> process.
Proctor Signature			Date (//
Employer & Job Title			•
Business Address			
City		State	Zip Code
Business/Daytime Phone	E-mail		

(Please Print or Type – Writing Must Be Legible)

(Rev 8.23.22)

Generic Document

Student Name and Certification Page

TO BE ATTACHED TO

CE Course &/or Exam Proctor Affidavit

(Please Print or Type – Writing Must Be Legible)

(Use this two-page form only when there are multiple students in one location.)

Notice One of these forms must be completed & signed by each student. The completed form MUST be attached to the multiple student Proctor Affidavit form completed by the Proctor. Both completed forms must be kept on file by the Education Provider for 3 years from the date of course completion.

Course# Title of Course & Exam				
Date & Time of Course & Exam Completion				
Company & Address where course &/or exam was completed	d			
City	State		Zip Code	
Student's Full Legal Name, License Number, & DOB		(Please Print o	or Type – Writing Must Be Legible)	
(Name)	(_)_
Business Address				
City	State		Zip Code	_
Mailing Address (if different than above)				_
City	State_		Zip Code	_
Daytime Phone E-mail				
I certify that I personally completed the above-named course &/or e	exam without o	ıtside assistan	ce of any kind.	
Student Signature			Date (/	
(Please Print or Type – Writin	•			,
(Rev 8.23.22)			(Pa	irt 1 o

Generic Document

CE Course &/or Exam Proctors (Multiple Student) Affidavit Form

(Please Print or Type – Writing Must Be Legible)

(Use only when there are multiple students in one location.)

Notice This form must be completed & signed by the qualifying Proctor. This completed form MUST be attached to a completed student Affidavit form for each student listed below. (Up to 24 student forms per Proctor form.) All completed forms must be kept on file by the Education Provider for 3 years from the date of course completion.

Course# Title of Cou	rse & Exam			
Date & Time of Course & Exam Comp	letion			
Company & Address where course &,	or exam was completed			
City		_ State	Zip Code	
Student's Full Legal Name & Licen	se Number – (One Per Box)	(Please Print or Type -	- Writing Must Be Legible)	
1	1	3		
2	1	4		
3	1	5		
4	1	6		
5	1	7		
6	1	8		
7	1	9		
8	2	0		
9	2	1		
10	2	2		
11	2			
12	2			
Proctor's Full Legal Name	Proctor Name and (Please Print or Type – Wri	_		
Note any relationship to any student	on above list			
I certify that I am a disinterested third pa form (or attached on additional pages) (i. the course was completed in its entired the exam was completed without outs physically monitored the student through	e. valid photo ID), and I ensured the ty and that I physically monitored ide assistance of any kind (i.e. hun	nat each and every stud	dent throughout the entire <u>course</u>	process.
Proctor Signature			Date (/	/)
		(Must match	date of course &/or exam & Students	form)
Employer & Job Title				
City		State	Zip Code	
Business/Daytime Phone	E-mail			
(Rev 8 23 22)	(Please Print or Type – Writing	Must Re Legible)		(Part 2 of 2)



COURSE GUIDELINES FOR CLASSROOM WEBINAR/WEBCAST DELIVERY

- These guidelines are intended to apply to courses conducted and viewed in real time (live) in all locations and are not intended to apply when courses have been recorded and are viewed at a later time or to other online courses.
- Each student will be required to log in to the webinar using a distinct username, password and/or email. Students that view webinars in group settings which is two or more individuals should alternatively verify their participation in the form of sign-in and sign-out sheets submitted by a monitor with an attestation or verification code.
- The provider will verify the identity and license number, or National Producer Number (NPN), of all students.
- A provider representative, using computer-based attendance-monitoring technology, must monitor attendance throughout the course.
- The provider must have a process to determine when a participant is inactive or not fully participating, such as when the screen is minimized, or the participant does not answer the polling questions and/or verification codes.
- For webinars not given in a group setting, no less than two polling questions and/or attendance verification codes must be asked,
 with appropriate response provided, at unannounced intervals during each one-hour webinar session to determine participant
 attentiveness.
- The provider will maintain an electronic roster to include records for each participant's log-in/log-out times. If required by states chat history and polling responses should be captured as part of the electronic record.
- When a student is deemed inactive or not fully participating in the course by the course monitor of failure to enter appropriate polling question response or verification codes, continuing education (CE) credit is denied.
- All students and the instructor do not need to be in the same location.
- Students in all locations must be able to interact in real time with the instructor. Students should be able to submit questions or comments at any point during the webinar session.
- The course pace must be set by the instructor and does not allow for independent completion.
- Instruction time is considered the amount of time devoted to the actual course instruction and does not include breaks, lunch, dinner or introductions of speakers.
- One credit will be awarded for each 50 minutes of webinar/webcast instruction, and the minimum number of credits that will be awarded for webinar/webcast courses is one credit.
- The provider must have a procedure that informs each student in advance of course participation requirements and consequences
 for failing to actively participate in the course.
- A comprehensive final examination is not required.

G\MKTREG\DATA\Producer Licensing\CE\CE Course Guidelines\Webinar Guidelines\REVISED - NAIC Course Guidelines for Classroom WebinarWebcast Delivery - PLWG Adopted 4.27.14.doc

Generic Document

Minnesota General Webinar Guidelines - Continuing Education

Please note that when we use the term (webinar), we mean Internet-Synchronous, which is a virtual, webinar, Zoom type method of instruction.

- 1. These guidelines are intended to apply to courses conducted and viewed in real time (live) in all locations and are not intended to apply when courses have been recorded and are viewed at a later time or to other online courses.
- 2. Each student must be required to log in to the webinar using a distinct username, password, and/or email.

 [Note multiple students in one remote location, without an online individual process to authenticate student's identity and technology to guarantee seat time, requires proctor certifications. Two page proctor forms are located at the end of each course application or at http://mn.gov/commerce-stat/pdfs/exam-proctor-affidavit.pdf]
- 3. The provider must verify the identity and license number of all students.
- 4. A provider representative, using computer-based attendance-monitoring technology, must monitor 100% attendance throughout the course.
- 5. The provider must have a process to determine when a participant is inactive or not fully participating, such as when the screen is minimized, or the participant does not answer the polling questions and/or verification codes.
- 6. The provider must maintain an electronic roster to include records for each participant's log-in/log-out times. Chat history and polling responses must be captured as part of the electronic record.
- 7. *No less than two polling questions and/or attendance verification codes must be asked, with appropriate response provided, at unannounced intervals during each one-hour webinar session to determine participant attentiveness.
- 8. *When a student is deemed inactive or not fully participating in the course by the course monitor of failure to enter appropriate polling question response or verification codes, continuing education (CE) credit is denied.
- 9. Students in all locations must be able to interact in real time with the instructor. Students must be able to submit questions or comments at any point during the webinar session.
- 10. The course pace must be set by the instructor and does not allow for independent completion.
- 11. Instruction time is considered the amount of time devoted to the actual course instruction and does not include breaks, lunch, dinner or introductions of speakers.
- 12. One credit will be awarded for each 50 minutes of webinar/webcast instruction, and the minimum number of Continuing Education credits that will be awarded for webinar courses is one credit. *Note#1 Appraiser* Continuing Education courses cannot be less than **two**, 50-minute hours. *Note#2 Pre-License Education* courses cannot be less than the statutorily required number of 50-minute hours for each specific license type.
- 13. The provider must have a procedure that informs each student in advance of course participation requirements and consequences for failing to actively participate in the course.
- 14. An end of course exam is not required for *Continuing Education* if the course is live and meets the requirements in Minn.Statutes.Chap.45.25. Subd. 2a. (1), (2), and (3).
 - **However**, a closed-book, proctored, end of course exam is <u>ALWAYS</u> required for **Pre-License Education** regardless of the method of instruction.
- 15. Compliance with the procedures outlined above are subject to audit by the Commerce Department.

*Regarding #7 & #8 above Minnesota, like the NAIC guidelines, requires at least 2 questions per one-hour of webinar. However, if the education provider asks more than 2 questions, ALL questions must be responded to for a Minnesota licensee to receive any CE credit. Otherwise students are not attending or paying attention throughout 100% of the course.

45.30 CONTINUING EDUCATION.

Subd. 4.Credit earned.

(a) Upon completion of approved courses, students must earn one hour of continuing education credit for each hour approved by the commissioner. <u>Continuing education courses must be attended in their entirety in order to receive credit for the number of approved hours.</u>

Additionally, Minnesota does not allow partial course credits. Courses must be attended in their entirety (including responding to all random poll questions) to obtain any credit.

Generic Document COURSE COMPLETION CERTIFICATE

Required Information For Course Completion Certificates

(if distributed by provider)

NOTE It is not necessary to provide a written course completion certificate as every Provider is required (by Minn. Statutes Chapter 45.43) to upload course completion credits to the licensees continuing education record on Pearson VUE's Web-portal at www.pulseportal.com for Real Estate and Appraiser licensing; and on Sircon's Web-portal at www.sircon.com for Insurance licensing.

- 1. Course Title
- 2. MN Department of Commerce Approved Course Number
- 3. **Date of Course Completion**
- 4. Name of Approved Provider
- 5. Name and Signature of the Approved Coordinator
- 6. Name and Address of the Student
- 7. License Number of the Student
- 8. **Number of Hours Completed** Must match the credit given by MN Commerce; partial credit may not be given.

9.	License Type Course is Approved for
	☐ Real Estate
	☐ Appraiser
	☐ Insurance
10.	Education Type Course is Approved for Continuing Education
11.	Method of Presentation Course is Approved for ☐ Live, Classroom – Traditional
	Live, Classroom – Webinar
	☐ On-Demand - Internet Interactive
	☐ On-Demand - Self-Study / Correspondence
12	MN Department of Commerce's Current Address and

12. MN Department of Commerce's Current Address and Licensing Unit's Contact Information

MN Department of Commerce PHONE Number 651-539-1599
85 7th Place East, Suite 280 E-MAIL Education.Commerce@state.mn.us
St. Paul, MN 55101

13. This statement must be included on the Certificate

"If you have any comments about this course offering, please mail them to the Minnesota Commissioner of Commerce."